

Total Patients Per Day

2017	2019	2020
202	291	266



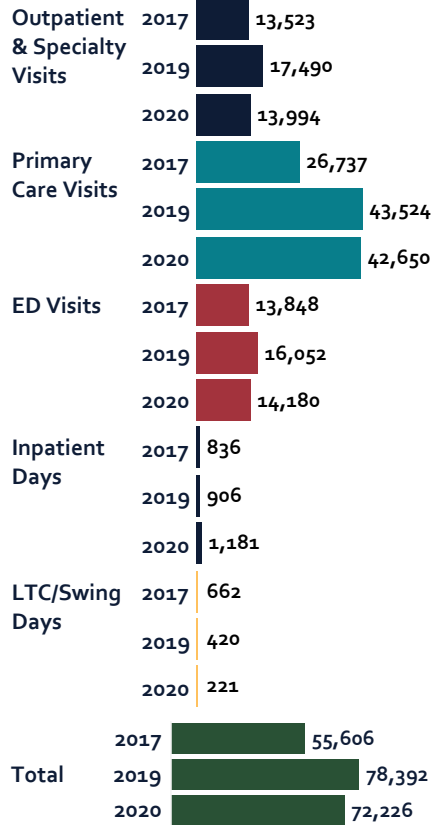
Acute Inpatients Per Day

2017	2019	2020
2.3	2.5	3.2

Services Offered

- Behavioral Health ✓
- Emergency ✓
- Inpatient ✓
- Obstetrics ✓
- Primary Care ✓
- Rehabilitation ✓
- Urgent Care ✓

Service Volume



History

The first hospital in the area was built in 1889. In 1956, the president of Simpson Timber Company donated \$100,000 to build the Mark E. Reed Memorial Hospital. Grays Harbor Public Health District #1 was formed in 1982. SPMC was designated as a Critical Access Hospital in 2000 by meeting the federal and state designation requirements in the Washington State Rural Health Plan and the Medicare Conditions of Participation. In 2007 a Rural Health Clinic was opened on the hospital campus in McCleary, and in 2011 a second RHC was opened in Elma. A replacement hospital facility was constructed in Elma and opened in 2013 using bonds and USDA funding. The hospital's name was changed to Summit Pacific Medical Center (SPMC). The old hospital building in McCleary continued to provide RHC services, and in 2016 a new building was constructed on that location to house the McCleary RHC. Following the RHC's move to the new McCleary Clinic location, SPMC facilitated a property lease with Telecare paving the way for the old Mark Reed Hospital to be repurposed and provide much-needed inpatient behavioral health services and to more jobs to this rural community. In early 2019 SPMC opened a new three story, 60,000 square foot Wellness Center that now serves as a community hub for achieving health and wellness, and will directly support SPMC's vision of building "the healthiest community in the Nation".

Today

Over the past several years, SPMC enjoyed exceptionally strong growth; especially in primary care and outpatient services. This growth is directly attributable to SPMC's commitment to partnership, innovation and to programming that supports health and wellness for District residents. In 2019, in partnership with Providence St. Peter's Family Medicine program, SPMC established a Rural Training Track (RTT) program. The Program supports the final two years of residency happening in rural areas, as data shows that providers trained in rural areas are more likely to practice in rural areas. The Program is now ACGME accredited. In response to community need, in 2019, SPMC also opened a low-barrier walk in Medication-Assisted-Treatment (MAT) Clinic. In 2020 and based on its success in engaging those struggling with opioid use disorder, the Clinic was awarded a 2020 Rural Quality Everyday Extraordinary Award by the State Hospital Association. In 2020, SPMC, the Capital Region Educational Service District 113 (ESD 113), Elma School District and Elma Family Dental formed a consortium and secured a HRSA grant to implement a school-based telehealth program in Elma. SPMC's efforts have resulted in market share growth and a significantly improved operating margin.

COVID's Impact

SPMC has offered COVID-19 testing since the beginning of the pandemic, and to date has performed more than 10,751 tests.

After years of growth, SPMC's total patients served decreased by 8.5% with the largest declines in outpatient and primary care visits.

When federal and state COVID grants/funds that require repayment are excluded, SPMC's operating margin decreased by 11% between 2019 and 2020.

Staffing shortages are COVID's greatest impact on SPMC. SPMC's clinics and Hospital currently have more than 100 job openings.

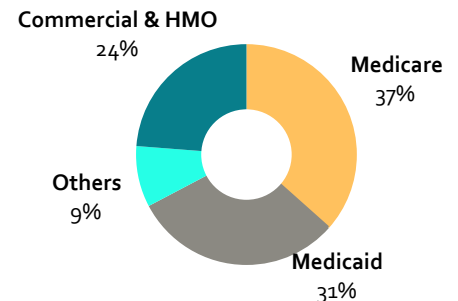


3.3K
COVID-19
Vaccines
Administered

Financial Indicators & Market Share

	2017	2019	2020
Cost of Charity Care	\$288,513	\$822,394	\$1,073,050
Cost of Bad Debt	\$759,451	\$4,095,199	\$3,288,339
Net Patient Revenue	\$32,134,679	\$49,095,038	\$51,582,872
Operating Margin	-6.8%	14.4%	11.7%
Total Margin (Operations & Taxes)	-5.5%	12.2%	10.9%
Service Area Inpatient Market Share	11.2%	9.6%	12.6%
Inpt Mkt Share Medicare/caid	13.7%	11.4%	15.6%
Inpt Mkt Share HMO/Commercial	4.0%	3.4%	2.4%

2020 Payer Mix



Unless indicated, all data is from CHARS or internal sources.



Community Characteristics

SPMC's District includes the cities of Satsop, Elma and McCleary; which represent about 20% of the County's total population. The District is growing slowly with all growth occurring in the 65+ cohort. Agriculture and timber have historically been the mainstays of the local economy, though recently, the area is influenced by the growth of commuters and retirees. For some services, SPMC serves the entire County. The County faces a number of health and socioeconomic challenges, including health care access being compromised by a low provider to population ratio, higher death rates than the State at large, higher rates of teen pregnancy, lower birth outcomes and higher rates of behavioral health concerns, including suicide. The social and economic impacts of health, such as poverty and unemployment, are more at play in the County than in many other areas of the State.

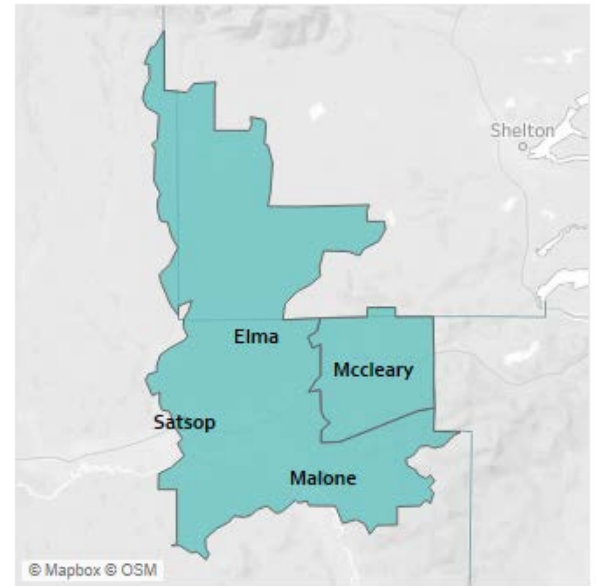
Top Employers

Summit Pacific Medical Center
Elma School District
Simpson Door Company
Petainer Manufacturing
Sidhu & Sons Nursery

Community Outreach

- Care Coordination & Transitions
- Chronic Disease Management
- Diabetes Education
- Health Benefits Enrollment Assistance
- Health Education & Screenings
- Immunizations
- Nutrition and Physical Activity
- Obesity Prevention
- Smoking Cessation
- Support Groups
- Weight Loss Classes

Summit Pacific Medical Center Service Area



Socioeconomic Characteristics



89% of those age 25 and Older are High School Graduates
2% Lower than Washington



32.8% of Households with Income Less than 200% of the FPL
28% Higher than Washington



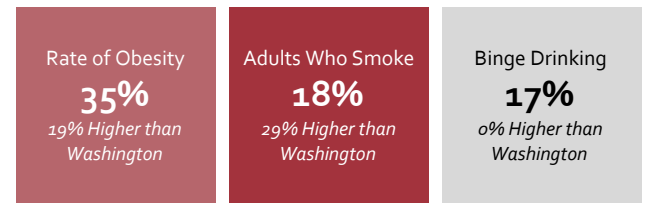
7% Unemployment Rate
38% Higher than Washington



4% are Uninsured
33% Lower than Washington

Source: American Community Survey

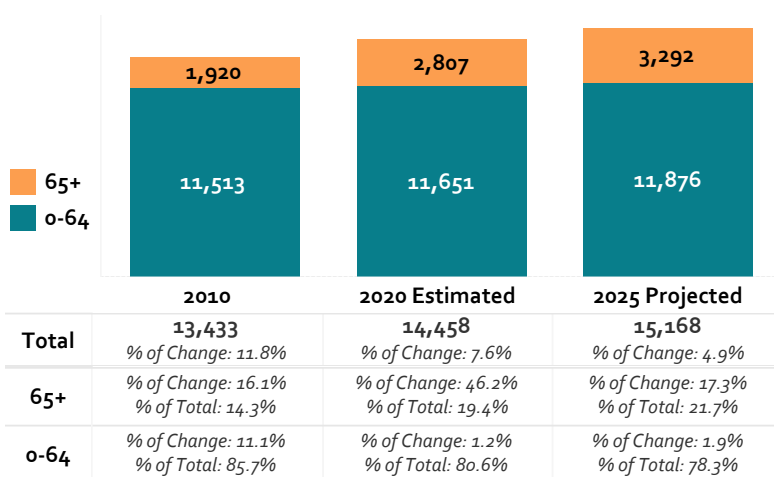
Health Status



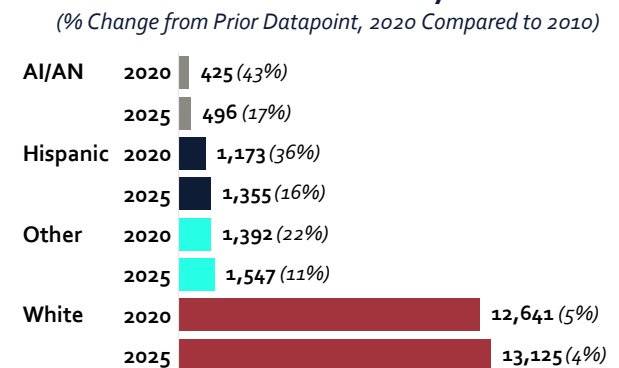
Adults Who Smoke: Adults who report having smoke 100 or more cigarettes in their lifetime and currently smoke every day or some days.
Binge Drinkers: Males having 5+ drinks on one occasion; females having 4+ or more drinks on one occasion.

Source: American Community Survey

Population



Race & Ethnicity



Hispanic category includes the entire hispanic population regardless of race. Other includes black, native Hawaiian, 2+ Races, and other.
Source: Claritas

