# Concurrent Review Cycle 2-Special Circumstances Certificate of Need Application For One Additional Dialysis Station

**FMC Leah Layne Dialysis Center** 



#### Certificate of Need Application Kidney Disease Treatment Facilities

|     | applications<br>trative Code |  | with | a fee | in | accordance | with |
|-----|------------------------------|--|------|-------|----|------------|------|
| • • | r a Certificate              |  | •    |       |    |            |      |
| • • | r a Certificate              |  | •    |       |    |            |      |

Washington (RCW) 70.38 and WAC 246-310, rules and regulations adopted by the Washington State Department of Health. I attest that the statements made in this application are correct to the best of my knowledge and belief.

| Signature and Title of Responsible Officer   | Date: October 31, 2018               |  |  |  |  |  |
|--|--------------------------------------|--|--|--|--|--|
| Luca Chiastra Regional Vice President – Rocky Mountain Region Fresenius Medical Care  Email Address Luca.Chiastra@fmc-na.com   | Telephone Number: 303.712.1802       |  |  |  |  |  |
| Legal Name of Applicant  |                                      |  |  |  |  |  |
| Inland Northwest Renal Care Group, LLC ("IN-RCG")  Address of Applicant 5251 DTC Parkway Suite 500 Greenwood Village, CO 80111 | Estimated capital expenditure: \$604 |  |  |  |  |  |
| This application is submitted under (check one b   | oox only):                           |  |  |  |  |  |
| [ ] Concurrent Review Cycle 1 – Special Circu  | umstances:                           |  |  |  |  |  |
| [ ] Concurrent Review Cycle 1 - Nonspecial Circumstance  |                                      |  |  |  |  |  |
| [X] Concurrent Review Cycle 2 – Special Circumstances:   |                                      |  |  |  |  |  |
| [ ] Concurrent Review Cycle 2 - Nonspecial Circumstance  |                                      |  |  |  |  |  |
|  |                                      |  |  |  |  |  |

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#### **List of Exhibits**

- Exhibit 1. Organizational Chart Fresenius Medical Care Holdings
- Exhibit 2. Facilities Owned and Operated by Fresenius Medical Care Holdings
- Exhibit 3. State Licensing and Certification Entities
- Exhibit 4. Letter of Intent
- Exhibit 5. Single Line Drawings
- Exhibit 6. Charity Care/Indigence Policy
- Exhibit 7. Admission Policy
- Exhibit 8A. Financial Statement, Actuals
- Exhibit 8B. Financial Statement--Forecasts
- Exhibit 9. Medical Director Agreement
- Exhibit 10. Lease Agreement and Proof of Ownership
- Exhibit 11. Financial Commitment Letter
- Exhibit 12. Audited Financial Statements-Fresenius Medical Care
- Exhibit 13. Transfer Policy

#### **Applicant Description**

1. Provide the legal name(s) and address(es)of the applicant(s)
Note: The term "applicant" for this purpose includes any person or individual with
a ten percent or greater financial interest in the partnership or corporation or other
comparable legal entity.

The legal name of the applicant is Inland Northwest Renal Care Group, LLC. ("IN-RCG"), parent company – Fresenius Medical Care Holdings, Inc ("Fresenius"). The legal name of the facility is FMC Leah Layne Dialysis Unit, also known as Fresenius Kidney Care Leah Layne ("FMC Leah Layne").

2. Identify the legal structure of the applicant (LLC, PLLC, etc) and provide the UBI number.

IN-RCG and its parent company, Fresenius, are for-profit corporations (Inc.). IN-RCG's UBI number is 602-058-186.

3. Provide the name, title, address, telephone number, and email address of the contact person for this application.

Luca Chiastra
Regional Vice President – Rocky Mountain Region
Fresenius Medical Care
5251 DTC Parkway Suite 500
Greenwood Village, CO 80111
303.712.1802
Luca.Chiastra@fmc-na.com

4. Provide the name, title, address, telephone number, and email address of the consultant authorized to speak on your behalf related to the screening of this application (if any).

Frank Fox, PhD. Health Trends 511 NW 162nd St, Shoreline, WA 98177 206.366.1550 fqf19702@aol.com

5. Provide an organizational chart that clearly identifies the business structure of the applicant(s).

IN-RCG is a subsidiary of Fresenius. Exhibit 1 contains a copy of the organizational chart for Fresenius Medical Care Holdings, Inc. depicting its relationship with IN-RCG and FMC Leah Layne.

Identify all healthcare facilities owned, operated by, or managed by the applicant. This should include all facilities in Washington State as well as out-of-state facilities, and should identify the license/accreditation status of each facility.

Fresenius, through Renal Care Group, Inc. and its subsidiaries, own and operate dialysis facilities throughout the Country. Information on these facilities and contact information for the State agencies are included in Exhibits 2 and 3, respectively.

Renal Care Group, Inc. operates facilities in the Northwest and Washington State under three separate legal entities. These entities include Inland Northwest Renal Care Group (IN-RCG), Pacific Northwest Renal Services (PNRS), and Renal Care Group of the Northwest, Inc. (RCGNW). IN-RCG owns and operates facilities in Adams, Grant, Okanogan, Spokane and Stevens Counties in Washington, as well as facilities in Idaho. PNRS is jointly owned by RCGNW and Oregon Health Sciences University. This entity owns and operates facilities in Oregon and Clark County, Washington. RCGNW wholly owns facilities in Grays Harbor, Lewis, Mason, Thurston, and Pierce Counties as well as dialysis facilities in Alaska. The Renal Care Group, Inc. facilities in Washington State include:

#### Fresenius Aberdeen Dialysis Facility

2012 Industrial Parkway [to be relocated; see CN#1627] Aberdeen, WA 98520

The Aberdeen Dialysis facility is a 24-station dialysis facility offering in-center hemodialysis, home therapies and visitor dialysis.

#### Fresenius Kidney Care PNRS Clark County Dialysis

3921 S.W. 13<sup>th</sup> Ave. Battle Ground WA 98604

The Battle Ground facility, located in Clark County, is a 24-station dialysis center offering in-center and all home therapies.

#### Fresenius Chehalis Dialysis Facility

500 SE Washington Street Chehalis, WA 98532

The Chehalis Dialysis facility is a 12-station dialysis facility offering in-center hemodialysis, certified peritoneal dialysis and visitor dialysis.

#### Fresenius Colville Dialysis Facility

143-B Garden Homes Drive Colville, WA 99114

The Colville Dialysis facility is an 8-station dialysis facility providing in-center hemodialysis, home training, and visitor dialysis.

#### Fresenius Fort Vancouver Dialysis Facility

312 SE Stonemill Drive, Suite 150

Vancouver, WA 98684

Fresenius Ft. Vancouver is a 24-station dialysis facility. This facility serves residents residing in Clark County. This facility provides in-center hemodialysis, home dialysis and visitor dialysis.

#### Fresenius Lacey Dialysis Facility

719 Sleater-Kinney Rd. SE, Ste 152 Lacey, WA 98503

Fresenius Lacey is a 19-station facility offering in-center dialysis and visitor dialysis and it also provides inpatient dialysis on contract at Providence St. Peter Hospital.

#### Fresenius Moses Lake Dialysis Facility

847 E. Broadway Ave. Moses Lake, WA 98337

The 26-station Moses Lake Dialysis Facility provides in-center hemodialysis, home dialysis and visitor dialysis.

#### Fresenius Northpointe Dialysis Facility

9351 N. Nevada St Spokane, WA 99218

The Northpointe Dialysis Facility is a 24-station dialysis facility providing in-center hemodialysis and visitor dialysis.

#### Fresenius Panorama Dialysis Facility

822 S. Main

Deer Park WA 99006

The Panorama Dialysis Facility is a 5-station dialysis facility providing in-center hemodialysis, home training and visitor dialysis.

#### **Fresenius Omak Dialysis Facility**

800 Jasmine Street Omak, WA 98841

The 15-station Omak Dialysis Facility provides in-center hemodialysis, peritoneal dialysis and visitor dialysis.

#### Fresenius Leah Layne Dialysis Facility

530 South 1st Avenue Othello, WA 99344

Fresenius Leah Layne is an 8-station dialysis center in Adams County. This center provides in-center hemodialysis, peritoneal dialysis and visitor dialysis.

#### Fresenius North Pines Dialysis Facility

1017 North Pines Road Spokane, WA 99206 The North Pines Dialysis Facility is a 20-station dialysis facility. The North Pines Dialysis facility provides in-center hemodialysis as well as visitor dialysis.

#### Fresenius Salmon Creek Dialysis Facility

9105 Highway 99, Suite 102 Vancouver, WA 98665

Fresenius Salmon Creek is a 16-station dialysis facility. This facility serves residents residing in Clark County. Fresenius Salmon Creek provides in-center hemodialysis and visitor dialysis.

#### Fresenius Shelton Dialysis Facility

1930 N. Loop Rd Shelton, WA 98584

The Shelton Dialysis Facility is a 6-station facility offering in-center hemodialysis and visitor dialysis.

#### Fresenius Spokane Kidney Center

610 S Sherman St #101 Spokane, WA 99220

The Spokane Kidney Center is a 27-station dialysis facility. This facility offers several modalities and provides in-center hemodialysis, in-center nocturnal dialysis, pediatric dialysis, inpatient dialysis, home dialysis training and backup and visitor dialysis. This facility is a regional resource serving residents residing in Spokane County and adjoining areas.

#### **Fresenius North Thurston County Dialysis Center**

8770 Tallon Lane NE Lacey, WA 98516

The Thurston Dialysis Center is a 6-station dialysis facility offering in-center hemodialysis and peritoneal dialysis. This facility also offers home dialysis training and transplant support.

Fresenius recently acquired five CHI-FH dialysis facilities in southern King and Pierce counties. They include:

#### Fresenius Kidney Care Gig Harbor

St. Anthony Medical Building, Suite 101 4700 Point Fosdick Drive Gig Harbor WA

This center is a 12-station dialysis facility offering in-center hemodialysis and home hemodialysis. This facility also offers home dialysis training.

#### Fresenius Kidney Care Puyallup

702 South Hill Park Drive, Suite 105 Puyallup WA

This center is a 12-station dialysis facility offering in-center hemodialysis.

#### Fresenius Kidney Care East Tacoma

1415 East 72<sup>nd</sup> Street, Suite E Tacoma WA

This center is a 14-station dialysis facility offering in-center hemodialysis.

#### **Fresenius Kidney Care South Tacoma**

5825 Tacoma Mall Boulevard, Suite 103 Tacoma WA

This center is a 22-station dialysis facility offering in-center hemodialysis and is awaiting certification for peritoneal dialysis.

#### Fresenius Kidney Care Mt. Rainier

1717 S J St Tacoma WA

This center is a 20-station dialysis facility offering in-center hemodialysis and peritoneal dialysis.

In addition to the RCG facilities, Fresenius, through QualiCenters Inland Northwest, LLC (Qualicenters), also owns and operates other facilities in the Northwest and Washington State. Information for these facilities is detailed below:

#### Columbia Basin Dialysis Center

510 N. Colorado, Suite B Kennewick, WA 99336

Columbia Basin Dialysis Center is a 13-station facility providing in-center hemodialysis, home dialysis training and backup and visitor dialysis.

#### **QCI Walla Walla**

307 W. Poplar, Suite 120 Walla Walla, WA 99362

QCI Walla Walla is a 16-station facility providing in-center hemodialysis, peritoneal dialysis training and backup and visitor dialysis.

#### **Project Description**

1. Provide the name and address of the existing facility.

The legal name of the applicant is Inland Northwest Renal Care Group, LLC. ("IN-RCG"), parent company – Fresenius Medical Care Holdings, Inc ("Fresenius"). The legal name of the facility is Leah Layne Dialysis Unit, also known as Fresenius Kidney Care Leah Layne ("FMC Leah Layne").

The address of the applicant is:

Fresenius Medical Care 5251 DTC Parkway Suite 500 Greenwood Village, CO 80111

The address of the existing facility, FMC Leah Layne, is:

530 South 1st Avenue Othello, WA 99344

2. Provide the name and address of the proposed facility. If an address is not yet assigned, provide the county parcel number and the approximate timeline for assignment of the address.

This question is not applicable. This project requests expansion of an *existing* facility.

3. Provide a detailed project description of the proposed project.

Pursuant to Washington Administrative Code ("WAC") 246-310-818, Special Circumstance One Station Expansion, IN-RCG is requesting CN approval to expand its current nine<sup>1</sup> (9) station facility, FMC Leah Layne, to a ten (10) station facility, increasing the number of stations in the Adams County Dialysis Planning Area by one (1) station. FMC Leah Layne offers in-center hemodialysis, a dedicated isolation area, and a dedicated bed station. FMC Leah Layne also offers an evening shift, beginning after 5 pm, for dialysis patients.<sup>2</sup>

4. Identify any affiliates for this project, as defined in WAC 246-310-800(1).

This question is not applicable.

5. With the understanding that the review of a Certificate of Need application typically takes 6-9 months, provide an estimated timeline for project implementation, below:

| Event                        | Anticipated Date |
|------------------------------|------------------|
| Design Complete              | NA               |
| Construction Commenced       | NA               |
| Construction Completed       | NA               |
| Facility Prepared for Survey | 03/07/19         |

<sup>&</sup>lt;sup>1</sup> 7 in-center stations, 1 permanent bed station, and 1 isolation station.

<sup>&</sup>lt;sup>2</sup> Please note that we do not currently have home dialysis patients but are licensed and capable to provide such care.

6. Identify the date the facility is expected to be operational as defined in <u>WAC 246-310-800(12)</u>.

The additional station is expected to be operational by March 1, 2019.

7. Provide a detailed description of the services represented by this project. For existing facilities, this should include a discussion of existing services and how these would or would not change as a result of the project. Services can include but are not limited to: in-center hemodialysis, home hemodialysis training, peritoneal dialysis training, a late shift (after 5:00 pm), etc.

FMC Leah Layne offers in-center hemodialysis, a dedicated isolation area, and a dedicated bed station. FMC Leah Layne also offers an evening shift, beginning after 5 pm, for dialysis patients.<sup>3</sup>

8. Provide a general description of the types of patients to be served by the facility at project completion.

This project requests expansion of FMC Leah Layne's existing services. Therefore, FMC Leah Layne will continue to serve patients and provide services described above in response #7.

9. Provide a copy of the letter of intent that was already submitted according to <u>WAC</u> 246-310-080.

A copy of the letter of intent is included in Exhibit 4.

10. Provide single-line drawings (approximately to scale) of the facility, both before and after project completion. Reference <u>WAC 246-310-800(11)</u> for the definition of maximum treatment area square footage. Ensure that stations are clearly labeled with their square footage identified, and specifically identify future expansion stations (if applicable)

Current and proposed single line drawings are included in Exhibit 5.

11. Provide the gross and net square feet of this facility. Treatment area and non-treatment area should be identified separately (see explanation above re: maximum treatment area square footage).

Please see Exhibit 5 for single line drawing. The square footage for the facility is 5,215 gross square feet ("GSF") and 5,177 net square feet ("NSF").

12. Confirm that the facility will be certified by Medicare and Medicaid. If this application proposes the expansion of an existing facility, provide the existing facility's Medicare and Medicaid numbers.

FMC Leah Layne is an existing facility certified by Medicare (# 50-2558) and Medicaid (# 1295987493)

<sup>&</sup>lt;sup>3</sup> Please note that we do not currently have home dialysis patients but are licensed and capable to provide such care.

#### **Certificate of Need Review Criteria**

#### A. Need (WAC 246-310-210)

WAC 246-310-210 provides general criteria for an applicant to demonstrate need for healthcare facilities or services. WAC 246-310-800 through WAC 246-310-833 provide specific criteria for kidney disease treatment center applications. Documentation provided in this section must demonstrate that the proposed facility will be needed, available, and accessible to the community it proposes to serve. Some of the questions below only apply to existing facilities proposing to expand. If this does not apply to your project, so state.

1. List all other dialysis facilities currently operating in the planning area, as defined in WAC 246-310-800(15).

Please see Table 1 below that presents dialysis provider(s) with certificate of need approved stations in the Adams County Dialysis Planning Area.

Table 1. Adams County Dialysis Planning Area Provider(s)

| NAME           | Station Count |
|----------------|---------------|
| FMC Leah Layne | 9             |

<sup>\*7</sup> general use in-center stations, 1 permanent bed station, and 1 isolation station

- 2. Provide utilization data for the facilities listed above, according to the most recent Northwest Renal Network modality report. Based on the standards in <u>WAC 246-310-812(5) and (6)</u>, demonstrate that all facilities in the planning area either:
  - a) have met the utilization standard for the planning area;
  - b) have been in operation for three or more years; or
  - c) have not met the timeline represented in their Certificate of Need application.

Table 2 below presents the utilization reported by Adams County Dialysis Planning Area providers according to the most recent Northwest Renal Network ("NWRN") modality report (June 30, 2018). The standards in WAC 246-310-812(5) and (6) are not applicable as the current project requests one additional station pursuant to WAC 246-310-818. See our response to question #5 below that specifically addresses standards contained in WAC 246-310-818.

Table 2. Adams County Dialysis Planning Area Provider Utilization – 2Q2018

| Facility       | Number of<br>Stations* | June 30, 2018 Number of<br>Patients Per Quarterly In-<br>Center Data | June 30, 2018<br>Patients/<br>Station |
|----------------|------------------------|--|---------------------------------------|
| FMC Leah Layne | 8                      | 30   | 3.75                                  |

<sup>\*</sup>Station count excludes 1 isolation station

Source: Northwest Renal Network Modality Reports, 6/30/18

3. Complete the methodology outlined in <u>WAC 246-310-812</u>. For reference, copies of the <u>ESRD Methodology</u> for every planning area are available on our website. Please note, under <u>WAC 246-310-812(1)</u>, applications for new stations may only address projected station need in the planning area where the facility is to be located, <u>unless</u> there is no existing facility in an adjacent planning area. If this application includes an adjacent planning area, station need projections for each planning area must be calculated separately.

This question is not applicable as the current project request is to expand an existing facility by one additional station pursuant to the Special Circumstances rules under WAC 246-310-818.

4. For existing facilities, provide the facility's historical utilization for the last three full calendar years.

Table 3. FMC Leah Layne Historical Utilization.

|                            | CY2015 | CY2016 | CY2017 | YTD2018<br>(Jan-Sep) |
|----------------------------|--------|--------|--------|----------------------|
| Total in-center stations   | 8      | 8      | 8      | 8                    |
| Total in-center patients   | 24     | 25     | 28     | 31                   |
| Total in-center treatments | 3,512  | 3,820  | 4,088  | 3,410                |
| Total home patients        | 6      | 3      | 4      | 0 Current            |
| Total home treatments      | 673    | 538    | 633    | 0 Current            |

5. For existing facilities proposing to add one or two stations under <u>WAC 246-310-818</u>, provide the facility's historical utilization data for the most recent six months preceding the letter of intent period. This data should be acquired from the Northwest Renal Network.

See Table 4 below for FMC Leah Layne's historical utilization during the April 2018 to September 2018 time period (six months preceding the letter of intent period in October 1, 2018). The NWRN's modality reports only present utilization on a quarterly basis, but standards under WAC 246-310-818(1) and (5) requires data "for the most recent six consecutive month period". Therefore, internal monthly data was prepared to demonstrate that FMC Leah Layne meets the applicable criteria and relevant occupancy standards under WAC 246-310-818 for each of the 6 months required. The NWRN does not have monthly data on utilization by facility.

Table 4. FMC Leah Layne Utilization, April 2018 – September 2018

|                          | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 |
|--------------------------|--------|--------|--------|--------|--------|--------|
| Total in-center stations | 8      | 8      | 8      | 8      | 8      | 8      |
| Total in-center patients | 31     | 31     | 31     | 29     | 29     | 29     |
| Patients per Station     | 3.88   | 3.88   | 3.88   | 3.63   | 3.63   | 3.63   |

According to WAC 246-310-818 (1)(a)-(b), in order for a Adams County Dialysis Planning Area facility to be eligible for a 1+ station expansion under the 'Special Circumstances' review, the facility must have operated above a 3.5 patient per station occupancy for the most recent six months preceding the letter of intent period. As Table 4 above demonstrates, FMC Leah Layne meets the occupancy standard under WAC 246-310-818 (1)(a)-(b).

According to WAC 246-310-818 (5)-(6), in order for a Adams County Dialysis Planning Area facility to be eligible for a 1+ station expansion under the 'Special Circumstances' review, the owner of the facility must not have any other facilities operational in the Planning Area below a 3.0 patient per station occupancy standard for the most recent six months preceding the letter of intent period. Given IN-RCG does not have any other facilities operational in the Adams County Dialysis Planning Area, FMC Leah Layne meets the standard under WAC 246-310-818 (5)-(6).

Further, based on WAC 246-310-818 (7)-(8), in order for a Adams County Dialysis Planning Area facility to be eligible for a 1+ station expansion under the 'Special Circumstances' review, the facility must operate above a 3.0 patient per station occupancy for the most recent six months preceding the letter of intent period, even if one additional station is added to the existing CN-approved station count. See Table 5 below for the calculations following application of this rule to FMC Leah Layne demonstrating it meets the occupancy standard under WAC 246-310-818 (7)-(8).

Table 5. FMC Leah Layne Occupancy With Additional Station Count Under WAC 246-310-818 (7)-(8), April 2018 – September 2018

|                          | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 |
|--------------------------|--------|--------|--------|--------|--------|--------|
| Total in-center stations | 9      | 9      | 9      | 9      | 9      | 9      |
| (Current Station Count   |        |        |        |        |        |        |
| Plus One According to    |        |        |        |        |        |        |
| WAC 246-310-818 (7)-(8)) |        |        |        |        |        |        |
| Total in-center patients | 31     | 31     | 31     | 29     | 29     | 29     |
| Patients per Station     | 3.44   | 3.44   | 3.44   | 3.22   | 3.22   | 3.22   |

<sup>\*</sup>Station count excludes 1 isolation station

6. Provide projected utilization of the proposed facility for the first three full years of operation. For existing facilities, also provide the intervening years between historical and projected. Include all assumptions used to make these projections.

Table 6 below presents the projected utilization at FMC Leah Layne. Given the one additional station is anticipated to become operational by March 2019, the first full year of operation will be CY2020. January to February 2019 utilization is based on September 2018 patient count with the current in-center station count at eight (8) stations. Modest incremental growth for in-center and home patients is assumed when new station becomes operational (March 2019) and subsequent years. It is assumed the number of treatments per patient is 144 treatments per year.

Table 6. FMC Leah Layne Utilization Forecast, 2019 - 2022

|                            | Jan-Feb<br>2019 | Mar-Dec<br>2019 | Full Year 1<br>(2020) | Full Year 2<br>(2021) | Full Year 3<br>(2022) |
|----------------------------|-----------------|-----------------|-----------------------|-----------------------|-----------------------|
| Total in-center stations   | 8               | 9               | 9                     | 9                     | 9                     |
| Total in-center patients   | 29              | 31              | 33                    | 35                    | 35                    |
| Total in-center treatments | 696             | 3,720           | 4,752                 | 5,040                 | 5,040                 |
| Total home patients        | 0               | 0               | 0                     | 0                     | 0                     |
| Total home treatments      | 0               | 0               | 0                     | 0                     | 0                     |

#### 7. For existing facilities, provide patient origin zip code data for the most recent full calendar year of operation.

Please see the table below.

| Zip Code | Jan-17 | Feb-17 | Mar-17 | Apr-17 | May-17 | Jun-17 | Jul-17 | Aug-17 | Sep-17 | Oct-17 | Nov-17 | Dec-17 |
|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 98823    |        |        |        |        |        |        | 1      |        |        |        |        |        |
| 98837    | 1      | 1      | 1      | 1      | 1      | 1      | 1      |        |        | 1      | 1      | 1      |
| 98857    | 2      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| 99321    | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| 99326    | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| 99330    | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| 99343    | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 2      | 2      | 2      |
| 99344    | 17     | 17     | 18     | 19     | 20     | 20     | 19     | 22     | 22     | 24     | 24     | 24     |
| 99349    | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 3      | 3      |
| 99357    | 2      | 2      | 2      | 2      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |
| 99371    |        | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      | 1      |

Source: Applicant - CY2017

#### 8. Identify any factors in the planning area that could restrict patient access to dialysis services. WAC 246-310-210(1), (2).

Patient access is critical to improving the health and quality of life of our patients. But patient access is multi-faceted and not simply represented by the aggregate number of stations available. Patients require access to the specific treatment modality and convenient hours of operation that meet their individual clinical and personal needs. Further, continuity of care with the same physician and dialysis care team is often integral to addressing patients' care need. However, this is especially challenging for residents currently receiving care at FMC Leah Layne given the high occupancies over the past few months, as demonstrated above in Table 4.

Patients with limited financial means also face additional barriers to care due to the financial burden of out-of-pocket expenses. However, IN-RCG strives to address this issue for our patients when needed by providing charity in all of our Washington facilities, including FMC Leah Layne. A copy of our charity care policy is contained in Exhibit 6.

9. Identify how this project will be available and accessible to low-income persons, racial and ethnic minorities, women, mentally handicapped persons, and other under-served groups. WAC 246-310-210(2)

All individuals identified as needing dialysis services will continue having access to FMC Leah Layne. FMC Leah Layne's admission policies prohibits discrimination on the basis of race, income, ethnicity, sex or handicap. A copy of the admission policy is contained in Exhibit 7.

A copy of our charity care policy is contained in Exhibit 6.

10. If this project proposes either a partial or full relocation of an existing facility, provide a detailed discussion of the limitations of the current site consistent with WAC 246-310-210(2).

This project does not entail either a partial or full relocation. Therefore, this question is not applicable.

11. If this project proposes either a partial or full relocation of an existing facility, provide a detailed discussion of the benefits associated with relocation consistent with WAC 246-310-210(2).

This project does not entail either a partial or full relocation. Therefore, this question is not applicable.

#### 12. Provide a copy of the following policies:

- Admissions policy
- Charity care or financial assistance policy
- Patient Rights and Responsibilities policy
- Non-discrimination policy
- Any other policies directly associated with patient access (example, involuntary discharge)

A copy of the admission policy is contained in Exhibit 7. FMC Leah Layne's admission policy includes language regarding non-discrimination, including prohibiting discrimination on the basis of race, income, ethnicity, sex or handicap.

A copy of our charity care policy is contained in Exhibit 6.

#### B. Financial Feasibility (WAC 246-310-220)

Financial feasibility of a dialysis project is based on the criteria in <u>WAC 246-310-220</u> and <u>WAC 246-310-815</u>.

- Provide documentation that demonstrates the immediate and long-range capital and operating costs of the project can be met. This should include but is not limited to:
- Utilization projections. These should be consistent with the projections provided under the Need section. Include all assumptions.
- Pro Forma financial projections for at least the first three full calendar years of operation. Include all assumptions.
- For existing facilities proposing a station addition, provide historical revenue and expense statements, including the current year. Ensure these are in the same format as the pro forma projections. For incomplete years, identify whether the data is annualized.

Please see Exhibit 8A for historical FMC Leah Layne expense and revenue statements. Exhibit 8B includes the required pro forma financial statements. Exhibit 8B also provides key financial pro forma assumptions and sources of information used to prepare the projections, including staffing and salaries, wages, and benefits assumptions.

Utilization projections, including the assumptions used to derive the forecasts, are presented and discussed in Table 6 above and surrounding text.

- 1. Provide the following agreements/contracts:
  - Management agreement.
  - Operating agreement
  - Medical director agreement
  - Development agreement
  - Joint Venture agreement

Note, all agreements above must be valid through at least the first three full years following completion or have a clause with automatic renewals.

A medical director agreement is included in Exhibit 9.

All other agreements listed above are not applicable to the current expansion request.

2. Provide documentation of site control. This could include either a deed to the site or a lease agreement for the site. If a lease agreement is provided, the terms must be for at least five years following project completion.

Included in Exhibit 10A is the lease agreement between IN-RCG ("TENANT") and Woodworth Capital, Inc.(current "LANDLORD", see fourth amendment to lease). Exhibit 10B contains parcel information from Adam's County Assessor's Office indicating Woodworth Capital, Inc. (LANDLORD) is the owner of the property.

3. Provide county assessor information and zoning information for the site. If zoning information for the site is unclear, provide documentation or letter from the municipal authorities showing the proposed project is allowable at the identified site.

This question is not applicable. FMC Leah Layne is an existing facility and the proposed project does not constitute a site relocation.

4. Complete the table below with the estimated capital expenditure associated with this project. Capital expenditure for the purposes of dialysis applications is defined under <a href="WAC 246-310-800(3">WAC 246-310-800(3)</a>. If you have other line items not listed below, include the definition of the line item. Include all assumptions used to create the capital expenditure estimate.

Table 7. FMC Leah Layne Capital Expenditures, by Type

| Item   | Cost  |
|--|-------|
| a. Land Purchase   | \$    |
| b. Utilities to Lot Line   | \$    |
| c. Land Improvements   | \$    |
| d. Building Purchase   | \$    |
| e. Residual Value of Replaced Facility                                 | \$    |
| f. Building Construction   | \$    |
| g. Fixed Equipment (not already included in the construction contract) | \$560 |
| h. Movable Equipment   | \$    |
| i. Architect and Engineering Fees                                      | \$    |
| j. Consulting Fees   | \$    |
| k. Site Preparation  | \$    |
| I. Supervision and Inspection of Site                                  | \$    |

| Item (continued)   | Cost  |
|--|-------|
| m. Any Costs Associated with Securing the Sources of     |       |
| Financing (include interim interest during construction) |       |
| n. Washington Sales Tax                                  | \$    |
| 1. Land  | \$    |
| 2. Building  | \$    |
| 3. Equipment   | \$44  |
| o. Other Project Costs                                   | \$    |
| Total Estimated Capital Expenditure                      | \$604 |

5. Identify the entity responsible for the estimated capital costs identified above. If more than one entity is responsible, provide breakdown of percentages and amounts for all.

Fresenius is the sole applicant and entity responsible for the estimated capital costs identified above.

6. Provide a non-binding contractor's estimate for the construction costs for the project.

No construction costs are required for this project. Therefore, this question is not applicable.

7. Provide a detailed narrative regarding how the project would or would not impact costs and charges for services. <u>WAC 246-310-220</u>.

This project has no impact on either charges or payment, as reimbursement for kidney dialysis services is based on a prospective composite per diem rate. In the case of government payers, reimbursement is based on CMS (Center for Medicaid and Medicare) fee schedules which have nothing to do with capital expenditures by providers such as Fresenius. In the case of private sector payers, Fresenius negotiates national, state, and regional contracts with payers. These negotiated agreements include consideration/negotiation over a number of variables, including number of covered lives being negotiated; the provider's accessibility, including hours of operation; quality of care; the provider's patient education and outreach; its performance measures such as morbidity and/or mortality rates; and increasingly, consideration of more broad performance/quality measures, such as the CMS Quality Incentive Program ("QIP") Total Performance Score ("TPS").4

Fresenius does not negotiate any of its contracts at the facility-level, thus, the capital costs associated with the proposed FMC Leah Layne expansion would have no impact on payer negotiations or levels of reimbursement. In this regard, facility-level activities, such as number of FTEs, operating expenses or capital expenditures have no effect on negotiated rates, since such negotiations do not consider facility-level operations. As such, the proposed FMC Leah Layne expansion will have no effect on rates Fresenius would receive in the Adams County Dialysis Planning Area.

8. Provide documentation that the costs of the project, including any construction costs, will not result in an unreasonable impact on the costs and charges for health services in the planning area. WAC 246-310-220.

See our response above for an explanation of the basis for Fresenius reimbursement. As described above, Fresenius does not negotiate any of its contracts at the facility-level, thus, the capital costs associated with the proposed FMC Leah Layne expansion will have no impact on payer negotiations or levels of reimbursement.

As a follow-up to this question regarding impacts on costs, charges and reimbursement, and what elements make up reimbursement, which is what the question focuses on, it should be noted that CMS has implemented QIP with the express purpose of linking payment for care directly to providers' performance on quality of care measures.<sup>5</sup> Over time, all payers will adapt some or all of these same standards, and will increasingly tie reimbursement to TPS measures.

<sup>&</sup>lt;sup>4</sup> Please see: http://www.cms.gov/Medicare/Quality-Initiatives-Patient-Assessment-Instruments/ESRDQIP/

<sup>&</sup>lt;sup>5</sup> As stated on the CMS website, referenced above, the ESRD QIP will reduce payments to ESRD facilities that do not meet or exceed certain performance standards. The maximum payment reduction CMS can apply to any facility is two percent. This reduction will apply to all payments for services performed by the facility receiving the reduction during the applicable payment year (PY). Payment reductions result when a facility's overall score on applicable measures does not meet established standards. CMS publicly reports facility ESRD QIP scores; these scores are available online on Dialysis Facility Compare.

9. Provide the projected payer mix by revenue and by patients using the example table below. If "other" is a category, define what is included in "other."

Table 8. FMC Leah Layne Dialysis Center, Projected Payer Mix, by Revenue and by Patient

| Payor Class   | Mix based on<br>Treatments | Mix based on<br>Revenue |
|---------------|----------------------------|-------------------------|
| MEDICARE      | 55.0%                      | 18.8%                   |
| COMMERCIAL    | 10.1%                      | 70.5%                   |
| MEDICAID      | 29.1%                      | 8.7%                    |
| MEDICARE ADV  | 3.4%                       | 1.6%                    |
| MEDICAID RISK | 0.0%                       | 0.0%                    |
| MISC INS      | 0.1%                       | 0.0%                    |
| SELF PAY      | 2.4%                       | 0.4%                    |

<sup>\*</sup>Based on FMC Leah Layne's 2018 actuals

10. If this project proposes the addition of stations to an existing facility, provide the historical payer mix by revenue and patients for the existing facility. The table format should be consistent with the table shown above.

The project's projected payer mix is based on FMC Leah Layne's 2018 actuals. Therefore, the historical payer mix is reported in Table 8 above.

11. Provide a listing of all new equipment proposed for this project. The list should include estimated costs for the equipment. If no new equipment is required, explain.

Please see the table below.

| Equipment Description | Quantity | Price<br>per<br>Unit | Total<br>Cost |
|-----------------------|----------|----------------------|---------------|
| O2 Concentrator       | 1        | \$560                | \$560         |
| Sales Tax             |          |                      | \$44          |
| Total                 |          |                      | \$604         |

12. Provide a description of any equipment to be replaced, including cost of the equipment, and salvage value (if any) or disposal, or use of the equipment to be replaced.

No equipment will be replaced as a result of this project.

13. Identify the source(s) of financing (loan, grant, gifts, etc.) and provide supporting documentation from the source. Examples of supporting documentation include: a letter from the applicant's CFO committing to pay for the project or draft terms from a financial institution.

If this project will be debt financed through a financial institution, provide a repayment schedule showing interest and principal amount for each year over which the debt will be amortized. WAC 246-310-220

IN-RCG will use existing reserves from its parent company, Fresenius, to fund this project. Exhibit 11 includes a letter from Mr. Mark Fawcett, Senior Vice President -Finance, attesting to the availability of funds and a commitment to this project

14. Provide the applicant's audited financial statements covering at least the most recent three years. WAC 246-310-220

Audited financial statements for Fresenius, the parent company, are included in Exhibit 12.

#### C. Structure and Process (Quality) of Care (WAC 246-310-230)

 Provide a table that shows FTEs [full time equivalents] by category for the proposed facility. If the facility is currently in operation, include at least the last three full years of operation, the current year, and the first three full years of operation following project completion. There should be no gaps in years. All staff categories should be defined.

Three-year historical and projected FTE staffing, by position and clinical setting, is provided below in Table 9. This table includes productive FTE counts only.

Table 9. FMC Leah Layne, Current and Proposed Staffing, by FTE and Position

|                        |      |      |      | 2018      |      |      |      |      |
|------------------------|------|------|------|-----------|------|------|------|------|
|                        | 2015 | 2016 | 2017 | (Current) | 2019 | 2020 | 2021 | 2022 |
| In-Center FTE's        |      |      |      |           |      |      |      |      |
| Nurse Manager          | 1    | 1    | 1    | 1         | 1    | 1    | 1    | 1    |
| Outpatient RN          | 2    | 2    | 2    | 2         | 2    | 2    | 2    | 2    |
| Patient CareTechnician | 3    | 4    | 4    | 4.3       | 4.3  | 4.3  | 4.4  | 4.4  |
| Equipment Technician   | 0.5  | 0.5  | 0.5  | 0.5       | 0.5  | 0.5  | 0.5  | 0.5  |
| Social Worker          | 0.3  | 0.3  | 0.3  | 0.3       | 0.3  | 0.3  | 0.3  | 0.3  |
| Dietician              | 0.3  | 0.3  | 0.3  | 0.3       | 0.3  | 0.3  | 0.3  | 0.3  |
| Secretary              | 0.3  | 0.3  | 0.3  | 0.3       | 0.3  | 0.3  | 0.3  | 0.3  |
| Subtotal               | 7.3  | 8.3  | 8.3  | 8.5       | 8.5  | 8.5  | 8.7  | 8.7  |
| Home FTE's             |      |      |      |           |      |      |      |      |
| Home Manager           | 0.15 | 0.15 | 0.15 | 0         | 0    | 0    | 0    | 0    |
| Home RN                | 0.15 | 0.15 | 0.15 | 0         | 0    | 0    | 0    | 0    |
| Home Other             | 0    | 0    | 0    | 0         | 0    | 0    | 0    | 0    |
| Subtotal               | 0.3  | 0.3  | 0.3  | 0.0       | 0.0  | 0.0  | 0.0  | 0.0  |
| Total                  | 7.6  | 8.6  | 8.6  | 8.5       | 8.5  | 8.5  | 8.7  | 8.7  |

Source: Applicant

#### 2. Provide the assumptions used to project the number and types of FTEs identified for this project.

Information and assumptions used to prepare Table 9 include:

- The wage and salary figures are based on FMC Leah Layne actuals. They are held constant over the forecast period.
- It is assumed a FTE ("full time equivalent") employee works 2,080 hours per year.
- Non-productive hours are estimated at 10% of productive hours, based on FMC experience.
- Benefits are calculated at 24.8% of wages and salaries based on FMC Leah Layne actuals.
- The staff to patient ratio matrix below was used to construct minimum FTE counts for the projection years based on future patient counts presented in Table 6. In the cases where the current FTE count is greater than the FTE based on the ratios below, then the current FTE count was used.

|                   | Staff to Patient Ratios<br>(FTE Staff) |
|-------------------|--|
| PCT (1)           | 1:8                                    |
| RN (2)            | 1:20                                   |
| Equipment         | 1:125                                  |
| Technician (3)    |  |
| Social Worker (3) | 1:125                                  |
| Dietician (3)     | 1:125                                  |
| Secretary (3)     | 1:125                                  |
| Nurse Manager (4) | 1                                      |

- (1) A PCT works two shifts of patients each day, with 4 patients per shift.
- (2) A RN works two shifts of patients per day, with 10 patients per shift.
- (3) These FTEs are staffed based on staff-to-patient ratios identified in the table.
- (4) The Center for Medicare and Medicaid ("CMS") requires that a dialysis facility be staffed with one FTE manager, irrespective of size of the facility or number of patients.
- 3. Identify the salaries, wages, and employee benefits for each FTE category.

Salary and benefit information, by FTE category and clinical setting, is contained in the pro forma financials (Exhibit 8B).

4. Provide the name and professional license number of the current or proposed medical director. If not already disclosed under 210(1) identify if the medical director is an employee or under contract.

FMC Leah Layne contracts with Dr. Constance Christ for medical director services. Dr. Christ's professional license number is MD60202978. A copy of the Medical Director agreement is included in Exhibit 9.

5. Identify key staff, if known. (nurse manager, clinical director, etc.)

FMC Leah Layne employs Brenda Britos as its director of operations (RN00140367).

6. For existing facilities, provide names and professional license numbers for current credentialed staff.

Please see Table 10 below.

Table 10. Names and License Numbers of Current Staff at FMC Leah Layne

| Name              | License<br>Number | License Name<br>(Type) |
|-------------------|-------------------|------------------------|
| Brenda Britos     | RN00140367        | RN                     |
| Liz Barros        | RN60742105        | RN                     |
| Jenny Pearce      | RN60878529        | RN                     |
| Gabriela Villegas | HT60613067        | PCT                    |
| Leticia Villegas  | N/A               | PCT                    |
| Rebecca Heath     | N/A               | PCT                    |
| Valerie Garza     | HT60815163        | PCT                    |
| Julia Garza       | HT60775306        | PCT                    |
| Andrew Holmes     | SC60684795        | MSW                    |
| Leah Erban        | DI00000668        | RD                     |
| Heather Tabor     | N/A               | Biomed                 |

7. Describe your methods for staff recruitment and retention. If any barriers to staff recruitment exist in the planning area, provide a detailed description of your plan to staff this project.

FMC Leah Layne is an operational dialysis facility, which is staffed with qualified clinical and support personnel. Table 9 provides the number of current and proposed FTEs, by type. By virtue of our geographic location, we anticipate recruiting additional staff from Adams County as well as from neighboring counties in the region. To be effective in staff recruitment and retention, IN-RCG offers competitive wage and benefit packages. Further, to ensure that we have adequate staff across all our facilities in Washington, we have built a local float pool of WA Licensed Patient Care Techs and RN's to ensure we have coverage for patient care. Fresenius also has an internal staffing agency, Fresenius Travel, in which we can request assistance. We also have the capability of using outside staffing agencies to fill critical needs.

For the above reasons, IN-RCG believes that we will be successful in recruiting additional qualified, core staff to provide and promote quality of care at FMC Leah Layne.

8. Provide a listing of proposed ancillary and support agreements for the facility. For existing facilities, provide a listing of the vendors.

Please see Table 11 below.

Table 11. List of Ancillary and Support Vendors for FMC Leah Layne

| NAME                             | Service            |
|----------------------------------|--------------------|
| AIR GAS-NOR PAC                  | oxygen             |
| ALLEGIS GOLABL SOLUTIONS INC.    | RECRUITING         |
| ASD HEALTHCARE                   | AGENCY             |
| AT&T                             | PHONE              |
| AVISTA                           | UTILITIES          |
| BASIN                            | HEATING & COOLING  |
| BEACON HILL STAFFING GROUP, INC. | RECRUITING         |
| BETTERWATER                      | Water              |
| BFS ASSOCIATES                   | RECRUITING         |
| CALEM MEDICAL INC.               | equipment          |
| CARSTENS                         | CHART SUPPLIES     |
| CDW DIRECT (COMPUTERS)           | Computers          |
| CHAMPION MANUFACTURING (CHAIRS)  | Furniture          |
| CHG Medical Staffing             | Travel Staff       |
| CINTAS                           | Lab Services       |
| CITY OF OTHELLO                  | UTILITIES          |
| City Wide Maintenance            | Janitor services   |
| CLIA LABORATORY USER FEE         | Janitor services   |
| CONSOLIDATED DISPOSAL            | MEDICAL WASTE      |
| Culligan                         | Water              |
| DELL (ERS)                       | Computers          |
| DELL MARKETING LP                | Computers          |
| DEPT. OF HEALTH                  | Regulation         |
| DIRECT TV                        | CABLE              |
| DURASHINE                        | Janitor services   |
| FASHION SEAL                     | SCRUBS             |
| FEDEX                            | Mailing            |
| FIRE SYSTEMS WEST                | Fire Prevention    |
| FIRST ADVANTAGE                  | RECRUITING         |
| FIRST CHOICE                     | COFFEE             |
| GRAINGER                         | Supplies           |
| HARRIS EQUIPMENT FIANCNE CO.     | LEASE EXPENSE      |
| HELMER MEDICATION REFRIGATORS    | REFRIGATORS        |
| HENRY SCHEIN                     | Supplies           |
| HOLIDAY INN EXPRESS              | HOTEL              |
| IRON MOUNTAIN                    | RECORDS STORAGE    |
| ISO PURE                         | Water              |
| JCB                              | lab supplies       |
| JOE'S TREE AND LANDSCAPE SERVICE | GOUNDS MAINTENANCE |
| LANGUAGE LINE                    | Translation        |

| LEXMARK                            | COPIER SERVICE        |
|------------------------------------|-----------------------|
| MAR COR PURIFICATIONS              | Equipment             |
| MASCO PETROLEUM                    | Diesel                |
| MASSMUTUAL ASSET FINANCE, LLC      | LEASE EXPENSE         |
| MESA LABORATORIES                  | Lab Services          |
| NATIONAL COMMUNINCATINS            | UTILITIES             |
| OTHELLO HOTEL PARTERNS             | HOTEL                 |
| OXARC                              | OXYGEN                |
| R&M OTHER MEDICAL                  | Supplies              |
| RANDALL G. LANGEHN                 | CONSTRUCTION          |
| RANSTAD PROFESSIONALS US, LP       | RECRUITING            |
| RCG NORTHWEST INCE DBA NW          | RENT EXPENSE          |
| SHRED IT                           | RECYCLING DESTRUCTION |
| SOMETHING ELSE DELI                | FOOD VENDOR           |
| SPOKANE CHAMBER                    | COMMUNITY MEMBERSHIP  |
| SPOKANE PRINCESS PROPERTIIES       | HOTEL                 |
| STAMPS                             | POSTAGE               |
| STANLEY ACCESS TECH/DOOR           | SERVICE               |
| STANLEY SECURITY                   | SECURITY SERVICE      |
| STAPLES                            | Office Supplies       |
| STERICYCLE (BIO-HAZARD)            | Bio Hazard            |
| Storemans(Thriftway)               | Grocery/ Supplies     |
| SUPERIOR BUILDING SERVICE INC      | Building/ Contruction |
| 30FERIOR BOILDING SERVICE INC      | Services              |
| TALENTHURST INC                    | RECRUITING            |
| TCMS (HVAC SERVICES)               | HVAC Services         |
| TELEHEALTH (TV'S)                  | TV supply             |
| TERMINIX                           | MAINTENANCE           |
| TMG GASES                          | UTILITIES             |
| TMP WORLDWIDE                      | RECRUITING            |
| TRULY NOLAN OF AMERICA             | Supplies              |
| U.S. BANK NATIOONAL ASSOCATION     | PROFESSIONAL          |
|                                    | DEVELOPMENT           |
| ULINE                              | medical supplies      |
| ULITMATE SERVICE ASSOCIATES        | GENERATOR MAINTENANCE |
| UPS                                | MAILING               |
| USPS                               | MAILING               |
| WA Dept. of Health                 | Regulation            |
| WATER PRO                          | Water                 |
| WEST ROCK RKT                      | LEASE EXPENSE         |
| WESTERN STATES FIRE PROTECTION CO. | FIRE EXTINGUISHERS    |

9. For existing facilities, provide a listing of ancillary and support service vendors already in place.

Please see our response above for a list of ancillary and support service vendors already in place.

10. For new facilities, provide a listing of ancillary and support services that will be established.

FMC Leah Layne is an existing facility. Therefore, this question is not applicable.

11. Provide a listing of ancillary and support services that would be provided on site and those provided through a parent corporation off site.

All patient care and support services except senior management, financial, legal, planning, marketing, architectural/construction and research and development are provided on-site at each clinic.

12. Identify whether any of the existing ancillary or support agreements are expected to change as a result of this project.

There are no anticipated changes to the existing ancillary or support agreements as a result of this project.

13. If the dialysis center is currently operating, provide a listing of healthcare facilities with which the dialysis center has working relationships.

Please see Exhibit 13 for our transfer agreements with Providence Holy Family Hospital, Othello Community Hospital, Providence Sacred Heart Medical Center, and Valley Hospital.

14. For new a new facility, provide a listing of healthcare facilities that the dialysis center would establish working relationships.

FMC Leah Layne is an existing facility. Therefore, this question is not applicable.

15. Clarify whether any of the existing working relationships would change as a result of this project.

There are no anticipated changes expected as a result of this project.

16. Fully describe any history of the applicant\_concerning the actions noted in Certificate of Need rules and regulations <a href="WAC 246-310-230(5)(a)">WAC 246-310-230(5)(a)</a>. If there is such history, provide documentation that the proposed project will be operated in a manner that ensures safe and adequate care to the public to be served and in conformance with applicable federal and state requirements. This could include a corporate integrity agreement or plan of correction.

The applicant has no history with respect to the actions noted in WAC 246-310-230(5)(a).

17. Provide documentation that the proposed project will promote continuity in the provision of health care services in the planning area, and not result in an unwarranted fragmentation of services. WAC 246-310-230

The proposed project promotes continuity of care as it seeks to expand FMC Leah Layne's existing dialysis care services. Further, we have provided documentation that FMC Leah Layne has met all standards contained in WAC 246-310-818, demonstrating 'Special Circumstance' evident by the high demand for the facility's services and warranting approvable for expansion of 1 additional station.

18. Provide documentation that the proposed project will have an appropriate relationship to the service area's existing health care system as required in <a href="WAC">WAC</a> 246-310-230.

FMC Leah Layne has an established relationship with the community and other health care providers in the area. The additional station will not only ensure timely access to dialysis services, but it will also realize increased efficiency and economies of scale.

See Exhibit 13 for FMC Leah Layne's transfer agreement with with Providence Holy Family Hospital, Othello Community Hospital, Providence Sacred Heart Medical Center, and Valley Hospital.

- 19. Provide documentation to verify that the facility would be operated in compliance with applicable state and federal standards. The assessment of the conformance of a project to this criterion shall include, but not be limited to, consideration as to whether:
  - a. The applicant or licensee has no history, in this state or elsewhere, of a criminal conviction which is reasonably related to the applicant's competency to exercise responsibility for the ownership or operation of a health care facility, a denial or revocation of a license to operate a health care facility, a revocation of a license to practice a health profession, or a decertification as a provider of services in the Medicare or Medicaid program because of failure to comply with applicable federal conditions of participation; or

The applicant has no history with actions noted above or in WAC 246-310-230 (5) (a).

b. If the applicant or licensee has such a history, whether the applicant has affirmatively established to the department's satisfaction by clear, cogent and convincing evidence that the applicant can and will operate the proposed project for which the certificate of need is sought in a manner that ensures safe and adequate care to the public to be served and conforms to applicable federal and state requirements.

This question is not applicable. Both IN-RCG and Fresenius have proven track records in complying with applicable state and federal rules and regulations.

#### D. Cost Containment (WAC 246-310-240)

1. Identify all alternatives considered prior to submitting this project.

The following three options were evaluated in the alternatives analysis:

• Option One: Add one (1) station to the existing facility—The Project

• Option Two: Postponing the request—Do Nothing

• Option Three: Add four (4) stations to the existing facility

Another option, *Add two (2) stations to the existing facility*, was initially considered but not further analyzed because FMC Leah Layne does not meet the standards under WAC 246-310-818 to be approved for two additional stations.

2. Provide a comparison of the project with alternatives rejected by the applicant. Include the rationale for considering this project to be superior to the rejected alternatives. Factors to consider can include, but are not limited to: patient access to healthcare services, capital cost, legal restrictions, staffing impacts, quality of care, and cost or operation efficiency.

Please see Tables 12-15, respectively. They provide a summary of advantages and disadvantages of each of the three options based on the following evaluative criteria: Promoting availability, or access to healthcare services; Promoting Quality of Care; Promoting Cost and Operating Efficiency; and Legal Restrictions.

Table 12. Alternatives Analysis: Promoting Access to Healthcare Services.

| Option:  | Advantages/Disadvantages:  |
|--|--|
| орион.   | Advantages/Disadvantages.  |
| Option One Add one (1) station to the existing facility— The Project | <ul> <li>Adds additional dialysis stations to the Planning Area, as warranted by WAC 246-310-818. (Advantage ("A"))</li> <li>Residents of the Planning Area will be better able to access needed facility dialysis services and would not be forced to out-migrate to other facilities outside the planning areaimproves access. (A)</li> <li>Given FMC Leah Layne is an existing facility, this Option would provide immediate access. (A)</li> </ul> |
| Option Two<br>Do nothing   | <ul> <li>Would do nothing to improve access (Disadvantage ("D")).</li> <li>Outmigration would increase (D).</li> </ul>   |
| Option Three Add four (4) stations to the existing facility          | Adds additional dialysis stations to the Planning Area, as warranted by WAC 246-310-812. (A)   |

Table 13. Alternatives Analysis: Promoting Quality of Care.

| Option:  | Advantages/Disadvantages:   |
|--|---|
| Option One Add one (1) station to the existing facility— The Project | <ul> <li>Adds additional dialysis station capacity as warranted by WAC 246-310-818. This promotes access, reduces fragmentation, thus, promotes quality (A).</li> <li>Residents of the Planning Area would have increased dialysis station capacitythis improves quality of care inasmuch as it improves continuity of care (A).</li> </ul> |
| Option Two Do nothing  | <ul> <li>Planning Area residents will need to out-migrate to<br/>receive care, and do so in increasing numbers without<br/>added capacity. As such, patient care will be fragmented,<br/>which harms access and quality of care (D)</li> </ul>  |
| Option Three Add four (4) stations to the existing facility          | <ul> <li>Adds additional dialysis station capacity as warranted by WAC 246-310-812. This promotes access, reduces fragmentation, thus, promotes quality (A).</li> <li>Residents of the Planning Area would have increased dialysis station capacitythis improves quality of care inasmuch as it improves continuity of care (A).</li> </ul> |

Table 14. Alternatives Analysis: Promoting Cost and Operating Efficiency.

| Option:  | Advantages/Disadvantages:   |
|--|---|
| Option One Add one (1) station to the existing facility— The Project | <ul> <li>Approval of the expansion project request will allow for the facility to optimize its capacity and achieve corresponding economies of scale. (A)</li> <li>Would not require re-location of supplies and equipment, minimizing impact on existing operations and capital expenditures associated with the project. (A)</li> <li>The most cost-effective solution to meet facility demand in the Planning Area. (A)</li> </ul>   |
| Option Two Do nothing  | <ul> <li>Capital and operating costs would be least under this option, since there would be none (A).</li> <li>However, would inefficiently use existing space as there is space for one additional station that is warranted by WAC 246-310-818. (D)</li> <li>Suffers from significant disadvantages by not promoting access and continuity of care. Forces patients to continue to out-migrate, which is inefficient and costly for planning area residents (D).</li> </ul> |
| Option Three Add four (4) stations to the existing facility          | This Option would require significantly more alterations from current layout which would require substantially more capital expenditures. (D)   |

Table 15. Alternatives Analysis: Legal Restrictions.

| Option:  | Advantages/Disadvantages:                          |
|--|--|
| Option One Add one (1) station to the existing facility— The Project | This option requires certificate-of-need approval. |
| Option Two Do nothing  | There are no legal implications with this option.  |
| Option Three Add four (4) stations to the existing facility          | This option requires certificate-of-need approval. |

3. For existing facilities, identify your closest two facilities as required in <u>WAC 246-310-827(3)(a)</u>.

The two closest facilities to FMC Leah Layne include:

#### **FKC Moses Lake**

847A E Broadway Ave Moses Lake, WA 98837

#### **FKC Columbia Basin**

6600 W Rio Grande Ave Kennewick, WA 99336

4. For new facilities, identify your closes three facilities as required in <u>WAC 246-310-827(3)(b)</u>.

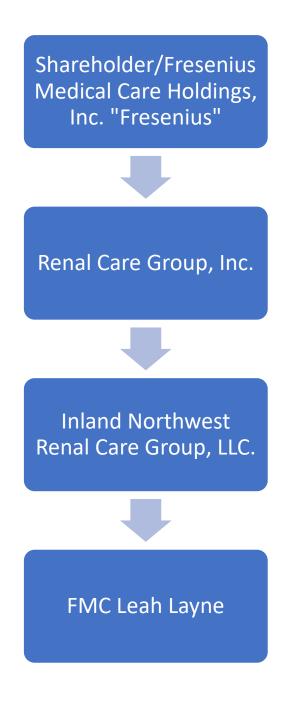
This project does not involve a new facility. Therefore, this question is not applicable.

5. Identify whether any aspects of the facility's design could lead to operational efficiency. This could include but is not limited to: LEED building, water filtration, or the methods for construction, etc. WAC 246-310-240(2) and (3).

No changes are anticipated. Therefore, this question is not applicable.

### Exhibit 1. Organizational Chart – Fresenius Medical Care Holdings

## Fresenius Kidney Care- Renal Care Group Organizational Chart



# Exhibit 2. Facilities Owned and Operated by Fresenius Medical Care Holdings

| 1125 MIAWI      | 1124 DACISIS CENTER OF NEW INGTON | 1124 DIALYSIS OF NEED OF NEWINGTON | 1120 PHICADELPHIA | 1120 BHILADELBHIA | 1118 COLUMBIA HEIGHTS           | 1117 SOUTHEAST WASHINGTON | 1115 WASHING ON   |               | 1113 TUCKER     | 1112 CAPE COD | 1111 WESTERN MASS KIDNEY CENTER / SPRINGFIELD | 1110 BOSTON - TKC    | 1109 FRAMINGHAM     | 1108 LATROBE  | 1107 NEW BERIA    | 1104 JACKSONVILLE  | 1102 LEWISTON | 1098 TAMARAC KIDNEY CENTER | 1095 FLORIDA KIDNEY CENTER |                         | 1087 HARRISBURG       | 1083 KEMPSVILLE  | 1080 HOUMA   | 1075 NORMANDY \ METRO NORMANDY | 1074 METRO NORTH                | 1071 NONTHEAST LOGISTANA | 1031 NOBTHEAST I CHISTANIA | 1065 YAZOO CITY | 1064 PINEVILLE  | 1063 NORTH LAFAYETTE         | 1062 ST, JOHN'S             | 1061 PAMLICO           | 1060 AVANTUS - IRVING PLACE | 1049 NORTHEAST IA ACUITES      | 1044 CARBON COONTY \ FACWERTON  | 1040 HOUNING HILLS ACCIES | 1037 CRAWFORD COUNTY \ BUCYRUS | 1036 ARDENWOOD / WARM SPRINGS | 1035 AKRON EAST | 1034 EAST NORTHAMPTON COUNTY | 1031 SHAWNEE       | 1030 LAS VEGAS | 1028 ATHENS      | 1021 RIO GRANDE CITY | 1015 POTISTOWN - JV | 1008 NEW CASTLE - JV | DLID DL Name |
|-----------------|-----------------------------------|------------------------------------|-------------------|-------------------|---------------------------------|---------------------------|-------------------|---------------|-----------------|---------------|---|----------------------|---------------------|---------------|-------------------|--------------------|---------------|----------------------------|----------------------------|-------------------------|-----------------------|------------------|--------------|--------------------------------|---------------------------------|--------------------------|----------------------------|-----------------|-----------------|------------------------------|-----------------------------|------------------------|-----------------------------|--------------------------------|---------------------------------|---------------------------|--------------------------------|-------------------------------|-----------------|------------------------------|--------------------|----------------|------------------|----------------------|---------------------|----------------------|--------------|
| 1601 NW 8TH AVE | 3/5 WILLARU AVE                   | STE WILL ABD AVE                   | 4216 MARKE ST     | ARAN CIR NW       | 106 IRVING ST NW                | 1350 SOUTHERN AVE SE      | 6420 ROCKLEDGE DR | 933 SE 1ST ST | 4845 LAVISTA RD | 241 WILLOW ST | 2000 MAIN ST                                  | 888 COMMONWEALTH AVE | 110 MOUNT WAYTE AVE | 121 W 2ND AVE | 609 RUE DE BRILLE | 1944 ATLANTIC BLVD | 710 MAIN ST   | 7059 NW 88TH AVE           | 7309 W OAKLAND PARK BLVD   | 1090 S GROVE STREET EXT | 4343 UNION DEPOSIT RD | 6320 N CENTER DR | 800 POINT ST | 25 N OAKS PLZ                  | GRANDVIEW PLAZA SHOPPING CTR #2 | 711 WOOD ST              | 124 PROFESSIONAL PARK DR   | 716 GRAND AVE   | 151 SANDIFER LN | 910 MARTIN LUTHER KING JR DR | 3132 SAINT JOHNS BLUFF RD S | 1983 W 5TH ST          | 120 E 16TH ST               | TIZOO MIRINO AIRRONI CENTERIOR | 168 S SG I STANLEY HOFFMAN BLVD | 1550 SHERIDAN DR          | 701 TIFFIN ST                  | 37478 CEDAR BLVD              | 199 PERKINS ST  | 121 N CHURCH ST              | 3807 N HARRISON ST | 246 MILLS AVE  | 943 DECATUR PIKE | 2533 CENTRAL PALM DR | 2223 E HIGH ST      | 207 W LAUREL AVE     | Address 1    |
|                 |                                   |                                    |                   |                   | NORTH TOWER SUITE 1' WASHINGTON |                           |                   |               |                 |               |   |                      |                     |               |                   |                    |               |                            |                            |                         | UNION COURT           | STE 140          |              |                                |                                 |                          |                            |                 |                 |                              |                             | e e                    | <u> </u>                    | SIE 120                        | ROUTE 209 BYPASS                | STE 206                   |                                | # A                           |                 | PO BOX 325                   |                    |                |                  |                      |                     |                      | Address 2    |
| MIAMI           | NEWINGTON                         | POTTSVILLE                         | PHILADELPHIA      | WASHINGTON        | 1' WASHINGTON                   | WASHINGTON                | BETHESDA          | BELLE GLADE   | TUCKER          | YARMOUTH PORT | SPRINGFIELD                                   | BOSTON               | FRAMINGHAM          | LATROBE       | NEW IBERIA        | JACKSONVILLE       | LEWISTON      | TAMARAC                    | TAMARAC                    | LINCOLNTON              | HARRISBURG            | NORFOLK          | HOUMA        | NORMANDY                       | FIORISSANT                      | MONROE                   | FAIRHOPE                   | YAZOO CITY      | PINEVILLE       | LAFAYETTE                    | JACKSONVILLE                | WASHINGTON<br>NEW TOXX | MONROE<br>NEW YORK          | ROMOLUS                        | LEHIGHTON                       | LANCASTER                 | BUCYRUS                        | NEWARK                        | AKRON           | CONWAY                       | SHAWNEE            | LAS VEGAS      | ATHENS           | RIO GRANDE CITY      | POTTSTOWN           | NEW CASTLE           | City         |
| 핕               | CŤ                                | PΑ                                 | PΑ                | DC                | DC                              | DC                        | MD                | FL            | GA              | MΑ            | MA  | M <sub>A</sub>       | ΜA                  | PΑ            | Ā                 | Ħ                  | MΕ            | Ę                          | 된                          | N<br>C                  | PA :                  | V <sub>A</sub>   | LA (         | Z :                            | <u> </u>                        | Ā                        | ΑL                         | MS              | LA              | Ā                            | <u>ب</u> ج                  | 2 3                    | Ā                           | . ≼                            | PA                              | 9                         | 유                              | CA                            | P P             | NC                           | 0×                 | Z<br>Z         | ΤN               | Тx                   | ρA                  | PΑ                   | State        |
| 33136           | 6111                              | 17901                              | 19104             | 20036             | 20010                           | 20032                     | 20817             | 33430         | 30084           | 2675          | 1103  | 2215                 | 1702                | 15650         | 70563             | 32207              | 4240          | 33321                      | 33319                      | 28092                   | 17111                 | 23502            | 70360        | 63171                          | 2571/                           | 71201                    | 36532                      | 39194           | 71360           | 70501                        | 32246                       | 27980                  | 71201                       | 48174                          | 18235                           | 43130                     | 44820                          | 94560                         | 44304           | 27820                        | 74804              | 87701          | 37303            | 78582                | 19464               | 16101                | e Zip        |
|                 |                                   | ū                                  | 21                | 20                | 20;                             | 202                       | 301               | \$61          | 770             | 508           | 413-  | 617-                 | 508-                | 724-          | 337-              | 904-               | 207-:         | 954-7                      | 954-5                      | 704-7                   | 717-56                | 757-46           | 985-86       | 31/1-25                        | 314-83                          | 318-322-7565             | 251-928-7835               | 662-746-4172    | 318-44          | 337-23                       | 904-6                       | 363 03                 | 318-32                      | 734-95                         | 610-37                          | 740-68                    | 419-56                         | 510-7                         | 330-3           | 252-5                        | 405-8              | 505-4          | 423-9            | 956-                 | 610-                |                      | P            |
| 305-324-1727    | 860-667-3898                      | 570-429-1900                       | 215-662-5990      | 202-483-0176      | 202-829-0060                    | 202-561-0828              | 301-652-2554      | \$61-996-0602 | 770-491-7177    | 508-362-4535  | 413-739-5601                                  | 617-739-3000         | 508-628-3801        | 724-537-9830  | 337-364-1185      | 904-396-7203       | 207-784-2268  | 954-721-0093               | 954-578-7678               | 704-736-9300            | 717-564-5690          | 757-466-9446     | 985-868-0989 | 20-4106                        | 318-8/8-90/2                    | 2-7565                   | 8-7835                     | 6-4172          | 318-443-7131    | 337-234-0084                 | 904-641-0806                | 367 875 6950           | 318-327-4405                | 734-955-7333                   | 610-379-0330                    | 740-689-0566              | 419-562-3000                   | 510-744-0790                  | 330-376-7600    | 252-585-0236                 | 405-878-9300       | 505-454-7012   | 423-507-9712     | 956-487-5040         | 610-705-1895        | 724-658-1216         | Phone        |

| 1233 HAMMOND                                  | 1737 BAYAMON      | 1231 CAGLIAS           | 1228 NORTHERN GEORGIA | 1224 DELTONA      | 1223 ВЕТНІЕНЕМ    | 1222 EASTON        | 1219 MCALLEN    | 1217 FORT COLLINS  | 1216 MIDLAND          | 1215 MAYAGUEZ       | 1214 HUMACAO        | 1212 MARIETTA<br>1213 CROWLEY       | 1211 CARNEY         | 1209 HAZLETON | 1204 MOBILE       | 1202 NEW JERSEY MOBILE | 1201 BRISTOL        | 1200 LANGDALE \ VALLEY | 1197 ROSENBERG  | 1196 SANFORD             | 1195 SUFFOLK        | 1193 MAGEE    | 1191 MARRERO             | 1190 PORTLAND    | 1187 AMITE   | 1186 BRANDYWINE \ WILMINGTON | 1185 PASADENA | 1182 OKECHOREE      | 1174 PITT COUNTY    | 1172 LOS GATOS     | 1169 SANTA FE | 1161 WACO      | 1158 AMARILLO        | 1157 ABILENE | 1155 HOUSTON     | 1154 WEST HOUSTON  | 1149 FREMONT           | 1146 WEST CHARLOTTE | 1141 LUNG BEACH  | 1157 DIVIA EURENA   | 1137 BAAA ELIBEKA | 1135 NOREOLK       | 1132 NO VIRGINIA/ALEXANDRIA | 1131 FREDERICKSBURG       | 1130 TAMPA          | 1127 HIALFAH    |
|---|-------------------|------------------------|-----------------------|-------------------|-------------------|--------------------|-----------------|--------------------|-----------------------|---------------------|---------------------|-------------------------------------|---------------------|---------------|-------------------|------------------------|---------------------|------------------------|-----------------|--------------------------|---------------------|---------------|--------------------------|------------------|--------------|------------------------------|---------------|---------------------|---------------------|--------------------|---------------|----------------|----------------------|--------------|------------------|--------------------|------------------------|---------------------|------------------|---------------------|-------------------|--------------------|-----------------------------|---------------------------|---------------------|-----------------|
| 16081 DOCTORS BLVD                            | ROAD 3 KM 11 3    | 9449 GROGANS MILL RD   | 411 HOSPITAL RD       | 1200 DELTONA BLVD | 2014 CITY LINE RD | 3SO1 NORTHWOOD AVE | 3600 N COBIA ST | 1213 RIVERSIDE AVE | 3302 W GOLF COURSE RD | 1050 CORAZONES AVE. | 200 CALLE DR. VIDAI | 636 6 8TU ST<br>1277 KENNESTONE CIK | 2100 DORCHESTER AVE | 110 BUTLER DR | 2620 OLD SHELL RD | 879 RAHWAY AVE         | 1 MEDICAL PARK BLVD | 8 MEDICAL PARK         | 4519 READING RD | 419 E 1ST ST             | 1005 COMMERCIAL I N | 211 1ST ST SE | 1111 MEDICAL CENTER BLVD | 1600 CONGRESS ST | 110 N 1ST ST | 303 A ST                     | 8537 GUIF FWY | 301 SW 16TU ST      | 510 PALADIN DR      | 14651 S BASCOM AVE | 641 HARKLE RD | 2329 N 39TH ST | 5920 W AMARILLO BLVD | 1802 PINE ST | 2616 BLODGETT ST | 9623 LONG POINT RD | 39505 PASEO PADRE PKWY | 3057 FREEDOM DR     | 440 W OCEAN BLVD | 2765 EMBER RIDGE LN | SOZU TOCKYATEZ OZ | SACIO TIDEWATER DR | 4141 DUKE ST                | 230 EXECUTIVE CENTER DAWY | 3242 HENDERSON BLVD | 7170 W 70TH AVE |
| FRANCI  | CAGUIT            |                        |                       |                   | STE 102           |                    |                 |                    |                       | SUITE 101           |                     |                                     | SUITE               |               |                   |                        | SUITE               |                        |                 |                          | STE 500             |               |                          |                  |              |                              |               | STE B100            |                     | STE 100            |               |                |                      |              |                  |                    |                        |                     |                  |                     |                   |                    |                             | 316 200                   | OUG STS             |                 |
| SCO RODRIG                                    | CAGUITAS MALL     |                        |                       |                   | 02                |                    |                 |                    |                       | 101                 |                     |                                     | SUITE 1 SOUTH       |               |                   |                        | SUITE 100 EAST      |                        |                 |                          |                     |               |                          |                  |              |                              |               | 0                   |                     | 00                 |               |                |                      |              |                  |                    |                        |                     |                  |                     |                   |                    |                             |                           |                     |                 |
| FRANCISCO RODRIGUEZ BAYAMON HAMMOND           | AS MALL CAGUAS    |                        | CANTON                |                   | .02 BETHLEHEM     | EASTON             | MCALLEN         | FORT COLLINS       | MIDLAND               | 101 MAYAGUEZ        | CROWLEY             | MARIETTA                            |                     | HAZLETON      | MOBILE            |                        |                     | VALLEY                 | ROSENBERG       | SANFORD                  | SEGUIN              | MAGEE         | MARRERO                  | PORTLAND         | AMITE        | WILMINGTON                   | OKEECHOBEE    |                     |                     | 10 LOS GATOS       | SANTA FE      | WACO           | AMARILLO             | ABILENE      | NOTSDOH          | HOUSTON            | FREMONT                | CHARLOTTE           | LONG BEACH       | EUREKA              | NORFOLK           | ALEXANDRIA         |                             | FESCOCOLORO               | HALEAH              | 1112171         |
| SCO RODRIGUEZ BAYAMOND PR                     | AS MALL CAGUAS PR | THE WOODLANDS          | CANTON GA             | DELTONA           |                   | SVILLE             |                 | FORT COLLINS CO    |                       |                     |                     | MARIETTA GA                         | DORCHESTER          | HAZLETON PA   |                   | UNION                  | BRISTOL             |                        | รั              | SANFORD FINGRESOFFOER VA |                     | MAGEE MS      |                          |                  |              | WILMINGTON                   |               | GREENSBURG          |                     | LOS GATOS          |               |                |                      | :            |                  |                    | FREMONT                | CHARLOTTE NC        | LONG BEACH CA    | EUREKA CA           |                   | N.                 |                             |                           | HALEAH FL           |                 |
| SCO RODRIGUEZ BAYAMON PR 961 HAMMOND LA 70403 | PR                | THE WOODLANDS TX 7     |                       | DELTONA           | BETHLEHEM         | SVILLE             | ТX              | CO                 | TX 7                  | MAYAGUEZ            | ĥ8                  | GA                                  | DORCHESTER MA       | DN PA         | AL                | UNION                  | BRISTOL             | A                      | 7. TX           | 9                        | ΤX                  |               | LA                       | ME !             | I A          |                              | TV<br>FL      | GREENSBURG PA       | GREENVILLE          | LOS GATOS CA       | NM            | Tx ::          | T <sub>X</sub> :     | Tx :         | χT               | χT                 |                        |                     |                  |                     |                   | VA VA              | < <                         | ¥ =                       | <u> </u>            | 1               |
| PR<br>LA                                      | PR                | THE WOODLANDS TX 77380 | GA                    | DELTONA FL 32725  | BETHLEHEM PA      | SVILLE IX 78520    | ТX              | CO 80524           | TX 79703 '            | MAYAGUEZ PR         | LA 70526            | GA 30066                            | DORCHESTER MA 2124  | ON PA 18201   | AL 36607          | UNION NJ 7083          | BRISTOL TN 37620    | Al 36854               | 3G TX 77471     | Ξ ,                      | TX 78155            | NS            | LA 70072                 | ME 4102          | IA 70427     | DF .x                        | FL 34974      | GREENSBURG PA 15601 | GREENVILLE NC 27834 | LOS GATOS CA 95032 | NM 87505      | TX 76708       | TX 79106             | TX 79601     | Tx 77004         | TX 77055           | CA 94538 !             | NC 28208            | CA               | CA                  | VA                | VA 22304           | VA 2201                     | FC 33609                  | FL 33016            | 3               |

| NO ; |  | 5220 N TRYON ST                         | 1325 NORTH CHARLOTTE                         |
|------|--|---|--|
|      | STE A101 VERO BEACH STE 102 LUBBOCK  | 6630 QUAKER AVE                         | 1319 SOUTH PLAINS                            |
|      |  | 1515 INDIAN RIVER BLVD                  | 1317 VERO BEACH                              |
|      | STE A PHILADELPHIA   | 900 E HOWELL ST                         | 1314 NORTHEAST PHILADELPHIA                  |
|      | GREENEVILLE  | 180 SERRAL DR                           | 1312 EASTERN TENNESSEE                       |
|      | HOUSTON  | 5435 ALDINE MAIL RD                     | 1310 NORTH HOUSTON                           |
|      | COLLEGE PARK   | 1/20 PHOENIA PRIVIT                     | 1309 EASTMAN                                 |
|      | SEBRING  | 40 MEDICAL CENTER AVE                   | 1301 SEBRING                                 |
|      | JERSEY CITY  | 107-123 PACIFIC AVENUE                  | 1298 JERSEY CITY                             |
|      | CLEARWATER   | 26338 US HIGHWAY 19 N                   | 1297 CLEARWATER                              |
|      | ALEXANDRIA   | 225 N BOLTON AVE                        | 1296 ALEXANDRIA                              |
|      |  | 7910 US HIGHWAY 19 N                    | 1293 PINELLAS PARK DIALYSIS                  |
|      | SUITE 1010 ALTAMONTE SPRINGS   | 775 GATEWAY DRIVE                       | 1291 ORLANDO                                 |
|      | STI ART  | 2348 SE OCEAN BLVD                      | 1290 TREASURE COAST NORTH                    |
|      | EORT WORTH   | 4804 BRYANT IRVIN CT                    | 1287 SOUTHWEST FORT WORTH                    |
|      | ANTILLAS WAREHOUSE, SANTONIO   | 9010 CULEBRA RD                         | 1285 SAN ANTONIO - JV                        |
|      | SANTA BARBARA  | AST CALLE ERANICIA                      | 1284 SAN ICIAN                               |
|      | PHILADELPHIA   | 333 DESCRIAS (A)                        | 1393 CANTA BARBARA                           |
|      | ALBUQUERQUE  | 1500 RANDOLPH CT SE                     | 1278 ALBOQUERQUE                             |
|      | FAIRFAX  | 8316 ARLINGTON BLVD                     | 1277 FAIRFAX                                 |
|      | ALLENTOWN  | 3136 HAMILTON BLVD                      | 1276 ALLENTOWN                               |
|      | EAST STROUDSBURG   | 125 S COURTLAND ST                      | 1274 EAST STROUDSBURG                        |
|      | AKRON  | 345 BISHOP ST                           | 1273 AKRON                                   |
|      |  | 4661 KARL RD                            | 1272 CENTRAL OHIO/COLUMBUS                   |
|      | STE 1 WILKES BARRE   | 307 LAIRD ST                            | 1271 WILKES BARRE                            |
|      | GREENSBORO   | 622 INDUSTRIAL AVE                      | 1250 TUOMASONI 1250 TUOMASONI                |
|      | SAN JORGE PROFESSIOL PONCE   | CARR. 2 KM 23.8 BO. CANAS - PONCE BYPAS | 1267 PONCE                                   |
|      | HAMTRAMCK  | 9300 CONANT ST                          | 1265 DETROIT                                 |
|      | GAINESVILLE  | 1775 NW 80TH BLVD                       | 1264 GAINESVILLE                             |
|      | LIVONIA  | 32423 SCHOOLCRAFT RD                    | 1263 LIVONIA                                 |
|      | MANSFIELD  | 647 BALLY ROW                           | 1262 MANSFIELD                               |
|      |  | 40 FULD ST                              | 1261 TRENTON                                 |
|      | BIDG H ALIGHISTA   | 1109 MEDICAL CENTER DR                  | 1260 AUGUSTA                                 |
|      |  | 1425 E MAIN ST                          | 1258 CARBONDALE                              |
|      | BATIOWN  | SOO NI CONANCERCIAL ST                  | 1757 NORTHEAST WISCONSIN VICENAL             |
|      | TWO PROFESSIONAL OR PORT ROYAL   | 2202 ROLLINGBROOK DR                    | 1256 BAYTOWN                                 |
|      | TWO DECERCIONAL DE SOUT SOUTH  | 10 JOHNINA WOBBYIL CIB                  | 1255 BEAUFORT / OW COUNTRY DIALYSIS FACILITY |
|      | COUPAILE TOUR  | 5205 MCALLEY DR                         | 1253 ANN ARBOR                               |
|      | - OTHER TEN  | 720 E BROADWAY                          | 1250 LOUISVILLE                              |
|      | CHECTER  | 501 HEALTH WAY DR                       | 1249 CHESTER                                 |
|      |  | 305 MYSTIC AVE                          | 1246 MEDFORD                                 |
|      | STE 2833 BALTIMORE   | 2801 GREENMOUNT AVE                     | 1245 BALTIMORE                               |
|      | SAN ANTONIO  | 1222 MCCULLOUGH AVE                     | 1243 N.W. SAN ANTONIO ACUTES                 |
|      | SAN ANTONIO  | 1335 SE MILITARY DR                     | 1241 SOUTH SAN ANTONIO - JV                  |
|      | VI (2) 2) 20 (2) | 1819 GARNER EELD RD                     | 1239 (IVALDE - IV                            |
|      | METARIE  | 4425 UTICA ST                           | 1234 METAIRIE                                |

| 1417 NONROE<br>1417 NEW CASTLE<br>1419 BRADENTON              | 1406 WARNER ROBINS<br>1410 AGUADILLA<br>1411 ASHEBORO KIDNEY CENTER<br>1413 BRANDON                 | 1399 BECKLEY<br>1400 MINDEN<br>1401 WESLACO<br>1404 ENNIS        | 1394 ARECIBO<br>1395 FAIRMOUNT<br>1398 CHARLESTON      | 1390 GEORGEI OWN DIALYSIS CENTER<br>1391 JOHNSON CITY<br>1393 SAN GERMAN | 1387 NATCHITOCHES  1389 CHICOPEE DIALYSIS CENTER | 1382 BOSSIER 1383 THOUSANO OAKS      | 1378 NORTHWEST PHILADELPHIA | 1375 ANACOSTIA               | 1374 NEW REBN                        | 1371 NEW ORLEANS EAST FERNCREST 1372 NORTH JACKSONVILLE | 1365 THIBODAUX  1366 GREENSBORO KIDNEY CENTER | 1359 FRESNO<br>1361 BMA NEW RIVER VALLEY | 1357 SHINEYERON I | 1356 CAMP SPRINGS            | 1355 LEONARDTOWN   | 1349 NORTHEAST ALBUIOLIFROLIF | 1345 GUAYAMA                      | 1343 SOUTH ST. PETERSBURG<br>1344 CAROLINA | 1339 INVERNESS DIALYSIS CENTER | 1338 HILLSIDE             | 1334 RVINGTON      | 1333 ABINGTON  | 1332 NEWARK/EAST ORANGE | 1330 FINE BROOK  1331 MARTINSBURG | 1329 GASTONIA / LOWELL                |
|---|---|--|--|--|--|--------------------------------------|-----------------------------|------------------------------|--------------------------------------|---|---|--|-------------------|------------------------------|--------------------|-------------------------------|-----------------------------------|--|--------------------------------|---------------------------|--------------------|----------------|-------------------------|-----------------------------------|---------------------------------------|
| 1338 E SUNSET DR<br>207 W LAUREL AVE<br>5902 POINTE WEST BLVD | 118 OSIGIAN BLVD<br>ROAD 459, KM 0.7 BO. CAMASEYES<br>187 BROWERS CHAPEL RD<br>514 MEDICAL OAKS AVE | 1737 HARPER RU 610 FLEMING LN 1614 E COMMERCIAL DR 711 S CLAY ST | 1072 AVE MIRAMAR 1241 N TANEY ST 2345 CHESTERFIELD AVE | 110 TECHNOLOGY IN TORRE MEDICA SAN VICENTE DE PAUL HC3BOX26504           | 700 KEYSER AVE 317 MEADOW ST                     | 2907 PLANTATION DR<br>227 W JANSS RD | 4190 CITY AVE               | 3929 MINNESOTA AVE NE        | 8303 CREEKBEND DR<br>2113 NEUSE BLVD | 14500 HAYNE BLVD<br>10614 LEM TURNER RD                 | 694 S ACADIA RD<br>2700 HENRY ST              | 3636 N 157 ST<br>1200 TYLER AVE          | 604 AIRPORT RD    | 3700A SAINT BARNABAS RD      | 40865 MERCHANTS LN | 11296 LOMAS BLVD NE           | VILLA ROSA I, ROAD NBR 3 KM 135.7 | C8 COND PONTEZUELA                         | 1510 HIGHWAY 41 N              | 879 RAHWAY AVE            | 9835 LAKE WORTH RD | 1036 EASTON RO | 91 HARTFORD ST          | 103 MARCLEY DR                    | 348 BURTONWOOD DR<br>155 BERKELEY AVE |
|   |   | STE B  | ROAD 2 KM 78.5   | RD. 2, KM 173.4, BO. CA SAN GERMAN                                       | - 391 BUSINESS PARK                              |                                      | ROWLAND HALL, SUITE         | PIN DINO A STUTE 10          |                                      |   |   | STE A                                    |                   |                              |                    |                               | AVENIDA LOS VETERANI GUAYAMA      | GOLDEN TOWER CONDC CAROLINA                |                                | RUTH KILMAN MEMORI, UNION | STE 13             |                |                         |                                   |                                       |
| MONROE<br>NEW CASTLE<br>BRADENTON                             | WARNER ROBINS AGUADILLA ASHEBORO BRANDON  | MINDEN WESLACO ENNIS   | ARECIBO  PHILADELPHIA  CHARLESTON                      | JOHNSON CITY CA SAN GERMAN   |  | BOSSIER CITY THOUSAND OAKS           |                             |                              | HOUSTON<br>NEW BERN                  | JACKSONVILLE  | GREENSBORO                                    | RADFORD                                  | KINSTON           | SUITLAND<br>SHREVEPORT       | LEONARDTOWN        | ALBUQUERQUE                   | NCGUAYAMA                         | DCCAROLINA                                 | SAINT PETERSBURG               | RI UNION                  | LAKE WORTH         | IRVINGTON      | NEWARK                  | MARTINSBURG                       | GASTONIA<br>NEWARK                    |
| FL PA   | PR<br>NC  | 7 7 F \$   | PA<br>WV   | B R T  | S MA   | CA LA                                | LA P                        | DC<br>DC                     | N X                                  | FΕ  | NC F  | <b>.</b>                                 | NC NC             | LA M                         | MD                 | NA I                          | r PR                              | PR   | <u>n</u> 7                     | Z                         | <b>–</b>           | Z Z            | 3 Z                     | ٧٧                                | Z N                                   |
| 28112<br>16101<br>34209                                       | 31088<br>605<br>27205<br>33511  |  |  | 37604<br>683   | 71457<br>, 1013<br>, 29440                       | 71111<br>91360                       | 19131                       | 20019<br>71101               | 77071<br>28560                       | 7U128<br>32218  | 27405   | 24141                                    | 28504             | 20746<br>71106               |                    | 87112                         | 784<br>30005                      | 983  | 34450                          | 7083                      | 33467              | 7111           | 7103                    |                                   | 2805 <i>4</i><br>7107                 |
| 704-289-8407<br>724-658-1216<br>941-792-3290                  | 478-953-6556<br>787-882-1212<br>336-318-0380<br>813-661-3815  |  |  |  | 318-352-1960<br>413-535-2529<br>843-527-3431     | 318-746-8440<br>805-496-6071         | 215-871-7774                | 202-397-2700<br>318-227-9765 | 713-541-5541<br>252-633-6303         | 504-248-7136<br>904-768-8576                            | 336-375-1400                                  | 540-731-0610                             | 252-522-5725      | 301-423-5657<br>318-869-3016 | 301-870-2174       | 505-298-5557                  | 787-864-7551                      | 787-257-2770                               | 352-637-0500<br>727-321-2527   | 908-964-5609              | 561-969-7799       | 973-399-1111   | 973-624-7100            | 304-263-0964                      | 704-864-8863<br>973-412-0066          |
| 704-282-4232<br>724-658-4204<br>941-794-6798                  | 478-953-7879<br>787-882-7632<br>336-318-0388<br>813-661-3858  | 318-371-1534<br>318-371-1534<br>956-973-1774<br>972-875-8203     | 787-880-3307<br>215-236-6692<br>304-345-6103           | 423-929-2548<br>787-892-3260   | 318-352-1962<br>413-535-1548<br>843-527-1757     | 318-746-8442<br>805-373-8730         | 215-871-7766                | 202-396-2964                 | 713-981-4398<br>252-633-9436         | 904-768-3460  | 336-375-7888                                  | 540-633-0380                             | 252-522-5073      | 301-423-4127                 | 301-475-6525       | 505-298-0014                  | 787-864-0774                      | 787-257-4180                               | 352-396-9704<br>727-327-9603   | 908-688-7108              | 561-969-1175       | 973-399-0325   | 973-624-7113            | 304-267-3899                      | 704-854-8871<br>973-412-9077          |

| 1506 CAMBRIA \ ST. PHILADELPHIA | 1505 WEBSTER INC | 1504 FIRST STATE     | 1499 RIO RANCHO DIALYSIS | 1498 BMA ROCKY MOUNT | 1497 BELLMEAD    | 1495 BLUE SPRINGS  | 1494 KANSAS CITY  | 1493 CHRISTIANA             | 1A92 FAST OBLANDO  | 1490 WEST LOUISVILLE | 1489 CLEAR LAKE  | 1487 MANCHESTER DIALYSIS CENTER | 1485 NORTH SHREVEPORT | 1483 SOUTHWEST JACKSON | 1462 BONDINGTON NUMBER CONTEN | 1481 ANDERSON  1782 BUBLINGTON KIDNEY CENTER | 1480 SOMERSET    | 14// CURSICANA | 1474 APOPKA               | 1473 PORT ST. LUCIE | 1471 RIO PIEDRAS        | 1469 BUNKIE     | 1467 EAST GAINSVILLE \ ALACHUA | 1466 NORTHEAST D.C. | 1465 TROY     | 1463 SELVIA                    | 1462 CAPITOL CITY                              | 1461 SAINT AUGUSTINE       | 1456 GREATER BALTIMORE | 1454 CANTON       | 1452 METROPOLITAN MIAMI | 1450 NEW HAIVFUDIRE NUNET CENTED | 1449 DOVER               | 1448 LUMBERTON      | 1447 FAYETTEVILLE | 1443 DEKALB-GWINNETT | 1442 COVINGTON          | 1441 EASTERN VIRGINIA | 1438 SCOTTSBORO        | 1437 HUNTSVILLE  | 1436 NORTHERN ALABAMA | 1435 JACKSON   | 1434 SOUTHERN INDIANA | 1433 GRANT PARK | 1424 GREELEY   | 1422 WESTWOOD 1423 CAMARILLO       |   |
|---------------------------------|------------------|----------------------|--------------------------|----------------------|------------------|--------------------|-------------------|-----------------------------|--------------------|----------------------|------------------|---------------------------------|-----------------------|------------------------|-------------------------------|--|------------------|----------------|---------------------------|---------------------|-------------------------|-----------------|--------------------------------|---------------------|---------------|--------------------------------|--|----------------------------|------------------------|-------------------|-------------------------|----------------------------------|--------------------------|---------------------|-------------------|----------------------|-------------------------|-----------------------|------------------------|------------------|-----------------------|----------------|-----------------------|-----------------|----------------|------------------------------------|---|
| 2850 N 21ST ST                  | 336 THOMPSON RD  | 608 FERRY CUT OFF ST | 1760 GRANDE BLVD SE      | 750 ENGLISH RD       | 137 EASTGATE PLZ | 205 NW R D MIZE RD | 6400 PROSPECT AVE | 63 UNIVERSITY PLZ           | 2200 N ALAFAYA TRI | 2600 W BROADWAY      | 1550 LIVE OAK ST | 1750 ELM ST                     | 990 AFRO DR           | 20710 LEVBMOOD VAL     | 1866 FORDITAL DE              | 3325 GARDEN RD                               | 1915   ACKSON 6T | 1321 W ZNU AVE | 1065 W CRANGE BLUSSOM IRE | 1680 SE LYNGATE DR  | 1535 PONCE DE LEON AVE. | 102 STANDARD ST | 720 SW 2ND AVE                 | 817 VARNUM ST NE    | 606 BOTTS AVE | 2609 VILLAGE PROFESSIONAL DR N | 255 S JACKSON ST                               | 1680 OSCEOLA ELEMENTARY RD | 1840 YORK RD           | 1976 HIGHWAY 43 N | 5550 W FLAGLER ST       | 9193 SW 72ND ST                  | 155 BORTHWICK AVE        | 720 WESLEY PINES RD | 1315 AVON ST      | 497 WINN WAY         | 7215 INDUSTRIAL BLVD NE | 111 MEDICAL PKWY      | 20998 JOHN T REID PKWY | 2325 PANSY ST SW | 1311 MEMORIAL PKWY NW | 381 MEDICAL DR | 810 EASTERN BLVD      | 393 E TOWN ST   | 2343 W 27TH ST | 90 GLACIER DR<br>3801 LAS POSAS RD |   |
| !                               | STE 1            |                      | SUITE 100                |                      |                  | STE 205            | STE 100           | UNIVERSITY PLAZA ROU NEWARK |                    | STE 112              |                  | STE 100                         |                       | SUITE E/E              |                               |  |                  |                |                           | STE 101             | EL CINCO WARD           |                 |                                |                     |               | STE 2                          |  |                            |                        |                   |                         | הונה של מרושה, ב                 | STE TOUR OF STE FOR ISMO |                     |                   |                      |                         | STE 100               |                        | STE C            | STE 200               |                |                       | STE 111         |                |                                    |   |
| PHILADELPHIA                    | WEBSTER          | NEW CASTLE           | RIO RANCHO               | ROCKY MOUNT          | BELLMEAD         | BLUE SPRINGS       | KANSAS CITY       | ROU NEWARK                  | ORLANDO            | LOUISVILLE           | WEBSTER          | MANCHESTER                      | SHREVEPORT            | CARSON                 | IACKSON                       | BUBLINGTON                                   | ANDERSON         | CONSICANA      | COBSICANIA                | PORT SAINT LUCIE    | SANJUAN                 | BUNKIE          | GAINESVILLE                    | WASHINGTON          | TROY          | OPELIKA                        | SEL MA   | SAINT AUGUSTINE            | TIMONIUM               | CANTON            | CORAL GABLES            | MIAM                             | PURISMOULE               | LUMBERTON           | FAYETTEVILLE      | DECATUR              | COVINGTON               | CHESAPEAKE            | SCOTTSBORO             | HUNTSVILLE       | HUNTSVILLE            | JACKŠON        | CLARKSVILLE           | COLUMBUS        | GREELEY        | WESTWOOD<br>CAMARILLO              | 1 |
|                                 |                  |                      |                          |                      |                  |                    |                   |                             |                    |                      |                  |                                 |                       |                        |                               |  |                  |                |                           |                     | ļi                      |                 |                                |                     |               |                                |  | m                          |                        |                   |                         |                                  |                          |                     |                   |                      |                         |                       |                        |                  |                       |                |                       |                 |                |                                    |   |
| PA                              | MA               | DE                   | Z                        | NC                   | Τx               | MO                 | MO                | DE                          | 꾸                  | <b>₹</b>             | Τ×               | Z<br>I                          | LA :                  | CA                     | NS.                           | N I  | Z Z              | ₹ >            | 7 7                       | <u></u>             | ! PR                    | LA              | 7                              | DC                  | AL            | A R                            | A A  | m<br>                      | MD                     | SW                | FL                      | P 9                              | 2 2                      | NC                  | NC                | GA                   | GA                      | VA                    | AL                     | AL               | AL                    | SW             | ž                     | НО              | CO             | CA CA                              |   |
| , .                             |                  |                      | _                        |                      |                  |                    | MO 64132          |                             |                    |                      |                  |                                 |                       |                        |                               |  |                  |                | TY 75110                  | <u>.</u>            | ! PR                    |                 | FL 32601                       |                     | AL 36081      | AL 36801                       | AL 36104                                       | ≥ 戸                        | MD                     | MS 39046          | FL 33134                |                                  | 1085 HN                  |                     |                   | GA 30030             | GA 30014                | VA 23320              | AL 35768               | AL 35801         | AL 35801              | MS 39216       | IN 47129              | OH 43215        |                | MA 2090<br>CA 93010                |   |
| 19132                           | 1570             | 19720                | 87124                    | 27804                | 76705            | 64014              |                   | 19702                       | 32826              | 40211                | 77598            | 3104                            | 71107                 | 90746                  | 39704                         | 27215  | 46016            |                |                           | FL 34952            | PR 926                  | 71322           | FL 32601 352-335-1751          | 20017               |               |                                | AL 36104 334-263-1028<br>AL 36701 334-874-9021 | FL 32084                   | MD 21093               |                   |                         | 33173                            |                          | 28358               | 28304             |                      |                         |                       |                        |                  |                       |                |                       |                 | 80634          |                                    |   |

| 1624 MEMPHIS       | 1613 ABBEVILLE        | 1612 ALBEMARLE   | 1611 ESSEX COUNTY | 1610 QUINCY    | 1609 HICKORY      | 1608 FENOIR        | 1607 WINDSOR   | 1605 ADRIAN       | 1604 TAPPAHANNOCK      | 1603 WARRENTON    | 1602 WEST END      | 1600 EL PASO GATEWAY | 1598 PIKE COUNTY | 1591 CEVEN       | 1589 NEVER PAVEINED | 1589 NEOMEDICA GONNEC | 1561 COASTAL DIALYSIS CENTER |                      | 1558 MARION DIALYSIS CENTER |                    |                    |                    | 1550 BENNETTSVILLE CHARTSIS CENTER | 1549 PEOTO COUNTY      | 1548 PAMPA         | 1545 N.E. FORT WORTH | 1544 MARLIN           | 1543 WINNSBORO | 1540 LEE SUMMIT          | 1536 DEL NORTE                 | 1534 WHEATON        | 1533 ROCKVILLE     | 1532 BMA MONTGOMERY COUNTY | 1531 GREATER NORFOLK | 1529 FORT BELVOIR  | 1528 FOILDIALYSIS     | 1527 CRYSTAL COAST | 1524 MONIFORD PRISON | 1523 SOUTH FOR TRIERS | 1521 BOTH TON BEACH | 1520 ZEBOLON          | 1518 FORT WASHINGTON | 1514 FILISION     | 1511 BRIGHTON  | 1507 REDSTONE \ CENTERVILLE              |             |
|--------------------|-----------------------|------------------|-------------------|----------------|-------------------|--------------------|----------------|-------------------|------------------------|-------------------|--------------------|----------------------|------------------|------------------|---------------------|-----------------------|------------------------------|----------------------|-----------------------------|--------------------|--------------------|--------------------|------------------------------------|------------------------|--------------------|----------------------|-----------------------|----------------|--------------------------|--------------------------------|---------------------|--------------------|----------------------------|----------------------|--------------------|-----------------------|--------------------|----------------------|-----------------------|---------------------|-----------------------|----------------------|-------------------|--|--|-------------|
| 1428 MONROE AVE    | 904 N JOHN M HARDY DR | 203 NE CONNECTOR | 124 BROADWAY      | 241 PARKINGWAY | 1899 TATE BLVD SE | 322 MULBERRY ST SW | 1421 S KING ST | 715 LAKESHIRE TRU | 1922 TAPPAHANNOCK BLVD | 170 W SHIRLEY AVE | 1501 SANTA ROSA RD | 10767 GATEWAY BLVD W | 146 ADAMS LN     | 1740 WESTERN AVE | 2625 S BYPASS 35    | 136 SHERMAN AVE       | 1460 E VICTORY DR            | 535 RIVERCROSSING DR | 109 MERRITT CT              | 701 LAUCHWOOD DR   | 215 N BROOK5 ST    | 1304 HIGHWAY 301 S | 103 SALEEBY LOOP                   | 1104 FRANK W EVANS WAY | 2545 PERRYION PKWY | 4121 DENTON HWY      | 602 S STATE HIGHWAY 6 | 3982 FRONT ST  | 1831 SE BLUE PKWY        | HOSPITAL CAYETANO COLL Y TOSTE | 11160 VEIRS MILL RD | 7524 STANDISH PL   | 106 SOUTHPARK DR           | 1902 OMOHUNDRO AVE   | 8796 SACRAMENTO DR | 2355 W ARLINGTON BLVD | 3332 BRIDGES ST    | 737 W HORSON WAY     | SHOO CLOCK ON         | gann al aniollis dr | 3/51 W WOOI BRIGHT BD | ASS STRATEORD DR     | 12780 OLD FORT RD | ASS N MAIN ST  | 685 NATIONAL PIKE W                      |             |
|                    |                       |                  | STE H             |                | BOX 103           |                    | WINDSOR        | MISTA ONE BROEFSS |                        |                   |                    |                      |                  |                  |                     |                       |                              |                      |                             |                    |                    |                    |                                    | C - F 5 C              | 1E<br>STF 150      | ;                    |                       |                |                          | ROAD 129 KM 8, SAN LU ARECIBO  |                     | SUITE 100 B        | STE A                      | STE 100              |                    |                       |                    |                      |                       |                     |                       |                      |                   | ξ<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 7 415                                    |             |
| MEMPHIS            | ABBEVILLE             | ALBEMARLE        | SAUGUS            | QUINCY         | HICKORY           | LENOIR             | WINDSOR        | AURIAN            | TAPPAHANNOCK           | WARRENTON         | RICHMOND           | EL PASO              | PIKEVILLE        | KNOXVILLE        | ALVIN               | NEW HAVEN             | SAVANNAH                     | FORT MILL            | MARION                      | LAURINBURG         | KINGSTREE          | DILLON             | DARLINGTON                         | BENNETTSVILLE          | NEW ALBANY         | HALTOM CITY          | MARLIN                | WINNSBORO      | COVINGTON<br>LEES SUMMIT | LUARECIBO                      | WHEATON             | ROCKVILLE          | BLACKSBURG                 | NORFOLK              | ALEXANDRIA         | GREENVILLE            | MOREHEAD CITY      | BIYTHE               | IIIBBOOK              | FORT MYFRS          | BOYNTON BEACH         | ZEBLILON             | FORT WASHINGTON   | PITTSTON   | BROWNSVILLE                              |             |
| ĭ                  | LA                    | NC               |                   |                |                   |                    | _              | ח ס               |                        | _                 | <                  | ΤX                   | ζ.               | Ĭ                | 7 :                 | Д F                   | = G<br>A                     | SC                   | SC                          | NO                 | SC                 | SC                 | 25                                 | S :                    | ž 5                | ₹ ₹                  | ₹                     | L :            | Į S                      | PR                             | MD                  | MO                 | ٧A                         | VA                   | ٧A                 | NO                    | NO S               | CA :                 | <b>,</b>              | <u>.</u>            | <u>.</u>              | N I                  | MD                | PA :   | <u> </u>                                 | ;           |
|                    |                       | $\cap$           | ΔN                | Δ              | N                 | N<br>O             | S :            | ₽ ₹               | <b>S</b>               | Š                 | ×                  | ^                    |                  | _                |                     |                       | 1                            |                      |                             |                    |                    |                    |                                    |                        |                    |                      |                       |                |                          |                                |                     |                    |                            |                      |                    |                       |                    |                      |                       |                     | •                     |                      | O                 |  |  |             |
| 38104              |                       | C 28001          |                   |                |                   |                    |                | MI 49221          |                        |                   | A 23229            |                      |                  |                  |                     |                       | 60031                        |                      | 29571                       | 28352              | 29556              | 29536              | 29532                              | 29512                  | 47150              | 76117                | 76661                 | 71295          | 38019                    | 614                            | 20902               | 20855              | 24060                      | 23517                | 22309              | 27834                 | 28557              | 92225                | 79404                 | 33908               |                       |                      | 0                 |  | 1541 /<br>48116                          | ;<br>;<br>; |
| 38104 901-272-2667 | 70510                 |                  | 1906              | 2169           |                   | 28645              | 27983          |                   | 22560                  | 20186             |                    | 79935                | 41501            | 37921            | 77511               | 6511                  |                              | 29/15                |                             | 28352 910-276-6669 | 29556 843-355-9750 |                    |                                    |                        | 47150 812-944-3265 |                      |                       |                | 38019 901-475-1555       |                                |                     | 20855 301-610-0711 | 24060 540-951-1466         |                      |                    |                       |                    |                      |                       |                     | 33436                 | 27597                | 20744             | 18640  | 1541/ 724-632-5800<br>48116 810-225-1790 |             |

| 1706 WEST KENDALL DIAL. CTR | 1705 HOMESTEAD ART KID OTR | 1698 ELLWOOD CITY | 1695 PENN VALLEY \ KANSAS CITY CENTRAL | 1694 INDEPENDENCE | 1693 KINGSPORT                        | 1688 CLINTON        | 1686 NORTHWEST DETROIT | 1684 WORCESTER / SHREWSBURY DIALYSIS CENTER | 1683 UNIONTOWN | 1682 ELKINS            | 1679 CLEBURNE | 1678 SANTA ROSA | 1677 PETALUMA             | 1676 EAST LOUISVILLE | 1674 TUSKEGEE                | 1673 CAMELIA         | 1671 FRANKLIN   | 1670 DUVAL      | 1669 LIVE OAK            | 1667 FLINT             | 1664 SOUTHEAST SAN ANTONIO - JV         | 1663 OWOSSO      | 1663 WEST BONGE      | 1656 BMA ROANOKE RAPIDS | 1655 CARY           | 1654 SMITHFIELD       | 1652 PARKVIEW     | 1648 NORTHWEST BEXAR COUNTY - JV | 1647 SOUTHWESTERN ILLINOIS |                        | 1645 ST. LOUIS              | 1644 EAST ARKANSAS | 1643 MAMOLI       | 1641 EMC DADEVILLE | 1630 CENTRAL ONIO EAST | 1637 MADISON HEIGHTS | יישר יישר איישר אי | 1634 PRICHARD           | 1633 SOUTH SUMMIT         | 1632 KILLEEN       | 1630 ROXBURY  | 1627 WEST MOBILE | 1625 LA PLATA<br>1626 EAST MOBILE      |
|-----------------------------|----------------------------|-------------------|--|-------------------|---------------------------------------|---------------------|------------------------|---|----------------|------------------------|---------------|-----------------|---------------------------|----------------------|------------------------------|----------------------|-----------------|-----------------|--------------------------|------------------------|---|------------------|----------------------|-------------------------|---------------------|-----------------------|-------------------|----------------------------------|----------------------------|------------------------|-----------------------------|--------------------|-------------------|--------------------|------------------------|----------------------|--|-------------------------|---------------------------|--------------------|---------------|------------------|--|
| 12000 SW 131ST AVE          | 145 W FARKER RU            | 1407 WOODSIDE AVE | 2502 SUMMIT ST                         | AVE               | 9432 VENICE BLVD<br>2002 BROOKSIDE DR | 1740 SOUTHEAST BLVD | 18944 GRAND RIVER AVE  | 239 BOSTON TPKE                             | 360 WALMART DR | TI COMMENCE OR SEE TO. | DR            | 1020 2ND ST     | 715 SOUTHPOINT BLVD STE A | 64S5 BARDSTOWN RD    | 802 E MARTIN LUTHER KING HWY | 250 BALLI STABLER OR | 1604 CYNTHIA ST | 1107 MYRA ST    | 10543 SUWANEE PLAZA BLVD | 2222 S LINDEN RD STE S | 4626 E SOUTHCROSS BLVD                  | 918 CORUNA AVE   | 1615 E EXPRESSWAY 83 | 260 SMITH CHURCH RD     | 5045 OLD RALEIGH RD | 5815 US HIGHWAY 301 S | 3943 NEW BERN AVE |                                  | 7 PROFESSIONAL DR          | 335 MID RIVERS MALL DR | 10951 SAINT CHARLES ROCK RD | 310 S RHODES ST    | SC VATER WORK AND | 53 WATER WORKS BD  | ADSO E BBOAD ST        | 1514 CROMS EN        | 4010 SAINT STEPHENS NO   | AO16 SAINT STEPHENIS BD | 1565 CORPORATE WOODS PKWY | 726 S FORT HOOD ST | 416 WARREN ST | 6601 WALL ST     | 10210 LAPLATA RD<br>1217 GOVERNMENT ST |
|                             |                            |                   |  |                   | •                                     |                     |                        |   |                | ~                      | ,             |                 |                           |                      |                              |                      |                 |                 |                          |                        |   |                  |                      |                         |                     |                       |                   | 0                                |                            |                        |                             |                    |                   |                    |                        |                      |  |                         |                           |                    |               |                  |  |
|                             |                            |                   |  |                   |                                       |                     |                        |   |                |                        |               |                 |                           |                      |                              |                      |                 |                 |                          |                        |   |                  |                      |                         |                     |                       |                   |                                  |                            |                        |                             |                    |                   |                    |                        |                      |  |                         |                           |                    |               |                  |  |
| MIAM                        | MORGANTON                  | ELLWOOD CITY      | KANSAS CITY                            | NDEPENDENCE       | COLVER CITY                           | CLINTON             | DETROIT                | SHREWSBURY                                  | UNIONTOWN      | MORGANIOWN             | CLEBURNE      | SANTA ROSA      | PETALUMA                  | LOUISVILLE           | TUSKEGEE                     | TORES                | FRANKLIN        | JACKSONVILLE    | LIVE OAK                 | FLINT                  | SAN ANTONIO                             | DW/DSSO<br>FUNCE | MISSION              | ROANOKE RAPIDS          | CARY                | FOUR OAKS             | PHILADELPHIA      | SAN ANTONIO                      | ALTON                      | SAINT PETERS           | SAINTANN                    | WEST MEMPHIS       | DADEVILLE         |                    | MADISON HEIGHTS        | LOUISVILLE           | WHO LEEK   | CALCAL CANA             | NWOTNOWN.                 | KILLEEN            | ROXBURY       | MOBILE           | LA PLATA<br>MOBILE                     |
| MIAM! FL                    | MORGANTON                  | ~                 | KANSAS CITY MO                         | NCE               | CULVER CITY CA                        |                     | DETROIT                |   | TOWN           | MORGANIOWN WY          |               | SANTA ROSA CA   |                           |                      | TUSKEGEE AL AL               | 7                    | z               | JACKSONVILLE FL | LIVE OAK FL              |                        |   | DWOSSO PX        | Z                    | ROANOKE RAPIDS NO       |                     | FOUR OAKS NC          | LPHIA             | SAN ANTONIO TX                   |                            |                        | i                           | WEST MEMBERS AR    |                   | 0                  | FIGHTS                 |                      |  | 2                       |                           |                    | ~             |                  | LA PLATA MD                            |
| MIAMI FL 33186              | Z NC                       | PA                |  | NCE               | TN CA                                 | NC NC               | ₹.                     | MA  | TOWN           | NICWN                  | TX            |                 | CA                        | ΚΥ                   |                              | 2 3                  | N LA            | /ILLE           | 핃                        | <u>≤</u>               | ヹ゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙゙ |                  | z Tx 7               |                         | NC                  |                       | LPHIA PA          |                                  | ==                         | MO                     | MO                          |                    | AL                | · C                | EIGH IS                | RY N                 | AL AL  | > C                     | 2                         | XT                 | MA            | AL               | A                                      |
| FL FL                       | NC 28655                   | Y PA 16117        | <b>M</b> O                             | NCE MO            | CA 90232                              | NC 28328            | Mi 48223               | MA 1545                                     | TOWN PA 15401  | WV WV                  | TX 76031      | CA              | CA 94954                  | KY 40291             | A 1                          | M5 390/4             | N LA 70538      | JILLE FL        | FL 32060                 | MI 48532               | TX 78222                                | Z P              | N TX 78572 9         | NO                      | NC 27511            | N d                   | LPHIA PA 19124    | ×π                               | IL 62002                   | MO 63376               | MO 63074                    | A CA               | AL 36853          | OH 43213           | EIGHTS MI 480/1        | KY 40216             | AL 36612   | V. 1007                 | OH 44685                  | TX 76541           | Y MA 2119     | AL 36695         | A MD                                   |

| 1806 NAPLES<br>1810 BAY AREA ACUTES<br>1818 SOUTH DALLAS COUNTY<br>1820 CROWN OF TEXAS | 1801 WESIMINSTER<br>1805 CARROLLWOOD<br>1806 NAPLES                      | 1797 BMA FARMVILLE<br>1799 CENTRAL RICHMOND | 1796 PORTSMOUTH | 1794 AUDUBON<br>1795 ASHI AND       | 1793 MOREHEAD       | 1792 HAZARD    | 1784 CENTRAL FT. WORTH<br>1791 BRESTONSBURG | 1780 SALINE COUNTY | 1779 KOSCIUSKO    | 1775 EAST MEMPHIS          | 1772 BEATTIES FORD | 1767 CARHILL                       | 1766 WHITEHALL  | 1764 FLEMINGTON | 1761 BATH       | 1760 EAST SPRINGFIELD DIALYSIS CENTER | 1757 NASSAWADOX   | 1/54 OXNARD      | 1753 AVON PARK       | 1749 DALLAS CENTRAL | 1744 LIBERTY      | 1740 N. W. HOUSTON | 1737 UNIV. OF S. ALABAMA | 1736 AZALEA CITY  | 1731 GARRISONVILLE   | 1729 ST. FRANCIS COUNTY | 1727 GREAT LAKES | 1726 MT. PLEASANT       | 1725 NORWALK     | 1724 WOOSTER      | 1723 BMA KENT | 1721 COLONIA  | 1720 SOUTH PLAINFIELD    | 1717 PRINCETON    | 1716 NORTH HUDSON \ HOBOKEN | 1714 COCONUT GROVE ART K. C. | 1713 SOUTH MIAMI | 1707 QCDC VEGA BAIA<br>1711 VENTURA    |
|--|--|---|-----------------|-------------------------------------|---------------------|----------------|---|--------------------|-------------------|----------------------------|--------------------|------------------------------------|-----------------|-----------------|-----------------|---------------------------------------|-------------------|------------------|----------------------|---------------------|-------------------|--------------------|--------------------------|-------------------|----------------------|-------------------------|------------------|-------------------------|------------------|-------------------|---------------|---------------|--------------------------|-------------------|-----------------------------|------------------------------|------------------|--|
| 2430 MARINER SQUARE LOOP  1111 W LEDBETTER DR  1805 POINT WEST PKWY                    | 12121 WESTHEIMER RU 4553 GUNN HWY  | 1801 E 3RD ST<br>1036 CENTER DR             | 1648 11TH ST    | 2355 POPLAR LEVEL RD<br>432 16TH ST | 250 NORMAN WELLS LN | 516 VILLAGE LN | 1210 ALSTON AVE                             | 275 SMALL ST       | 107 RIDGEWOOD CIR | 6490 MOUNT MORIAH ROAD EXT | 1534 N HOSKINS RD  | 185 LAUREL CREEK RU 1333 ARMORY DR | 1320 MICKLEY RD | 2 KINGS CT      | 55 CONGRESS AVE | 435 COTTAGE ST                        | 9550 HOSPITAL AVE | 1801 HOLSER WALK | 4833 SUN N LAKE BLVD | 7610 MILITARY PKWY  | 1150 N BISHOP AVE | 8925 HIGHWAY 6 N   | 700 CLINIC DR            | 65 N CATHERINE ST | 396 GARRISONVILLE RD | 210 BARROW HILL RU      | 992 S MONROE ST  | 208 CROSS ROADS PLZ     | 290 BENEDICT AVE | 387 W MILLTOWN RD | 401 DEVON PL  | 1250 ROUTE 27 | 2201 S CLINTON AVE       | 707 ALEXANDER RD  | 1600 WILLOW AVE             | 2561 CORAL WAY               | 8770 SW 144TH ST | ROAD # 2, KM 31.5<br>4567 TELEPHONE RD |
| STE 200  | WESTWO   | STE C                                       |                 | STE G2-10                           |                     |                |   |                    |                   | STE 101                    |                    |                                    |                 |                 |                 |                                       |                   |                  |                      |                     |                   |                    |                          |                   |                      |                         |                  | RD NBR 7,               |                  |                   | STE 100       |               |                          | BLDG. 3, STE. 301 |                             |                              |                  |  |
| JFESSI OI  | DD PLAZA SI  |   |                 |                                     |                     |                |   |                    |                   |                            |                    |                                    |                 |                 |                 |                                       |                   |                  |                      |                     |                   |                    |                          |                   |                      |                         |                  | RD NBR 7, BOX 1040      |                  |                   |               |               |                          | . 301             |                             |                              |                  |  |
| STE B ALAMEDA  DALLAS  STE 200 AMARILLO  | HOUSTON WESTWOOD PLAZA SHC TAMPA DESCRIPTION FOR THE PROPERTY OF TAMPIES | FARMVILLE                                   | PORTSMOUTH      | LOUISVILLE                          | MOREHEAD            | HAZARD         | PRESTONSBURG                                | HARRISBURG         | KOSCIUSKO         | MEMPHIS                    | CHARLOTTE          | FRANKTIN                           | WHITEHALL       | FLEMINGTON      | ВАТН            | SPRINGFIELD                           | NASSAWADOX        | O EVEL AND       | SEBRING              | DALLAS              | DALLAS            | HOUSTON            | MOBILE                   | MOBILE            | STAFFORD             | PORRES CITY             | MONROE           |                         | NORWALK          | WO05TER           | KENT          | COLONIA       |                          |                   | HOBOKEN                     | CORAL GABLES                 | PALMETTO BAY     | VEGA BAJA<br>VENTURA                   |
| DESSIUL C NAPLES FL ALAMEDA CA DALLAS TX AMARILLO TX                                   | Ž  | 0   | TH              | ASHIAND KY                          |                     |                | PRESTONSBURG KY                             |                    | KOSCIUSKO MS      | MEMPHIS                    | mi                 | FRANKIN VA                         |                 | FLEMINGTON      |                 |                                       |                   | CIEVEL AND TN    |                      |                     | DALLAS TX         | N.                 | MOBILE AL                |                   | ŭ                    | ANNIABOLIS MD           |                  |                         |                  | STER              |               |               | SOUTH PLAINFIELD         | PRINCETON         | HOBOKEN                     | CORAL GABLES FL              |                  | VEGA BAJA PR<br>VENTURA CA             |
| [0 A   | F - X  | D **  | TH OH           | m                                   | Κ                   | <b>~</b> ?     |   | į =                | NS                |                            | NC ::              | rce                                | PA              |                 |                 | MA                                    |                   | Į.               | Ç P                  | TX :                |                   | XT<br>XT           |                          | AL                | ۷A                   | lY                      | ;                | MOUNT PLEASANT PA       | НО               | 5TER OH           | A HO          | <b>Z</b>      | SOUTH PLAINFIELD NJ      | PRINCETON         |                             |                              | 된                | B                                      |
| DA CA  | JN   X //0//   FL 33624   34105  | D KY 40475                                  | TH OH 45662     | m<br>X                              | KY 40351            | KY 41701       | × ×   | IL 62946           | NS                | NT                         | E NC 28216         | LLE WV                             | PA 18052        | Z               | ME              | MA 1104 .                             | VA Z              | CA 93036         | FL 33872             | TX 75227            | ₹ ҳ               | JN: TX 77095       | AL                       | AL 36604          | VA 22554             | AR AR                   | Mi 48161         | MOUNT PLEASANT PA 15666 | OH 44857         | 5TER OH 44691     | OH 44240      | NJ 7067       | SOUTH PLAINFIELD NJ 7080 | PRINCETON NJ 8540 | Z                           | 된                            | FL 33176         | A PR                                   |

| 1897 CUTLER RIDGE | 1895 LOVELAND   | 1894 BAY SHORE     | 1888 DAUPHIN ISLAND PARKWAY | 1885 RANDOLPH COUNTY | 1884 LEAWOOD DIALYSIS \ OVERLAND PARK | 1883 DESOTO PARISH | 1881 FOREST PARK    | 1890 EABMERS BRANCH DO | 1878 SOUTH OAK CLIFF DC       | 1877 REDBIRD DC       | 1875 VILLAGE II DC           | 1874 SWISS AVENUE DC | 1873 METRO EAST DIAL CTR | 1871 COLLIN COUNTY DC | 1870 WALNUT HILL DIALYSIS CENTER | 1868 JENNINGS   | 1867 ORANGE PARK            | 1866 WEST ORLANDO  | 1865 NORTH ORLANDO   | 1864 SUWANNEE RIVER | 1863 YBOR CITY          | 1860 CHAMBERS \ AUBURN | 1859 MAD RIVER/BELLEFONTAINE | 1858 TUSCARAWAS           | 1857 MEDINA         | 1856 STRAFFORD COLINTY        | 1853 BMA NORTHAMPTON | 1850 SNELLVILLE | 1849 EAST CENTRAL HOUSTON | 1848 SUBURBAN     | 1847 SHELBYVILLE  | 1846 WINNEED O | 1843 LORIS DIALYSIS CENTER | 1842 CONWAY DIALYSIS CENTER | 1841 NANINING DIALYSIS CENTER | 1839 CALEXICO  | 1838 GRACELAND | 1833 WEATHERFORD    | 1831 DELCO DIAL. CIR. | 1829 PHISBURGH ACUTE        | 1828 GREATER BOSTON ACUTES - NORTH      | TORY DEADLE OF CHIC | 1827 HEART OF OHIO   | 1826 ESPANOLA           | 1825 SMKC ORANGE GROVE | 1824 DIAMONDHEAD | 1823 SMKC BILOXI | 1822 SMKC GULFPORT  |
|-------------------|-----------------|--------------------|-----------------------------|----------------------|---------------------------------------|--------------------|---------------------|------------------------|-------------------------------|-----------------------|------------------------------|----------------------|--------------------------|-----------------------|----------------------------------|-----------------|-----------------------------|--------------------|----------------------|---------------------|-------------------------|------------------------|------------------------------|---------------------------|---------------------|-------------------------------|----------------------|-----------------|---------------------------|-------------------|-------------------|----------------|----------------------------|-----------------------------|-------------------------------|----------------|----------------|---------------------|-----------------------|-----------------------------|---|---------------------|----------------------|-------------------------|------------------------|------------------|------------------|---------------------|
| 18942 S DIXIE HWY | 2940 GINNALA DR | 4300 FAIRMONT PKWY | 2381 DAUPHIN ISLAND PKWY    | 102 MEMORIAL DR      | 6751 W 119TH ST                       | 1410 MCARTHUR DR   | 6010 FOREST PARK RD | 2380 SEBSINGLAKE BD    | 740 WYNNEWOOD VILLAGE SHP CTR | 4111 W CAMP WISDOM RD | 6300 SAMUELL BLVD            | 2613 SWISS AVE       | 909 GROSS RD             | 3420 K AVE            | 9840 N CENTRAL EXPY              | 1906 JOHNSON ST | 2061 PROFESSIONAL CENTER DR | 5600 W COLONIAL DR | 750 NORTHLAKE BLVD   | 319 W WADE ST       | 2525 E HILLSBOROUGH AVE | 802 HOSPITAL ST        | 130 DOWELL AVE               | 1260 MONROE ST NW         | 970 E WASHINGTON ST | 20 W COLERU<br>27 STERLING OR | 30 W COLE BD         | 2096 MCGEE RD   | 6830 CAPITOL ST           | 3991 DUTCHMANS LN | 150 STONECREST RD | 601 W COURT ST | 3827 BELLST                | 838 FARRAR DR               | 3107 SHIMTER HWAY             | SSI E BIXCH SI | 1200 FARROW RU | 2025 FORT WORTH HWY | 1/40 S SIATE RU       | 144 EMERYVILLE UX           | 241 PARRINGWAY                          | TAK DADGETOTIAN     | 1730 MARION WALDO RD | 1420 CALLÉ DE LA MERCED | 11531 OLD HIGHWAY 49   | 5401 GEX RD      | 784 HOWARD AVE   | 4300A W RAILROAD ST |
|                   |                 |                    |                             |                      |                                       |                    |                     |                        |                               |                       | VILLAGE                      |                      | SKYLINE                  |                       |                                  |                 |                             |                    |                      |                     | STE 209                 |                        |                              | STE 41T                   | STE B3              |                               |                      |                 |                           | STE G2            |                   |                |                            |                             |                               |                |                |                     |                       | 215 110                     | 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 |                     |                      |                         |                        |                  |                  |                     |
|                   |                 |                    |                             |                      |                                       |                    |                     |                        |                               |                       | II SHOPPIN                   |                      | SKYLINE VILLAGE SH       |                       |                                  |                 |                             |                    |                      |                     | )9                      |                        |                              | -1                        |                     |                               |                      |                 |                           |                   |                   |                |                            |                             |                               |                |                |                     |                       | IO                          | ,                                       |                     |                      |                         |                        |                  |                  |                     |
| CUTLER BAY        | LOVELAND        | PASADENA           | MOBILE                      | CHESTER              | OVERLAND PARK                         | MANSELLD           | DALLAS              |                        | DALLAS                        | DALLAS                | VILLAGE II SHOPPING CEDALLAS | DALLAS               | SHOPP                    | PLANO                 | DALLAS                           | JENNINGS        | ORANGE PARK                 | ORLANDO            | ALTAMONTE SPRINGS    |                     |                         | LAFAYETTE              |                              |                           | MEDINA              | ROCHESTER                     | NORTHAMPTON          | SNELLVILLE      | HOUSTON                   | LOUISVILLE        | SHELBYVILLE       | Winneleld      | LORIS                      | CONWAY                      | SOMER                         | CALEXICO       | MEMPHS.        | WEATHERTORD         | OFFER CARBY           |                             |   | O MARION ON         | MARION               | ESPANOLA                | GULFPORT               | DIAMONDHEAD      | BILOXI           | GULFPORT            |
| ~                 |                 |                    | MOBILE                      |                      |                                       |                    | DALLAS TX           |                        | j                             |                       |                              |                      | SHOPP MESQUITE           |                       |                                  | JENNINGS LA     | ORANGE PARK FL              | ORLANDO FL         | ALTAMONTE SPRINGS FL |                     |                         |                        | BELLEFONTAINE                | NEW PHILADELPHIA          | ;                   | BIDDEFURD IVE                 | TON                  |                 | HOUSTON                   |                   |                   |                |                            | CONMAN                      |                               |                |                |                     |                       | CXANGERXY CWNSTIT           | COANDEDDY TOWNSHIP                      |                     |                      | ESPANOLA                | GULFPORT MS            |                  |                  | GULFPORT MS         |
| Y FL              | CO              | Tx                 | AL                          | =                    | ζ,                                    | ĮĄ.                | O DANCE             | T ×                    | ī, TX                         | ×Τχ                   |                              | Tχ                   | SHOPP MESQUITE TX        | TX                    | Τx                               |                 |                             | FL                 |                      | TRENTON             |                         | AL                     | BELLEFONTAINE OH             | NEW PHILADELPHIA OH       | OH .                |                               | TON                  | GA              |                           | Χ                 | X S               | FIFID I A      | 35                         |                             | جر<br>در                      | £ .            | ) = N          | <del>-</del> ×      | 7 P                   | CRUNGERRY CWNSHIP TA        | COANDEDDY TOWNS IN MA                   |                     | HO                   | Z                       |                        | MS               | NS               |                     |
| Y FL 33157        | CO 80538        | TX 77504           | AL 36605                    | IL 62233             | KS 66209                              | IA 71052           | 70 BY NOTES         | TY 75737               | TX 75224                      | ×Τχ                   | ΥT                           | TX 75204             | SHOPP MESQUITE TX 75149  | TX 75074              | TX 75231                         | LA 70546        | FL 32073                    | FL                 | 무                    | TRENTON FL 32693    | TAMPA FL 33610          | AL 36862               | BELLEFONTAINE OH 43311       | NEW PHILADELPHIA OH 44663 | OH 442S6            | Z                             | TON MA 1060          | GA 30078        | ΥT                        | KY 40207          | KY 40065          | FIFID IA 71483 | sc 29569                   | S                           | SC 29102                      | CA 9231        | C> 03331       | TX /6086            | FA 19082              | CXANGERRY TOWNSHIP FA 10000 | CONTRACTOR MA 2169                      | MA 3160             | OH 43307             | NM 87532                | MS                     | MS 39525         | MS 39530         | MS                  |

| 2036 FT. LAUDERDALE 3863 W BROWARD BLVD | 2030 POTOMAC MILLS \ LAKE RIDGE 3057 GOLANSKY BLVD |           | DC\CAPE FEAR          | REEN                   | 2020 SWARTHMORE DIALYSIS CIR \ RIDLEY FARK 709 S CHESTER RD<br>2023 STATE RELT 525 E WEST ST |                    | 2018 NEUSE RIVER DIALYSIS 625 LEWIS ST | GREW DIALYSIS | KUTZTOWN | AKE DIALYSIS | 2011 ALICONA TEOZ 91H AVE   |                 | 2002 KENNEBEC \ AUGUSTA 164 CIVIC CENTER DR |          |           | 1989 SDDS HOSPITAL 7907 OSTROW ST | 1985 GATEWAY EAST 720 GATEWAY CENTER DR | DUTH      | CITY          |           | 1930 REVERENCE TO THE TOTAL TOTAL TO THE TOTAL TOTAL TO THE TOTAL TO THE TOTAL TO THE TOTAL TOTAL TO THE TOTAL TOTAL TOTAL TO THE TOTAL TOTAL TOTAL TO THE TOTAL TO |                          | DIALYSIS ASSOCIATES WEST \ WEST KNOXVILLE |             | NORTH COAST KIDNEY CTR. \ QCDC-VISTA | 1930 QCDC-90, MANTEANO  1204 S MORRISON BLVD | 1947 QCDC-ST. LOUIS  6357 OLD BRANCH AVE | QCDC-NORTH COUNTY | 1                             |                  | HLANDS DIALYSIS CENTER |                     | TSI        | 1923 FORTCHARTOCHES  111 MASONIC DR |           |                 |                   | S          | 1918 QUACHITA 102 THOMAS RD | 1917 EL CENTRO 110 S 5TH ST | 1915 SOUTHWEST SHREVEPORT 9076 KINGSTON RD | 1914 CARTERSVILLE 14 ROVING RD | 1912 PALATKA 6541 SAINT JOHNS AVE             | 1909 CLIFFVIEW 1225 E CLIFF DR | 1908 WEST BOCA DIALYSIS CENTER 19801 HAMPTON DR | 1904 HAEMO STAT NORTH WEST TO THE TOTAL TO T |
|---|--|-----------|-----------------------|------------------------|--|--------------------|--|---------------|----------|--------------|-----------------------------|-----------------|---|----------|-----------|-----------------------------------|---|-----------|---------------|-----------|--|--------------------------|---|-------------|--------------------------------------|--|--|-------------------|-------------------------------|------------------|------------------------|---------------------|------------|-------------------------------------|-----------|-----------------|-------------------|------------|-----------------------------|-----------------------------|--|--------------------------------|---|--------------------------------|---|--|
| BLVD                                    | VD   | RD        |                       |                        | RCC<br>CC  |                    |  | ST            | 3LVD     | E DR         |                             |                 | xī.   |          |           | STE A                             | TER DR STE B                            |           |               |           | Ž.   |                          | ST DR                                     |             |                                      | BLVD STE A                                   | AVII<br>TU A C C P A C                   |                   | UNIT                          | STE 100          |                        | XWY NW STE 100      | E PKWY     |                                     | VD.       |                 | STE A             |            | GLE                         |                             |  |                                | AVE   |                                | <i>7</i> 0                                      | TAVE   |
|   |  |           |                       | PO BOX 490             | ROUTE 320  |                    |  |               |          |              | STATION MEDICAL CEN         | -               |   |          |           | ,                                 | 33                                      |           |               |           |  |                          |   |             |                                      |  |  |                   | 1, STETSON WEST               | 00               |                        | 00                  |            |                                     |           |                 | Þ                 |            | GLENWOOD MEDICAL            |                             |  |                                |   |                                |   |  |
| FORT LAUDERDALE                         | WOODBRIDGE   | HURRICANE |                       |                        | WIND GAP   |                    | OXFORD                                 | DURHAM        | KUTZTOWN | DURHAM       | TON MEDICAL CENTACTOONA     | -               | AUGUSTA                                     | EUNICE   | SAN DIEGO | SAN DIEGO                         | B SAN DIEGO                             | SAN DIEGO | NATIONAL CITY | SAN DIEGO | BLYTHEVILLE  | KNOXVII E<br>LA rOctette | KNOXVILLE                                 | GRAND BLANC |                                      | HAMMOND                                      | CAMP SPRINGS                             | FLORISSANT        | UNIT 1, STETSON WEST WEYMOUTH | 00 STONEHAM      |                        |                     | MONTGOMERY | NATCHITOCHES                        | COVINGTON |                 |                   | BIG SPRING | NWOOD MEDICAL N WEST MONROE | EL CENTRO                   | SHREVEPORT                                 | CARTERSVILLE                   | PALATKA                                       | EL PASO                        | BOCA RATON                                      | VAN NUYS   |
| F                                       | VA   | ٧W        | FAYETTEVILLE NC       | BOWLING GREEN VA       | WIND GAP PA  | NANTICOKE PA       | NC                                     | NC            | PA       | NC :         | CRANBERRY TOWNSHIP PA       | PEABODY         | : <u>M</u>                                  | LA       | CA        | SAN DIEGO CA                      | SAN DIEGO CA                            | CA        | CA            | CA        | AR   | T - Z                    | Į Į                                       | ₹           | OCEANSIDE CA                         | LA   | M S                                      | <u> </u>          | WEYMOUTH MA                   | STONEHAM         | RIDGELAND              | HUNTSVILLE AL       | AL         | lES LA                              | LA        | STARKE FL       | HEREFORD          | χT         | ICAL N WEST MONROE          | CA                          | LA   | E GA                           | , <u>, , , , , , , , , , , , , , , , , , </u> | Tx                             | TON   | CA   |
| FL 33312                                | VA 22192   | WV 25526  | FAYETTEVILLE NC 28311 | BOWLING GREEN VA 22427 | WIND GAP PA 18091  | NANTICOKE PA 18634 | NC 27565                               | NC 27705      | PA 19530 | NC 27704     | CRANBERRY TOWNSHIP PA 16066 | PEABODY MA 1950 | ME 4330                                     | LA 70535 | CA 92154  | SAN DIEGO CA 92111                | SAN DIEGO CA 92102                      | CA 92154  | CA 91950      | CA 92103  | AR 72315   | TN 37907                 | TN 37934                                  | MI 48439    | OCEANSIDE CA 92056                   | LA 70403                                     | MD 20748                                 | MO 63033          | WEYMOUTH MA 2190              | STONEHAM MA 2180 | RIDGELAND SC 29936     | HUNTSVILLE AL 35801 | AL 36111   | IES LA 71457                        | LA 70433  | STARKE FL 32091 | HEREFORD TX 79045 | TX 79720   | ICAL N WEST MONROE LA 71291 | CA 92243                    | LA 71118                                   | E GA 30121                     | FL 321//                                      | Tx 79902                       | TON FL 33434                                    | CA 91406   |
| F                                       | VA   | ٧W        | FAYETTEVILLE NC       | BOWLING GREEN VA 22427 | WIND GAP PA  | NANTICOKE PA 18634 | NC 27565                               | NC            | PA 19530 | NC 27704     | CRANBERRY TOWNSHIP PA       | PEABODY MA 1950 | ME 4330                                     | LA 70535 | CA        | SAN DIEGO CA                      | SAN DIEGO CA                            | CA 92154  | CA 91950      | CA 92103  | AR 72315   | T - Z                    | TN 37934                                  | MI 48439    | OCEANSIDE CA 92056                   | LA 70403                                     | M S                                      | MO 63033          | WEYMOUTH MA 2190              | STONEHAM         | RIDGELAND              | HUNTSVILLE AL       | AL 36111   | IES LA 71457                        | LA 70433  | STARKE FL 32091 | HEREFORD          | χT         | ICAL N WEST MONROE          | CA                          | LA   | E GA 30121                     | FL 321//                                      | Tx 79902                       | TON FL 33434                                    | CA 91406   |

| 75160<br>92081<br>16801<br>24740<br>24701<br>73112<br>73036<br>70094<br>71055<br>73110<br>39501<br>71106<br>62832<br>1757<br>18252<br>30655<br>27801<br>27282<br>28205<br>28205<br>28205<br>28273<br>305810<br>34113<br>77489<br>8865<br>18509<br>43140<br>43050<br>17013<br>88240<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>33175<br>3 |
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| 75160<br>92081<br>16801<br>24740<br>247701<br>73112<br>73036<br>70094<br>71055<br>73110<br>39501<br>71106<br>62832<br>1757<br>18252<br>30655<br>27801<br>27881<br>27882<br>1757<br>18252<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>30635<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28273<br>28274<br>28274<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>28275<br>2 |
| 972-524-9990<br>760-631-7900<br>814-466-7029<br>304-487-3866<br>304-324-0816<br>405-262-6900<br>504-342-7773<br>318-868-8320<br>618-542-2271<br>508-634-4331<br>570-668-6244<br>770-266-7399<br>252-442-6311<br>336-854-7807<br>770-808-6227<br>770-268-6294<br>770-268-522910<br>268-5242-6311<br>374-932-1014<br>803-485-2341<br>256-852-8900<br>252-442-6311<br>336-854-7807<br>704-33-1226<br>704-52-310<br>281-437-9700<br>908-454-7440<br>570-496-1179<br>740-93-1624<br>770-288<br>386-418-2235<br>334-682-5030<br>863-983-8855<br>910-221-4362<br>910-221-4362<br>910-221-4362<br>910-221-4362<br>910-221-4362<br>910-221-4362<br>910-221-4362  |

| 2586 CLINTON<br>2587 EAST DETROIT<br>2589 PORT HURON   | 2582 FMC BAY CITY<br>2584 NEOMEDICA HAZELCREST CHRONIC | 25/8 ORANGE COUNTY SOUTH          | 2577 ORANGE COUNTY NORTH | 2487 FREEDOM      | 2477 NEWFORT BEACH DIACISIS CENTER 2485 MUSCOGEE COUNTY | 2466 EXETER            | 2459 CHAMPAIGN IN-CENTER | 2458 FAIRMONT WV | 2450 HALIFAX COUNTY   | 2448 PERIMETER               | 2446 ALPHARELIA DIAL. CIR<br>2447 CENTRALATIANITA |                 | 2433 WILLIAMSON COUNTY | 2431 D'IBERVILLE      | 2430 FARMERVILLE | 2427 RANKIN COUNTY | 2413 GRAPEVINE | 2412 WACO WEST        | 2411 MCKINNEY    | 2408 WAXAHACHIE  | 2407 DICKINSON | 2406 TEMPLE       | 2403 WINTER PARK               | 2395 ROCKINGHAM KIDNEY CTR. (CON) | 2389 LEE COUNTY DIALYSIS CENTER | 2388 ALUM CREEK/COLUMBUS SOUTHSIDE | 2380 REGENCY MANOR     | 2386 (EBANION COURTY / BALMYBA / HITMMEI STOWN | 2382 RED SPRINGS     | 2378 GRANBURY    | 2377 RIVERSIDE     | 2376 CAPITAL        | 2375 RANCHO CUCAMONGA          | 2364 WALDORF           | 2359 ANDREWS         | 2346 ANDROSCOGGIN | 2329 SOUTH COBB    | 2308 RRI UMDC HOME | 2302 IRVING PLACE PD | 2297 RICHLAND COUNTY | 2296 BMA SOUTH OKLAHOMA | 2291 DONORA    |
|--|--|-----------------------------------|--------------------------|-------------------|---|------------------------|--------------------------|------------------|-----------------------|------------------------------|---|-----------------|------------------------|-----------------------|------------------|--------------------|----------------|-----------------------|------------------|------------------|----------------|-------------------|--------------------------------|-----------------------------------|---------------------------------|------------------------------------|------------------------|--|----------------------|------------------|--------------------|---------------------|--------------------------------|------------------------|----------------------|-------------------|--------------------|--------------------|----------------------|----------------------|-------------------------|----------------|
| 35351A S GRATIOT AVE<br>22151 MOROSS RD<br>2607 ELECTRIC AVE   | 1536 W CENTER RD<br>17524 E CARRIAGEWAY DR             | 2020 E 15T 5T<br>4800 MCLEOD DR E | 511 N BROOKHURST ST      | 1520 FREEDOM BLVD | 1851 MANCHESTER EXPY                                    | 1 HAMPTON RD           | 1405 W PARK ST           | 31 LANDING LN    | 612 MAIN ST           | \$825 GLENRIDGE OR NE        | 1250 OPPER HEMBREE RU                             | 916 S MAIN ST   | 900 SKYLINE DR         | 10374 LAMEY BRIDGE RD | 108 W HILL ST    | 141 GATEWAY DR     | 1601 HART CT   | 730 W STATE HIGHWAY 6 | 1831 HARROUN AVE | 1300 S ROGERS ST | 3800 HUGHES CT | 2915 SAULSBURY DR | 6848 ALOMA AVE                 | 2206 BARNES ST                    | 289 FAIRVIEW AVE                | 3700 S HIGH ST                     | 2000 REGENCY MANOR CIR | 43 N LONDONDERBY SO                            | 1000 E 4TH AVE       | 950 WHITEHEAD DR | 3470 LA SIERRA AVE | 1300 LINGLESTOWN RD | 10532 ACACIA ST                | 3510 OLD WASHINGTON RD | 102 S COUNTY LINE RD | 1100 MINOT AVE    | 1886 STALLION PKWY | 2465 BROADWAY      | 120 E 16TH ST        | 680 BALLY ROW        | 5419 S WESTERN AVE      | 470 GALIFFA DR |
| PВ   |  | 10                                |                          |                   |   |                        |                          |                  |                       |                              |   |                 |                        |                       |                  |                    |                |                       |                  |                  |                |                   | _                              |                                   |                                 |                                    |                        |  |                      |                  |                    |                     |                                |                        |                      |                   |                    |                    |                      |                      |                         |                |
| PB1, SUITE G-05  |  | STE 110                           | STE 100                  |                   |   | BUILDING B SUITE 109   |                          |                  | מסובסוואם ט, טסוור בט | BLIII DINIG 3 SIIITE 15      |   |                 | STE 200                |                       |                  |                    |                |                       |                  |                  |                |                   | ALOMA SQUARE SHO               |                                   |                                 | AND M                              | STF 100                | 216 0  | 1                    |                  | STE E              |                     | SUITE B2 / B3                  |                        |                      |                   |                    |                    |                      |                      |                         |                |
|  | ESSEXVILLE<br>HAZEL CREST                              | SANTA ANA SAGINAW                 |                          | FLORENCE          | NEWFORT BEACH   | TE 109                 | URBANA                   | FAIRMONT         | SCOTLAND NECK         | BUILDING 3 SHITE 150 ATLANTA | ROSWELL   | FUQUAY VARINA   | STE 200 MARION         | DIBERVILLE            | FARMERVILLE      | BRANDON            | SOUTHLAKE      | WACO                  | MOKINNEY         | WAXAHACHIE       | DICKINSON      | TEMPLE            | ALOMA SQUARE SHOPP WINTER PARK | REIDSVILLE                        |                                 | ALL, SUIT                          | STE 100 COLLIMBIIS     | 0  |                      | GRANBURY         | STE E RIVERSIDE    | HARRISBURG          | SUITE B2 / B3 RANCHO CUCAMONGA | WALDORF                | ANDREWS              | AUBURN            | AUSTELL            | NEW YORK           | NEW YORK             | MANSFIELD            | OKLAHOMA CITY           | DONORA         |
|  | E<br>EST   |                                   |                          | ŧ                 | NEWPORT BEACH CA  | ITE 109 EXETER         | URBANA                   |                  |                       | ATI ANTA                     |   | VARINA          |                        | DIBERVILLE            | FARMERVILLE      | BRANDON            |                |                       | MCKINNEY TX      |                  | DICKINSON      | TEMPLE TX         |                                | REIDSVILLE                        | BISHOPVILLE                     | ALL, SUIT COLUMBUS                 |                        | BALON ROUGE                                    | RED SPRINGS          | GRANBURY TX      |                    | HARRISBURG          |                                | WALDORF                | ANDREWS SC           | AUBURN ME         | AUSTELL GA         | NEW YORK NY        | NEW YORK NY          |                      |                         | DONORA         |
| CLINTON TOWNSHIP MI<br>DETROIT MI<br>PORT HURON MI   | E M  | SANTA ANA<br>SAGINAW              | ANAHEIM                  | SC                |   | ITE 109 EXETER NH      | =                        | W                | SCOTLAND NECK NC      | ATI ANTA                     | GA<br>A   | VARINA          |                        |                       | LLE              |                    | Tχ             | 7.                    |                  | <del>7</del> 7×  |                | TEMPLE TX 76504   |                                | NC                                | BISHOPVILLE                     | ALL, SUIT COLUMBUS OH              | FALIVITA               | BAI CAROUGE LA                                 | RED SPRINGS NC       | ×Τ               | RIVERSIDE          |                     | RANCHO CUCAMONGA               |                        |                      |                   |                    |                    |                      | Э                    | Q :                     |                |
| CLINTON TOWNSHIP         MI         48035         48236         5           DETROIT         MI         48236         3           PORT HURON         MI         48060         4 | E Mi 48732<br>EST IL 60429                             | SAGINAW MI                        | ANAHEIM CA 92801         | SC 29505 8        | GA<br>A   | ITE 109 EXETER NH 3833 | IL 61801                 | WV 265S4         | SCOTLAND NECK NC      | ATLANIA GA 30329             | GA 30076  | VARINA NC 27526 | MARION                 | MS                    | LLE LA 71241     | MS                 | TX 76092       | TX 76712              | 7 7              | TX 75165         | ΤX             | ΧT                | E SHOPP WINTER PARK            | NC 27320                          | BISHOPVILLE SC 29010            | ALL, SUIT COLUMBUS OH 43207        | COLLIMBLIS OH          | BAION ROUGE LA 70809                           | RED SPRINGS NC 28377 | ×Τ               | RIVERSIDE CA       | PA                  | RANCHO CUCAMONGA CA            | <b>M</b> D             | SC                   | ME                | GA                 | NY                 | NY 10003             | ОН 44906             | OK 73109                | ρA             |

| 2766 ANDERSON-SC<br>2767 OCONEE  | 2765 NORTH ALBUQUERQUE | 2764 SOUTHEASTERN NEW MEXICO KIDNEY CENTER | 2763 PLAINS REGIONAL DIALYSIS | 2762 CENTRAL NEW MEXICO KIDNEY CENTER | 2759 SALEM-IN       | 2758 WEST SHREVEPORT | 2757 FMC LETHOLT | 2756 KENTWOOD | 2739 DEER PARK   | 2738 BERWICK  | 2736 PEARLAND    | 2735 FORT FOOTE   | 2726 CHAMPAIGN PD | 2724 SAN BERNARDINO     | 2723 SOUNDSHORE DIALYSIS CENTER | 2716 WEST MADISON - JV          | 2714 PUEBLO SOUTH | 2713   AMAR | 2695 BRIGGS AVENUE DIALISIS | 2698 PERMOUTH     | 2692 ROBESON COUNTY DIALYSIS | 2686 CENTRAL SUFFOLK AKC                | 2685 CAPITAL DISTRICT DIALYSIS CENTER | 2684 AMSTERDAM DIALYSIS CENTER | 2683 ALBANY REGIONAL DIALYSIS CENTER | 2070 GRADUA (E<br>2682 ALBANY DIALYSIS CENTER | 2677 NEOMEDICA ROUNDLAKE | 2675 COUSHATTA   | 2672 WILMINGTON                   | 2671 MAGNOLIA GROVE | 2669 HAWTHORNE         | 2663 BREAUX BRIDGE       | 2661 HARTSVILLE | 2660 CLAXTON DIALYSIS CENTER | 2655 SOUTHWESTERN DC | 2647 WEST LAFAYETTE          | 2627 PHILADELPHIA ACUTE PROGRAM | 2622 OREGON DS HOSPITAL | 2601 MICHIGAN DIALYSIS - LÍVONIA | 2599 EUGENE DIALYSIS SERVICES | 2598 VISTA DEL SOL     | 2597 DARE COUNTY DIALYSIS | 2592 WARREN      | 2591 UNIVERSITY     | 2590 ROMEO PLANK     |
|----------------------------------|------------------------|--|-------------------------------|---------------------------------------|---------------------|----------------------|------------------|---------------|------------------|---------------|------------------|-------------------|-------------------|-------------------------|---------------------------------|---------------------------------|-------------------|-------------|-----------------------------|-------------------|------------------------------|---|---------------------------------------|--------------------------------|--------------------------------------|---|--------------------------|------------------|-----------------------------------|---------------------|------------------------|--------------------------|-----------------|------------------------------|----------------------|------------------------------|---------------------------------|-------------------------|----------------------------------|-------------------------------|------------------------|---------------------------|------------------|---------------------|----------------------|
| 416 E CALHOUN ST<br>685 S OAK ST | 4700 JEFFERSON ST NE   | 2801 N MAIN ST                             | 2117 N THOMAS ST              | 2800 PALMILLA RD                      | 102 CONNE AVE       | 4338 PINES RD        | 906 WOLLARD BLVD | 916 AVENUE G  | 17315 7ANE ST NW | 301 MARKET ST | 1830 BROADWAY ST | 8507 OXON HILL RD | 1405 W PARK ST    | 636 E BRIER DR          | 16 GUION PL                     | 29569 HUNTSVILLE BROWNSFERRY RD | 3426 LAKE AVE     | 108 LEE AVE | 11503 E 63RD ST             | 1209 S BRIGGS AVE | 734   IS HIGHWAY 64 F        | 5225 NESCONSET HWY                      | 650 MCCLELLAN ST                      | 1810 RIVERFRONT CTR            | 2 CLARA BARTON DR                    | 64 SHAKER RD                                  | 1740 SOLITH ST           | 501 WILKINSON ST | 701 N CLAYTON ST                  | 7940 MOFFETT RD     | 5837 SE US HIGHWAY 301 | 100 CHAMPAGNE BLVD       | 1308 S 4TH ST   | 312 N RIVER ST               | 6010 FOREST PARK RD  | 2804 AMBASSADOR CAFFERY PKWY | 630 W GERMANTOWN PIKE           | 3333 RIVERBEND DR       | 19900 HAGGERTY RD                | 201 RIVER AVE                 | 10420 VISTA DEL SOL DR | 115 EXETER ST             | 30300 HOOVER RD  | 18430 LIVERNOIS AVE | 46591 ROMEO PLANK RD |
|                                  |                        |  |                               |                                       |                     |                      |                  |               |                  |               |                  |                   |                   |                         |                                 |                                 |                   |             |                             |                   |                              |   |                                       |                                |                                      |   |                          |                  |                                   |                     |                        |                          |                 |                              |                      |                              |                                 |                         |                                  |                               |                        |                           |                  |                     |                      |
|                                  |                        |  |                               |                                       | 316 104             | STE 104              |                  |               |                  |               |                  |                   |                   | STE 150                 |                                 |                                 |                   |             |                             |                   |                              | STE /2                                  |                                       |                                |                                      |   |                          |                  | ST. FRANCIS HOSPIT.               |                     |                        | BLDG A                   |                 |                              |                      |                              | STE 100                         |                         | STE 106                          |                               |                        |                           |                  |                     |                      |
| SENECA                           | ALBOQUERQUE            | RO5WELL                                    | CLOVIS                        | LOS LUNAS                             |                     | SHREVEPORT SALEN     | RICHMOND         | KENTWOOD      | ELK RIVER        | DEER DARK     | PEARLAND         | FORT WASHINGTON   | URBANA            |                         | NEW ROCHELLE                    | MADISON                         | PUEBLO            | LAMAR       | RAYTOWN                     | DURHAM            | PLYMOUTH                     | STE 72 PORT JEFFERSON STATION  FAIRMONT |                                       | AMSTERDAM                      | ALBANY                               | ALBANY  | PHILADELPHIA             | COUSHATTA        | ST. FRANCIS HOSPITAL S WILMINGTON | SEMMES              | HAWTHORNE              | BLDG A BREAUX BRIDGE     | HARTSVILLE      | CLAXTON                      | DALLAS               | LAFAYETTE                    | STE 100 PLYMOUTH MEETING        | SPRINGFIELD             |                                  |                               | EL PASO                | SAN EC                    | WARREN<br>WARREN |                     | MACOMB               |
| SENECA SC                        | ALBUQUERQUE NO         |  |                               | •                                     | GREENSBORO          |                      |                  | KENTWOOD LA   |                  | DEER PARK TX  | 0                |                   |                   |                         | NEW ROCHELLE NY                 | MADISON                         | PUEBLO CO         | LAMAR CO    |                             |                   |                              |   | SCHENECTADY                           |                                | ALBANY                               |   | PHILADELPHIA PA          | COUSHATTA        |                                   |                     |                        | D                        | HARTSVILLE      | CLAXTON GA                   | DALLAS               | LAFAYETTE                    |                                 | SPRINGFIELD OR          | LIVONIA                          | EUGENE                        |                        |                           |                  |                     | В                    |
| SC<br>3c                         | )UE                    | z z  | N                             | N                                     | GREENSBORO NC       | SHREVEPORT           | MO               |               | ŇN               |               | - X              | ₹ <u>8</u>        | F                 | SAN BERNARDINO CA       |                                 |                                 |                   |             | MO                          | NC                | NO 0                         | FOR JEFFERSON STATION                   | SCHENECTADY NY                        | N.Y                            |                                      | Z   | PA                       | '                | DE DE                             | ; <u>A</u>          | 꾸                      | A BREAUX BRIDGE LA       |                 |                              |                      |                              | PLYMOUTH MEETING PA             | OR                      | LIVONIA                          | EUGENE                        | ) <del>×</del>         | 7                         |                  | 2 3                 | В                    |
| SC 29678                         | S.C. N.W.              | NM 88201                                   | NM 88101                      | NM 87031                              | GREENSBORO NC 27410 | SALEM EN EN          | MO 64085         | LA            | MN 55330         | 7 2           | D 18603          | MD 20744          | IL 61801          | SAN BERNARDINO CA 92408 | NY                              | AL                              | CO                | CO          | MO 64133                    | NC 27703          | NC 27962                     | FARMONT NO                              | SCHENECTADY NY 12304                  | NY 12010                       | NY                                   | Z   | PA 19146                 | - F              | DE 19805                          | AL 36575            | FL 32640               | A BREAUX BRIDGE LA 70517 | SC              | GA                           | Тх                   | LA                           | PLYMOUTH MEETING PA 19462       | OR 97477                | LIVONIA MI 48152                 | EUGENE OR 9/404               | X /980                 | NC 2/934                  | N V              | M                   | B Mi 48044           |

| 2926 MIDWEST DIALYSIS | 2921 ST. CLAIR SHORES DIALYSIS | 2917 UNIV. OF ROCHESTER - STRONG MEM'L PD PROG. | 2916 UNIV OF ROCHESTER - STRONG MEM'L HEMO PROG. | 2913 UNIVERSITY OF ROCHESTER - FINGER LAKES UNIT | 2912 UNIVERSITY OF ROCHESTER - CLINTON | 2909 RANCHO<br>2911 SAGINAW RIVERSIDE | 2908 COLLEGE       | 2907 PARADISE           | 2890 SOUTHWEST WAKE  | 2889 LIMBAGOG DIALYSIS CENTER | 2879 DAMARISCOTTA | 2870 NORTH LONG BEACH | 2869 MID-WILSHIRE  | 2868 WEST LOS ANGELES | 2867 IRWINDALE    | 2865 WARREN HILLS          | 2839 FMC DIALYSIS SERVICES SUPERIOR | 2838 FMC DIALYSIS SERVICES GRAND RAPIDS | 2837 FMC DIALYSIS SERVICES EVELETH | 2836 FMC DIALYSIS SERVICES CHEQUAMEGON BAY | 2835 FMC DIALYSIS SERVICES DULUTH | 2834 HAHNEMANN UNIVERSITY HOSPITAL | 2830 OAK RIDGE     | 2829 ROANE COUNTY    | 2828 THOMASVILLE | 2825 IUMBIGBEE<br>2827 WHETSTONE | 2819 BEWICK           | 2818 CONNER    | 2814 MEMPHIS ACUTES | 2809 LANAI COMMUNITY DIALYSIS | 2807 SOUTHERN WANHALIAN DIALYSIS CENTER | 2806 NEPHRO CARE WEST | 2805 NEPHRO CARE INC. | 2804 MIDDLETOWN    | 2803 HARLEM                  | 2802 CITY DIALYSIS CENTER | 2801 BAYSIDE DIALYSIS | 2787 WOODWARD (OWNED) | 2//8 BARILEIT HOME - JV | 2779 BARTI ETT HOME TIV | 2773 SOUTH BAY         | 2772 BELLFLOWER     | 2771 FMC DIALYSIS SERVICES OF MT HOOD |
|-----------------------|--------------------------------|---|--|--|--|---------------------------------------|--------------------|-------------------------|----------------------|-------------------------------|-------------------|-----------------------|--------------------|-----------------------|-------------------|----------------------------|-------------------------------------|---|------------------------------------|--|-----------------------------------|------------------------------------|--------------------|----------------------|------------------|----------------------------------|-----------------------|----------------|---------------------|-------------------------------|---|-----------------------|-----------------------|--------------------|------------------------------|---------------------------|-----------------------|-----------------------|-------------------------|-------------------------|------------------------|---------------------|---------------------------------------|
| 4000 INDIAN HILLS DR  | 26210 HARPER AVE               | 2613 W HENRIETTA RD                             | 2613 W HENRIETTA RO                              | 130 PHOENIX MILLS PLZ                            | 2400 CLINTON AVE S                     | 11031 VIA FRONTERA                    | 4660 EL CAJON BLVD | 6919 PARADISE VALLEY RD | 320 GIDEON CREEK WAY | 42 WRIGHT ST                  | 4 EDWARDS AVE     | 145 W VICTORIA ST     | 3545 WILSHIRE BLVD | 301 N PRAIRIE AVE     | 12711 RAMONA BLVD | 897 LIS DIGUNAY 155 BLIS W | 3500 TOWER AVE                      | 410 SW 1ST AVE                          | 233 MCKINLEY AVE                   | 1815 BEASER AVE                            | 502 E 2ND ST                      | 230 N BROAD ST                     | 650 BRIARCLIFF AVE | 1662 ROANE STATE HWY | 30230 HIGHWAY 43 | 215 WALKER SPRINGS RD            | 10201 E JEFFERSON AVE | 5555 CONNER ST | 5268 E RAINES RD    | 628 7TH ST                    | 510 AVENUE OF THE AMERICAS              | 362 4TH AVE           | 1402 ATLANTIC AVE     | 220 CRYSTAL RUN RD | 261S FREDERICK DOUGLASS BLVD | 105 E 106TH ST            | 20110 NORTHERN BLVD   | 909 18TH ST           | 1533 BONNIE LN          | 113 MINIS AVE           | 1221 PACIFIC COAST HWY | 10116 ROSECRANS AVE | 100 SE CLEVELAND AVE                  |
|                       | i<br>i                         | STE 2   | CTE 1  |  |  | STE C                                 | STE 110            |                         |                      |                               |                   |                       |                    |                       |                   |                            |                                     |   |                                    |  |                                   |                                    |                    |                      |                  |                                  |                       |                |                     |                               |   |                       |                       |                    |                              |                           |                       |                       | STE 101                 |                         |                        |                     |                                       |
| SIOUX CITY            | 200 SAINT CLAIR SHORES         | ROCHESTER                                       | PITTSFORD  | VICTOR   | ROCHESTER                              | SAN DIEGO                             | SAN DIEGO          | SAN DIEGO               | RAI FIGH             | PALMER                        | DAN               | LON                   | [0.5]              | Ž .                   | <del>.</del> 5    |                            |                                     |   |                                    |  |                                   |                                    |                    |                      |                  |                                  |                       |                |                     |                               |   |                       | m                     | -                  | N.                           | NE)                       | BA                    | WO                    | COR                     | GARE                    | HARBO                  | BELLFI              | GRESHAM                               |
| Ç                     | SHORES                         | <b>7</b>  | 7 0  |  | TER.                                   | :GO                                   | EGO                | IEGO                    | ST N                 | IER                           | DAMARISCOTTA      | LONG BEACH            | LOS ANGELES        | NGI EWOOD             | WARRENION         | WEST COVINA                | SUPERIOR                            | GRAND RAPIDS                            | EVELETH                            | ASHLAND                                    | DULUTH                            | NEW BERN                           | OAK RIDGE          | HARRIMAN             | THOMASVILLE      | JACKSON                          | DETROIT               | DETROIT        | MEMPHIS             | YONKERS                       | NEW YORK                                | BROOKLYN              | BROOKLYN              | MIDDLETOWN         | NEW YORK                     | NEW YORK                  | BAYSIDE               | WOODWARD              | CORDOVA                 | GARDEN CITY             | HARBOR CITY            | BELLFLOWER          | AM                                    |
|                       |                                | Z X   |  |  | TER NY                                 | J                                     |                    |                         |                      |                               |                   |                       |                    | SIEWOOD CA            |                   | Þ                          |                                     | GRAND RAPIDS MN                         |                                    |  | DULUTH MN                         |                                    |                    | •                    | THOMASVILLE AL   |                                  |                       | _              | MEMPHIS TN          | <                             |   |                       |                       |                    |                              | 2                         |                       | ODWARD OK             | DOVA                    | DEN CITY GA             |                        |                     | AM OR                                 |
| Ā                     | ≤ ₹                            |   | N N  | NY :   |  | CA                                    | CA                 | CA                      |                      | MA                            | ME                | Ç :                   | C G                |                       |                   | CA                         | Wi                                  |   | 32                                 | € ;  | LT TO A                           | NC NC                              | TN                 | N.                   |                  | ĄL                               | <u>~</u>              | <u> </u>       | _                   | - Z                           | NY                                      | NY                    | N                     | Z                  | NY                           | RK NY                     | NY                    | OK                    |                         | Ŧ                       |                        | CA                  |                                       |
| Ā                     | Mi 48081                       | NY 14623<br>NY 14623                            | NY 14534   | NY 14564   | Z <u> </u>                             | CA 92127                              | CA 92115           | CA                      | ME 4294              | MA 1069                       | ME 4543           | CA 90805              | C S                | CA 91700              | NC 2/589          | A CA 91790                 | WI 54880                            | N.                                      | MN 55734                           | WI 54806                                   | ETHEA PA                          | NC 28560                           | TN 37830           | TN 37748             | ₽ A              | AL 36545                         | M) 48214              | <u> </u>       | TN 38118            | NY 10701                      | NY                                      | NY 11215              | NY 11216              | NY 10941           | NY 10030                     | RK NY 10029               | NY 11361              | OK 73801              | T <sub>N</sub>          | ITY GA                  | CA 90710               | CA 90706            | OR                                    |

| 314-653-1597 314-653-8754                                  |                 |         |             |                              |              |                         |   |
|--|-----------------|---------|-------------|------------------------------|--------------|-------------------------|---|
|  |                 | 0 63033 | MO          | FLORISSANT                   |              | 6865 PARKER RD          | 3071 BMA ST. LOUIS ACUTES                       |
|  | 11 513-769-6465 | 45241   | 유           | CINCINNATI                   | STE 115      | 4010 EXECUTIVE PARK DR  | 3054 CINCINNATI ACUTE                           |
|  |                 |         | C :         | MOKINLEYVILLE                |              | 1550 HEARTWOOD DR       | 3041 MCKINLEYVILLE                              |
|  | •               |         | ₹ :         | GREENLIP                     |              | 965 TOWNHILL BLZ        | 3040 GREENLIP                                   |
|  |                 | 2886    | <u>.</u>    | WARWICK                      | 31C 400      | 2814 POST RD            | 3034 WARWICK                                    |
| 750-324-736 030-324-736<br>030-324-736-060 030-324-736-060 |                 | 60527   | = F         | WILLOWBROOK                  | STE 408      | ASOD KINGERY HWY        | 3034 WILLOWBROOK                                |
|  |                 | 60130   | = =         | CHICAGO                      |              | 3410 W VAN BUREN ST     | 3032 CONGRESS PARKWAY                           |
|  |                 | 60651   | =           | CHICAGO                      | STE 2A       | 4800 W CHICAGO AVE      |   |
|  |                 | 60803   | -           | ALSIP                        | STE 105      | 12250 S CICERO AVE      | 3030 ALSIP                                      |
| 812-425-4111 812-425-4169                                  |                 | 47713   | Z           | EVANSVILLE                   |              | 230 BELLEMEADE AVE      | 3026 OHIO VALLEY DIALYSIS CENTER                |
| 216-491-0600 216-491-0605                                  |                 |         | HO          | WARRENSVILLE HEIGHTS         |              | 20050 HARVARD AVE       | 3025 SUBURBAN HOME DIALYSIS CENTER              |
| 740-376-0045 740-376-0238                                  |                 | 45750   | 유           | N CENTER MARIETTA            | WASHINGTON C | 16 ACME ST              | 3016 DS MARIETTA                                |
| 513-863-6882 513-863-6898                                  |                 | 45014   | Э           | FAIRFIELD                    |              | 4750 DIXIE HWY          | 3015 DS FAIRFIELD                               |
| 614-294-5757 614-294-5671                                  |                 | 43212   | H<br>H      | COLUMBUS                     | STE 100      | 1303 OLENTANGY RIVER RD | 3014 DS COLUMBUS                                |
| 718-792-0470 718-792-8862                                  |                 | 10461   | N<br>Y      | BRONX                        |              | 1695 EASTCHESTER RD     | 3008 MONTEFIORE DIALYSIS CENTER IV              |
| 718-597-2255 718-597-0272                                  |                 | 10461   | N<br>Y      | BRONX                        |              | 1325 MORRIS PARK AVE    | 3007 MONTEFIORE DIALYSIS CENTER III             |
| 973-252-1301 973-252-1305                                  |                 | 7847    | z           | KENVIL                       | SUITE C      | 677 ROUTE 46            | 3001 KENV)L                                     |
|  |                 | 7631    | Z           | ENGLEWOOD HOSPITAL ENGLEWOOD | ENGLEWOOD    | 350 ENGLE ST            | 3000 ENGLEWOOD DIALYSIS                         |
|  |                 | 46733   | ź           | DECATUR                      |              | 817 S 13TH ST           | 2998 TRI COUNTIES                               |
|  |                 | 66604   | Š           | TOPEKA                       |              | 3931 SW GAGE CENTER DR  | 2990 DS TOPEKA                                  |
|  |                 | 60302   | =           | OAK PARK                     |              | 518 N AUSTIN AVE        | 2983 WEST SUBURBAN                              |
|  |                 | 60622   | <del></del> | CHICAGO                      | STE 3        | 1044 N MOZART ST        | 2982 WEST METRO                                 |
|  |                 | 60652   | = ;         | CHICAGO                      |              | 3134 W 76TH ST          | 2981 SOLITHSIDE DIALYSIS                        |
|  |                 | 60160   | = ;         | MEI BOSE DARK                | 0            | 911 W NORTH AVE         | 29/9 NORTH AVENITE                              |
| //3-94/-/510 //3-493-U168<br>708-409-7780 708-409-7781     |                 | 60154   | = =         | WESTCHESTER                  | STE 101A     | 2400 WOLE BU            | 29/5 JACKSON PARK                               |
|  |                 | 60619   | = =         | CHICAGO                      | STE 700      | 1111 E 87TH ST          | 2974 GREENWOOD AVENUE DIALYSIS CENTER           |
|  |                 | 60025   | 7           | GLENVIEW                     |              | 4248 COMMERCIAL WAY     | 2973 GLENVIEW DIALYSIS                          |
| 847-952-9866 847-952-8424                                  |                 | 60007   | F           | ELK GROVE VILLAGE            | STE 401      | 901 BIESTERFIELD RO     | 2972 ELK GROVE HOME                             |
| 847-437-0824 847-437-7945                                  |                 | 60007   | Ē           | ELK GROVE VILLAGE            | STE 400      | 901 BIESTERFIELD RD     | 2971 ELK GROVE                                  |
| 630-964-2605 630-964-9414                                  |                 | 60515   | ~           | DOWNERS GROVE                | STE 102      | 3825 HIGHLAND AVE       | 2970 DOWNERS GROVE                              |
|  |                 | 60607   | =           | CHICAGO                      |              | 820 W JACKSON BLVD      | 2969 CHICAGO DIALYSIS CENTER                    |
|  |                 | 60185   | F           | WEST CHICAGO                 | STE 101      | 450 E ROOSEVELT RD      | 2968 DUPAGE WEST                                |
|  |                 | 60406   | =           | BLUE ISLAND                  | STE 120      | 12200 WESTERN AVE       | 2967 BLUE ISLAND                                |
|  |                 | 60440   | _           | BOLINGBROOK                  | STE 110      | 329 REMINGTON BLVD      | 2966 BOLINGBROOK DIALYSIS                       |
| 630-892-7445 630-892-0321                                  |                 | 60506   | F           | AURORA                       |              | 455 MERCY LN            | 2965 AURORA DIALYSIS                            |
| 214-367-8880 214-367-8889                                  |                 | 75228   | χ           | DALLAS                       |              | 3650 N BUCKNER BLVD     |   |
| 859-236-2214 859-236-8568                                  |                 | 40422   | ₹           | DANVILLE                     | STE 1        | 975 HUSTONVILLE RD      | 2956 DANVILLE                                   |
| 956-504-5045 956-504-5085                                  |                 | 78521   | ۲×          | BROWNSVILLE                  | STE E        | 1900 N EXPRESSWAY       | 2942 N. BROWNSVILLE                             |
|  |                 | 77035   | Τ̈́X        | HOUSTON                      |              | 10311 S POST OAK RD     | 2941 FMC MEDICAL SERVICES OF MEYERLAND DIALYSIS |
| 606-574-0005 606-574-0009                                  |                 | 40831   | <b>₹</b>    | HARLAN                       |              | 136 VILLAGE CENTER RD   | 2939 HARLAN                                     |
| 859-499-0630 859-499-3381                                  |                 | 40353   | <b>₹</b>    | MOUNT STERLING               |              | 75 STERLING WAY         | 2938 MT. STERLING                               |
| 803-328-3113 803-328-3152                                  |                 | 29732   | 35          | ROCK HILL                    |              | 1560 HEALTH CARE DR     | 2934 ROCK HILL                                  |
| 770-592-3439 770-592-3329                                  |                 | 30188   | GA          | WOODSTOCK                    |              | 110 LONDONDERRY CT      | 2933 WOODSTOCK                                  |
| 706-571-6201 706-571-6206                                  |                 | 31906   | GA          | COLUMBUS                     |              | 2042 WYNNTON RD         | 2932 CHATTAHOOCHEE                              |
| 478-827-0776 478-827-0699                                  |                 | 31030   | GA          | FORT VALLEY                  |              | 135 AVERA DR            | 2931 FT. VALLEY                                 |
|  |                 |         | LA          | SUNSET                       |              | 115 ACORN DR            | 2927 SUNSET                                     |

| 919-966-3241 | 919-966-4359 | 27510 | NC     | CARREORO                         | 105 RENEE LYNN CT               | 3374 CARRBORO - UNC  |
|--------------|--------------|-------|--------|----------------------------------|---------------------------------|--|
| 410-266-3011 | 410-266-7288 | 21401 | MD     |                                  | 2032 INDUSTRIAL DR              | 3377 ANNE ARI INDEI  |
| 787-267-4890 | 787-267-4884 | 698   | PR     | CONDOMINIO TORRES LYAUCO         | PROLONGACION 25 DE JULIO STREET | 3368 CENTRO RENAL DE VALICO  |
| 787-843-9194 | 787-848-0045 | 717   | PR     |                                  | 7309 CALLE RAMON POWER          | 3367 FMC PONCE CENTRO  |
| 787-523-0454 | 787-999-4884 | 926   | PR     | STATE ROAD 199, KM 0.: SAN JUAN  | LAS CUMBRES AVE.                |  |
| 651-251-3855 | 651-251-3847 | 55106 | Ζ      | STE 60 SAINT PAUL                | 445 ETNA ST                     | SARB OT PALIT  |
| 636-931-2990 | 636-937-7977 | 63028 | MO     |                                  | 1301 YMCA DR                    | 3355 JEFFERSON COUNTY  |
| 907-790-3014 | 907-790-3002 | 99801 | ĄĶ     | STE 6 JUNEAU                     | 9109 MENDENHALL MALL RD         | 3340 REIEFNSTEIN - IV  |
| 718-495-4684 | 718-495-4680 | 11212 | Ŋ      | BROOKLYN                         | 9701 CHURCH AVE                 | 3333 BROOKDALE PHYSICIANS DIALYSIS ASSOCIATES  |
| 706-481-8370 | 706-481-6920 | 30904 | GA     | AUGUSTA                          | 1717 WALTON WAY                 | RARD NEW RAILIE  |
| 636-462-4927 | 636-462-4910 | 63379 | MO     |                                  | 9 LINCOLN CTR                   | STATE TO THE TOTAL THE TOTAL TO THE TOTAL TOTAL TO THE TO |
| 502-968-2526 | 502-968-2225 | 40219 | ₹      | STE E LOUISVILLE                 | 8319 PRESTON HWY                | 330% NONOCOCO CONTENTANTO DE SONO CONTENTANTO  |
| 808-487-2360 | 808-487-2190 | 96701 | Ξ      | AIEA                             | 99-115 AIEA HEIGHTS DR          | 3207 MONOTHILL ACUTES  |
| 215-335-0614 | 215-335-0668 | 19152 | PΑ     | MARIAN BLDG., GROUN PHILADELPHIA | 2601 HOLME AVE                  | 378C NAZARETH  |
| 806-296-6535 | 806-296-6661 | 79072 | χ      | #B PLAINVIEW                     | 3304 OLTON RD                   | 3280 DI ANNVIEW  |
| 318-927-5965 | 318-927-8987 | 71040 | LA     |                                  | 3680 HIGHWAY 79                 | 3201 HOMER   |
| 205-608-3654 | 205-608-3653 | 35071 | AL     |                                  | 592 FIELDSTOWN RD               | 3277 GARDENDALE DIALYSIS FACILITY  |
| 215-707-0483 | 215-707-0478 | 19125 | PΑ     | 107                              | 100 E LEHIGH AVE                | 3288 EBISCOPAI   |
| 215-227-4295 | 215-221-3120 | 19129 | PΑ     | STE C PHILADELPHIA               | 3401 FOX ST                     | 3267 GERMANTOWN  |
| 734-677-1489 | 734-677-1490 | 48104 | ₹      | ANN ARBOR                        | 2850 S INDUSTRIAL HWY           | 3255 LINIVERSITY OF MICHIGAN - ANN ARBOR   |
| 919-545-2919 | 919-545-0019 | 27312 | NC     | PITTSBORO                        | 480 HILLSBORO ST                | 3757 CAROLINA DIALYSIS - PITTSBORO   |
| 770-528-6419 | 770-528-3898 | 30066 | GA     | MARIETTA                         | 1392 BELLS FERRY RD             | 3241 NORTH CORR  |
| 513-895-7305 | 513-895-7300 | 45011 | 오      | STE A HAMILTON                   | 3090 MCBRIDE CT                 | 2220 HAMILTON  |
|              |              |       |        |                                  |                                 | 3234 AFDEN DIALYSIS - HUNTSVILLE TX - JV   |
| 252-746-9628 | 252-746-9622 | 28513 | NC     | AYDEN                            | 3793   FF ST                    | SZZZ GOMMOR ROCKER BIRTHER   |
| 207-853-9426 | 207-853-9600 | 4631  | ΜE     | EASTPORT                         | 19 VANASSE RD                   | 3220 SCHARISE COLINITY DIALYSIS  |
| 561-734-5415 | 561-734-5585 | 33436 | Ę      | BOYNTON BEACH                    | 4965 LE CHALET BLVD             | 3223 EER NIVEN   |
| 931-438-0575 | 931-438-2399 | 37334 | Ĭ      | FAYETTEVILLE                     | 501 AMANA AVE                   | 3725 FLK BIVER   |
| 256-753-0116 | 256-753-0112 | 35976 | ΑL     | GUNTERSVILLE                     | 45 MEDICAL PARK DR              | 3223 WEST A RETTERMEN  |
| 910-867-2526 | 910-867-2602 | 28304 | NC     |                                  | 6959 NEXUS CT                   | 3217 CALAWOA VALEET  |
| 828-464-3833 | 828-464-3830 | 28613 | N<br>C | STE A101 CONOVER                 | 301 10TH ST NW                  | 3213 CATAWAN VALLEY  |
| 843-681-5842 | 843-681-5840 | 29926 | SC     | 108, HOSPITAL MI                 | 25 HOSPITAL CENTER BLVD         | 3215 JANIA ROSA NORTH  |
| 707-568-7783 | 707-568-1755 | 95403 | CA     | # 110 SANTA ROSA                 | ART AVIATION BLVD               | 3214 SOUTH ALLENIOWN   |
| 610-797-1314 | 610-797-7655 | 18103 | PΑ     | ALLENTÓWN                        | 2820 MITCHELL AVE               | 3208 SPIRIT VALLET   |
| 218-624-7752 | 218-624-7787 | 55807 | Ξ      |                                  | 4700 MIKE COLALITIO DR          | 320% FINIC FACINICALITY  |
| 508-539-7090 | 508-539-7080 | 2649  | MA     | STE 201 MASHPEE                  | 34 RATES RD                     | 3205 EAST GREENSBORG   |
| 336-358-1293 | 336-358-1233 | 27405 | N<br>C |                                  | 3839 BURLINGTON RD              | 3203 NON HAVEST STITLE VERONT ACOURT   |
| 318-227-9318 | 318-226-9219 | 71101 | LA     | BUILDING A, SUITE 100 SHREVEPORT | 1800 BUCKNER ST                 | 3201 DALLAS COUNT  |
| 334-872-8464 | 334-872-8460 | 36701 | ΑL     | SELMA                            | 200 S PARK PI                   | 3198 RAURAUNA  |
| 920-759-4548 | 920-759-4540 | 54130 | ≦      | KAUKAUNA                         | 2250 BROGRESS WAY               | 3196 PAIN ISVILLE  |
| 606-789-2279 | 606-789-2278 | 41240 | ₹      | PAINTSVILLE                      | 620 FEFERSON AVE                | 2106 DAINTSVILLE   |
| 256-489-4170 | 256-489-4160 | 35801 | ΑL     | HUNTSVILLE                       | 1131 FAGIETREE IN SW            | 3100 DISCOVERS   |
| 706-635-3583 | 706-635-3580 | 30540 | GA     | ELLIJAY                          | 941 PROGRESS RD                 | STOR MINION SCOTES   |
| 330-535-4931 | 330-535-4643 | 44304 | 오      | AKRON                            | 199 PERKINS ST                  | 2196 AKRON ACHTES  |
| 252-448-1339 | 252-448-4575 | 28585 | NC     | TRENTON                          | 110 INDUSTRIAL PARK DR          | 31AS IONES COLINTY   |
| 703-396-7989 | 703-396-7999 |       |        |                                  |                                 | 3135 GREATER MARYLAND ACUTES   |
| 301-731-5310 | 301-731-5596 |       |        |                                  |                                 | 3134 GREATER DC ACUTES   |
| 270-754-4370 | 270-754-4404 | 42330 | ₹      | CENTRAL CITY                     | 222 PHILLIP STONE WAY           | 3132 DS OF CENTRAL CITY MGMT   |
| 973-889-9159 | 973-267-2009 | 7054  | Z      | PARSIPPANY                       | 2200 STATE RT 10                | 3122 DA OF NORTHERN NEW JERSEY   |
| 740-441-9301 | 740-441-9300 | 45631 | 오      | GALLIPOLIS                       | 137 PINE ST                     | 3109 GALLIPOLIS  |
| 661-729-5689 | 661-729-5680 | 93536 | CA     | LANCASTER                        | 44950 VALLEY CENTRAL WAY        | 3104 ANTELOPE VALLEY   |
| <br>         |              |       |        |                                  |                                 |  |

| מסבא מנוטנוני     | 3020 EAST LA          | 3819 OSWEGO DIALYSIS  | 3818 RUSH MS INPATIENT SERVICES | 3817 MERIDIAN MS INPATIENT SERVICES | 3814 COLUMBUS MS INPATIENT SERVICES | 3792 WEST MONROE LA INPATIENT SERVICES | 3789 RUSTON LA INPATIENT SERVICES | 3784 FRESENIUS MEDICAL CARE OF IMPERIAL COUNTY | 3778 CYNTHIANA      | 3777 VALLEY CITY | 3776 ALBUQUERQUE ACUTE | 3775 CHESTERFIELD | 3770 COBBLE HILL NURSING HOME | 3760 BBOOKIYN KIDNEY CENTER | 3768 ATLANTIC BD | 3762 CLARKSDALE MS INPATIENT SERVICES | 3761 GREENVILLE MS INPATIENT SERVICES | 3752 GREENWOOD MS INPATIENT SERVICES | 3746 HELENA AR INPATIENT SERVICES | 3744 VICKSBURG MS INPATIENT SERVICES | 3736 SURRATTS - JV | 3524 LUTHERAN MEDICAL CENTER - ACUTE PROGRAM | 3448 MARLBOROUGH - JV | 3438 MASSILLON     | 3436 SHAKOPEE          | 3/36 SOLITE MINITERPOLIS | 3433 FMCNA PARK AVENUE DIALYSIS CENTER | 3432 FMCNA NEW BRIGHTON DIALYSIS CENTER        | 3426 NEWBURYPORT | 3425 FIRST COAST DIALYSIS CENTER |               | 3418 AUBURN         | 3403 TAWAS      | SSSS MONTH CENTRAL DEGLES - WEST | 3396 NORTH CENTRAL ACCITES - WEST | 3394 NONTH CENTRAL ACCIES SOCIED | 3393 NORTH CENTRAL ACCITES SOLITH | 3390 CULLERVILLE | 3389 NEW HOPE DIALYSIS | 2200 BRANFORD DIALIYON CENTER | 3382 UNIVERSITY OF MICHIGAN - ANN ARBOR PD | 3379 ST. RAPHAELS | 3376 CAROLINA DIALYSIS - SANFORD |
|-------------------|-----------------------|-----------------------|---------------------------------|-------------------------------------|-------------------------------------|--|-----------------------------------|--|---------------------|------------------|------------------------|-------------------|-------------------------------|-----------------------------|------------------|---------------------------------------|---------------------------------------|--------------------------------------|-----------------------------------|--------------------------------------|--------------------|--|-----------------------|--------------------|------------------------|--------------------------|--|--|------------------|----------------------------------|---------------|---------------------|-----------------|----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|------------------|------------------------|-------------------------------|--|-------------------|----------------------------------|
| OV BROWNSWITCH RD | 5220 FELFORD ST       | 1051 STATION DR       | 2205 HIGHWAY 39 N               | 2205 HIGHWAY 39 N                   | 92 N BROOKMOORE DR                  | 711 WOOD ST                            | 119 HEDRICK DR                    | 200 WAKE AVE                                   | 994 US HIGHWAY 27 S | 2400 COLUMBIA RD | 1600 RANDOLPH CT SE    | 48656 GRATIOT AVE | 380 HENRY ST                  | 61 A I LANTIC AVE           | 339 HICKS ST     | 2010 N STATE ST                       | 2001 MEDICAL PARK DR                  | 609 TALLAHATCHIE ST                  | 108 D ANNA PL                     | 104 RAILROAD AVENUE                  | 8949 WOODYARD RD   | 150 S5TH ST                                  | 360 CEDAR HILL ST     | 2474 LINCOLN WAY E | 1S15 SAINT FRANCIS AVE | 820 HOWE AVE             | 2637 PARK AVE                          | 550 COUNTY ROAD D W                            | 260 MERRIMAC ST  | 5730 BOWDEN RD                   | 816 DUKE AVE  | 211 E UNIVERSITY DR | 1698 E LIS 23   | SOL WELAZE SI                    | SOLW LAKE ST                      | SOL W LAKE ST                    | 501 W LAKE ST                     | 155 CRESCENT DR  | 835 S NEW HOPE RD      | 34 E INDUSTRIAL RO            | 2850 S INDUSTRIAL HWY                      | 137 WATER ST      | 1922 K M WICKER MEMORIAL DR      |
|                   |                       |                       |                                 |                                     |                                     | STER                                   | orto o                            |  | STE 6               |                  |                        |                   |                               | STE A                       |                  |                                       |                                       |                                      |                                   |                                      |                    | BLDG B SUITE 1L                              | STE 3                 | 1                  | STE 150                | STE 104                  |  | FOOD FION SHOPPING CSPRING HOPE<br>NEW BRIGHTO | TOWLE BUILDING   |                                  |               |                     |                 | 218 207                          | STE 207                           | STE 207                          | STE 207                           |                  |                        |                               |  |                   |                                  |
| SLIDELL           | LOS ANGELES           | OSWEGO                | MERIDIAN                        | MERIDIAN                            | COLUMBUS                            | MONROE                                 | NEWPORT                           | EL CENTRO                                      | CYNTHIANA           | MEDINA           | ALBUQUERQUE            | OMESTEREIE        | BROOKLYN                      | BROOKLYN                    | BROOKLYN         | CLARKSDALE                            | GREENVILLE                            | GREENWOOD                            | HELENA                            | DELTA                                | MARIETTA           | BROOKLYN                                     | MARLBOROUGH           | MASSILLON          | MINNEAPOLIS            | MORA                     | MINNEAPOLIS                            | NEW BRIGHTON                                   | NEWBURYPORT      | JACKSONVILLE                     | WARNER ROBINS | ALIBLIEN            | WEST PALM BEACH | ELMHURSI                         | ELMHURST                          | ELMHURST                         | ELMHURST                          | COLLIERVILLE     | RALEIGH                | BRANFORD                      | ANN ARBOR                                  | NEW HAVEN         | SANFORD                          |
|                   |                       |                       |                                 |                                     |                                     |  |                                   |  |                     |                  |                        |                   |                               |                             |                  |                                       |                                       |                                      |                                   |                                      |                    |  | reflec                |                    |                        |                          |  |  |                  |                                  |               |                     |                 |                                  |                                   |                                  |                                   |                  |                        |                               |  |                   |                                  |
| LA                | CA                    | =                     | MS                              | SW                                  | SS 5                                | _                                      | NT                                | CA   | <b>₹</b>            | P :              | Z 3                    | 2 3               | Z Z                           | NY                          | NY               | MS                                    | MS                                    | SW                                   | AR                                | L ĕ                                  | SA<br>SA           | NY   |                       | 오                  | 3 3<br>2 2             | ΝN                       | ŇN                                     | Z Z  | MA               | FL                               | GA            | <u>≥</u> <u>3</u>   | F               |                                  | ==                                | =                                | =                                 | ĭ                | NC                     | CT                            | ₹  | СТ                | NC                               |
| LA 70458          | CA 90022              | IL 60543              |                                 |                                     |                                     | LA 71201                               |                                   | CA 92243                                       |                     | ,                |                        | MI 48051          |                               |                             | NY 11201         | MS 38614                              |                                       |                                      |                                   | LA 71233                             |                    |  | MA                    |                    | MN 55409               |                          |  | NC 2/882                                       |                  |                                  |               | Mi 48/30            |                 | =                                | IL 60126                          | IL 60126                         | IL 60126                          | TN 38017         | NC 27610               | CT 6405                       | MI 48104                                   | CT 6511           | NC 27330                         |
|                   | CA 90022 323-269-2091 | IL 60543 630-554-4783 | 39301                           | 39301                               |                                     | 71201                                  | 37821                             |  | 41031               | 44256            |                        | 48051             | 11217                         | 11201                       |                  |                                       | 38703                                 | 38930                                | 72342                             |                                      | 30066              |  | MA 1752               | 44646              |                        | 55051                    | 55407                                  |  | 1950             | 32216                            |               | 36830               | 33411           | il 60126                         |                                   |                                  | IL 60126 630-478-7600             |                  |                        |                               |  | 6511              |                                  |

| ACTA CHECKNEY ALCHERY | 4011 SELECT - MS INFATIENT SERVICES | 4003 LAJOLLA            | 4002 NORTH MEMPHIS   | 4001 WHITEHAVEN | 4000 MEMPHIS MIDTOWN | 3998 BROOKHAVEN MS INPATIENT SERVICES | 3993 MANASSAS        | 3992 CUMMING   |                   |                 | 3985 SOLITH FORT WORTH ACTITE DIALYSIS SERVICES | 39/9 ROSEDALE        | 3978 PIKESVILLE | 3976 WHITE MARSH  | 3975 HIBBING  | 3974 OKLAHOMA ACUTE SERVICES | 3972 OLDHAM COUNTY | 3971 MISSION BEND | 3970 WESTERVILLE | 3967 MORGAN CITY  | 3953 DIXON CORRECTIONALINSTITUTE | 3910 LAKE BLUFF | 3909 MCHENRY  | 3908 REDMOND   | 3907 ONTARIO | 3905 ABINGDON DIALYSIS CENTER | 3885 REDBUD - OWNED | 3884 INDIANA ACTITES | 3870 CHAMPLIN     | 3869 MUSEUM DISTRICT 2 | 3868 MIDWAY-SAINT PAUL | 3866 MONROE KIDNEY CENTER | 3865 LINCOLN KIDNEY CENTER | 3862 CROSBY       | BOSE PERRY COUNTY    | 3846 VILLA RICA   | 3845 BRAWLEY    | 3844 BELION-HONEA PATH | 3841 VIRGINIA BEACH     | 3840 MADISON     | 3839 NEW MARKET    | 3838 JACKSON      | 3837 DOMINION         | 3836 CHARLESTOWN | 3832 LEESVILLE MGD | 3830 HINCKLEY  |
|-----------------------|-------------------------------------|-------------------------|----------------------|-----------------|----------------------|---------------------------------------|----------------------|----------------|-------------------|-----------------|---|----------------------|-----------------|-------------------|---------------|------------------------------|--------------------|-------------------|------------------|-------------------|----------------------------------|-----------------|---------------|----------------|--------------|-------------------------------|---------------------|----------------------|-------------------|------------------------|------------------------|---------------------------|----------------------------|-------------------|----------------------|-------------------|-----------------|------------------------|-------------------------|------------------|--------------------|-------------------|-----------------------|------------------|--------------------|----------------|
| 1340 S DAMEN AVE      | 1010 LAKELAND SQUARE EXT            | 4/65 CARMEL MOUNTAIN RD | 3850 AUSTIN PEAY HWY | 4115 S PLAZA DR | 2225 UNION AVE       | 534 IRBY DR                           | 9302 W COURTHOUSE RD | 1070 BUFORD RD | 908 S MECHANIC ST | 1210 ALSTON AVE | 4405 TRADITION TRL                              | 9411 PHILADELPHIA RD | 115 MCHENRY AVE | 8013 CORPORATE DR | 750 E 34TH ST | 6040 S WESTERN AVE           | 2100 BUTTON LN     | 6886 HIGHWAY 6.S  | A77 COORER BD    | 7552A HIGHWAYK ST | 5568 HIGHWAY 68                  | 101 WAUKEGAN RD | 4312 W ELM ST | 916 SW 17TH ST | 3401 FOX ST  | 341 FALLS DR NW               | 1126 SLIDE RD       | SEES BECADIVAY       | 12339 CHAMPLIN DR | 4407 YOAKUM BLVD       | 1690 UNIVERSITY AVE W  | 1501 SOUTHERN AVE         | 219 MILLS AVE              | 26585 S DIXIE HWY | 12 N KINGSHIGHWAY ST | 130 PROSPECTER DR | 751 W LEGION RD | 200 CHURCH ST          | 525 S INDEPENDENCE BLVD | 1708 CRAGMONT ST | 1030 W HIGHWAY 11E | 1550 HIGHWAY 15 S | 910 GREAT BRIDGE BLVD | 179 E BURR BLVD  | 900 N STH ST       | 2583 CENTER RD |
|                       | STE C                               | STE 100                 |                      |                 | STE 200              |                                       |                      |                |                   |                 |   |                      | STE 1D          |                   | STE 3127      | :                            | STE 105            | 316 140           | 1                |                   | P. O. BOX 788                    | STE 700         |               | STE 100        | STE A        |                               | I NIT AA            |                      |                   |                        | STE <b>B</b> 100       |                           |                            |                   |                      |                   | STE 100         |                        | STE 150                 |                  |                    | STE 30            | STE 101               |                  | STE 5              |                |
| CHICAGO               | FLOWOOD                             | SAN DIEGO               | MEMPHIS              | MEMPHIS         | MEMPHIS              | BROOKHAVEN                            | MANASSAS             | CHMMING        | DALLAS            | FORT WORTH      | PLANO   | ROSEDALE             | PIKESVILLE      | NOTTINGHAM        | HIBBING       | OKLAHOMA CITY                | LAGRANGE           | WESTERVILLE       | MURGAN CITY      | METHUEN           | JACKSON                          | LAKE BLUFF      | MCHENRY       | REDMOND        | PHILADELPHIA | ABINGDON                      | MERRILLVILLE        | ANTIOCH              | CHAMPLIN          | HOUSTON                | SAINT PAUL             | MONBOE                    | CRUSBY                     | HOMESTEAD         | PERRYVILLE           | VILLA RICA        | BRAWLEY         | HONEA PATH             | VIRGINIA BEACH          | MADISON          | NEW MARKET         | JACKSON           | CHESAPEAKE            | KEARNEYSVILLE    | LEESVILLE          | HINCKLEY       |
| =                     | 7                                   | CA                      | _                    | _               | _                    |                                       | < (                  | 5 U            | n –               | ٠ -             | Ϋ́  | 7                    | 2 :             | <b>7</b> :        | <b>7</b> (    | 읒 :                          | ₹ <del>&gt;</del>  | <b>ᅻ</b> 도        | · 5              | . <u>.</u> .      | LA                               | =               | F             | OR             | PA           | <b>√</b> 5                    | ĮΞ                  | =                    | 32                | Τ×                     | <u> </u>               |                           | <del>.</del>               | ! 22              | MO                   | GA                | CA              | SC                     | VA                      | Ē                | _                  | ~                 | _                     | _                | LA                 | 9              |
|                       | S                                   | 14                      | Z                    | Z               | Z                    | S⊠                                    | S S                  | ر<br>بر        | 3 =               | ! 7             | ~   | <u>S</u>             | 5               | 5                 | <u> </u>      | ~                            | ` ′                | · д               |                  | Þ                 |                                  |                 |               | ~              |              |                               |                     |                      | _                 |                        | _                      |                           |                            |                   | $\circ$              | Þ                 | Þ               | ()                     | Þ                       | _                | Z                  | ঽ                 | VΑ                    | Ş                | בע                 | I              |
| 80909                 | IS 39232                            | 92130                   | N 38128              | TN 38116        |                      |                                       |                      | 290/U          |                   |                 | x 75093   | ID 21237             |                 |                   | -             |                              | / 40031            |                   |                  |                   | 70748                            | 60044           |               |                |              | 24210                         | 46410               | 60002                |                   |                        | 55104                  | 71200                     | 77532                      | 33032             | 0 63775              | A 30180           | A 92227         | 29654                  | A 23452                 | V 47250          | N 37820            | Υ 41339           | /A 23320              |                  |                    | н 44233        |
| 60608 312-738-2587    | IS 39232 601-939-4818               |                         | 38128                | 38116           | 38104                | 39601                                 |                      | 30041          | 75231             | 76104           |   | 21237                | 21208           | 21236             | 55746         | 73139                        |                    | 77083             | 70380            | 1844              |                                  |                 | 60050         | 97756          | 19129        |                               |                     | 60002 847-395-5854   | 55316             | 77006                  |                        |                           |                            |                   |                      |                   |                 |                        |                         | 47250            | 37820              |                   | 23320                 | 25430            | 71446              |                |

| 4152 MURRYSVILLE | 4150 MARLBOROUGH  | 4149 YORK                 | 4148 SOUTH BOSSIER | 4147 CHEYENNE         | 4145 KENNER     | 4144 O'FALLON  | 4095 NAPERVILLE NORTH | 4094 HARTFORD | 4092 FORT WAYNE ACUTES | 4091 CARBONDALE ACUTES | 4090 KANSAS CITY ACUTES | 4089 DULUTH ACUTES | 4087 SIOUXLAND ACUTES | 4086 NORTH CENTRAL ACUTES - KINDRED | 4084 MIDDLETOWN      | 4080 MCKC          | 4079 SHELBY TOWNSHIP | 4078 BELMONT         | 4077 AKRON WEST   | 4076 CORDAGE        | 4072 FMC - WESTON     | 4071 FMC - CLARKSBURG | 4070 SPOTSYLVANIA            | 4066 SANDY SPRINGS | 4065 DECATUR   | 4063 SOUTH DEKALB/ROCKDALE | 4061 STAPLETON / PARK HILL | 4060 RINCON         | 4057 MOCKINGBIRD PD | 4054 SUNNYSIDE DIALYSIS CENTER | 4051 LORTON              | 4049 MILLBROOK    | 4047 OXFORD          | 4042 DESOTO TN INPATIENT SERVICES | 4041 PROVIDENCE MOBILE AL INPATIENT SERVICES | 4040 JACKSON MONTGOMERY AL INPATIENT SERVICES | 4038 BAY MEDICAL CENTER FLINPATIENT SERVICES | 4037 BAPTIST PANHANDLE FL INPATIENT SERVICES | 4034 S. JACKSONVILLE FLINPATIENT SERVICES | 4032 LARGO FL INPATIENT SERVICES | 4031 UCH NORTH FLINPATIENT SERVICES | 4030 PINELLAS FL INPATIENT SERVICES | 4028 LAKE CITY FLINPATIENT SERVICES | 4027 ST. JOSEPH NFL HOSPITAL INPATIENT SERVICES | 4024 ORLANDO FL INPATIENT SERVICES | 4021 BREVARD FLINPATIENT SERVICES | 4019 HMA MS INPATIENT SERVICES | 4018 NATCHEZ MS INPATIENT SERVICES |
|------------------|-------------------|---------------------------|--------------------|-----------------------|-----------------|----------------|-----------------------|---------------|------------------------|------------------------|-------------------------|--------------------|-----------------------|-------------------------------------|----------------------|--------------------|----------------------|----------------------|-------------------|---------------------|-----------------------|-----------------------|------------------------------|--------------------|----------------|----------------------------|----------------------------|---------------------|---------------------|--------------------------------|--------------------------|-------------------|----------------------|-----------------------------------|--|---|--|--|---|----------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|---|------------------------------------|-----------------------------------|--------------------------------|------------------------------------|
| 20 WESCO DR      | 360 CEDAR HILL ST | 1440 E ALEXANDER LOVE HWY | 3087 STAFFORD AVE  | 1739 MEADOWLAND DRIVE | 2717 DECATUR ST | 4663 HIGHWAY K | 516 W 5TH AVE         | 3580 MAIN ST  | 7950 W JEFFERSON BLVD  | 405 W JACKSON ST       | 6400 PROSPECT AVE       | 502 E 2ND ST       | 801 5TH ST            | 501 W LAKE ST                       | 104 SLEEPY HOLLOW DR | 2254 HOLCÓMBE BLVD | 56065 VAN DYKE AVE   | 5010 MEDICAL CARE CT | 3558 RIDGEWOOD RD | 10 CORDAGE PARK CIR | 378 MARKET PLACE MALL | 16 STERLING DR        | 10718 BALLANTRAYE DR         | 7840 ROSWEII RD    | 2721 IRVIN WAY | 6085 HILLANDALE DR         | 7606 E 36TH AVE            | 604 TOWNE PARK DR W | 8700 N STEMMONS FWY | 8340 COFFEE ST                 | 8986 LORTON STATION BLVD | 1000 AMERICAN WAY | 1620 WILLIAMSBORO ST | 5268 E RAINES RD                  | 2620 OLD SHELL RD                            | 2620 OLD SHELL RD                             | 2620 OLD SHELL RD                            | 2620 OLD SHELL RD                            | 9143 PHILIPS HWY                          | 7910 US HIGHWAY 19 N             | 4450 E FLETCHER AVE                 | 7910 US HIGHWAY 19 N                | 9143 PHILIPS HWY                    | 4450 E FLETCHER AVE                             | 419 E 1ST ST                       | 4940 STACK BLVD                   | 1010 LAKELAND SQUARE EXT       | 312 HIGHLAND BLVD                  |
|                  |                   |                           |                    |                       |                 |                |                       |               | 4TH FLOOR DIALYSIS     |                        | STE 100                 |                    |                       | STE 207                             | STE 100              |                    |                      |                      |                   |                     |                       |                       | STE 406                      | BIDG 200 SHITE 210 |                |                            |                            |                     |                     |                                |                          |                   |                      |                                   |  |   |  |  | STE 110                                   |                                  | STE D                               |                                     | STE 110                             | STE D   |                                    | STE C3                            | STEC                           |                                    |
| EXPORT           | MARLBOROUGH       | YORK                      | BOSSIER CITY       | CHEYENNE              | KENNER          | O FALLON       | NAPERVILLE            | HARTFORD      | FORT WAYNE             | CARBONDALE             | KANSAS CITY             | DULUTH             | SIOUX CITY            | ELMHURST                            | MIDDLETOWN           | HOUSTON            | SHELBY TOWNSHIP      | BELMONT              | FAIRLAWN          | PLYMOUTH            | WESTON                | BRIDGEPORT            |                              |                    | DECATUR        | BRUCETON MILLS             | DENVER                     | RINCON              | DALLAS              | HOUSTON                        | LORTON                   | RALEIGH           | OXFORD               | MEMPHIS                           | MOBILE                                       | MOBILE  | MOBILE                                       | MOBILE                                       | JACKSONVILLE                              | PINELLAS PARK                    | TAMPA                               | PINELLAS PARK                       | JACKSONVILLE                        | TAMPA   | SANFORD                            | MELBOURNE                         | FLOWCOD                        | NATCHEZ                            |
| PΑ               | MA                | SC                        | LA                 | ₩                     | LA              | <u>N</u>       | =                     | CT            | ž                      | =                      | N<br>O                  | Z<br>Z             | Ā                     | F                                   | DE                   | ヹ                  | <u> </u>             | N<br>O               | 오                 | ≤<br>A              | <b>&amp;</b> :        | <b>*</b>              | < G                          | n 6                | ก G<br>> A     | ? <b>\</b>                 | 00                         | GA                  | ×Τ                  | ₹ ;                            | V A                      | NO<br>O           | NO                   | Ž,                                | ĄĮ   | Ą   | Ą  | A  | 권 :                                       | 71                               | P                                   | <u>-</u>                            | Ð                                   | 27  | 프                                  | 프                                 | SM                             | SM                                 |
| 15632            | 1752              | 29745                     | 71112              | 82009                 | 70062           | 63368          | 60563                 | 6120          | 46804                  | 62901                  | 64132                   | 55805              | 51101                 | 60126                               | 19709                | 77030              | 48316                | 28012                | 44333             | 2360                | 26452                 | 05590                 | 22407                        | 20200              | 85005          | 26525                      | 80238                      | 31326               | 75247               | 77033                          | 27079                    | 27613             | 27565                | 38118                             | 36607  | 36607   | 36607  | 36607  | 32256                                     | 33781                            | 33613                               | 33781                               | 32256                               | 33613   | 32771                              | 32901                             | 39232                          | 39120                              |
| 724-325-5445     | 508-460-9250      | 803-684-7350              | 318-741-5167       | 307-632-6457          | 504-469-1075    | 636-300-4036   | 630-753-9295          | 860-560-4054  | 260-435-7331           | 618-549-0721           | 816-444-6443            | 218-786-1570       | 712-279-2049          | 630-478-7600                        | 302-449-1601         | 713-797-9909       | S86-677-2008         | 704-827-2931         | 330-668-6200      | 508-732-927         | 304-269-5147          | 304-627-3872          | 540-834-2320                 | 404-298-5450       | //0-981-8077   | 304-379-2770               | 303-322-1513               | 912-826-2822        | 214-905-8075        | 713-731-7027                   | 571-642-0679             | 919-781-8974      | 919-693-7507         | 901-433-4500                      | 251-476-2324                                 | 251-476-2324                                  | 251-476-2324                                 | 251-476-2324                                 | 904-538-0270                              | 727-544-6709                     | 813-979-9081                        | 727-544-6709                        | 904-538-0270                        | 813-979-9081                                    | 407-688-6765                       | 321-952-1181                      | 601-939-4818                   | 601-446-8060                       |
| 724-325-5664     | 508-460-9251      | 803-684-6782              | 318-741-5157       | 307-635-1390          | 504-469-2873    | 636-300-4065   | 630-753-9321          | 860-560-4059  | 260-435-7601           | 618-457-9323           | 816-361-5335            | 218-786-5216       | 712-279-2395          | 630-478-7574                        | 302-449-3346         | 713-797-9377       | 586-677-2073         | 704-827-2662         | 330-665-1486      | 508-732-9217        | 304-269-6049          | 304-627-490           | //U-604-33//<br>540-834-2321 | 404-298-5451       | 770-981-8078   | 304-379-2775               | 303-322-0517               | 912-826-2855        | 214-905-8608        | 713-731-4323                   | 919-387-2961             | 919-781-2685      | 919-693-4475         | 901-360-1069                      | 251-476-2109                                 | 251-476-2109                                  | 251-476-2109                                 | 251-476-2109                                 | 904-464-0109                              | 777.544.6349                     | 813-631-7917                        | 777-544-6340                        | 904-464-0109                        | 813-631-7917                                    | 407-688-9478                       | 321-952-1191                      | 601-939-5283                   | 601-445-0031                       |

| 4302 SOCIEI SOBORBAIN   | 4297 STURGIS   | 4294 EVANS GA   | 4291 ST. JOHNSBURY | 4290 SOUTH RAINBOW | 4283 JACKSONVILLE ACUTES | 4282 JACKSON ACUTES      | 4281 NORTHSHORE ACUTES | 4274 EAST ARKANSAS INPATIENT SERVICES |                         | 4265 NORTH CENTRAL ACUTES | 4257 ASHLAND OH  | 4247 RUSTON          | 4245 PINE BLUFF AR INPATIENT SERVICES | 4238 MANY     | 4237 OTTUMWA      | 4236 WABASH VALLEY HOME | 4235 TERRE HAUTE NORTH | 4234 WAYNESBORO | 4233 ROBINWOOD DIALYSIS | 4232 FMC OF MEADOW DIALYSIS | 4231 LAWRENCE COUNTY | 4224 GRAYSON           | 4218 INGLEWOOD       | 4199 FMC NORTH CENTRAL OKLAHOMA CITY | 4192 NORTH GARLAND     | 4191 RIPLEY             | 4190 DEL RIO      | 4189 HORIZON DIALYSIS | 4186 FORT WORTH PARKWAY | 4185 LA PORTE        | 4184 RIVER CITY             | 4182 CARLSBAU  A183 NORTHWEST ALABAMA KIDNIEV CENTER | 4181 LANCASTER | 4180 LEBANON | 4179 PLEASANT RUN | 4176 MARTIN TN INPATIENT SERVICES | 4173 BAKERSFIELD     | 4172 EAST LAFAYETTE | 4171 NORTH FORT WORTH | 4170 TOOMBS COUNTY | 4168 BULLOCH COUNTY | 416/ PIERREMONT                   | 4104 JAX BEACH  | A16A JAY BEACH  | A163 EAST STATE STREET ON ALCHES | A151 CHICAGO MIDWAY ACTITES | 4154 HILLSBORO   |
|-------------------------|----------------|-----------------|--------------------|--------------------|--------------------------|--------------------------|------------------------|---------------------------------------|-------------------------|---------------------------|------------------|----------------------|---------------------------------------|---------------|-------------------|-------------------------|------------------------|-----------------|-------------------------|-----------------------------|----------------------|------------------------|----------------------|--------------------------------------|------------------------|-------------------------|-------------------|-----------------------|-------------------------|----------------------|-----------------------------|--|----------------|--------------|-------------------|-----------------------------------|----------------------|---------------------|-----------------------|--------------------|---------------------|-----------------------------------|-----------------|-----------------|----------------------------------|-----------------------------|------------------|
| 2809 LINCOLN HWY        | 1276 KITSON ST | 3000 MCCRARY CT | 1080 HOSPITAL DR   | 7040 W SUNSET RD   | 9143 PHILIPS HWY         | 1010 LAKELAND SQUARE EXT | 877 BROWNSWITCH RD     | 200 W TYLER AVE                       | 1202 CENTRAL TEXAS EXPY | 501 W   AKE ST            | 1100 REDWOOD DR  | 760 S FARMERVILLE ST | 1515 W 42ND AVE                       | 100 DEVERA DR | 1110 N QUINCY AVE | 4001 WABASH AVE         | 351 MAIDEN LN          | 27 VISTA DR     | 11110 MEDICAL CAMPUS RD | 12931 OAK HILL AVE          | 3253 SHAWNEE DR S    | 286 STATE HIGHWAY 1947 | 336 E HILLCREST BLVD | 200 NE 50TH ST                       | 23681 VIA LINDA        | 1000 NEW STONE RIDGE RD | 2201 N BEDELL AVE | 12245 ROJAS DR        | 6551 HARRIS PKWY        | 1307 W FAIRMONT PKWY | 2443 BROOKSTONE CENTRE PKWY | 638 TALOE BD   | 173 MIDDLE ST  | 56 ETNA RD   | 900 N POLK ST     | 5268 E RAINES RD                  | 8625 LIBERTY PARK DR | 1340 SURREY ST      | 2530 JACKSBORO HWY    | 105 MELVIN PAGE DR | 1355 BRAMPTON AVE   | 2240 E BERT KOUNS INDUSTRIAL LOOP | 1/11514313      | 1711 ETU ST 6   | SOL W LAKE ST                    | FOOD CAMPUS DR              | 1507 HILLVIEW DR |
|                         |                |                 |                    |                    | (A)                      |                          |                        |                                       | ţ                       | <b>4</b> 5                | <b>.</b>         |                      |                                       |               |                   |                         |                        |                 | 15                      |                             |                      |                        |                      | <u>.</u>                             | 575                    |                         | STE D             |                       |                         |                      | STF A                       |  |                |              |                   |                                   |                      | ΪŽ                  |                       |                    |                     |                                   |                 | 5               | : T                              | 3                           |                  |
|                         |                |                 |                    |                    | STE 110                  |                          |                        |                                       | F 60                    | STE 207                   | 202              |                      |                                       |               |                   |                         |                        |                 | STE 149                 |                             |                      |                        |                      | ŗ                                    | п                      |                         | O                 |                       |                         | •                    | Œ                           |  |                |              |                   |                                   |                      | STE 101             |                       |                    |                     |                                   |                 | SIE IOZ         | STE 207                          | 1                           |                  |
| OLYMPIA FIELDS          | STURGIS        | EVANS           | ST JOHNSBURY       | LAS VEGAS          |                          | FLOWCOD                  | SLIDELL                | WEST MEMPHIS                          |                         | E 207 EI MHII BOT         |                  | RUSTON               | PINE BLUFF                            | MANY          | ОПОММА            | TERRE HAUTE             | TERRE HAUTE            | WAYNESBORO      |                         | HAGERSTOWN                  | BEDFORD              | GRAYSON                | INGLEWOOD            | OKLAHOMA CITY                        | п                      | RIPLEY                  |                   | EL PASO               | FORT WORTH              |                      | WINHELD                     | CARLSBAD   | LANCASTER      | LEBANON      | DESOTO            | MEMPHIS                           | BAKERSFIELD          | E 101 LAFAYETTE     | FORT WORTH            | VIDALIA            | STATESBORO          | SHREVEPORT                        | JACKSONVILLE    |                 |                                  |                             | HILLSBORO        |
| OLYMPIA FIELDS          | STURGIS        | EVANS           | ST JOHNSBURY VT    | LAS VEGAS NV       | JACKSONVILLE             |                          |                        |                                       |                         |                           |                  | RUSTON               |                                       |               |                   | TERRE HAUTE IN          | TERRE HAUTE IN         | WAYNESBORO PA   | HAGERSTOWN              |                             |                      |                        |                      | r                                    | GARLAND<br>MISSON VIEW | RIPLEY                  |                   |                       |                         | LA PORTE             |                             |  | æ              | LEBANON      | DESOTO TX         | MEMPHIS TN                        | BAKERSFIELD CA       |                     | FORT WORTH TX         | VIDALIA GA         | STATESBORO GA       | SHREVEPORT                        | JACKSUNVILLE FL | ATHENS          | ATIGNE                           | FORT WORTH                  | HILLSBORO        |
| OLYMPIA FIELDS IL 60461 | 3              |                 |                    |                    | JACKSONVILLE FL          | MS                       | LA                     | AR                                    | IAMPASAS                | ELWHIDSI E                | ASHLAND OH       |                      | AR                                    |               |                   |                         |                        |                 | HAGERSTOWN              | MD                          | Ž                    | KΥ                     | Ç ;                  | OKLAHOMA CITY                        | GARLAND TX             |                         | DEL RIO           | Τx                    | Τx                      | LA PORTE TX          | COLLIMBUS                   | 2 3  | Z              |              |                   |                                   |                      | LAFAYETTE           | Τx                    |                    | GA                  |                                   |                 | ATHENS          | ATIONS IC                        | FORT WORTH TX               |                  |
| =                       | MI 49091       | GA              | VT                 | NV                 | JACKSONVILLE FL 32256    | MS 39232                 | LA 70458               | AR 72301                              | AMPASAS TX              | ELMHUNSI II 60126         | ASHLAND OH 44805 | LA                   | AR 71603                              | LA            | Ā                 | Z                       | Z                      | PA 17268        | HAGERSTOWN MD 21742     | MD 21742                    | IN 47421             | KY 41143               | CA 90301             | OKLAHOMA CITY OK                     | GARLAND TX 75042       | WV 25271                | DEL RIO TX        | TX 79936              | TX 76132                | LA PORTE TX 77571    | WINHELD AL                  | NA 88220   | R NH 3584      | ZI           | TX 75115          | TN 38118                          | CA 93311             | LAFAYETTE LA 70501  | ΧT                    | GA                 | GA                  | LA                                | <u> </u>        | ATHENS OH 45/01 | ELMHUXSI IL 60126                | FORT WORTH TX 76119         | ΪX               |

| 4367 DES MOINES     | 4366 IRVINGTON HOME  | 4365 CONNERSVILLE     | 4364 INDIANAPOLIS SHADELAND STATION | 4363 LOGANSPORT | 4362 HUNTINGTON     | 4361 SPENCER    | 4359 LINTON   | 4358 FORT WAYNE DUPONT   | 4357 SEYMOUR | 4356 GREENFIELD | 4355 INDIANAPOLIS MIDTOWN  | 4354 COLUMBUS BARTHOLOMEW | 4352 SHELBI COONII       | 4351 OHIO ACUTE           | 4349 INDIANAPOLIS SOUTH            | 4348 INDIANAPOLIS WEST | 4347 KOKOMO     | 4346 INDIANAPOLIS NORTH | 4343 CANAL DIALYSIS |                 | 4341 FORT WAYNE JEFFERSON | 4339 INDIANAPOLIS EAST | 4338 FMS OTTAWA HOME | 4336 MC LEAN COUNTY HOME | 4332 EVANSTON   | 4329 FEORIA NORTH | 4328 ELMHURST       |                  | 4326 DECATUR EAST HOME | 4325 DECATUR     | 4324 NORTHWESTERN UNIVERSITY | 4323 GRANT       | A331 KEWANIEE   |                           | 4316 PEKIN          | 4315 PRAIRIE      | 4313 SPOON RIVER | 4312 SPRING VALLEY        | 4311 MC LEAN COUNTY            | 4310 EAST PEORIA     | 4309 GARFIELD        | 4308 ORLAND PARK | 4306 CRESTWOOD  | 4305 BERWYN       |                  |
|---------------------|----------------------|-----------------------|-------------------------------------|-----------------|---------------------|-----------------|---------------|--------------------------|--------------|-----------------|----------------------------|---------------------------|--------------------------|---------------------------|------------------------------------|------------------------|-----------------|-------------------------|---------------------|-----------------|---------------------------|------------------------|----------------------|--------------------------|-----------------|-------------------|---------------------|------------------|------------------------|------------------|------------------------------|------------------|-----------------|---------------------------|---------------------|-------------------|------------------|---------------------------|--------------------------------|----------------------|----------------------|------------------|-----------------|-------------------|------------------|
| 95 UNIVERSITY AVE   | 1315 N ARLINGTON AVE | 6049 INDUSTRIAL AVE N | 7155 SHADELAND STA                  | 1333 SMITH ST   | 2859 NORTHPARK AVE  | 11 N CRANE AVE  | 1204 N 1000 W | 10204 DUPONT CIRCLE DR E | 200 E 3RD ST | 1051 N STATE ST | 3007 DR ANDREW J BROWN AVE | 2325 18TH ST              | 165 SHERIDAN RO          | 2500 METROHEALTH UR       | 1350 E COUNTY LINE RD              | 805 BEACHWAY DR        | 2350 S DIXON RD | 1225 W 86TH ST          | 1308 MINNICH RD     | 1797 W KEM RD   | 7836 W JEFFERSON BLVD     | 6635 E 215T ST         | 1601 MERCURY CT      | 1404 EASTLAND DR         | 2953 CENTRAL ST | 9801 WOODS DR     | 133 E BRUSH HILL RD | 804 W MADISON ST | 302 W HAY ST           | 1830 S 44TH ST   | 710 N FAIRBANKS CT           | 1401 LAKEWOOD DR | 1601 MERCORY CI | 410 W ROMEO B GARRETT AVE | 3521 VETERANS DRIVE | 1717 S WABASH AVE | 340 S AVENUE B   | 12 WOLFER INDUSTRIAL PARK | 1505 EASTLAND DR MEDICAL PLAZA | 3300 N MAIN ST       | 5401 S WENTWORTH AVE | 9160 W 159TH ST  | 4861 CAL SAG RD | 2601 HARLEM AVE   |                  |
| STE 11              |                      |                       |                                     |                 | STE 112             |                 |               |                          |              |                 |                            |                           |                          | METROHEALTH               |                                    |                        |                 |                         |                     |                 | STE LL10                  |                        |                      |                          |                 |                   | STE 410             |                  | STE 1L102              |                  | OLSON PAVILIO                |                  | SIES            | )<br>†<br>1               |                     |                   |                  |                           | LOWER LEVEL                    |                      |                      |                  |                 |                   |                  |
|                     |                      |                       |                                     |                 |                     |                 |               |                          |              |                 |                            |                           |                          |                           |                                    |                        |                 |                         |                     |                 | U                         |                        |                      |                          |                 |                   |                     |                  |                        |                  | /ILION, 4                    |                  |                 |                           |                     |                   |                  |                           | Ψ                              |                      |                      |                  |                 |                   |                  |
| DES MOINES          | INDIANAPOLIS         | CONNERSVILLE          | INDIANAPOLIS                        | LOGANSPORT      |                     | SPENCER SPENCER | LINTON        | FORT WAYNE               | SEYMOUR      | GREENFIELD      | INDIANAPOLIS               | COLLIMBUS                 | NOBLESVILLE              | MEDICA                    |                                    | INDIANAPOLIS           | KOKOMO          | INDIANAPOLIS            | NEW HAVEN           |                 | FORT WAYNE                | NDIANAPOLIS            | OTTAWA               | BLOOMINGTON              | EVANSTON        | SKOKIE            | ELMHURST            | PONTIAC          | DECATUR                | DECATUR          | V, 4-200                     | MORRIS           | VEIX/ANGE       | PEORIA                    | PEKIN               | CHICAGO           | CANTON           | SPRING VALLEY             | BLOOMINGTON                    | EAST PEORIA          | CHICAGO              | ORLAND PARK      | CRESTWOOD       | BERWYN            | CHICAGO          |
| DES MOINES IA       | INDIANAPOLIS         | CONNERSVILLE          | INDIANAPOLIS                        | LOGANSPORT      | HUNTINGTON          | SPENCER IN      |               |                          |              |                 |                            |                           | NOBLESVILE<br>SHEERYVILE | MEDICA CLEVELAND          | INDIANAPOLIS                       |                        | KOKOMO          | IS                      | NEW HAVEN           | MARION          |                           | LIS                    |                      | BLOOMINGTON              | EVANSTON        | SKOKIE IL         | ELMHURST IL         | PONTIAC          | DECATUR                | DECATUR          | VILION, 4-200 CHICAGO        | MORRIS           | CITAWA IL       | PEORIA                    | PEKIN               | CHICAGO           | CANTON           | SPRING VALLEY             | •                              | EAST PEORIA (L       | CHICAGO              | ORLAND PARK      | CRESTWOOD       | BERWYN            | CHICAGO          |
| DES MOINES IA 50314 |                      |                       |                                     |                 | HUNTINGTON          | G CO            | - Z           |                          |              |                 | Ź;                         | 2 2                       |                          | MEDICA CLEVELAND OH       | INDIANAPOLIS                       | Z                      |                 | IS                      | Ž                   | MARION          | FORT WAYNE                | ES Z                   | =                    | BLOOMINGTON IL 61701     | TON             | SKOKJE IL 60077   | 357                 | 1                | =                      | DECATUR          | N, 4-200 CHICAGO             | MORRIS IL 60450  | = =             |                           | PEKIN IL 61554      | CHICAGO IL 60616  | CANTON IL 61520  | SPRING VALLEY IL 61362    | •                              | EAST PEORIA IL 61611 | CHICAGO IL 60609     | ARK IL           |                 | <u> </u>          | CHICAGO IL 60645 |
| Ā                   | Z                    | ź                     | Z                                   | IN 46947        | HUNTINGTON IN 46750 |                 | N 47441       | ž                        | {N 47274     | IN 46140        | IN 46205                   | IN 47201                  | Ž Z                      | MEDICA CLEVELAND OH 44109 | INDIANAPOLIS IN 46227 317-865-8520 | Ē                      | ž               | IS IN 46260             | IN 46774            | MARION IN 46952 | FORT WAYNE                | LIS IN 46219           | IL 61350             | =                        | TON IL 60201    |                   | 3ST IL 60126        | =                | IL 62526               | DECATUR IL 62521 | N, 4-200 CHICAGO IL 60611    | = =              | it 61350        | IL 61605                  | ==                  |                   | F                | =                         | BLOOMINGTON                    | =                    | =                    | PARK IL 60462    | IL 60445        | IL 60 <b>4</b> 02 | -                |

| 4433 KENNETT | 4432 SAINT LOUIS GRAND | 4431 JOPLIN EAST | 4430 SPRINGFIELD MIDWEST     | 4428 BRIUGETON<br>4429 CAPE GIRARDEALI | 4427 CREVE COEUR    | 4426 UNIVERSITY CITY | 4422 BENTON   | 4421 MONTICELLO | 4419 STUTTGART | 4418 PINE BLUFF | 4415 FAULNIER | 4412 HELENA   | 4411 SHOREWOOD    | 4410 CENTRE POINT            | 4409 SOLON           | 4408 DEFIANCE | 4407 MT. CARMEL EAST | 4405 MT. CARMEL WEST | 4404 VAN WERT    | 4399 AMHERSI       | 4398 NORTH LIMA | 4396 BOARDMAN            | 4394 WESTLAKE    | 4393 TOLEDO        | 4392 ARROWHEAD MAUMEE | 4390 NORTH RANDALL<br>4391 FARNSWORTH | 4389 ELYRIA       | 4388 LORAIN COUNTY ELYRIA | 4387 OHIO HOME    | 4386 CLEVELAND CLINIC EASTSIDE | 4385 CLEVELAND CLINIC WESTSIDE | 4382 CORTLAND        | 4381 BRYAN    | 4380 LORAIN COUNTY ELYRIA HOME | 4379 AUSTINTOWN | 4378 SOUTH HAVEN  | 4377 LANSING          | 4376 THREE RIVERS | 4375 ESCANABA     | 4374 KALAMAZOO     | 4373 OSHTEMO  | 4372 ALLEGAN  | 4371 EAST LANSING |                      |
|--------------|------------------------|------------------|------------------------------|--|---------------------|----------------------|---------------|-----------------|----------------|-----------------|---------------|---------------|-------------------|------------------------------|----------------------|---------------|----------------------|----------------------|------------------|--------------------|-----------------|--------------------------|------------------|--------------------|-----------------------|---------------------------------------|-------------------|---------------------------|-------------------|--------------------------------|--------------------------------|----------------------|---------------|--------------------------------|-----------------|-------------------|-----------------------|-------------------|-------------------|--------------------|---------------|---------------|-------------------|----------------------|
| 715 TEACO RD | 3691 RUTGER ST         | 522 W 32ND ST    | 1675 E SEMINOLE ST           | 12380 NATURAL BRIDGE RD                | 555 N NEW BALLAS RD | 6850 OLIVE BLVD      | 2101 CONGO RD | 774 JORDAN DR   | 2202 S MAIN ST | 2910 MARKET ST  | ACLURYLINE CR | 108 D ANNA PL | 1409 E CAPITOL DR | 11340 W THEODORE TRECKER WAY | 6020 ENTERPRISE PKWY | 1850 E 2ND ST | 85 MCNAUGHTEN RD     | 745 W STATE ST       | 20430 EUCLIU AVE | 1168 CLEVELAND AVE | 9174 MARKET ST  | 257 BOARDMAN CANFIELD RD | 26024 DETROIT RD | 3100 W CENTRAL AVE | 322 W DUSSEL DR       | 4750 NORTHFIELD RD                    | 5316 HOAG DR      | 1070 ABBE RD N            | 11203 STOKES BLVD | 11203 STOKES BLVD              | 1340 BELMONT AVE               | 2100 MILLENNIUM BLVD | 537 W HIGH ST | 1050 ABBE RD N                 | 139 JAVIT CT    | 199 VETERANS BLVD | 3960 PATIENT CARE WAY | 601 S HEALTH PKWY | 3501 LUDINGTON ST | 521 E MICHIGAN AVE | 6739 SEECO DR | 730 AIRWAY DR | 2601 COOLIDGE RD  | 2040 CAPI AL AVE 3VV |
| !            | DRUMMOND HALL          | 1                | STE A                        |  | STE 170             |                      |               |                 |                |                 |               |               |                   |                              |                      | ,             | STE 140              | STE 660              | STE AOS          | 1ST FLOOR, SUITE 3 |                 |                          |                  |                    |                       |                                       |                   |                           |                   |                                |                                |                      |               |                                |                 |                   |                       |                   |                   |                    |               |               |                   | 71 - TO#             |
| KENNETT      | SAINTLOUIS             | JOPLIN           | SPRINGFIELD                  | BRIDGETON                              | CREVE COEUR         | UNIVERSITY CITY      | BENTON        | MONTICELLO      | STUTTGART      | DINE BUILER     | CONWAY        | HELENA        | SHOREWOOD         | WEST ALLIS                   | SOLON                | DEFIANCE      | COLUMBUS             | COLUMBIA<br>VAN WER  | V/AN W/EBT       | AMHERST            | NORTH LIMA      | BOARDMAN                 | WESTLAKE         | TOLEDO             | MALIMEE               | NORTH RANDALL                         | SHEFFIELD VILLAGE | ELYRIA                    | CLEVELÁND         | C) EVE AND                     | YOUNGSTOWN                     | CORTLAND             | BRYAN         | ELYRIA                         | AUSTINTOWN      | SOUTH HAVEN       | LANSING               | THREE RIVERS      | ESCANABA          | KAI AMAZOO         | KALAMAZOO     | ALLEGAN       | EAST LANSING      | באור כייברא          |
| <u>M</u> 0   | MO I                   | MO S             | <u> </u>                     | . <u>.</u>                             | MO                  | MO                   | AR :          | AR ?            | A A            | S A             | AR            | AR            | Š                 | <u>₹</u>                     | 오 :                  | 2 :           | 오 9                  | 2 5                  | 2 9              | 유                  | Ð               | 오                        | 오                | 오 9                | 2 9                   | 모모                                    | 임                 | НО                        | 9 9               | 2 5                            | 오                              | НО                   | 임             | 오 :                            | 오               | Ξ :               | ≤ :                   | ζ.                | ≤ :               | <b>≥</b>           | <u>≤</u>      | <u> </u>      | <u>≤</u>          | 3                    |
| 63857        | 63110                  | 64804            | 63703<br>65804               | 63044                                  | 63141               | 63130                | 72015         | 71655           | 72160          | 71601           | 72032         | 72342         | 53211             | 53214                        | 44139                | 43512         | 43213                | 45891                | 44132            | 44001              | 44452           | 44512                    | 44145            | 43606              | 44TU9                 | 44128                                 | 44035             | 44035                     | 44104             | 44142                          | 44504                          | 44410                | 43506         | 44035                          | 44515           | 49090             | 48911                 | 49093             | 49829             | 49007              | 49009         | 49010         | 48823             | 49015                |
|              |                        | 4                | 573<br>417                   | 314                                    | 314-8               | 314-7                | 501-7         | 870-36          | 870-5          | 501-22          | 501-32        | 870-338-7800  | 414-962-1625      | 414-774-1244                 | 440-248-7061         | 419.782.9090  | 614-322-043          | 419-238-9333         | 216-731-0513     | 440-985-2280       | 330-729-9061    | 330-629-8856             | 440-835-1139     | 419-539-4000       | 216-739-0500          | 216-581-3948                          | 440-934-5700      | 440-365-8165              | 216-421-1013      | 216-267-1451                   | 330-746-2860                   | 330-372-4030         | 419-636-0584  | 440-366-1975                   | 330-799-1150    | 269-639-1800      | K17-393-0357          | 769-773-891       | 906-789-8009      | 36-036             | 269-375-5815  | 269-673-1700  | 517-333-9400      | 2688-676-697         |
| 573-888-1036 | 314-762-0089           | 417-782-4055     | 573-334-4853<br>417-890-0140 | 314-344-3020                           | 314-872-9272        | 314-726-0378         | 501-776-1418  | 870-367-3100    | 870-673-8873   | 501-225-3890    | 501-329-7715  | 8-7800        | 2-1625            | 4-1244                       | 8-7061               | UBUB'         | -0433                | 2243                 | 0513             | .2280              | 9061            | 8856                     | 1139             | 4000               | 300                   | 948                                   | 700               | 3165                      | 1013              | 1451                           | 2860                           | 4030                 | 0584          | 1975                           | 1150            | 1800              | C350                  | 4991              | מטטמר י           | 1.5180             | 5.5815        | 3-1700        | 9400              | 8805                 |

| 1917 MONICEAIN        | ACAT MONTO AIR    | 4516 BESSEMER  |                        |                        | 4512 GILMER             | 4511 SOUTH EAST TYLER | 4519 JACKSONVILLE | 4507 ROBSTOWN   | 4505 MINEOLA  | 4499 WOODLANDS        | 4498 HARLINGEN            | 4497 MARBLE FALLS      | 4496 NORTH BASTROP     | 4492 WEST TYLER | 4491 ROUND ROCK          | 4490 FORT BEND     | 4489 CROCKETT     | 4488 EDINBURGH    | 4484 PARIS     | 4482 STAPLES            | 4480 PLAZA DRIVE | 4478 AUSTIN NORTH | 4477 ALICE              | 4472 ARANSAS PASS   | 4471 SINTON      | 4470 CALALIEN       | AA68 CURPUS CHRISTI              | 4467 PALESTINE     | 4466 AUSTIN SOUTH | 4465 TITUS COUNTY   | 4462 IRVING DALLAS DIALYSIS | 4461 FONDREN        | 4460 CARTHAGE    | 4457 WAISON WISE | 4455 SAN MARCOS      | 4453 ARDMORE      | 4451 LAWTON EAST | 4448 MIAMI MIDWEST    | 444 / LAWION     | 4446 DEC PERES                  | 4440 DEC DEDEC     | 4445 BRENTWOOD ST LOUIS    | 4443 LEBANON MIDWEST    | 4442 MOUNTAIN GROVE | 4440 ST. LOUIS CHOUTEAU | 4437 POPLAR BLUFF | 4436 MAPLEWOOD CENTRAL | 4435 BOLIVAR          |
|-----------------------|-------------------|----------------|------------------------|------------------------|-------------------------|-----------------------|-------------------|-----------------|---------------|-----------------------|---------------------------|------------------------|------------------------|-----------------|--------------------------|--------------------|-------------------|-------------------|----------------|-------------------------|------------------|-------------------|-------------------------|---------------------|------------------|---------------------|----------------------------------|--------------------|-------------------|---------------------|-----------------------------|---------------------|------------------|------------------|----------------------|-------------------|------------------|-----------------------|------------------|---------------------------------|--------------------|----------------------------|-------------------------|---------------------|-------------------------|-------------------|------------------------|-----------------------|
| 3918 MONTCLAIR RD     | 9/5 9 H AVE SW    | 975 9TH AVE SW | 120 CAHABA VALLEY PKWY | 708 COTTON AVE SW      | 1203 FM 49 (LATCH ROAD) | 3826 TROUP HWY        | 908 E LOOP 456    | 902 LINCOLN AVE | 102 MAXINE ST | 457 STATE HIGHWAY 7 E | 1653 TREASURE HILLS BLVD  | 802 STEVE HAWKING PKWY | A23 OID ALISTIAL LIVAY | 3600 W ERWIN ST | 1499 E OLD SETTLERS BLVD | 3819 CARTWRIGHT RD | 951 E LOOP 304    | 5406 S JACKSON RD | 633 STONE AVE  | 4112 S STAPLES ST       | 901 PLAZA DR     | 12221 RENFERT WAY | 901 MEDICAL CENTER BLVD | 709 S COMMERCIAL ST | 222 E SINTON ST  | A117 EIVE BOINTS BO | 1125 3RD ST                      | 2260 S SYCAMORE ST | 621 RADAM LN      | 628 S JEFFERSON AVE | 1625 N STORY RD             | 7/35 SOLITHWIST ENV | 1914 CAROLINE ST | 815 E 151 51     | 1340 WONDER WORLD DR | 1402 BROOKVIEW DR | 4516 SE LEE BLVD | 2111 DENVER HARNER DR | 5110 W GORE BLVD | 2325 DOUGHERTY FERRY RD         | 1400 STRASSINEN UR | 7 700 C40 7005129 10       | 331 HOSPITAL DR         | 1200 N MAIN ST      | 4030 CHOUTEAU AVE       | 2311 EUGENE BLVD  | 6512 MANCHESTER AVE    | 1145 N BUTTERFIELD RD |
| STE 110               | STE 500           | 21F 130        | STF 150                | 9,0,7                  | SILE                    | STE                   | STE 100           |                 |               |                       |                           |                        | SUITE 3                |                 |                          |                    | STE 100           |                   |                | SUITE A, B              |                  | STE 100           |                         | C 1                 | אוני             | SUITE 3             | P,O, BO                          |                    |                   |                     |                             |                     |                  |                  | STE 4100             |                   |                  |                       | SUITE 12         | MEC                             |                    | מבכעה                      |                         |                     |                         |                   |                        |                       |
|                       |                   |                | ٦                      | מוכועות זראלא          | 0 01 070                |                       |                   |                 |               |                       |                           |                        |                        |                 |                          |                    | 0                 |                   |                | A, B                    |                  | 00                |                         |                     |                  |                     | P.O. BOX 331567                  |                    |                   |                     |                             |                     |                  |                  |                      |                   |                  |                       | E 12             | MEDICAL ARTS PAV                |                    | I IMEDICAL PA              | AED 5 > - 0 >           |                     |                         |                   |                        |                       |
| MOUNTAIN BRK          | BESSEMER          | TO TO A IV     |                        | BIRMINGHAM  BIRMINGHAM |                         | וארפּא<br>וארפּא      | JACKSONVILLE      | ROBSTOWN        | MINEOLA       | CENTER                | HARIJNGEN<br>HARDEE FALES | MAN BBIE GALLS         | ATHENS                 | TYLER           | ROUND ROCK               | MISSOURI CITY      |                   | EDINBURG          |                |                         | MISSION          |                   | ALSOE                   | ARANSAS PASS        | CURPUS CHRIST    | KINGSVILLE          | X 331567                         | PALESTINE          | AUSTIN            | MT PLEASANT         | HOUSION                     | CARIHAGE            | HOUSTON          | TYLER            | SAN MARCOS           | ARDMORÉ           | LAWTON           | MIAMI                 | E 12 LAWTON      | DICAL ARTS PAVILLO: SAINT LOUIS |                    | BEECH MEDICAL PARK LEBANON |                         | MOHNTAIN GROVE      | SAINT LOUIS             | POPLAR BLUFF      | SAINT LOUIS            | BOLIVAR               |
| MOUNTAIN BRK AL       | BESSEMER AL       | TECHNIC. AL    |                        | BIRMINGHAM             | OF MADE                 |                       | DNVILLE           | ž               |               | 7                     | HARDINGEN TY              |                        |                        | TYLER TX        |                          |                    | CROCKETT          | URG               | PARIS          | CORPUS CHRISTI          |                  | AUSTIN            |                         | ARANSAS PASS TX     | CHRIS            |                     | X 331567                         |                    |                   | MT PLEASANT TX      |                             |                     |                  | TYLER            |                      |                   |                  | MIAMI                 |                  |                                 |                    | LEBANCN                    | MOUNTAIN GROVE          |                     |                         | Ħ                 |                        | BOLIVAR MO            |
| MOUNTAIN BRK AL 35213 | BESSEMER AL 35022 | AL             | DEL HANN               | BIRMINGHAM             | OF MED IX               | ママ                    | DNVILLE           | /N TX           | <b>⋥</b> ∶    | 7                     |                           | Z X                    | . TX                   |                 | ヹ                        | ×Τ                 | CROCKETT          | URG TX            | PARIS          | CORPUS CHRISTI TX       | Τχ               | AUSTIN            | TY :::                  | SPASS               | CHRISII          | ! ₹                 | X 331567 CORPUS CHRISTI          | Τx                 | Τx                |                     | ₹ 🛪                         |                     | ! ₹              | χT               |                      | Q.                | OX               | OK OK                 | LAWTON           | PAVILLO: SAINT LOUIS            | BRENTWOOD          | LEBANON                    | MOUNIAIN GROVE MO       | <u>M</u>            | MO :                    | MO                | <u>Μ</u>               |                       |
| AL                    | AL                | AL 35124       | DELAWA VI 32134        | BIRMINGHAM AI 35211    | CHAIR TX NO.            | TX 75703              | ONVILLE TX 75766  | /N TX 78380     | TX 75773      | TX X                  | TY 79550                  | TV 78602               | TX 75751               | XT              | TX 78664                 | TX 77459           | CROCKETT TX 75835 | URG TX 78539      | PARIS TX 75460 | CORPUS CHRISTI TX 78411 | TX 78577         | AUSTIN            | TY 78232                | S PASS TX           | CHRISTI IX 78410 | TX 78363            | X 331567 CORPUS CHRISTI TX 78404 | TX 75801           | TX 78745          | <b>⋜</b> ⊼          | 1x 77074                    | 1X /5633            | TX 77002         | χT               | TX 78666             | OK 73401          | OK 73501         | OK 74354              | LAWTON OK 73505  | PAVILLO: SAINT LOUIS MO         | BRENTWOOD          | LEBANON                    | IEBANION GROVE MO 65/11 | MO 65711            | MO 63110                | FF MO 63901       | MO 63139               | <b>M</b> O            |

| 4648 NORTH IDAHO | 464/ DENVER CENTRAL | 1617 DENIVER CENTERAL | 4616 WASILLA IVIA I-30 | ASIO MIASILA MAT SI | 4598 MAPLEWOOD    | 4597 TESSON FERRY     | 4573 CASWELL         | 4572 SHELTON       | 4570 COLLEGE PARK | 4569 VANDERBILT EAST MGD | 4568 SMYRNA, TN      | 4567 MURFREESBORO HOME | 4566 PORTLAND     | 4565 EAST NASHVILLE | ASSA ERANKINI       | 4562 TULLAHUMA    | 4561 GALLATIN   | 4560 WEST NASHVILLE   | 4559 SPRINGFIELD | 4558 COLUMBIA             | 4557 NASHVILLE HOME | 4556 PULASKI | ASSA VANDERBITT DIALYSIS CLINIC MAD | 4550 HIGHLANDS         | 4548 STONE MOUNTAIN     | 4547 DOUGLAS COUNTY               | 4544 ATI ANTA DOMINITOMINI | 4541 CLAYTON COUNTY    | 4540 CLARKE COUNTY | 4539 GAINESVILLE        | 4537 BAINBRIDGE   | 4534 HOMASVILLE GEORGIA | 4533 TOCCOA  | 4532 ONEONTA     | 4531 CLANTON         | 4530 STEEL CITY     | 4529 BIRMINGHAM WEST | 4528 FORT PAYNE   | 4527 SHELBY   | 4526 BIRMINGHAM SOUTH | 4524 WAENER   | ASZA STLACAUGA  | 4521 HAMILTON      | 4520 FMC PELL CITY | 4518 ANDALUSIA                  |
|------------------|---------------------|-----------------------|------------------------|---------------------|-------------------|-----------------------|----------------------|--------------------|-------------------|--------------------------|----------------------|------------------------|-------------------|---------------------|---------------------|-------------------|-----------------|-----------------------|------------------|---------------------------|---------------------|--------------|-------------------------------------|------------------------|-------------------------|-----------------------------------|----------------------------|------------------------|--------------------|-------------------------|-------------------|-------------------------|--------------|------------------|----------------------|---------------------|----------------------|-------------------|---------------|-----------------------|---------------|-----------------|--------------------|--------------------|---------------------------------|
| 2100 IRONWOOD CT | 765 S BROADWAY      | 4600 HALE PKWY        | 3787 E MERIDIAN LOOP   | 3950 LAUREL ST      | 2130 MILLBURN AVE | 13134 TESSON FERRY RD | 1702 NC HIGHWAY 86 N | 2/OI EVANS MILL RU | 2545 SULLIVAN RD  | 20 RACHEL DR             | 1100 ROCK SPRINGS RD | 1617 WILLIAMS DR       | 923 S BROADWAY ST | FOA GALLATIALAVE    | 1220 EACHARVILLE AU | 1406 N JACKSON ST | 561 S WATER AVE | 344 WHITE BRIDGE PIKE | 106 MOORELAND DR | 861 W JAMES CAMPBELL BLVD | 28 WHITE BRIDGE RD  | 110 IVY I N  | 2565 THOMPSON BRIDGE RD             | 2700 HIGHLANDS PKWY SE | 5723 MEMORIAL DR        | 4645 TIMBER RIDGE DR              | 1365 ROCK QUARRY RD        | 335 UPPER RIVERDALE RD | 5105 JEFFERSON RD  | 1856 THOMPSON BRIDGE RD | 703 E SHOTWELL ST | 300 W JACKSON ST        | 929 FALLS RD | 150 GILBREATH DR | 275 HEALTH CENTER DR | 6508 EJ OLIVER BLVD | 633 LOMB AVE SW      | 2202 JORDAN RD SW | 1022 1ST ST N | 2131 MAGNOLIA AVE S   | SSIC SRUST NE | 314 W SPRING ST | 1256 MILITARY ST S | 7067 VETERANS PKWY | 1208 W BYPASS                   |
|                  |                     |                       |                        |                     |                   |                       |                      |                    |                   |                          |                      |                        |                   |                     |                     | STE 600           |                 |                       |                  |                           |                     |              |                                     |                        |                         | BLDG 200 /                        |                            |                        |                    |                         |                   |                         |              |                  |                      |                     |                      | STE 100           | STE 101       | STE 100               |               |                 |                    | STE 120            |                                 |
|                  |                     |                       |                        |                     |                   |                       |                      |                    |                   |                          |                      |                        |                   |                     |                     |                   |                 |                       |                  |                           |                     |              |                                     |                        | ,                       | SUITE 140                         |                            |                        |                    |                         |                   |                         |              |                  |                      |                     |                      |                   |               |                       |               |                 |                    |                    |                                 |
| COEUR D ALENE    | DENVER              | DENVER                | WASILLA                | ANCHORAGE           | MAPLEWOOD         | SAINT LOUIS           | YANCEYVILLE          | ETHONIA            | COLLEGE PARK      | NASHVILLE                | SMYRNA               | MURFREESBORO           | PORTI AND         | FRANKLIN            | MADISON             | TULLAHOMA         | GALLATIN        | NASHVILLE             | SPRINGFIELD      | COLUMBIA                  | NASHVALIE           | NASHVILLE    | GAINESVILLE                         | SMYRNA                 |                         | BLDG 200 / SUITE 140 DOUGLASVILLE | STOCKBRIDGE                | JONESBORO              | ATHENS             | GAINESVILLE             | BAINBBINGE        | THOMASVILLE             | TOCCOA       | ONEONTA          | CLANTON              | FAIRFIELD           | BIRMINGHAM           | FORT PAYNE        | ALABASTER     | BIRMINGHAM            | JASPER        | SYLACAUGA       | HAMILTON           | PELL CITY          | ANDALUSIA                       |
| COEUR D ALENE    | DENVER CO           | DENVER CO             |                        | ANCHORAGE           |                   |                       | YANCEYVILLE          |                    | ARK               | NASHVILLE                |                      |                        | PORTI AND TN      |                     |                     | TULLAHOMA         |                 |                       |                  |                           | NACHVILLE IN        |              | ĺπ                                  |                        | STONE MOUNTAIN          |                                   | DGE                        | DRO                    |                    | GAINESVILLE GA          | ורד               |                         | TOCCOA GA    |                  |                      |                     |                      | FORT PAYNE AL     | ALABASTER AL  | BIRMINGHAM AL         | JASPER AL     |                 | HAMILTON           | PELL CITY AL       | ANDALUSIA AL                    |
| ĪD               | DENVER CO 80209     |                       | AK                     | AGE                 | Z                 | Mo                    |                      | GA.                | OARK GA           |                          | ĭ :                  | T :                    |                   | Į Į                 | T <sub>N</sub>      |                   | ĪN              | ٦                     | TZ :             |                           | T Z                 | Į 7          | _E GA                               | GA                     | STONE MOUNTAIN GA       | DOUG! ASVILLE                     | DGE GA                     | JRO GA                 | GA                 |                         | GA<br>LLE         | GA.                     | GA           | AL               | AL                   | AL                  | AL                   |                   | AL            |                       |               | AL              |                    | AL                 | AL                              |
| ID 83814         | CO 80209            | 00                    | AK 99654               | AGE AK              | NJ 7040           | MO 63128              | ELE NO               | GA 30058           | PARK GA 30337     | Ĭ                        | TN 37167             | TN 37129               | T. N              | TN 37067            | T <sub>N</sub>      | N                 | TN 37066        | TN 37209              | TN 37172         | <b>T</b> .                | IN 384/8            | TN 37212     | _E GA 30501                         | GA 30082               | STONE MOUNTAIN GA 30083 | DOUGLASVILLE GA                   | DGE GA 30281               | JRO GA 30236           | GA 30607           | ଜ <sup>ନ</sup>          | GA 30046          | GA 31792                | GA 30577     | AL 35121         | AL 35045             | AL 35064            | AL 35211             | AL 35968          | AL 35007      | AL                    | AL            | AL 35150        | AL                 | AL 35125           | ANDALUSIA AL 36420 334-427-0147 |

| 4819 ESSEX                       | 4817 MANNINGTON       | 4816 CENTRAL JERSEY | 4811 LEXINGTON NORTH | 4810 PADUCAH SOUTH | AROS LEXINGTON EAST  | 4807 MAYFIELD           | 4806 MURRAY CALLOWAY | 4805 PADUCAH     | 4804 KUTTAWA    | 4798 KALAMAZOO PD RCG | 4792 TYLER ETMC ACUTES | 4791 RICHMOND ACUTE     | 4790 KOKOMO ACUTE | 4780 WESTBANK      | 4778 WINCHESTER | 4777 MCMINNVILLE | 4775 NAVARRE      | 4774 UNION CITY  | 4771 MEMPHIS GERMANTOWN | 4767 MARTIN       | 4764 WINSTON COUNTY | 4763 WILKINSON COUNTY | 4762 NOXUBEE COUNTY | 4761 SARDIS       | 4760 SOUTHAVEN       | 4757 HOLLY SPRINGS | 4756 INDIANOLA    | 4753 STARKVILLE     | 4749 CENTRAL NEWTON COUNTY | 4748 PORT GIBSON | 4747 BLUE BLUFF | 4746 CLEVELAND    | 4745 GRENADA      | 4743 MCCOMB      | AZA1 BEARL RIVER | AZAO MODBINITE    | 4738 GREENWOOD      | 4/3/   OFECO   | 4736 TUNNA RIVER | 4735 VICKSBURG   | 4735 VICKSBIEG  | 4734 GOLDEN TRIANGLE | 4732 CLABRODALE | 4731 MERIDIAN     |
|----------------------------------|-----------------------|---------------------|----------------------|--------------------|----------------------|-------------------------|----------------------|------------------|-----------------|-----------------------|------------------------|-------------------------|-------------------|--------------------|-----------------|------------------|-------------------|------------------|-------------------------|-------------------|---------------------|-----------------------|---------------------|-------------------|----------------------|--------------------|-------------------|---------------------|----------------------------|------------------|-----------------|-------------------|-------------------|------------------|------------------|-------------------|---------------------|----------------|------------------|------------------|-----------------|----------------------|-----------------|-------------------|
| 131 S 31ST ST<br>151 CENTRAL AVE | 5 NEW JERSEY ROUTE 45 | 1 PLAZA DR          | 1610 LEESTOWN RD     | 1061 WINCHESTER RU | 171 N EAGLE CREEK DR | 1029 MEDICAL CENTER CIR | 609 S 12TH ST        | 1532 LONE OAK RD | 95 LAKESHORE DR | 527 F MICHIGAN AVE    | 1000 S BECKHAM AVE     | 1200 REID PARKWAY DRIVE | 2350 S DIXON RD   | 4899 WESTBANK EXPY | 359 OLD MILL RD | 1428 SPARTA ST   | 8888 NAVARRE PKWY | 1117 S MILES AVE | 7640 WOLE BIVER OB      | 1821 HIGHWAY 61 N | 562A E MAIN ST      | 205 E MAIN ST         | 703 N WASHINGTON ST | 200 E FRONTAGE RD | 7318 SOUTHCREST PKWY | 1325 HIGHWAY 4 F   | 241 MEADOWLANE ST | 111 EUDORA WELTY DR | 121 OLD 15 LOOP            | 123A MCCOMB AVE  | 308 HIGHWAY 8 W | 222 N PEARMAN AVE | 35 W MONROE ST    | 100 OFFICE DRIVE | ALC ALCORN DR    | SIZ HIGHLAND BLVD | 609 TALLAHATCHIE ST | 29/8 MAITUX ST | 1/60 BARRON ST   | 105 KEYSTONE CIR | 301 KENGTONE DR | 2010 N SIATE SI      | JOAN STANT OF   | 2205 HIGHWAY 39 N |
|                                  |                       | 2,51200             | STE 180              | STE 100            |                      |                         |                      | STE G15          |                 |                       | 2ND FLOOR DIALYSIS     |                         |                   |                    |                 |                  |                   |                  |                         |                   |                     |                       |                     |                   |                      |                    |                   |                     |                            |                  |                 |                   |                   |                  |                  |                   |                     |                |                  |                  |                 |                      |                 |                   |
| KENILWORTH<br>ORANGE             | SALEM                 | TOMS RIVER          | PADUCAH              | LEXINGTON          | LEXINGTON            | MAYFIELD                | MURRAY               | PADUCAH          | KALANIAZOO      | AUBURN                | TYLER                  | RICHMOND                | KOKOMO            | MARRERO            | WINCHESTER      | MC MINNVILLE     | NAVABET           | GERMANIOWN       | MARTIN                  | TUNICA            | LOUISVILLE          | CENTREVILLE           | MACON               | SARDIS            | SOUTHAVEN            | NOTA SUBSINICS     | EUPORA            | STARKVILLE          | NEWTON                     | PORT GIBSON      | ABERDEEN        | CLEVELVNID        | MCCOMB<br>GRENADA | PHILADELPHIA     | CORINTH          | NATCHEZ           | GREENWOOD           | TUPELO         | OXFORD           | VICKSBURG        | COLUMBUS        | CLARKSDALE           | BROOKHAVEN      | MERIDIAN          |
| 2 Z                              | Z                     | Z 2                 | <b>?</b> ?           | <b>?</b>           | ~                    | **                      | <b>?</b> ∶           | ₹ <b>4</b>       | ₹ 3             | Ž                     | ₹                      | ž                       | ž !               | <b>&gt;</b> :      | ž               | į 7              | · z               | į                | Į Į                     | MS                | MS                  | MS                    | Z.                  | MS S              | Z Z                  | 3 3                | SMS               | MS                  | NS.                        | MS E             | <u> </u>        | <b>X</b>          | 3 3               | SW               | MS               | MS                | MS                  | ΝS             | MS               | MS               | MS              | MS                   | MS              | SW                |
| 7033<br>7050                     | 8079                  | 8757                | 42003                | 40505              | 40509                | 42066                   | 42071                | 42055            | 49007           | 46706                 | 75701                  | 47374                   | 46902             | 70072              | 37398           | 32566            | 38261             | 38138            | 38237                   | 38676             | 39339               | 39631                 | 39341               | 38666             | 38635                | 38751              | 39744             | 39759               | 39345                      | 39150            | 36730           | 10585             | 39648             | 39350            | 38834            | 39120             | 38930               | 38801          | 38655            | 39183            | 39705           | 38614                | 39601           | 39301             |
| 908-241-0453<br>973-675-3400     | 856-935-0949          | 732-505-0637        | 2/0-442-5020         | 859-225-4922       | 859-264-7775         | 270-247-7291            | 270-759-3080         | 270-443-0217     | 269-384-6191    | 260-927-1309          | 903-531-8101           | 765-453-0052            | 765-453-0052      | 504-340-8577       | 931-4/4-3505    | 850-515-0810     | 731-884-0914      | 901-757-4119     | 731-587-3390            | 662-363-2620      | 662-773-6565        | 601-645-9099          | 662-726-9866        | 852-349-2548      | 662-252-6210         | 662-887-5155       | 662-258-6528      | 662-615-9493        | 601-683-9485               | 601-437-3707     | 667-369-6965    | 662-226-8229      | 601-684-6380      | 601-656-0282     | 662-287-9577     | 601-446-8060      | 662-453-5208        | 662-844-0009   | 662-234-3412     | 601-634-6057     | 662-327-9208    | 662-627-4786         | 601-833-9720    | 601-483-0606      |
| 8 3                              | 0949                  | )637                | 020                  | 922                | 775                  | 91                      | 80                   | 217              | 191             | 909                   | 101                    | 052                     | )52               | 77                 | 7 0             | 310              | 14                | 19               | 090                     | 20                | 65                  | 999                   | 66                  | ₩<br>\$           | 10                   | 55                 | 528               | 193                 | 485                        | 707              | 965             | 229               | 380               | 282              | 577              | 60                | 208                 | 9009           | 3412             | 5057             | 3208            | 1786                 | 1720            | 606               |

| 5162 OPELOUSAS LA INPATIENT SERVICES<br>5168 LAFAVETTE LA INPATIENT SERVICES<br>5182 LAKE CHARLES LA INPATIENT SERVICES | 5102 OXFORD MS JV INPATIENT SERVICES 5106 ALEXANDRIA LA INPATIENT SERVICES 5108 NEW IBERIA LA INPATIENT SERVICES | 5101 IUTELE NOCK AR INPATIENT SERVICES 5101 LITTLE ROCK AR INPATIENT SERVICES | 5099 MED TN INPATIENT SERVICES |                  | 4997 NALAMAZOO FAST<br>4998 TOJ EDO-WERNERTS CORNER | 4996 MIDFIELD          | 4994 NORTH GWINNETT     | 4993 FRANKFORT     | 4990 MERRIONETTE PARK | 4980 FORTHAND ACCIES | 49// NEWARK BEIH ISRAEL ACUTE | 4976 MONMOUTH ACUTE | 4975 LIVINGSTON ACUTE | 4974 CLARA MAASS ACUTE | 4973 CAMDEN COOPER ACUTE | 4972 SOUTHERN NEW JERSEY ACUTE            | 4970 DELAWARE VALLEY ACUTE | 4969 COMMUNITY MEDICAL CENTER ACUTE | 4968 LAS CRUCES ACUTE | 4966 DENVER ACUTE | 4964 CORPUS CHRISTI ACUTE | 4962 SAINT LOUIS ACUTE | 4961 YOUNGSTOWN ACUTE | 4956 SOUTHEAST MISSOURI | 4951 NIXA         | 4950 SULPHUR SPRINGS | 4919 DES MOINES SOUTH | 4918 TERRE HAUTE SOUTH | 4917 CHARLOTTE | 4916 BATTLE CREEK NORTH | 4914 WASHINGTON COURT HOUSE | 4913 SIDNEY  | 4912 MERRIONETTE PARK HOME | 4902 LAS CRUCES SOUTH | 4901 NEWBERG     | 4898 WISCONSIN ACUTE   | 4895 LANSING CENTRAL  | 4894 OLYMPIA ACUTES      | 4893 OLYMPIA HOME        | 4892 SPOKANE HOME |
|---|--|---|--------------------------------|------------------|---|------------------------|-------------------------|--------------------|-----------------------|----------------------|-------------------------------|---------------------|-----------------------|------------------------|--------------------------|---|----------------------------|-------------------------------------|-----------------------|-------------------|---------------------------|------------------------|-----------------------|-------------------------|-------------------|----------------------|-----------------------|------------------------|----------------|-------------------------|-----------------------------|--------------|----------------------------|-----------------------|------------------|------------------------|-----------------------|--------------------------|--------------------------|-------------------|
| 528 E VINE ST<br>2804 AMBASSADOR CAFFERY PKWY<br>524 DOCTOR MICHAEL DEBAKEY DR  | 2301 S LAMAR BLVD<br>1915 BEATRICE ST<br>609 RUE DE BRILLE   | 2210 WILDWOOD AVE   | 5268 E RAINES RD               | 4700 N MARINE DR | 2901 E KILGORE RD                                   | 613 BESSEMER SUPER HWY | 18S OLD PEACHTREE RD NW | 608 CHAMBERLIN AVE | 11630 S KEDZIF AVE    | 101 W BIH AVE        | 201 LYONS AVE                 | 300 2ND AVE         | 94 OLD SHORT HILLS RD | 1 CLARA MAASS DR       | 1 COOPER PLZ             | 2 STONE HARBOR BLVD                       | 630 W GERMANTOWN PIKE      | 99 ROUTE 37 W                       | 2525 S TELSHOR BLVD   | 723 DELAWARE ST   | 13331 BENEEDT WAY         | 3635 VISTA AND GRAND   | 139 JAVIT CT          | 1723 BROADWAY ST        | 121 N MASSEY BLVD | 1401 MEDICAL DR      | 6651 SW 9TH ST        | 315 E SPRINGHILL DR    | 111 LANSING ST | 233 ROOSEVELT AVE F     | 1280 RAWLINGS ST            | 1015 FAIR RD | 11650 S KEDZIE AVE         | 2525 S TELSHOR BLVD   | 3100 HAWORTH AVE | 9200 W WISCONSIN AVEUE | 2710 S WASHINGTON AVE | 719 SLEATER KINNEY RD SE | 719 SLEATER KINNEY RD SE | 610 S SHERMAN ST  |
|   |  |   |                                |                  |   |                        |                         |                    | KOOM 5N               | STE 101              |                               |                     |                       |                        | C/O DIA                  | BURDETTE TOM                              | STE 100                    | 1ST FLC                             |                       | SUITE M105        | 2ND FLOOR                 | 5TH FLOOR FDH          |                       |                         |                   |                      |                       |                        |                |                         |                             |              |                            |                       |                  |                        |                       | STE 152                  | STE 152                  | STE 101           |
|   |  |   |                                |                  |   |                        |                         |                    |                       |                      |                               |                     |                       |                        | C/O DIALYSIS UNIT        | TE TOMIN E                                |                            | 1ST FLOOR/3C                        |                       | 105               | )R                        | FDH                    |                       |                         |                   |                      |                       |                        |                |                         |                             |              |                            |                       |                  |                        |                       |                          |                          |                   |
| OPELOUSAS  LAFAYETTE  LAKE CHARLES  | OXFORD<br>ALEXANDRIA<br>NEW HERIA  | TUPELO<br>SHERWOOD  | MEMPHIS                        | CHICAGO          | KALAMAZOO   | MIDFIELD               | SUWANEE                 | FRANKFORT          |                       |                      | NEWARK                        | LONG BRANCH         | LIVINGSTON            |                        | LYSIS UNIT CAMDEN        | BURDETTE TOMI IN HOS CAPE MAY COURT HOUSE |                            | )OR/3C TOMS RIVER                   |                       | 105 DENVER        |                           | R FDH SAINT LOUIS      | AUSTINTOWN            | CAPE GIRARDEAU          |                   | ELYRIA               | DES MOINES            | TERRE HAUTE            | CHARLOTTE      | BATTLE CREEK            | WASHINGTON COURT HOL        | SIDNEY       | MERRIONETTE PARK           | LAS CRUCES            | NEWBERG          | MILWAUKEE              | LANSING               | OLYMPIA                  | LACEY                    | SPOKANE           |
| OPELOUSAS LA LAFAYETTE LA LAKE CHARLES LA   | ,  | TUPELO MS<br>SHERWOOD AR  | MEMPHIS TN                     | CHICAGO IL       |   |                        |                         | FRANKFORT KY       |                       | PORTLAND             |                               | LONG BRANCH NJ      |                       | BELLEVILLE             |                          | TE TOMIN HOS CAPE MAY COURT HOUSE NO      | PLYMOUTH MEETING           | DR/3C TOMS RIVER                    | LAS CRUCES            |                   | CORPUS CHRISTI            | FDH                    |                       |                         | NEXA DOS SERVINOS |                      | DINES                 | TERRE HAUTE IN         | CHARLOTTE      | BATTLE CREEK MI         | WASHINGTON COURT HOUSE OH   | SIDNEY       | MERRIONETTE PARK           | LAS CRUCES NM         | NEWBERG OR       | MILWAUKEE              |                       | OLYMPIA WA               | LACEY WA                 | SPOKANE           |
| LES S   | MS LA  |   | ĭN                             |                  | 2 ₹   | ĄĻ                     | GA                      |                    | SPOKANE WA            | PORTLAND OR          | 2                             | LONG BRANCH NJ 7740 | N.                    | BELLEVILLE NJ          | <b>Z</b> 3               |   | PLYMOUTH MEETING PA        | OR/3C TOMS RIVER NJ                 | LAS CRUCES NM         | DENVER            | CORPUS CHRISTI TX         | FDH SAINT LOUIS        | НО                    | ₹ ₹                     | SON SPRINGS       | TV OH                | DINES                 | ш                      | <u> </u>       | ₹                       | 유                           |              | MERRIONETTE PARK IL 60803  |                       |                  |                        | ₹                     |                          |                          |                   |
| S LA  | MS 38655<br>LA 71301   | MS<br>AR  | TN 38118                       | F 9              | MI 49001  | AL 35228               | GA 30024                | KY                 | SPUKANE WA 99204      | PORTLAND OR 97201    | 2                             | Z                   | NJ 7039               | BELLEVILLE NJ 7109     | NJ 8103                  | Z Z                                       | PLYMOUTH MEETING PA 19462  | OR/3C TOMS RIVER NJ 8755            | LAS CRUCES NM 88011   | DENVER CO         | CORPUS CHRISTI TX 78404   | FDH SAINT LOUIS MO     | OH 44515              | ₹ ₹                     | 20x 3rxino3       | OH 44035             | DINES IA S0315        | E Z                    | MI 48813       | MI 49037                | ОН 43160                    | НО           | IL 60803                   | ZS                    | OR               | ¥                      | ₹                     | WA                       | WA                       | WA                |

| 5466 CHAMBERSBURG PA | 5465 HABERSHAM GA          | U404 EASIERN WARE    |                | 0462 KILLEEN IN INFAILENT SERVICES | 5460 MACCLENNY | 5459 CENTRAL RALEIGH | 5458 ANSON COUNTY    | 5451 LOUISVILLE NORTHEAST | 5450 STREATOR IL      | 5448 SCOTLAND COUNTY NC | 5447 ROWLETT TX    | 5446 ALLEN TX       | 5445 FMS IRONBOUND | 5426 BARRATARIA     | 5424 MOKENA IL  | 5423 TALAWANDA           | 5422 NORWALK EAST CA | 5420 SOUTHWEST INDIANA ACUTES | 5418 PR WEST ACUTES    | 5417 PR SOUTH ACUTES          | 5416 PR NORTH ACUTES     | 5415 PR METRO ACUTES | 5414 PR EAST ACUTES            | 5413 AUXILIO MUTUO ACUTES        | S412 PAULS VALLEY  | S401 SARATOGA TX | 5386 CEDAR PARK TX   | 5385 FRANKLIN IN    | 5384 MOODY PARK  | 5383 HAYDEN LAKE ID    | 5382 INDEPENDENCE CENTERPOINT | 5381 WEST CHICAGO IL | 5379 PRINCESS ANNE MD | S377 ST PAULS   | 5376 BRYAN JV TX INPATIENT SERVICES | 5375 FMC OF SALISBURY | S373 NASHVILLE TN SOUTH INPATIENT SERVICES | 5371 NASHVILLE TH INPATIENT SERVICES | 5369 DEKALB AL INPATIENT SERVICES | 5366 CARMEL                 | 5364 SOUTHTOWN (MN) | 5361 SANDUSKY | 5357 CHERAW  | DISSIST CASS RIVER IN   |                 | SAAS BARTIST HOSPITAL ACLITES | 5330 SAN JOSE           | 5329 KIEST STATION  | 5237 NACOGDOCHES     | 5184 METRO EAST ST. LOUIS INPATIENT SERVICES | 5183 ST. LOUIS COUNTY INPATIENT SERVICES |
|----------------------|----------------------------|----------------------|----------------|------------------------------------|----------------|----------------------|----------------------|---------------------------|-----------------------|-------------------------|--------------------|---------------------|--------------------|---------------------|-----------------|--------------------------|----------------------|-------------------------------|------------------------|-------------------------------|--------------------------|----------------------|--------------------------------|----------------------------------|--------------------|------------------|----------------------|---------------------|------------------|------------------------|-------------------------------|----------------------|-----------------------|-----------------|-------------------------------------|-----------------------|--|--------------------------------------|-----------------------------------|-----------------------------|---------------------|---------------|--------------|-------------------------|-----------------|-------------------------------|-------------------------|---------------------|----------------------|--|--|
| 755 NORLAND AVE      | 735 NORTH HISTORIC HWY 441 | 6/0 GRANITE VISTA DR | 115 ORCHARD DR | 726 S FORT HOOD ST                 | 244 N 3RD ST   | 802 SEMART DR        | 2349 US HIGHWAY 74 W | 3701 CHAMBERLAIN LN       | 2356 N BLOOMINGTON ST | 1061 ABERDEEN RD        | 3801 LAKEVIEW PKWY | 925 W EXCHANGE PKWY | 248 SOUTH ST       | 1849 BARATARIA BLVD | 8910 W 192ND ST | 5148 COLLEGE CORNER PIKE | 13063 ROSECRANS AVE  | 315 E SPRINGHILL DR           | 1050 AVE LOS CORAZONES | 610 CALLE DAMAS               | ROAD #2, KM 39.5         | 461 CALLE FRANCIA    | ROAD 3, KM 73.8                | CLINICA EXPRESO AUXILIO ROAD 199 | 310 S CHICKASAW ST | 6017 PARKWAY     | 1201 N LAKELINE BLVD | 1159 W JEFFERSON ST | 2920 FULTON ST   | 7600 N MINERAL DR      | 19401 E 37TH TERRACE CT S     | 1859 N NELTNOR BLVD  | 12185 ELM ST          | 153 E MCLEAN ST | 2390 E 29TH ST                      | 1340 S DIVISION ST    | 2300 PATTERSON ST                          | 2300 PATTERSON ST                    | 2202 JORDAN RD SW                 | 12400 N MERIDIAN ST         | 7901 XERXES AVE S   | 47 DAWSON ST  | 104 GRACE LN | 5414 W ROLLING HILLS DR | UZOO CINANCO NO | 5268 E BAINES RO              | 6850A SANTA TERESA BLVD | 5148 S LANCASTER RD | 3226 N UNIVERSITY DR | 335 MID RIVERS MALL DR                       | 335 MID RIVERS MALL DR                   |
| STE 104              |                            |                      |                |                                    |                |                      |                      |                           |                       |                         |                    |                     |                    |                     |                 |                          |                      |                               |                        |                               |                          |                      |                                |                                  |                    |                  |                      |                     |                  |                        |                               |                      |                       |                 |                                     |                       |  |                                      |                                   |                             |                     |               |              |                         |                 |                               |                         |                     |                      |  |  |
| 04                   |                            |                      |                |                                    |                |                      |                      |                           |                       |                         |                    |                     |                    |                     |                 |                          |                      |                               |                        | SAN JORGE PROFESS             | ALGARROBO WARD           |                      | PLAZA BOULEVARD S              | CUPEY BAJO WARD,                 |                    |                  | STE 100              | STE 201             |                  | STE 850                | STE 200                       |                      |                       |                 | 1                                   | STE 302               |  |                                      |                                   | TWO MERIDIAN PAR            | STE 103             |               |              |                         |                 |                               |                         |                     | STE 100              |  |  |
| 04 CHAMBERSBURG      | DEMOREST                   | ROLESVILLE           | NICHOLASVILLE  | KILLEEN                            | MACCLENNY      | RALEIGH              | WADESBORO            | LOUISVILLE                | STREATOR              | LAURINBURG              | ROWLETT            | ALLEN               | NEWARK             | MARRERO             | MOKENA          | OXFORD                   | SANTA FE SPRINGS     | TERRE HAUTE                   | MAYAGUEZ               | SAN JORGE PROFESSIOL PONCE    | ALGARROBO WARD VEGA BAJA | SANJUAN              | PLAZA BOULEVARD SHO HUMACAO    | CUPEY BAJO WARD, LAS SAN JUAN    | PAULS VALLEY       | CORPUS CHRISTI   |                      |                     |                  |                        |                               | WEST CHICAGO         | PRINCES ANNE          | SAINT PAILS     |                                     |                       | NASHVILLE                                  |                                      |                                   | TWO MERIDIAN PARK PI CARMEL | STE 103 BLOOMINGTON | SANDUSKY      | CHERAW       | BRIDGEPORT              | MEMPHIS         | MENADING                      | SAN JOSE                | DALLAS              | STE 100 NACOGDOCHES  | SAINT PETERS                                 | SAINT PETERS                             |
|                      | DEMOREST GA                | ROLESVILLE           | ILLE           | KILLEEN                            |                |                      | WADESBORO            | LOUISVILLE                |                       | JRG                     |                    |                     |                    | MARRERO LA          |                 |                          |                      |                               | MAYAGUEZ               | SAN JORGE PROFESSIOL PONCE PR |                          | SAN JUAN PR          | PLAZA BOULEVARD SHO HUMACAO PR | CUPEY BAJO WARD, LAS SAN JUAN PR |                    |                  | CEDAR PARK           | FRANKLIN            | HOUSTON          | COEUR D ALENE          | INDEPENDENCE                  |                      | PRINCESS ANNE MO      | DAIIIS          | BRYAN                               | SALISBURY             |  | NASHVILLE                            | FORT PAYNE                        | PARK PI CARMEL              |                     | SANDUSKY      | CHERAW SC    | BRIDGEPORT              |                 |                               |                         |                     | NACOGDOCHES          | SAINT PETERS MO                              | SAINT PETERS MO                          |
|                      |                            |                      | ILLE KY        |                                    |                |                      | NC                   | ₹                         | =                     | JRG NC                  | Ϋ́                 | ΤX                  | <b>Z</b>           | LA                  |                 | 유                        | CA                   | Z A                           | PR                     |                               | VEGA BAJA PR             |                      |                                |                                  | OK                 |                  | CEDAR PARK TX        | FRANKLIN            | HOUSTON          | COEUR D ALENE ID       | INDEPENDENCE MO               | = 10                 | <u> </u>              | ON I S          | BRYAN                               | SALISBURY             | TN.  | NASHVILLE                            | FORT PAYNE AL                     | PARK PI CARMEL IN           | BLOOMINGTON         |               |              |                         |                 | ÷ ()                          | CA                      | Τx                  | NACOGDOCHES TX       |  |  |
| CHAMBERSBURG PA      | GA                         | NC                   | TILLE KY 40356 | オス                                 | FL             | <b>2</b> 0           | NC 28170             | KY 40241                  | IL 61364              | JRG NC 28352            | TX 75088           | TX 75013            | N) 7114            | ) LA 70072          | L 60448         | ОН 45056                 | CA 90670             | IN 47802 8                    | PR 680                 | PR                            | VEGA BAJA PR             | PR                   | PR                             | PR                               | OK 73075           | TX 78414         | CEDAR PARK TX 78613  | FRANKLIN IN 46131   | HOUSTON TX 77009 | COEUR D ALENE ID 83815 | INDEPENDENCE MO 64057         | 1 60188              | <u> </u>              | ONITS NO 78287  | BRYAN TX 77802                      | SALISBURY MD 21804    | TN 37203                                   | NASHVILLE TN 37203                   | FORT PAYNE AL 35968               | PARK PI CARMEL IN 46032     | BLOOMINGTON         | 3             | SC           | ₹                       | Z               |                               | CA 95119                | TX 75241            | NACOGDOCHES TX 75965 | <b>M</b> O                                   | MO                                       |

| /8/-864-4898 | /8/-866-5050                 | 20    | 7        | , GUATAIVIA      | S FOS VETERANOS AVE., GUATAINA |                              |                                       |
|--------------|------------------------------|-------|----------|------------------|--------------------------------|------------------------------|---------------------------------------|
| 812-663-2613 | 812-663-2367                 | 047/4 | 7        | ONCENCOCO        | RIOS VETERANOS AVE             | VILLA ROSA I                 | 6086 FMC SANTA ROSA                   |
| 860-621-0858 | 860-621-3557                 | 7770  | <u> </u> | CBEENIEBI IBC    |                                | 999 N MICHIGAN AVE           | 6085 GREENSBURG IN                    |
| 706-782-0285 | 7050-787-0207                | 67506 | 9 9      | BI ANTEWILLE     |                                | 341 WEST ST                  | 6083 SOUTHINGTON CT                   |
| 707 707 6705 | 706 797 0707                 | 30535 | ر<br>د   | CLAYTON          |                                | 108 PLAZA WAY                | 5081 CLAYTON GA                       |
| 71/ /67 3790 | 714-467-3788                 | 75211 | ₹ ;      | DALLAS           |                                | 4810 W ILLINOIS AVE          | 6079 COCKRELL HILL TX                 |
| 667-393-6367 | 860-083-6353<br>070-083-6353 | 38967 | <u>Z</u> | WINDVA           |                                | 410 HIGHWAY 82               | 6078 WINONA MS                        |
| 636,987,4167 | 636-887-4046                 | 7855  | Z<br>C   | WENTZVILLE       |                                | 1534 W MEYER RD              | 6077 WENTZVILLE MO                    |
| 704-443-7974 | 704-443-2973                 | 28105 | Z<br>O   | MATTHEWS         |                                | 910 PARK CENTER DR           | 6076 MATTHEWS NC                      |
| 787-957-9622 | 787-957-9647                 | 729   | PR       | CANOVANAS        | CANOVANAS WARD                 | ROAD 3, KM 19.9              | 6074 CANOVANAS PR                     |
| 585-292-0081 | 585-292-0076                 | 14620 | Z        | ROCHESTER        |                                | 435 E HENRIETTA RD           | 6073 MONROE COMMUNITY                 |
| 609-671-9831 | 609-671-1600                 | 8618  | Z        | EWING            |                                | 1962 N OLDEN AVENUE EXT      | 6069 EWING                            |
| 609-689-9268 | 609-689-9260                 | 8690  | Z        | HAMILTON         |                                | 2 HAMILTON HEALTH PL         | 5068 HAMILION SQUARE                  |
| 734-677-1489 | 734-677-1490                 | 48104 | ₹        | ANN ARBOR        |                                | 2850 S INDUSTRIAL HWY        | COCO CARROLL SOLVAND                  |
| 919-966-3241 | 919-966-4359                 | 27510 | NC       | CARRBORO         |                                | 105 RENEE LYNN CT            | 6065 CAROLINA HOME HEMO               |
| 919-718-7785 | 919-718-0680                 | 27330 | NO       | SANFORD          |                                | 1922 K.M. WICKER MEMORIAL DR | GOGS CARCURD PD                       |
| 713-676-0039 | 713-676-0888                 | 77020 | ТX       | HOUSTON          |                                | 2133 LOCKWOOD DR             | COCT CANTON WARD                      |
| 585-273-1029 | 585-275-2820                 | 14642 | Z<br>Y   | 10 ROCHESTER     | STRONG MEMORIAL HO ROCHESTER   | 601 ELMWOOD AVE              | GOGS FIRST WASP                       |
| 715-258-2686 | 715-258-2547                 | 54981 | ≦        | WAUPACA          | STE 7                          | 102 GRAND SEASONS DR         | COC POCHECTED ACTUES                  |
| 920-223-4976 | 920-223-4990                 | 54904 | ≨        | OSHKOSH          | STE 101A                       | 2700 W 9TH AVE               | GOTO WALLBACK                         |
| 920-748-8657 | 920-748-8651                 | 54971 | ₹        | RIPON            |                                | 37 STONEY RIDGE RD           | SOSS RIPUN SOUTH                      |
| 920-997-8626 | 920-997-8600                 | 54911 | ₹        | APPLETON         | STE E                          | 2/01 N ONEIDA ST             | COST APPLETON                         |
| 910-814-2937 | 910-814-1800                 | 27546 | NO       | LILLINGTON       |                                | 1605 S MAIN ST               | GOSC FILLING FON - JV                 |
| 985-795-4246 | 985-795-4134                 | 70438 | LA       | FRANKLINTON      |                                | 806 RIVERSIDE DR             | SOED FILINGTON IV                     |
| 904-757-9948 | 904-757-7425                 | 32218 | 핃        | JACKSONVILLE     | STE 305                        | 12961 N MAIN ST              | 6040 OCEANYWAI FL                     |
| 904-464-0108 | 904-538-0270                 | 32256 | Ħ        | JACKSONVILLE     | STE 110                        | 9143 PHILIPS HWY             | 6047 MANUARIN FE                      |
| 509-783-0570 | 509-783-7196                 | 99336 | WA       | KENNEWICK        | STE B                          | 510 N COLORADO ST            | 6043 MANIDABIN EI                     |
| 770-832-1023 | 770-832-2202                 | 30117 | GA       | CARROLLTON       |                                | 157 CLINIC AVE               | 6046 COLLINABIA BASINI                |
| 770-537-1011 | 770-537-0222                 | 30110 | GA       | BREMEN           |                                | 108 REUDING DR               | 5045 CARROLL COLINITY DIALYSIS CENTER |
| 304-766-8004 | 304-766-1009                 | 25064 |          | DUNBAR           |                                | 951 DUNBAR VILLAGE PLZ       | 6044 BARNAWHA COUNTY WV               |
| 843-488-0348 | 843-488-0328                 | 29527 | SC       | CONWAY           |                                | 1702 MILL POND RD            | 6003 WEST CONWAT SC                   |
| 843-679-5946 | 843-664-3074                 | 29506 | SC       | FLORENCE         |                                | 406 S CHURCH ST              | GOOD CHURCH VIREEL DIALYSIS           |
| 270-825-3793 | 270-825-3792                 | 42431 | ΧΥ       | MADISONVILLE     |                                | 1020 WATERFALL CT            | 6001 MADISONVILLE KY                  |
| 843-380-1753 | 843-380-1581                 | 29555 | SC       | JOHNSONVILLE     |                                | 200 STUCKEY ST               | 6000 JOHNSONVILLE SC                  |
| 952-926-3694 | 952-926-0959                 | 55416 | <u>₹</u> | SAINT LOUIS PARK |                                | 5680 W 36TH ST               | 5499 ST. LOUIS PARK MN                |
| 651-748-4585 | 651-748-5774                 | 55109 | 3        | MAPLEWOOD        | STE 32                         | 2017 WOODLYNN AVE            | 5498 MAPLEWOOD HEIGHTS MN             |
| 361-325-3539 | 361-325-3528                 | 78355 | ヹ        | FALFURRIAS       |                                | 720 N SAINT MARYS ST         | 5497 FALFURRIAS TX                    |
| 228-867-4280 | 228-865-3634                 | 39501 | SM       | GULFPORT         |                                | 4300A W RAILROAD ST          | 5496 GULFPORT ACUTES                  |
| 765-653-2222 | 765-653-0000                 | 46135 | ž        | GREENCASTLE      |                                | 316 MEDIC WAY                | 5491 GREENCASTLE                      |
| 765-557-2366 | 765-557-2362                 | 46036 | ž        | <b>ELWOOD</b>    |                                | 1805 S ANDERSON ST           | 5490 ELWOOD IN                        |
| 972-266-2822 | 972-266-3891                 | 75050 | ヹ        | GRAND PRAIRIE    |                                | 825 DALWORTH ST              | 5489 GRAND PRAIRIE TX                 |
| 931-729-0811 | 931-729-0810                 | 37033 | ΤN       | CENTERVILLE      |                                | 193 BROWN JCT                | 5488 CENTERVILLE IN                   |
| 931-359-1941 | 931-359-1940                 | 37091 | ĭ        | LEWISBURG        |                                | 1030 WAR EAGLE DR            | 5487 LEWISBURG TN                     |
| 513-204-5950 | 513-204-5555                 | 45034 | OH.      | KINGS MILLS      |                                | 1992 KING AVE                | 5486 KINGS MILL OH                    |
| 630-693-0147 | 630-693-0394                 | 60148 | Ξ        | LOMBARD          |                                | 1940 SPRINGER DR             | 5485 LOMBARD IL                       |
| 818-843-7323 | 818-845-3830                 | 91506 | CA       | BURBANK          |                                | 2031 W ALAMEDA AVE           | 5484 BURBANK                          |
| 503-397-9954 | 503-397-9777                 | 97051 | OR       | SAINT HELENS     | STE 510                        | 500 N COLUMBIA RIVER HWY     | 54/6 ST. HELENS                       |
| 316-322-4579 | 316-322-4541                 | 67042 | ΚS       | EL DORADO        |                                | 701 W CENTRAL AVE            | 54/4 EL DURADU MANAGED                |
| 718-240-6522 | 718-240-5727                 | 11212 | N        | BROOKLYN         |                                | I BACCADALE PLZ              |                                       |
| 718-240-6522 | 718-240-5727                 | 11212 | N        | BROOKLYN         |                                | 1 BBOOKDALE BLZ              | 5473 BROOKDALE ACTITE                 |
| 203-867-1237 | 203-789-4008                 | 6511  | CT       | NEW HAVEN        |                                | 1 BBOOKDAIE 8:2              | SA71 BROOKDALE NURSING HOME ACUTE     |
| 919-966-3241 | 919-966-4359                 | 27510 | N C      | CARRBORO         |                                | 137 WATER ST                 | 5468 ST. RAPHAEL ACUTES               |
|              |                              |       |          |                  |                                | 10E BENET (VNA) CT           | 5467 CARREDRO DO DROGRAM              |

| 6173 SOUTH DURHAM<br>6174 GAINSVILLE VA<br>6180 SOUTH TUCSON - JV  | 6172 DUNDEE MI                        | 6170 SOUTH GASTON NC | 6168 BLAIRS VA      | 6163 NAPLES FLINPATIENT SERVICES | 6162 OTHELLO WA | 6161 MICHIGAN APHERESIS | 6159 ILLINIOIS APHERESIS | 6154 DUPAGE PERITONEAL DIALYSIS SERVICES | 6151 NOR CAL APHERESIS | 6147 THIBODAUX LA INPATIENT SERVICES | 6144 MAPLE GROVE MN | 6140 FAMER BAT ACCITES | 6139 NORTH WILMINGTON | 6135 COLVILLE WA    | 6134 LACOMBE LA   | 6133 MOUNT AIRY SELF CARE | 6132 LOMA LINDA                         | 6130 STILLWATER JV | 6123 DUBLIN       | 6122 FOX VALLEY ACUTES | 6121 WEST TUCSON - JV | 6116 COOK (NLET AK | 6115 DEFUNIAK SPRINGS FL | 6114 ELIZABETHTON TN | 6113 HOOVER AL | 6111 CORYDON IN     | 6110 OAKLAWN DIALYSIS CENTER | 6108 NORTH OAKS MED LA INPATIENT SERVICES | 6107 JEFFERSON PARISH LA INPATIENT SERVICES | 6105 NORTH ALISTIN TY INDATIENT SERVICES | 6099 PARIS IX INPATIENT SERVICES | COOR PARIS TO ARREST STREET STREET | 6096 OSU CAMPUS | 6095 PRATIVILLE AL      | 6094 KENAL ALASKA | 6093 PERU IN | 6091 DELAWARE OH | 6090 BLUFFTON IN | 6089 JACKSON OAKS                       | 6088 WEST ST. PAUL MN |
|--|---------------------------------------|----------------------|---------------------|----------------------------------|-----------------|-------------------------|--------------------------|--|------------------------|--------------------------------------|---------------------|------------------------|-----------------------|---------------------|-------------------|---------------------------|---|--------------------|-------------------|------------------------|-----------------------|--------------------|--------------------------|----------------------|----------------|---------------------|------------------------------|---|---|--|----------------------------------|------------------------------------|-----------------|-------------------------|-------------------|--------------|------------------|------------------|---|-----------------------|
| 3516 TRICENTER BLVD<br>7001 HERITAGE VILLAGE PLZ<br>2802 S 6TH AVE | 5707 WILLOWBROOK ST<br>129 HELLE BLVD | 710 W HUDSON BLVD    | 9324 U S HIGHWAY 29 | 409 S 7TH ST                     | 530 S 1ST AVE   | 3210 TRI PARK DR        | 2080 CHARLIE HALL BLVD   | 501 W LAKE ST                            | 1700 CALIFORNIA ST     | 180 GREENBRIAR BLVD                  | 7365 KIRKWOOD CT N  | 7010 HETCHER AVE       | 4000 N WASHINGTON ST  | 147 GARDEN HOMES DR | 64026 HIGHWAY 434 | 10 E MORELAND AVE         | 1430 W VALENCIA RU<br>269 E CAROLINE ST | 1921 W 6TH AVE     | 6670 PERIMETER DR | 216 N COMMERCIAL ST    | 100 W GRANT RD        | 9085 BLACKBERRY ST | 43 SHOEMAKER DR          | 1210 MILITA CT       | 7205 DIXIE HWY | 1141 HOSPITAL DR NW | 310 E MICHIGAN AVE           | 180 GREENBRIAR BLVD                       | 180 GREENBRIAR RIVD                         | 2323 BENEFET WAY                         | 633 STONE AVE                    | 730 TAYLOR AVE                     | 1791 KENNY RD   | 692 COVERED BRIDGE PKWY | 289 N FIREWEED ST | 25 W 2ND ST  | 36 TROY RD       | 1100 S MAIN ST   | 128 N ELM AVE                           | 1590 ROBERT ST S      |
|  |                                       |                      |                     |                                  |                 | 218 207                 | 277                      | STE 201                                  | STE 350                | 518 155                              | CTE 15E             | STE D                  |                       |                     |                   | 3<br>E                    | 7                                       | STE B              | STE 180           |                        | <b>#</b> C            |                    |                          |                      |                | 8                   |                              |   | STE 100                                     |  |                                  |                                    |                 |                         | STE A             |              |                  |                  | ( ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; | UE I ALS              |
| DURHAM<br>GAINESVILLE<br>TUCSON                                    | FORT LAWN DUNDEE                      | GASTONIA             | BI AIBS             | CARRIZO SPRINGS                  | OTHELLO         | GRAND BLAND             | CHARLESTON               | ELMHURST                                 | SAN FRANCISCO          | COVINGTON                            | PINELLAS PARK       | TAMPA                  | WILMINGTON            | COLVILLE            | LACOMBE           | DAN BERNARUNG             | TUCSON                                  | STILLWATER         | DUBLIN            | NEENAH                 | FRESNO                | ANCHORAGE          | DEFUNIAK SPRINGS         | HOOVER               | FLORENCE       | CORYDON             | MARSHALL                     | COVINGTON                                 | AUSTIN                                      | WACO                                     | PARIS                            | COLUMBUS                           | COLUMBUS        | PRATTVILLE              | SOLDOTNA          | PERU         | DELAWARE         | BLUFFTON         | ACKSON                                  | WEST SAINT BALL       |
|  |                                       |                      |                     |                                  |                 |                         |                          |  |                        |                                      | · 70                | 22                     | D€                    | 5                   | [                 | e CA                      | AZ                                      | Q <b>x</b>         | 오 :               | ¥ ¥                    | CA                    | AK                 | ₽ ⊋                      | Į ₽                  | ΚY             | Ž į                 | <u> </u>                     | · 5                                       | ΣX  | ×Τ                                       | ×Τ                               | H                                  | 0               | ъ                       | _                 |              |                  | _                | 2 2                                     | ,                     |
| A A C  | Z S                                   | NO S                 | \$ <b>2</b>         | Ϋ́                               | Ş :             | ₹ =                     | SC                       | =  | CA F                   | 5 <u>3</u>                           |                     |                        | Е                     | ×Α                  | ו ע               | > 10                      | . 7                                     | ^                  |                   |                        |                       |                    |                          |                      |                |                     |                              |   |   |  | ~                                | I                                  | 유               | A                       | ¥                 | Z            | 오                | Z                | <u> </u>                                | 2                     |
|  | SC 29714<br>MI 48131                  | NC 28052             |                     |                                  |                 | M 60126                 | SC 29414                 |  | CA 94109               |                                      |                     | 33613                  |                       |                     | A 70445           |                           |   |                    |                   | 54956                  |                       |                    | 32433                    |                      | 41042          |                     | 49068                        | 70433                                     | 78758                                       | 76708                                    | x 75460                          | Н 43219                            |                 |                         |                   |              |                  |                  | AI 49202                                |                       |
| 27713 9<br>20155 9<br>85713  | 29714 :                               |                      | 89117               | 78834                            |                 | 60126                   |                          | 60126                                    |                        | 55369                                | 33781               | 33613 813-979-9081     | 19802                 | 99114               |                   | 18118                     | 85746                                   | 74074              | 43016             |                        | 93710                 | 99502              |                          | 35216                |                | 47112               | 49068 269-789-7023           |   |   |  | 75460                            | 43219                              | 43212           | 36066                   | 99669             | 46970        | 43015            | 46714            | -                                       | 55110                 |

| 6263 BMA PARKER JV | 6262 BULLHEAD CITY JV | 6261 SAN CARLOS JV    | 6260 SHOW LOW JV         | 6259 SAFFORD IV | 6258 GLOBE JV   | 6257 WHITERIVER - JV      | 6256 WINSLOW DIALYSIS JV | 6255 SCOTTSDALE JV  | 6254 GRANITE VALLEY IV | 6251 NORTH SCOTTSDALE JV | 6250 BMA DESERT VALLEY JV | 6249 SUN CITY - JV | 6248 THUNDERBIRD JV   | 6247 BMA NORTH PHOENIX JV | 6246 NORTH PHOENIX HOME JV | 6245 BMA GLENDALE JV | 6244 BMA PHOENIX JV | 6243 BMA ARROWHEAD JV | 6242 APACHE JUNCTION JV | 6241 TEMPE JV       | 6240 HOME DIALYSIS MESA JV | 6239 CHANDLER JV    | 6238 EAST VALLEY JV | 6237 RED MOUNTAIN JV   | 6236 AHWATUKEE JV                | 6235 SALT RIVER IV | 6234 BMA SOUTH MOUNTAIN - JV | 6232 BMA CENTRAL PHOENIX - JV | 6231 BMA ARCADIA - JV | 6230 BMA MESA JV  | 6227 EAST CLEVELAND | 6224 LONDONDERRY | 6222 EAST MORRIS | 6219 POWELL TN | 6218 GIBSON         | 6215 SULLIVAN MO    | 6213 NEWPORT MESA DIALYSIS CENTER | 6212 NORTH HAVEN | 6207 BERNSTEIN ACUTES | 6206 KING'S HIGHWAY ACUTES | 6205 ROOSEVELT | 6204 ST. LUKES               | 6199 HAYWARD WI | CASO CASCAGA AND CASCAGA CASCA | 6198 BARTIETT          | 6191 FAMICE COLINITY NO | 6187 ROCKPORT TX | 6181 EUCALYPTUS      |
|--------------------|-----------------------|-----------------------|--------------------------|-----------------|-----------------|---------------------------|--------------------------|---------------------|------------------------|--------------------------|---------------------------|--------------------|-----------------------|---------------------------|----------------------------|----------------------|---------------------|-----------------------|-------------------------|---------------------|----------------------------|---------------------|---------------------|------------------------|----------------------------------|--------------------|------------------------------|-------------------------------|-----------------------|-------------------|---------------------|------------------|------------------|----------------|---------------------|---------------------|-----------------------------------|------------------|-----------------------|----------------------------|----------------|------------------------------|-----------------|--|------------------------|-------------------------|------------------|----------------------|
| PO BOX 3103        | 2650 MIRACLE MILE     | US HIGHWAY 70 SRT 170 | 1500 S WHITE MOUNTAIN RD | 1250 S 20TH AVE | 2250 HIGHWAY 60 | MP 342 102 HOSPITAL DRIVE | 1313 E THIRD ST          | 1495 N HAYDEN RD    | 14510 W SHIMWWAY DB    | 16101 N 82ND ST          | 15846 N CAVE CREEK RD     | 10050 W BELL RD    | 5750 W THUNDERBIRD RD | 1957 W DUNLAP AVE         | 1957 W DUNLAP AVE          | 5957 W NORTHERN AVE  | 13090 N 94TH DR     | 16844 N 59TH AVE      | 11540 E UNIVERSITY DR   | 1449 W SOUTHERN AVE | 1337 S GILBERT RD          | 912 W CHANDLER BLVD | 135 S POWER RD      | 1211 N COUNTRY CLUB DR | 15930 SOLITH 48TH STREET STE 100 | 10301 E OSBOBN BO  | 26 E BASELINE RD             | 3421 N 7TH AVE                | 2702 N 44TH ST        | 1525 N GILBERT RD | 13944 EUCLID AVE    | 1F COMMONS DR    | 55 MADISON AVE   | 737 F EMORY RO | 5400 GIRCON BLVD CE | 129 DROGRESS DRIAIY | 1175 BAKEB ST                     | 266 STATE ST     | 330 E 17TH ST         | 3201 KINGS HIGHWAY         | 1000 10TH AVE  | WEST 114TH AND AMSTERDAM AVE | 10342 DYNO DR   | 3348 N GERMANIOWN RD   | 98 STONE CHIMNEY RUISE | DO STONE CHIMANE DE SE  | 1102 FM 3036     | 610 N EUCALYPTUS AVE |
|                    |                       |                       |                          |                 |                 |                           | 0                        | SUITE D1 - D4       |                        |                          |                           | STE 29             |                       | STE 7                     |                            |                      |                     |                       |                         |                     |                            |                     |                     |                        |                                  |                    | STE 142                      |                               | SUITE 107 B           |                   |                     |                  |                  |                |                     | α.<br>Ο             | C TF D                            |                  |                       |                            |                |                              |                 |  |                        |                         |                  |                      |
|                    |                       |                       |                          |                 |                 |                           | 1                        | D4                  |                        |                          |                           |                    |                       |                           |                            |                      |                     |                       |                         |                     |                            |                     |                     |                        |                                  |                    |                              |                               | w                     |                   |                     |                  |                  |                |                     |                     |                                   |                  |                       |                            |                |                              |                 |  |                        |                         |                  |                      |
| PARKER             | BULLHEAD CITY         | PERIDOT               | MOM TOM                  | SAFFORD         | MIAMI           | WHITERIVER                |                          | SON CLIF WEST       | PHOENIX                | SCOTTSDALE               | PHOENIX                   | SUN CITY           | GLENDALE              | PHOENIX                   | PHOENIX                    | GLENDALE             | PEORIA              | GLENDALE              | APACHE JUNCTION         | TEMPE               | MESA                       | CHANDLER            | MESA                | MESA                   | SCOTTSDALE                       | PHOENIX            | PHOENIX                      | PHOENIX                       |                       | GILBERT           | EAST CLEVELAND      |                  | MORRISTOWN       | ALBOQUERQUE    | CULIVAN             | CUSTA MESA          |                                   | NORTH PAGEN      | NEW/ YORK             | BROOKLYN                   | NEW YORK       | NEW YORK                     | HAYWARD         | BARTLETT   | SUPPLY                 | HOUSTON                 | ROCKPORT         | INGLEWOOD            |
| PARKER AZ          |                       |                       |                          |                 |                 | χi                        |                          | SCOTTSDALE          |                        | TE                       |                           |                    | CH .                  |                           | •                          | ĹĒ                   |                     |                       |                         |                     |                            | DLER                |                     | MESA A7                | ALE                              |                    | PHOENIX AZ                   |                               | PHOENIX               |                   | EAST CLEVEL AND OH  |                  |                  |                |                     | SA                  | N                                 |                  |                       |                            | NEW YORK NY    | NEW YORK NY                  | HAYWARD WI      | BARTLETT   |                        | S                       |                  | INGLEWOOD CA         |
| AZ                 | AZ                    | AZ                    | AZ                       |                 | AZ              | AZ                        | MINSIOM                  | SCOTTSDALE AZ       | AZ                     | ALE AZ                   |                           | AZ                 | E AZ                  | A7                        | AZ                         | LE AZ                | AZ                  | AZ                    | ΑZ                      | ΑZ                  | AZ                         | DLER AZ             | A7                  | >                      | AZ<br>AZ                         | AZ                 |                              | AZ                            | PHOENIX               | A7                | Q .                 |                  | 2 2              | Z N            | X C                 | SA CA               | ); <u>C</u>                       |                  | <u> </u>              | N                          | NY             |                              |                 |  | NC C                   | ν.<br>TX                | Τx               |                      |
| AZ 85344           | AZ 86442              | AZ 85542              | AZ 85901                 | AZ 85546        | AZ 85539        | R AZ 85941                | WINSI DW AZ              | SCOTTSDALE AZ 853/5 | AZ 85027               | ALE AZ                   | AZ 85032                  | AZ 85351           | E AZ 85306            | AZ 85021                  | AZ 85021                   | LE AZ 85301          | AZ 85381            | AZ 85306              | AŽ 85120                | AZ 85282            | AZ 85204                   | DLER AZ 85225       | A7 85206            | AZ AZ                  | ALE AZ 85256                     | AZ 85007           | AZ                           | AZ 85013                      | PHOENIX AZ 85008      | A7                | OH 44112            | NH 3053          | N: 3050          | NM 8/1/8       | MO 63080            | SA CA 92626         | C 64/3                            | N1 10003         | NIV 10003             | NY 11234                   | NY 10019       | NY 10025                     | W               | ¬¬Z  | NC C                   | N TX                    | TX 78382         | CA                   |

| 6362 BRADENTON FLINPATIENT SERVICES | 6357 SEBRING FLINPATIENT SERVICES | 6355 SAFFORD HOME - JV | 6347 ATIANTIS          | 6346 BOYNTON REACH GILLE STREAM | 6344 GARDEN CITY  | 6338 LONGVIEW        | 6336 JUNCTION CITY  | 6335 CONCORDIA    | 6330 CANTE DICE FA | 6324 NEVADA ACUTES BMAN | 6322 IRON MOUNTAIN    | 6321 VALLEY CREEK  | 6320 ALEXANDER CITY | 6319 BUDGNIY METBO ACUTES | 6316 BULLHEAD CITY ACUTES | 6311 TRI CITY  | 6307 INLAND OC APHERESIS | 6306 BALDWIN       | 6305 MANISTEE       | 6304 BIG RAPIDS    | 6303 CADILLAC          | 6301 COON DARING MAN | 6300 NORTHWEST LAS VEGAS (NEW) | 6299 USA JAGUAR | 6292 DESERTINN        | 6289 MYRTLE BEACH DIALYSIS SC | 6284 THUNDERBIRD JV HOME | 6283 BUENA CREEK HOME | 6282 NEVADA EIRE MESA HOME | 6280 GOODVEAR AZ IV     | 6278 AVONDALE JV    | 6277 PALM VALLEY JV | 6276 BMA ESTRELLA JV | 6275 BMA SUN CITY JV   | 6274 SAN TAN - JV | 6273 SOUTHEAST VALLEY JV | 6272 MAMMOTH JV        | 6271 AK-CHIN JV      | 6270 SUN LAKES JV | 6269 CASA GRANDE JV | 6267 NORTHWEST TUCSON DIALYSIS JV | 6266 LAKE HAVASU JV | 6264 BMA FLAGSTAFF JV<br>6265 PRESCOTT VALLEY JV |
|-------------------------------------|-----------------------------------|------------------------|------------------------|---------------------------------|-------------------|----------------------|---------------------|-------------------|--------------------|-------------------------|-----------------------|--------------------|---------------------|---------------------------|---------------------------|----------------|--------------------------|--------------------|---------------------|--------------------|------------------------|----------------------|--------------------------------|-----------------|-----------------------|-------------------------------|--------------------------|-----------------------|----------------------------|-------------------------|---------------------|---------------------|----------------------|------------------------|-------------------|--------------------------|------------------------|----------------------|-------------------|---------------------|-----------------------------------|---------------------|--|
| PO BOX 1398                         | TABLE AVE                         | 1350 S CONGRESS AVE    | EEDS C CONCRESS AVE    | 6064 N SHELDON RD               | 27201 W WARREN ST | 5616 OCEAN BEACH HWY | 1106 SAINT MARYS RD | 1100 HIGHI AND DR | 240 GRANDVIEW AVE  | 3565 E POST RD          | 1711 S STEPHENSON AVE | 201 LINCOLN LN     | 3368 HIGHWAY 280    | 1761 MCCULLOCH BLVD N     | 967 HANCOCK RD            | 734 N ALAMO RD | 7927 OSTROW ST           | 1101 WASHINGTON ST | 1293 E PARKDALE AVE | 14307 NORTHLAND DR | 3465 NORTHDALE BLVD NW | 6330 S PECO5 RD      | 3150 N TENAYA WAY              | 575 STANTON RD  | 1210 FOX MEADOWS BLVD | 4592 OLEANDER DR              | 5750 W THUNDERBIRD RD    | 950 HACIENDA DR       | SOUN BUILDANG CT           | 4502 W INDIAN SCHOOL RD | 10750 W MCDOWELL RD | 13657 W MCDOWELL RD | 5546 W ROOSEVELT ST  | 12213 W BELL RD        | 300 W HIGHWAY 287 | 22715 SELISWORTH RD      | 14786 STATE HIGHWAY 77 | 16536 NI MARICORA RO | 9666 E RIGGS RD   | 695 E COTTONWOOD LN | 6261 N LA CHOLLA BLVD             | 2145 MESOUITE AVE   | 5200 E CORTLAND BLVD 3605 RANCH DR               |
|                                     |                                   | STE 101                | STE 110                |                                 |                   |                      | STE 106             |                   | STE 200            |                         | STE 130               |                    |                     |                           |                           |                | STE B                    |                    |                     |                    |                        | STE 110              |                                | STE B           |                       |                               |                          |                       |                            |                         |                     |                     |                      |                        |                   |                          | PO BOX 616             | 30 BOX C10           | STF 143           |                     |                                   |                     | SUITE A1 - A4                                    |
| MELR                                | SA                                |                        |                        |                                 |                   |                      |                     |                   |                    |                         |                       |                    |                     |                           |                           |                |                          |                    |                     |                    |                        |                      |                                |                 |                       |                               |                          |                       |                            |                         |                     |                     |                      |                        |                   |                          |                        |                      |                   |                     |                                   |                     |  |
| MELROSE PARK                        | SAFFORD                           | ATLANTIS               | BOYNTON BEACH          | CANTON                          | DEARBORN HEIGHTS  | LONGVIEW             | LINCTION CITY       | SALINA            | CAMP HILL          | LAS VEGAS               | IRON MOLINTAIN        | ALEXANDER CITY     | PHOENIX             | LAKE HAVASU CITY          | BULLHEAD CITY             | ALAMO          | SAN DIEGO                | BALDWIN            | MANISTEE            | CADILLAC           | COON RAPIDS            | LAS VEGAS            | LAS VEGAS                      | MOBILF          | SEVIERVILLE           | MYRTLE BEACH                  | GIENDALE                 | LAS VEGAS             | GOODYEAR                   | PHOENIX                 | AVONDALE            | GOODYEAR            | DENTE                | STIBBBISE<br>FLOREINCE | EL OBENICE CREEK  | MAMMOTH                  | MARICOPA               | SUN LARES            | CASA GAANUE       | CASA GRANDE         | TUCSON                            | PRESCOIL            | FLAGSTAFF  |
| OSE PARK IL                         | FFORD AZ                          | ATLANTIS FL            | BOYNTON BEACH FL       |                                 |                   | LONGVIEW             |                     |                   |                    |                         | IRON MOLINTAIN MI     | ALEXANDER CITY AL  |                     | LAKE HAVASU CITY AZ       |                           |                | SAN DIEGO CA             |                    | 0                   |                    | SOIN                   |                      | AS                             | MOBILE AL       |                       | ACH                           | GIENDAIE AZ              | EGAS                  |                            |                         |                     | GOODYEAR AZ         |                      | ,,                     | EEX.              |                          |                        |                      |                   |                     | TUCSON AZ                         |                     | **   |
|                                     | FFORD AZ 85546                    | T.                     | BOYNTON BEACH FL 33436 | <u> </u>                        | ₹ :               |                      | \$ 6                | KS KS             |                    | NV                      | OUNTAIN MI            | ADER CITY          | AZ                  | AZ                        | AZ                        | √x !           | CA VI                    | 2 3                | <u> </u>            | 2 3                | NW                     | NV                   | AS                             | AS NV           | ŤV                    | ACH SC                        | )A F                     | EGAS NV               | AZ                         | AZ                      | AZ                  | A7                  | A2                   | . AZ                   | EEK AZ            | A.                       | AZ                     | AZ                   | A Z               | ۸7                  | A2<br>A7                          | A2                  | AZ   |
| Ë                                   | AZ                                | T.                     | F                      | MI 48187                        | MI 48127          | W <sub>A</sub>       | KS 66441            | KS 67401          | PA 17011           | NV 89120                | OUNTAIN NE            | ADER CITY AL 35010 | AZ 85040            | AZ 86403                  | AZ 86442                  | TX 78516       | CA M                     | M: 49660           | MI 49307            | M: 49601           | PIDS MN 55448          | NV 89120             | AS NV 89128                    | AS              | TN 37862              | EACH SC 29577                 | )AI F                    | GAS NV 89128          | AZ 85338                   | AZ 85031                | AZ 85392            |                     | AZ 85043             | AZ 85132               | EEK AZ 85142      | AZ 85618                 | AZ 85139               | AZ 85248             | A2 85122          | AZ 85172            |                                   | AZ 86303            | AZ 86004   |

|  | 6441 PALM BEACH HE INPATIENT SERVICES 6443 PUNTA GORDA FL INPATIENT SERVICES 6445 KINGMAN DIALYSIS - JV 6446 NORTH FMC HOUMA 6447 MONTEVALLO 6452 FRESENIUS MEDICAL CARE SILVER DIALYSIS CHERRY HILL 6456 CENTRAL LAKE CHARLES | 6420 EAST BROWARD FL INPATIENT SERVICES 6421 SMKC BILOXI HOME 6422 MUNCIE 6423 MUNCIE 6438 SCHOLLS FERRY - JV | 6408 MAYWOOD PARK - JV 6409 NOBLE WOODS - JV 6410 HILLTOP DIALYSIS - JV 6411 WEST SALEM 6412 BELZONI 6413 ROCKDAJE KIDNEY CENTER  | 6396 BATESBURG LEESVILLE JV 6398 CARO 6399 GULL ROAD 6402 FOLEY 6403 THE GLADES 6404 GREENBRIER COUNTY 6405 MASONIC HOME 6407 WINCHESTER DIALYSIS  | 6387 RMO JV 6388 LUGOFF ELGIN JV 6390 LEXINGTON JV 6391 NEWBERRY JV 6392 MIDTOWN JV 6393 WEST COLUMBIA JV 6394 MEADOWLAKE JV 6395 FAIRFIELD COUNTY JV | 6363 SILVER SPRING 6365 LAWRENCEBURG 6369 NE DADE FL INPATIENT SERVICES 6372 HAEMO-STAT SOUTH 6374 PORT ST. LUCIE FL INPATIENT SERVICES 6377 MOUNTAIN VISTA ACUTE 6379 VIEQUES 6381 SOUTH MIAMI FL INPATIENT SERVICES 6382 CAMDEN JV 6383 COLUMBIA JV 6384 SOUTH COLUMBIA JV 6385 SE COLUMBIA ACUTE JV   |
|--|--|---|---|--|---|--|
| URB. SANTA JUANITA<br>723 S MAIN ST<br>630 W SAINT GEORGES AVE<br>560 S MAPLE ST | 1010 LAKELAND SQUARE EXT<br>1739 E BEVERLY AVE<br>144 WAR HORSE PL<br>3883 HIGHWAY 25<br>1417 BRACE RD<br>2309 RYAN ST   | 784 HOWARD AVE 784 HOWARD AVE 784 HOWARD AVE 4021 W KILGORE AVE 6495 NEW HAMPSHIRE AVE 10300 SW NIMBUS AVE    | 11909 NE GLENN WIDING DR 5333 W BASELINE RD 328 WARNER MILNE RD 1060 2ND ST NW 16451 US HIGHWAY 49  | 303 VILLAGE SQUARE DR 95 ELMDOR DR 5010 GULL RD 230 E FERN AVE 16740 SW 88TH ST 1215 MAPLEWOOD AVE 3501 MOYERS CIRCLE STE 200 1145 W LEXINGTON AVE | 1012 LYKES LN 909 CAROLINA DR 131 WHISDERING WINDS DR 2041 MEDICAL PARK DR 1301 TAYLOR ST 105 SUM MOR DR 7631 WILSON BLVD 1126 US HIGHWAY 321 BUS S   | 12120 PLUM ORCHARD DR 1311 S LOCUST AVE 14307 NORTHLAND DR 7927 OSTROW ST  4602 E ELWOOD ST CDT SUSANA CENTENO 7840 ROSWELL RD 7 HAILE LN 2125 ADAMS GRV 2139 ADAMS GRV 1840 PINEVIEW DR 5 RICH AND MEDICAL PARK DR  |
| CALLE 30 200 CALLE ESP BAYAMON MOSCOW LINDEN STE 6 WACONIA                       |  | STE PA  | \$ ) .<br>\$ \text{\$\tex{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\}\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\text{\$\tex{ | 1ST FLOOR  | TIT FLOOR WEST HOSPI COLUMBIA  LUGOFF  LEXINGTON  NEWBERRY  COLUMBIA  WEST COLL  COLUMBIA  WINNSBOR   | STE B  ROAD 997, KM 0.1, D BLDG. 200, SUITE 210  |
| SP BAYAMON MOSCOW LINDEN WACONIA   | 5 Q <b>3</b> ± 5 P   |   |   |  |   | 0 0  |
| NIA<br>NIA   | FLOWOOD<br>KINGMAN<br>HOUMA<br>MONTEVALLO<br>CHERRY HILL   | ROCKDALE BILOXI BILOXI MUNCIE HYATTSVILLE PORTLAND  | PORTLAND HILLSBORO OREGON CITY SALEM BELZONI  | LEESVILLE CARO KALAMAZOO FOLEY MIAMI LEWISBURG MASONIC HOME WINCHESTER   | IRMO IRMO LUGOFF LEXINGTON NEWBERRY COLUMBIA WEST COLUMBIA COLUMBIA WINNSBORO   | SILVER SPRING LAWRENCEBURG BIG RAPIDS SAN DIEGO PHOENIX 0.1, DEST VIEQUES TE 210 ATLANTA CAMDEN COLUMBIA COLUMBIA COLUMBIA COLUMBIA  |
| ANDANCES PR  |  | ROCKDALE TX BILOXI MS BILOXI MS MUNCIE IN HYATTSVILLE MD PORTLAND OR  |   | ILE  1AZOO  1BURG  VIC HOME  | IRMO SC LUGOFF LUGOFF SC LEXINGTON SC NEWBERRY SC COLUMBIA COLUMBIA SC WEST COLUMBIA SC WINNSBORO SC  | SILVER SPRING LAWRENCEBURG BIG RAPIDS SAN DIEGO PHOENIX PHOENIX EST VIEQUES ATLANTA CAMDEN COLUMBIA COLUMBIA COLUMBIA COLUMBIA   |
| ē  | Z N PL A Z MS  | AND<br>SAILTE<br>E<br>E   | Z M O O O O O O   | LLE SC MI 1AZOO MI AL FL SURG WV VIC HOME KY   | O   | SILVER SPRING LAWRENCEBURG BIG RAPIDS SAN DIEGO PHOENIX PARATIANTA CAMDEN COLUMBIA C |
| PR NO  | MS 39232<br>AZ 86409<br>LA 70360<br>AL 35115<br>NJ 8034  | ALE TX MS MS E IN SVILLE MD OR  | OR 97220 OR 97123 OR 97045 OR 97304 MS 39038  | LLE SC 29070  MI 48723  1AZOO MI 49048  AL 36535  FL 33196  SURG WV 24901  VICHOME KY 40041  VISTER KY 40391                                       | SC S  | SILVER SPRING         MD         20904           LAWRENCEBURG         TN         38464           BIG RAPIDS         MI         49307           SAN DIEGO         CA         92111           PHOENIX         AZ         85040           EST VIEQUES         PR         765           ATLANTA         GA         30350           CAMDEN         SC         29020           COLUMBIA         SC         29203   |

| 6/8-594-7526 770-218-3808 | 30066   | GA             | MARIETIA                       |             | XEX / KENINESTONE CIN             |  |
|---------------------------|---------|----------------|--------------------------------|-------------|-----------------------------------|--|
| 765-472-1531              | 46970   | ) Z            | では大口                           |             | 1977 KENNIESTONIE ČIB             | 6667 COBB ACUTES   |
| 260-927-1309              | 46706   | Z              | AUBURN                         |             | 25 W 2ND ST                       | 6663 PERU IN - JV  |
| 419-782-9090              | 43512   | : 오            | AND 1850                       | SUITES 1846 | 1540 tv / 15TH ST                 | 6662 DEKALB COUNTY - JV  |
| 419-636-0584              | 43506   | 모              |                                | 1           | 1850 E 3ND ST                     | 6661 DEFIANCE - JV   |
| 260-355-0510              | 46750   | ź              | HUNTINGTON                     | STE 112     | 2859 NOXI HYARK AVE               | AREO BRYAN IN  |
| 574-269-3553              | 46580   | ž              | WARSAW                         |             | 3334 LAKE CITY HWY                | SAMO HINTINGTON IV   |
| 765-662-9792              | 46952   | ź              | MARION                         |             | 1797 W KEM RD                     | 665/ GRANI COUNTY - JV   |
| 260-724-8303              | 46733   | ž              | DECATUR                        |             | 81 / S. 13TH ST                   | GGEZ CRANT COUNTES - JV  |
| 919-544-3451              | 27713   | NC             | DURHAM                         |             | 3516 TRICENTER BLVD               | 6656 TORMAIN ACCIES  |
| 276-628-3380              | 24210   | VA             | ABINGDON                       |             | 341 FALLS DR NW                   | CET DUBLIAN ACTITES  |
| 304-487-3866              | 24740   | W              | PRINCETON                      |             | 160 SPRINGHAVEN DR                | 6653 MOUNTAIN EMPIRE ACUTES  |
| 434-792-1436              | 24541   | VA             | DANVILLE                       | STE C       | 129 BROAD ST                      | GGES AGUINTAIN FAIRING AGUITS  |
| 434-392-8846              | 23901   | ٧A             | FARMVILLE                      |             | 1801 E 3RO ST                     | 6652 SOLITUEBNI VA ACLITES   |
| 540-342-1419              | 24014   | V <sub>A</sub> | ROANOKE                        |             | 404 MCCLANAHAN ST SW              | EGE1 FARANALLE ACUTES  |
| 301-797-2311              | 21742   | Mo             | HAGERSTOWN                     |             | 12931 OAK HILL AVE                | 6660 CENTRAL ACUTES  |
| 304-263-0964              | 25401   | W/             | MARTINSBURG                    |             | 103 MARCLEY DR                    | 6640 HACEBSTOWN ACUTES   |
| 606-439-3478              | 41701   | Ϋ́             | HAZARD                         |             | 516 VILLAGE LN                    | 6649 MARTINISHING ACUTES   |
|                           | 60126   | =              | ELMHURST                       | STE 207     | 501 W LAKE ST                     | 6647 EAST KENTLICKY ACHTES   |
| 704-332-9206              | 28025   | NC             | CONCORD                        |             | 133 UNION ST S                    | 6646 OUTOADO WEST STIBLIBRANTAGUETE  |
| 704-332-9206              | 28204   | NC             | CHARLOTTE                      |             | 200 HAWTHORNE LN                  | 6645 ROCK HILL ACTITES   |
| 828-464-3830              | 28613   | NC             | 1 CONOVER                      | STE A101    | 301 IOH SI NW                     | 6644 NOVANT ACLITES  |
| 336-951-4000              | 27401   | NC             |                                |             | 1200 N ELM ST                     | 6643 HICKORY AREA ACUIES   |
| 270-782-1318              | 42104   | <b>~</b>       | BOWLING GREEN                  |             | 1834 LYDA AVE                     | 6647 GREENISBORD AREA ACUTES   |
| 606-678-9811              | 42503   | ₹              | SOMERSET                       |             | 119 TRADEPARK DR                  | 6641 BOWING CREEN ACTIFIC  |
|                           | 23454   | VA             | VIRGINIA BEACH                 | STE 105     | 933 FIRST COLONIAL RD             | GGAO CLAIRES AND ACCUSED   |
| 270-825-3792              | 42431   | ₹              | MADISONVILLE                   |             | 1020 WATERFALL CT                 | 6638 WEST KENTUCKY ACUTES  |
| 270-443-0217              | 42003   | ΚΥ             | PADUCAH                        |             | 1530 LONE OAK RD                  | 6630 FAUUCAH ACUTES  |
| 434-447-4141              | 23970   | VA             | SOUTH HILL                     | STE A       | 201 E FERRELL ST                  | 6637 CARLICALL ACLIES  |
| 757-247-4080              | 23607   | VA             | NEWPORT NEWS                   | NOLL        | 225 CHESAPEAKE AVE                | 6635 RAI VIRGINIA ACUTES   |
| 804-288-5053              | 23229   | VA             | RICHMOND                       |             | 1501 SANTA ROSA RD                | 6634 WEST END ACCIES   |
| 252-522-5725              | 28504   | NC             | KINSTON                        |             | 604 AIRPORT RD                    | 6633 ENCIACUTES  |
|                           | 22401   | ۷A             | FREDERICKSBURG                 |             | 230 FREDERICKSBURG CENTER PARKWAY | 6632 FREDERICKSBURG ACUTES   |
|                           | 23502   | V <sub>A</sub> | NORFOLK                        | STE 140     | 6320 N CENTER DR                  | 6631 HAMPTON ACUTES  |
| 304-682-5371              | 25801   | <b>₹</b>       | BECKLEY                        |             | 1737 HARPER RD                    | 6628 BECKLEY AREA ACUTES   |
| 7798-545-40F              | 26554   | W/             | FAIRMONT                       |             | 31 LANDING LN                     | 6627 MORGANTOWN AREA ACUTES  |
|                           | 45750   | 9 :            | MARIETTA                       |             | 16 ACME ST                        | 6626 HUNTINGTON AREA ACUTES  |
| 423-929-7181              | 37604   | Z<br>Z         | JOHNSON CITY                   |             | 100 TECHNOLOGY LN                 | 6625 TRI-CITIES ACUTE  |
|                           |         |                |                                |             |                                   | 6624 HOUSTON ACUTES - SOUTHWEST  |
| 210-435-2100              | /623/   | >              | SAN ANIONSO                    | 0:1         |                                   | 6623 HOUSTON ACUTES - SOUTHEAST  |
|                           | מטטטט   | <del>{</del> } |                                | STE 410     | 803 CASTROVILLE RD                | 6618 WEST BEXAR  |
|                           | מת בת מ | ۸7             | VIMA                           |             | 745 SOUTH RIO VISTA DR            | 6617 YUMA  |
|                           | 91411   | C 2            | VAN NIJYS                      |             | 14812 OXNARD ST                   | 6616 VAN NUYS - JV   |
|                           | 92021   | CA :           | EI CAION                       |             | 570 N 2ND ST                      | 6608 EAST COUNTY HOME - JV   |
|                           | 1055    | <u>.</u>       | TAMARAC                        |             | 7059 NW 88TH AVE                  | 6606 TAMARAC - JV  |
|                           | 49855   | <u>≤</u>       | 2ND FLOOR - HEMODIAI MARQUETTE | 2ND FLO     | 580 W COLLEGE AVE                 | 6498 MARQUETTE   |
|                           | 59715   | M              | )S BOZEMAN                     | STE 3105    | 931 HIGHLAND BLVD                 | 6497 BOZEMAN   |
|                           | 27332   | NC             | SANFORD                        |             | 115 WILSON RD                     | 6496 CAROLINA DIALYSIS - LEE COUNTY  |
|                           | 48180   | ₹              | 00 TAYLOR                      | SUITE 100   | 22970 NORTHLINE RD.               | 6495 FRESENIUS MEDICAL CARE TAYLOR   |
| 910-592-0333              |         |                |                                |             |                                   | THE RESIDENCE OF THE PARTY OF T |

| 6785 PITTSBURG - JV                | 6/83 CONCORD - JV     | 6782 WESLEY PEDIATRIC MANAGED | 6779 WADSWORTH             | 6774 NORTH SARASOTA    | 6773 ROSEBORO      | 6770 PRINCETON BAPTIST AL INPATIENT SERVICES | 6761 PRESCOTT VALLEY HOME JV | 6760 MILLINGTON |                 | 6757 TRADITION                                  | 6754 HEALTHSOUTH REHAB AL INPATIENT SERVICES | 6750 SKYWAY DIALYSIS | 6749 RENO COUNTY | 6747 WEST WILLOW | 6745 SHAWANO      | 6744 KING GEORGE    | 6743   RONTON | 6740 HIRAWI - JV  | 6732 KSI HOCKING HILLS - JV | 6731 PEMBROKE      | 6730 WINYAH      | 6728 MOBILE ACUTES | 6727 UNIVERSITY HOSPITAL ACUTES | 6717 FLORISSANT   | 6716 S FL HOME THERAPIES - JV | 6715 EAST HILLS - JV | 6714 SHALER - JV | 6/11 THREE RIVERS - JV | 6710 SOUTH HILLS - JV | 6709 WESTERN PENNSYLVANIA | 6707 OHIO VALLEY - JV | 6706 PENN HILLS - JV | 6705 NWA MEDICAL CENTER AL INPATIENT SERVICES | 6704 ANNISTON AL INPATIENT SERVICES | 6701 GAINESVILLE EL ACLITES | 6680 BROWARD INPATIENT SYCS. 6700 ABILENE LONE STAR | 6677 PACNW MULTI-CARE IN-PAT. ACUTE SVCS. | 6676 DOYLESTOWN ACUTES | 6675 LEHIGH ACUTES | 6674 CENTRAL GA ACUTES | 6671 TANNER ACUTES  | 6670 ANDERSON ACUTES | CCCO ALOBATH ELITAON VOLITES |
|------------------------------------|-----------------------|-------------------------------|----------------------------|------------------------|--------------------|--|------------------------------|-----------------|-----------------|---|--|----------------------|------------------|------------------|-------------------|---------------------|---------------|-------------------|-----------------------------|--------------------|------------------|--------------------|---------------------------------|-------------------|-------------------------------|----------------------|------------------|------------------------|-----------------------|---------------------------|-----------------------|----------------------|---|-------------------------------------|-----------------------------|---|---|------------------------|--------------------|------------------------|---------------------|----------------------|------------------------------|
| 365 LENNON LN<br>2155 LOVERIDGE RD | 508 CONTRA COSTA BLVD | 550 N HILLSIDE ST             | 1160 WILLIAMS RESERVE BLVD | 8037 COOPER CREEK BLVD | 100 F PI FASANT ST | 701 PRINCETON AVE SW                         | 3605 RANCH DR                | 7840 CHURCH ST  | 4569 SUMMER AVE | 523 E GRANT ST<br>1748 SW SAINT LUCIE WEST BLVD | 3800 RIDGEWAY DR                             | 783 NEW HIGHWAY 68   | 1900 E 23RD AVE  | 1444 W WILLOW ST | 1509 S LINCOLN ST | 10344 INDIANTOWN RD | 158 N 2ND ST  | 1777 COOK BARKWAY | 1550 SHERIDAN DR            | 1327 HARRY WEST LN | 2623 S FRASER ST | 2620 OLD SHELL RD  | 1111 MEDICAL CENTER BLVD        | 577 HOWDERSHELLRD | 3508 N UNIVERSITY DR          | 10922 FRANKSTOWN RD  | 880 BUTLER ST    | 1401 FORBES AVE        | 4651 LIBRARY RD       | 5124 LIBERTY AVE          | 3 ROBINSON PLZ        | 11624 KELEKET DR     |   | 400 F 10TH ST                       | 6541 SAINT IOHNS AVE        | 349 S DANVILLE DR                                   | 719 SLEATER KINNEY RD SE                  |                        |                    | 118 OSIGIAN BLVD       | 1277 KENNESTONE CIR | 1277 KENNESTONE CIR  | ながら レアスパルアウザウムバイ かいひ         |
| STE 160                            |                       | BLDG 4 TOWER 6                |                            |                        |                    | S.W.   |                              |                 |                 |   |  |                      |                  |                  |                   |                     |               |                   | STE 206                     |                    |                  |                    | J. VV.                          | 2                 |                               |                      | SHALER PLAZA     | STE 250                |                       |                           | STE 110               |                      |   |                                     |                             |   | STE 152                                   |                        |                    |                        |                     |                      |                              |
|                                    |                       | ER 6                          |                            |                        |                    |  |                              |                 |                 |   |  |                      |                  |                  |                   |                     |               |                   |                             |                    |                  |                    |                                 |                   |                               |                      |                  |                        |                       |                           |                       |                      |   |                                     |                             |   |   |                        |                    |                        |                     |                      |                              |
| WALNUT CREEK<br>PITTSBURG          | PLEASANT HILL         |                               | WADSWORTH                  | UNIVERSITY PARK        | ROSEBORO           | BIRMINGHAM                                   | PRESCOTT                     | MILLINGTON      | MEMPHIS         | PORT SAINT LLICIE                               | BIRMINGHAM                                   | SWEETWATER           | HUTCHINSON       | CHICAGO          | SHAWANO           | KING GEORGE         | GEANA         | HIRAM             | LANCASTER                   | PEMBROKE           | GEORGETOWN       | MOBILE             | MARRERO                         | FLORISSANT        | SUNRISE                       |                      | PITTSBURGH       | PITTSBURGH             | BETHEL PARK           | PITTSBURGH                | PITTSBURGH            | PITTSBURGH           |   | ANNISTON                            | DALATKA                     | ABILENE   | OLYMPIA                                   |                        |                    | WARNER ROBINS          | MARIETTA            | MARIETTA             | P K > 7 - 7 - 4 - 7 >        |
| WALNUT CREEK CA PITTSBURG CA       |                       | WICHITA                       | WADSWORTH                  | UNIVERSITY PARK FL     |                    | BIRMINGHAM                                   |                              |                 | MEMPHIS TN      | MACOMB IL                                       | BIRMINGHAM                                   | SWEETWATER TN        |                  |                  |                   |                     | OCEANA WY     |                   | STER                        |                    |                  | i                  | MARRERO I A                     | ī                 |                               | PITTSBURGH           |                  |                        | BETHEL PARK PA        | PITTSBURGH PA             |                       | PITTSBURGH PA        |   | ANNISTON AT                         |                             | ABILENE TX  | OLYMPIA WA                                |                        |                    | WARNER ROBINS GA       | MARIETTA GA         | MARIETTA GA          |                              |
|                                    | Ç.                    | WICHITA                       |                            | 꾸 ?                    |                    | AM   | AZ                           | Ţ.              | TN - F          | PORT SAINT LIGHT FL 34986                       | AL   |                      | KS               | =                | ¥                 | VA :                |               | GA.               | STER OH                     |                    | SC               | AL :               |                                 | T MO              | F                             | PITTSBURGH PA        | PITTSBURGH       | PA                     |                       |                           | PΑ                    |                      | إ   |                                     | <u> </u>                    | Τx  |   |                        |                    |                        |                     |                      | <u>}</u>                     |
| CA<br>CA                           | CA 94523              | WICHITA KS 67214              | ОН 44281                   | 꾸 ?                    | TX 75142           | AM AL  | AZ 86303                     | TN 38053        | TN - F          | El 34986  | AL 35209                                     | TN 37874             | KS 67502         | IL 60642         | Wi 54166          | VA :                | OH 45638      | GA 30141          | STER OH 43130               | NC 28372           | SC 29440         | AL 36607           | A                               | MO 63031          | FL 33351                      | PITTSBURGH PA 15235  | PITTSBURGH PA    | PA 15219               | PA                    | PA 15224                  | PA 15205              | PA 15235             | إ   | Al 36207                            | E) 27477                    | Τx  | WA 98503                                  | 215-488-7226           | 610-435-6718       | GA                     | GA                  | GA<br>GA             | 30000                        |

| 6919 WINSLOW TOWNSHIP                   | 6916 EDISON DIALYSIS DENTER | 6913 FRESENIUS MEDICAL CARE MARINA BAY |                  | 6911 MIAMI ACUTES | 6910 GREATER LOUISVILLE ACTITES |                   | 6891 GREATER RALEIGH ACUTES |                  | 6888 GREATER CAPE FEAR ACUTES |                | 6885 KEARNY MESA - JV | 6884 WATAUGA COUNTY | 6881 RICHLAND PARISH | 6880 MOREHOUSE PARISH DIALYSIS CENTER | 6868 CORAL SPRINGS | 6867 UNION PARISH    | 6866 WEST MONROE | 6865 NORTH MONROE   | 6859 NX STAGE - ST. RAPHAEL / NORTH HAVEN | 6856 MT. MORIAH HOME        | 6852 WESTERN HARTFORD | 6848 GOOCHLAND - JV | 6845 SOUTH PRICE | 6844 PUEBLO WEST   | 6843 MOUNT MORIAH          | 6840 WEST JERSEY ACUTES | 6831 BALBOA-SOUTH BAY HOME THERAPIES | 6818 HILTON HEAD ACUTES | 6817 ST. VINCENTS AL INPATIENT SERVICES | 6813 DETROIT ACUTE NORTH | 6810 DEERFIELD  | 6808 ERESENIUS MEDICAL CARE LEBANON MARION COLINTY | 6806 NORTH BJO BANCHO - IV     | 6805 HARSTON HILLS JV | 6803 Mission Fritzing Diagram Center | 6803   BOBERT BRITCHARD DIALYSIS CENTER | 6807 NOTAND THEOLOGA ALINEATIENT SERVICES | GOOD BLISSELL MEDION ALINEATIENT SERVICES | 6890 (ANIER HOSBITAL ALINBATIONIT SERVICES | S708 FAST ANTIOCH        | 6792 NORTH SALISBURY | 6780 BAIBOA INABEBIAI VALLEY LIONAE TUEBABIES | 6786 ANTIOCH - JV |
|---|-----------------------------|--|------------------|-------------------|---------------------------------|-------------------|-----------------------------|------------------|-------------------------------|----------------|-----------------------|---------------------|----------------------|---------------------------------------|--------------------|----------------------|------------------|---------------------|---|-----------------------------|-----------------------|---------------------|------------------|--------------------|----------------------------|-------------------------|--------------------------------------|-------------------------|---|--------------------------|-----------------|--|--------------------------------|-----------------------|--------------------------------------|---|---|---|--|--------------------------|----------------------|---|-------------------|
| 2 OLSEN AVE<br>510 WILLIAMSTOWN RD      | 1310 N MAIN ST              | 630 BAY BLVD                           | 1400 LINDBERG DR | 4259 SW 72ND AVE  | 5940 CROSSLAKE PKWY             | 200 W PLEASANT ST | 3604 BUSH ST                | 3827 BELL ST     | 1315 AVON ST                  | 7907 OSTROW ST | 7927 OSTROW ST        | 337 DEEREID RO      | 230 HIGHWAY 3048     | 530 DURHAM ST                         | 850 RIVERSIDE DR   | 1012 STERLINGTON HWY | 401 THOMAS RD    | 2344 STERLINGTON RD | 266 STATE ST                              | 6490 MOLINT MORIAH ROAD EXT | COL PINA DIST AVE     | 2913 RIVER RD W     | 64 S PRICE RD    | 73 N ASPEN SKI WAY | 5490 MOUNT MORIAH ROAD EXT | 1962 N OLDEN AVENUE EXT | 340 4TH AVE                          | 25 HOSPITAL CENTER BLVD | 810 SAINT VINCENTS DR                   | 3210 TRI PARK DR         | AUSTAKE COOK BO | 703 E MAINIST HILLS BLVD NE                        | JESE ENICHANTED HELLS BLVD NIC | SEO LAWS IN           | 1090 MEDICAL CENTER DRIVE            | 1000 MEDICAL CENTER DODGE               | 1/3/ HARPER RU                            | ZES FORT MOOD ST                          | 236 S FORT LICOR ST                        | 21.62 COLINITAY BALLS DO | 1314 REI MONT AVE    | 4510 OHARA AVE                                | 2386 BUCHANAN RD  |
|   | STE 105                     | STE 101                                | S. 101           |                   |                                 |                   |                             |                  |                               | STE B          | ŜTE A                 |                     |                      |                                       |                    |                      |                  |                     | 316 201                                   | STE 201                     |                       | STE K               | STE B            | :<br>:<br>:        | STE 102                    |                         | STE 18                               | STE 108                 |   |                          | 2 1380          |  |                                |                       | J. ROBERT PRITI                      | -<br>1<br>1                             |   |   |  | 316 304                  | STE 304              | STE 8   |                   |
|   |                             |  |                  |                   |                                 |                   |                             |                  |                               |                |                       |                     |                      |                                       |                    |                      |                  |                     |   |                             |                       |                     |                  |                    |                            |                         |                                      |                         |   |                          |                 |  |                                |                       | NTCH.                                |   |   |   |  |                          |                      |   |                   |
| EDISON<br>SICKLERVILLE                  | SANDWICH                    | CHULA VISTA                            | SLIDELL          | MIAM              | WACO                            | MILWAUKEE         | RALEIGH                     | HORENCE<br>LOBIS | FAYETTEVILLE                  | SAN DIEGO      | SAN DIEGO             | BAKERSFIELD         | RAYVILLE             | BASTROP                               | CORAL SPRINGS      | FARMERVILLE          | WEST MONROE      | MONROF              | NORTH HAVEN                               | CHIEFLAND                   | BLOOMFIELD            | GOOCHLAND           | BROWNSVILLE      | PLIEBLO WEST       | MONTGOMERY                 | EWING                   | CHULA VISTA                          | HILTON HEAD             | BIRMINGHAM                              | GRAND BLANC              | Der Branco.     | RICRANCHO  | FLOURTOWN                      | MISSION HILLS         | CHARD D                              | HUNTINGTON                              | BECKLEY                                   | KILLEEN                                   | ANTIOCH                                    | SALISBURY                | EL CENTRO            | BRENTWOOD                                     | ANTIOCH           |
| EDISON NJ                               | SANDWICH                    | À                                      |                  | MIAM FI           |                                 |                   | H                           | LORIS SC         |                               |                | SAN DIEGO CA          | FIELD               | RAYVILLE             | BASTROP                               |                    |                      |                  |                     | NORTH HAVEN                               |                             |                       |                     |                  | PUEBLO WEST CO     | MERY                       |                         | CHULA VISTA CA                       |                         | ·                                       | GRAND BLANC AL           | CERTIFICA XX    | HO   |                                | S                     | CHARD DHUNTINGTON                    | HUNTINGTON                              |   | KILLEEN                                   | 工  | ~                        |                      | ac  | ANTIOCH CA        |
| EDISON NJ 8820<br>SICKLERVILLE NJ 8081  | SANDWICH IL 60548           | 'A CA                                  | LA .             | ILLE              | ΤX                              | W                 | SH NC                       | NCE              | NC                            | CA             | :60                   | FIELD CA            |                      | LA                                    | Æ                  | LA                   | - S              | A                   |   | Į.                          | CT                    | VA                  | TX C             |                    | VIERY AL                   | Z                       | CA                                   | SC                      | A P                                     |                          | · · · · ·       | MN NM  | PA                             | CA                    | CHARD DHUNTINGTON WV                 | HUNTINGTON                              | WV  |   | CA   | 300                      | CA                   | DD CA   | CA                |
| NICE NICE NICE NICE NICE NICE NICE NICE | =                           | A CA 91910                             | LA 70458         | ILLE KY           | TX 76712                        | W) 53212          | SH NC                       | NCE SC 29505     | NC 28304                      | CA 92111       | :GO CA                | FIELD CA 93306      | LA                   | LA 71220                              | FL 33071           | LA 71241             | - S              | A 71203             | CT Z                                      | FL 32626                    | CT 6002               | VA 23063            | TX C             | (n 81007           | MERY AL 36117              | NJ 8618                 | CA 91910                             | SC 29926                | A P                                     | M: 48439                 | KY 40033        | HO NM 87144  | PA 19031                       | S CA 91345            | CHARD DHUNTINGTON WV                 | HUNTINGTON                              | WV  | Ϋ́  | CA   | MD 21804                 | CA 92243             | DD CA   |                   |

| 7030 EAST JEFFERSON COUNTY | 2020 FAST ITERESON COLUMN | 7029 FORESTDALE      | 7027 AUGUSTA AREA ACUTES | 7026 VAN NUYS   | 7025 WEISS         | 7024 HARRIMAN       | 7022 BERGEN RENAL HOME | 7020 BERGEN RENAL CARE |                  | 7010 SOUTH DENVER ACUTES | 7009 ELKTON     | 7008 NEWPORT PIKE  | 7007 RIVERSIDE PARK              | 7006 FMS EASTVIEW       |                   |                    | 7001 BEILEAIR DIAIYSIS CENTER | 7000 BELLEAIR HOME THERAPIES | 6998 NATOO HOME PROGRAM | 5994 SOUTHWEST FLORIDA DIALYSIS CENTER | 6992 NORTHEAST LAS VEGAS - JV | 6988 NORTHWEST OKLAHOMA CITY | 6985 ACUTE DAY ROAD      | 6984 NEPHROLOGY INC HOME | 6983 HARDIN COUNTY - JV | 6975 NORTH GEORGIA ACHTE | 6973 FORT VANCOUVER HOME | 6972 PANORAMA | 6970 CHESAPEAKE JV                 | 6969 COLLIMBIA HOME  | 6962 LAKE CLARKE SHORES | 6959 CENTRAL ASHLAND | 6957 CHARLESTON COUNTY  | 6956 NEPHROLOGY INC GOSHEN | 6955 NEPHROLOGY INC PLYMOUTH | 6954 NEPHROLOGY INC MISHAWAKA | 6953 NEPHROLOGY INC LAPORTE | 6952 NEPHROLOGY INC ELKHART | 6951 NEPHROLOGY INC BLACKTHORN | 6944 TRIGG COUNTY | 5942 CEDAR BLUFF   | CDAD PEDAD DIVISE<br>OUGH GIEDEN | 6934 GHRERT    | 6933 HENDERSONVILLE       | 6932 STEGER   | 6931 COOK INLET AK - HOME THERAPIES | 692 / BOTSFORD PARK |
|----------------------------|---------------------------|----------------------|--------------------------|-----------------|--------------------|---------------------|------------------------|------------------------|------------------|--------------------------|-----------------|--------------------|----------------------------------|-------------------------|-------------------|--------------------|-------------------------------|------------------------------|-------------------------|--|-------------------------------|------------------------------|--------------------------|--------------------------|-------------------------|--------------------------|--------------------------|---------------|------------------------------------|----------------------|-------------------------|----------------------|-------------------------|----------------------------|------------------------------|-------------------------------|-----------------------------|-----------------------------|--------------------------------|-------------------|--------------------|----------------------------------|----------------|---------------------------|---------------|-------------------------------------|---------------------|
| 9540 PARKWAY E             | 1004 FORESTDALE BLVD      | 1004 EOBESTDALE BOVO | 1109 MEDICAL CENTER DR   | 14812 OXNARD ST | 255   AFAYETTE AVE | 33 STATE BOLLTE 17M | 947 CEDAR IN           | 1405 W PARK ST         | 37139 HIGHWAY 26 | 723 DELAWARE ST          | 216 S BRIDGE ST | 605 W NEWPORT PIKE | 700 W LEA BLVD                   | 120 VICTOR HEIGHTS PKWY | 3030 N ARNOLLITED | 615 W WESMARK BLVD | 617 LAXEVIEW RD               | 517 I AKEWEN BO              | 2100 HARRISON AVE       | 520 MANATEE AVE E                      | 321 N NELLIS BLVD             | 3107 NW 50TH ST              | 5215 HOLY CROSS PKWY     | 250 E DAY RD             | 1324 WOODI AND DR       | 7465 W AZURE DR          | 312 SE STONE MILL DR     | 822 S MAIN ST | 121 PARK CENTRAL DR<br>517 3RD AVE | 2520 WRANGLE HILL RD | 3047 FOREST HILL BLVD   | 424 RIVER HILL DR    | 901 VON KOLNITZ RD      | 2257 KARISA DR             | 2855 MilLER DR               | 710 PARK PI                   | 2910 MONROE ST              | 700 WATERBURY PARK DR       | 6201 NIMTZ PKWY                | 2484 MAIN ST      | 431 N PARK 40 BLVD | SULL O MERCY RU                  |                | 230 NEW SHACKLE ISLAND RD | 219 E 34TH ST | 9085 BLACKBERRY ST                  | 28425 8 MILE RD     |
|                            |                           | C/U AUGUSIA D        | C/O AIICII6              |                 | SIE I              | CT/C 1              |                        |                        |                  | SUITE M 105              |                 |                    | RIVERSIDE                        |                         |                   | 215 8              | SIEC                          | STE 102                      |                         |  |                               |                              | 9TH FL                   | OUE ALS                  | CTE B                   |                          | STE 150                  |               |                                    |                      |                         |                      | STE 102                 | ;                          | PUC 31.5                     |                               |                             |                             |                                |                   |                    |                                  | 31E 200        | STE 200                   |               |                                     |                     |
|                            |                           |                      |                          |                 |                    |                     |                        |                        |                  | 5                        |                 |                    | MEDICAL                          |                         |                   |                    |                               |                              |                         |  |                               |                              | OOR ACUTE                |                          |                         |                          |                          |               |                                    |                      |                         |                      | 2                       | 1                          |                              |                               |                             |                             |                                |                   |                    |                                  |                |                           |               |                                     |                     |
| BIRMINGHAM                 | BIRMINGHAM                | ALYSIS               |                          | SCHEER Z        | HARRIMAN           | TEANECK             | TEANECK                | URBANA                 | SANDY            |                          | ELKTON          | WILMINGTON         | RIVERSIDE MEDICAL ART WILMINGTON | VICTOR                  | SOMIER            | CLEARWATER         | CLEARWATER                    | LEXINGTON                    | PANAMA CITY             | BRADENTON                              | LAS VEGAS                     | OKLAHOMA CITY                | OR ACUTE DIAL            | MISH AWAKA               | MARIETTA                | LAS VEGAS                | VANCOUVER                | DEER PARK     | CHESABSAKS                         | BEAR                 | WEST PALM BEACH         | ASHLAND              |                         |                            | PIYMOLITH                    | TAYOR E                       | LENIAN                      | ELKH VB.                    | SOUTH BEND                     | CADIZ             | KNOXVILLE          | GILBERT                          | HENDERSONVILLE |                           | STEGER        | ANCHORAGE                           | LIVONIA             |
| BIRMINGHAM                 | BIRMINGHAM                | ALYSIS               | VAN NOW                  |                 | Ź                  |                     |                        | URBANA                 | SANDY OR         | DENVER                   |                 |                    |                                  | VICTOR NV               | •                 | CLEARWATER         | CLEARWATER FL                 | LEXINGTON                    | PANAMA CITY FL          |  |                               | Ή                            | OOR ACUTE DIAL MISHAWAKA | WWN                      |                         | LAS VEGAS NV             |                          | DEER PARK WA  |                                    | BEAR DE              |                         |                      | MOUNT PLEASANT          |                            |                              |                               |                             |                             | RENO                           |                   | KNOXVILLE          | GILBERT AZ                       | HENDERSONVILLE |                           | č             | AGE                                 | LIVONIA             |
| AL                         | BIRMINGHAM AL 35214       | IALYSIS AUGUSTA      | VAN NOVO CA              | ) <u>~</u>      | 2                  | 2                   | Z                      | URBANA IL 61801        | OR               | DENVER CO                | Mo              | OF 9               |                                  | NY LA                   | SC                | ATER FL            | £f.                           | ζ.                           | PANAMA CITY FL 32405    | F                                      | N                             | NA OK                        |                          | N XX                     | GA.                     |                          | WA                       | ŕ             | SC                                 |                      | FL                      | Χ, (                 | MOUNT PLEASANT SC       | GOSHEN                     | ž 2                          | . 2                           | 7                           | 2 2                         | RENO .                         | XV :              | T.V.               |                                  | CNVILLE        | Į F                       | = 3           | AGE AK                              |                     |
| AL 35215                   | AL                        | IALYSIS AUGUSTA GA   | VAN NOYS CA 91411        | NY 10901        | NY 10926           | NJ 7666             | NJ 7666                | iL 61801               | OR 97055         | DENVER CO 80204          | MD 21921        | DE 19804           | 7 3                              | E LA 70002              | SC 29150          | ATER FL 33756      | FL                            | KY 40505                     | TY FL                   | FL 34208                               | NV 89110                      | NA OK                        | N 45040                  | WWN KY 42701             | GA 30066                | NV 89130                 | WA 98684                 | r<br>WA       | SC 29203                           | DE                   | FL 33406                | KY 41101             | MOUNT PLEASANT SC 29464 | GOSHEN                     | IN 46545                     | N 46350                       | N 4001/                     | N 40020                     | DENU NI JESTA                  | KV 42211          | TN 37923           | AZ                               | IN IN          | 11 00473                  | 60475<br>     | AGE AK BOSO2                        | 3                   |

| 7135 CENTRE WEST SPRINGFIELD            | 7134 LINGOIN LINEY CAIRVIEW COLOR | 7133 NORTH MAIN ST PRESS | /125 BEASLEY UK DICKSON |               | 7123 J.A. RICHARDSON LOOP - ADA | 7122 JEFFERSON - PRINCETON | 7120 LARUEL ROAD - LONDON | 7119 MARY LYNN DR GEORGETOWN | 7117 EAGLES LANDING - STOCKBRIDGE | 7116 KINGS WAY - VALDOSTA | 7115 PATTERSON ST VALDOSTA | 7114 FUNDERBURG DR MONTICELLO | 7113 N. COLUMBIA - MILLEDGEVILLE | 7112 HEMIOCK ST MACON | 7111 SECOND ST & MÁCON | 7110 BOTTLOED DBIVE | 7100 CARE CENTERS OF OAKLAND | 7107 CESAK CHAVEZ ST. SAN FRANCISCO | /106 HAIGHT SAN FRANCISCO | /105 CCEAN AVE. SAN FRANCISCO | 7104 TELEGRAPH PIEDMONT | 7103 TELEGRAPH PERALTA | 7102 CERES AVE. CHICO | 7101 CHADBOURNE FAIRFIELD | 7097 ST. MICHAEL'S ACUTES | 7090 SOUTH NASHVILLE     | 7089 PAVILION DIALYSIS | 7088 LE MARS MANAGED | 7083 FRIENDSHIP MANOR - JV | 7082 FRANKLIN COUNTY - JV | 7081 CRYSTAL SPRING - JV | 7080 BEDFORD-BLUE RIDGE - IV | 7079 NORTH ROANOKE - JV | 7078 ROANOKE-SALEM - IV | 7077 BRANDYWINE VALLEY ACTITES | 2027 ELIGINI IN   | JOSA CIBOLS CITY IV | 7053 INDIANAPOLIS IV | 7052 MORGAN COLINITY - IV | 7051 HENDRICKS COLLINTY - IV | 7049 WICHITA FALLS: IV | 7048 COCONUT CREEK DIALYSIS - IV | 7047 PLAINFIELD - JV | 7045 OVERBROOK     | 7042 FMS ENDEAVOR JV | 7038 FAIRVIEW NJ - JV | 7037 APPALACHIAN ACUTES | 7034 SALEM SOUTH JV |
|---|-----------------------------------|--------------------------|-------------------------|---------------|---------------------------------|----------------------------|---------------------------|------------------------------|-----------------------------------|---------------------------|----------------------------|-------------------------------|----------------------------------|-----------------------|------------------------|---------------------|------------------------------|-------------------------------------|---------------------------|-------------------------------|-------------------------|------------------------|-----------------------|---------------------------|---------------------------|--------------------------|------------------------|----------------------|----------------------------|---------------------------|--------------------------|------------------------------|-------------------------|-------------------------|--------------------------------|-------------------|---------------------|----------------------|---------------------------|------------------------------|------------------------|----------------------------------|----------------------|--------------------|----------------------|-----------------------|-------------------------|---------------------|
| 124 REGENCY PARK<br>1112 CENTRE WEST DR | 160 N MAIN ST                     | 1701 W MAIN ST           | 254 BEASLEY DR          | 121 DOOLEY ST | 324 NW J A RICHARDSON LOOP      | 401 S JEFFERSON ST         | 775 N LAUREL RD           | 98 MARY LYNN DR              | 500 EAGLES LANDING PKWY           | 43S8 KINGS WAY            | 1115 S PATTERSON ST        | 1393 FUNDERBURG DR            | 1310 N COLLIMBIA ST              | GEZ HEMLOCK ST        | TOUS BOOLDER OR        | 2710 TELEGRAPH AVE  | 2628 INTERNATIONAL BLVD      | 1750 CESAR CHAVEZ                   | 1800 HAIGHT ST            | 1738 OCEAN AVE                | 2710 TELEGRAPH AVE      | 2757 TELEGRAPH AVE     | 3011 CERES AVE        | 490 CHADBOURNE RD         | 111 CENTRAL AVE           | 5214 HICKORY HOLLOW PKWY | 723 DELAWARE ST        | 1 15T ST SW          | 331 HERSHBERGER RD         | 300 TECHNOLOGY DR         | 404 MCCI ANAHAN ST SWI   | 838 OLE TURNBIKE DO          | 1336 TTU STINE          | 3031 ARRESON DR         | 2130 POINT BLVD                | 1420 N SENATE AVE | 248U N MERIDIAN SI  | 2084 HUSPITAL DR     | 1094 E IVIAIN 31          | 1504 5 MAIN 6T               | 2514 N STATE RUAD /    | COLO MICHAS DA                   | 2370 MICHAS DR       | 5911 LANCASTER AVE | 1675 SPARKMAN DR NW  | 155 BERGEN BLVD       | 1701 CENTRAL AVE        | 2345 E PERSHING ST  |
| STE 1                                   |                                   |                          |                         |               |                                 |                            |                           |                              |                                   |                           |                            |                               |                                  |                       |                        | #205                | STE 100                      | STE A                               |                           |                               | STE 200                 |                        | STE 125               | STE D                     |                           |                          | # M105                 |                      |                            |                           |                          |                              |                         | STE 100                 | STE 800                        |                   |                     |                      |                           |                              |                        |                                  |                      |                    |                      |                       |                         |                     |
| O FALLON<br>SPRINGFIELD                 | BREESE                            | LEBANON                  | DICKSON                 | CROSSVILLE    | ADA                             | PRINCETON                  | LONDON                    | GEORGETOWN                   | STOCKBRIDGE                       | VALDOSTA                  | VALDOSTA<br>VIONITICELLO   | MILLEDGEVILLE                 | MACON                            | MACON                 | GRAY                   | OAKLAND             | OAKLAND                      | SAN FRANCISCO                       | SAN FRANCISCO             | SAN FRANCISCO                 | OAKLAND                 | OAKLAND                | CHICO                 | FAIRFIELD                 | NEWARK                    | ANTIOCH                  | DENVER                 |                      | ROANOKE<br>ROANOKE         | ROANOKE                   | BEDFORD                  | ROANOKE                      | SALEM                   | PLYMOUTH MEETING        | ELGIN                          | INDIANAPOLIS      | INDIANAPOLIS        | MARTINSVILLE         | DANVILLE                  | WICHITA FALLS                | MARGATE                | PLAINFIELD                       | PHICADELPHIA         |                    | HUNTSVILLE           | EAIRVIEW              | ASHLAND                 | SALEM               |
| <u> </u>                                | =                                 | Ĭ                        | ĭ                       | ĭ             | 읒                               | <b>₹</b>                   | <b>₹</b>                  | ₹ 5                          | ก (                               | ດ (                       | n G<br>> A                 | G A                           | ର A                              | GA                    | GA                     | CA                  | CA                           | CA                                  | CA                        | CA                            | CA                      | CA                     | Q :                   | CA                        | Z :                       | Į (                      | 3 2                    | -<br>-<br>-          | < <                        | \ A                       |                          | : S                          | : <b>S</b>              | PA                      | =                              | ž                 | ž                   | ž                    | ź                         | ٦×                           | P                      | . =                              | : T                  | 2 }                | ≥ ₹                  | 2 2                   | ₹ <u>9</u>              | )<br>D              |
| 62269<br>62704                          | 62230                             | 37087                    | 37055                   | 38555         | 74820                           | 42445                      | 40741                     | 40324                        | 30081                             | 31603                     | 31601                      | 31061                         | 31201                            | 31206                 | 31032                  | 94612               | 94601                        | 94124                               | 94117                     | 94112                         | 94612                   | 94612                  | 95973                 | 94534                     | 7102                      | 37013                    | 20204                  | 51031                | 24151                      | 24014                     | 24523                    | 24012                        | 24153                   | 19462                   | 60123                          | 46202             | 46208               | 46151                | 46122                     | 76301                        | 33063                  | 60586                            | 15161                | 10171              | 35816                | 10114                 | 41101                   | 44460               |
| 618-622-0634<br>217-787-3310            | 618-526-7370                      | 615-449-5651             | 615-441-8886            | 931-484-4500  | 580-421-9131                    | 270-365-7588               | 606-862-8888              | 507-867-3855                 | 770-474-6923                      | 229-244-6045              | 706-468-1240               | 4/8-452-4018                  | 478-742-8001                     | 478-738-0420          | 478-986-3066           | 510-452-8302        | 510-261-8219                 | 415-206-9775                        | 415-752-9886              | 415-406-1090                  | 510-286-9948            | 510-835-0154           | 530-343-5279          | 707-434-9088              | 973-877-5091              | 615-731-6368             | 303-623-2107           | 54U-56I-U8/U         | 540-484-7050               | 540-342-5514              | 540-586-9777             | 540-344-6652                 | 540-725-1796            | 610-276-2018            | 847-428-3690                   | 317-632-1273      | 317-923-4520        | 765-349-9429         | 317-718-0347              | 940-322-1450                 | 954-977-7555           | 815-230-2267                     | 215-452-0178         | 235-722-0013       | 256-727 0013         | 701 041 0001          | 606-324-0211            | סשחר רבכ חכב        |
| 618-622-0668<br>217-787-4762            | 618-526-7871                      | 615-449-2748             | 615-441-8620            | 931-484-2130  | 580-421-9135                    | 270-365-7586               | 606-862-8890              | 502-867-4800                 | 770-507-1719                      | 1679-447-677              | 706-468-5300               | 478-452-4032                  | 478-742-3608                     | 478-745-0460          | 478-986-3114           | 510-452-9376        | 510-534-7616                 | 415-206-9640                        | 415-752-1133              | 415-584-8705                  | 510-286-9914            | 510-835-2036           | 530-893-3784          | 707-434-9101              | 973-877-5652              | 615-721-6369             | 202 672 7549           | 540-561-0872         | 540-484-7047               | 540-342-5592              | 540-586-6280             | 540-344-6658                 | 540-725-3509            | 610-834-5742            | 847-428-3716                   | 317-632-1292      | 317-923-4537        | 765-349-9632         | 317-718-0350              | 940-322-1456                 | 954-977-0068           | 815-230-2306                     | 215-452-0179         | 256-722-0402       | 201-941-6005         | 304 344 6535          | 550-332-2973            | וני טני             |

| A ESO MICHARDO  | 7187 CORPORATE WAY - PALM DESERT | 7186 MISSION GORGE - SAN DIEGO | 7185 NORTH WATERMAN - SAN BERNARDINO | 7184 INDIAN COURT REDLANDS | 7183 FOOTHILL BLVD - GLENDORA | 7182 NORTH GAREY | 7180 GOLDENWEST - WESTMINSTER | 7179 LAGUNA CANYON - IRVINE | 7178 CENTINELA - INGLEWOOD | 7177 FOUNTAIN VALLEY HOME | 7176 GARDEN GROVE BLVD - GARDEN GROVE | 7174 HARBOR BLVD GARDEN GROVE | 7173 EAST FIRST TUSTIN | 7172 EAST OLYMPIC - LOS ANGELES | 7171 HOSPITAL CIRCLE - WESTMINSTER | 7170 NEWHOPE FOUNTAIN VALLEY | 7160 FAIRVAT ROCKLIN | 7167 E. 14TH SAN LEANDRO | 7166 BANCROFT AVE CAKLAND | 7165 MACK ROAD - SACRAMENTO | 7164 HARDING ROSEVILLE | 7163 NORTH CALIFORNIA STOCKTON | 7161 ELK GROVE BLVD.<br>7162 WEST MARCH - STOCKTON | 7160 SECRET RAVINE PARKWAY ROSEVILLE | 7159 FAYETTEVILLE - GA | 7158 WALNUT WAY - PALMETTO | 7156 OLD MILL ROAD - LAGRANGE<br>7157 WERZ INDIISTRIAI - NEWNAN | 7155 WILLIAMS ST HOGANSVILLE | 7153 SNOW ST OXFORD | 7152 HENRY ROAD - JACKSONVILLE | 7150 STONE AVE TALLADEGA | 7149 HWY 431 - ROANOKE | 7148 SOUTH TOWNE SQUARE - SAINT LOUIS | 7147 HAMPTON AVE SAINT LOUIS | 7146 HIGH ST POTOSI | 7145 CLAYTON ROAD - FRONTENAC | 7144 ARMORY ST FREDERICKTOWN | 7143 LIBERTY ST FARMINGTON | 7142 RAINBOW BLVD - WESTWOOD | 7141 PARALLEL PKWY - KANSAS CITY | 7139 CENTER ST OMAHA | 7138 NORTH HEALTH WAY - FREMONT | 7137 AMES - OMAHA                | OO IGDENIM GUIDO MANTEDIOO              |
|-----------------|----------------------------------|--------------------------------|--------------------------------------|----------------------------|-------------------------------|------------------|-------------------------------|-----------------------------|----------------------------|---------------------------|---------------------------------------|-------------------------------|------------------------|---------------------------------|------------------------------------|------------------------------|----------------------|--------------------------|---------------------------|-----------------------------|------------------------|--------------------------------|--|--------------------------------------|------------------------|----------------------------|---|------------------------------|---------------------|--------------------------------|--------------------------|------------------------|---------------------------------------|------------------------------|---------------------|-------------------------------|------------------------------|----------------------------|------------------------------|----------------------------------|----------------------|---------------------------------|----------------------------------|---|
| 46/6/ MONROE ST | 41501 CORPORATE WAY              | 7007 MISSION GORGE RD          | 1500 N WATERMAN AVE                  | 1210 INDIANA CT            | 120 W FOOTHILL BLVD           | 150 E ARBOW HWY  | 15330 GOLDENWEST ST           | 16255 LAGUNA CANYON RD      | 1416 CENTINELA AVE         | 17197 NEWHOPE ST          | 11859 COMPTON AVE                     | 12761 HARBOR BLVD             | 535 E 1ST ST           | 5714 E OLYMPIC BLVD             | 290 HOSPITAL CIR                   | 17197 NEWHOPE ST             | 811 STEELING BUWY    | 198 E 14TH ST            | 7200 BANCROFT AVE         | 4660 MACK RD                | 218 HARDING BLVD       | 315 W MARCH IN                 | 8139 ELK GROVE BLVD                                | 1451 SECRET RAVINE PKWY              | 1240 HIGHWAY 54 W      | 500 WALNUT WAY             | 140 OLD MILL RD   | 1002 WILLIAMS ST             | 711 SNOW ST         | 331 HENRY RD SW                | 717 STONE AVE            | 4459 HIGHWAY 431       | 11107 S TOWNE SQ                      | 2635 HAMPTON AVE             | 828 E HIGH ST       | 10435 CLAYTON RD              | 105 ARMORY ST                | 1370 W HRERTY ST           | 4720 RAINBOW BLVD            | 6401 PARALLEL AVE                | 4411 CENTER ST       | 2660 N HEALTHY WAY              | 509 HAMACHER ST<br>5084 AMES AVE | ? ) ) · · · · · · · · · · · · · · · · · |
| STE 101         |                                  |                                |                                      |                            |                               | STE 1            |                               |                             | 1                          | STE E                     | 577                                   |                               |                        |                                 | ;<br>;                             | STE A                        | STE 14               |                          | STE 220                   | STE 168                     |                        |                                | STE 200  | BLD D, STE 130                       | STE 408                |                            |   |                              |                     |                                |                          |                        |                                       |                              |                     |                               |                              | 216 700                    | 000 313                      | ;                                | STE A                |                                 |                                  |   |
| INDIO           | PALM DESERT                      | SAN DIEGO                      | SAN BERNARDING                       | REDLANDS                   | GIENDORA                      | SAN FERNANDO     | WESTMINSTER                   | RVINE                       | NGLEWOOD                   | GARDEN GROVE              | LOS ANGELES                           | GARDEN GROVE                  | TUSTIN                 | COMMERCE                        | WESTMINSTER                        | EDITATION                    | ROCKLIN              | SAN LEANDRO              | OAKLAND                   | SACRAMENTO                  | BOSEVILLE              | STOCKTON                       | ELK GROVE  | ROSEVILLE                            | FAYETTEVILLE           | PALMETTO                   | LAGRANGE  | HOGANSVILLE                  | OXFORD              | ANNISTON                       | TALLADEGA                | ROANOKE                | SAINT LOUIS                           | SAINT LOUIS                  | POTOSI              | FRONTENAC                     | FARVENGION                   | EARLY NOOD                 | WESTWOOD                     | KANSAS CITY                      | OMAHA                | FREMONT                         | WATERLOO                         |   |
|                 |                                  |                                |                                      |                            |                               |                  |                               |                             |                            |                           |                                       |                               |                        |                                 |                                    |                              |                      |                          |                           |                             |                        |                                |  |                                      |                        |                            |   |                              |                     |                                |                          |                        |                                       |                              |                     |                               |                              |                            |                              |                                  |                      |                                 |                                  |   |
| Ç               | CA                               | CA                             | CA                                   | CA S                       | Ç A                           | CA               | CA                            | CA                          | CA S                       | C > E                     | . C                                   | CA                            | CA                     | CA :                            |                                    | CA                           | CA                   | CA                       | CA                        | CA                          |                        | CA                             | CA   | CA                                   | ଜ ଜ<br>ନ               | n G<br>A                   | GA  | GA                           | <u> </u>            | A P                            | AL                       | AL                     | <u>N</u>                              | MO                           | Mo                  | M C                           | <b>N</b> S                   | 3                          | S 2                          | S 6                              | 2 ;                  | Z i                             | 2 =                              |   |
| CA 92201        | CA 92260                         |                                |                                      | CA 92374.                  |                               |                  | CA 92683                      |                             | CA 90302                   |                           |                                       | CA 92840                      |                        |                                 |                                    |                              |                      | CA 94577                 |                           |                             | CA 95678               |                                |  |                                      | GA 30214               |                            |   |                              | AL 36203            |                                |                          |                        |                                       |                              |                     | MO 63131                      |                              |                            |                              |                                  |                      |                                 | NE 62298                         |   |
|                 |                                  | 92120                          | 92404                                |                            | 91767                         | 91340            | 92683                         | 92618                       |                            | 92843                     | 90059                                 | 92840                         | 92780                  | 90022                           | C A                                | 95648                        | 95677                | 94577                    | 94605                     |                             | 95678                  | 95219                          | 95758  | 95661                                |                        | 30263                      | 30241   | 30230                        |                     | 36207                          | 35160                    | 36274                  | 63123                                 | 63139                        |                     | 63131                         | 63640                        | 68205                      | 20139<br>70199               | 66103                            | 68105                |                                 | 62298                            |   |

| /5/-8/3-3689  | /5/-8/3-1090 | 23000 | ¥          | MUNICOL MUNICO                |            |                          |  |
|---|--------------|-------|------------|-------------------------------|------------|--------------------------|--|
| /5/-393-/830  | 757-393-6582 | 20707 | < <        | NEW/BORT NEW/S                | STE 600    | 739 THIMBLE SHOALS BLVD  | 7256 THIMBLE SHOALS - NEWPORT NEWS   |
| /5/-484-4821  | 757 303 5503 | 17557 | < <        | BOBIONOLIHU<br>CII EGAS EBAKE |            | 311 GOODE WAY            | 7255 GOODE WAY - PORTSMOUTH  |
| 757-463-5405  | 757 404 7630 | 10701 | < ·        | CHECABEARE                    |            | 3204 CHURCHLAND BLVD     | 7254 CHURCHLAND - CHESAPEAKE   |
| 757 455 5407  | 757-465-5095 |       | < :        | PORTSMOUTH                    |            | 2809 AIRLINE BLVD        | 7253 AIRLINE - PORTSMOUTH  |
| 804-649-8076  | 804-649-8070 |       | <<br>A     | RICHMOND                      | STE B      | 800 W LEIGH ST           | /252 WEST LEIGH - RICHMOND   |
| 804-644-9352  | 804-644-0566 | 23223 | VA         | RICHMOND                      |            | 2521 MECHANICSVILLE TPKE | 7251 MECHANICSVILLE TURNPIKE - RICHMOND  |
| 301-928-8809  | 301-927-8808 | 20782 | <u>×</u>   | HYATTSVILLE                   | # C08-01   | 2426 CHILLUM RD          | 7248 CHILLUM-HYATTSVILLE   |
| 301-595-3724  | 301-595-0263 | 20705 | <u> </u>   | BELTSVILLE                    |            | 10701 BALTIMORE AVE      | 7246 BALTIMORE - BELTSVILLE  |
| 202-291-2703  | 202-882-1865 | 20012 | DC:        | WASHINGTON                    |            | 6411 CHILLUM PL NW       | 7244 RAI CHILLUM - WASHINGTON  |
| 765-751-1303  | 765-747-3504 | 47303 | Z          | MUNCIE                        |            | 2401 W UNIVERSITY AVE    | /243 BALL ACUTE MUNCIE   |
| 765-584-8008  | 765-584-8000 | 47394 | ž          | WINCHESTER                    | STE 500    | 409 E GREENVILLE AVE     | /242 GREENVILLE AVE - WINCHESTER   |
| 765-521-3068  | 765-521-0938 | 47362 | Z          | NEW CASTLE                    |            | 101 EMERSON AVE          | 7241 EMERSON AVE - NEW CASTLE  |
| 616-392-3413  | 616-392-3263 | 49423 | ₹          | HOLLAND                       |            | 649 HASTINGS AVE         | 7337 HASTINGS AVE HOLLAND  |
| 231-780-5410  | 231-780-5468 | 49441 | ₹          | MUSKEGON                      |            | 1080 W NORTON AVE        | ASSET INCREDENT TO A SECURIOR ASSET TO A SECUR |
| 616-531-5377  | 616-531-5353 | 49509 | ₹          | WYOMING                       |            | 4893 CLYDE PARK AVE SW   | 2006 MIEST NOBTON MILISTERON   |
| 616-863-6445  | 616-863-6214 | 49341 | ₹          | ROCKFORD                      |            | 311 ROCKFORD PARK DR NE  |  |
| 616-748-0881  | 616-748-0522 | 49464 | ₹          | ZEELAND                       |            | 2 ROYAL PARK DR          | 7234 ROCKTOOD RADE ROCKTOOD  |
| 803-279-3461  | 803-279-3722 | 29841 | SC         | NORTH AUGUSTA                 |            | 10263 ATOMIC RD          | 7232 BOXALBARK ZEELAND   |
| 706-796-3465  | 706-798-5774 | 30906 | GA         | AUGUSTA                       |            | 3206 PEACH ORCHARD RD    | 7331 ATOMIC BOAD MODELL AUGUSTA  |
| 478-237-4119  | 478-237-8186 | 30401 | GA         | SWAINSBORO                    |            | 3 MEDICAL CENTER DR      | 7230 BEACH OBCHARD BOAD ALICHISTA  |
| 478-552-0858  | 478-552-6818 | 31082 | GA         | SANDERSVILLE                  |            | 614 S HARRIS ST          | 7220 MEDICAL CENTED DB SWAINGBORD  |
| 478-982-9535  | 478-982-9533 | 30442 | GA         | MILLEN.                       |            | 242 N MASONIC ST         | 7228 SOUTH HARRIS ST. SANDERSWILL  |
| 478-625-9567  | 478-625-9566 | 30434 | GA         | LOUISVILLE                    |            | 1009 PEACHTREE ST        | 7227 NORTH MASONIC ST., MILLEN   |
| 706-228-7980  | 706-228-7253 | 30909 | GA         | AUGUSTA                       |            | 1060 DEACHTDEE ST        | 7226 PEACHTREE ST IOUISVILLE   |
| 706-790-4373  | 706-790-5909 | 30906 | GA         | AUGUSTA                       |            | 1719 NAGNOLIA WAY        | 7225 CROSSROADS - AUGUSTA  |
| 843-875-1918  | 843-875-9800 | 29485 | 50         | SUMMERVILLE                   | SIEA       | 3841 DEANS RRIDGE BD     | 7224 DEANS BRIDGE ROAD - AUGUSTA   |
| 843-553-4743  | 843-553-4742 | 29406 | ې د        | NORTH CHARLESTON              | O → r →    | 109 BLIRTON AVE          | 7221 BURTON - SUMMERVILLE  |
| 843-766-0588  | 843-766-4655 | 20405 | 5 5        | NOBITE CHARLESTON             |            | 2450 ELMS CENTER RD      | 7220 FMC NORTH CHARLESTON  |
| 843-899-5298  | 843-899-4953 | 19467 | הר         | CHARLESTON CORNER             |            | 2080 CHARLIE HALL BLVD   | 7219 CHARLIE HALL CHARLESTON   |
| 843-5/1-4015  | 843-5/1-4025 | 20464 | ر<br>د د   | MONIONS OOBNIED               |            | 112 MCCORMICK CIR        | 7218 RC DENNIS BLVD MONCKS CORNER  |
| 843 531-7553  | 843 571 4005 | 20470 | <b>%</b> & | RAVENE                        | PO BOX 487 | 5953 JACOBS POINT BLVD   | 7216 JACOBS POINT BLVD RAVENEL   |
| 803 531 3553  | 803-531-7501 | 29115 | ۲ کر<br>در | OBANGEBURG                    |            | 1184 ORANGEBURG MALL CIR | 7215 ORANGEBURG MALL - ORANGEBURG  |
| 843 884 3488  | 9/3 99/ 3/15 | 20161 | ر<br>د د   | MOHNT PIEASANT                |            | 1028 EWALL ST            | 7214 EWALL STREET - MOUNT PLEASANT   |
| 803-245-9390  | 803-245-1775 | 29059 | ss s       | HOLLY HILL                    |            | 8532 OLD STATE RD        | 7213 OLD STATE ROAD - HOLLY HILL   |
| 8866-567-016  | 903 345 4375 | 20002 | ۲ ج        | BAMBERG                       |            | 2046 MAIN HWY            | 7212 MAIN HWY - BAMBERG  |
| 919-734-2441  | 010 707 0084 | 20000 | 2 2        | W/ARSAW/                      |            | 213 W COLLEGE ST         | 7211 WEST COLLEGE WARSAW   |
| 312-453-4366  | 919 731 0011 | 37537 | <u> </u>   | GOI DEBORO                    |            | 2403 WAYNE MEMORIAL DR   | 7209 WAYNE MEMORIAL GOLDSBORO  |
| 343 453 4366  | 321 /EJ 0030 | 33053 | <u>.</u>   | MERRITTISIAND                 |            | 245 S COURTENAY PKWY     | 7206 COURTENAY-MERRITT ISLAND  |
| 863-078-3814  | 0156-070-500 | 22000 | <u> </u>   | WINTER HAVEN                  | STE 170    | 120 BATES AVE SW         | 7205 SECURITY SQUARE - WINTER HAVEN  |
| 863 679 7814  | 863-676 0510 | 11000 | п ;        | AKE WAI ES                    |            | 1344 STATE ROAD 60 E     | 7203 SR 60 - EAST LAKE WALES   |
| # F # 7 - 7 + 1 - 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / 1 / | 863-401-3477 | 77877 | Ξ,         | HAINES CITY                   |            | 110 PATTERSON RD         | 7202 PATTERSON HAINES CITY   |
| 727 742 7404  | 727-461-5477 | 33756 | υ;         | CLEARWATER                    |            | 1124 LAKEVIEW RD         | 7201 LAKEVIEW CLEARWATER   |
| 777_777 8077  | 727-785-9036 | 19761 | <b>.</b>   | CLEARWATER                    | STE 1      | 29296 US HIGHWAY 19 N    | 7200 US 19 NORTH CLEARWATER / PALM HARBOR  |
| 772_468_8754  | 772-465-6551 | 34947 | 핃          | FORT PIERCE                   |            | 2501 OHIO AVE            | /199 OHIO AVE FORT PIERCE  |
| 772-807-7266  | 772-807-7229 | 34952 | 卫          | PORT SAINT LUCIE              |            | 8661 S US HIGHWAY 1      | 7198 SOUTH US HWY - 1 PORT ST. LUCIE   |
| 941-505-0779  | 941-505-0777 | 33950 | 22         | PUNTA GORDA                   |            | 355 DUPONT ST            | /19 / DUPUNI PUNI A GURDA  |
| 727-539-0706  | 727-531-8227 | 33773 | 72         | LARGO                         | STE B      | 12505 STARKEY RD         | /190 JIARREY LARGO   |
| 951-769-7512  | 951-769-5072 | 92223 | CA         | BEAUMONT                      |            | 1536 E 6TH ST            | 7193 E. OLD SIREEL - BEAUNUNI  |
| 909-574-1582  | 909-854-4336 | 92337 | CA         | FONTANA                       | STE A      | 10557 JUNIPER AVE        | 7194 JONIFER FON ANA   |
| 909-430-0934  | 909-430-0930 | 92324 | CA         | COLTON                        |            | 12/5 W C ST              | 7194 COLION - WEST C STREET  |
| 619-442-4533  | 619-442-4122 | 92020 | CA         | EL CAJON                      |            | 858 FLETCHER PKWY        | 7103 COLTON WIEST C STREET   |
| 909-347-8738  | 909-879-1185 | 92376 | CA         | RIALTO                        | STE 150    | 1850 N RIVERSIDE AVE     | 7193 RESTOLER BARKWAY EL CALON   |
|   |              |       |            |                               |            |                          | TADA NIODELI DIVEDEINE BIALEO  |

|                   | 7368 FAIRFIELD       | 7365 UHS PENNSYLVANIA AVE. | 7364 UHS PARK AVENUE | 7363 VESTAL     | /362 ST. JOSEPH'S NORTHEAST | 7361 ST. JOSEPH'S CAMILLUS | /360 ST. JOSEPH'S SENECA | 7359 ST. JOSEPH'S REGIONAL | 7358 ST. JOSEPH'S CORTLAND | 7357 FISHKILL DIALYSIS CENTER, LLC | 7356 ST. LUKES    | 7355 HAMMONTON         | 7354 LINWOOD   | 7353 RUNNEMEDE   | 7352 BERLIN    | 7351 LAKELAND - ROYALTON | 7350 LAKELAND DIALYSIS - NILES | 7346 MONROE CLINIC DIALYSIS | 7345 HAMMOND     | 7344 MID-AMERICA DIALYSIS LLC | /343 BANKSVILLE    | /342 SOUTHPOINTE  | 7341 WASHINGTON  | 7340 FRIENDSHIP RIDGE | /339 BADEN      | 7338 HOPEWELL      | 7337 CHIPPEWA                | 7336 CRAWFORDSVILLE | 7335 MONTICELLO |                | 7332   EBANON     | 7331 FRANKFORT : JV | 7329 NORWOOD       | 7378 KENWOOD                 | 7377 CHABLOTTE | 7336 STATESVILLE      | 7325 DINTERONIES         | 7324 (BEDEL)       | 7323 MOLINITAIN BIDGE BINNING | 3331 CHARING CROSS PLANSIS INC. | 7320 DETERSPIRE   | 7319 SOUTH HILL                                | 7318 DOYLESTOWN | 7296 RAI OMAHA HOME PROGRAM | 7295 ST. JOSEPH PD PROGRAM | 7286 CHILDREN'S HOSPITAL ACUTE | 7201 SOUTH CHURCH - SMITHHELD | 7361 COLLEGE CAMPETERS | 7260 MEDICAL DRIVE - GLOUCESTER | 7259 JOHN TYLER HWY - WILLIAMSBURG | 7258 MERCURY - HAMPTON | 7257 CHESAPEAKE - NEWPORT NEWS |
|-------------------|----------------------|----------------------------|----------------------|-----------------|-----------------------------|----------------------------|--------------------------|----------------------------|----------------------------|------------------------------------|-------------------|------------------------|----------------|------------------|----------------|--------------------------|--------------------------------|-----------------------------|------------------|-------------------------------|--------------------|-------------------|------------------|-----------------------|-----------------|--------------------|------------------------------|---------------------|-----------------|----------------|-------------------|---------------------|--------------------|------------------------------|----------------|-----------------------|--------------------------|--------------------|-------------------------------|---------------------------------|-------------------|--|-----------------|-----------------------------|----------------------------|--------------------------------|-------------------------------|------------------------|---------------------------------|------------------------------------|------------------------|--------------------------------|
| SCO RINGS HWY E   | FOO STAND EVANIA AVE | 65 PENNSYI VANIA AVE       | 27 PARK AVE          | 116 N JENSEN RD | 4105 MEDICAL CENTER DR      | 5101 W GENESEE ST          | 8302 PROVO DR            | 973 JAMES ST               | 3993 WEST RD               | 60 MERRITT BLVD                    | 4 CORWIN CT       | 392 N WHITE HORSE PIKE | 1201 NEW RD    | 170 E 9TH AVE    | 30 TANSBORO RD | 3772 HOLLYWOOD RD        | 8 LONGMEADOW VILLAGE DR        | 515 22ND AVE                | 7214 CALUMET AVE | 2355 S HAMILTON RD            | 2875 BANKSVILLE RD | 1200 CORPORATE DR | 90 W CHESTNUT ST | 246 FRIENDSHIP CIR    | 1682 W STATE ST | 400 CORPORATION DR | 100 PAPPAN BUSINESS DR       | 1710 LAFAYETTE RD   | 810 S 6TH ST    | 1000 N 1011 FT | 1300 S JACKSUN SI | 1300 C JACKSON ST   | A251 PINE RU       | 8430 UNIVERSITY EXEC PARK DR | 2603 DAVIE AVE | 9920 KINCEY AVE       | 124 PROFESSIONAL PARK DR | 229 MERCHANTS WALK | 5730 EXECUTIVE DR             | 3400 S CRATER RD                | 201A E FERRELL ST | אסטיי אינייטייטייטייטייטייטיטיטיטיטיטיטיטיטיטי | 2800 KELLY BD   | 2916 S 84TH ST              | 973 JAMES ST               | 8200 DODGE ST                  | 1812 S CHURCH ST              | 7547 MEDICAL DR        | TEAT MEDICAL DR                 | AE 11 JOHN TVI FRITANIV            | 3319 W MERCHRY BI VID  | 225 CHESAPEAKE AVE             |
|                   |                      |                            |                      |                 |                             |                            |                          |                            |                            |                                    |                   |                        |                |                  |                |                          |                                |                             |                  |                               |                    |                   |                  |                       |                 |                    |                              |                     |                 |                |                   |                     |                    |                              |                |                       |                          |                    |                               |                                 |                   |  |                 |                             |                            |                                |                               |                        |                                 |                                    |                        |                                |
|                   |                      |                            |                      |                 |                             |                            | STE 1                    |                            |                            | STE 103                            | DIALYSIS NEWBURGH |                        | i.             | STE B            |                |                          |                                |                             |                  |                               |                    |                   |                  |                       |                 |                    |                              |                     |                 |                |                   |                     | STE 110            |                              |                | STE 140               | STE B                    |                    | STE 124                       |                                 |                   |  |                 |                             |                            |                                |                               | STE 1400               | SIEJ                            |                                    |                        |                                |
| FAIRFIELD         | BINGHAMTON           | GINGDAVION                 | BINGH AMTON          | VESTAI          | FAYETTEVILLE                |                            |                          | SYRACUSE                   |                            |                                    | RGH               | HAMMONTON              |                |                  | BERLN COETE    | NICES OFFI               | NICES NICES                    | MONBOE                      | HAMMOND          | COLUMBUS                      | PITTSBURGH         | CANONSBURG        | WASHINGTON       | BEAVER                | BADEN           | ALIQUIPPA          | BEAVER EALLS CRAWFORDS VICES | CBAW/FORDSVILLE     | LAFAYETTE       | LEBANON        | FRANKFORT         | NORWOOD             | STE 110 CINCINNATI |                              | STATESVILLE    | STE 140 HUNTERSVILLE  | STE B MOORESVILLE        | SUMMERSVILLE       | STE 124 CATONSVILLE           | PETERSBURG                      | SOUTH HILL        | WARRINGTON                                     | OMAHA           |                             | SYRATICE                   | OMAHA                          | SMITHFIELD                    | STE 1400 GLOUCESTER    |                                 |                                    | NEWS CY - NEWS         | NEMACOUNT TOOCH                |
| FAIRFIELD CT      | BINGHAMION           | SINGPAINTON NT             |                      |                 |                             | CAMILLUS                   | LIVERPOOL                |                            | CORTLAND                   | FISHKILL                           | URGH NEWBURGH     |                        |                | BLINKENATOR      | REBLIN NO.     | OSEBL                    | Ç                              | î                           |                  |                               |                    |                   | WASHINGTON       |                       |                 | ALIQUIPPA PA       | ובנה                         | OBAW/SORDSVIII S    |                 | LEBANON        | FRANKFORT         |                     |                    |                              | STATESVILLE NC |                       | MOORESVILLE              |                    |                               | PETERSBURG VA                   | SOUTH HILL VA     | WARRINGTON                                     |                 |                             |                            |                                | SMITHFIELD VA                 |                        | WILLIAMSBURG                    | HAMPION                            | MEAAS                  |                                |
| FAIRFIELD CT 6825 | BINGHAMTON NY 13903  | N                          | <u> </u>             | NY :            | Z                           | CAMILLUS                   | LIVERPOOL                | Z                          | CORTLAND                   | FISHKILL                           | JRGH NEWBURGH NY  | 2 3                    | LINMOOD        | BINEDE           | Odern          | O SEBEL                  | ( r                            | <u> </u>                    | 2 (              | 0                             | PA                 | PΑ                | PA               | PA                    | PA              |                    | ווע אווע                     | 2 2                 | 7               |                |                   | НО                  | CINCINNATI         | CHARLOTTE                    |                | HUNTERSVILLE          | MOORESVILLE              |                    | CATONSVILLE                   |                                 |                   |  | 2               | 7 2                         | <u> </u>                   | N.                             |                               | GLOUCESTER             | WILLIAMSBURG VA                 | HAMPION                            | NEVVS VA               | V.                             |
| CT                | Z                    | NT 13903                   | NO 13803             | CSSEL AN        | NY 13066                    | CAMILLUS NY 13031          | LIVERPOOL NY 13090       | NY 13203                   | CORTLAND NY 13045          | FISHKILL NY 12524                  | JRGH NEWBURGH NY  | NI 8037                | INMOOD NI 8221 | BLINNENE NI 9009 | Caern Ni 49085 | OSEBE 49120              | VV 33300                       | יין ייסטבי                  | N 46324          | OH 43232                      | PA 15216           | PA 15317          | PA 15301         | PA 15009              | PA 15005        | P I                | iche BV 16010                | /IIIE IN 4/960      | N 47904         | Z              | Z                 | НО                  | CINCINNATI         | CHARLOTTE NC 28262           | NC             | HUNTERSVILLE NC 28078 | MOORESVILLE NC 28117     | WV 26651           | CATONSVILLE MD 21228          | VA                              | VA                | PA   | )<br> <br>      | NI LOZOS                    | NV 13703                   | NE 68114                       | VA 23430                      | GLOUCESTER VA          | WILLIAMSBURG VA                 | HAMPION                            | NEWS VA 2350/          | , LU95¢                        |

| 7432 SOUTH MOUNTAIN DIALYSIS | 7431 WASATCH DIALYSIS | 7430 OQUIRRH DIALYSIS | 7429 DAVIS COUNTY | 7428 31. GEORGE | 7427 CALUWELL       | 7425 NAMPA        | 7425 POCATELLO   | 7424 DARIO FALLS    | 7423 INC - BEACKFOOT | 7422 INICATION AND THE PROPERTY OF THE PROPERT | 7420 SANDFORM       | 7419 FIBERTY ALBOQUERQUE JV | 7417 LOCORADO SPRINGS CENTRAL |                  | 2415 COLORADO STRINGS NORTH |                    | /412 ST. JOE HOME | 7411 ST. JOE ACUTE | 7410 NORTHWEST RENO | 7409 SOUTH RENO    | 7408 CARSON CITY | 7406 SPRING VALLEY (LAS VEGAS) | 7405 RENO HOME DIALYSIS | /404 RENO ACUTES  | 7403 PASADENA DIALYSIS | 7401 LAREDO        | 7400 LAREDO ACUTES | 7399 NORTH LAREDO | 7397 VICTORIA    | 7394 LAKE LEWISVILLE (DENTON) | 7389 WAIANAE          | 7388 WAIPAHU      | 7387 LEEWARD           | 7386 KAUAI   | 7385 KAHANA  | 7383 HILO       | 7382 MOLOKAI    | 7381 KAIMUKI     | 7380 SIEMSEN                 | 7379 SULLIVAN | 7378 KONA KEAUHOU | 7377 NORTH HAWAII      | 7376 WEST KAUAI         | 7375 MAUI HOME                         | 7374 SIEMŠEN HOME | 7373 HAWAII ACUTE | 7372 KAILUA       | 7371 COLLEGE STATION | 7370 BRYAN                   | 7369 BRENHAM LLC |
|------------------------------|-----------------------|-----------------------|-------------------|-----------------|---------------------|-------------------|------------------|---------------------|----------------------|--|---------------------|-----------------------------|-------------------------------|------------------|-----------------------------|--------------------|-------------------|--------------------|---------------------|--------------------|------------------|--------------------------------|-------------------------|-------------------|------------------------|--------------------|--------------------|-------------------|------------------|-------------------------------|-----------------------|-------------------|------------------------|--------------|--------------|-----------------|-----------------|------------------|------------------------------|---------------|-------------------|------------------------|-------------------------|--|-------------------|-------------------|-------------------|----------------------|------------------------------|------------------|
| 10969 S RIVER FRONT PKWY     | 650 E 4500 S          | 2496 W 4700 S         | 2132 N 1700 W     | 1173 S 250 W    | 4620 ENTERPRISE WAY | 280 W GEORGIA AVE | 444 HOSPITAL WAY | 2381 E SUNNYSIDE RD | 98 POPLAR ST         | 3525 E LOUISE DR   | 1210 WASHINGTON AVE | 3810 COMMONS AVE NE         | 1910 LELARAY ST               | 2508 AIRPORT RD  | 2180 HOLLOW BROOK DR        | 4352 TRAIL BOSS DR | 973 JAMES ST      | 301 PROSPECT AVE   | 6144 MAE ANNE AVE   | 601 SIERRA ROSE DR | 4500 S CARSON ST | 6970 W PATRICK LN              | 601 SIERRA ROSE DR      | 6144 MAE ANNE AVE | 1111 S ARROYO PKWY     | 2309 E SAUNDERS ST | 2309 E SAUNDERS ST | 6410 CRESENT LOOP | 606 E LOCUST AVE | 3400 CORINTH PKWY             | 86-080 FARRINGTON HWY | 94-450 MOKUOLA ST | 91-2137 FORT WEAVER RD | 3224 ELUA ST | 10 HOOHUI RD | 1384 KINDOLE ST | 28 KAMOI STREET | 3625 HARDING AVE | 2226 HILIHA ST GBOLKID ELOOB | 2230 HHA ST   | 78-6831 ALLI DB   | 67-1123 MAMAI AUDA HWA | ASA3 WAIMEA CANYON BOAD | 105 MALIII ANI PKWY                    | 2226 LILIHA ST    | 2230 LILIHA ST    | 25 KANEOHE BAY DR | 3314 LONGMIRE DR     | 2390 E 29TH ST               | 604 MEDICAL CT   |
|                              | STE 150               |                       |                   | STE 406         |                     |                   |                  |                     |                      |  |                     |                             |                               |                  |                             |                    |                   |                    |                     | STE 101            |                  |                                | STE 201                 | STE 1             | STE 150                |                    | STE 200            | SUITE 100         |                  |                               |                       | STE 109           |                        | 215 100      | STE 100      | SOLLE 400       | 100             | MAUKA AND MAKAI  |                              | 5 E 436       | 211 312           |                        | 315 100                 | STE 100                                | 1ST ELOOR         | LEVEL B           | STE 230           |                      |                              |                  |
| SOUTH JORDAN                 | MURRAY                | TAYLORSVILLE          | LAYTON            | ST GEORGE       | CALDWELL            | NAMPA             | POCATELLO        | IDAHO FALLS         | BLACKFOOT            | MERIDIAN   | SANDPOINT           | ALBUQUERQUE                 | COLORADO SPRINGS              | COLORADO SPRINGS | COLORADO SPRINGS            | CASTLE ROCK        | SYRACUSE          | SYRACUSE           | RENO                | RENO               | CARSON CITY      | LAS VEGAS                      | RENO                    | RENO              | PASADENA               | LAREDO             | LAREDO             | LAREDO            | VICTORIA         | CORINTH                       | WAIANAE               | WAIPAHU           | EWA REACH              | LACAINA      | HILO         | KAUNAKAKA       | HONOLULO        | _                |                              | KAILUA KUNA   | KAMUELA           | WAINEA                 | WAILUKU                 | 10000000000000000000000000000000000000 | HONOTHILL         | HONOTHE           | KAILUA            | COLLEGE STATION      | BRYAN                        | BRENHAM          |
| UT                           | =                     | <b>-</b>              | U,                | U,              | ō                   | ō                 | ō                | <u></u>             | ō                    | ō  | Đ                   | Z<br>Z                      | 00                            | CO               | CO                          | CO                 | Z<br>Y            | Z<br>Y             | N<br>N              | <b>~</b>           | N<br>V           | N<br>N                         | Z :                     | N<br>N            | CA                     | ×                  | ヹ                  | Ţ.                | ヹ゠゙              | <b></b> ₹ :                   | Ξ:                    | I                 | I 3                    | Ē <u>I</u>   | <u> </u>     | Ξ               | Ξ               | Ξ                | Ξ                            | Ξ             | Ξ                 | Ī                      | Ξ                       | : 2                                    | <u> </u>          | Ξ:                | Ξ ;               | <b>杖</b> ∶           | ₹ 5                          | ₹                |
| 84095                        | 84107                 | 84129                 | 84041             | 84770           | 83605               | 83686             | 83201            | 83404               | 83221                | 83642  | 83864               | 87109                       | 80909                         | 80910            | 80918                       | 80104              | 13203             | 13203              | 89523               | 89511              | 89701            | 89113                          | 89511                   | 89523             | 91105                  | 78041              | 78041              | 78041             | 77901            | 76208                         | 96792                 | 96797             | 96706                  | 96766        | 96720        | 96748           | 96816           | 96817            | 9681/                        | 96740         | 96743             | 96/96                  | 96/93                   | 71906                                  | 710017            | 06817             | 96734             | 77845                | 77802                        | 77833            |
| 801-253-9696                 | 801-747-0880          | 801-417-9900          | 801-779-6100      | 435-634-6600    | 208-454-1101        | 208-463-8558      | 208-478-5600     | 208-523-8500        | 208-782-2220         | 208-846-9815   | 208-263-4488        | 505-345-1224                | 719-380-4878                  | 719-227-7455     | 719-593-2999                | 303-389-5626       | 315-703-6739      | 315-448-5343       | 775-747-1100        | 775-624-8055       | 775-461-7250     | 702-247-6761                   | 775-829-9961            | 775-770-3773      | 626-441-9500           | 956-242-4810       | 956-242-4810       | 956-717-1600      | 361-485-1148     | 940-497-1414                  | 808-696-0216          | 808-697-33042     | 808-671 3043           | 808-669-6628 | 808-935-3422 | 808-553-8088    | 808-735-2585    | 808-585-4660     | 808-585-4690                 | 808-322-2131  | 808-930-2001      | 808-338-1100           | 808-244-9600            | 808-585-4648                           | 808-585-4689      | 808 585 4680      | 808-754-1030      | 979-314-1560         | 979-314-1550                 | 979.353.4400     |
| 801-253-3303                 | 801-747-0884          | 801-417-9904          | 801-779-6106      | 435-634-6604    | 208-454-9868        | 208-463-8560      | 208-478-8500     | 208-523-8502        | 208-782-2221         | 208-884-2032   | 208-265-6727        | 505-345-9096                | 719-380-4918                  | 719-227-7456     | 719-593-2905                | 0.00               | 315-703-6762      | 315-448-6571       | 775-747-1115        | 775-828-2746       | 775-841-2676     | 702-242-6816                   | 775-829-9964            | 775.720-6496      | 626-441-9502           | 956-747-4811       | 956-796-2371       | 956-717-1501      | 361-485-1158     | 940-497-2774                  | 308-696-0345          | 808-679-3861      | 808-245-2390           | 808-669-1272 | 808-934-7901 | 808-553-3210    | 808-734-2583    | 808-585-4662     | 808-585-4691                 | 808-322-0605  | 808-885-1506      | 808-338-1185           | 808-244-5712            | 808-585-4649                           | 808-585-4691      | 808 EBE 4504      | 909 354 1035      | 979-314-1555         | 979-353-4441<br>979-314-1551 | מאמ מדט מאמו     |

| 570-825-2055 | 570-825-9531          | 78/02  | PA             | WILKES BARRE   | S in 1             | Section 5               |   |
|--------------|-----------------------|--------|----------------|--|--------------------|-------------------------|---|
| 205-783-6571 | 205-397-8192          | 35211  | . A            | BIRMINGHAM   |                    | 307   AIBD ST           | 8304 CENTRAL PA ACUTES                  |
| 618-524-3297 | 618-524-3046          | 62960  | : <del>F</del> | METROPOLIS   |                    | ZOR COTTON AVE SWI      | 8303 BIRMINGHAM SOUTH ACUTES            |
| 847-599-1351 | 847-599-1346          | 60085  | =              | WAUKEGAN   |                    | 20 HOSBITAL DE          | 8301 METROPOLIS -JV                     |
| 269-982-4819 | 269-983-8455          | 49085  | 3              | SAINT JOSEPH   | LAKELAND HOSPITAL  | 110 N WEST ST           |   |
| 972-746-4746 | 972-746-4747          | 75062  | ×              | RYNG   | S/E 101            | 1334 NAPIGE AND         | 7937 LAKELAND ACLITES                   |
| 801-292-2670 | 801-292-2658          | 84010  | TU             | WOODS CROSS  | )<br>              | 3/2 W /505              | 7925 IRVING. TX MANAGED                 |
| 801-394-1231 | 801-394-1230          | 84403  | UŢ             | OGDEN  | STE A              | 4/80 OLD POST RD        | 7924 HR WOODS CROSS MED                 |
| 321-636-9285 | 321-636-9067          | 32955  | 판              | ROCKLEDGE  | STE 100            | 5/7 BARNES BLVD         | 7/30 NOCKLEDGE JV                       |
| 727-822-0268 | 727-895-1472          | 33701  | 77             | SAINT PETERSBURG   |                    | 1101 9TH ST N           | 7/46 ST. PETERSBORG V                   |
| 251-929-3667 | 251-929-3666          | 36532  | ΑL             | FAIRHOPE   | ## 83              | 91/ PLANTATION BLVD     | 77/46 ST BETERSHIPS OF BALDWIN COUNTY   |
| 228-255-7716 | 228-255-5378          | 39525  | MS             | DIAMONDHEAD  |                    | 5401 GEX ROAD           | 7595 HOME THERABLES OF BALDWIN COLLARS  |
| 504-988-9059 | 504-988-9057          | 70112  | LA             | NEW ORLEANS  | ACUTE DIAL         | 1415 TULANE AVE         | 7504 DIAMONDHEAD HOME THEBASITE         |
| 405-632-7880 | 405-632-7766          | 73139  | 읒              | OKLAHOMA CITY  |                    | 6040 S WESTERN AVE      | 759 THE ACTITE                          |
| 847-949-3905 | 847-949-3904          | 60060  | =              | MUNDELEIN  |                    | 1402 TOWNLINE RD        | JESS WITEOBIC ACTITES                   |
| 201-876-7965 | 201-876-7964          | 7306   | Z              | JERSEY CITY  |                    | 29 COTTAGE ST           | JEGG ALLINDELEIN<br>JEGG ALLINDELEIN    |
| 609-652-3184 | 609-652-3070          | 8205   | Z              | GALLOWAY   |                    | 44 E JIMMIE LEEDS RD    | 7580 FUMONA - JV                        |
| 973-744-2078 | 973-744-2058          | 7042   | Z              | MONTCLAIR  |                    | 114 VALLEY RD           | 7578 NORTH MONTCLAIR NJ - JV            |
| 815-729-1434 | 815-729-1110          | 60435  | 7              | JOLIET   |                    | 95 N 129TH INFANTRY DR  | 7576 JOHET HOME                         |
| 610-834-5742 | 610-276-2018          | 19462  | ρA             | PLYMOUTH MEETING   | STE 100            | 630 W GERMANTOWN PIKE   | 75 70 UNION HOSPITAL ACUTE PROGRAM      |
| 517-322-0895 | 517-322-0894          | 48917  | ≧              | LANSING  |                    | 916 MALL DR E           | 7564 LANSING - JV                       |
| 405-632-7880 | 405-632-7766          | 73139  | ç              | OKLAHOMA CITY  |                    | 6040 S WESTERN AVE      | 7561 SOUTHEAST OKLAHOMA ACUTES - JV     |
| 405-272-0506 | 405-272-1553          | 73106  | 읒              | OKLAHOMA CITY  |                    | 810 NW 10TH ST          | 7559 SOUTHEAST OKLAHOMA JV              |
|              | 973-587-7783          | 7107   | Z              | NEWARK   |                    | 495 N 13TH ST           | 7558 COLUMBUS HOSPITAL LTACH            |
| 828-632-6160 | 828-632-3547          | 28681  | N<br>C         | TAYLORSVILLE   |                    | 175 COMMERCE DR         | 7554 ALEXANDER, NC                      |
| 901-681-4011 | 901-681-4010          | 38119  | Ž              | MEMPHIS  | STE 125            | 6055 PRIMACY PKWY       | 7553 RIDGEWAY                           |
| 817-293-8719 | 817-551-6623          | 76140  | Ϋ́             | FORT WORTH   |                    | 200 MCPHERSON RD        | 7552 BURLESON                           |
| 304-733-3384 | 304-733-0004          | 25705  | <b>W</b> /     | L MEDICAL HUNTINGTON   | HIMG REGIOL MEDICA | 5170 US ROUTE 60        | 7549 HIMG JV                            |
| 858-694-8177 | 858-694-0992          | 92111  | CA             | SAN DIEGO  | STE B              | 7927 OSTROW ST          | 7546 ISCUF                              |
| 716-871-3456 | 716-871-9988          | 14217  | Z<br>~         | TONAWANDA  |                    | 1508 SHERIDAN DR        | 7543 KENMORE WNY - NYDS                 |
| 718-525-9363 | 718-949-1600          | 11434  | Z :            | JAMAICA  |                    | 17270 BAISLEY BLVD      | 7541 ST. ALBANS - NYDS                  |
| 719 707 0675 | 718-797-9100          | 1142   | Z :            | IAMAICA  |                    | 17537 LIBERTY AVE       | 7540 SOUTH QUEENS - NYDS                |
| 718-533-1023 | 718-651-9700          | 11372  | N I            | JACKSON HEIGHTS  |                    | 3435 70TH ST            | 7539 QUEENS - NYDS                      |
| 763 533 1005 | 763-533-3750          | 55477  | 2 7            | BOBBINSDALE  |                    | 4094 LAKÉLAND AVE N     | 7537 ROBBINSDALE                        |
| 847-963-6097 | 647~903-4299          | 50574  | = =            | BATAVIA  |                    | 2580 W FABYAN PKWY      | 7532 WEST BATAVIA                       |
| 4U7-877-U436 | 947 963 4760          | 60074  | = 2            | PAI ATINE  |                    | 691 E DUNDEE RO         | 7531 PALATINE - JV                      |
| 215-739-5308 | 407 877 6454          | 1771   | ב ל            | CLEBRACHT  |                    | 17319 PAGONIA DR        | 7530 CLERMONT EAST                      |
| 318-410-0624 | 318-410-0619          | 70434  | 3 5            | STONACH<br>STONACH   |                    | 2301 E ALLEGHENY AVE    | 7529 PORT RICHMOND                      |
| 740-477-7446 | 740-477-7225          | 43113  | : :            | (13,000 ) 1 (13,00 |                    | 1710 SOUTHERN AVE       |   |
| 614-228-9120 | 514-228-9114          | 43215  | 2 5            | COLOMBOS   | 211170             | 790 N COURT ST          | 7526 CIRCLEVILLE DIALYSIS               |
| 7/5-636-6878 | 7/5-200-0108          | 22430  | ) 2            | 001111111111111111111111111111111111111  | STE 170            | 285 E STATE ST          | 7525 GREATER COLUMBUS REGIONAL DIALYSIS |
| 208-/36-/171 | 775 700 3400          | 003001 | į              | SBABKS   |                    | 5915 S I OS AI TOS PKWY | 7494 SPARKS                             |
| 320 336 3137 | 326-396-695/          | 93301  | 5 5            | TWINEALLS  |                    | 350 N HAVEN ST          | 7483 TWIN FALLS, ID                     |
| /1/-230-1635 | 0591-052-717          | 1/040  | ) "<br>> 3     | BASADENIA  |                    | 757 S RAYMOND AVE       | 7481 PASADENA II                        |
| 505-899-1205 | 717 730 1630          | 17071  | 2 2            | LEWOYNE CONTRACT   | UDE 3TS            | 500 N 12TH ST           | 7479 HARRISBURG/CAMP HILL               |
| 205 000 105  | 500 900 9000          | 27117  | 2 3            | AI BHOHEBOHE   |                    | 5751 MCMAHON NW         | 7476 LIBERTY RIO RANCHO JV              |
| 71/5-447-900 | 708-478-5600          | 83701  | 5 :            | POCATELLO  | STE 600            | 444 HOSPITAL WAY        | 7447 POCATELLO ACUTES                   |
| 2000 141 200 | 808-244-9500          | 96793  | Ξ              | WAILUKU  |                    | 105 MAUI LANI PKWY      | 7446 MAUILANI                           |
| 801-747-0884 | 801-747-0880          | 84107  | UT             | MURRAY   | STE 100            | 650 E 4500 S            | 7436 SALT LAKE ACUTE                    |
| 801-390-0444 | 801-394-1730          | 84403  | 4              | OGDEN  |                    | 4780 OLD POST RD        | 7435 WEBER COUNTY - JV                  |
| 801.280-0444 | 801-2 <b>8</b> 0-4600 | 84088  | U,             | WEST JORDAN  | STE D              | 3823 W 9000 S           | 7433 JORDAN LANDING                     |
|              |                       |        |                |  |                    |                         |   |

| 9400 EDINOND JV         |                    |                 | 8404 GREENTREE - IV |                         | 8399 DESERT MILAGRO  | 8398 GIBSON HOME    | 8396 RIVER FOREST - JV | 8394 GROVE CITY, OH - JV | 8391 TEXAS MEDICAL CENTER HOME | 8389 ACWORTH                | 8388 MANITOWOC | 8387 HUNTERDON ACUTES          | 8383 NORTHEAST PA ACUTES | 8381 DERRY - IV      | 8378 OBANGE COLINITY HOME | 8377 STALLINGS STATION | 8375 SOUTHWEST MEMPHIS ACUTES | 8372 JOLIET - JV | 8371 COCHECO | 8370 WAREHAM      | 8369 THE GREATER NORTHEAST - JV | 8368 FISHERS     | 8365 FLORENCE, OREGON | 8364 SOUTH DENVER | 8361 NORTHERN NEW YORK RENAL CENTER - ADMINISTERED | 8360 SUFFOLK KIDNEY CENTER - ADMINISTERED | 8358 WHEATHEID RENAL CENTER - ADMINISTERED | 8357 NIAGARA RENAL CENTED ADVAINGTED TO | 8353 MISSOULA           | 8343 BAYTOWN NORTH                     | 8341 MORRISTOWN - JV | 8338 MANSEIELD ACUTES | 8337 TOLEDO ACLITES      | 8329 PREBLE COUNTY REGIONAL DIALYSIS | 8328 DATION REGIONAL DIALYSIS SOUTH | 8328 DAYTON REGIONAL DIALYSIS COLLECTIONS | 8337 DAYTON BEGIONIAL DIALYSIS NICHTLI | 8336 NEW BLOOMEIGO  | 8321 CAMPRELISWITE: IV | 8320 SCOTT COLINTY - IV | 8319 SHEPHERDSVILLE - JV | 8318 NAK BARDSTOWN - JV | 8316 SOUTHEAST DELCO | 8314 OKLAHOMA KIDNEY CARE DIALYSIS | 8312 KENTUCKIANA HOME THERAPIES |
|-------------------------|--------------------|-----------------|---------------------|-------------------------|----------------------|---------------------|------------------------|--------------------------|--------------------------------|-----------------------------|----------------|--------------------------------|--------------------------|----------------------|---------------------------|------------------------|-------------------------------|------------------|--------------|-------------------|---------------------------------|------------------|-----------------------|-------------------|--|---|--|---|-------------------------|--|----------------------|-----------------------|--------------------------|--------------------------------------|-------------------------------------|---|--|---------------------|------------------------|-------------------------|--------------------------|-------------------------|----------------------|------------------------------------|---------------------------------|
| 301 KATIE MICHELLE BLVD | 200 WAKE AVE       | 97 COMMERCE WAY | 6330 S PECOS RD     | 12325 NEW HAMPSHIRE AVE | 230 N WASHINGTON AVE | 5400 GIBSON BLVD SE | 103 FOREST AVE         | 1900 SCENIC DR, BLDG 1   | 1333 OLD SPANISH TRL           | 3372 ACWORTH SUMMIT BLVD NW | 333 REED AVE   | 2100 WESCOTT DR                | AND IN DEBNIANTOWN BIVE  | 1401 S BROOKHURST RD | 218 POLIQUIN DR           | 5420 BARBER MILL RD    | 5268 E RAINES RD              | 721 E JACKSON ST | 343 6TH ST   | 100 ROSEBROOK WAY | 10500 ROOSEVELT BLVD            | 13648 OLIVIA WAY | 2820 KINGWOOD         | 3410 5 GALENA ST  | 22571 SUMMIT DR                                    | 3909 FOREST PARK WAY                      | 3018 MILITARY RD                           | 3745 HARRISON AVE                       | 3100 GREAT NORTHERN AVE | 4816 E CHASE ST                        | 420 W MORRIS BLVD    | 2532 W LASKEY RU      | 4923 OGLETOWN STANTON RD | 450D WASHINGTON JACKSON RD           | 7700 WASHINGTON VILLAGE DR          | 7211 SHULL RD                             | Z18 S CARLISTE ST                      | 107 MEDICAL PARK DR | TOO WESTAVIA BLVD      | 130 MESTANIA DINO       | 421 ADAM SHEBHERD BYANY  | 317 KENTLICKY HOME SO   | 700 CHESTER PIKE     | 13901 MCALLEY BLVD                 | 12401 SCOPELOS RO               |
|                         |                    | STE 104         |                     |                         |                      |                     |                        | STE 1128                 | #                              |                             |                | SIE 100                        |                          | STE 108              |                           |                        |                               |                  | 0.00         | STE 100           |                                 |                  |                       | STE 100           |  |   |  | STE D                                   |                         |  |                      |                       | STE 210                  |                                      | STE 100                             |   |  |                     |                        |                         | טוניט                    | CTE 3                   | SIE TUZ              | STE 103                            | 7                               |
| m                       |                    |                 |                     |                         |                      |                     |                        |                          |                                |                             |                |                                |                          |                      |                           |                        |                               |                  |              |                   |                                 |                  |                       |                   |  |   |  |   |                         |  |                      |                       |                          |                                      |                                     |   |  |                     |                        |                         |                          |                         |                      |                                    |                                 |
| EDMOND                  | EL CENTRO          | DOVER           | LAS VEGAS           | SILVER SPRING           | ODESSA               | ALBUQUERQUE         | GROVE CITY             | GEORGETOWN               | HOUSTON                        | ACWORTH                     | MANITOWOC      | ELEMINOTON<br>BLYMCUTH MEETING | DERBY                    | FULLERTON            | CONWAY                    | CLAYTON                | MEMPHIS                       | JOLIET           | DOVER        | יים ניאטפרים א    |                                 | HASTINGS         | FLORENCE              | DENVER            | WATERTOWN  | NORTH TONAWANDA                           | NIAGARA FALLS                              | виттє                                   | MISSOULA                | BAYTOWN                                | MANSFIELD            | TOLEDO                | NEWARK                   | EATON                                | CENTERVILLE                         | HUBER HEIGHTS                             | NEW BLOOMFIELD                         | CAMPBELLSVILLE      | SCOTTSBURG             | SHEPHERDSVILLE          | BARUSTOWN                | BARDSTOWN               | OKLAHOMA CITY        | LOUISVILLE                         | GRAND BAY                       |
| DMOND OK                | EL CENTRO CA       | DOVER DE        |                     |                         | ,                    | ALBUQUERQUE NM      | GROVE CITY OH          | VX                       |                                |                             | MANITOWOC      | EFING                          |                          | FULLERTON CA         | CONWAY                    |                        | MEMPHIS                       |                  | DOVER NH     | 1                 |                                 | 3S               |                       |                   | WATERTOWN NY                                       | WANDA                                     | NIAGARA FALLS NY                           |   |                         | BAYTOWN                                |                      |                       |                          |                                      | CENTERVILLE                         | HUBER HEIGHTS OH                          | NEW BLOOMFIELD PA                      | CAMPBELLSVILLE KY   | SCOTTSBURG             | SHEPHERDSVILLE          | 1                        |                         | 117                  |                                    |                                 |
| DMOND OK 73034          | EL CENTRO CA 92243 |                 | NV                  | MD                      | TX                   |                     | H OH                   | VN TX                    | Tχ                             | GA GA                       |                | RELING PA                      | ! <i>K</i> S             |                      |                           | NC                     | NL AN                         |                  | HIS          | 114               | Z Z                             | 3S               | OR                    | CO                | •  | AWANDA NY                                 |  | MT                                      | MT :                    | ************************************** | TY OF                | 모                     |                          | 오                                    |                                     |   |  |                     | Z                      | LTE                     |                          | <b>7</b>                | JIY OR               | 2                                  | AL                              |
| OK 73034                | CA                 | DE              | NV 89120            | MD 20904                | TX 79761             | Z F                 | OH 43123               | VN TX 78626              | TX 77054                       | GA 30101                    | <u> </u>       | RELING PA 19462                | KS 67037                 | CA                   | NH 3818                   | NC 27520               | HIS TN 38118                  |                  | NH 3820      | 7/A 2571          | IN 46037                        | 3S MI 49058      | OR 97439              | CO 80231          | 2 2  | AWANDA NY 14120                           | Z  | MT 59701                                | MT 59808                | TX II                                  | OH 44903             | 모                     | DE 19713                 | ОН 45320                             | OH 4S459                            | OH 45424                                  | PΑ                                     | ?                   | Z                      | LLE KY                  | KY 40004                 | FA 19079                | DA 19079             | KY 40205                           | AL 36541                        |

| 1 620-624-3950<br>0 620-792-2944<br>1 630-340-0034 | 67530          | ₹ <b>2</b> | GREAT BEND GREAT BEND         | 3904 6TH ST<br>3904 6TH ST<br>1602 W 15TH AVE | 8503 GREAT BEND. JV<br>8504 EMPORIA - JV |
|--|----------------|------------|-------------------------------|---|--|
|  | 66720          | S S        | CHANUTE                       | 703 S PLUMMER AVE<br>2319 N KANSAS AVE        | 8501 CHANUTE KS-JV<br>8502 LIBERAL-JV    |
|  | 67601          | S 8        | HAYS                          | 2905 CANTERBURY DR                            | 8500 HAYS - JV                           |
| - 4  | 67214<br>67901 | S 8        | WICHII A                      | 204 W ROSS BLVD                               | 8499 DODGE CITY - JV                     |
|  | 74601          | Ç          | PONCA CITY                    | 1208 E HARTFORD AVE                           | 8498 WICHITA MIDTOWN - JV                |
| JO   | 22508          | VA         | LOCUST GROVE                  | 4122 PARTNERSHIP WAY                          | 8495 LOCUST GROVE                        |
| ו וט   | 52806          | Ē,         |                               | 1111 W KIMBERLY RD                            | 8494 QUAD CITIES ACUTES                  |
| ν o  | 39207          | MS S       | STE 501 JACKSON               | 1421 N STATE ST                               | 8493 SW JACKSON HOME                     |
| ښان<br>نا  | 30310          | K 2        | DE KALB                       | 30 PONDEROSA AVE                              | 8492 KEMPER COUNTY                       |
| 4 .  | 42104          | ₹ ?        | BOWLING GREEN                 | 205 PROFESSIONAL PARK DR                      | 8483 GLASGOW                             |
| ω  | 14513          | NY         | NEWARK                        | 1834 (VDA AVE                                 | 8482 BOWLING GREEN, KY                   |
| 4 954-382-0151                                     | 33324          | 된          | PLANTATION                    | SOE W. SELORE DIVID                           | 8481 NEWARK, NY                          |
| 6 901-624-3833                                     | 38016          | ĭ          | STE 101 CORDOVA               | 1533 BONNEELN                                 | 8477 PLANTATION DIVING CENTED IV         |
|  | 3055           | N<br>N     | STE 20 MILFORD                | 586 NASHUA ST                                 | 8471 SOUTHERN NEW HAMPSHIRE              |
|  | 42501          | ₹          | SOMERSET                      | 140 STONE CREST DR                            | 045/ CARE COMBERLAND                     |
|  | 80538          | 60         | STE 190 LOVELAND              | 5285 MCWHINNEY BLVD                           | 8466 NORTHERN COLORADO HOME PROGRAM - JV |
|  | 7087           | Z:         | UNION CITY                    | 508 31ST ST                                   | 8465 UNION HILL RENAL CENTER             |
| 201-262-0429<br>201-262-0429                       | 7657           | 23         | PARAMUS                       | 37 W CENTURY RD                               | 8463 PARAMUS - JV                        |
|  | 31419          | <u> </u>   | Sittogerns nostriat Savannan  | 1689 DELSEA DRIVE                             | 8461 DEPTFORD - JV                       |
|  | 97862          | OR<br>OR   |                               | 11705 MERCY BLVD                              | 8459 SAVANNAH ACUTE                      |
|  |                | N<br>S     | SANTA FE                      | 2180 CALLE DE LA VUELIA                       | 8457 MILTON FREEWATER                    |
|  | 37212          | ĭ          | NASHVILLE                     | 1500 21ST AVE S                               | 8456 SANTA EF HOME                       |
|  | 27501          | NC         | ANGIER                        | 301 S RALEIGH ST                              | 8443 ANGIER                              |
|  | 97058          | OR S       | THE DALLES                    | 411 LONE PINE BLVD                            | 8442 THE DALLES - JV                     |
| 0 517 949 7474                                     | 70250          | <u> </u>   | ONESCHILE                     | 781 OLDS ST                                   | 8440 HILLSDALE                           |
|  |                | <b>.</b> P | MELBOURNE                     | 1449 GIBSON ST                                | 8439 WEST PLAINS HOME                    |
|  | 72204          | AR         | LITTLE ROCK                   | 5320 W 12TH ST                                | 8438 BREVARD HOME THERADIES              |
|  | 35756          | Ą          | MADISON                       | 29569 HUNTSVILLE BROWNSFERRY RD               | 8435 WEST MADISON                        |
|  | 76450          | TX ·       | GRAHAM                        | 1531 380 BYP                                  | 8433 GRAHAM - JV                         |
| 55 541-574-0865                                    |                | OR S       | NEWPORT                       | 957 SW COAST HWY                              | 8432 NEWPÖRT OREGON                      |
|  | 97355          | 2 9        | LEBANON                       | 665 PATRIOTS PL                               | 8431 LEBANON OREGON                      |
|  |                | 3 5        | STE 1 CORVALIS                | 3580 NW SAMARITAN DR                          | 8430 CORVALLIS                           |
|  |                | ) N        |                               | 375 WILLARD AVE                               | 8429 CONNECTICUT ACUTES                  |
|  |                | £ 5        | JACKSON                       | 207 F 94TH ST                                 | 8428 EASTERN NEW YORK ACUTES             |
|  |                | N C        | MEBANE                        | 820 VETERANS DR                               | 8426 INDIAN HILLS - JV                   |
|  |                | 3          | BLA:NE                        | 1410 C THIRD STREET EVT                       | 8425 MEBANE                              |
|  |                | AX         | WASILA                        | 1255 CENTRAL AVE NE                           | 8424 BLAINE                              |
|  |                | ) DE       | PENINSOLA CROSSING MICLISBORO | 3787 E MERIDIAN LOOP                          | 8423 WASILLA HOME JV                     |
|  |                |            |                               | 30164 COMMERCE DR                             | 8415 MILLSBORO - JV                      |
|  |                | 7 -        |                               | 210 STADIUM ST                                | 8414 SMYRNA - JV                         |
| 1 0  |                | קרולים     | IINIT 3 REMODOTE BEACE        | 20699 COASTAL HWY                             | 8413 REHOBOTH - JV                       |
|  |                | י ה<br>כ   |                               | 23006 SUSSEX HWY                              | 8412 SEAFORD - JV                        |
| 63 302-0/6-5/16                                    |                | 7 5        |                               | 656 N DUPONT BLVD                             | 8411 MILFORD - JV                        |
|  |                | J (        | STE 4M DOVER                  | 655 S BAY RD                                  | 8410 CENTRAL DELAWARE - JV               |
| 17   | 19947          | DE.        | GECRGETCWZ                    |   |  |

| 410-655-5878 | 410-655-5817 | 21133       | M.D        | RANDALLSTOWN              | STOR FIBERITY RD                                |   |
|--------------|--------------|-------------|------------|---------------------------|---|---|
| 937-234-2637 | 937-234-2637 | 45417       | 오          | DAYTON                    | 2100 Harran (SO                                 | 8655 BANDALISTOWN - IV                  |
| 334-735-0397 | 334-735-0396 | 36010       | Ą          | BRUNDIDGE                 | ACA SEUMINI CANOSEES BILLO                      | 8654 DAYTON ACUTES                      |
| 856-467-2156 | 856-467-2183 | 8085        | Z          | STE 300 SWEDESBORO        | JOD SABA GIOTT BIAND                            | 8653 BRUNDIDGE                          |
| 603-870-0987 | 603-870-0969 | 3079        | Z          |                           | 301 LEXINGTON DO                                | 8650 SWEDESBORO                         |
| 619-421-4907 | 619-397-0939 | 91914       | Ç          |                           | 10 KEEN/AVOIN OR                                | 8649 SAIEM                              |
| 309-347-1636 | 309-347-1632 | 61554       | Ξ          | PEKIZ                     | 2301 BROADWAY SI                                | 8647 FMC-BALBOA FAST LAKES DIALYSIS LIV |
|              | 504-455-2537 | 70002       | Ā          | METAIRIE                  | 3050 N ARNOULI RU                               | 8646 PEKIN HOME DIALYSIS                |
| 949-574-4743 | 949-574-4733 | 92663       | CA         | SUITE 150 NEWPORT BEACH   | 3030 NI ABNOLLIT BO                             | 8644 CRESCENT CITY HOME THERAPIES       |
| 212-207-3916 | 212-207-3267 | 10065       | NY         | FLOOR                     | SALE GANDAL                                     | 8640 NEWPORT SUPERIOR DIALYSIS CENTER   |
|              | 212-866-0206 | 10027       | NY         | NEW YORK                  | 331 5 C315 CT                                   | 8636 HODER EAST CIDE                    |
| 678-336-6480 | 678-639-1633 | 30052       | GA         | LOGANVILLE                | 3431 HIGH WAY 81                                | SASS HABIEM GREEN                       |
| 251-867-4539 | 251-867-1703 | 36426       | ĄL         | BREWTON                   | 1203 BELLEVILLE AVE                             | 8633 TOGANVILLE DIALYSIS TV ACO         |
| 309-342-0182 | 309-342-0008 | 61401       | _          | STE 101 GALESBURG         | 765 N KELLOGG ST                                | 8632 BREWITON OF (ACO)                  |
| 201-342-0802 | 201-342-0801 | 7601        | Z          |                           | ASS PASSAIC ST                                  | 8628 GALESRING - IV                     |
| 956-753-5300 | 956-764-8389 | 78041       | ×          | LAREDO                    | 2005 E BUSTAMANTE ST                            | 8636 MACKENGACK IV                      |
| 816-884-2562 | 816-884-2549 | 64701       | MO         | STE 160 HARRISONVILLE     | 2820 EAST ROCK HAVEN ROAD                       | 8623 NORTH LARRON ACTORS                |
| 708-652-7259 | 708-652-7089 | 60804       | =          | CICERO                    | 3000 S CICERO AVE                               | מסבע כוכבגט                             |
| 904-786-5998 | 904-786-1385 | 32205       | F          | JACKSONVILLE              | 5607 NORMANDY BLVD                              | 8618 VEST JACKSONVILLE                  |
| 863-767-0525 | 863-767-0016 | 33873       | F          | WAUCHULA                  | 457 CARLTON ST                                  | SC1S WAUCHULA                           |
| 850-934-6998 | 850-934-1951 | 32563       | FL         | GULF BREEZF               | 2583 GULF BREEZE PKWY                           | SOID GULF BREEZE                        |
| 641-437-1080 | 641-437-1302 | 52544       | ē          | CENTERVILLE               | 1040 N 18TH ST                                  | SCAC CHIEFAMILY DIALYSIS CENTER         |
| 256-539-7426 | 256-539-0338 | 35801       | ΑL         | STE E HUNTSVILLE          | 2325 PANSY ST SW                                | SCAR CHARLES TAKEN DATE OF THE          |
| 859-331-1222 | 859-331-0167 | 41017       | <b>₹</b>   | STE 1 CRESTVIEW HILLS     | 210 THOMAS MORE PKWY                            | 8609 EDGEWOOD                           |
| 865-633-6060 | 865-633-6052 | 37914       | ĭ          | KNOXVILLE                 | 2519 E MAGNOLIA AVE                             | 860 / EAST KNOXVILLE                    |
| 609-884-5952 | 609-884-5476 | 8204        | Z          | NORTH CAPE MAY            | 3301 BAYSHORE RD                                | 8604 NORTH CAPE MAY - JV                |
| 787-657-1647 | 787-657-1644 | 721         | PR         | RIO GRANDE                | LAS FLORES INDUSTRIAL PARK, LOT#6 CARR 3KM 23.9 | 8602 RIO GRANDE, PR                     |
| 787-915-0520 | 787-915-0500 | 692         | PR         | INDUSTRIAL DE             | CALLE 1, LOTE 2, BARRIO ESPINOSA                | 8601 VEGA ALTA                          |
| 770-495-7943 | 770-495-7942 | 30096       | GA         | STE 110 DULUTH            | 3870 PEACHTRÉE INDUSTRIAL BLVD                  | 8598 BERKELEY LAKE                      |
| 305-716-8886 | 305-716-8608 | 33172       | 프 ;        | DÖRAL                     | 11251 NW 20TH ST                                | 8597 DORAL                              |
| 402-552-7747 | 402-552-7746 | 68105       | Z i        | CLARKSON TOWER RM ( OMAHA | 4350 DEWEY AVE                                  | 8593 OMAHA ACUTES                       |
| 847-441-5017 | 847-441-4031 | 5000        | = ;        | NORTHFIELD                | 480 CENTRAL AVE                                 | 8590 NORTHFIELD                         |
| 630-428-9870 | 630-428-9769 | 60565       |            | NAPERVILLE                | 2451 S WASHINGTON ST                            | 8589 NAPERBROOK - JV                    |
| 201-541-5979 | 201-55-556   | מסטיל מסטיל | <u> </u>   |                           | 139 N BROOKMOORE DR                             | 8588 GOLDEN TRIANGLE HOME               |
| 580-233-4020 | 201 832 2236 | 7566        | <u> </u>   | באיט.<br>ראיט             | 718 TEANECK RD                                  | 8576 HOLY NAME RENAL CARE CENTER - JV   |
| 440-974-3461 | 140-9/4-3459 | 72701       | 2 9        | ENIO OX                   | 121 W OWEN K GARRIOTT RD                        | 8572 ENID OK - JV                       |
| 410-672-8090 | 410-6/2-8024 | 21113       | 2 3        | MENTON                    | 8840 TYLER BLVD                                 | 8571 MENTOR - JV                        |
| 216-221-3035 | 216-221-3034 | 44107       | ; <u> </u> | CAREWOOD                  | 1105 ANNAPOLIS RD                               | 8562 ODENTON - JV                       |
| 937-279-3155 | 93/-2/9-3120 | 45416       | 2 5        | I ANTENNOOD               | 13900 DETROIT AVE                               | 8561 LAKEWOOD OHIO                      |
| 304-252-0038 | 304-252-0004 | 10857       | <b>*</b>   | GRCZCET                   | A100 SALEM AVE                                  | 8559 WEST DAYTON                        |
| 303-789-5987 | 303-789-5400 | 01108       | <u> </u>   | ENGLEWOOD                 | 115 SOLAB DR                                    | 8558 APPALACHIAN DIALYSIS               |
| 410-238-7609 | 410-238-7393 | 21221       | 3 5        | BALLMORE                  | ZEO IVI HANABDENI AVIE                          | 8556 WEST HAMPDEN : IV                  |
| 302-645-3628 | 302-645-3606 | 19958       | DE         | ATTENTION DIALYSIS LEWES  | 110 STEMMERS BLINE BD                           | 8555 MIDDIE RIVER - IV                  |
| 585-572-6779 | 585-872-7395 | 14580       | N          |                           | 134 CANASPOINTE IN                              | 8554 BEERF ACUTE                        |
| 334-244-1479 | 334-244-1478 | 36117       | AL         | MONIGOMERY                | 11ED OBOSSOINTE IN                              | 8552 IRONDEOLIOIT BAY                   |
| 201-567-8532 | 201-894-3380 | 7631        | Z          | ENGLEWOOD                 | 114 MITHURE BABY IN                             | 8551 MONTGOMERY HOME THERAPIES          |
| 316-264-2717 | 316-264-3115 | 67214       | S          | WICHIA                    | SED ENIGHE ST                                   | 8510 ENGLEWOOD ACUTES                   |
| 316-634-0614 | 316-634-6760 | 67206       | · 23       | WICHIIA                   | JOOZ NI ENADOBIA ST                             | 8508 WICHITA MIDTOWN HOME PROGRAM       |
| 316-729-5326 | 316-729-5321 | 67212       | 5 7        | SIE SUO WICHITA           | 9341 F 215T ST N                                | 8507 WICHITA EAST -JV                   |
| 316-284-9812 | 316-284-0045 | 6/114       | 5 8        |                           | 750 N SOCORA ST                                 | 8506 WICHITA WEST - JV                  |
| 1            | )<br>)<br>)  | ]           | ζ,         | NEWTON                    | 625 MEDICAL CENTER DR                           | 850S HARVEY COUNTY - JV                 |

| 8797 COLUMBIA BASIN INPATIENT DIALYSIS SVCS.  | 8785 FLARILLA APALHE NATION - DIALYSIS TREATMENT CENTER - M 450 N MUNDO DR | 8781 BENTON HARBOR - JV | 8779 MIDWEST DIALYSIS ACUTE | 8772 VENICE - JV       | 8752 CLACKAMAS HOME - JV | 8751 CLACKAMAS - JV | 8745 WEST ESSEX : IV | 8745 LONGE CREEN JV         | 8741 HONEY CREEK IV   | 8730 NEWTON IV        | 8/35 HOBART IV      | 8/34 DYER - JV  | 8/33 NORTH HAMMOND - JV | 8732 CROWN POINT - JV | 8731 PORTAGE - JV | 8730 GARY - JV | 8729 MERRILLVILLE - JV | 8728 EAST CHICAGO - JV | 8726 OAK PARK - JV | 8725 GREATER BOSTON ACUTES - SOUTH | 8718 GOOD HOPE - JV          | 8717 WEST BEND - JV | 8716 WAUKESHA - JV | 8715 RACINE - JV | 8714 KENOSHA , IV   | 8712 ABBLETON AVENUE W/ | 8711 RYAN ROAD - JV | 8710 MIDWEST SOUTH - JV | 8709 CAPITOL - JV | 8708 27TH STREET BRANCH - JV | 8707 GLENDALE - JV    | 8702 SMOKY MOUNTAIN ACUTES  | 8701 MONTGOMERY ACHTES | 8694 GUIEDORT HOME THEBADIES IV | 8687 BURLINGTON - IV | 8683 NORTH THERETON COLUMN CHARLE | 8681 SOLITHWIST ON AHOMA SITY IN | BOZE HEERTY PIAINCE HARBOOK ASSESSMENTS | 8666 HOLY NAME ACUTE | 8664 CAK FUKESI | SOUR NEXAYUNA  | SOUS NECOHO      | SCCO MICOCIO    | SEED VIII LEDON    | SCES LEXINGTON ACCUE | 8656 SO, TOM'S RIVER |
|---|--|-------------------------|-----------------------------|------------------------|--------------------------|---------------------|----------------------|-----------------------------|-----------------------|-----------------------|---------------------|-----------------|-------------------------|-----------------------|-------------------|----------------|------------------------|------------------------|--------------------|------------------------------------|------------------------------|---------------------|--------------------|------------------|---------------------|-------------------------|---------------------|-------------------------|-------------------|------------------------------|-----------------------|-----------------------------|------------------------|---------------------------------|----------------------|-----------------------------------|----------------------------------|---|----------------------|-----------------|----------------|------------------|-----------------|--------------------|----------------------|----------------------|
| 1000 LAKELAND SQUARE EXT<br>510 N COLORADO ST | M. 450 N MUNDO DR  | 338 8TH ST              | 9200 W WISCONSIN AVE        | 1120 INDIAN HILLS BLVD | 13560 SE 97TH AVE        | 13560 SE 02TH AVS   | 1115 HERRINGTON RD   | 1901 HONEY CREEK COMMONS SE | 11415 BROWN BRIDGE RD | 1285 WELLBROOK CIR NE | 1330 S WISCONSIN ST | 2150 GETTLER ST | 5454 HOHMAN AVE         | 851 W BURRELL DR      | 5972 US HIGHWAY 6 | 3290 GRANT ST  | 8670 BROADWAY          | 1207 E CHICAGO AVE     | 733 MADISON ST     | 241 PARKINGWAY                     | 7701 W CLINTON AVE           | 2050 CONTINENTAL DR | 111 ANN ST         | 5409 DIERAND AVE | 7/93 W APPLETON AVE | 2000 E LAYTON AVE       | 9420 S 22ND ST      | 3267 S 16TH ST          | 4021 N 52ND ST    | 3120 S 27TH ST               | ADD W. ESTABBOOK BLVD | A31 BARK AD NORTH BOTHEVARD | 100 MEN FAIR BARK IN   | SID SCHOOL RU                   | AZO TALLON IN NE     | 10301 GREENBRIAN PKWY             | 1304 BUCKLEY RD                  | 204 W ROSS BLVD                         |                      | 5340A 159TH ST  | 2345 NOTT ST E | 915 W HARMONY ST | 111 PLEASANT ST | 1101 WINCHESTER RD | 133 UNION ST S       | 970 HOOPER AVE       |
| STE 200<br># C                                |  |                         |                             |                        |                          |                     |                      |                             |                       |                       |                     |                 | RENAL BLDG.             |                       |                   |                |                        |                        |                    |                                    |                              |                     |                    | STE 108          |                     | STE 200                 |                     | STE 203                 |                   |                              |                       |                             |                        |                                 |                      |                                   |                                  |   |                      |                 |                | PO BOX 728 STE B |                 |                    |                      |                      |
| FLOWOOD<br>KENNEWICK                          | DULCE  | BENTON HARBOR           | MILWAUKEE                   | VENICE                 | CLACKAMAS                | LIVINGSTON          | LAWRENCEVILLE        | CONYERS                     | COVINGTON             | CONYERS               | HOBART              | DYER            | HAMMOND                 | CROWN POINT           | PORTAGE           | GARY           | MERRILLVILLE           | EAST CHICAGO           | OAK PARK           | DENOY                              | MILWAUKEE                    | WAUKESHA            | MIPLEASANT         | KENOSHA          | MILWAUKEE           | ST FRANCIS              | OAK CREEK           | MILWAUKEE               | MILWAUKEE         | GLENDALE                     | KNOXVILLE             | MONTGOMERY                  | GULFPORT               | BURLINGTON                      | LACEY                | OKLAHOMA CITY                     | SYRACUSE                         | DODGE CITY                              |                      | OAK FOREST      | NISKAYUNA      | NEOSHO           | ATTLEBORO       | LEXINGTON          | CONCORD              | TOMS RIVER           |
| W <sub>A</sub>                                | Z  | ₹                       | ≨ ;                         | <u> </u>               | 9 R                      | Z                   | GA                   | GA                          | GA                    | GA                    | Ē                   | Ē               | ź                       | Ē                     | ž                 | ź              | Ë                      | Ž i                    | = <del>;</del>     | Z :                                | ≦ ≦                          | £ §                 | <u> </u>           | . ₹              | ×                   | ξ                       | ₹                   | € :                     | ≨                 | € §                          | Ž                     | . ₽                         | MS                     | Z                               | WA                   | Q                                 | NY                               | KS                                      |                      | =               | N              | MO               | MA              | ?                  | NC                   | z                    |
| 39232<br>99336                                | 87528  | 49022                   | 53226                       | 34793                  | 97015                    | 7039                | 30044                | 30013                       | 30016                 | 30012                 | 46342               | 46311           | 46320                   | 46307                 | 46368             | 46408          | 46410                  | 46312                  | 60302              | 2160                               | 53773                        | 53188               | 53406              | 53142            | 53222               | 53235                   | 53154               | 53215                   | 53215             | 53212                        | 37923                 | 36117                       | 39501                  | 8016                            | 98516                | 73159                             | 13212                            | 67801                                   |                      | 60452           |                | 64850            | 2703            | 40505              | 28025                | 8753                 |
| 601-932-2124<br>509-783-7196                  |  | 269-605-0135            | 414-805-3102                | 503-496-4015           | 503-659-8200             | 973-535-0667        | 770-962-3546         | 678-413-3751                | 770-786-1005          | 770-922-0209          | 219-947-9289        | 219-322-3710    | 219-933-2089            | 219-662-2648          | 219-764-3637      | 219-980-2860   | 219-791-1000           | 219-397-7751           | 708-386-8757       | 617.329 1165                       | 414-760-3090                 | 262-542-6179        | 262-598-8727       | 262-697-6323     | 414-464-0820        | 414-744-4343            | 414-761-8080        | 414-677-8730            | 414-672-1006      | 414-332-9960                 | 865-690-7517          |                             | 228-436-9819           | 609-387-1091                    | 360-491-5076         | 405-691-3433                      | 315-671-9950                     | 620-225-7100                            |                      |                 |                |                  | 508-226-0218    |                    | 704-348-2950         | 732-286-6502         |
| 601-932-2593<br>509-735-2182                  |  | 269-605-0140            | 414-805-7973                | 503-659-6782           | 503-659-6782             | 973-533-0088        | 770-962-1406         | 678-413-3752                | 770-786-0501          | 770-922-0106          | 219-947-9392        | 219-322-3719    | 219-933-2609            | 219-662-3659          | 219-764-8047      | 219-980-3895   | 219-791-1047           | 710-307-0373           | 708-386-8617       | 414-700-3068                       | 262-306-2704<br>414-760 3069 | 262-542-6182        | 262-598-8836       | 262-697-6308     | 414-464-1507        | 414-744-4399            | 414-761-8953        | 414-677-0046            | 414-6/2-1016      | 414-332-2723                 | 865-690-7518          | 334-274-9834                | 228-432-1744           | 609-387-1015                    | 360-491-0862         | 405-691-3434                      | 315-671-9960                     | 620-225-7362                            |                      | 708-535-0133    | 518-382-2671   | 417-455-9145     |                 |                    |                      |                      |

| 9007 MERRIMACK VALLEY        | 9006 LUMELL             | 9005 ROUND LAKE MAN | 8889 MANCUSO LANE- JV | 8888 HOWELL PLACE - JV | 8887 BON CARRE - JV | 8886 DENHAM SPRINGS - JV | 8885 FELICIANAS - JV | 8884 ASCENSION DIALYSIS CTR - JV | 8883 BATON ROUGE N. BLVD JV | 8882 AIBLINE - IV  | SSS1 NEW BOADS IV | 8880 70CARDY - JV | 8878 WESTPORT - JV | 8876 BAKER - JV | 8875 BATON ROUGE - JV | 8874 BATON ROUGE FOSTER DRIVE DIALYSIS - JV | 8873 PLAQUEMINE - JV | 8870 WEST SEGUIN - JV | 8869 DEL RIO - JV | 8868 INGRAM - JV      | 8867 BROADWAY - JV | 8866 SOUTHWEST SAN ANTONIO | 8865 KIRRY - IV | 8863 CARRILL - JV | 8862 NORTH CENTRAL BEXAR - JV | 8861 ALAMO CITY - JV | 8860 JOURDANTON - JV | 8857 NEW BRAUNFELS - JV   | 8856 VILLAGE DAKS - IV | 8854 EAGLE PASS - JV | 8853 WEST SAN ANTONIO - JV | 8848 GUADALUPE - JV | 8839 ABRAMSON - JV | 8838 DUNDALK - JV | 8836 BIRMINGHAM HOME - JV | 8834 SOUTH BEND - JV  | 8827 WEST SAHARA - JV | 8826 LAKE MEAD NORTH - JV | 8825 WILLARD DIALYSIS CENTER | 8822 FREDERICKSBURG HOME DIALYSIS |                  | 8817 ROANOKE ACUTE | 8814 HAEMO STAT SOUTH EAST | 8803 HEART OF LUBBOCK - JV | 8800 CAYEY                           |
|------------------------------|-------------------------|---------------------|-----------------------|------------------------|---------------------|--------------------------|----------------------|----------------------------------|-----------------------------|--------------------|-------------------|-------------------|--------------------|-----------------|-----------------------|---|----------------------|-----------------------|-------------------|-----------------------|--------------------|----------------------------|-----------------|-------------------|-------------------------------|----------------------|----------------------|---------------------------|------------------------|----------------------|----------------------------|---------------------|--------------------|-------------------|---------------------------|-----------------------|-----------------------|---------------------------|------------------------------|-----------------------------------|------------------|--------------------|----------------------------|----------------------------|--------------------------------------|
| 100 MILK STREET              | 8/7 COON RAPIDS BLVD NW | 4848 MANCUSO LN     | 4848 MANCUSO LN       | 7707 HOWELL PLACE BLVD | 7656 REALTORS DR    | 137 VETERANS BLVD        | 2995 RACE ST         | 17397 VALLEE CT                  | 2661 NORTH BIVD             | 107 FAIRFIELDS AVE | 4709 SECRETARY DR | 7638 PICARDY AVE  | 2500 COMMERCIAL DR | 4353 GROOM RD   | 524 COLONIAL DR       | 1919 N FOSTER DR                            | 24660 PLAZA DR       | 757 W COURT ST        | 2201 N BEDELL AVE | 6945 ALAMO DOWNS PKWY | 8840 TRADEWAY ST   | 4653 BINZ ENGLEMAN RU      | 409 S 7TH ST    | 10134 HUEBNER RD  | 116 GALLERY CIR               | 805 CAMDEN ST        | 1720 HIGHWAY 97 E    | 1561 N INTERSTATE 25      | 11701 TOERDREAMEN BE   | 3065 MEGAN ST        | 411 N GENERAL MCMULLEN DR  | 626 MERIDA ST       | 1425 HORSHAM RD    | 1107 N POINT BLVD | 35 W LAKESHORE DR         | 320 S SAINT JOSEPH ST | 7710 W SAHARA AVE     | 1905 CIVIC CENTER DR      | 209 RAF CT                   | 111 DARK HILL DR                  | 608 N BEDELL AVE | 2021 APPERSON DR   | 7247 HAYVENHURST AVE       | 1607 W LOOP 289            | BO RINCON SECTOR LOMAS CARR 14 KM 31 |
| SUITE 101                    | !                       |                     |                       |                        |                     |                          |                      |                                  |                             |                    |                   | STE A             |                    |                 |                       |   |                      |                       | STE D             |                       |                    | STE 2                      |                 |                   | STE 102                       |                      |                      |                           |                        |                      |                            |                     |                    | STE 201           |                           | 2 1 1 2 0             | STE 170               | STE 201                   |                              |                                   |                  | e<br>F             | STF A1                     | SUITE 400                  |                                      |
| METHUEN<br>LOWELL            | COON RAPIDS             | BATON ROUGE         | BATON ROUGE           | BATON ROUGE            | BATON BOLIGE        | DENHAM SPRINGS           | FRAIRIEVILLE         | BATON ROUGE                      | BATON ROUGE                 | NEW ROADS          | ZACHARY           | BATON ROUGE       | PORT ALLEN         | BAKER           | BATON ROUGE           | BATON ROUGE                                 | PLAQUEMINE           | SEGUIN                | DELBIO            | SAN ANTONIO           | SAN ANTONIO        | SAN ANTONIO                | CARRIZO SPRINGS | SAN ANTONIO       | SAN ANTONIO                   | SAN ANTONIO          | NEW BRAUNFELS        | NEW BRALLINGS             | SAN ANTONIO            | EAGLE PASS           | SAN ANTONIO                | SAN ANTONIO         | NORTH WALES        | BAITIMORE         | BIRMINGHAM                | SOLITH BEND           | LAS VEGAS             | NORTH I AS VEGAS          | *****                        | CELAIC                            | DEI BIO          | SALEM              | VAN NEYS                   | UUNUAS                     | CAYEY                                |
| 3 3<br>2 4                   | 3                       | ۵                   | Ā                     | ٦ !                    | <u>-</u> 5          | - 5                      | - F                  | Ā                                | LA                          | LA                 | LA                | LA                | LA                 | LA              | Ā                     | Ā   | ۵ :                  | <b>7</b> ₹            | ₹ ;               | ₹ >                   | ₹ ;                | Į X                        | Τ̈́X            | Τx                | ヹ゙                            | ₹ ₹                  | ₹ ₹                  | <del>7</del> <del>7</del> | ! <b>7</b>             | ×Τ                   | ×                          | ₹ :                 | PA (               | <u> </u>          | ≥                         | 2 2                   | 2 2                   | 2 5                       | )<br> <br>                   | ; ;                               | <b>†</b> \$      | <b>S</b>           | ) ×                        | Z Z                        | PR                                   |
| 1852<br>1844                 | 55433                   | 70809               | 70809                 | 70807                  | 70806               | 70776                    | 69/0/                | 70806                            | 70805                       | 70760              | 70791             | 70808             | 70767              | 70714           | 70806                 | 70806                                       | 70764                | 78155                 | 78840             | 78738                 | 70217              | 78219                      | 78834           | 78240             | 78258                         | 78715                | 78036                | 78233                     | 78207                  | 78852                | 78237                      | 78207               | 19454              | 21224             | 3002                      | 46601                 | 80117                 | 44890                     | 22401                        | 78840                             | 79946            | 00000              | 91406                      | 55019                      | 737                                  |
| 978-441-5100<br>978-686-9900 | 763-323-1234            | 225-767-7844        | 225-766-6773          | 225-357-3798           | 275-216-0388        | 225-654-2755             | 225-622-0685         | 225-387-5777                     | 225-357-9055                | 225-638-7395       | 225-654-1450      | 225-766-5600      | 225-343-5753       | 225-775-0217    | 225-927-3311          | 223-354,1611                                | 225-687-9100         | 830-379-1801          | 830-775-7840      | 210-805-9880          | 210-932-9156       | 210-661-0201               | 830-876-3939    | 210-641-6000      | 210-499-4003                  | 210-527-1308         | 830-606-0333         | 210-655-4005              | 210-225-4733           | 830-773-9545         | 210-433-6991               | 210-212-9300        | 215-646-3525       | 410-288-2010      | 205-290-1197              | 574.746.0753          | 702 273 2763          | 707 700 70FF              | 540-3/1-6306                 | 830-7/4-3031                      | 540-725-1796     | 540 335 4365       | 818-376-4033               | 507-645-6817               | 787-535-0707                         |
| 978-441-5133<br>978-688-7533 | 763-323-6695            | 225-819-4247        | 225-766-6774          | 225-357-3799           | 275-003-0329        | 775 655 6370             | 225-622-7527         | 225-387-5732                     | 225-357-9154                | 225-638-7323       | 225-654-2459      | 225-766-5779      | 225-387-0540       | 225-775-7279    | 225-927-9827          | 225-354-1655                                | 225-687-9195         | 1990-2020             | 210-375-7281      | 210-803-015           | 210-932-9742       | 210-661-0693               | 830-876-3901    | 210-641-6033      | 210-499-5292                  | 210-527-0691         | 830-620-4281         | 210-655-4413              | 210-225-6569           | 830-757-5524         | 210-432-3280               | 210-212-8872        | 215-646-3682       | 410-290-1198      | 3/4-246-0/59              | 702-243-9661          | 702-399-3850          | 419-935-0009              | 540-371-6319                 | 830-775-0034                      | 540-725-3509     | 818-994-2/44       |                            | 507-645-4178               | 787-263-1602                         |

|                           | 93654 | CA             | REEDLEY                    |               | 1421 N ACACIA AVE        | 9123 REEDLEY - JV                            |
|---------------------------|-------|----------------|----------------------------|---------------|--------------------------|--|
| 732-566-5050 732-566-5455 | 7747  | Z              | MATAWAN                    |               | 625 STATE ROUTE 34       | 9108 MADISON DIALYSIS CENTER OF MATAWAN - JV |
| 573-785-0149 417-255-0682 | 63901 | M <sub>O</sub> | POPLAR BLUFF               |               | 2210 BARRON RD           | 9104 POPLAR BLUFF HOME                       |
| 215-657-6780 215-657-6856 | 19090 | PA             | WILLOW GROVE               |               | 1036 EASTON RD           | 9097 PHILADELPHIA METRO ACUTES               |
|                           | 55033 | ΝŽ             | HASTINGS                   | STE 380       | 1355 S FRONTAGE RD       | 9095 TWO RIVERS                              |
| 919-554-8534 919-554-8932 | 27596 | NO             | YOUNGSVILLE                |               | 60 WHEATON AVE           | 9093 FRANKLIN HOME                           |
|                           |       |                |                            |               |                          | 9091 WOODLANDS HOME THERAPIES                |
|                           | 92021 | CA :           | EL CAJON                   |               | 570 N 2ND ST             | 9084 EAST COUNTY - JV                        |
|                           | 91942 | CA             | LA MESA                    |               | 5995 SEVERIN DR          | 9083 LA MESA - JV                            |
|                           | 99801 | Ą              | BARLETT REGIONAL HOSJUNEAU | BARLETT REGIO | 3260 HOSPITAL DR         | 9080 JUNEAU ACUTE - JV                       |
|                           | 60018 | _              | DES PLAINES                |               | 1625 OAKTON PL           | 9076 DES PLAINES AIN - JV                    |
|                           | 14221 | Z :            | WILLIAMSVILLE              |               | 52 S UNION RD            | 9072 FREEDOM CENTER HOME                     |
|                           | 18960 | PΑ             | SELLERSVILLE               |               | 1105 BETHLEHEM PIKE      | 9070 SELLERSVILLE - JV                       |
|                           | 61761 | =              | NORMAL                     | STE 1         | 1531 E COLLEGE AVE       | 9065 NORMAL                                  |
|                           | 99701 | AK             | FAIRBANKS                  |               | 1863 AIRPORT WAY         | 9048 FAIRBANKS - JV                          |
|                           | 60647 | =              | CHICAGO                    |               | 2721 N SPAULDING AVE     | 9045 LOGAN SQUARE - JV                       |
| _                         | 60617 | =              | CHICAGO                    |               | 10559 S TORRENCE AVE     | 9044 SOUTH DEERING - JV                      |
|                           | 60620 | =              | CHICAGO                    |               | 8710 S HOLLAND RD        | 9043 CHATHAM - JV                            |
|                           | 60621 | =              | CHICAGO                    | STE 1         | 6333 S GREEN ST          | 9042 ROSS DIALYSIS - ENGLEWOOD - JV          |
|                           | 60628 | =              | CHICAGO                    |               | 132 W 111TH ST           | 9041 ROSELAND, IL - JV                       |
|                           | 60638 | =              | CHICAGO                    |               | 6201 W 63RD ST           | 9040 MIDWAY - JV                             |
|                           | 60613 | =              | CHICAGO                    |               | 4008 N BROADWAY ST       | 9039 LAKEVIEW - JV                           |
| _                         | 60714 | =              | NILES                      |               | 9371 N MILWAUKEE AVE     | 9038 FMC NILES - JV                          |
|                           | 60459 | =              | BURBANK                    |               | 4811 W 77TH ST           | 9037 BURBANK DIALYSIS CTR - JV               |
|                           | 60429 | =              | HAZEL CREST                | STE 4         | 17524 E CARRIAGEWAY DR   | 9036 HAZELCREST - JV                         |
|                           | 46321 | Z              | MUNSTER                    |               | 314 RIDGE RD             | 9035 NEOMEDICA MUNSTER - JV                  |
| _                         | 60641 | <b>=</b> ;     | CHICAGO                    |               | 4943 W BELMONT AVE       | 9034 WEST BELMONT - JV                       |
|                           | 60649 | <del>-</del> ; | CHICAGO                    |               | 2420 E 79TH ST           | 9033 NEOMEDICA SOUTH SHORE - JV              |
|                           | 60473 | =              | SOUTH HOLLAND              |               | 17225 PAXTON AVE         | 9032 NEOMEDIC SOUTH HOLLAND - JV             |
|                           | 60617 | = ;            | CHICAGO                    |               | 9200 S SOUTH CHICAGO AVE | 9031 NEOMEDICA SOUTH - JV                    |
|                           | 60008 | = ;            | ROLLING MEADOWS            |               | 4180 WINNETKA AVE        | 9030 NEOMEDICA ROLLING MEADOWS - JV          |
|                           | 60630 | = ;            | CHICAGO                    |               | 4800 N KILPATRICK AVE    | 9029 NEOMEDICA NORTH KILPATRICK - JV         |
|                           | 60706 | = ;            | NORBIDGE                   | STE 15-18A    | 4701 N CUMBERLAND AVE    | 9028 NEOMEDICA NORRIDGE (CUMBERLAND) - JV    |
|                           | 60636 | = ;            | CHICAGO                    |               | 6535 S WESTERN AVE       | 9027 NEOMEDICA MARQUETTE PARK - JV           |
|                           | 60160 | <del>-</del> ; | MELROSE PARK               | STE 204       | 1111 SUPERIOR ST         | 9026 NEOMEDICA MELROSE PARK - JV             |
|                           | 60169 | = ;            | HOFFMAN ESTATES            | STE 190       | 3150 W HIGGINS RD        | 9025 NEOMEDICAL HOFFMAN ESTATES - JV         |
|                           | 60805 | =              | EVERGREEN PARK             | STE 150       | 9730 S WESTERN AVE       | 9024 NEOMEDICA EVERGREEN PARK - JV           |
|                           | 60607 | =              | CHICAGO                    | STE 100       | 557 W POLK ST            | 9023 POLK - JV                               |
|                           | 60609 | =              | CHICAGO                    |               | 825 W 35TH ST            | 9022 NEOMEDICA BRIDGEPORT - JV               |
|                           | 60618 | =              | CHICAGO                    |               | 2620 W ADDISON ST        | 9021 NORTH CENTER - JV                       |
|                           | 74055 | QK             | OWASSO                     |               | 10205 N 110TH EAST AVE   | 9017 FMCNA- BAILEY MEDICAL CENTER - OWASSO   |
|                           | 74401 | 읒              | MUSKOGEE                   |               | 3371 W BROADWAY ST       | 9016 FMCNA - MUSKOGEE - JV                   |
|                           | 74437 | 읒              | HENRYETTA                  | STE A         | 2405 W MAIN ST           | 9015 FMCNA - HENRYETTA - JV                  |
|                           | 74127 | 읒              | TULSA                      | A             | 2309A W EDISON ST        | 9014 FMCNA - NORTH TULSA - JV                |
|                           | 74146 | 읒              | TULSA                      | STE C         | 5147 S GARNETT RD        | 9013 FMCNA- EAST TULSA - JV                  |
|                           | 74137 | Q              | TULSA                      |               | 8260 S LEWIS AVE         | 9012 FMCNA - SOUTH TULSA - JV                |
| _                         | 74006 | Q              | BARTLÉSVILLE               |               | 3500 STATE ST            | 9011 JANE PHILLIPS - JV                      |
|                           | 74115 | Q              | TULSA                      | STED          | 1515 N HARVARD AVE       | 9010 NORTH HARVARD - JV                      |
| 918-227-3351 918-227-6449 | 74066 | Q              | SAPULPA                    |               | 1013 E CLEVELAND AVE     | 9009 SAPULPA - JV                            |
| 918-742-1239 918-744-3341 | 74114 | 읒              | TULSA                      | STE 100       | 1923 E 21ST ST           | SOUG VANILLAS - JA                           |

9146 FREEDOM CENTER NEWARK II - IV
9150 ROANOKE MEMORIAL ACUTES
9155 MONTEFIORE NEW ROCHELL ACUTE
9156 ORANGE REGIONAL MEDICAL CTR - ACUTE
9157 OUR LADY OF LOURDES MEMORIAL HOSPITAL
9158 SAMARITAN MEDICAL CTR ACUTE
9159 ST. LUKES CORNWALL HOSPITAL
9160 VESTAL UHS BINGHAMTON ACUTE

# Exhibit 3. State Licensing and Certification Entities

Elba Goldman, Acting Director of Division of Provider Services Guy Nevins, Deputy Dir. For Certification Dina Donavan, Deputy Director for Licensure Licensure and Certification Environmental and Health Standards Bureau Alabama Department of Public Health 201 Monroe Street, Suite 600 P.O. Box 303017 Montgomery, AL 36104 (334) 206-5175

Administrator, Health Facilities Licensing & Certification 4730 Business Park Blvd, Suite 18 Anchorage, AK 99503-7137 Phone: (907) 334-2481 Fax: (907) 334-2400

Kathy McCanna, Program Manager Helena Hoover, Team Leader Licensure and Certification Medical Facilities Section Arizona Department of Health Services 1647 E. Morten Avenue, Suite 160 Phoenix, AZ 85020 (602) 674-4340

Wanda Theus, Director Certification Health Facilities Services Bureau 5800 West Tenth Street, Suite 400 Little Rock, AR 72204 Health Facilities Licensure Program (501) 661-2201

California Headquarters
Brenda Clutz, Director
Licensing and Certification Program
California Department of Health Services
1615 Capital Avenue
Sacramento, CA 94234-7320
(916) 552-8700

Barbara Gagne, District Manager Licensure and Certification Berkeley District Office California Department of Health Services 1625 Shattuck Ave., Suite 200 Berkeley, CA 94704 (510) 540-2417 (800) 554-0352

Heli Feixeira, District Manager Licensure and Certification Santa Rosa/Redwood District Office California Department of Health Services 2170 Northpoint Parkway Santa Rosa, CA 95407 Phone: (707) 576-6775

Fax: (707) 576-2418

Connie Schagunn, District Administrator (North) Licensure and Certification San Diego District Office 7575 Metropolitan Drive, Suite 104 San Diego, CA 92108 Phone: (619) 278-3700

Phone: (619) 278-3700 Fax: (619) 278-3725

Donna Loza, District Administrator (South) Licensure and Certification San Diego District Office California Department of Health Services 7575 Metropolitan Drive, Suite 211 San Diego, CA 92108 Phone: (619) 688-6190

Phone: (619) 688-6190 Fax: (619) 688-6444

Greg Hannan, District Administrator Licensure and Certification Santa Rosa District Office California Department of Health Services 50 Old Courthouse Square, Suite 200 Santa Rosa, CA 95404 (707) 576-2380 Albert Quintero, District Administrator Licensure and Certification San Jose District Office California Department of Health Services 1 Almaden Blvd., 9<sup>th</sup> floor San Jose, CA 95113 (408) 277-1784

Victor Arkin, Chief Licensure and Certification Los Angeles District Office California Department of Health Services 5555 Ferguson Drive, 3<sup>rd</sup> Floor Commerce, CA 90022 (213) 869-8500

Lana Pimbley, District Manager Licensure and Certification Ventura District Office California Department of Health Services 1889 North Rice Avenue, Suite 200 Oxnard, CA 93030 (805) 604-2926

Reba Gutierrez, District Administrator Licensure and Certification Fresno District Office California Department of Health Services 7170 North Financial Drive, #110 Fresno, CA 93720 (209) 437-1500

Joan Change, District Administrator Licensure and Certification Riverside District Office California Department of Health Services 625 E. Carnegie Drive, Suite 280 San Bernardino, CA 92408 (909) 388-7170

Cathy Devanport, Program Manager Licensure and Certification Health Facilities Division Colorado Department of Health 4300 Cherry Creek Drive South Denver, CO 80222-1530 (303) 692-2800 Wendy Frhils, Director Hospital and Medical Care Division Licensure and Certification Connecticut Department of Health Services 410 Capitol Avenue, MS #12<sup>th</sup> Floor P.O. Box 340308 Mail Station 12HFL Hartford, CT 06134-0308 (860) 509-7400

Mary Peterson
Director of Health Facilities Licensing and Certification Division
Delaware Department of health
2055 Limestone Road, Suite 200
Wilmington, DE 19808
(302) 995-8521

Judith McPherson, Program Manager Health Facility Division Service Facility Regulation Administration DC Department of consumer and Regulatory Affairs 825 North Capitol St. NE, 3<sup>rd</sup> Floor Washington, DC 20002 (202) 442-5999

Liz Dudek, Director
Licensure and Certification
Hospital Unit
Division of Health Quality Assurance
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Tallahassee, FL 32308
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John Williams, Program Director Health Care Section Office of Regulatory Services Georgia Department of Human Resources 2 Peach Tree Street, Suite 33-250 Atlanta, GA 30303-3167 (404) 657-5411

Gerald Chung, Medicare Certification Officer Sharon Matsubara, Nurse Supervisor Office of Health Care Assurance Hospital & Medical Facility Branch 601 Kamokila Blvd., Room 395 Kapolei, HI 96707 (808) 233-7742

Sylvia Crestwell, Supervisor Bureau of Facility Standards Towers Building, 3<sup>rd</sup> Floor Boise, ID 83720-0036 (208) 334-6626

Catherine M. Stokes, Chief Division of Health Facility Standards Illinois Department of Public Health 525 West Jefferson Springfield, IL 62761-0001 (217) 782-4977

Lana Richmond Acute Care Division – Certification Indiana State Department of Health 2 North Meridian, 4A Indianapolis, IN 46204 (317) 233-7742

Steven Young, Director
Department of Inspections and Appeals
Health Facilities Division
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Des Moines, IA 50319
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Charles Purcell, ESRD Program Manager Division of Licensing and Certification Louisiana Department of Health and Hospitals 500 Laurel Street, Suite 100 Baton Rouge, LA 70821 (225) 342-5782

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Spring Grove Hospital Center
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(410) 402-8002

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Columbus, OH 43216-0118

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Jan Staloski, Director Department of Health Division of Home Health 132 Kline Plaza, Suite A Health and Welfare Building Harrisburg, PA 17104 (717) 783-1379 Johnny Rullan, Secretary of Health Ricardo Torres-Munoz, Auxiliary Secretary Licensure and Certification Puerto Rico Department of Health P.O. Box 70184 San Juan, PR 009363

Wayne Farrington, Chief John Wojcik, CON Licensure and Certification Health Facilities Regulation Rhode Island Department of Health 3 Capitol Hill Providence, RI 02908-5097 (401) 222-2788

Robert Lawyer, Team Leader Region III South Carolina Department of Health and Environmental Control Health Licensing Section 2600 Bull Street Columbia, SC 29201 (803) 727-7202

Dot Elder Health Care Facilities 1st Floor Cordell Hull Building 425 Fifth Avenue N. Nashville, TN 37247 (615) 741-7221

Facility Licensing Group Mail Code 1980 Texas Department of State Health Services 1100 W. 49<sup>th</sup> Street Austin, TX 78756-3199 (512) 834-6646

Nancy Hofheimer, Director Center for Quality Health Care Services & Consumer Protection Virginia Department of Health 3600 West Broad Street, Suite 216 Richmond, VA 23230 (804) 367-2102

John M. Wilkinson, Director Health Facilities Licensure and Certification Administration and Oversight West Virginia Department of Health 1900 West Kanawha Blvd., Room 550, Bldg. 3 Charleston, WV 25305 (304) 558-0050 Lydia Reitman Bureau of Quality Assurance Department of Health and Family Services P.O. Box 2969 Madison, WI 53701-2969 (608) 266-7881

Jean McLean, RD, Section Manager Wyoming Department of Health Office of Healthcare Licensing and Surveys 2020 Carey Avenue, 8<sup>th</sup> Floor Cheyenne, WY 82002 (307) 777-7123

# Exhibit 4. Letter of Intent

### Fresenius Kidney Care



5251 DTC Parkway, Suite 500, Greenwood Village, ČO, 80111 T +1 303 712 1802 F +1 720 941 6675

September 28, 2018

Janis Sigman, Program Manager Certificate of Need Program Washington State Department of Health 111 Israel Road SE Tumwater, WA 98501

Re: Letter of Intent: FMC Leah Layne--Special Circumstance Expansion

Dear Ms. Sigman:

Pursuant to Washington Administrative Code ("WAC") 246-310-818, Special Circumstance One or Two Station Expansion, Inland Northwest Renal Care Group, LLC intends to file a certificate of need to expand FMC Leah Layne. In accordance with WAC 246-310-080, the following information is provided:

#### 1. Description of the services proposed:

Add an additional one (1) dialysis station to FMC Leah Layne, located in the Adams County ESRD Dialysis Planning Area.

#### 2. Estimated Cost of the Proposed Project

Estimated capital expenditures are \$680.00 for this expansion.

#### 3. Description of the Service Area:

The service area is the Adams County Planning Area.

Please feel free to contact me if there are any questions on the enclosed application. I can be reached at 303.712.1802 or luca.chiastra@fmc-na.com.

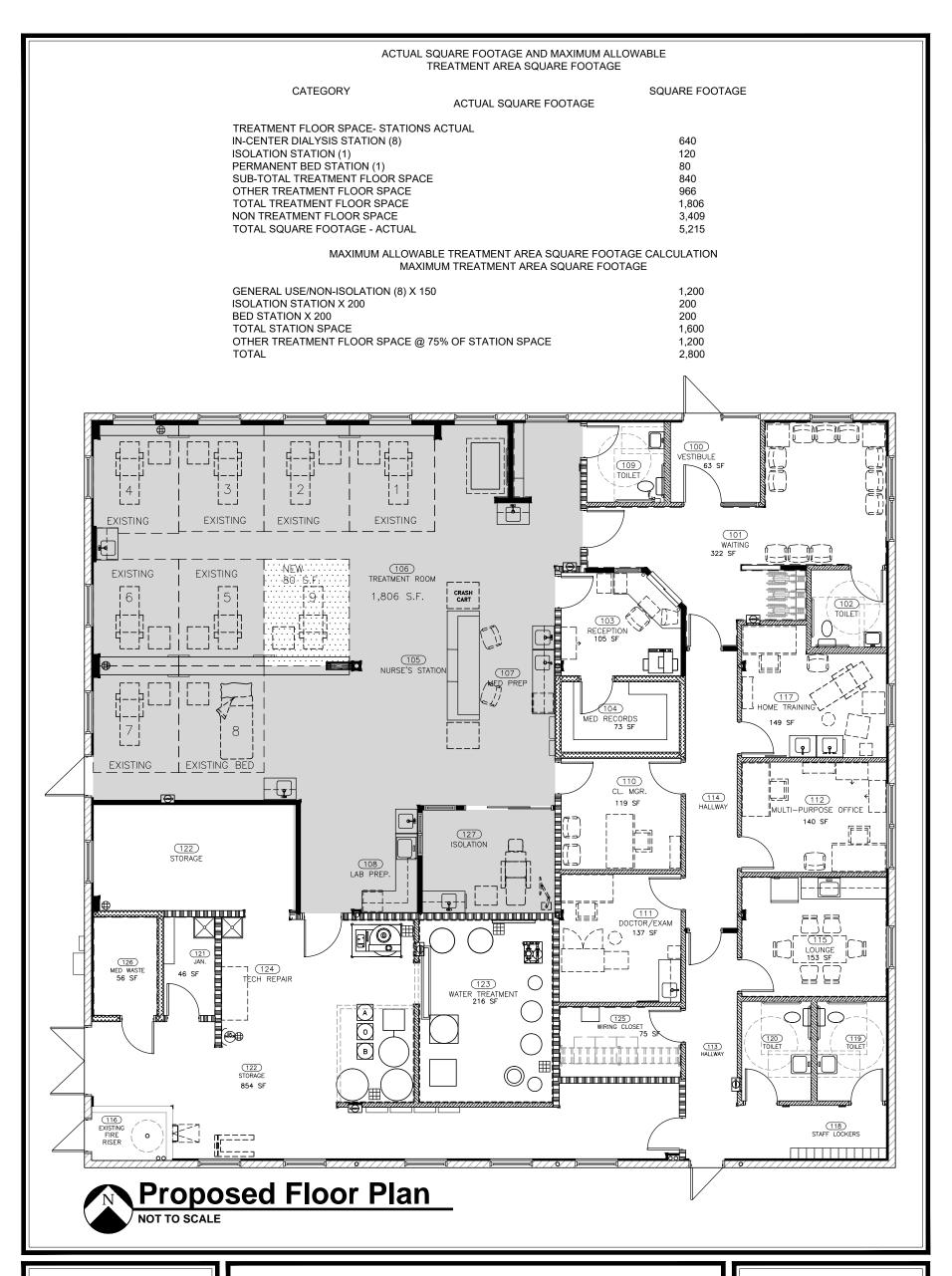
Yours truly,

Luca Chiastra Regional Vice President, Rocky Mountain Region Fresenius Kidney Care

Fresenius Kidney Care, 5251 DTC Parkway, Greenwood Village, CO 80111 T +1 303-712-1802, F +1 720-941-6675



# Exhibit 5. Single Line Drawing



# Fresenius Kidney Care -Othello Dialysis

530 S. 1st. Avenue Othello, Washington 5,215 S.F. 10.21.18

### One Architecture

8801 N. Central Ave Suite 101 Phoenix, Arizona 85020

602-266-2712 Phone

602-266-1688 Fax

www.onearchitecture.us

# Exhibit 6. Charity Care/Indigence Policy



## **Indigent Waiver Program**

#### **Key Points**

- 1. The Indigent Waiver Program assists eligible patients who:
  - Are unable to obtain insurance coverage
  - Lack the financial resources to pay for medical services

**Note:** Fresenius Rx operates a different Indigent Waiver Program for qualified low-income Medicare Part D Extra help patients. \*

- 2. The Indigent Waiver Program applies only to charges the patient is personally liable for.
- 3. The Indigent Waiver Program is a "last resort" when there are no other payment options for the patient.
- **4.** Patients may qualify for full or partial waivers based on a sliding scale schedule.
- 5. The Indigent Waiver Program cannot be advertised to patients, prospective patients or referral sources.
- 6. Indigent waivers are valid for one (1) year from date of approval.

Continued on next page

| DOCUMENT NUMBER  DOCUMENT DOCUMENT REVISION # REVISION DATE  DOCUMENT DOCUMENT REVISION DATE |   |  |             |  |
|--|---|--|-------------|--|
| COR-COMP-G-0-000-010A  | 3 | 5/15/2000, 12/18/2007,<br>6/17/2015, 5/13/16 | 5/13/16     |  |
| Title: Indigent Waiver Program   |   |  | Page 1 of 4 |  |
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<sup>\*</sup> See the Financial Assistance Program: Compliance Requirements Policy for additional information. https://fmc4me.fmcna.com/idc/idcplg?IdcService=GET\_FILE&Rendition=Primary&RevisionSelectionMethod=Lat est&dDocName=PDF\_3000071822





### **Ethics and Compliance Department**

| <b>Definitio</b> | n:     |
|------------------|--------|
| Indigent         | Waiver |

An Indigent Waiver excuses all or part of a patient's financial obligation to pay for items or services provided by FMCNA.

# Definition: Family

"Family" is defined as the patient and immediate family members residing with the patient or who are legally financially responsible for the patient.

#### Qualifications

The Patient applying for the waiver program must meet eligibility criteria for both:

- 1. Annual Income
- 2. Net Worth (Assets)

When appropriate, patients may qualify for partial indigent waivers based upon a Sliding Fee Scale Matrix, as determined by the FMCNA Business.

|               | Eligibility Criteria                                    |
|---------------|---|
| Annual Income | The annual income limit will be determined by each      |
| Limit         | FMCNA business based on industry research conducted,    |
|               | and documented, by the business.                        |
| Net Worth     | Must have a family net worth less than [amount          |
|               | determined by the business] at the time of application. |

# Retroactive Waivers

- Patients may be eligible for retroactive waivers if they meet the business specific criteria for annual income and net worth for the entire period requested.
- Retroactive waivers > than six (6) months require approval of a VP level manager or above.

Continued on next page

## **Documentation** • The Indigent Waiver Form must be completed.

| DOCUMENT NUMBER   | DOCUMENT<br>REVISION # | DOCUMENT<br>REVISION DATE                    | EFFECTIVE<br>DATE |
|---|------------------------|--|-------------------|
| COR-COMP-G-0-000-010A   | 3                      | 5/15/2000, 12/18/2007,<br>6/17/2015, 5/13/16 | 5/13/16           |
| Title: Indigent Waiver Program                                    |                        |  | Page 2 of 4       |
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### **Ethics and Compliance Department**

# Requirements for Individual Patient Waiver

• All required fields must be completed.

#### Documents for Qualifying the Patient for the Program

The following is a sample of documents that can be used to determine a patients' family income. For those documents that may be direct deposit, a copy of the account statement is required:

- Pay Stub (Pt/Spouse/Dependents)
- Social Security Award Letter
- SSA deposited
- Retirement/Disability Check
- Checking/Savings Account Statements (all pages even if blank)
- Stocks/Bond Statements
- Tax Bill/Appraisal (owned land/property except principal residence)
- 401k/IRA (If over 65)
- Most recent Tax Return (if claiming dependents)

#### Financial Review Period

Review of one (1) month of patient's income and/or expenses, no more than 3 months old.

#### Eligibility Period

- The indigent waiver is valid for **one** (1) **year** from the 1<sup>st</sup> date of the month of approval.
- Eligibility period may be for less than 1 year if patient will qualify for insurance within the year period.
- A full review of a patient's annual income and net worth is required every twelve (12) months to extend a waiver for subsequent periods.
- Re-evaluation is required when staff is notified or receive information that a patient's financial status has changed, or information used to qualify a patient is incorrect or incomplete.

Continued on next page

| DOCUMENT NUMBER   | DOCUMENT<br>REVISION # | DOCUMENT<br>REVISION DATE                    | EFFECTIVE<br>DATE |  |
|---|------------------------|--|-------------------|--|
| COR-COMP-G-0-000-010A   | 3                      | 5/15/2000, 12/18/2007,<br>6/17/2015, 5/13/16 | 5/13/16           |  |
| Title: Indigent Waiver Program                                    |                        |  | Page 3 of 4       |  |
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## **Ethics and Compliance Department**

Document Retention of Patient Billing Information

- Documentation of approved Indigent Waivers with all correspondence used for approving or renewing the waivers, including retroactive waivers is to be retained per the FMCNA Record Retention Schedule (Record Code AC2-10).
- Tax Clearance approval is required for destruction of these documents.
- Each FMCNA Business will determine who is responsible for maintaining these documents.

End of document

| DOCUMENT NUMBER   | DOCUMENT   | DOCUMENT           | EFFECTIVE   |  |
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|   |            | 6/17/2015, 5/13/16 |             |  |
| Title: Indigent Waiver Program                                    |            |                    | Page 4 of 4 |  |
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# Exhibit 7. Admission Policy



## **FMS Clinical Services**

**Policy** 

## **Patient Admission**

Purpose

To guide facility management on the admission process for all patients being admitted to an FMS dialysis facility.

Responsibility

Medical Director, Clinical Manager or Registered Nurse, Master's Social Worker, Registered Dietitian and Facility Secretary as defined in this policy, Central Admissions Office, Central Verification Office

General Policy This policy applies to In-Center. Home and Transient Patients.

Where medically appropriate and consistent with this policy, facilities shall admit and treat patients needing dialysis without regard to race, creed or religion, color, age, sex, disability, national origin, marital status, diagnosis and/or sexual orientation.

Each patient admitted will be followed by an attending physician on the facility's medical staff or physician who has been granted temporary privileges at the facility.

All services provided by the FMCNA facility are available to all patients:

- For whom they are medically suitable,
- Based on the clinical judgment of the physician, and
- The willingness of the responsible party to pay for such services.

In the case where the Medical Director determines the patient is too acutely ill or not appropriate for outpatient dialysis care, the decision for admission to the facility shall be made by the Governing Body pursuant to the *Documentation Required for Medical Clearance* section of this policy.

The Clinical Manager or designee is responsible for scheduling the patient for dialysis treatments in a manner consistent with the attending physician's dialysis prescription, patient needs, and available time slots.

The patient and/or his or her family shall designate a person to be notified in

| DOCUMENT NUMBER              | DOCUMENT REVISION         | ISSUE DATE                | T. P. |
|------------------------------|---------------------------|---------------------------|---|
| FMS-CS-IC-I-103-009A         | Revision                  | 18-DEC-2013               | 26-MAR-2014                               |
| Patient Admission Policy     |                           |                           | Page 1 of 9                               |
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|                              |                           |                           |   |



**Policy** 

# Patient Admission

case of emergency.

#### Patient Referrals

Patients may be referred by their physician, a hospital, another dialysis facility or as a self-referral.

All referrals for permanent admissions are directed to the Central Admissions Office (CAO) which then contacts the dialysis facility for placement. The CAO obtains the minimum necessary information required from the referral source to medically and financially clear the patient for admission.

The CAO forwards this information to the following:

- The facility where the patient is seeking admission for medical clearance and.
- Central Verification Office for financial clearance (see Patient Admissions and Readmissions policy, FMS-AR-040-020A, 122-040-020.)

### Patient Change of Modality or Transfer to another FMS Facility

The Clinical Manager or his/her designee must contact the CAO when there is a modality change or the patient transfers to a different FMCNA facility. The CAO will initiate a new admission template packet to be completed with the patient.

# Required for Medical Clearance

**Documentation** A patient shall be medically cleared for treatment when dialysis treatment is deemed indicated and appropriate according to the clinical judgment of the patient's Attending Physician. In the case where the Medical Director determines the patient is too acutely ill or not appropriate for outpatient dialysis care, then the decision for admission to the facility shall be made by the Governing Body.

> NOTE: Requests to admit a patient with an external device such as left ventricular assist device (LVAD) or LifeVest Defibrillator requires approval from the corporate medical office.

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**Policy** 

# **Patient Admission**

The following information is necessary prior to a patient's admission and is reviewed by the Medical Director and Clinical Manager or RN designee.

Documentation Required for Medical Clearance, cont.

### REQUIRED

- For patients new to dialysis: at a minimum a Hepatitis B surface antigen (HBsAg) result obtained within 30 days prior to the admission date
- History and Physical or a hospital or clinic discharge notes or summary
- Dialysis Orders
- Current Medication List
- Last Three (3) Dialysis Flow sheets (from hospital or incenter
- treatment (if applicable or available)Admission or Demographic Sheet
- Allergy Status

Note: For transient or transfer patients: All patients must have a documented hepatitis B antigen (HBsAg) or antibody (HBsAb) result prior to admission to the facility. HBsAg results must have been reported within 30 days of admission. If the patient has hepatitis antibodies (HBsAb), the results must have been report within the past 12 months. Any discrepancies or questions related to admitting a patient and/or a patient's hepatitis results should be reported by the Clinical Manager to their Corporate Clinical Quality Manager.

# MOST RECENT AND IF AVAILABLE

- Nursing, Nutrition and Psychosocial assessment or Comprehensive Interdisciplinary Patient Assessment
- Care plans or Comprehensive Plan of Care
- EKG report
- Chest x-ray report
- Physician's Progress Note
- Current lab results including chemistries and CBC
- 2728 Form if transferring from another facility or an ESRD certified hospital

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Policy

# **Patient Admission**

Patients with Prior Behavioral Issues A referred patient who has exhibited behavioral issues in the hospital, another facility or during the admission process, such that they reasonably constitute a danger to themselves or to others, may be denied admission to the dialysis facility.

However, a patient who has been involuntarily discharged from another FMS facility or other provider is not automatically excluded from admission. The decision to admit a patient who has exhibited behavioral issues or was previously discharged from another facility due to behavioral issues shall be made by the facility management in collaboration with the patient's attending physician and the Medical Director.

Patient
Unable to Sign
Admission
Documents
Due to Being
Deemed
Incompetent
or Incapable
of Health
Care Decision
Making

The Regional Vice President must be contacted by the Central Admissions Office or facility if questions arise regarding the mental capacity or competency of a patient or the legal authority of another party to sign on the patient's behalf. The RVP is responsible for consulting the Law Department for guidance before the admission process can proceed.

The patient cannot be dialyzed if:

- The patient has been deemed by a physician to be incompetent or to lack mental capacity consistent with state law,
- The patient does not have an appropriate legal guardian or an agent with a valid healthcare power of attorney or healthcare proxy, and
- The law department determines that state law does not permit family members to give consent.

Who is Authorized to Sign Admission Documents? Patients must have the mental capacity/competency to consent to treatment and sign admission forms in order for treatment to be given in the facility, except as described below.

If a patient has been deemed by a physician to lack the mental capacity/competency to consent to treatment, a Legally Authorized Person may consent to the patient's treatment and may sign the admission forms.

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**Policy** 

# **Patient Admission**

NOTE: State laws vary on who may consent to treatment on the patient's behalf if the patient lacks capacity or competency to consent.

In some states, family members or persons permitted by state law may consent to the patient's treatment and sign the admission forms even if such persons do not hold a power of attorney for healthcare or healthcare proxy as the Law Department will determine.

For purposes of this Policy, a 'Legally Authorized Person' is as follows:

- (a) The patient's legal guardian or someone who hold a valid power of attorney for healthcare/healthcare proxy or who may sign on behalf of the patient under state law as determine by the Law Department.
- (b) A parent or legal guardian if the patient is a minor.

NOTE: If there is any doubt the person is authorized to sign the consent contact the Law Department.

Patient
Appears
Unable to
Consent for
Treatment

If a patient comes for their first treatment and does not appear to have the mental capacity/competency, the nurse:

- must notify the patient's attending physician of the patient's perceived incapacity to understand and his/her inability to consent, and
- should seek confirmation whether a medical determination of incompetency or lack of capacity has been made in the medical record consistent with state law, and
- should attempt to contact any emergency contacts listed on the patient's admission paperwork in an attempt to find a family member who can
  - provide proof of guardianship/power of attorney for healthcare or healthcare proxy (which must be provided at the time of admission, prior to treatment being provided), or
  - assist in providing valid consent to treatment, if permitted under state law, or who can obtain legal authority/guardianship to represent the patient.

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**Policy** 

# **Patient Admission**

Required Documents that must be Signed Prior to First Dialysis Treatment The Clinical Manager or designee will conduct an admission interview with all new patients.

The following documents and any state-specific required documents must be reviewed with and signed by the patient and/or their Legally Authorized Person before or at their first scheduled dialysis treatment:

- Informed Consent for Dialysis (appropriate to modality chosen)
- Admission Agreement (appropriate to modality chosen)
- FMCNA Notice of Privacy Practices and Acknowledgment of Receipt of Notice of Privacy Practices Form (or document such efforts consistent with this policy)
- Facility's Assignment of Benefits
- Medicare Secondary Payor Questionnaire (MSPQ)
- Spectra Assignment of Benefits

Consent to Receive, Use and Disclose Health Information for Treatment Payment and Health Care Operations

Note: Patients or their Legally Authorized Persons not be asked to sign consent forms for services that are not being provided (ex. blood transfusion consent) until the actual service is needed. Blank consents forms should never be signed or used.

Copies of all insurance cards, front and back, including prescription drug plans, should be made at the time of admission.

All required Admission forms are filed in the patient's medical record. In addition, the Clinical Manager should refer to the Admission Form Distribution Guide FMS-CS-IC-I-103-009D1 to determine the appropriate distribution for each of the forms.

FMCNA Notice of Privacy Practice A copy of the "FMCNA Notice of Privacy Practices (NPP)" must be given to each patient that is receiving direct care from an FMCNA provider prior to the patient's first treatment (see Privacy Notice Procedure COR-COMP-PS-0-001-001C1).

Patients have a right to review this Notice of Privacy Practices prior to

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**Policy** 

# **Patient Admission**

signing the "Acknowledgement of Receipt of the NPP" form (See COR-COMP-PS-0-001-001D3). The "Acknowledgement of Receipt of the NPP" form should be signed by the patient or Legally Authorized Person, prior to the patient's first treatment from an FMCNA direct provider of care. This form serves as an acknowledgement of receipt of the FMCNA Notice of Privacy Practices.

NOTE: This form is **not** a condition for treatment. If the patient refuses to sign the acknowledgement form, the FMCNA staff should document the efforts that were made to obtain their signature and document that the FMCNA Notice of Privacy Practices was provided to the patient. This documentation should be made on the acknowledgement form and should be witnessed by another staff member. The acknowledgement form should be kept as part of the permanent active medical record.

A copy of this notice must also be posted in a clear and prominent location readily visible to patients in each FMCNA physical service delivery site. This notice will also be posted on the FMCNA web site. In addition, whenever the notice is revised, the FMCNA direct provider must make the notice available upon request.

All new admissions to the facility will receive the following information:

• Patient Rights and Responsibilities within the first six (6) treatments

Additional Information Provided During Admission and Orientation

Process

- Patient Complaints and Grievances information.
  Information about the members of the healthcare team and contact information for the facility and members of the team
- Specific information contained in the Patient Rights and Responsibilities and Patient Complaints and Grievances information that relate to facility policies that affect patients should be reviewed with the patient or Legally Authorized Person by the RN or Master's Social Worker during the patient's subsequent treatments as part of the admission orientation process.
- Facility policy information that should be reviewed includes, but is not limited to: conditions for routine and involuntary discharge, if interruption of treatment to use the restroom is needed, visitor policy, eating and

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| Clinical Services Integrated   | d Policy and Procedure   | e Manual                | 480 / 01 /                 |  |
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**Policy** 

## **Patient Admission**

drinking policy and weapons and firearms policy.

### Advance Directive/DNR Status

All new admissions to the facility will be asked if they have an Advance Directive and/or a valid state specific Do Not Resuscitate Order. If the patient or Legally Authorized Person indicates that these exist, the facility will ask that a copy be provided to be added to the patient's medical record.

All new admissions will be given the "FMCNA Notice of Do Not Resuscitate (DNR) Practices" information sheet and must sign the "Acknowledgement of Receipt of FMCNA Notice of Do Not Resuscitate Practices". A Registered Nurse or Social Worker also must complete and sign the Acknowledgement and retain it in the patient's medical record.

Until a valid state specific Do Not Resuscitate Order is provided or executed by the patient or Legally Authorized Person, the patient will be considered a full code. For additional information, refer to Do Not Resuscitate Order policy and procedure and Advance Directive Policy.

ę

### Information Regarding Modalities and Schedules

The patient shall be made aware of and afforded access, where available, to all treatment modalities provided by the facility as appropriately certified or licensed by the state:

In-center Hemodialysis
Self-care Dialysis
Nocturnal In-center Hemodialysis
Home Hemodialysis (Nocturnal and Daytime)
Continuous Ambulatory Peritoneal Dialysis
Continuous Cycling Peritoneal Dialysis
Referral for Renal Transplantation

Additionally, the patient shall be provided with resource information for dialysis modalities not offered by the facility, including information about alternative scheduling options for working patients.

| Patient Admission Policy | 26-MAR-2014<br>Page 8 of 9 |  |  |
|--------------------------|----------------------------|--|--|
|--------------------------|----------------------------|--|--|



**Policy** 

## **Patient Admission**

Related Policies & Procedures Patient Admissions and Readmissions: In-Center, Home and Transient

eCube Procedure for transmitting documents to eCube Document Imaging (If

applicable)

Patient Rights and Responsibilities

Patient Complaints and Grievances policy and procedure

Advance Directive policy

Full Resuscitative Measures Policy

Do Not Resuscitate Order policy and procedure Routine and Involuntary Patient Discharge

Visitor's Policy

Eating and Drinking Policy Interruption of Treatment Weapons and Firearms Policy

Records Management Policy, Filing, Storage, Preservation and Destruction of

Records

Strong Bones Healthy Heart Program Guidelines Policy

**END OF DOCUMENT** 

| DOCUMENT NUMBER                 | DOCUMENT REVISION         | ISSUE DATE                | EFFECTIVE DATE |
|---------------------------------|---------------------------|---------------------------|----------------|
| FMS-CS-IC-I-103-009A            | Revision                  | 18-DEC-2013               | 26-MAR-2014    |
| <b>Patient Admission Policy</b> | Page 9 of 9               |                           |                |
| Clinical Services Integrated    | d Policy and Procedure    | e Manual                  |                |
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### **Procedure**

# **Patient Admission**

Procedure for Admitting a Patient

Follow the steps below for admitting a patient:

| Step | Procedure  |
|------|--|
| 1.   | Each facility is assigned to a Central Admissions Office (CAO), which coordinates the referral and facility placement process for all new, transient and/or seasonal patients. The CAO will notify the facility and inquire about availability. Dialysis treatment times will be coordinated with the Clinical Manager or his/her designee.  |
| 2.   | <ul> <li>The CAO will collect and send required:</li> <li>Financial information to the Billing Group or Central Verification Office (CVO) for verification and if necessary obtain all missing information from the mandatory medical record documentation.</li> <li>Clinical information listed below to the Clinical Manager or designee for review. The CAO will also attempt to collect the additional items listed if these items are available.</li> </ul> |
| 3.   | The Medical Director and Clinical Manager or nurse designee reviews the clinical information provided prior to the patient's first dialysis treatment in the facility.   |

### Approval of Regional Vice President Required

The Regional Vice President must give prior approval for a patient admission under the following situations:

- 1. When the Central Admission Office (CAO) is closed. The CAO must be notified on the next business day if, following approval by the RVP and medical clearance for treatment, the patient's admission was approved and treatment was given.
- 2. Financial clearance is denied by primary or secondary payor sources.
- 3. Patient has no insurance.
- 4. The patient/legal representative refuses to disclose insurance information.

| DOCUMENT NUMBER              | DOCUMENT REVISION         | ISSUE DATE | EFFECTIVE DATE |
|------------------------------|---------------------------|------------|----------------|
| FMS-CS-IC-I-103-009C1        | 04-APR-2012               |            |                |
| Patient Admission Procedu    | Page 1 of 2               |            |                |
| Clinical Services Integrated | l Policy and Procedure    | e Manual   |                |
|                              | senius Medical Care Holdi | ·          | erved          |



### **Procedure**

# **Patient Admission**

5. If the patient is an Acute Renal Failure patient.

6. If a patient appears to lack the capacity or competency to sign admission paperwork and does not have a legal guardian and/or an agent who holds a valid healthcare proxy. In such case, the RVP may only approve the admission after first contacting the Law Department.

# Related Policies & Procedures

Patient Admissions and Readmissions: In-Center, Home and Transient eCube Procedure for transmitting documents to eCube Document Imaging (If applicable)

Patient Rights and Responsibilities

Routine and Involuntary Patient Discharge

Visitor's Policy

Eating and Drinking Policy Interruption of Treatment

Weapons and Firearms Policy

Records Management Policy RM-03, Filing, Storage, Preservation and Destruction of Records

#### **END OF DOCUMENT**

| DOCUMENT NUMBER              | DOCUMENT NUMBER DOCUMENT REVISION ISSUE DATE |                           |        |  |
|------------------------------|--|---------------------------|--------|--|
| FMS-CS-IC-I-103-009C1        | 04-APR-2012                                  |                           |        |  |
| Patient Admission Procedu    |  | Page 2 of 2               |        |  |
| Clinical Services Integrated | d Policy and Procedure                       | e Manual                  |        |  |
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# Exhibit 8A. Financial Statements – Actuals

# Fresenius Medical Care - Leah Layne Dialysis Center Historical Statement of Revenues and Expenses, 2015 - YTD2018

|  |          |                    |    |                  |          |                    |    | YTD2018         |
|--|----------|--------------------|----|------------------|----------|--------------------|----|-----------------|
|  |          | 2015               |    | 2016             |          | 2017               |    | (Jan-Sep)       |
| Revenues   |          |                    |    |                  |          |                    |    |                 |
| Net Revenue Before Bad Debt                            | \$       | 3,513,313          | \$ | 4,437,084        | \$       | 3,292,775          | \$ | 2,599,529       |
| Bad Debt   | \$       | (111,191)          | \$ | (115,657)        | \$       | (102,597)          | \$ | (74,535)        |
| Total Net Revenue                                      | \$       | 3,402,122          | \$ | 4,321,427        | \$       | 3,190,178          | \$ | 2,524,994       |
| Expenses   |          |                    |    |                  |          |                    |    |                 |
|  | _        | (500 500)          | _  | (407 507)        |          | (440 500)          | _  | (400.044)       |
| Total Personnel  | \$       | (523,786)          | \$ | (487,537)        | \$       | (446,596)          | \$ | (423,911)       |
| Total Med Supplies                                     | \$       | (113,077)          | \$ | (98,928)         | \$       | (118,333)          | \$ | (89,635)        |
| Total Ancillary  | \$       | (201,234)          | \$ | (171,916)        | \$       | (158,033)          | \$ | (100,122)       |
| Other Med  | \$       | (54,494)           | \$ | (42,112)         | \$       | (63,592)           | \$ | (49,422)        |
| House Keeping & Utilities                              | \$       | (78,171)           |    | (72,320)         |          | (86,907)           |    | (73,867)        |
| Total Admin (i.e. Admin expenses + G&A Overhead Costs) | \$       | (200,672)          | \$ | (192,889)        | \$       | (196,446)          | \$ | (183,552)       |
| Depr/Amort   | \$       | (47,267)           | \$ | (113,380)        | \$       | (133,480)          | \$ | (93,869)        |
| Total Property (i.e. Rent Expense + Other Property     | _        | (400.000)          | _  | (400.040)        |          | (222.252)          | _  | (450.040)       |
| Expense) Other (Interest Expense)                      | \$<br>\$ | (186,299)<br>(155) |    | (199,943)<br>165 | \$<br>\$ | (203,950)<br>(430) |    | (150,049)<br>69 |
| Other (merest Expense)                                 | ľ        | (100)              | Ψ  | 100              | Ψ        | (100)              | Ψ  | 00              |
| Total Expenses w/o Physician compensation              | \$       | (1,405,155)        | \$ | (1,378,861)      | \$       | (1,407,767)        | \$ | (1,164,358)     |
| Profit From Operations (Excludes Physician             |          |                    |    |                  |          |                    |    |                 |
| compensation)  | \$       | 1,996,967          | \$ | 2,942,566        | \$       | 1,782,412          | \$ | 1,360,635       |
| Physician Compensation (Medical Director's Fee)        | \$       | (46,360)           | \$ | (49,321)         | \$       | (55,507)           | \$ | (43,917)        |
| Net Income Before Taxes (includes Allocations)         | \$       | 1,950,607          | \$ | 2,893,245        | \$       | 1,726,904          | \$ | 1,316,719       |

# Exhibit 8B. Financial Statements - Forecasts

| Fresenius Medical Car  | re - Leah Layne                       | e Dialysis Cente                      | r                                     |                                       |
|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| Statement of R   |                                       | xpenses                               |                                       |                                       |
| Months Operation Patients and Treatments   | Mar-Dec 2019<br>10                    | <b>2020</b><br>12                     | <b>2021</b><br>12                     | <b>2022</b><br>12                     |
| I/C PAT<br>Total Home PAT  | 31                                    | 33                                    | 35                                    | 35<br>-                               |
| Total PAT  | 31                                    | 33                                    | 35                                    | 35                                    |
| I/C TMT<br>Total Home TMT  | 3,720                                 | 4,752                                 | 5,040                                 | 5,040                                 |
| Total TMT  | 3,720                                 | 4,752                                 | 5,040                                 | 5,040                                 |
| Revenue  |                                       |                                       |                                       |                                       |
| In-Center Revenue  | 1,995,089                             | 2,507,551                             | 2,718,799                             | 2,718,799                             |
| Home Revenue   | -                                     | -                                     | -                                     | -                                     |
| Bad Debt<br>Charity Care   | (78,237)<br>(19,951)                  | (99,941)<br>(25,076)                  | (105,998)<br>(27,188)                 | (105,998<br>(27,188                   |
| <u>Total Net Revenue</u>   | 1,896,901                             | 2,382,534                             | 2,585,613                             | 2,585,613                             |
| Expenses I/C Personnel Home Personnel  | 492,814                               | 594,758                               | 604,511                               | 604,511                               |
| Total Personnel  | 492,814                               | 594,758                               | 604,511                               | 604,511                               |
| I/C Med Supplies<br>Home Med Supplies  | 94,086                                | 120,187                               | 127,472                               | 127,472<br>-                          |
| Total Med Supplies   | 94,086                                | 120,187                               | 127,472                               | 127,472                               |
| IC Ancillary Cost - Other Than EPO IC EPO Cost Total IC Ancillary                                      | 90,380<br>14,714<br><b>105,094</b>    | 115,453<br>18,796<br><b>134,249</b>   | 122,450<br>19,935<br><b>142,386</b>   | 122,450<br>19,935<br><b>142,386</b>   |
| Home Ancillary Cost - Other Than EPO  Home EPO Cost  | -                                     | <u>-</u>                              | <u>-</u>                              | -<br>-                                |
| Total Home Ancillary   | -                                     | -                                     |                                       | -                                     |
| Other Med House Keeping & Utilities Admin expenses G&A Overhead Costs                                  | 51,876<br>82,074<br>140,928<br>63,019 | 66,268<br>98,489<br>169,113<br>75,623 | 70,284<br>98,489<br>169,113<br>75,623 | 70,284<br>98,489<br>169,113<br>75,623 |
| Depr/Amort (Existing Facility) Depr/Amort (Project Equipment)  | 104,299<br>63                         | 125,158<br>76                         | 125,158<br>76                         | 125,158<br>76                         |
| Rent Expense Other Property Exp (includes CAM) Other Expense - (IE: Start Up Costs and Other One time) | 161,459<br>16,122                     | 196,778<br>19,649                     | 196,778<br>19,649                     | 196,778<br>19,649<br>-                |
| Total Other Expense  | 619,840                               | 751,154                               | 755,171                               | 755,171                               |
| Total Expenses w/o Physician Compensation  | 1,311,835                             | 1,600,349                             | 1,629,539                             | 1,629,539                             |
| Profit From Operations (Excludes Physician Comp)   | 585,066                               | 782,185                               | 956,074                               | 956,074                               |
| Physician Compensation   | (60,312)                              | (62,122)                              | (63,985)                              | (65,905                               |
| et Income<br>Net Income Before Taxes (includes Allocations)  | 645,379                               | 844,307                               | 1,020,059                             | 1,021,979                             |

## **FMC Leah Layne**

## Pro Forma Assumptions

#### **Patient Volumes**

Utilization projections, including the assumptions used to derive the forecasts, are presented in Table 6 and surrounding discussion within the main text of the application. It is assumed the number of treatments per patient is 144/year. There is an adjustment in Mar-Dec 2019 to reflect only ten months of operation during the forecast time period.

#### Revenues

In-center revenues are based on CY2018 FMC Leah Layne data ("actuals"), given it is an existing facility. Payer mix statistics have also been obtained from FMC Leah Layne actuals for the most recent calendar year. Revenues are calculated by payer and treatment. Bad debt and charity care are subtracted from revenues to yield net revenue figures.

#### **Charity Care**

Calculated at one percent of in-center revenue

#### **Bad Debt**

Calculated on a per treatment basis from FMC Leah Layne actuals.

#### **Expenses**

Unless otherwise noted, expenses have been calculated based on annualized FMC Leah Layne actuals.

Medical supplies, ancilliary, and 'other med' expenses have been calculated on a per treatment basis from FMC Leah Layne actuals.

Personnel expenses are discussed in Structure and Process of Care text in the application.

Depreciation is straight-line; 8 years on equipment.

Rent Expense is based on 2nd Amendment to the Lease. Renewal terms (i.e. Fair Market Value) is assumed to equal current base rent given inflation is excluded form model

Other Propery Exp includes common area maintenance ("CAM"), allocated taxes, and insurance costs. Estimated at 10% of base Rent Expense based on YTD2018 actuals Physician Compensation: Page 2 from the 2nd amendment to the Medical Director Agreement (MDA) sets fees at \$99,968.61 as of the commencement date (August 24, 2015) and increases by 3% each year thereafter. The \$99,968.61 fee represents a lump sum for both Fresenius' Omak and Colville facilities. Fresenius allocates the MDA fee based on a treatment basis. The projected physician compensation fee is calculated based on annualized YTD2018 ( See Exhibit 8A) with an annual 3% escalator.

# Fresenius Medical Care - Leah Layne Dialysis Center 2019-2022

| Productive FTEs, by Type | 2019 | 2020 | 2021 | 2022 |
|--------------------------|------|------|------|------|
| In-Center FTE's          |      |      |      |      |
| Nurse Manager            | 1    | 1    | 1    | 1    |
| Outpatient RN            | 2    | 2    | 2    | 2    |
| Patient CareTechnician   | 4.3  | 4.3  | 4.4  | 4.4  |
| Equipment Technician     | 0.5  | 0.5  | 0.5  | 0.5  |
| Social Worker            | 0.3  | 0.3  | 0.3  | 0.3  |
| Dietician                | 0.3  | 0.3  | 0.3  | 0.3  |
| Secretary                | 0.3  | 0.3  | 0.3  | 0.3  |
| Total                    | 8.5  | 8.5  | 8.7  | 8.7  |

| Productive + Non-Productive FTEs, |                   |      |      |      |
|-----------------------------------|-------------------|------|------|------|
| by Type                           | March - Dec. 2019 | 2020 | 2021 | 2022 |
| In-Center FTEs                    |                   |      |      |      |
| Nurse Manager                     | 1.1               | 1.1  | 1.1  | 1.1  |
| Outpatient RN                     | 2.2               | 2.2  | 2.2  | 2.2  |
| Patient CareTechnician            | 4.7               | 4.7  | 4.8  | 4.8  |
| Equipment Technician              | 0.6               | 0.6  | 0.6  | 0.6  |
| Social Worker                     | 0.3               | 0.3  | 0.3  | 0.3  |
| Dietician                         | 0.3               | 0.3  | 0.3  | 0.3  |
| Secretary                         | 0.3               | 0.3  | 0.3  | 0.3  |
| Total                             | 9.4               | 9.4  | 9.6  | 9.6  |

Non-Productive = 10% of Productive time.

|                          |    | FMC Lea     | ah L | ayne    |               |               |
|--------------------------|----|-------------|------|---------|---------------|---------------|
|                          | Ma | arch - Dec. |      |         |               |               |
| Total Wages and Salaries |    | 2019        |      | 2020    | 2021          | 2022          |
| In-Center                |    |             |      |         |               |               |
| Nurse Manager            | \$ | 83,893      | \$   | 100,672 | \$<br>100,672 | \$<br>100,672 |
| Outpatient RN            | \$ | 115,735     | \$   | 138,882 | \$<br>138,882 | \$<br>138,882 |
| Patient CareTechnician   | \$ | 133,705     | \$   | 160,446 | \$<br>165,165 | \$<br>165,165 |
| Equipment Technician     | \$ | 21,212      | \$   | 25,454  | \$<br>25,454  | \$<br>25,454  |
| Social Worker            | \$ | 15,182      | \$   | 19,238  | \$<br>20,404  | \$<br>20,404  |
| Dietician                | \$ | 18,190      | \$   | 23,050  | \$<br>24,447  | \$<br>24,447  |
| Secretary                | \$ | 6,936       | \$   | 8,789   | \$<br>9,321   | \$<br>9,321   |
| Total, All FTEs          | \$ | 394,852     | \$   | 476,531 | \$<br>484,345 | \$<br>484,345 |

# Fresenius Medical Care - Leah Layne Dialysis Center 2019-2022

|                        |    | FMC Lea     | ah L | .ayne   |               |               |
|------------------------|----|-------------|------|---------|---------------|---------------|
|                        | M  | arch - Dec. |      |         |               |               |
| Total Benefits         |    | 2019        |      | 2020    | 2021          | 2022          |
| In-Center              |    |             |      |         |               |               |
| Nurse Manager          | \$ | 20,814      | \$   | 24,977  | \$<br>24,977  | \$<br>24,977  |
| Outpatient RN          | \$ | 28,714      | \$   | 34,457  | \$<br>34,457  | \$<br>34,457  |
| Patient CareTechnician | \$ | 33,172      | \$   | 39,807  | \$<br>40,977  | \$<br>40,977  |
| Equipment Technician   | \$ | 5,263       | \$   | 6,315   | \$<br>6,315   | \$<br>6,315   |
| Social Worker          | \$ | 3,767       | \$   | 4,773   | \$<br>5,062   | \$<br>5,062   |
| Dietician              | \$ | 4,513       | \$   | 5,719   | \$<br>6,065   | \$<br>6,065   |
| Secretary              | \$ | 1,721       | \$   | 2,180   | \$<br>2,313   | \$<br>2,313   |
| Total, All FTEs        | \$ | 97,963      | \$   | 118,227 | \$<br>120,166 | \$<br>120,166 |

|                                |    | FMC Lea     | ah L | .ayne   |               |               |
|--------------------------------|----|-------------|------|---------|---------------|---------------|
|                                | Ma | arch - Dec. |      |         |               |               |
| Total Wages, Salaries Benefits |    | 2019        |      | 2020    | 2021          | 2022          |
| Nurse Manager                  | \$ | 104,707     | \$   | 125,649 | \$<br>125,649 | \$<br>125,649 |
| Outpatient RN                  | \$ | 144,448     | \$   | 173,338 | \$<br>173,338 | \$<br>173,338 |
| Patient CareTechnician         | \$ | 166,877     | \$   | 200,253 | \$<br>206,142 | \$<br>206,142 |
| Equipment Technician           | \$ | 26,474      | \$   | 31,769  | \$<br>31,769  | \$<br>31,769  |
| Social Worker                  | \$ | 18,948      | \$   | 24,011  | \$<br>25,467  | \$<br>25,467  |
| Dietician                      | \$ | 22,702      | \$   | 28,769  | \$<br>30,512  | \$<br>30,512  |
| Secretary                      | \$ | 8,656       | \$   | 10,969  | \$<br>11,634  | \$<br>11,634  |
| Total, All FTEs                | \$ | 492,814     | \$   | 594,758 | \$<br>604,511 | \$<br>604,511 |

# Exhibit 9. Medical Director Agreement

#### ABSTRACT FOR MEDICAL DIRECTOR AGREEMENTS

| Date Abstract C                          | completed:                                  | 01/23/2012   |                | Contract #  | 3248      |
|--|---|--|----------------|---|-----------|
|  |   |  |                | (For use by PhyComp)  |           |
| <b>Abstract Type:</b>                    |   |  | Termination    |   |           |
| (check <u>all</u> that apply)            | ☐ Joinder                                   | ☐ Assignment   | Other          | Amended and Restated  |           |
|  | Revised                                     | or Updated Abstract  |                |   |           |
|  |   |  |                | ract for the initial Agreement, ing from preceding abstract(s). |           |
| Company Corpo                            | orate Name(s                                | : Inland Northwest   |                | Group, LLC  |           |
| Facility Name(s) (also list Home Program |   |  |                |   |           |
|  | 71 17 3 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 |  |                |   |           |
|  |   |  |                |   |           |
| 3  | ***************************************     |  |                |   |           |
| 4  | ,   |  |                |   |           |
| 5  |   |  |                |   |           |
| 7.                                       |   |  |                |   |           |
| 8.                                       |   |  |                |   |           |
| 9.                                       |   |  |                |   |           |
| 10.                                      |   |  |                |   |           |
|  |   |  |                |   |           |
| Consultant Nam                           | ie (which is a                              | lso Payee): Rockwo   | ood Clinic, P. | S.  |           |
|  |   |  |                |   |           |
|  |   |  |                |   |           |
| Physicians Name                          |   | Physicians:  |                |   |           |
| Robert Benedetti                         |   |  |                |   |           |
| Brendan Mielke,                          |   |  |                | John Musa, M.D.   |           |
| Curt Wickre, M.I                         | <i>J</i> .                                  |  |                |   |           |
| $\boxtimes$                              | YES NO                                      | Director of Facility(ies)  N/A — Contract with pond with Facility/Program na | th Individual  | number(s) identified above, unless indicated o                  | therwise) |
| 1. John Musa,                            | M.D.  | , ,  |                | 6   |           |
| 2. Curt Wickre                           | MD  |  |                | 7.  |           |
|  |   |  |                | 8.  |           |
|  |   |  |                | 9.  |           |
| -  |   |  |                | 10  |           |

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## ABSTRACT FOR MEDICAL DIRECTOR AGREEMENTS

| Term: January 19, 2012 through December 31, 2015  |
|---|
| Option to Renew/Auto-renew?  YES OR NO If yes, explain  |
| Notice Dates/Deadlines  |
|   |
| Are Inpatient Services/Acute Programs specifically included in contract?   YES OR  NO               |
| If so, how is/are such program(s) identified (by hospital(s), geographic area, etc.)                |
|   |
| Are Home Programs specifically included in the contract?   YES OR   NO                              |
| If so, for which Facility(ies)?   |
|   |
|   |
| Compensation:   |
| Earning Period or Dates Fee Begins/Changes: Amount:   |
| January 19, 2012 through December 31, 2012 \$87,250.00, prorated for partial years                  |
|   |
| If escalator, how much? 8 % to be applied annually beginning January 1, 2013                        |
| Until Remainder of Term OR Other one time application of increase to fee                            |
| January 1, 2014   |
| If escalator, how much? 3 % to be applied annually beginning January 1, 2015                        |
| Until Remainder of Term OR Other one time application of increase to fee on each of the above dates |
| Is there a Reopener? ☐ YES OR ☒ NO  |
| •   |
| Date negotiations should begin:  New compensation to take effect on:                                |
| New compensation to take effect on.   |
| Payment Terms:  |
| Monthly, paid in arrears on or before the last day of each month                                    |
| Other:  |
|   |
|   |
| Is there a Withhold? TYES OR NO (If yes, percentage of Withhold%)                                   |
| For Criteria, see Agreement/Amendment at  |
|   |
| Is there a Bonus?  YES OR NO  |
| For Criteria, see Agreement/Amendment at  |

## ABSTRACT FOR MEDICAL DIRECTOR AGREEMENTS

| Restrictive Covenants:  |
|---|
| Is there a non-solicitation clause?   YES OR  NO Length of Tail: 2 years  |
| Is there a non-compete clause?   ☐ YES OR ☐ NO  |
| Length of Tail: 2 Years Radius: 50 Miles  Other:  |
| Is there a right of first refusal/reverse non-compete?   YES OR  NO   |
| Length of Tail: Years Radius: Miles Other:  |
| Joinder Requirements:  Is there a requirement that new physicians who join the group must sign a joinder/amendment to bind them to the restrictive covenants?  N/A (Contract with individual) YES NO Other  |
| Is there a requirement that physicians who provide temporary medical director services for more than a certain time period (e.g., 90 days) must sign a joinder/amendment to bind them to the restrictive covenants?  May designate Temporary Medical Director for up to 60 days before a Joinder  YES NO Other must be executed |
| Comments/Special Provisions:  Section 6.02 provides that the noncompete shall not limit or restrict the services that may be provided by Affiliates of  |
| Consultant at any acute care hospital that such Affiliate may own or operate.   |
|   |
|   |
| Does this agreement replace any pre-existing medical director agreement(s) <u>prior to</u> the expiration date of such agreement(s)?   YES OR  NO   |
| If yes, which agreement(s) does it replace? As of January 19, 2012, supersedes Medical Director Services Agreement  |
| dated November 1, 2000, as amended by Amendment Number 1 dated January 1, 2004, Amendment Number 2 dated  |
| May 23, 2008, Amendment Number 3 dated June 4, 2009, Amendment Number 4 dated February 19, 2009,  |
| Amendment Number 5 dated June 4, 2009, Amendment Number 6 dated October 29, 2010 and Amendment Number 7   |
| dated December 21, 2010.  |
| Expiration Date of Agreement: December 31, 2015  Attorney's Initials:   |

#### AMENDED AND RESTATED MEDICAL DIRECTOR AGREEMENT

This AMENDED AND RESTATED MEDICAL DIRECTOR AGREEMENT ("Agreement") is made by and between Inland Northwest Renal Care Group, LLC ("Company"), a Washington limited liability company and an affiliate of Fresenius Medical Care Holdings, Inc., a New York corporation d/b/a Fresenius Medical Care North America ("FMCNA"), and Rockwood Clinic, P.S. ("Consultant"), a Washington professional corporation comprised of the following physicians: Robert Benedetti, M.D., Richard Carson, M.D., Brendan Mielke, M.D., John Musa, M.D. and Curt Wickre, M.D ("Member Physicians").

#### WITNESSETH

WHEREAS, Company has established dialysis treatment centers at the locations listed on Exhibit A, attached hereto and incorporated herein by reference (the "Facilities"); and

WHEREAS, Consultant, through Member Physicians, specializes in the treatment of kidney disease and is experienced in the medical administration of dialysis facilities; and

WHEREAS, Company desires to retain Consultant to provide, through Member Physicians, certain administrative services with respect to the Facilities and Consultant desires to provide such services in such capacity to Company; and

WHEREAS, the parties acknowledge that Company intends to or has established a master list of contracts that is maintained and updated centrally which cross references contracts between the parties and which shall be made available to the Secretary of the Department of Health and Human Services upon request; and

WHEREAS, Company and Consultant agree that as of the Commencement Date, as that term is defined below, this Agreement shall supersede that certain Medical Director Services Agreement dated November 1, 2000, as amended by a certain Amendment Number 1 to Medical Director Services Agreement dated January 1, 2004, as amended by a certain Amendment Number 2 to Medical Director Services Agreement dated May 23, 2008, as amended by a certain Amendment Number 3 dated June 4, 2009, as amended by a certain Amendment Number 4 dated February 19, 2009, as amended by a certain Amendment Number 5 dated June 4, 2009, as amended by a certain Amendment Number 6 dated October 29, 2010, and as amended by a certain Amendment Number 7 dated December 21, 2010 (collectively, the "Agreement") with respect to the Facilities.

NOW, THEREFORE, in consideration of the mutual covenants herein contained and further good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, and intending to be bound hereby, the parties hereto agree as follows:

#### 1. ENGAGEMENT

Company engages Consultant to provide certain administrative services and Consultant agrees to provide such services upon the terms and conditions set forth herein at the Facilities designated on Exhibit A.

#### 2. <u>TERM</u>

The term of this Agreement shall begin on the Effective Date, as that term is defined below (the "Commencement Date") and shall continue through December 31, 2015, unless sooner terminated as herein provided.

#### 3. DESIGNATION OF MEDICAL DIRECTORS; OBLIGATIONS OF CONSULTANT

- 3.01 <u>Designation of Medical Directors; Requirements for Physicians Providing</u> Services Hereunder
- 3.01.1 Consultant shall at all times designate in writing for each Facility a qualified physician who shall be primarily responsible for performing the services under this Agreement with respect to such Facility. Consultant understands and agrees that the aforementioned designation, whether now or in the future, is subject to the prior written approval of Company. The physicians so designated by Consultant with respect to a Facility shall be deemed the "Medical Director" for such Facility. Consultant further understands and agrees that, barring any unforeseen circumstances, the physician designated as Medical Director of a Facility shall serve in such capacity for at least one (1) year before another physician may be designated as the new Medical Director for such Facility (subject to Company's prior written approval as set forth in this Section).
- 3.01.2 Company and Consultant agree that the initial Medical Director of the Colville Facility shall be John Musa, M.D. and the initial Medical Director of the Othello Facility shall be Curtis Wickre, M.D. Any physician who at any time is designated as a Medical Director shall also be deemed a "Member Physician" for purposes of this Agreement. The term "Member Physician" as it is used throughout this Agreement is defined in Section 6.01.5. If a physician is designated a Medical Director who has not already executed a Joinder Agreement, set forth on Schedule F, attached hereto and incorporated herein by reference, then, prior to rendering services hereunder as a Medical Director, such physician shall be required to execute a Joinder Agreement pursuant to which such physician agrees to abide by the terms and conditions of this Agreement including, but not limited to, the provisions of Section 6. While it is agreed that the Medical Directors shall remain primarily responsible for performing the duties hereunder with respect to the Facilities, other Member Physicians may assist such Medical Directors in the performance of such duties.
- 3.01.3 Company may reject or cause Consultant to remove any Medical Director designated by Consultant:
- a. immediately, upon (1) indictment for, or conviction of, any felony or violation of a federal or state health care law by such Medical Director or (2) failure of the Medical Director to meet any of the requirements as set forth in Section 3.01.4; or

- b. upon a material breach of this Agreement by such Medical Director, provided such breach remains uncured for thirty (30) days after receipt by the breaching Medical Director and Consultant of written notice describing such breach.
- 3.01.4 During the term of this Agreement, each Medical Director and all Member Physicians providing services hereunder shall, at all times, meet the following requirements:
- a. Remain licensed as a physician in the state in which the Facilities are located and at which such physician is providing Medical Director services hereunder; and
- b. Remain board certified in nephrology, internal medicine, pediatrics or pediatric nephrology, have completed a board-approved training program in nephrology and have at least 12 months of experience providing care to patients receiving dialysis; and
- c. Unless FMCNA's Chief Medical Officer specifically agrees otherwise in writing, remain a member in good standing of the Medical Staff of the Facility at which physician is providing Medical Director services hereunder; and
  - d. Maintain a current registration with the Drug Enforcement Administration; and
- e. Maintain a current state controlled substances registration (or equivalent), as applicable; and
- f. Maintain malpractice liability insurance coverage of not less than \$1,000,000 per occurrence and \$3,000,000 annual aggregate, and if underwritten on a claims-made basis, further either (i) maintain, for a period of not less than three (3) years following the termination of this Agreement, any such malpractice liability insurance, or (ii) obtain an extended reporting endorsement for a period of not less than three (3) years following the termination of this Agreement; and
- g. Not be excluded, suspended, sanctioned or otherwise restricted from participating in federal health care programs, including but not limited to, Medicare or Medicaid; and
- h. Remain otherwise qualified to act as a medical director of a dialysis treatment facility that is certified to participate in Medicare; and
- i. Maintain any additional requirements as a physician as may be required in order for the Facilities to be licensed as a dialysis facility, or the equivalent, in the state in which the Facilities are located.
- 3.01.5 In the event that a Medical Director for a Facility (a) no longer meets the requirements above, (b) resigns from or is terminated by Consultant, or (c) is unavailable to serve as Medical Director for a period greater than two (2) months or such shorter time as Company in its sole discretion determines may affect the quality of care provided at such Facility, or (d) is convicted of a felony, then (unless Company agrees otherwise in writing) Consultant shall immediately terminate such physician as Medical Director of a Facility and

shall designate for such Facility a new Medical Director who meets the requirements set forth in this Agreement, including but not limited to, the requirements in this Section 3.

- 3.01.6 Company shall allow Consultant to designate a temporary Medical Director ("Temporary Medical Director") for a period of time as shall be approved in advance, in writing, by Company. A Temporary Medical Director shall be considered a "Medical Director" and "Member Physician" for all purposes under this Agreement, except as otherwise explicitly set forth herein. Each Temporary Medical Director must meet requirements set forth in Section 3.01.4 above and shall have executed a Joinder Agreement pursuant to which such physician agrees to abide by all the terms and conditions of this Agreement including, but not limited to, the provisions of Section 6. Notwithstanding the foregoing, for a period of up to 60 (sixty) days, Consultant may designate as Temporary Medical Director a physician who was not previously a Member Physician (prior to designation as Temporary Medical Director) and who has not specifically agreed to be bound by the provisions of Section 6; provided, however, that such physician will no longer be able to continue to provide services hereunder or receive compensation for such services after such 60 (sixty) day period if he or she has not executed the aforementioned Joinder Agreement by such date. Consultant shall ensure that services provided by a Temporary Medical Director are in accordance with all terms and conditions contained in this Agreement.
- 3.01.7 If a state or federal regulatory or licensing authority ("Authority") finds deficiencies at a Facility primarily attributable to or caused by Consultant's, a Medical Director's or a Member Physician's failure to satisfy the requirements of a Medical Director pursuant to the Conditions for Coverage for End-Stage Renal Disease, 42 C.F.R. § 494.1 *et seq.*, or successor regulations, and the Interpretive Guidelines thereto promulgated by the Centers for Medicare & Medicaid Services ("CMS") (collectively, the "Conditions for Coverage") and such Authority requires the appointment of a physician monitor to assist such Facility in achieving compliance with applicable licensing rules and regulations and supervise the implementation of a corrective action plan, Consultant agrees to pay for the cost of such monitor until the Authority has determined that any deficiencies are cured.

#### 3.02 Medical Director Services

During the term of this Agreement, Consultant agrees to provide, through the Medical Directors and its other Member Physicians, for the Facilities all services as described in Schedule B, attached hereto and incorporated herein by reference, and as may be otherwise set forth in this Agreement, which shall include, but not be limited to the following:

- a. Consultant shall ensure that Medical Directors provide all services at the Facilities that are required to be performed by a Medical Director pursuant to the Conditions for Coverage and, in coordination with Company, Consultant shall ensure that Medical Directors supervise the compliance of the Facilities with the requirements of the Conditions for Coverage.
- b. Neither Consultant, nor any Medical Director nor any Member Physician shall participate in, directly or indirectly, or permit others to conduct, any clinical research study ("Study") at the Facilities without first obtaining the prior express written approval of Company.

If Company approves such Study, which approval shall be at Company's sole and absolute discretion, Consultant, Medical Directors and/or Member Physicians shall conduct such approved Study in accordance with all applicable federal, state and local laws and regulations, the Study protocol (which shall also be subject to Company's prior review and approval), applicable Company policies, and Good Clinical Practice (in accordance with the Guidance for Industry E6 Good Clinical Practice: Consolidated Guidance by the U.S. Department of Health and Human Services, Food and Drug Administration, April 1996 (ICH), as it may be amended or revised from time to time). Consultant, Medical Directors and Member Physicians agree and acknowledge that they shall comply with all Company policies and procedures in seeking Company approval of the Study and, if approval is granted, in conducting such Study.

- d. Consultant, Medical Directors and Member Physicians shall cooperate and, in a timely manner, provide any and all information and make such disclosures with respect to the Facilities and the services provided by Consultant, Medical Directors and/or each Member Physician pursuant to this Agreement as Company may reasonably request: (a) in connection with administration of the Facilities, and/or (b) in connection with implementation of this Agreement, and/or (c) for Company's use in submissions or disclosures to governmental agencies, specifically including but not limited to the completion of all necessary information to allow Company's submission of cost reports to CMS. Consultant, Medical Directors and Member Physicians represent and warrant that all such information and/or disclosures shall be truthful and accurate to the best of their knowledge. In the event that Consultant, Medical Directors or any Member Physician fails to provide in a timely manner all information and disclosures required under this Section 3.02 and obtainable through commercially reasonable efforts, including but not limited to, completion of all necessary information to allow Company's submission of cost reports to CMS, Consultant hereby acknowledges and agrees that Company may retain the Fee due Consultant for services rendered hereunder until such time as Consultant, Medical Directors and Member Physicians provide the necessary information or disclosures as required herein. Once Consultant, Medical Directors and Member Physicians have provided such information or disclosures, Company shall pay Consultant the Fee under this Agreement retained pursuant to this paragraph, such payment to be made the month following the month in which such information or disclosures were provided in conjunction with payment of Consultant's regular monthly installment of the Fee.
- e. Consultant, Medical Directors and Member Physicians shall coordinate the provision of medical director services at the Facilities and shall communicate with FMCNA's Chief Medical Officer as appropriate. The coordination of services and communication shall specifically include, but not be limited to, attendance of any medical director meetings or conferences held by FMCNA.
- f. Consultant, Medical Directors and Member Physicians hereby covenant that they shall in good faith use commercially reasonable efforts to assist Company and actively participate in developing, implementing and monitoring any and all plans of correction (or the equivalent) developed in response to any one or more deficiencies, citations, or other instances of non-compliance identified through any survey, inspection or review conducted by a local, state or federal governmental agency or accreditation body (including, but not limited to, Medicare, Medicaid or state licensing agencies).

- g. Consultant, Medical Directors and Member Physicians shall actively assist Company in pursuing and achieving its goal to control/reduce health care costs while continuing to provide quality care to its patients, and Consultant, Medical Directors and Member Physicians also shall, in good faith, cooperate and work collaboratively with Company and Company staff in pursuing this goal.
- h. Consultant, Medical Directors and Member Physicians shall use all commercially reasonable efforts to assist the Facilities to achieve the quality goals as set forth in Schedule C, attached hereto and incorporated herein by reference, and as such quality goals may be updated from time to time; provided that such updated quality goals (including but not limited to periodic updates to the FMCNA Quality Metrics) are provided to Consultant in writing.
- i. Consultant, Medical Directors and Member Physicians, in cooperation with Company, shall actively and diligently direct each attending physician to order items and/or services for his/her patients only when the physician is able to document accurate and reasonably detailed medical justifications for such items and/or services. Consultant, Medical Directors and Member Physicians shall, in cooperation with Company, monitor each attending physician's compliance with the foregoing directive and take appropriate corrective action where necessary and consistent with the Medical Staff Bylaws.
- j. Consultant, Medical Directors and Member Physicians shall abide by the all of the bylaws, policies, procedures, rules and regulations of Company and the Facilities.
- k. Consultant shall ensure that Medical Directors and Member Physicians devote commercially reasonable efforts, skill and sufficient time to carry out these responsibilities by being available during all hours of operation of the Facilities and by being on-call and working such additional time at or away from the Facilities as is necessary to fulfill Consultant's responsibilities under this Agreement.
- l. Medical Directors and Member Physicians shall remain as practicing physicians in the communities that the Facilities serves and shall be available for visits to and consultation regarding the Facilities.
- m. It is understood and agreed, however, that Consultant is an independent contractor and that Medical Directors and Member Physicians are not employees of Company and that Medical Directors and Member Physicians shall not be required to devote the entire working day to duties hereunder (with the exception of "on-call" responsibilities), but will continue the practice of medicine independently of Company which practice is a wholly separate professional activity of Consultant, Medical Directors and Member Physicians.
- n. Consultant shall provide Company with an e-mail address. Consultant may provide this information to the applicable Regional Vice President. Such e-mail address shall be updated by Consultant as necessary to ensure Company has a valid e-mail for Consultant or its designee at all times.

#### 3.03 Consultant's Representation Regarding Referral Source Relationships

Consultant hereby represents and warrants to the Company that Schedule D hereto sets forth a complete and accurate list of the full names and, as applicable, the National Provider Identifiers ("NPI"), of all of (i) Consultant's physician owners, partners, members, shareholders or the equivalent, and the immediate family members thereof (i.e., husband or wife; birth or adoptive parent, child, or sibling; stepparent, stepchild, stepbrother, or stepsister; father-in-law, mother-in-law, son-in-law, daughter-in-law, brother-in-law, or sister-in-law; grandparent or grandchild; and spouse of a grandparent or grandchild) who are a source of patient referrals to Company or FMCNA, a purchaser of items or services from FMCNA that are reimbursable by a federal or state healthcare program, or a seller to Company or FMCNA of items or services for which Company or FMCNA makes claims for reimbursement under any federal or state healthcare program; and (ii) physicians assigned by Consultant to provide Medical Director services pursuant to this Agreement, and the immediate family members thereof who are a source of patient referrals to Company or FMCNA, a purchaser of items or services from FMCNA that are reimbursable by a federal or state healthcare program, or a seller to Company or FMCNA of items or services for which Company or FMCNA makes claims for reimbursement under any federal or state healthcare program. Consultant agrees to notify Company, in writing, of additions or deletions from Schedule D within thirty (30) days of such addition or deletion thereto.

#### 4. OBLIGATIONS OF COMPANY

- 4.01 Except as specifically delegated by this Agreement to Consultant, Company shall retain all management and administrative prerogatives and responsibilities as owner of the Facilities. Without limiting the foregoing, Company agrees as follows:
- 4.01.1 For the time period that the Facilities are in operation, to operate the Facilities in compliance with the Conditions for Coverage and, to the extent applicable, with state laws regulating licensed medical facilities.
- 4.01.2 To provide all necessary equipment, personnel, supplies and services (other than medical services) required for the operation of the Facilities, including a business manager or administrator.
- 4.01.3 To establish, modify and implement, policies and procedures concerning the administration of the Facilities, including purchasing, personnel staffing, inventory control, equipment maintenance, accounting, legal, data processing, medical record keeping, laboratory, billing, collection, public relations, insurance, cash management, scheduling and hours of operation.
- 4.01.4 To provide Consultant, Medical Directors and Member Physicians with the use of one office at the Facilities provided solely for the purpose of assisting in the performance of the services described herein. Consultant, Medical Directors and Member Physicians agree they shall not use such office space for any other purpose including use by Consultant, Medical Directors, and Member Physicians for their private medical practice. Notwithstanding the

foregoing, Consultant, a Medical Director or a Member Physician may enter into a sublease with Company, at Company's sole discretion, to use such space for purposes related to Consultant's, a Medical Director's or a Member Physician's private medical practice or for other lawful purposes; provided that such sublease is at fair market value, in compliance with applicable law and Company policies.

- 4.01.5 To provide Consultant, Medical Directors and Member Physicians with professional liability insurance or self-insurance purchased or maintained by Company in an amount not less than \$1 million combined single limit per occurrence for bodily injury and property damage and \$3 million in the aggregate, covering bodily injury and property damage claims (including the cost of defense) arising out of errors and omissions caused or alleged to be caused by Consultant, Medical Directors or Member Physicians within the scope of this Agreement, but not for errors or omissions caused or alleged to be caused by Consultant, Medical Directors or Member Physicians providing services as a treating physician. The insurance or self-insurance required to be maintained by Company hereunder shall be subject to and limited by the terms and conditions of insurance policies, primary, excess or otherwise, maintained by Company.
- 4.02 All of the foregoing responsibilities of Company shall be fulfilled with a view towards adopting policies and procedures designed to provide high quality, cost-efficient care to the patients at the Facilities. Company may consult with Consultant when fulfilling such responsibilities.

#### 5. COMPENSATION

The amount of compensation due Consultant during the term of this Agreement shall be determined as follows:

#### 5.01 Medical Director Fee

- 5.01.1 For services hereunder through December 31, 2012 as set forth in that certain Medical Director Services Agreement dated November 1, 2000 as later amended, Company shall pay Consultant, and Consultant shall accept as full and sufficient compensation therefor, an annual Medical Director Fee ("Fee") of \$87,250 (eighty seven thousand two hundred fifty dollars), prorated for partial years. On January 1, 2013, the Fee shall increase by eight percent (8%) over the Fee then currently in effect. On January 1, 2014 and January 1, 2015, the Fee shall increase by three percent (3%) over the Fee then currently in effect. Company shall pay the Fee in equal monthly installments, in arrears, on or before the last day of each month during the term of this Agreement.
- 5.01.2 If this Agreement applies to more than one Facility and is terminated with respect to one Facility (a "Terminated Facility") then the parties shall promptly and in good faith negotiate a new, adjusted Fee ("Adjusted Fee"), to be effective as of the date of termination of this Agreement with respect to the Terminated Facility ("Facility Termination Date"). The Adjusted Fee is to reflect fair market value for the services rendered hereunder with respect to the remaining Facility in light of the expected decrease in work load due to removal of the

Terminated Facility from the Agreement and/or an increase in workload, if any, at the remaining Facility. The Adjusted Fee shall be considered the Fee for purposes of this Agreement as of the Facility Termination Date and thereafter.

- 5.01.3 If the parties are unable to reach agreement as to the Adjusted Fee as described in Section 5.01.2 above on or before (a) the Facility Termination Date or (b) sixty (60) days after commencement of negotiations between the parties regarding the Adjusted Fee, whichever is later, then each party shall appoint an arbitrator of choice from a list of arbitrators recognized by the American Health Lawyers Association (AHLA) Alternative Dispute Resolution Services and such appointed arbitrators will appoint a third arbitrator from the list to hear the parties and determine the Adjusted Fee in accordance with the rules of the AHLA Alternative Dispute Resolution Service then in effect. If AHLA or the AHLA Alternative Dispute Resolution Service is no longer in effect, then such arbitrators shall be chosen from a list provided by the American Arbitration Association in the same manner as set forth above and such arbitration shall be conducted in accordance with the Commercial Rules of the American Arbitration Association then in effect. The parties shall irrevocably grant the arbitrators the authority to determine the fair market value compensation rate for the physician's proposed services based on any and all data and information available to the arbitrators. Arbitration shall be binding for settlement of the determination of fair market value. The parties shall share the costs of such arbitrators equally between them. Each party shall bear its own expenses of preparation for arbitration.
- 5.01.4 If the final decision in the arbitration is not rendered on or before (a) the Facility Termination Date or (b) sixty (60) days after commencement of negotiations between the parties regarding the Adjusted Fee, whichever is later, the terms and conditions of the Agreement, including the amount of the Fee then in effect payable under the Agreement, shall continue until the final decision in the arbitration. The Adjusted Fee, as determined during the arbitration, shall be payable beginning on the later of the Facility Termination Date or the first day of the month after the amendment reflecting the new compensation has been executed by the parties hereto.
- 5.01.5 The parties acknowledge and agree that the Fee payable hereunder shall be in consideration for all services to be provided hereunder and all covenants herein including, but not limited to, the restrictive covenants set forth in Section 6.
- 5.01.6 Consultant agrees that Company may set-off from the Fee payable hereunder any undisputed, overdue amounts owed to Company by Consultant, Medical Directors or Member Physicians under any sublease or other agreement, arrangement or understanding ("Subleasing Arrangement"), related to the use by Consultant, Medical Directors or Member Physicians of any space at the Facilities or the supplies, equipment and/or time/services of any personnel of the Facilities, or any other item or service furnished by the Facility (collectively, "Facility Resources") for Consultant's, a Medical Director's or a Member Physician's private medical practice or any other purpose not expressly set forth herein. If no Subleasing Arrangement exists, then Consultant agrees that Company may set-off from the Fee payable hereunder the fair market value of Facility Resources used by Consultant, a Medical Director or a Member Physician for its/his/her medical practice or any other purpose not expressly set forth herein. Company shall only set-off the aforesaid amounts if: (a) Consultant receives at least fifteen (15)

days prior written notice of the amount due and the basis thereof, and (b) Company has not received payment of such amount due during the above specified fifteen (15) day period.

#### 5.02 <u>Tax Treatment</u>

The parties agree that the payments under this Agreement are payments for services rendered to Company by Consultant. Consultant is an independent contractor and will be responsible for the payment of all local, state and federal income, self-employment and so-called payroll taxes on the fees paid to Consultant by Company.

#### 5.03 Method of Payment

Company shall pay the Fee by wire transfer pursuant to the instructions of Schedule E, attached hereto and incorporated herein by reference.

#### 6. COVENANTS PROTECTING BUSINESS INTERESTS OF COMPANY

#### 6.01 <u>Definitions</u>

- 6.01.1 Affiliate shall mean FMCNA or a person or entity that directly or indirectly through one or more intermediaries, controls or is controlled by, or is under common control with, Company or FMCNA.
- 6.01.2 Business shall mean the provision of, and/or the purchase, sale, establishment, development, management or operation of any facility, program, entity or business which engages in the provision of, any of the following:
- a. outpatient dialysis treatments or services utilized in connection with any outpatient dialysis treatments (including, but not limited to, in-center, home, nocturnal, staff assisted, and self-care dialysis treatments, training and support and related services);
- b. in-hospital dialysis treatments and services utilized in connection with any dialysis treatments provided in a hospital;
  - c. renal-related equipment and supplies;
  - d. renal-related laboratory services;
- e. renal-related pharmacy services, including without limitation the provision of erythropoiesis stimulating agents, iron derivatives, Vitamin D analogues and other pharmaceuticals routinely provided by Company to ESRD patients;
  - f. apheresis services;
  - g. vascular access and peritoneal catheter related services;

- h. any other items, services or treatments for persons diagnosed as having end stage renal disease or chronic kidney disease and/or chronic renal insufficiency (e.g., pre-ESRD patients) or for persons receiving dialysis services in a hospital or receiving services through any renal disease management programs; or
- i. any other items, services or treatments developed or provided by Company or its Affiliates.
- 6.01.3 Confidential Information shall mean (i) this Agreement and its terms and conditions, and (ii) any information and/or trade secret of Company or its Affiliates related to the Business, or of any entity with which Company or its Affiliates contracts to provide or receive items or services related to the Business, including, but not limited to, any formula, pattern, compilation, program, product, device, method, system, technique, process, financial information, business strategy, or costing data, patient list, payor list, manual, policy or procedure, form, contractual arrangement, idea, creation, development, improvement or design; provided, however, that Confidential Information shall not include: (a) any information which is known to the public (i.e., persons with no past or present affiliation to Company) or (b) any information disclosed to Consultant or Member Physicians by a third party who is not bound by any confidentiality obligations with respect to such information. Examples of such Confidential Information include, but are not limited to: patient statistical profiles generated by Company or its Affiliates; pricing techniques, programs and strategies; staffing patterns; planning and construction techniques for start-up dialysis centers; manuals, policies, and procedures developed for use by patients and/or staff of the Facilities; and inventory control systems including the reordering of supplies and analysis of their use.
- 6.01.4 Financial Benefit shall, subject to the terms and conditions of this Agreement, include, but not be limited to, medical directorship fees, referral fees, consultation fees, dividends, lease payments, management fees or any other payment or financial benefit from services rendered to any dialysis facility, home dialysis program or inpatient dialysis program or entity or operation engaged in the Business.
- 6.01.5 Member Physician each physician who, as of the date of this Agreement or at any time during the term of this Agreement or at any time during the Restricted Period,
  - a. is employed by Consultant, or
  - b. is a partner or shareholder of Consultant or holds a similar position, or
- c. provides services on behalf of Consultant, including but not limited to, any physician designated "Medical Director" pursuant to Section 3.01.
- 6.01.6 Restricted Period shall mean the term of this Agreement (which shall include any extension of such term through course of conduct or otherwise) plus two (2) years thereafter. The parties agree that in the event of a violation by Consultant or a Member Physician of the covenants contained in this Section 6, the Restricted Period shall be extended automatically for an additional period equal to the period from the date on which such violation commenced

- (a) until the date on which Consultant or Member Physician ceases such violation; or (b) through and including the date of the final determination of a court that Consultant or Member Physician did violate such restrictions. Such extension of the term of the Restricted Period shall be in addition to, and not in lieu of, any other remedies available to Company.
- 6.01.7 Restricted Territory shall mean the geographic area within a fifty (50) mile radius in any direction (as measured in a straight line) of any Facility.

#### 6.02 Permitted Activities

Notwithstanding anything to the contrary in this Section 6, the parties acknowledge and agree that this Section 6: (a) shall not limit Consultant or Member Physicians from engaging in the practice of medicine and charging fees for administering such professional medical services to patients, (b) shall not require Consultant or Member Physicians to admit individuals to, or refer any other business to, the Facilities, Company or its Affiliates, (c) shall not require Consultant or Member Physicians to prescribe, utilize or purchase any items or services from the Facilities, Company or its Affiliates, (d) shall not restrict Consultant or Member Physicians from admitting individuals to any other dialysis facility, home dialysis program, hospital or entity, and (e) shall not limit or restrict the services that may be provided by Affiliates of Consultant at any acute care hospital that such Affiliate may own or operate.

#### 6.03 Covenant Not to Compete

- 6.03.1 Subject to 6.02 above, in consideration of the compensation payable hereunder and in recognition of Company's proprietary interest in its Business, Consultant and Member Physicians covenant and agree that they shall not, during the Restricted Period, directly or indirectly, alone or in association with any firm, person, or entity:
- a. engage as a principal, agent, independent contractor, consultant, manager, partner, joint venturer, proprietor, shareholder, director, officer or employee of;
- b. participate in the ownership, management, medical directorship, operation or control of;
  - c. act as a consultant or advisor to;
  - d. hold any direct or indirect ownership or other interest in;
  - e. render services other than as a treating physician for; or
  - f. otherwise assist or obtain any Financial Benefit from

any operation, person, firm, entity or enterprise, other than with Company or any of its Affiliates, that engages or proposes to engage, in the Business anywhere in the Restricted Territory.

6.03.2 Consultant and Member Physicians hereby represent, covenant and agree that they do not, and following the Commencement Date of this Agreement shall not, employ, contract, retain, engage, partner or joint venture with any person or entity which receives a Financial Benefit from any person or entity which engages in the Business anywhere in the Restricted Territory, and that no such person or entity holds, or during the Restricted Period shall hold, a direct or indirect ownership interest in Consultant.

#### 6.04 Covenant Not to Disclose Confidential Information

Consultant and Member Physicians acknowledge that in the course of performing the duties contemplated by this Agreement, Consultant and Member Physicians will become privy to and/or have access to current and future Confidential Information of Company and its Affiliates. Throughout the term of this Agreement and at any time thereafter, Consultant and each Member Physician shall not, nor shall their respective employees and agents, use or disclose to any person, firm, corporation or entity any Confidential Information of Company or its Affiliates without the prior written consent of Company, except as may be required by law, lawful subpoena, court order or legal process. If Consultant or Member Physicians are so required to disclose any Confidential Information of Company or its Affiliates, Consultant or Member Physicians shall provide sufficient notice thereof to Company to enable Company to seek a protective order or other appropriate legal or equitable remedy to prevent such disclosure.

#### 6.05 Improvements to Company's Services and Products

Consultant and Member Physicians hereby represent, covenant and agree that they will assign all rights, title and interest to any improvements or inventions related to Company's procedures, documents, products or services that it/he/she authors, discovers, designs, or perfects in the course of their work under this Agreement to Company or its designated associated corporate entity.

#### 6.06 Covenant Not to Solicit Employees

Consultant and Member Physicians agree that Company and its Affiliates have invested and will continue to invest substantial time and effort in assembling and training its personnel. In addition, as a result of employment by Company and its Affiliates, Company's personnel gain knowledge of the Business (e.g., business affairs, marketing, patients and methods of operation) of Company and its Affiliates which Consultant and Member Physicians agree represents Confidential Information of Company and its Affiliates. Accordingly, throughout the Restricted Period, Consultant and Member Physicians agree not to induce or solicit, directly or indirectly, by or for themselves, as agent of another, or through others as their agent, any individual who is at such time an employee or consultant of Company or its Affiliates to leave employment or any contractual relationship with Company or its Affiliates, as applicable.

#### 6.07 Joinder Requirement for New Member Physicians

Except as explicitly set forth with respect to a Temporary Medical Director as described in Section 3.01, Consultant agrees that it shall cause each Member Physician upon the execution

of this Agreement or on the date that such physician becomes employed or affiliated with Consultant, whichever is later, to promptly execute a Joinder Agreement pursuant to which such physician agrees to abide by the terms and conditions of this Agreement including, but not limited to, the provisions of Section 6. Notwithstanding the foregoing restriction, Consultant shall not be precluded from engaging, on a periodic and infrequent basis, the services of a locum tenens physician or other similar physician who does not provide services for or on behalf of Consultant under this Agreement. The parties hereby acknowledge Company does not in any way encourage or support Consultant placing limitations or restrictions (in employment agreements or otherwise) on where Consultant's employed or affiliated physicians may refer patients or other business.

#### 6.08 Former Member Physicians

Any Member Physician who ceases to qualify as a Member Physician hereunder (e.g., by leaving the employ, or no longer being affiliated with, Consultant) during the term or Restricted Period of this Agreement shall be deemed a "Former Member Physician." Each Member Physician agrees that, in the event that he or she becomes a Former Member Physician, the provisions of Section 6 shall still apply to such physician as if he or she was still a Member Physician. Notwithstanding the foregoing, the parties agree that, in the event that a Member Physician becomes a Former Member Physician, Sections 6.03 and 6.06 of the Agreement shall only apply to such physician until the earlier of (a) expiration of the Restricted Period under the Agreement or (b) two (2) years after the date on which such physician becomes a Former Member Physician. Company and each Member Physician agree that if such physician violates the covenants contained in this Section 6 while he or she is a Former Member Physician, the Restricted Period shall be extended automatically for an additional period equal to the period from the date on which such violation commenced (a) until the date on which the Former Member Physician ceases such violation; or (b) through and including the date of the final determination of a court that Former Member Physician did violate such restrictions. Such extension of the term of the Restricted Period shall be in addition to, and not in lieu of, any other remedies available to Company.

#### 6.09 Remedies; Survival

6.09.1 Consultant and Member Physicians have carefully considered the nature and extent of the restrictions placed upon them and the rights and remedies conferred upon Company and its Affiliates under this Agreement, and Consultant and Member Physicians hereby acknowledge and agree that such restrictions, rights and remedies are reasonable with respect to time, scope and territory, are designed to eliminate competition which otherwise would be unfair to Company and its Affiliates, would not prevent Consultant or Member Physicians from practicing medicine or nephrology in the community where they currently practice, are fully required to protect the legitimate interests of Company, and do not confer a benefit upon Company and its Affiliates disproportionate to the detriment to Consultant or Member Physicians.

6.09.2 Consultant and Member Physicians acknowledge and agree that the restrictive covenants as described in this Section 6 (collectively, "Restrictive Covenants") are reasonable

and necessary for the protection of the business interests of Company and its Affiliates, that irreparable injury will result to Company and its Affiliates if Consultant or Member Physicians breach any of the terms of said Restrictive Covenants, and that in the event of Consultant's or Member Physicians' actual or threatened breach of any such Restrictive Covenant, Company and its Affiliates will have no adequate remedy at law. Consultant and Member Physicians accordingly agree that in the event of any actual or threatened breach by them of any of the Restrictive Covenants, Company and its Affiliates, as appropriate, shall be entitled to injunctive and other equitable relief, without bond and without the necessity of showing actual monetary damages, including without limitation, immediate temporary injunctive relief. Nothing contained herein shall be construed as prohibiting Company and its Affiliates from pursuing other remedies available to it for such breach or threatened breach, including, but not limited to, the recovery of any damages which it is able to prove.

- 6.09.3 In the event a court of competent jurisdiction determines that any portion of the foregoing Restrictive Covenants are unreasonable, then restrictions contained in the Restrictive Covenants shall be reduced and any other modifications shall be made by the court to the extent necessary for this Section 6 to be enforced by the court.
- 6.09.4 The provisions of this Section 6 shall survive the expiration or termination of this Agreement.

#### 7. <u>TERMINATION</u>

- 7.01 The Agreement shall terminate: (1) at the expiration of the period above provided in Section 2, (2) upon Company's becoming insolvent, upon a petition in bankruptcy being filed designating Company as bankrupt or upon Company's being adjudged a bankrupt, or (3) upon mutual agreement between Consultant and Company.
- 7.02 Company, at its option, may terminate this Agreement for any of the reasons set forth below (an "Event of Default"), such termination to be effective upon written notice to Consultant or such later date as Company may specify in such notice:
- 7.02.1 A material breach of this Agreement by Consultant or Member Physicians which shall not be cured by Consultant within thirty (30) days of receipt of notice from Company describing such breach.
- 7.02.2 Indictment for, or conviction of, any felony or violation of a federal or state health care or criminal law by Consultant, or Consultant's failure to remove from service any Medical Director upon notice from Company pursuant to Section 3.01.3(a) hereof or if two or more Member Physicians are either indicted for, or convicted of, any felony or violation of a federal or state health care or criminal law within a twelve (12) month period measured from the time the first indictment or conviction occurred, Company may terminate this Agreement upon written notice to Consultant.
- 7.02.3 Exclusion or suspension of Consultant or any Member Physician from participating in federal health care programs, including but not limited to Medicare or Medicaid.

- 7.02.4 Misconduct of either a personal or professional nature of Consultant or Member Physicians which, in Company's reasonable opinion: (a) interferes with Consultant's ability to fulfill the obligations hereunder, (b) interferes with the normal conduct of the operations of any Facility in accordance with the policies and procedures of such Facility, or (c) endangers patient care.
- 7.02.5 If Consultant fails to immediately remove a Medical Director providing services hereunder in the event:
  - a. the Medical Director fails to meet any of the requirements in Section 3; or
- b. of misconduct of either a personal or professional nature of the Medical Director which, in Company's reasonable opinion: (a) interferes with the Medical Director's ability to fulfill the obligations hereunder, (b) interferes with the normal conduct of the operations of a Facility in accordance with the policies and procedures of such Facility, or (c) endangers patient care; or
- c. a material physical disability of a permanent nature of Medical Director occurs and renders the Medical Director, in the reasonable opinion of Company, unable to satisfactorily perform duties as contemplated herein. Consultant shall notify Company at the onset of any material physical disability of the Medical Director; or
- d. Consultant fails to cause Medical Director to cease performing duties required under this Agreement upon ten (10) days' written notice by Company to Consultant that Company is not satisfied with Medical Director's performance.
- 7.02.6 In the event that a physician ceases to serve as Medical Director of a Facility on whatever basis and Consultant fails within a reasonable time (as determined in Company's sole discretion) to find a physician reasonably satisfactory to Company to serve as the new Medical Director for such Facility. Payment of the Fee (prorated for partial months) shall be discontinued as of the date the Medical Director last provided services.
- 7.03 Upon the occurrence of an Event of Default, Company shall be entitled to pursue such legal or equitable remedies as may be available to it to collect, inter alia, its actual and consequential damages suffered as a result thereof.

#### 7.04 Closure of a Facility

7.04.1 This Agreement may be terminated by Company upon thirty (30) days prior written notice to Consultant in the event that Company in its sole discretion decides it will no longer operate a Facility. The parties acknowledge and agree that Company shall use its independent business judgment when determining whether or not to cease operating a Facility. Such independent judgment may be based upon various factors including, but not be limited to, the following operational considerations:

- a. Ability of the Facility to cover reasonable expenses and maintain a reasonable profit;
- b. Concentration of other dialysis facilities in the area and prevalence of viable substitutes for dialysis services provided at an outpatient clinic (e.g., home dialysis) in the area; and/or
- c. Total population of patients with ESRD in the geographic area and anticipated growth in the demographics of such population.
- 7.04.2 Notwithstanding any provision herein to the contrary, a decision by Company to terminate this Agreement pursuant to this Section 7.04 will not be determined in a manner that will take into account the volume or value of any referrals or other business generated between the parties.
- 7.04.3 If this Agreement applies to more than one Facility, then termination under this Section 7.04 shall operate only to terminate this Agreement with respect to the Facility that has ceased operations, and the Agreement shall continue in full force and effect with respect to the remaining Facility. In such an instance, the Fee shall be adjusted as described in Section 5.01.

# 7.05 Termination by Consultant

- 7.05.1 Consultant may terminate this Agreement: (1) in the event of a material breach of this Agreement by Company which is not cured by Company within thirty (30) days of receipt of notice from Consultant describing such breach, (2) upon conviction of a felony by Company, or (3) upon exclusion or suspension of Company from participating in federal health care programs, including but not limited to Medicare or Medicaid.
- 7.05.2 Company shall only compensate Consultant for services rendered through the date of termination.

# 8. EXCLUSIVE USE OF FACILITY RESOURCES

Consultant and Member Physicians acknowledge that the space at the Facilities, and the supplies, equipment and time/services of the employees of the Facilities, shall be utilized by Consultant and Member Physicians exclusively (a) for the provision of dialysis services to patients of the Facilities, and (b) for the provision of services hereunder. No portion of any space at the Facilities, nor the supplies, the equipment or the time/services of any employee of the Facilities, shall at any time be utilized by Consultant or Member Physicians for their private medical practice or for any other purpose not expressly set forth in this Agreement. Notwithstanding the foregoing, Consultant or Member Physicians may enter into an agreement with Company (at fair market value and in accordance with all applicable law) to use Company space, equipment or personnel for purposes related to Consultant's or Member Physicians' private medical practice or for other lawful purposes.

# 9. <u>ASSIGNABILITY</u>

Consultant and Member Physicians shall not assign or subcontract this Agreement or assign or subcontract any of their rights hereunder without Company's prior written consent, which may be withheld in Company's sole discretion. The parties hereto agree that Company may assign this Agreement to any of Company's Affiliates without the consent of any of the other parties hereto. Company shall not assign this Agreement or assign any of its rights hereunder to any person or entity, other than an Affiliate, without Consultant's prior written consent, which shall not be unreasonably withheld. This Agreement shall be enforceable by or against any permitted assigns hereunder. Any attempted assignment of this Agreement in violation of the provisions of this section is void.

#### 10. ENTIRE AGREEMENT

This Agreement contains the entire agreement of the parties with respect to its subject matter and as of the date this Agreement is fully executed, supersedes all previous and contemporaneous agreements and understandings, inducements or conditions, expressed or implied, oral or written, between the parties with respect to the subject matter hereof.

## 11. WAIVER OF BREACH

The failure of the parties to insist on strict performance of the provisions of this Agreement shall not be construed as a waiver of such provision or of any other default of the same or similar nature. No waiver, modification or change of any of its provisions shall be valid unless in writing and signed by the parties against whom such claimed waiver, modification or change is sought to be enforced. One party's waiver of any default by the other party of any provision of this Agreement is not a waiver of any other default and shall not affect the right of that party to require performance of the defaulted provision at any future time.

## 12. SEVERABILITY; HEADINGS

If any term or provision of this Agreement or application to any person or circumstance shall to any extent be invalid or unenforceable, the remainder of this Agreement or the application of such term or provision to persons or circumstances other than those as to which it is held invalid or unenforceable shall not be affected and each term and provision of this Agreement shall be valid and enforceable to the fullest extent permitted by law. The headings of sections in this Agreement are for convenience only and shall not affect or limit the interpretation of its provisions.

## 13. LEGAL COMPLIANCE

13.01 This Agreement shall be construed in a manner consistent with any and all applicable federal and state laws, including, without limitation, Medicare, Medicaid, the Health Insurance Portability and Accountability Act of 1996 and other Federal and State statutes and regulations and the principles and interpretations related thereto. The parties intend to comply with the provisions of 42 U.S.C. 1395nn(a)(1) and 42 U.S.C. 1320a-7b(b), as such provisions may be amended from time to time. The parties intend that this Agreement meet the

requirements of (i) the Personal Services and Management contract "Safe Harbor" to the Medicare and Medicaid Anti-Kickback statute as set forth in 42 C.F.R. Part 1001.952(d); and (ii) the Personal Services Arrangement exception to the Physician Ownership and Referral legislation as set forth in 42 U.S.C. 1395nn(e)(3) and the corresponding regulations, if any.

13.02 The parties represent that as of the date this Agreement is executed the Fee negotiated and agreed upon is fair market value for services rendered based upon arm's length bargaining and is consistent with the value of similar services. Furthermore, the parties represent that the Fee is not and has not been determined in a manner that takes into account the volume or value of any referrals or business otherwise generated for or with respect to the Facilities or between the parties for which payment may be made in whole or in part under Medicare or any other federal health care program.

#### 14. LIMITED RENEGOTIATION

- 14.01 Notwithstanding anything to the contrary in this Agreement, (a) in the event that the performance of either party of any term, covenant, condition or provision of this Agreement should jeopardize the licensure or certification of either party or (b) if there is a future change in Medicare, Medicaid, or other Federal or State statutes or regulations or written governmental interpretations thereof ("New Law") which renders any of the material terms of this Agreement unlawful or unenforceable, then (i) the unaffected provisions of this Agreement shall continue in full force and effect and (ii) either party, upon written notice to the other party ("Renegotiation Notice"), shall have the right to immediately initiate good faith renegotiation of the affected terms of this Agreement in order to restore, if possible, the intent and purpose of the affected provisions in the Agreement and to modify the Agreement as necessary so that such Agreement does not jeopardize the licensure or certification of either party, is in compliance with such New Law and continues to be in compliance with other applicable laws and regulations.
- 14.02 If the parties are unable in good faith to come to a mutually satisfactory resolution regarding the affected terms of the Agreement and have failed to amend the Agreement (or enter into a new Agreement) within 90 days from date the Renegotiation Notice was received, then, unless the parties mutually agree otherwise in writing, the parties shall utilize binding arbitration in accordance with this Section to modify the Agreement as necessary so that such Agreement does not jeopardize the licensure or certification of either party, is in compliance with such New Law and continues to be in compliance with other applicable laws and regulations.
- 14.03 The above referenced arbitration shall be triggered by one party providing the other party written notice of the arbitration required under this Section. Upon the other party's receipt of such written notice, both parties shall promptly appoint an arbitrator of choice from a list of arbitrators recognized by the American Health Lawyers Association (AHLA) Alternative Dispute Resolution Services. In accordance with the rules of the AHLA Alternative Dispute Resolution Service then in effect, such appointed arbitrators will appoint a third arbitrator from the list and they shall hear the parties and make the determination as to necessary modifications to the Agreement so that the Agreement does not jeopardize the licensure or certification of either party and is in compliance with such New Law and continues to be in compliance with other applicable laws and regulations. If AHLA or the AHLA Alternative Dispute Resolution

Service is no longer in effect, then such arbitrators shall be chosen from a list provided by the American Arbitration Association in the same manner as set forth above and such arbitration shall be conducted in accordance with the Commercial Rules of the American Arbitration Association then in effect. The parties shall irrevocably grant the arbitrators the authority to determine the modifications necessary to the Agreement so that such Agreement does not jeopardize the licensure or certification of either party and is in compliance with such New Law and continues to be in compliance with other applicable laws and regulations. Arbitration shall be binding for settlement of the modifications necessary to the Agreement as stated in the foregoing sentence. The parties agree to immediately execute any amendment, addendum or new agreement as is necessary to memorialize such modifications to the Agreement. The parties shall share the costs of such arbitrators equally between them. Each party shall bear its own expenses of preparation for arbitration.

## 15. APPLICABLE LAW

This Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Washington.

#### 16. BOOKS AND RECORDS OF CONSULTANT

If required by regulations now or hereafter issued by CMS pursuant to Section 952 of the Omnibus Reconciliation Act of 1980 (Section 1861(v)(l)(I) of the Social Security Act), as amended, and the regulations promulgated thereunder, the books and records of Consultant necessary to certify the nature and extent of costs associated with Consultant's performance of services under this contract shall be maintained and preserved by Consultant for such period of time as provided by law so as to be available for and subject to inspection and review by appropriate agencies of the United States. In addition, if and to the extent that Consultant uses the services of a related organization to provide services hereunder, Consultant will require such related organization to maintain, preserve and make available its books and records to the same extent that Consultant is so required. In the event that this Agreement is not subject to the provisions of Section 952 or regulations promulgated hereunder, this section of the Agreement shall be null and void. The provisions of this Section shall survive the expiration or termination of this Agreement.

# 17. NOTICES

All notices pursuant to this Agreement shall be in writing and shall be deemed duly given and properly served: (a) delivered personally (with written confirmation of receipt), (b) when received by the addressee if sent by registered or certified mail, postage prepaid, return receipt requested, or (c) received by the addressee if sent by a recognized express delivery service, in each case, to the parties at the addresses as set forth below or at such other addresses as may be furnished to the other parties in writing:

Notice to Company:

Inland Northwest Renal Care Group, LLC

c/o Fresenius Medical Care North America 920 Winter Street Waltham, Massachusetts 02451-1457 Attention: General Counsel

Notice to Consultant: PERSONAL & CONFIDENTIAL
Rockwood Clinic, P.S.
400 East 5<sup>th</sup>
Spokane, Washington 99202
Attention: CEO

With a copy to: PERSONAL & CONFIDENTIAL
Community Health Systems Professional Services Corporation
4000 Meridian Blvd.
Franklin, Tennessee 37067
Attn: General Counsel

#### 18. COMPLIANCE TRAINING AND CODE OF CONDUCT

18.01 Pursuant to Company's compliance program and this Agreement, each Member Physician providing services hereunder shall be required to devote at least (i) two (2) hours to initial compliance and privacy training (if not already completed prior to the execution of this Agreement), which initial training shall occur no later than thirty (30) days after the Commencement Date of this Agreement and (ii) one (1) hour to supplemental compliance training during each year of the term of this Agreement. The initial and annual supplemental compliance training shall, as required by Company, include, but not be limited to, one or more of the following: a review of written compliance materials, a viewing of a compliance video recording and participation in a conference call to discuss compliance issues.

18.02 In the event any Member Physician providing services hereunder fails to complete the compliance training as required in this Section, Consultant hereby acknowledges and agrees that Company may retain the Fee due Consultant for services rendered hereunder until such time as every Member Physician providing services hereunder completes the required training. Once every Member Physician has completed the required training, Company shall pay Consultant the Fee due under this Agreement retained pursuant to this paragraph, such payment to be made the month following the month in which the last training was completed in conjunction with payment of Consultant's regular monthly installment of the Fee.

18.03 Consultant and each Member Physician acknowledge having received a copy of the Code of Conduct and understand that the Code of Conduct, and any revisions to it, is applicable to the position of Medical Director of a Facility and the provision of services hereunder. Consultant and each Member Physician hereby agree to complete promptly any reasonable certification regarding the Code of Conduct as reasonably requested by Company or FMCNA.

#### 19. THIRD PARTY BENEFICIARY

Company's present and future parent corporations, including but not limited to National Medical Care, Inc. and Fresenius Medical Care Holdings, Inc., are intended third party beneficiaries of this Agreement and shall independently have the right to enforce each of the provisions of this Agreement, including, but not limited to, the restrictive covenants contained in Section 6.

#### 20. INDEMNIFICATION

20.01 Company shall be free from all liability and claims for damages by reason of any injury to any persons, including without limitation, Member Physicians and their agents and employees, and any property of any kind whatsoever, and to whomsoever belonging, from any causes whatsoever arising out of or through the negligence or willful misconduct of Consultant or Member Physicians, or their agents or employees. Consultant hereby covenants and agrees to indemnify, defend and hold harmless Company and its Affiliates from any and all liability, claims, damages, losses, costs, obligations and expenses (including but not limited to reasonable attorneys' fees) which it may incur as a result of either the negligence or willful misconduct of Consultant and/or Member Physicians, or the agents or employees of either, or the breach by Consultant or Member Physicians of the provisions of this Agreement. The provisions of this Section shall survive the expiration or termination of this Agreement.

20.02 Consultant shall be free from all liability and claims for damages by reason of any injury to any persons, including without limitation, Company and its Affiliates and employees, and any property of any kind whatsoever, and to whomsoever belonging, from any causes whatsoever arising out of or through the negligence or willful misconduct of Company, or its Affiliates or employees. Company hereby covenants and agrees to indemnify, defend and hold harmless Consultant and Member Physicians from any and all liability, claims, damages, losses, costs, obligations and expenses (including but not limited to reasonable attorneys' fees) which it may incur as a result of either the negligence or willful misconduct of Company, or its Affiliates or employees, or the breach by Company of the provisions of this Agreement. The provisions of this Section shall survive the expiration or termination of this Agreement.

# 21. NO CONFLICTS

Consultant hereby represents and warrants to Company the following: (a) that Consultant and Member Physicians are under no obligation or commitment, contractual or otherwise, that would prohibit or prevent them from entering into this Agreement and (b) that each is free to enter into and perform under this Agreement.

#### 22. <u>JOINT EFFORT</u>

The preparation of this Agreement has been the joint effort of the parties, and the resulting document shall not be construed more severely against one of the parties than the other.

#### 23. ATTACHMENTS; PRIORITY OF DOCUMENTS

All attachments (including but not limited to Schedules) to this Agreement are incorporated herein by reference and made a part of this Agreement. Notwithstanding the foregoing, to the extent that any provision of any attachment hereto conflicts or is contrary to this Agreement, then the provisions in this Agreement shall govern.

#### 24. AUTHORIZED SIGNATURE

This Agreement shall not be deemed accepted by Company unless and until an authorized officer of Company has signed this Agreement. No other act or writing by an agent, officer or manager of Company shall cause this Agreement to be a valid, effective or binding contract on Company.

# 25. FORCE MAJEURE

Neither party shall be liable nor deemed in default for any delay or failure to perform any of its duties or obligations under this Agreement resulting directly or indirectly from any acts of God, civil or military authority, acts of a public enemy, terrorism, war, civil disobedience, riots, accidents, fires, explosions, earthquakes, floods, failure of transportation, machinery or supplies, vandalism, strikes or other work interruptions by its employees or independent contractors or any similar cause beyond its reasonable control. Notwithstanding the foregoing, each party shall, at all times, use commercially reasonable efforts to perform its duties and obligations under this Agreement.

### 26. COUNTERPARTS; FACSIMILE EXECUTION

This Agreement may be executed in any number of counterparts with the same effect as if all the parties had signed the same document. Such executions may be transmitted to the parties by facsimile (such facsimile may also be transmitted via e-mail) and such facsimile execution shall have the full force and effect of an original signature. All fully executed counterparts, whether original or facsimile executions or a combination of both, shall be construed together and shall constitute one and the same agreement.

#### 27. EFFECTIVE DATE

Unless otherwise indicated herein, this Agreement is effective as of the later of the dates indicated by the parties below (the "Effective Date").

IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the dates written below.

INLAND NORTHWEST RENAL CARE GROUP, LLC By its member:

Renal Care Group, Inc.

Name:

Title: \_\_\_\_ Date: \_\_\_

Maria T. C. Gillis

Assistant Treasurer

ROCKWOOD CLINIC, P.S.

Name: \_

Title: C

NPI Number 1417953787

Federal Tax

ID Number: 91-135 2993

# SCHEDULE A

Intentionally Omitted

#### **SCHEDULE B**

# FRESENIUS MEDICAL SERVICES ("FMS") MEDICAL DIRECTOR DUTIES AND RESPONSIBILITIES

The Medical Director is directly responsible for the creation and preservation of high quality professional care of patients at a Facility. A Facility refers to all of the outpatient dialysis services provided by or administered out of an outpatient dialysis facility (including, for example, any and all nocturnal in-center programs, and any and all home dialysis programs) which is owned or operated by a subsidiary or affiliate of Fresenius Medical Care North America ("FMCNA" or "Company"). The Medical Director is responsible for planning, organizing, conducting and directing the professional services of a Facility, and to that end, has specific duties and authorities as set forth (a) in the contract of medical director services, (b) as required under the Conditions for Coverage for End-Stage Renal Disease, 42 C.F.R. § 494.1 et seq., and Interpretive Guidelines thereto promulgated by the Centers for Medicare & Medicaid Services ("CMS") (collectively, the "Conditions for Coverage"), (c) as required under state licensing or other applicable laws, and (d) as assigned to him/her in the Governing Body and Medical Staff Bylaws.

While the Governing Body is responsible for overall management of such Facility and the Area Manager (or other appointed Facility Chief Executive Officer) exercises responsibility for the management of a Facility, the Medical Director shall be responsible for the delivery of patient care and outcomes in the Facility and is accountable to the Governing Body for the quality of medical care provided to patients at the Facility. As such, it is often stated in this document that the Medical Director shall "ensure" that a particular task is completed. Where the Medical Director is to "ensure" a task is completed, it is expected that the Medical Director will perform such task personally or, through appropriate and reasonable delegation, oversee that such task is properly completed.

Medical Director responsibilities include, but are not limited to, those set forth below.

# I. GENERAL MEDICAL DIRECTOR DUTIES (CONDITIONS FOR COVERAGE RELATED ISSUES)

#### A. On-Call Availability

1. Assist in ensuring that each attending physician (including the Medical Director if he/she is an attending physician) provides the Facility with instructions that clearly explain how he/she

<sup>&</sup>lt;sup>1</sup>If a home dialysis program has a Medicare provider number different from the Medicare provider number of an outpatient dialysis facility, then such home dialysis program is a separate "Facility" for purposes of this document.

<sup>&</sup>lt;sup>2</sup>A Facility must have a single Medical Director who meets the qualifications under the Conditions for Coverage. The Governing Body and such Medical Director may designate other physician(s) to direct the home hemodialysis or peritoneal dialysis programs, provided that it is understood that any such home dialysis medical director reports to the Medical Director of the Facility who remains ultimately accountable for such programs, and that all home dialysis programs are under the same Governing Body and quality assessment and performance improvement program oversight as the in-center dialysis services.

is to be contacted, including office and other telephone numbers, as well as any applicable pager or mobile phone numbers, and updates to any changes to such numbers. Such requirement is due to the fact (a) that the health care of every patient must be under the continuing supervision of a physician who is available for situations involving the Facility, patients or staff and (b) the Facility must have a written plan for physician coverage during illness, vacation and holidays. The Medical Director shall ensure that Facility staff and patients are provided written instructions for obtaining emergency medical care.

- 2. If an attending physician cannot be located or contacted and no coverage is available or responding, provide guidance, as Medical Director, to Facility staff on how to address patient issues (e.g., refer patient to hospital, etc.) until the attending or covering physician can be contacted. The Medical Director is to follow-up with unresponsive attending physicians and take appropriate action, in conjunction with the Governing Body as necessary, to prevent future occurrences.
- 3. Be on-call to fulfill Medical Director functions including, but not limited to, responding to any emergency involving the Facility, patients or staff that might impact patient care, whether during operating hours or when the Facility is not open. If not available (e.g., on vacation or otherwise not available), arrange for Medical Director coverage in accordance with the Medical Staff Bylaws by a qualified physician and provide the Area Manager with prior notice as to the physician providing such coverage and the duration of such coverage.

#### B. Clinical Management

#### Policies and Procedures

- 1. Participate, as a member of the Governing Body, in the development, by means of periodic review and approval, of the Company's patient care policies and procedures manual(s) for the Facility. The Medical Director may suggest changes to such policies and procedures consistent with FMCNA Clinical Policy 138-010-005 -- FMCNA Policy and Procedure Guidelines (as amended) ("Procedure to Modify Policies"). This policy requires the Medical Director and the Clinical Manager to correspond in writing with the FMS Chief Medical Officer and Vice President of Clinical Quality Management to establish agreement on any changes in the policy and procedure that might be relevant to local issues.
- 2. Ensure that all policies and procedures relative to patient admissions, patient care, infection control, and safety, are made available to Facility staff, attending physicians and non-physician providers granted privileges to care for patients in the Facility ("non-physician providers"). The Medical Director shall further ensure that such policies and procedures are adhered to by all such individuals who treat patients in the Facility. Such efforts may include, but not be limited to, working cooperatively with the Area Manager and the Clinical Manager who shall assist the Medical Director in the oversight and review, monitoring and implementation of policies and procedures relating to:
  - Patient care and the delivery of high-quality, safe and effective dialysis.
  - Facility's quality assessment and performance improvement program ("OAI program").

- Interdisciplinary team participation in comprehensive patient assessments and reassessments, patient plans of care, and the QAI program.
  - o REMINDER: The Medical Director is not a member of the interdisciplinary team (except in the capacity as attending physician for his/her own patients). The Medical Director's involvement is to oversee that each attending physician and other interdisciplinary team member participate per Facility policies. The Medical Director is expected to get involved if the interdisciplinary team members fail to appropriately participate, complete documentation, respond to QAI activities, etc.
- Patient rights, admission, grievances and discharge.
- Prevention, treatment, and safe contact with patients with hepatitis and other contagious diseases.
- Compliance with standards and regulations issued by CMS, AAMI, OSHA, CDC, regarding infection control and water and dialysate quality as specified in the Conditions for Coverage and prevalent in the industry.
- Timely and appropriate referral of patients for transplant evaluation;
- Disaster preparedness plan.
- FMCNA compliance programs, policies and procedures.
- 3. Ensure that Facility staff have educated patients on options regarding all treatment modalities and settings including transplantation, home dialysis (e.g., intermittent peritoneal dialysis, CAPD, CCPD, home hemodialysis) and in-center hemodialysis. If the Facility does not offer a specific modality, then ensure such patients are informed regarding other facilities which provide such modalities.

# Tracking Interdisciplinary Team Participation – Patient Comprehensive Assessments and Patient Plans of Care

4. Ensure, with the assistance of Facility management, that appropriate qualified Facility staff are participating on each patient's interdisciplinary team. The interdisciplinary team members include, at a minimum, a patient's treating physician (who serves as the leader), the patient or the patient's designee (if the patient chooses), a registered nurse, a social worker, and a dietitian ("interdisciplinary team"). Each patient's interdisciplinary team is responsible for developing for such patient an individualized and comprehensive assessment of his/her needs which is used to develop the patient's treatment plan and expectations for care (i.e., patient plan of care). A physician extender who serves in lieu of the attending physician to the extent that state practice laws, Facility policies and the Conditions for Coverage so allow, may participate in the assessment and development of the plan of care.

#### The Medical Director shall:

- Ensure that an interdisciplinary team provides each patient an individualized and comprehensive assessment (and reassessment) of his/her needs with the components and frequency as set forth in the Conditions for Coverage.
- Ensure that an interdisciplinary team completes the patient's plan of care with the components and frequency as set forth in the Conditions for Coverage.

- Ensure that an interdisciplinary team appropriately tracks each patient's transplantation referrals consistent with the Conditions for Coverage.
- Assist in resolving any conflict among interdisciplinary team members (e.g., between an attending physician and Facility staff) regarding patient care issues and, as necessary, elevate such conflicts consistent with Facility policies (e.g., Medical Advisory Board).
- Ensure that all patients have a current, properly signed, patient comprehensive assessment and patient plan of care for stable and unstable patients, as applicable, and that all standing orders are current.
- Support efforts of Facility staff to ensure patient adherence to the dialysis schedule and other treatments.

## Quality Assessment and Performance Improvement

- 5. Have operational responsibility for the QAI Program. The Medical Director shall provide leadership of the Facility's QAI Program by serving as the chair of the QAI Committee, which is appointed by and accountable to the Governing Body. The QAI Program is designed and implemented to objectively, systematically, and comprehensively monitor, evaluate, and improve the quality and appropriateness of patient care and services by identifying opportunities and resolving identified problems through the use of continuous quality improvement (CQI) methodology to achieve measurable improvement of health outcomes and reduce medical errors. The goal of the QAI Program is to maximize the number of patients who achieve each patient target as outlined in the Measures Assessment Tool (MAT) which CMS indicates is the current professionally-accepted clinical standards (based on current CMS Clinical Performance Measures (CPMs), the National Kidney Foundation Kidney Disease Outcomes Quality Initiative ("KDOQI") guidelines, etc.), and on the FMS Quality Status Reports (QSRs). The Medical Director shall:
  - Prepare for, attend and, as Chair, lead the monthly QAI Committee meetings.
  - Periodically review and approve the Facility's QAI Program (and the Medical Director may suggest changes consistent with the Procedure to Modify Policies).
  - Review overall quality indicators related to improved patient health outcomes in the categories set forth in the Conditions for Coverage, inclusive of the target levels in the MAT. If the quality indicators do not meet such target levels, assist in developing and oversee the corrective action plan (including, but not limited to, communications from the Medical Director to attending physician individually, through Medical Staff meetings, etc. on the relevant issues) to bring such quality indicators in conformity with the MAT target levels. If an attending physician does not agree with the target levels set forth in the MAT, then ensure that such attending physician documents his/her disagreement with such target levels in the applicable patient's medical record and provide rationale and new targets that the QAI Committee is informed.
  - Educate Facility staff, attending physicians and non-physician providers in the QAI Program objectives.
  - Review the method of prioritizing the importance of improvement projects.
  - Include and encourage all staff to participate towards achieving QAI Program goals.

- Communicate with the Governing Body regarding the status of QAI Program activities and regarding needs identified by the QAI team, particularly when resources are required to address QAI Program improvements.
- Provide clinical guidance regarding the development of performance improvement plans/activities.
- Participate in the evaluation of the effectiveness of performance improvement plans/activities.
- Oversee infection control and water and dialysate quality which duties are set forth in more detail below.
- 6. Review Clinical Variance Reports (CVRs) (adverse events) with Clinical Manager and QAI Committee to ensure appropriate intervention.
- 7. Monitor, with the Clinical Manager and QAI Committee, CVRs and assist in submission of MDRs when appropriate to do so.

# Infection Control

- 8. Assume accountability, as the leader of the QAI Committee, for oversight of infection control issues. The Medical Director shall:
  - Ensure compliance by Facility staff with the standards and regulations regarding infection control issued by CMS, AAMI, OSHA, CDC as set forth in the Conditions for Coverage.
  - Ensure adherence by Facility staff to Facility policies and procedures regarding infection control.
  - Ensure that clinical staff report infection control issues to the Medical Director and QAI Committee and that infection control and patient safety issues are continuously reported and discussed in QAI meetings.
  - Ensure that he/she is familiar with and able to describe the Facility's infection control program and reporting mechanisms.
  - Ensure Facility reports all communicable diseases to the state and CDC as required pursuant to applicable federal and state laws and regulations.
  - Ensure all Facility staff wear appropriate personal protective equipment when at risk for blood splatter and practice hand hygiene as appropriate and in accordance with Facility policies and procedures and the Conditions for Coverage.

# Water and Dialysate Quality

- 9. Oversee the safety and quality of the water used for patient treatments. The Medical Director shall:
  - Ensure that he/she is knowledgeable of the water treatment system installed and assure that the system, as installed, will produce water meeting AAMI quality standards.
  - Ensure, as leader of the QAI Committee, that water and dialysate monitoring is continuously reported to the QAI Committee and documented within the QAI materials.

- Participate in analyzing and addressing water or dialysate quality test results outside of expected parameters.
- Review and sign each month the following reports: AAMI water quality reports, chlorine and chloramine log, and endotoxin/colony count reports.
- Ensure compliance by Facility staff with standards and regulations regarding water and dialysate quality issued by CMS and AAMI as set forth in the Conditions for Coverage.
- Ensure adherence by Facility staff with Facility policies and procedures regarding water and dialysate quality.
- Ensure Facility Staff shall immediately notify the Medical Director in the event of a chlorine or chloramine breakthrough.
- Consistent with Facility policies and procedures, develop standard protocols in conjunction with Company and/or Facility management which require blood and dialysate cultures and endotoxin levels be collected routinely. In the event of patient adverse reaction(s) potentially related to the water treatment or dialysate systems, then such tests shall be repeated with appropriate patient evaluation (including blood cultures).
- Ensure that he/she and other appropriate Facility staff are able to recognize the need to evaluate the water system in the event of patient adverse reaction(s) potentially related to the water treatment or dialysate systems and to take indicated corrective action.

#### Patient Involuntary Discharge Policies

- 10. Ensure that all Facility staff and the interdisciplinary team members follow the Facility's patient discharge and transfer policies and procedures. If transfer or discharge is due to a patient's abusive or disruptive behavior which seriously impairs the delivery of care to the patient or the ability of the Facility to operate effectively, ensure that interdisciplinary team, before any such discharge or transfer:
  - Reassesses the patient consistent with the comprehensive patient assessment process.
  - Documents the problem and ongoing efforts to resolve the problem.
  - Obtains a written discharge or transfer order signed by the attending physician and Medical Director.
  - Documents efforts to place the patient in another facility.
  - Notifies the state survey agency (e.g., state department of health) and the ESRD Network

In the case of immediate severe threats to the health and safety of others, ensure that the Facility utilizes the abbreviated involuntary discharge procedure approved by the Governing Body.)

# Miscellaneous

11. Assist in determination, development, implementation and monitoring of any plans of correction and corrective actions resulting from state and federal surveys.

## C. Physician and Non-Physician Provider Management

## Medical Staff Bylaws – Attending Physicians and Non-Physician Providers

- 1. Serve as Chair of the Medical Staff, and prepare for and attend Medical Staff meetings to be held on a regular basis (at least semi-annually).
- 2. Review the Medical Staff Bylaws and assist in making any necessary changes, consistent with the procedures set forth in such Bylaws.
- 3. Ensure that the Facility has open enrollment for membership on the Medical Staff and for non-physician providers seeking privileges and assist and encourage eligible nephrologists to join the Medical Staff.
- 4. Participate in determining physician and non-physician provider privileges and support the credentialing process including review of applications, credentialing, verification reports, interviews, recommendations, and follow-up, if necessary.
- 5. Ensure that all Facility attending physicians and non-physician providers are provided a copy of (or access to) the Medical Staff Bylaws and Governing Body Bylaws and comply with such Medical Staff and Governing Body Bylaws and state and federal regulations.
- 6. Participate in taking disciplinary action with respect to Medical Staff members when necessary and consistent with the Medical Staff bylaws. The Medical Director acknowledges that the Governing Body may, after consultation with the FMCNA Law Department, report to, or seek involvement of the Network Medical Review Board, National Practitioner Data Bank, state department of health, state licensing organizations, state or national professional organizations, and any other suitable agencies or organizations regarding a physician's inadequate provision of care based on the local standard of practice or inappropriate, unprofessional or illegal conduct.

#### **Policies and Procedures**

- 7. Ensure, in conjunction with the Governing Body: (a) that all physicians and non-physician providers (b) are oriented to the Facility and their responsibilities, (c) are informed of all Facility policies and procedures including, but not limited to, policies and procedures relative to patient admissions, patient care, infection control, safety, medical records and the QAI Program and (d) are given access to such policies and procedures. Oversee that evidence is maintained in the physicians' and non-physician providers' credentialing file that they understood and agreed to the Medical Staff Bylaws, policies and procedures and responsibilities related to the QAI Program.
- 8. Ensure adherence by physicians and non-physician providers to Facility policies and procedures relative to patient admissions and discharge, patient care, medical records, infection control, and safety.

- 9. Ensure physician and non-physician provider compliance with Facility medical records policies and rules such as proper completion of medical records, patient comprehensive assessments, and plans of care, prompt signing of orders and timely completion of other pertinent documentation.
- 10. Ensure all Medical Staff, and non-physician providers wear appropriate personal protective equipment when at risk for blood splatter and practice hand hygiene as appropriate and in accordance with Facility policies and procedures and the Conditions for Coverage.

#### Patient Care

- 11. Communicate, in conjunction with the Governing Body, to the physicians and non-physician providers the expectations regarding their participation in improving the quality of medical care provided to Facility patients.
- 12. Ensure that each attending physician participates, as leader of each of his/her patient's interdisciplinary team, in the patient comprehensive assessment, plan of care, and, as appropriate, QAI Program activities (including, but not limited to, evaluating QAI results and other outcome data). A physician extender who serves in lieu of the attending physician to the extent that state practice laws, Facility policies and the Conditions for Coverage so allow, may participate in the assessment and development of the plan of care.
- 13. Ensure (with the assistance of Facility management as part of the QAI Program) that an attending physician or non-physician provider, on a monthly basis, sees his/her patients (including home dialysis patients), whether in the Facility or at his/her office or other site, documents such visit in a progress note and provides such progress note or other proper documentation of the visit to Facility staff for placement in the Facility's medical record.
- 14. Ensure (with the assistance of Facility management as part of the QAI Program) that an attending physician or non-physician provider, on a quarterly basis, visits his/her in-center hemodialysis patients at the Facility while such patients are receiving in-center dialysis, and documents the same in the medical record.
- 15. Ensure that physicians or non-physician providers assess on an ongoing basis the adequacy of each patient's dialysis prescription (a) at least monthly for hemodialysis patients by ordering and evaluating delivered Kt/V or an equivalent measure, and (b) at least every 4 months for peritoneal dialysis patients by ordering and evaluating delivered weekly Kt/V or an equivalent measure.
- 16. With the assistance of Facility management, develop and publish a common Physician Call schedule if the Medical Staff desires to cross cover patients. Otherwise, ensure each attending physician provides an individual call schedule and all required contact information.
- 17. Ensure that all attending physicians provide patients with treatment options as to all modalities of ESRD therapy, including home hemodialysis, nocturnal hemodialysis, CAPD, CAPD, and renal transplantation.

# D. Facility Staff Management

- 1. Assist in management of staffing issues including:
  - Oversee, in conjunction with the Clinical Manager, appropriate patient/staff ratios consistent with Facility and FMS staffing policies.
  - Assist in Facility staff recruitment and retention activities as requested (e.g., interviews, outreach, and education).
  - Participate in selection of candidates for key staff positions in the Facility.
  - Participate in mediation of grievances, when requested.
  - Oversee, in conjunction with the Clinical Manager, planning short-term coverage for staff shortages.
  - Participate in disciplinary action of staff members when requested by the Area Manager or Clinical Manager.
- 2. Oversee staff education, training and performance, including:
  - With the assistance of Facility management, ensure that Facility staff members receive the appropriate orientation, education and training to competently perform their job responsibilities; such orientation to be documented in their employee file.
  - With the assistance of Facility management, oversee and monitor the performance of Facility Staff to ensure that Facility Staff are competent to carry out the their assigned duties (e.g., to adequately monitor the patient and dialysis process, to provide needed social services, etc.) and Facility staff follow Facility policies regarding expected performance.
  - Serve as an educational resource for Facility staff.
  - Lead educational sessions for the staff on a regular basis (at least 4 times a year).
  - Support efforts of patient education.
  - Periodically review and make recommendations on training materials.
  - Assist in development of in-services, other educational programs, and staff training.
  - Review and assess vendor, laboratory, pharmaceutical and product formulary appropriateness.
  - Review and approve the training program for the technicians who perform monitoring and testing of the water treatment system.
  - Review and approve the training program for patient care dialysis technicians.
- 3. Coordinate emergency medical care to patients or staff members suffering an urgent, life-threatening illness, potentially contagious disease, or needlestick or sharps accidents.
- 4. Actively participate in arranging for proper care of patients when disasters occur such as hurricanes, flooding, earthquakes, blizzards, terrorist threats, fires and power loss.

#### E. Governing Body Responsibilities

- 1. Prepare for, attend and actively participate on Governing Body meetings (at least four times a year and as otherwise scheduled).
- 2. Facilitate communication between Medical Staff and Governing Body.
- 3. Be accountable to the Governing Body with respect to the delivery of patient care, the outcomes, and quality of medical care provided to Facility patients.
- 4. Facilitate communication between the QAI Committee and Governing Body.
- 5. Communicate with the FMS Chief Medical Officer as necessary on issues brought before the Governing Body which entail a change of policy and procedure.

## F. Communications with Outside Resources

- 1. Participate in discussions with administrators of Skilled Nursing Facilities, Nursing Homes and Extended Care Facilities to coordinate continued quality care for dialysis patients cared for jointly in such institutions.
- 2. Participate in the administrative duties associated with the transfer of patients to or from other dialysis facilities (for example, as a result of a change in patient insurance coverage, change in address or change to another facility).
- 3. Ensure that attending physicians complete administrative duties associated with transient, temporary, or visiting patients. When requested by the Area Manager or the Clinical Manager, review medical records for the purpose of acceptance or rejection of transient patients seeking temporary dialysis services.
- 4. Communicate and participate in establishing a formal relationship with transplant programs regarding transplant criteria and referral of potential transplant candidates, and ensure that attending physicians refer all eligible and willing patients for transplantation evaluation.
- 5. Communicate and participate in establishing a relationship with associated Surgical/Radiological Departments regarding availability and quality of vascular access services for all patients.
- 6. Assist in ensuring that proper medical records and monthly progress notes are forwarded from referring hospitals and physician offices, and oversee the proper sharing of patient medical information between hospitals and facilities upon admission or discharge, as applicable.
- 7. Ensure proper completion of the End Stage Renal Disease Medical Evidence Report, Form 2728, and all other CMS forms or other required documentation.

# G. Facility Management

- 1. Assist Facility Management, on at least a quarterly basis, in overseeing Facility operations, including participation with the Area Manager and Clinical Manager in budget development, cost containment efforts, financial performance and reimbursement problems.
- 2. Oversee that dialysis equipment and other technical component services meet clinical care standards.
- 3. Ensure that Facility staff are prepared to respond appropriately and safely to emergency situations, i.e., fire or patient/visitor violence.

#### H. Knowledge of Current Legal Requirements and Role of Medical Director

- 1. Be familiar with the Conditions for Coverage.
- 2. When presented by the Area Manager, Clinical Manager or Chief Medical Officer, review changes in regulatory requirements issued by AAMI, CMS, OSHA, CDC etc.
- 3. With the Area Manager and Clinical Manager, as requested, or when there have been major changes, review Medicare Fiscal Intermediary's local medical review policies.
- 4. When requested, participate in ESRD Network activities, representing the Facility.
- 5. Be aware of and monitor the effects on patients and staff of all approved clinical research projects that are to be carried out in the Facility.
- 6. Attain adequate CMEs each year to ensure updated knowledge on regulatory issues as well as general nephrology issues and keep specialty current.
- 7. Keep up-to-date regarding the functions and role of the medical director of an outpatient dialysis facility (e.g., take courses, review literature, attending conferences, attend the FMCNA medical director meeting, etc.).

#### I. Enforcement

If a Medical Director fails to fulfill his/her responsibilities as a Medical Director after Facility management or Company management have taken reasonable steps to counsel such Medical Director as to the nature of his/her deficiencies in providing Medical Director services and resolve the issues accordingly, the Governing Body may, after consultation with the FMCNA Law Department and Chief Medical Officer or his/her designee, report to, or seek involvement of, the Network Medical Review Board, state department of health, state licensing organizations, state professional organizations, and any other suitable agencies or organizations.

# SCHEDULE C

# **QUALITY GOALS**

FMCNA's Quality Metrics, as set forth in the February 2009 and December 2007 memos to FMS Medical Directors from J. Michael Lazarus, M.D. and Raymond M. Hakim, M.D., Ph.D., are attached hereto and incorporated as part of this Agreement.

# **Internal Memo**

To: FMCNA Medical Directors

From: J. Michael Lazarus, M.D.

Raymond M. Hakim, M.D., Ph.D.

Date: February 27, 2009

Re: Revised Calculation of UltraScore

Fresenius Medical Care North America Corporate Headquarters Reservoir Woods 920 Winter St. Waltham, MA 02451-1457

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The use of the UltraScore as a quality measure has resulted in significant improvement in the quality outcome components of the UltraScore, the "SubScore" (% of patients with eKt/V  $\geq$  1.2, Hemoglobin between 11-12 g/dl, no catheters, Albumin  $\geq$  4.0 g/dl and Phosphorus between 3.5 – 5.5 mg/dl) as well as patient mortality.

As you know, the calculation of the UltraScores for 2007 & 2008 were derived based on an average or baseline crude mortality in 2006 of 18%. Since the crude mortality has actually decreased over the past two years, it has become necessary to change the UltraScore calculation using a proper baseline mortality.

We propose to implement the following changes in the calculation of the UltraScore, as it relates to mortality:

## 1. Use of the Standardized Mortality Ratio (SMR)

The use of the SMR will automatically adjust for differences in patients' age, gender, race and presence or absence of a diabetic diagnosis and, thus make comparisons of mortality more accurate. SMR is a case mix adjustment tool used both by CMS, USRDS and the industry at large. In addition, use of the SMR instead of the "crude mortality" which was used in previous years, will not obviate a change in the calculation of the UltraScore in the future, since the average SMR will always be 1.0.

## 2. Impact of SMR

Facilities with mortality better than the average (SMR less than 1.0) will get credit (i.e. additional UltraScore points) and those with SMR > 1.0 will have points deducted.

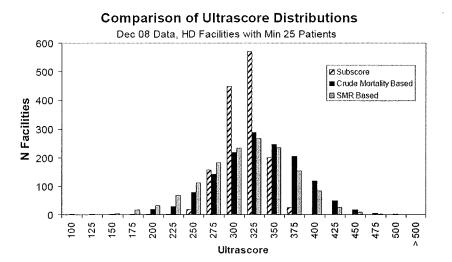
We have analyzed various methods of accounting for changes in SMR and propose the following methodology:

- The SMR will be calculated and used only for HD facilities with greater than 25 patients, and for PD programs greater than 10 patients. Calculation of mortality and SMR for smaller facilities results in wide swings from quarter to quarter and year to year. For such facilities (i.e. smaller than 25 HD and 10 PD patients) the UltraScore will consist only of the sum of the 5 quality outcomes and will not be influenced by SMR or mortality calculations. Should facilities or PD programs increase their census to above these thresholds, they will then have the mortality component calculated.
- In all other facilities the UltraScore will be calculated using SMR and the formula: "UltraScore = total score + 100 (1-SMR)."
- For example, if the SMR is 1.0 (that is the average mortality) there will be no addition or subtraction to the calculation of the 5 quality outcomes. If the SMR is 1.3, (i.e. a facility with mortality 30% higher than the average) there will be a subtraction of 30 points [100 (1-1.3) = -0.3 x 100 = -30] from the SubScore. Similarly if the SMR is 0.8 (a mortality rate 20% lower than average) there will be a bonus of 20 points to the SubScore. In other words, add 10 points for every 0.1 SMR below 1, and subtract 10 points for every 0.1 SMR above 1.0.
- In order to avoid negative UltraScore values, or abnormally high UltraScore values, facilities with SMR ≥ 2.0 (twice the average mortality), will be limited to a subtraction of -100 points, and facilities with SMR < 0.5 will be limited to a bonus of +100 points.

# 3. Advantages of SMR Calculation

This methodology results in the same distribution of UltraScore as we currently have (mean score of 303 and SD of 54). (See figure 1). Therefore most of you, except for small facilities, should not see major changes in your UltraScore. This calculation will also avoid the need to make yearly changes as average mortality improves.

Figure 1



# **Internal Memo**

To: FMS Medical Directors

From: J. Michael Lazarus, M.D.

Raymond M. Hakim, M.D., Ph.D.

Date: December 20, 2007

Re:

2008 Quality Metrics

Fresenius Medical Care North America Corporate Headquarters Reservoir Woods 920 Winter Street

Waltham, MA 02451-1457 Dr. Lazarus: 781-699-2215

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Following a two day intensive "Quality Summit" with leaders of the FMS Quality Program and members of the FMS Medical Advisory Board held in October 2007, we have made substantial changes to our Quality Enhancement Program. The major conclusions of the meeting were to increase emphasis on a limited number of quality outcomes specifically those having the highest impact on patient survival; and to develop an "UltraScore" that will allow the recognition of outstanding facilities and, equally important, recognize facilities that are improving. The specific Indicators, Patient Targets, outcomes of facilities in the highest 10% and outcomes of facilities in the lowest 10% (Critical Action Thresholds) are outlined in Table 1.

| TABLE 1<br>2008 Primary Quality Targets and Action Thresholds<br>Hemodialysis |                         |                   |  |  |
|---|-------------------------|-------------------|--|--|
| Category  | Indicator or<br>Outcome | Patient<br>Target | Highest 10 <sup>th</sup><br>Percentile | Lowest 10 <sup>th</sup> Percentile (Critical Action Threshold) |
| Dialysis dose   | eKt/V                   | 1.2               | > 97%                                  | < 80%  |
|   | Monthly Kt/V            | 100%*             | TBD                                    | TBD  |
| Anemia Management   | Hgb                     | 11 – 12 g/dL      | > 49%                                  | < 26%  |
| Nutrition/Inflammation  | Albumin                 | ≥ 4.0 g/dL        | > 48%                                  | < 27%  |
| Vascular Access   | Catheters               | No Catheter       | > 91%                                  | < 65%  |
| Mineral Metabolism  | Phosphorus              | 3.5 –5.5<br>mg/dL | > 65%                                  | < 43%  |
| Major Outcome   | Crude Mortality         | n/a               | < 9                                    | > 27   |
|   | -                       |                   | deaths/100                             | deaths/100   |
|   |                         |                   | pat years                              | pat years  |
|   | SMR                     | n/a               | < 0.3                                  | > 1.6  |
|   | Hospitalization         | n/a               | < 6.5 days/pat                         | >18 days/pat   |
|   | Rate                    |                   | year                                   | year   |

In addition to reducing the number of key indicators to 5, we have also changed the "patient targets" to the optimal outcomes. For example, since most observational and research information indicates that an albumin of 4.0 g/dL results in better mortality and hospitalization outcomes than 3.8 g/dL, we have increased the albumin target to 4.0 g/dL. Similar reasoning went into our selection of a hemoglobin target of 11.0-12.0 g/dL.

The dialysis adequacy outcome will now focus on the equilibrated Kt/V (eKT/V). We will no longer utilize URR or single pool Kt/V (spKt/V) as a quality target or goal, although both those values will be available on routine laboratory reports.

We are also moving to a new initiative utilizing measurement of a Monthly Dialysis Dose (MKt/V) to more easily take into account "no show" and shortened dialysis. This is possible because we measure clearance with each and every dialysis with On-Line Clearance (OLC). Although outcome data with a monthly measure is not currently available, over the coming year we will report the total dialysis therapy received as a percentage of the ideal target – e.g. for months in which there are 13 treatments, the goal will be 13 times an eKt/V of 1.2. If patients miss treatments or if treatment time is reduced, the percentage Kt/V achieved over the entire month will be accordingly less than the targeted MKt/V. We believe this will be a more accurate measure of treatment adequacy and will illustrate to patients the adverse effects of reducing time and skipping dialysis treatments. Facility target and critical action thresholds will be developed over the coming year based on subsequent correlations of this Monthly Kt/V (MKT/V) with mortality and hospitalization.

As noted above, another change is in the hemoglobin target from greater than 11.0 g/dL to a target of 11.0-12.0 g/dL. Obviously, the percent of patients achieving this much narrower target will be less. However, based on current literature and guidance from the FDA and CMS, we believe this is a more appropriate target in anemia management, and again the comparison will be to that achieved by the highest 10% of facilities.

The literature suggests that the presence of a central venous catheter is deleterious (in terms of increased sepsis and mortality) starting from the date of insertion. Therefore, we will count all catheters (not just those after 90 days) in the facility goal and critical action threshold.

Phosphorus will be our principal measure for the bone/mineral metabolism category. We believe an elevated serum phosphorus is the major measurable driver of bone and mineral dysmetabolism.

Similarly, Table 2 provides information on the 5 major targets for peritoneal dialysis patients which include dialysis dose (Weekly KT/V), inflammation/nutrition (Albumin), anemia management (Hemoglobin), mineral metabolism (Phosphorus) and peritonitis rate.

| TABLE 2<br>2008 Primary Quality Targets and Action Thresholds<br>Peritoneal Dialysis |                         |                                |  |  |
|--|-------------------------|--------------------------------|--|--|
| Category   | Indicator or<br>Outcome | Patient<br>Target              | Highest 10 <sup>th</sup><br>Percentile | Lowest 10 <sup>th</sup> Percentile (Critical Action Threshold) |
| Dialysis Dose  | WKT/V                   | ≥ 2.0                          | > 85%                                  | < 42%  |
| Inflammation/Nutrition   | Albumin                 | ≥ 4.0 g/dL                     | > 40%                                  | < 8%   |
| Anemia Management  | Hgb                     | 11 – 12 g/dL                   | > 49%                                  | < 18%  |
| Mineral Metabolism   | Phosphorus              | 3.5 – 5.5<br>mg/dL             | > 79%                                  | < 40%  |
| Peritonitis* Rate  |                         | ≤ 0.5<br>episodes/12<br>months | < 0.12<br>episodes / 12<br>months      | > 0.88<br>episodes/12<br>months                                |
| Major Outcome  | Crude Mortality         | n/a                            | < 7<br>deaths/100<br>patient years     | > 26<br>deaths/100<br>patient years                            |
|  | SMR                     | n/a                            | 0                                      | > 2.5  |
|  | Hospitalization<br>Rate | n/a                            | < 3<br>days/patient<br>year            | >16<br>days/patient<br>year                                    |

You will note that we have increased the weekly Kt/V (WKT/V) target to 2.0. Last year we lowered this target to 1.7 as a minimum target based on recent literature. Unfortunately, many PD programs focused on the 1.7 as a target rather than a minimum dose and our adequacy outcomes dropped. As a result of this, the consensus was to return to a Weekly KT/V target value of 2.0.

Although achieving an albumin target of 4.0 g/dL is considerably more difficult in PD patients, we believe this to be a more appropriate inflammatory/nutritional goal. With PD patients we have likewise changed the hemoglobin goal to 11.0-12.0 g/dL.

We have identified several process measures which we believe are important but have less impact on patient survival than the 5 major outcomes noted above. These 6 process measures include foot checks in diabetics, fistula rate (hemodialysis only), vaccination for hepatitis B, influenza, and pneumococcal pneumonia, and documentation that the patient has been educated on the option of renal transplantation. They are in a category which we denote as Secondary Quality Metrics (Table 3).

| TABLE 3<br>2008<br>Secondary Indicators or Processes |               |  |
|--|---------------|--|
| Indicators   | Facility Goal |  |
| Footchecks   | 100%          |  |
| Fistula Rate (HD only)                               | 60%           |  |
| Hepatitis B Vaccination                              | 100%          |  |
| Influenza vaccination (previous year)                | 100%          |  |
| Pneumococcal vaccination (q 5 yrs)                   | 100%          |  |
| Transplant Education Documentation (annual)          | 100%          |  |

If any of these indicators or outcomes were achieved outside an FMS facility, the date and the name of the responsible party should be recorded in the patient's chart and will be counted towards the facility goal. We will notify staff later as to how this information will be recorded in Proton and AMI.

You will note that some of the previous parameters or indicators which we used in the Quality program are no longer being pursued as quality goals in 2008. That does not mean they are not important clinical issues and will require your continued diligence in management. For the 6 laboratory outcomes - potassium, PTH, bicarbonate, ferritin, calcium and transferrin saturation, we have elected not to identify a "Target" value, but rather have identified as a reference the 10<sup>th</sup> and the 90<sup>th</sup> percentile values from the most recent patient data (Table 4).

| TABLE 4 Parameters or Outcomes being removed from Quality Program |                          |               |  |
|---|--------------------------|---------------|--|
|   | *10th to 90th Percentile | Facility Goal |  |
| Potassium   | 3.9 – 5.6 mEq/L          | None          |  |
| PTH   | 100 – 800 pg/mL          | None          |  |
| Bicarbonate   | 20.1 – 27.9 mEq/L        | None          |  |
| Ferritin  | 100 - 1100 pg/mL         | None          |  |
| Calcium   | 8.4 – 10.0 mg/dL         | None          |  |
| TSAT  | 16 – 43%                 | None          |  |

We will not report results of these tests as part of the Quality Status Report (QSR) but in the future hope to give you distribution of outcomes of these various tests.

As we mentioned at the beginning, a major change to our quality program is the development of an **UltraScore**, both for hemodialysis and peritoneal dialysis. The UltraScore will be determined by adding the percentage of patients achieving the target for each of the 5 primary parameters to obtain a point score. The absolute maximum UltraScore for the 5 parameters would be 500 since the ultimate would be to have 100% of patients achieve each of these goals. Although the focus of the new quality improvement metrics is to reduce mortality, many of us are aware that occasionally, patient mortality is an outcome that may not necessarily reflect these 5 process

variables. Therefore, we propose to modulate the UltraScore by the facility mortality rate such that for each 1% increase in gross mortality above 18% (the current mean), we will subtract 2% of the achieved UltraScore. Similarly, for each 1% decrease in gross mortality below 18% we will add 2% of the achieved UltraScore. This will then lead to the final UltraScore. Thus, a single quality value will be determined for each facility, physician, and medical group practice which can be compared. Examples of the hemodialysis UltraScore and the PD UltraScore are illustrated below:

| Facility A (HD)               | % of<br>Patients<br>Achieving<br>Goal | Facility B (HD)                    | % of<br>Patients<br>Achieving<br>Goal |
|-------------------------------|---------------------------------------|------------------------------------|---------------------------------------|
| Hemodialysis Adequacy         | 91                                    | Peritoneal Dialysis Adequacy       | 69                                    |
| Anemia                        | 38                                    | Anemia                             | 34                                    |
| Nutrition/Inflammation        | 39                                    | Nutrition/Inflammation             | 23                                    |
| Vascular Access – No catheter | 79                                    | Mineral Metabolism                 | 42                                    |
| Mineral Metabolism            | <u>54</u>                             | Peritonitis Rate (% mtg<br>Target) | <u>87</u>                             |
| Subtotal                      | 301                                   | Subtotal                           | 255                                   |
| Gross Mortality 20%           | <u>-6</u>                             | Gross Mortality 16%                | <u>+5</u>                             |
| HD UltraScore                 | 295                                   | PD UltraScore                      | 260                                   |

To emphasize the need for continuous improvement one final addition to our Quality Enhancement Program will be the awarding of a "Most Improved" award for any facility, at whatever level they start, if their UltraScore increases by 30 points during the course of the year.

One area that has not been resolved is whether this UltraScore will be applicable to small facilities or small practices (less than 25 patients), since larger fluctuations are expected in the outcome of small facilities and practices. At present, we intend to apply the UltraScore to all facilities and practices, but will review data and this decision periodically.

These targets, outcomes, and critical action thresholds have been reviewed and discussed with the Medical Director Advisory Board. They are in agreement and have signed off on these changes to our quality program.

We believe this new program will provide focus in those parameters that have the greatest impact on mortality and hospitalization and will be in the best interest of patients entrusted to our care. We welcome any recommendations or suggestions that you have. Thanks for your continued support of our quality program.

JML-RMH/kr

# SCHEDULE D

# REFERRAL SOURCE RELATIONSHIPS

# **SCHEDULE E**

# WIRE INSTRUCTIONS

Consultant hereby authorizes Company to make deposits in the following account as payment of the Fee for services rendered hereunder, and in the event of overpayment by Company, Consultant hereby consents to Company recouping any such overpayments from such account.

| Name of Bank:         |  |
|-----------------------|--|
| Bank Address:         |  |
| Bank ABA #:           |  |
| Account Name:         |  |
| Address of Recipient: |  |
| Account #:            |  |

# **SCHEDULE F**

#### JOINDER AGREEMENT

| I his Joing      | er Agreement (the "Agreement") is entered into as of the  |
|------------------|---|
| day of           | of 20, by and among Inland Northwest Renal Care Group, LLC  |
| ("Company"), a V | Vashington limited liability company and an affiliate of Fresenius Medical Care                           |
| Holdings, Inc.,  | New York corporation d/b/a Fresenius Medical Care North America   |
| ("FMCNA"), and   | Rockwood Clinic, P.S. ("Consultant"), a professional corporation, and in his/her individual capacity (the |
| "Physician").    |   |
|                  | S, Company and Consultant are parties to that Medical Director Agreement                                  |
| dated            | , as such may be amended from time to time (collectively, the   |
| "Medical Directo | Agreement"), such Medical Director Agreement is hereby incorporated hereir                                |
| by reference.    |   |

WHEREAS, Physician is deemed a Member Physician pursuant to the Medical Director Agreement and may assist in providing medical director services to and/or has been designated to serve as Medical Director to the Company's dialysis facility (the "Facility") as more specifically described in the Medical Director Agreement.

WHEREAS, as the Medical Director of the Facility and/or as a Member Physician of Consultant which is providing medical director services to the Facility pursuant to the Medical Director Agreement, the Physician will become privy to and/or have access to certain proprietary and confidential information concerning the Company, including, but not limited to, various trade secrets and competitive information.

WHEREAS, Physician and Consultant understand and acknowledge that the specific medical director services under the Medical Director Agreement to be performed by Physician on Consultant's behalf shall be agreed upon between Physician and Consultant.

WHEREAS, the parties acknowledge that, in accordance with the Medical Director Agreement, Consultant is being provided compensation for the provision of medical director services to the Facility, and any compensation arrangement for the provision of any medical director services by Physician on Consultant's behalf shall be solely between Physician and Consultant and shall be in full compliance with law.

NOW, THEREFORE, in consideration of the terms and conditions and representations and warranties herein contained, and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged and intending to be bound hereby, the parties agree as follows:

# 1. <u>Acknowledging Medical Director Obligations Under the Medical Director</u> Agreement

- A. Physician hereby acknowledges the nature of the medical director services to be provided to the Facility in the Medical Director Agreement as described in Section 3 and Schedule B of the Medical Director Agreement. Physician agrees that any medical director duties to be performed by Physician, as Physician and Consultant may agree, shall be performed in compliance with this Agreement and the Medical Director Agreement.
- B. Each reference to "Consultant" or "Medical Director" or "Member Physician", as utilized in Medical Director Agreement shall, for purposes of this Agreement, include reference to Physician and shall bind Physician to the extent applicable. It is understood and agreed that Consultant is ultimately responsible for ensuring that all such medical director services are performed in compliance with the Medical Director Agreement.

# 2. Covenants Protecting Business Interests of the Company

- A. Physician hereby acknowledges and agrees to be bound by the Covenants Protecting Business Interests of the Company set forth in Section 6 of the Medical Director Agreement, which includes, but is not limited to, a covenant not to disclose confidential information, covenant not to solicit employees and covenant not to compete.
- B. This Section 2 and the covenants of Section 6 of the Medical Director Agreement shall survive termination or expiration of this Agreement.
- C. If Physician ceases to qualify as a Member Physician, then either subparagraph (1) or (2) shall apply.
  - (1) If the term "Former Member Physician" is defined in the Medical Director Agreement, then the Physician shall be subject to the covenants not to compete and not to solicit employees for the period set forth in Section 6 of the Medical Director Agreement which applies to a Former Member Physician.
  - (2) If the Medical Director Agreement does not define "Former Member Physician" then, for purposes of this Agreement, a "Former Member Physician" refers to a physician who ceases to qualify as a Member Physician. When the Physician becomes a Former Member Physician, then Physician thereafter shall be subject to the covenants not to compete and not to solicit employees for the tail period set forth in Section 6 of the Medical Director Agreement. For purposes of this Agreement, "tail period" refers to the period that extends beyond the expiration or termination of the Medical Director Agreement for which the covenants not to compete and not to solicit employees remain in effect as set forth in the Medical Director Agreement.

D. Notwithstanding the foregoing, the covenant not to disclose confidential information as set forth in Section 6 of the Medical Director Agreement survives expiration or termination of this Agreement and the Medical Director Agreement.

# 3. <u>Compliance Training</u>

- A. Pursuant to Company's compliance program and this Agreement, the Physician shall be required to devote at least (i) two (2) hours to initial compliance training (if not already completed prior to the execution of this Agreement) which initial training shall occur no later than thirty (30) days after the date of this Agreement and (ii) one (1) hour to annual supplemental compliance training, during each year of the term of this Agreement. In addition, the Physician shall also be required to devote one (1) hour to privacy training during each year of the term of this Agreement. The initial and annual supplemental compliance training shall, as required by Company, include, but not be limited to, one or more of the following: a review of written compliance materials, a viewing of a compliance video recording and participation in a conference call to discuss compliance issues.
- B. The Physician acknowledges having received a copy of the Code of Conduct and understand that the Code of Conduct, and any revisions to it, are applicable to the position of Medical Director and the provision of services hereunder. The Physician hereby agrees to complete promptly any reasonable certification regarding the Code of Conduct as reasonably requested by Company or FMCNA.

## 4. Exclusive Use of Facility Resources

The Physician acknowledges that the Facility and its supplies, equipment and employees shall be utilized exclusively (a) for the provision of dialysis services to patients of the Facility and (b) for the provision of services under this Agreement and the Medical Director Agreement. No portion of the Facility or its supplies or equipment, nor the time of any employee, shall at any time be utilized by the Physician for his/her private medical practice or for any other purpose not expressly set forth in this Agreement or the Medical Director Agreement. Notwithstanding the foregoing, Physician may enter into an agreement with Company (at fair market value and in accordance with all applicable law) to use Company space, equipment or personnel for purposes related to the Physician's private medical practice or for other lawful purposes.

# 5. Term

The term of this Agreement is as set forth under the Medical Director Agreement. The parties acknowledge that terms and conditions of the Medical Director Agreement intended to survive termination or expiration shall so apply, except as set forth in Section 2 hererof.

# 6. Miscellaneous

# A. Assignability

Physician shall not assign this Agreement or assign any of its rights hereunder without the Company's prior written consent, which may be withheld in Company's sole discretion.

# B. Entire Agreement

Except with respect to the Medical Director Agreement and Section 6.G herein, this Agreement contains the entire agreement of the parties with respect to its subject matter and as of the date this Agreement is fully executed, supersedes all previous and contemporaneous agreements and understandings, inducements or conditions, expressed or implied, oral or written, between the parties with respect to the subject matter hereof.

# C. Waiver of Breach

The failure of the parties to insist on strict performance of the provisions of this Agreement shall not be construed as a waiver of such provision or of any other default of the same or similar nature. No waiver, modification or change of any of the provisions hereof shall be valid unless in writing and signed by the parties against whom such claimed waiver, modification or change is sought to be enforced. One party's waiver of any default by the other party of any provision of this Agreement is not a waiver of any other default and shall not affect the right of that party to require performance of the defaulted provision at any future time.

# D. Severability; Headings

If any term or provision of this Agreement or its application to any person or circumstance shall to any extent be declared invalid or unenforceable, the remainder of this Agreement or the application of such term or provision to persons or circumstances other than those as to which it is held invalid or unenforceable shall not be affected and each term and provision of this Agreement shall be valid and enforceable to the fullest extent permitted by law. The headings of sections in this Agreement are for convenience only and shall not affect or limit the interpretation of its provisions.

## E. Applicable Law

This Agreement shall be governed by and construed and enforced in accordance with the laws of the State of Washington.

#### F. Notices

All notices pursuant to this Agreement shall be in writing and shall be deemed duly given and properly served when: (a) delivered personally (with written confirmation of receipt), (b) when received by the addressee if sent by registered or certified mail, postage prepaid, return receipt requested, or (c) received by the addressee if sent by a recognized express delivery service, in each case, to the parties at the addresses as set forth below or at such other addresses as may be furnished to the other parties in writing:

Notice To Company:

Inland Northwest Renal Care Group, LLC c/o Fresenius Medical Care North America 920 Winter Street
Waltham, MA 02451

Attention: Corporate Law Department

Notice to The Physician: PERSONAL & CONFIDENTIAL

Notice To Consultant: PERSONAL & CONFIDENTIAL Rockwood Clinic, P.S. 400 East 5<sup>th</sup>
Spokane, Washington 99202
Attention: CEO

<u>With a copy to</u>: PERSONAL & CONFIDENTIAL Community Health Systems Professional Services Corporation 4000 Meridian Blvd. Franklin, Tennessee 37067 Attn: General Counsel

#### G. Third Party Beneficiary

Company's present and future parent corporation(s), including but not limited to, Fresenius Medical Care Holdings, Inc., are intended third party beneficiaries of this Agreement and shall independently have the right to enforce each of the provisions of this Agreement, including, but not limited to, the restrictive covenants contained in Section 2.

#### H. Authorized Signature

This Agreement shall not be deemed accepted by the Company unless and until an authorized officer of the Company has signed this Agreement. No other act or writing by an agent, officer or manager of the Company shall cause this Agreement to be a valid, effective or binding contract on the Company. This Agreement may be executed in any number of counterparts, each of which shall be deemed an original, but all of which together shall constitute but one and the same instrument. The parties agree that this Agreement may be executed by the parties by via facsimile (such facsimile which may also be forwarded by email) which be binding on the parties and shall constitute admissible evidence of the existence and binding effect of this Agreement.

[Remainder of page left intentionally blank.]

IN WITNESS WHEREOF, the parties have duly executed this Agreement as of the date written below.

| COMPANY: Inland Northwest Renal Care Group, LLC By its member: | PHYSICIAN:            |
|--|-----------------------|
| Renal Care Group, Inc.   | [Name], Individually  |
| Name:  |                       |
| Title:   |                       |
| Date:  |                       |
|  | CONSULTANT:           |
|  | Rockwood Clinic, P.S. |
|  | Name:                 |
|  | Title:                |
|  | Date:                 |
|  |                       |

# EXHIBIT A

## **FACILITIES**

Fresenius Medical Care Colville 147 Garden Homes Drive Colville, WA 99114

Fresenius Medical Care Leah Layne Dialysis Clinic 530 S. 1<sup>st</sup> Avenue Othello, WA 99344

| Date Abstract C                              | Completed: 03                                 | /23/2015   |  | Contract # For use by PhyComp)  | 3248                                  |
|--|---|--|--|---|---------------------------------------|
| A la adama a d' Marris a c                   | □ A ous ons on t                              | ∇ A d t  | (1-:-1-#   | Timet Amondment   | Tramain ation                         |
| Abstract Type: (check <u>all</u> that apply) | ☐ Agreement ☐ Joinder                         | Amendment  Assignment  | (which # amendment)  Other Settler                           | ment Agreement  | _ Termination                         |
|  | =   | Updated Abstract   | Other Settler  | ment Agreement  |                                       |
|  | ☐ Keviseu oi                                  | Opdated Abstract   |  |   |                                       |
|  |   |  | ecept the abstract for the<br>what is <u>changing</u> from p |   |                                       |
|  |   |  |  | deciming the straightful to the |                                       |
| Company Corp                                 | orate Name(s):                                | Inland Northwest   | Renal Care Group, LLC  | ,   |                                       |
|  |   |  |  |   |                                       |
|  |   |  |  |   |                                       |
| Facility Name(s                              | ) and Location I<br>oms and Innatient Service | <b>Number(s):</b><br>ces/Acute Programs with s                       | pecific location numbers, if known                           | 7)  | •                                     |
| 1. Colville W                                | · A   |  | reegie (veanos) names s, y mies,                             |   | 6135                                  |
| 2. Othello Wa                                | ٨   |  |  |   | 6160                                  |
| 3.   |   |  |  |   | · · · · · · · · · · · · · · · · · · · |
|  |   |  |  |   |                                       |
| _  |   |  |  |   |                                       |
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|  |   |  |  |   |                                       |
| 0  |   |  |  |   |                                       |
| 4.0  |   |  |  |   |                                       |
| Physicians Nam                               | ed/Member Phy                                 | Payee): Rockwo   |  |   |                                       |
| Curt Wickre, M.                              |   |  | John Musa  |   |                                       |
| Constance Christ                             |   | -  |  |   |                                       |
| Satinder Singh, N                            |   |  |  |   |                                       |
| Emily Petersen,                              |   |  | Kristie E. J   | fones, M.D.   |                                       |
| Richard Carson,                              | M.D.  |  |  |   |                                       |
|  | YES NO  | ector of Facility(ies  N/A – Contract wi  d with Facility/Program na |  | ified above, unless indicated ot  | herwise)                              |
| _  | _   | , -  |  |   | •                                     |
|  |   |  |  |   |                                       |
| •  |   |  | /·   |   |                                       |
|  |   |  | δ  |   |                                       |
| 4.   |   | · ,  |  |   |                                       |
| 5  |   |  | 10.  |   |                                       |

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Revised 6/1/2009

| Term: The Agreement has been amended to extend the term through December 31, 2025.    |  |  |
|---|--|--|
| Option to Renew/Auto-renew?  YES OR  NO If yes, explain                               |  |  |
| Notice Dates/Deadlines  |  |  |
|   |  |  |
| Are Inpatient Services/Acute Programs specifically included in contract?   YES OR  NO |  |  |
| If so, how is/are such program(s) identified (by hospital(s), geographic area, etc.)  |  |  |
|   |  |  |
|   |  |  |
| Are Home Programs specifically included in the contract?  YES OR  NO                  |  |  |
| If so, for which Facility(ies)?   |  |  |
|   |  |  |
|   |  |  |
| Compensation:   |  |  |
| Earning Period or Dates Fee Begins/Changes: Amount:                                   |  |  |
|   |  |  |
|   |  |  |
|   |  |  |
|   |  |  |
| If escalator, how much? % to be applied annually beginning                            |  |  |
| Until Remainder of Term OR Other  |  |  |
| Chan Chander of Term OK Charles   |  |  |
| Is there a Reopener? YES OR NO  |  |  |
| Date negotiations should begin:   |  |  |
| New compensation to take effect on:   |  |  |
| •   |  |  |
| Payment Terms:  |  |  |
| Monthly, paid in arrears on or before the last day of each month                      |  |  |
| Other:  |  |  |
|   |  |  |
|   |  |  |
| Is there a Withhold? TYES OR NO (If yes, percentage of Withhold %)                    |  |  |
| For Criteria, see Agreement/Amendment at  |  |  |
|   |  |  |
| Is there a Bonus? TYES OR NO  |  |  |
| For Criteria, see Agreement/Amendment at  |  |  |

| Is there a non-compete clause  | ? YES OR            | NO   |                             |                                |
|--|---------------------|--|-----------------------------|--------------------------------|
| Length of Tail:  | Years               | Radius:  | Miles                       |                                |
|  |                     |  |                             |                                |
| Is there a right of first refusal,   | reverse non-com     | pete? YES  | OR NO                       |                                |
| Length of Tail:  |                     | the second of th |                             |                                |
| Other:   |                     |  |                             |                                |
| oinder Requirements:   |                     |  |                             |                                |
|  | w physicians who    | join the group   | must sign a joinder         | /amendment to bind them to the |
| ☐ N/A (Contract with indivi  | dual) TYES [        | □ NO □ Oth   | er                          |                                |
| Is there a requirement that ph<br>time period (e.g., 90 days) mu<br>YES NO Other | ust sign a joinder/ | amendment to   |                             |                                |
| _ ILS _ Mo _ outer   | -                   |  |                             |                                |
| omments/Special Provisions:  |                     |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     |  |                             |                                |
| oes this agreement replace any progreement(s)? YES OR NO                         |                     | l director agree   | ment(s) <u>prior to</u> the | expiration date of such        |
| yes, which agreement(s) does it re   | eplace?             |  |                             |                                |
|  |                     |  |                             |                                |
|  |                     | Exp  |                             | ement: December 31, 2025       |
|  |                     |  | A +-                        | torney's Initials:             |

# FIRST AMENDMENT TO MEDICAL DIRECTOR AGREEMENT

This FIRST AMENDMENT TO MEDICAL DIRECTOR AGREEMENT ("Amendment") is made by and between Inland Northwest Renal Care Group, LLC ("Company"), a Washington limited liability company and an affiliate of Fresenius Medical Care Holdings, Inc., a New York corporation d/b/a Fresenius Medical Care North America ("FMCNA"), and Rockwood Clinic, P.S. ("Consultant") a Washington professional corporation currently including the following: Curt Wickre, M.D., John Musa, M.D., Constance Christ, M.D., Sean Sanchez, M.D., Satinder Singh, M.D., Brenden Mielke, M.D., Emily Petersen, M.D., and Kristie E. Jones, M.D. ("Member Physicians").

WHEREAS, Company and Consultant are parties to that certain Medical Director Agreement dated January 19, 2012 (the "Agreement"), pursuant to which Consultant provides medical director services to Company's dialysis treatment centers located at 147 Garden Homes Drive, Colville, WA 99114 and 530 S. 1st Ave, Othello, WA 99344 (the "Facilities"); and

WHEREAS, the parties wish to amend the Agreement on the following terms and conditions.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, and further good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Company and Consultant agree to amend the Agreement as follows:

- 1. <u>DEFINITIONS</u>. The parties agree that the terms used herein without definition shall have the same meaning ascribed to them in the Agreement.
- 2. <u>TERM.</u> Section 2 of the Agreement is amended by extending the term of the Agreement through December 31, 2025.
- 3. <u>AUTHORIZED SIGNATURE</u>. This Amendment shall not be deemed accepted unless and until an authorized officer of the Company has signed this Amendment. No other act or writing by an agent, employee, officer or manager of the Company shall cause this Amendment to be a valid, effective or binding contract on the Company.
- 4. <u>RATIFICATION</u>. Except to the extent inconsistent with the terms and conditions contained herein, all terms and conditions of the Agreement shall remain in full force and effect.
- 5. <u>COUNTERPARTS</u>. This Amendment may be executed in counterparts that when taken together shall constitute one and the same agreement. The parties agree that this Amendment may be executed by the parties by exchanging signed copies via facsimile (such facsimile which may also be forwarded by email). Such exchange of facsimile signed copies shall be binding on the parties and shall constitute admissible evidence of the existence and binding effect of this Amendment.

[Signature Page to Follow]

IN WITNESS WHEREOF, the parties have duly executed this Amendment on the later of the dates written below.

| NLAND NORTHWEST RENAL<br>CARE GROUP, LLC                        |   |
|---|---|
| MEMBER:   |   |
| RENAL CARE GROUP, INC.  | ROCKWOOD CLINIC, P.S.   |
| Signature: Bryan Mello Sitle: Assistant Treasurer Date: 2/27/15 | Signature: Mulli Wall Name: Michael A PAM Title: Date: Date: NPI Number: Federal Tax ID Number: |
|   | MEMBER PHYSICIANS   |
|   | Curtis Wickre, M.D., Individually NPI Number  |
|   | John Musa, M.D., Individually NPI Number  |
|   | Constance Christ, M.D., Individually NPI Number   |
|   | Sean Sanchez, M.D., Individually NPI Number   |
|   | Satinder Singh, M.D., Individually NPI Number   |
|   | Richard Carson, M.D., Individually NPI Number   |

| Brenden Mielke, M.D., Individually NPI Number |  |  |
|---|--|--|
|   |  |  |
|   |  |  |
| Emily Petersen, M.D., Individually            |  |  |
| NPI Number                                    |  |  |
|   |  |  |
|   |  |  |
| Kristie Jones, M.D., Individually             |  |  |
| NPI Number                                    |  |  |

| Date Abstract Completed: 08/27/2015  | Contract # (For use by PhyComp)   |
|--|---|
| Abstract Type: Agreement Amendate (check all that apply)  Joinder Assignment Assignment Revised or Updated Abstract Type:  Revised or Updated Abstract Type:  Agreement Amendate Amendate Amendate Inches Inc |   |
|  | cts, except the abstract for the initial Agreement,<br>Hect what is <u>changing</u> from preceding abstract(s). |
| Company Corporate Name(s): Inland North  | nwest Renal Care Group, LLC   |
| Facility Name(s) and Location Number(s): (also list Home Programs and Inpatient Services/Acute Program   |   |
| 2. Othello WA  | 6162  |
| 3. Colville Home Program   |   |
|  |   |
|  |   |
|  |   |
|  |   |
|  |   |
| 10   |   |
| Consultant Name (which is also Payee): _R  |   |
| Physicians Named/Member Physicians:  |   |
| Satinder Singh, M.D.   |   |
| John Musa, M.D.  |   |
| Brenden Mielke, M.D.   |   |
| Kristie Jones, M.D.  | Constance Christ, M.D.  |
|  | act with Individual  gram name and location number(s) identified above, unless indicated otherwise)             |
| 1. John Musa, M.D Colville Home Progra   |   |
| 2.   | 7.  |
| 3.   | 8   |
| 4  |   |
| 5.   | 10.   |

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Revised 6/1/2009

|  | he Colville Home Program has been amended to begin on August 24, 2015                 |  |  |
|--|---|--|--|
| (the "Colville Home Program C  | Commencement Date") and will continue for the duration of the term as set             |  |  |
| forth in Section 2 of the Agreen   | nent.   |  |  |
| Option to Renew/Auto-renew?  YES   | S OR NO If yes, explain   |  |  |
| Notice Dates/Deadlines   |   |  |  |
|  |   |  |  |
| Are Inpatient Services/Acute Programs  | s specifically included in contract?  |  |  |
| If so, how is/are such program(s) identified   | ed (by hospital(s), geographic area, etc.)  |  |  |
|  |   |  |  |
|  |   |  |  |
|  | led in the contract? 🛛 YES OR 🗌 NO  |  |  |
| If so, for which Facility(ies)? Colville Y   | WA Facility.  |  |  |
|  |   |  |  |
|  |   |  |  |
| Compensation:  | 4   |  |  |
| Earning Period or Dates Fee Begins/C   | · ·   |  |  |
| August 24, 2015  | \$99,968.61 (prorated for partial years)  |  |  |
|  | (Medical Director Fee)  |  |  |
| August 24, 2015  | \$8,000.00 (prorated for partial years)   |  |  |
| August 24, 2013  | (Colville Home Program Fee)   |  |  |
| If appoint an how much 9 2   | % to be applied annually beginning On January 1, 2016 and on each                     |  |  |
|  | January 1 <sup>st</sup> thereafter during the remainder of the term of the Agreement. |  |  |
| Until 🛛 Remainder of Term OR 🔲   |   |  |  |
| Onth  Remainder of Term OR   |   |  |  |
| Is there a Reopener? YES OR  | NO .  |  |  |
| <del>-</del>   | ginning no later than 120 days prior to the second anniversary of the                 |  |  |
| <u> </u>   | lville Home Program Commencement Date, the parties will negotiate a new               |  |  |
| WINDOWS TO THE PROPERTY OF THE | fee for services provided by the Consultant during the remainder of the term of       |  |  |
| -  | Agreement.  |  |  |
| New compensation to take effect on: The new Colville Home Program fee will be payable to the Consultant  |   |  |  |
|  | beginning on the later of the second amiversary of the Colville Home                  |  |  |
|  | Program Commencement Date or the first day of the month after the                     |  |  |
|  | amendment reflecting the new compensation has been executed by the                    |  |  |
|  | parties.  |  |  |
|  |   |  |  |
| Payment Terms:   |   |  |  |
| ✓ Monthly, paid in arrears on or bef   | ore the last day of each month  |  |  |
| Other:   | •   |  |  |
|  |   |  |  |

| Is there a Withhold?   YES OR   NO (If yes, percentage of Withhold   For Criteria, see Agreement/Amendment at   |  |  |
|---|--|--|
| For Criteria, see Agreement/Amendment at  |  |  |
| Is there a Bonus? ☐ YES OR ☒ NO   |  |  |
| For Criteria, see Agreement/Amendment at  |  |  |
|   |  |  |
| Is there a non-compete clause?  YES OR  NO  |  |  |
| Length of Tail: Years Radius: Miles   |  |  |
| Other:  |  |  |
| Is there a right of first refusal/reverse non-compete?  YES OR  NO  |  |  |
| Length of Tail: Years Radius: Miles   |  |  |
| Other:  |  |  |
| Joinder Requirements:  Is there a requirement that new physicians who join the group must sign a joinder/amendment to bind them to the restrictive covenants?  N/A (Contract with individual) YES NO Other                        |  |  |
| Is there a requirement that physicians who provide temporary medical director services for more than a certain time period (e.g., 90 days) must sign a joinder/amendment to bind them to the restrictive covenants?  YES NO Other |  |  |
| Comments/Special Provisions:  |  |  |
| The Agreement has been amended by adding an Addendum regarding peritoneal and home hemodialysis services to   |  |  |
| Schedule B.   |  |  |
|   |  |  |
|   |  |  |
| Does this agreement replace any pre-existing medical director agreement(s) prior to the expiration date of such agreement(s)? YES OR NO   |  |  |
| If yes, which agreement(s) does it replace?   |  |  |
| Expiration Date of Agreement:   |  |  |
| Attorney's Initials:  |  |  |

Revised 6/1/2009

# SECOND AMENDMENT TO AMENDED AND RESTATED MEDICAL DIRECTOR AGREEMENT

This SECOND AMENDMENT TO AMENDED AND RESTATED MEDICAL DIRECTOR AGREEMENT ("Amendment") is made by and between Inland Northwest Renal Care Group, LLC ("Company"), a Washington limited liability company and an affiliate of Fresenius Medical Care Holdings, Inc., a New York corporation d/b/a Fresenius Medical Care North America ("FMCNA"), and Rockwood Clinic, P.S. ("Consultant") a Washington professional corporation currently including the following: Satinder Singh, M.D., Sean Sanchez, M.D., John Musa, M.D., Richard Carson, M.D., Brenden Mielke, M.D., Emily Petersen, M.D., Kristie Jones, M.D. and Constance Christ, M.D. ("Member Physicians").

WHEREAS, Company and Consultant are parties to that certain Amended and Restated Medical Director Agreement dated January 19, 2012 and as amended by that First Amendment to Amended and Restated Medical Director Agreement dated February 27, 2015 (collectively, the "Agreement"), pursuant to which Consultant provides medical director services to Company's dialysis treatment centers located at 147 Garden Homes Drive, Colville, WA 99114 ("Colville Facility") and 530 S. 1st Ave, Othello, WA 99344 ("Othello Facility")(each a "Facility" and collectively, the "Facilities"); and

WHEREAS, Company has established a home dialysis treatment program at the Colville Facility through which Company may provide peritoneal dialysis and/or home hemodialysis (the "Colville Home Program"); and

WHEREAS, Company desires to retain the services of Consultant to serve as medical director of the Colville Home Program and Consultant desires to be so retained; and

WHEREAS, the parties wish to amend the Agreement on the following terms and conditions.

NOW, THEREFORE, in consideration of the mutual covenants contained herein, and further good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, Company and Consultant agree to amend the Agreement as follows:

- 1. <u>DEFINITIONS</u>. The parties agree that the terms used herein without definition shall have the same meaning ascribed to them in the Agreement.
- 2. <u>EFFECTIVE DATE</u>. Unless otherwise indicated herein, this Amendment is effective as of the later of the dates indicated by the parties below ("Effective Date").
- 3. <u>HOME PROGRAM</u>. Upon the Colville Home Program Commencement Date, as defined hereinafter, the term "Facility" shall include the Home Program at such dialysis treatment center which Company may provide peritoneal dialysis and/or home hemodialysis. As of the Colville Home Program Commencement Date, Company shall engage Consultant, and Consultant agrees to provide the services detailed in Section 3 and Schedule B of the Agreement to the Colville Home Program. Company and Consultant hereby agree that the following physician shall serve as the Medical Director of the Colville Home Program:

Colville Home Program:

John Musa, M.D.

4. <u>TERM.</u> Services under this Agreement for the Colville Home Program shall begin on the Effective Date (the "Colville Home Program Commencement Date") and shall continue for the duration of the term as set forth in Section 2 of the Agreement.

#### 5. COMPENSATION.

A. Section 5.01.1 of the Agreement is amended by deleting it in its entirety and replacing it with the following:

"For services hereunder during the term of the Agreement, Company shall pay Consultant, and Consultant shall accept as full and sufficient compensation therefor, an annual Medical Director Fee ("Fee") of Ninety Nine Thousand Nine Hundred Sixty Eight and 61/100 Dollars (\$99,968.61), prorated for partial years. On January 1, 2016 and on each January 1 thereafter during the remainder of the term of the Agreement, the Fee shall be increased by three percent (3%) over the Fee then currently in effect. Company shall pay the Fee in equal monthly installments, in arrears, on or before the last day of each month during the term of this Agreement. Consultant represents and warrants to Company that it does not and shall not compensate Medical Directors, Member Physicians based on the volume or value of referrals to the Facilities and/or the Home Programs.

B. Section 5.01 of the Agreement is amended by adding the following to the end of the Section:

"5.01.7 For services hereunder to the Colville Home Program as of the Colville Home Program Commencement Date, Company shall pay Consultant, and Consultant shall accept as full and sufficient compensation therefor, an annual Medical Director Fee ("Colville Home Program Fee") of Eight Thousand and 00/100 Dollars (\$8,000.00), prorated for partial years. The Company shall pay the Colville Home Program Fee in equal monthly installments, in arrears, on or before the last day of each month during the term of the Agreement.

Beginning no later than 120 days prior to the second anniversary of the Colville Home Program Commencement Date, the parties agree to meet and, in good faith, negotiate a Fee ("New Colville Home Program Fee") which represents fair market value for the services to be provided by Consultant during the remainder of the term of the Agreement. Such New Colville Home Program Fee shall be payable to Consultant beginning on the later of the second anniversary of the Colville Home Program Commencement Date or the first day of the month after the amendment reflecting the new compensation has been executed by the parties hereto. If the New Colville Home Program Fee is not agreed upon and executed in an amendment to this Agreement by the second anniversary of the Colville Home Program Commencement Date, Company shall continue to pay Consultant the Colville Home Program Fee then in effect until the first day of the month after the amendment reflecting the New Colville Home Program Fee has been executed by the parties hereto.

If, within 60 (sixty) days of the commencement of negotiations, the parties are unable to agree upon a New Colville Home Program Fee that both parties in good faith consider fair market value, then each party shall appoint an arbitrator of choice from a list of arbitrators recognized by the American Health Lawyers Association (AHLA) Alternative Dispute Resolution Services and such appointed arbitrators will appoint a third arbitrator from the list to hear the parties and determine the New Fee in accordance with the rules of the AHLA Alternative Dispute Resolution Service then in effect. If AHLA or the AHLA Alternative Dispute Resolution Service is no longer in effect, then such arbitrators shall be chosen from a list provided by the American Arbitration Association in the same manner as set forth above and such arbitration shall be conducted in accordance with the Commercial Rules of the American Arbitration Association then in effect. The parties shall irrevocably grant the arbitrators the authority to determine the New Colville Home Program Fee based on any and all data and information available to the arbitrators. Arbitration shall be binding for settlement of the determination of the New Colville Home Program Fee. The parties shall share the costs of such arbitrators equally between them. Each party shall bear its own expenses of preparation for arbitration.

If the final decision in the arbitration is not rendered on or before the second anniversary of the Colville Home Program Commencement Date, the terms and conditions of the Agreement, including the amount of the Colville Home Program Fee then in effect payable under the Agreement, shall continue until the final decision in the arbitration. The New Colville Home Program Fee, as determined during the arbitration, shall be payable beginning on the later of the second anniversary of the Colville Home Program Commencement Date or the first day of the month after the amendment reflecting the new compensation has been executed by the parties hereto.

- 6. <u>SCHEDULE B</u>. The Agreement is hereby amended by adding the attached Addendum regarding peritoneal and home hemodialysis services to Schedule B.
- 7. <u>AUTHORIZED SIGNATURE</u>. This Amendment shall not be deemed accepted unless and until an authorized officer of the Company has signed this Amendment. No other act or writing by an agent, employee, officer or manager of the Company shall cause this Amendment to be a valid, effective or binding contract on the Company.
- 8. <u>RATIFICATION</u>. Except to the extent inconsistent with the terms and conditions contained herein, all terms and conditions of the Agreement shall remain in full force and effect.
- 9. <u>COUNTERPARTS</u>. This Amendment may be executed in counterparts that when taken together shall constitute one and the same agreement. The parties agree that this Amendment may be executed by the parties by exchanging signed copies via facsimile (such facsimile which may also be forwarded by email). Such exchange of facsimile signed copies shall be binding on the parties and shall constitute admissible evidence of the existence and binding effect of this Amendment.

[Signature Page to Follow]

IN WITNESS WHEREOF, the parties have duly executed this Amendment on the later of the dates written below.

INLAND NORTHWEST RENAL CARE GROUP, LLC BY ITS MEMBER:

RENAL CARE GROUP, INC. ROCKWOOD CLINIC, P.S. Signature: Paul J. Colantonio Name: Name: MUHACI Assistant Treasurer Title: Title: Date: 20114 Date: NPI Number: Federal Tax ID Number: MEMBER PHYSICIANS Constance Christ, M.D., Individually NPI Number \_11723098860 John Musa, M.D., Individually
NPI Number 1154314367. Satinder Singh, M.D., Individually NPI Number /508013749 Sean Sanchez, M.D., Individually NPI Number 1225207186 Brendan Mielke, M.D., Individually NPINImber 1346 5435 359 Emily Peterson, M.D., Individually NPI Number 1750414447

Kristle Jones, M.D., Individually

NPI Number 1467644286

#### ADDENDUM TO SCHEDULE B

# FRESENIUS MEDICAL SERVICES ("FMS") MEDICAL DIRECTOR DUTIES AND RESPONSIBILITIES

#### Home Hemodialysis and CAPD/CCPD Programs

- 1. In conjunction with the Governing Body, ensure that the home dialysis services provided by the Facility are at least equivalent to the services provided to in-center patients and meet all the applicable Conditions for Coverage including, but not limited to, interdisciplinary team participation in patient comprehensive assessments and plans of care
- 2. Assist in identification of appropriate patients for home dialysis and patients' support for the home hemodialysis program or CAPD/CCPD, as applicable.
- 3. Ensure that the interdisciplinary team oversees the adequate training (home hemodialysis or peritoneal dialysis, as applicable) of the home dialysis patient.
- 4. Ensure that the patient has the proper equipment for home hemodialysis or CAPD/CCPD, as applicable.
- 5. Oversee that Facility management is providing proper staffing and backup support, including adequate in-center backup and on-call service.
- 6. Review the results of all water and dialysate cultures and endotoxin levels, and analysis of source and product water for chemical contaminants of each home hemodialysis patient, such review to be documented and incorporated into the OAI Program.
- 7. Ensure that home dialysis patients' self-monitoring data (e.g., patient treatment sheets) and other information from home dialysis patients or their caregivers are gathered and promptly reviewed at least every two (2) months and placed in the Facility medical record, and ensure that the attending physician or home training nurse immediately reviews upon receipt time sensitive information such as hospitalization data and radiology, pathology, and laboratory results.
- 8. Ensure that all quality care objectives have been met for home hemodialysis or CAPD/CCPD patients, as applicable.
- 9. Ensure that any nocturnal home dialysis program conforms to the requirements for home dialysis programs generally as set forth above. With the assistance of Facility management, ensure compliance with any additional policies, procedures, training and equipment requirements which may apply to a nocturnal home dialysis program (e.g., as may be required with the use of nocturnal hemodialysis remote monitoring).
- 10. Ensure that any home staff assist dialysis program conforms to the requirements for home dialysis programs generally as set forth above. With the assistance of Facility management, ensure compliance with any additional policies, procedures, training and equipment requirements, and applicable CMS guidelines, protocols or regulations which may apply to a

home staff assist dialysis program. For residents of Nursing Homes or Skilled Nursing Facilities participating in a home staff assist dialysis program, ensure that there is sufficient communication, information sharing and collaboration between the health care facilities regarding the medical needs and care being provided to such patients.

# Exhibit 10A. Lease Agreement

# SINGLE TENANT NEW CONSTRUCTION SHELL BUILDING LEASE AGREEMENT

BY AND BETWEEN

KLM Othello, LLC

("LANDLORD")

**AND** 

Renal Care Group Northwest, Inc. (RCGNW)/Inland Northwest Renal Care Group, LLC

("TENANT")

DATED: October 15\_\_\_\_\_, 2008

#### SINGLE TENANT NEW CONSTRUCTION SHELL BUILDING LEASE AGREEMENT

| THIS SINGLE TENANT NEW            | CONSTRUCTION SHELL BU            | JILDING LEASE AGREEMENT      |
|-----------------------------------|----------------------------------|------------------------------|
| (this "Lease") is made as of this | 15th day of <u>October</u> , 200 | by and between KLM Othello,  |
| LLC, or its assignee, a           | ("Landlord"), and Rena           | l Care Group Northwest, Inc. |
| (RCGNW)/Inland Northwest Ren      | nal Care Group, LLC, a           | ("Tenant").                  |

# ARTICLE 1 - CONSTRUCTION OF SHELL BUILDING AND TENANT IMPROVEMENTS

#### 1.1. Construction of Shell Building. Upon the date of the full execution of this Lease:

A. Landlord shall, at its sole cost and expense:(i) using an architect pre-approved by Tenant, develop preliminary plans and specifications (the "Construction Documents") of a building containing approximately 5,200 square feet of space (the "Building" or "Premises") on the property located at 530 S 1st Avenue, Othello, Washington 99344 (the "Property"), as more particularly described and shown on Exhibit A attached hereto and made a part hereof. Landlord shall submit the Construction Documents to Tenant for its approval within thirty (30) days of the date of the full execution of this Lease. Tenant shall give Landlord written notice of its approval (a "Tenant Approval Notice") or its disapproval (a "Tenant Disapproval Notice") of the Construction Documents within five (5) days from Landlord's submission of the same. If Tenant disapproves of the Construction Documents and sends a Tenant Disapproval Notice to Landlord, Landlord shall have ten (10) days from the date of the Tenant Disapproval Notice to revise the Construction Documents and resubmit to Tenant for approval. Tenant shall then give Landlord written notice of its approval or disapproval of the revised Construction Documents within five (5) days of Landlord's resubmission of the same. Upon written approval by Tenant of the Construction Documents, Landlord shall within five (5) business days from the date of the Tenant Approval Notice apply for all building permits and approvals required by any governmental authorities having jurisdiction over the Property. Landlord's construction of the shell portion of the Building according to the Tenant approved Construction Documents is referred to herein as "Landlord's Work"; and

- (ii) within one hundred eighty (1800) days from the receipt of the final building permit issued by the city of Othello (the "City") (the "Delivery Date"), substantially complete the construction of the shell portion of the Building according to the final plans and specifications approved of by the City, a copy of which Landlord shall provide to Tenant and deliver the shell Building to Tenant.
- 1.2. <u>Best Efforts Required; Substantial Completion</u>. As part of the construction of Landlord's Work, Landlord shall use its best efforts and take all commercially reasonable steps in order to Substantially Complete (as defined below) all of Landlord's Work by the Delivery Date. For purposes of this Lease, "Substantial Completion" of Landlord's Work shall occur when (i) Landlord's work is sufficiently complete in accordance with Tenant's specifications so that Tenant can commence construction of the Tenant Improvements, as defined in Section 1.6 below, (ii) the

applicable local governmental authority issues a Shell Building Certificate of Occupancy and (iii) Landlord secures all other required permits and approvals from governmental authorities having jurisdiction over the Building. Landlord shall correct all punch list items noted by Tenant's Project Manager within thirty (30) days of receipt of the punch list items from Tenant's project manager. As part of determining whether Landlord has Substantially Completed all of Landlord's Work, Tenant shall have the right to test and inspect in accordance with the terms of Section 1.3 of this Lease.

In the event that Landlord has used its best efforts and has taken all available commercially reasonable steps but has not Substantially Completed construction of the Building as provided herein, then the following provisions shall apply:

- (i) Landlord shall not be subject to any liability for such failure provided that Landlord is diligently and continuously working to complete the construction of the Building and that such delays were caused by acts contemplated under Article 22 of this Lease,; and
- (ii) The Delivery Date and the Commencement Date (as defined in Section 2.2 below) shall be postponed until the date that Landlord's Work is Substantially Complete.
- 1.3 <u>Tenant's Right to Inspect and Test</u>. At any time after the Delivery Date, Tenant shall be allowed entry into the Premises in order to inspect and test all mechanical, electrical and utility systems servicing the Premises in order to insure proper installation and use thereof. In addition, Landlord hereby grants Tenant permission to test, at Tenant's sole cost and expense, for vapor emissions from the concrete floor slab to ensure that such vapor emissions do not exceed five (5) pounds per one thousand (1,000) square feet for VCT or three (3) pounds per one thousand (1,000) square feet for sheetgoods. If Tenant's inspection and/or testing reveals faults with any mechanical, electrical, or utility system, or if such inspection and/or testing reveals that the vapor emissions of the slab exceeds the three (3) pounds per one thousand (1,000) square feet, Tenant shall, at its sole cost and expense, have the right to repair such deficiencies.
- 1.4. <u>Material Inducement</u>. Landlord hereby recognizes and acknowledges that its obligation hereunder to Substantially Complete construction of Landlord's Work on or before the Delivery Date constitutes a material inducement to Tenant to enter into this Lease. As such, in the event that (i) Landlord fails to timely complete all of Landlord Work as required under this Article 1 and (ii) if such failure is not caused by the acts contemplated under Article 22 of this Lease, Tenant shall have the option to exercise one of the following remedies:
  - (i) Collect liquidated damages from Landlord in the amount of Five Hundred Dollars (\$500.00) per day beginning on the Delivery Date and continuing until Landlord's Work is Substantially Complete, which amount at Tenant's option shall be paid by Landlord to Tenant on a monthly basis or deducted from Tenant's payment of Base Rent (as defined in Section 3.1 of this Lease); or
  - (ii) Exercise its rights under Section 17.4 of this Lease.
- 1.5. <u>Re-measurement</u>. The parties hereby agree that within thirty (30) days of the Substantial Completion of Landlord's Work, the rentable and useable square footage of the Building shall be re-measured and certified by an independent registered architect or engineer, at Landlord's sole

cost and expense, pursuant to Building Owners and Managers Association ("BOMA") Standards. The rentable square footage of the Building shall be changed in accordance with the results of such re-measuring and documented in the Commencement Date Certificate, in the form attached hereto as Exhibit B. In the event that the rentable square footage of the Building is different than the square footage stated in Paragraph 1.1 of this Lease, Base Rent (as defined in Section 3.1) shall be recalculated in accordance with that final determination.

- 1.6. <u>Tenant Improvements</u>. Tenant shall submit plans and specifications for its initial improvements ("Tenant Improvements") to Landlord for approval, which shall not be unreasonably withheld, conditioned or delayed, and which shall be deemed granted if Landlord does not respond within ten (10) business days of Tenant's submission. Landlord hereby grants Tenant and its contractors, agents, equipment and materials suppliers, and subcontractors a license to access the Property, the Building and the Premises for purposes of delivering supplies and constructing the Tenant Improvements. During the construction of the Tenant Improvements, Tenant shall submit all changes to its plans and specifications to Landlord for approval, which shall not be unreasonably withheld, conditioned or delayed, and which shall be deemed granted if Landlord does not respond within five (5) business days of Tenant's request.
- 1.6.1. Construction Requirements. Tenant shall obtain all building and other permits or licenses required for the work. The Tenant Improvements shall be constructed in a good and workmanlike manner using quality materials, and using licensed and insured contractors. Promptly after completion of the Tenant Improvements, Tenant shall procure a certificate of occupancy for the Premises from the applicable authorities. Copies of each such permit, license and certificate obtained by Tenant pursuant to this Section 1.6.1 shall be delivered to Landlord. Subject to the terms of Article 7 of this Lease, Tenant covenants not to suffer any mechanic's liens to be filed against the Property, Building or Premises by reason of any work, labor, services or materials performed at or furnished to the Premises by Tenant, or by anyone acting through or on behalf of Tenant related to the construction of the Tenant Improvements.

#### ARTICLE 2 - LEASE OF PREMISES; TERM

- 2.1. <u>Lease of Premises</u>. The term of this Lease shall be for approximately ten (10) years ("Initial Term") commencing on the date that is the earlier of i) one hundred twenty (120) days from the Delivery Date, or ii) the date Tenant commences to treat patients at the Premises (the "Commencement Date"), and terminating on the last full calendar month of the Initial Term. The parties shall execute and deliver the Commencement Date Certificate in the form set forth in <u>Exhibit B</u> attached to this Lease, in order to confirm and memorialize the Commencement Date.
- 2.2. Options to Extend Term. Landlord hereby grants to Tenant three (3) consecutive options to extend the term of this Lease (each a "Renewal Option") each for a period of five (5) years (each an "Option Term"). The lease of the Premises for each Option Term shall be on the same terms and conditions contained in this Lease except that the Base Rent for each Option Term shall be determined pursuant to the terms and conditions of Section 3.2 of this Lease. Each Renewal Option may be exercised only by written notice delivered by Tenant to Landlord no later than ninety (90) days prior to the expiration of the then current term. In the event Tenant fails to exercise a Renewal Option as set forth herein, Landlord must notify Tenant that Tenant has failed to exercise said Renewal Option. Tenant shall then have an additional thirty (30) days

from its receipt of Landlord's notice to exercise the Renewal Option. Tenant may only exercise its Renewal Options if, on the date of delivery of the notice to Landlord, Tenant is not in default of this Lease beyond the expiration of any applicable cure periods. The Initial Term and all Option Terms are hereby referred to collectively as the "Lease Term".

#### **ARTICLE 3 - BASE RENT**

#### 3.1. Base Rent; Pro-ration for Partial Months.

During the Initial Term, Tenant shall pay to Landlord annual rent ("Base Rent") as follows:

|            | Yearly Rate   | Monthly Rate |
|------------|---------------|--------------|
| Years 1-5  | \$1,08,216.00 | \$9,018.00   |
| Years 6-10 | \$119,037.60  | \$9,919.80   |

in advance on or before the first day of every calendar month, without any setoff or deduction except as provided elsewhere in this Lease. Payment of Base Rent shall be made to Landlord at the address specified in Section 26.15 of this Lease, or at such other place that Landlord may from time to time designate in writing. The Base Rent for the first full calendar month of the Initial Term shall be paid no later than fifteen (15) days after the Commencement Date. If any payment of Base Rent is for a period shorter than one full calendar month, Base Rent for that fractional calendar month shall accrue on a daily basis at a rate equal to 1/365 of the annual Base Rent.

- 3.2. <u>Base Rent for Option Terms</u>. Base Rent for each Option Term shall be calculated based on the Square Foot Rental only and shall be equal to an amount that is the lesser of (i) Fair Market Value of the Premises (as defined in Section 3.2.1 of this Lease) or (ii) an amount equal to one hundred ten percent (110%) of the Square Foot Rental detailed in Section 3.1.
- 3.3. <u>Late Payment of Base Rent</u>. If Landlord does not receive any payment of Base Rent within five (5) days after that Rent is due, interest shall accrue on such unpaid Base Rent at the rate of ten percent (10%) per annum until fully paid by Tenant.

#### ARTICLE 4 - USE AND COMPLIANCE WITH LAWS

4.1. <u>Permitted Use</u>. Tenant shall use and occupy the Premises for the purpose of an outpatient dialysis facility and related medical, office and administrative uses. Tenant shall not use or occupy the Premises for any other purpose without prior written notification to the Landlord. Tenant shall not conduct any activity in the Premises that are offensive, or in a manner that violates federal, state, county, city, or government agency laws, statutes, ordinances, standards, rules, requirements, or orders now in force or hereafter enacted, promulgated, or issued (collectively, "Laws"). Tenant may operate on the Premises, at Tenant's option, on a three hundred

sixty-five (365) days a year, seven (7) days a week, twenty-four (24) hours-a-day basis, subject, however, to zoning and other regulatory requirements.

- 4.2. <u>Condition of Premises: Repairs and Replacements</u>. Tenant shall keep the Premises in a neat and orderly fashion during the Lease Term. Tenant, at Tenant's sole expense, shall promptly make all repairs, replacements, alterations, or improvements to the Premises including any Alterations (as defined in Article 5), fixtures, and furnishings, in order to comply with all Laws to the extent that such Laws relate to or are triggered by Tenant's particular use of the Premises. Notwithstanding the foregoing, Tenant shall not be obligated to make any structural changes to the Building. Landlord, at Landlord's sole expense, shall promptly make all repairs, replacements, alterations, or improvements, retrofitting, or remediation needed to comply with all Laws to the extent that such Laws apply to the Building as a whole, or any of its structural components or mechanical or electrical systems.
- 4.3. Compliance with Building Rules and Regulations. If the Building has more than one tenant, Tenant shall comply in all material respects with the Building's rules and regulations and any reasonable amendments or additions promulgated by Landlord during the Lease Term for the safety, care, and cleanliness of the Premises, Building, and Property or for the preservation of good order. No rules and regulations or amendment or addition to the Building's rules and regulations shall be binding on Tenant until the tenth (10<sup>th</sup>) business day after Tenant receives written notice of the rules and regulations or the change, and in no event shall the Building's rules and regulations take precedence over the specific terms and conditions of this Lease. Landlord shall enforce the Building's rules and regulations in a nondiscriminatory manner and, whenever necessary, shall use its authority under leases with other tenants to ensure that such other tenants of the Building also comply with the Building's rules and regulations.

#### ARTICLE 5 - ALTERATIONS; TENANT'S RIGHT TO EXPAND

- 5.1. <u>General</u>. Tenant may remodel the Premises during the Lease Term in accordance with the terms and conditions of Section 5.2 of this Lease. In addition, without the necessity of obtaining Landlord's consent, Tenant may install such counters, partitions, walls, shelving, fixtures, fittings, machinery and equipment in the Premises as Tenant deems necessary to conduct its business. Tenant may also install a television or satellite antenna on the roof of the Premises, flues and wall or roof penetrations and an emergency generator in a location close in proximity to the Premises. Tenant shall cooperate with Landlord with respect to the location and method of installation of such equipment.
- 5.2. <u>Alterations; Notification to Landlord Required</u>. Notwithstanding anything contained in Section 5.1, Tenant shall not be permitted to make any alteration or modification to the Premises after the Commencement Date which either (a) costs more than Two Hundred Thousand Dollars (\$200,000) in each instance or (b) affects the structural, electrical, mechanical or life safety systems of the Building, without prior written notification to the Landlord. Tenant shall be responsible for all costs associated with an Alteration that:
  - (a) adversely impacts the structural integrity of the Building or any of its mechanical and electrical systems; or
  - (b) results in Landlord being required to perform any work pursuant to any Law that Landlord could otherwise avoid or defer had the Alterations not been made.

- 5.3. <u>Compliance with Laws and Insurance Requirements</u>. Tenant shall ensure that its construction of all Alterations complies with all Laws and any applicable requirements. Tenant shall obtain all permits that may be required by any governmental entity having jurisdiction over the Premises.
- 5.4. <u>Manner of Construction and Payment</u>. Tenant shall have the right to use contractors and subcontractors of its choosing. All work relating to any Alterations shall be done in a good and workmanlike manner, using materials equivalent in quality to those used in the construction of the Premises. The construction of Alterations by Tenant shall be diligently prosecuted to completion, and Tenant shall ensure that all work is performed in a manner that does not obstruct access to the Property. In addition, Tenant shall take reasonable steps to ensure that its construction does not interfere either with other tenants' use of their premises or with any other work being undertaken by Landlord in the Building.
- 5.5. <u>Payment for Alterations</u>. Tenant shall promptly pay all charges and costs incurred in connection with its construction of all Alterations. Subject to the terms of Article 7 of this Lease, Tenant covenants not to suffer any mechanic's liens to be filed against the Property, Building, or Premises by reason of any work, labor, services or materials performed at or furnished to the Premises by Tenant, or by anyone acting through or on behalf of Tenant related to the construction of any Alteration.
- 5.6. Expansion Right. During the Lease Term, Tenant shall have the right upon no less than thirty (30) days written notice to Landlord, to expand the square footage of the Building, parking areas, and/or the Premises, as the case may be, up to the maximum extent allowed by local zoning, building, and other requirements. Subject to the terms and conditions contained herein, Landlord shall have the option to either perform construction of the work required by Tenant its sole cost and expense or allow Tenant to perform such work. Landlord shall give written notice of its election to Tenant within fifteen (15) days of receipt of Tenant's written notice. In the event that Landlord elects to perform the work, Landlord and Tenant shall negotiate an incremental increase in the Base Rent based on the cost of the expansion. In the event that Landlord and Tenant are unable to mutually agree upon the incremental increase in Base Rent on or before the date the relevant governmental authority issues a building permit, then Tenant shall have the right to commence work on the expansion at its sole cost and expense with no incremental increase to Base Rent for the remainder of the Lease Term.

#### ARTICLE 6 - REPAIRS AND MAINTENANCE

- 6.1. <u>Tenant's Repair and Maintenance Obligations</u>. During the Lease Term, Tenant shall at its sole cost and expense keep and maintain the non-structural portions of the interior of the Premises, including all Tenant Alterations, in good order and repair and free of refuse and rubbish.
- 6.2. Landlord's Repair and Maintenance Obligations. During the Lease Term, Landlord shall:
- (a) without expense to Tenant, maintain and make all necessary repairs and/or replacements to the exterior and structural portions of the Property, Building and Premises, including, without limitation: foundations, structure, load bearing walls, exterior walls, the roof and roof supports, columns, retaining walls, gutters, downspouts, flashings, and footings.

(b) maintain and make all necessary repairs and/or replacements to the following, unless Tenant elects to maintain any of the following by providing written notice to Landlord electing to do the same at its sole cost and expense: parking areas (including surfacing, striping, paving and sealing), curbing, sidewalks and directional markers, ice and snow removal, water mains, gas and sewer lines, private roadways, landscape, loading docks, if any, and provision and repair of adequate lighting during all hours of darkness that Tenant shall be open for business.

Tenant shall reimburse Landlord for the costs and expenses of the maintenance and repair contemplated in this Section 6.2(b) (the "Maintenance Expenses"), except for the replacement of the parking lot or any other capital expenditure, as defined in Section 6.2(b)(vii) below, as additional rent for the same periods and in the same manner, time, and place as the Base Rent.

- (i) <u>Payment of Estimated Maintenance Expenses</u>. On or before December 31<sup>st</sup> of each year during the Lease Term, Landlord shall provide Tenant with a statement detailing Landlord's reasonable estimate of the Maintenance Expenses for the upcoming calendar year (the "Estimated Statement"). Tenant shall pay to Landlord, Landlord's estimate of Maintenance Expenses each month together with Tenant's payment of Base Rent.
- (ii) <u>Annual Reconciliation of Maintenance Expenses</u>. On or before April 15<sup>th</sup> of each year, Landlord shall provide Tenant with a statement showing the actual Maintenance Expenses for the previous calendar year (the "Actual Expenses Statement"). Landlord shall indicate on Actual Expenses Statement whether there is a shortfall or overpayment by Tenant in its payment of Maintenance Expenses for the prior calendar year. If a shortfall exists, Tenant shall pay, within thirty (30) days of receipt of the Actual Expenses Statement, the full amount of that shortfall. If an excess exists, Landlord shall refund the full amount of such excess to Tenant within thirty (30) days. No interest shall accrue on any shortfall or overpayment by Tenant of the estimated Maintenance Expenses. Should Landlord fail to reimburse Tenant hereunder, Tenant shall have the right to offset Base Rent.
- (iii) Landlord's Books and Records; Tenant's Audit Rights. Upon written notice to Landlord, Tenant and/or its authorized representatives may examine, inspect, audit, and copy the records of Landlord concerning Maintenance Expenses for the two (2) prior calendar years of the Lease Term at Landlord's office during normal business hours. If Tenant's audit reveals that Landlord overstated the actual Maintenance Expenses any calendar year, Tenant shall submit a written claim to Landlord ("Tenant's Audit Claim") that shall describe in detail how the Maintenance Expenses have been overstated. If Tenant's audit reveals that the Maintenance Expenses taken as a whole were overstated by at least three percent (3%), Landlord shall pay for Tenant's reasonable costs of conducting the audit. Otherwise, Tenant shall pay its own costs.
- (iv) <u>Resolution of Tenant's Audit</u>. If Landlord agrees with Tenant's Audit Claim, Landlord shall reimburse Tenant for Tenant's overpayment or Tenant shall pay Landlord for any shortfall, within thirty (30) days. If Landlord disputes the results of Tenant's audit, the parties shall agree on a third party arbitrator to conduct its own

independent audit of the Maintenance Expenses for the calendar year or years in question. The parties shall cooperate with such third party arbitrator so that it can make a determination as to the validity of Tenant's Audit Claim. The determination of the third party arbitrator shall be given to the parties with sixty (60) days and shall be final and binding upon the parties. Upon the conclusion of the third party arbitrator's audit, all amounts owed by Landlord to Tenant or by Tenant to Landlord, as the case may be, shall be made within ten (10) days. The parties shall share the costs of retaining the third party arbitrator equally. Should Landlord fail to reimburse Tenant hereunder, Tenant shall have the right to offset Base Rent.

- (v) <u>Confidentiality</u>. Tenant shall keep any information gained from the inspection of Landlord's records, books, and general ledger confidential and shall not disclose any information contained therein to any other party, except as required by law. If requested by Landlord, Tenant shall require those employees or agents inspecting Landlord's records, books, and general ledger to sign a confidentiality agreement prior to their inspection and review of the same.
- (vi) <u>Time Limitation to Bill Tenant for Maintenance Expenses</u>. In no event shall Tenant be required to pay any Maintenance Expenses that Landlord failed to bill Tenant for and that accrued more than two (2) years prior to the date that Tenant is notified by Landlord of such expenses. In addition, Landlord may not seek reimbursement from Tenant due to an adjustment in Maintenance Expenses more than two (2) years after furnishing an Actual Expenses Statement to Tenant.
- Capital Expenditures. Expenses incurred by Landlord that are considered (vii) to be capital improvements or capital replacements but that are not intended as a labor saving device pursuant to this Section 6.2 (b) or under generally accepted accounting and management practices shall not be included in Maintenance Expenses. Notwithstanding the foregoing, Landlord may charge as an Maintenance Expense any capital expenditures intended to reduce Maintenance Expenses or affect economies in the operation, maintenance, or repair of the Building provided that Landlord shall provide Tenant with (i) an estimate of the amount of reduction in Maintenance Expenses anticipated as a result of that capital improvement or replacement, (ii) an estimate of the cost of the capital improvement and the annual amortization charge of that capital expenditure, and (iii) reasonably sufficient information to support those estimates. All capital improvements or capital replacement expenditures included in Maintenance Expenses shall be amortized over Landlord's commercially reasonable determination of the useful life of that capital improvement or replacement in accordance with Generally Accepted Accounting Principles.
- 6.3. <u>Limitations on Repair and Maintenance Obligations and Defaults</u>. All of the foregoing in this Article 6 notwithstanding, neither Landlord nor Tenant shall be obligated to perform any maintenance, repair or replacement necessitated by the negligence or willful misconduct of the other's employees, contractors, or agents. The party whose negligence or willful misconduct caused the need for such maintenance, repair or replacement shall be responsible for same, at its sole cost. Neither party shall be in default of its repair and maintenance obligations under this Article 6 if Landlord or Tenant, as the case may be, begins performing repairs and maintenance and, due to the nature of the particular repair or maintenance

obligation, more than thirty (30) days are reasonably required to complete such work and the responsible party is diligently prosecuting such work to completion.

#### ARTICLE 7 - COVENANT AGAINST LIENS

7.1. Covenant Against Liens. Tenant shall not permit mechanics' or other liens to be placed upon the Property, Building, or Premises or Tenant's leasehold interest therein. Landlord shall have the right to post and record notices of non-responsibility in the Premises during Tenant's construction of any Alteration. Within ninety (90) days of written notice from Landlord, Tenant shall fully discharge any lien by settlement, bonding, or insuring over the lien in the manner prescribed by the applicable lien Law. Nothing contained in this Section 7.1 shall restrict or prohibit Tenant from initiating a legal action or defending itself in an existing legal proceeding to determine the validity of any lien or attachment. In all such cases, Tenant shall indemnify, protect, defend, and hold Landlord harmless from and against all claims, demands, causes of action loss, damage, liability, costs, and expenses (including attorneys fees and court costs) relating to such liens and attachments. In no event shall Tenant be in default under the terms of this Lease so long as Tenant is diligently pursuing the full discharge of any lien placed upon the Property, Building, or Premises, as the case may be.

#### ARTICLE 8 - ENTRY BY LANDLORD

- 8.1. Landlord's Access to Premises. Tenant shall permit Landlord or its agent to enter the Premises upon reasonable prior notice to (a) inspect the Premises, (b) make such alterations, maintenance, or repairs therein as may be required under this Lease or pursuant to any Law, (c) show the Premises to prospective purchasers or mortgagees or to ground or underlying landlords, or (d) serve or post all notices required by law or permitted by this Lease. In addition to the foregoing, during the last ninety (90) days of the Lease Term, Tenant shall permit Landlord to show the Premises to prospective tenants at reasonable times, and to place notices on the front of the Premises or on any part thereof offering the Premises for lease. Landlord shall exercise its rights under this Article 11 at such times and in such a manner as to minimize the impact of any interference with Tenant's business in and occupancy of the Premises.
- 8.1.1. <u>Emergency Entries</u>. Landlord and Landlord's agents may enter the Premises without any advance notice when necessary to address emergency situations. For purposes of this Section 8.1.1, an emergency situation is one that poses a threat of imminent bodily harm or property damage. If Landlord makes an emergency entry into the Premises when no authorized representative of Tenant is present, Landlord shall provide notice to Tenant as soon as reasonably possible after that entry and shall take reasonable steps to secure the Premises until a representative of Tenant arrives at the Premises.
- 8.2. <u>HIPAA Compliance Provision</u>. Landlord acknowledges that Tenant is subject to the provisions of the Health Insurance Portability and Accountability Act of 1996 and related regulations ("HIPAA"), and that HIPAA requires Tenant to ensure the safety and confidentiality of patient medical records. Landlord further acknowledges that, in order for Tenant to comply with HIPAA, Tenant must restrict access to the portions of the Premises where patient medical records are kept or stored. Landlord hereby agrees that, notwithstanding the rights granted to Landlord pursuant to this Article 8, except for an emergency entry into the Premises taken pursuant to Section 8.1.1 of this Lease or when accompanied by an authorized representative of

Tenant, neither Landlord nor its employees, agents, representatives or contractors shall be permitted to enter those areas of the Premises designated by Tenant as locations where patient medical records are kept and/or stored.

8.3. <u>Method of Entry</u>. Landlord shall at all times have a key or, if applicable, a card key with which to unlock all the doors in the Premises except for the locations in the Premises designated by Tenant as areas where patient records are kept or stored. In an emergency situation, Landlord shall have the right to use any means that Landlord considers proper to open the doors in and to the Premises. Any such entry into the Premises by Landlord shall not be considered a forcible or unlawful entry into the Premises or an actual or constructive eviction of Tenant from any portion of the Premises.

#### ARTICLE 9 - HVAC, UTILITIES AND SERVICES

- 9.1. <u>HVAC</u>. Landlord, at its own expense, shall install heating and air conditioning equipment to serve the Premises ("HVAC"), which shall be no less than 4 tons per 1,000 square feet of leased space, and shall provide heating and air conditioning services to the Premises on a 24-houraday, 7-day-a-week basis at an industry accepted temperature and at an air flow required by any applicable building codes or Tenant's specifications, if the same is provided to Landlord. Tenant shall be responsible for the installation of ductwork for and regular maintenance of the HVAC. Tenant may, at its sole cost and expense, hire an independent licensed contractor to perform such installation and maintenance. Notwithstanding the foregoing, Landlord shall, at its sole cost and expense, be responsible for repairs to or replacement of the HVAC if such repair exceeds the cost of One Thousand Five Hundred Dollars (\$1,500.00) or more.
- 9.2. <u>Utilities and Services</u>. Landlord shall ensure that water, electricity, gas, sewer, and other standard utility services for a first class commercial building are provided to the Premises by maintaining, repairing and/or replacing all utility lines to the Premises. Landlord shall also be solely responsible for all connection or hook-up charges and fees, including any impact and tapping fees, with respect to utility services supplied to the Premises and pay for the separate metering of the Premises. Tenant, at its sole cost and expense, shall be responsible for the distribution of all utilities within the Premises and bringing telephone service and cable or satellite television service to the Premises.
- 9.3. <u>Payment of Utility Charges</u>. Tenant shall pay or cause the payment of all charges for gas, water, sewer, electrical, telephone and other utility services supplied to the Premises during the Lease Term. Tenant shall receive all savings, credits, allowances, rebates or other incentives granted or awarded by any third party as a result of any of Tenant's utility specifications in the Premises. Should Landlord elect to supply any or all of such utilities, Tenant agrees to purchase and pay for the same that (a) the rate charged by Landlord to Tenant shall not exceed the rate charged Landlord by any supplying utility plus any expenses incurred by Landlord in connection with billing and supplying such utility service to Tenant and (b) Tenant shall not be required to pay for any utility charges that Landlord fails to notify or bill Tenant of after two (2) years. In addition, Landlord may not seek reimbursement from Tenant due to an adjustment in utility costs or charges that are more than two (2) years old.
- 9.4. Interruption of Utility Services. In no event shall Landlord be liable for any interruption or failure in the supply of any utility to the Premises unless such interruption was caused by the

negligence or willful misconduct of Landlord or any person or entity acting on behalf of Landlord. In such event, Tenant shall be entitled to an abatement of Base Rent for the period of such interruption if Landlord does not make repairs and restore all interrupted services to the Premises within two (2) business days.

#### **ARTICLE 10 - TAXES**

- 10.1. Tax Expenses. "Tax Expenses" means all federal, state, county, or local government or municipal taxes, fees, charges, or other impositions of every kind (whether general, special, ordinary, or extraordinary) during any calendar year (without regard to any different fiscal year used by any government or municipal authority) because of or in connection with the ownership, leasing, and/or operation of the Property or the Building. Tax Expenses shall include taxes, fees, and charges such as real property taxes, general and special assessments, transit taxes, leasehold taxes, and taxes based on the receipt of rent (including gross receipts or sales taxes applicable to the receipt of rent, unless required to be paid by Tenant). Tenant and Landlord acknowledge that assessments, taxes, fees, levies, and charges may be imposed by government agencies for services such as fire protection, street, sidewalk, and road maintenance, conservation, refuse removal, and other governmental services formerly provided without charge to property owners or occupants. Tax Expenses shall also include any government or private assessments (or the Building's contribution toward a government or private cost-sharing agreement) for the purpose of augmenting or improving the quality of services and amenities normally provided by government agencies. Tenant and Landlord intend that all new and increased assessments, taxes, fees, levies, and charges and all similar assessments, taxes, fees, levies, and charges be included within the definition of "Tax Expenses" for purposes of this Lease.
- 10.1.1 <u>Excluded Taxes</u>. Notwithstanding the provisions of Section 10.1, all excess profits taxes, franchise taxes, gift taxes, capital stock taxes, inheritance and succession taxes, estate taxes, federal and state income taxes, and other taxes applied or measured by Landlord's gross or net income shall not be included in Tax Expenses.
- 10.2. <u>Payment of Tax Expenses</u>. Tenant shall pay before due all Tax Expenses assessed against the Property. Tenant shall have the right to make arrangements with all relevant taxing authorities so that tax bills are sent directly to Tenant. At Tenant's sole cost, Tenant may contest (including seeking an abatement or reduction of) any Taxes agreed to be paid hereunder; provided that Tenant first shall satisfy any requirements of Laws, including, if required, that the Taxes be paid in full before being contested. At Tenant's sole cost, Landlord shall assist Tenant as reasonably necessary with respect to any such contest, including joining in and signing applications or pleadings. Any rebate received shall belong to Tenant.
- 10.3. <u>Payment of Personal Property Taxes</u>. Tenant shall pay before due all taxes levied or assessed against its personal property, furniture, or fixtures placed within the Premises.

#### **ARTICLE 11 – INSURANCE**

11.1. <u>Tenant's Insurance</u>. Tenant covenants and agrees that throughout the Lease Term it will keep in full force and effect the following insurance policies:

- (a) "All risk" property insurance, including fire and extended coverage, vandalism, malicious mischief, sprinkler leakage and water damage, demolition and debris removal and flood insurance (if the Building is located in a flood hazard area) insuring, on a replacement cost basis, Tenant Improvements and Alterations that Tenant is responsible for..
- (b) Comprehensive general liability or public liability insurance with limits not less than \$2,000,000 combined single limit, including coverage for bodily injury and property damage to third parties.

Policies shall be placed with companies holding an A.M. Best's rating of B+ or better. Tenant shall, upon written request, provide the Landlord with a certificate of insurance evidencing the existence and amounts of such insurance required herein. Notwithstanding the foregoing, the insurance agreed to in this Section 11.1 may be provided in a combination of self-insured retention, primary insurance and /or excess / umbrella insurance.

- 11.2. <u>Landlord's Insurance</u>. Landlord covenants and agrees that throughout the Lease Term, it will keep in full force and effect the following insurance policies:
- (a) "All risk" property insurance, including fire and extended coverage, vandalism, malicious mischief, sprinkler leakage and water damage, demolition and debris removal and flood insurance (if the Building is located in a flood hazard area) insuring, on a replacement cost basis, the Property, the Building, and the Premises, including but not limited to the parking lot, common areas, foundation, and roof.
- (b) Comprehensive general liability or public liability insurance with limits not less than \$2,000,000 combined single limit, including coverage for bodily injury and property damage to third parties.

Insurance agreed to herein may be provided in a combination of self-insured retention, primary insurance and /or excess / umbrella insurance. Policies shall be placed with companies holding an A.M. Best's rating of B+ or better. The Landlord shall, upon written request, provide the Tenant with a certificate of insurance evidencing the existence and amounts of such insurance required herein.

Tenant shall reimburse Landlord for Landlord's costs associated with the insurance premiums (but not deductibles) for the insurance contained in Section 11.2(a).

11.3. <u>Waivers</u>. Landlord and Tenant hereby mutually waive their respective rights of recovery against each other for any loss insured by the "all risk" property insurance policies existing for the benefit of the respective parties. Each party shall obtain any special endorsements, if required by their insurer to evidence compliance with the aforementioned waiver.

#### ARTICLE 12 - HAZARDOUS MATERIALS; MEDICAL WASTE

12.1. <u>Definition of Hazardous Materials</u>. Hazardous Materials shall mean any hazardous or toxic substance, material, or waste in any concentration that is or becomes regulated by the United

States of America, the state in which the Property is located, or any local governmental authority having jurisdiction over the Building, and shall include:

- (a) Any "hazardous substance," as that term is defined in the Comprehensive Environmental Response, Compensation, and Liability Act of 1980 (42 United States Code sections 9601-9675);
- (b) "Hazardous waste," as that term is defined in the Resource Conservation and Recovery Act of 1976 (42 United States Code sections 6901-6992k);
- (c) Any pollutant, contaminant, or hazardous, dangerous, or toxic chemical, material, or substance, within the meaning of any other applicable federal, state, or local law, regulation, ordinance, or requirement;
- (d) Petroleum products, asbestos containing materials ("ACM's") in any form or condition, and polychlorinated biphenyls ("PCB's") and substances or compounds containing ACM's or PCB's; and
- (e) Radioactive material, including any source, special nuclear, or byproduct material as defined in 42 United States Code sections 2011-2297g-4;
- 12.2. <u>Representations and Warranties of Landlord</u>. Landlord hereby represents and warrants that (a) as of the date of this Lease it has no knowledge of any Hazardous Materials located in, on, or under the Property, the Building or the Premises, (b) Landlord has provided Tenant with a copy of all tests and reports that Landlord has conducted prior to the date of this Lease which relate to the existence of Hazardous Materials including, without limitation, a Phase 1 Study, and (c) Landlord has not received any notices or other notifications from any governmental entity that the Property, the Building or the Premises is in violation of any environmental law. In the event that a Hazardous Material of whatever kind or nature and wherever located, including, but not limited to, soil, water, building components, above ground or below ground storage containers is found to be present at the Premises, the Building, or the Property, then so long as the presence of such Hazardous Material is not the fault of Tenant, or Tenant's employees, agents, contractors or invitees, Landlord will assume full responsibility and liability for treatment of same in accordance with all applicable Laws.
- 12.3. <u>Tenant's Use of Hazardous Materials</u>. Except as may be required in Tenant's ordinary course of business and as provided by law, Tenant shall not cause any Hazardous Materials to be generated, brought onto, used, stored, or disposed of in or about the Property, the Building, or the Premises. Tenant shall comply at all times during the Lease Term with all Laws governing the use, storage, and disposal of Hazardous Materials, including those Laws cited in Section 12.1 of this Lease.
- 12.4. <u>Notification to Other Party</u>. During the Lease Term, if either Landlord or Tenant becomes aware of (a) any release of any Hazardous Material on, under, or about the Premises, the Building, or the Property or (b) any investigation, proceeding, or claim by any governmental agency regarding the presence of Hazardous Material on, under, or about the Premises or the Building, that party shall give the other party written notice of the release or investigation within three (3) days after learning of it and shall simultaneously furnish to the other party copies of any claims, notices of violation, reports, or other writings received by the party providing notice that concern the release or investigation.

- 12.5. <u>Remediation Obligations</u>. If the presence of any Hazardous Material brought onto the Property, the Building, or the Premises by either Landlord or Tenant or by Landlord's or Tenant's employees, agents, contractors, or invitees results in contamination of the Property, the Building or the Premises, that party shall promptly take all necessary actions, at its sole cost and expense, to return the Property, the Building, or the Premises, as the case may be, to the condition that existed before the introduction of such Hazardous Material. If Landlord undertakes any cleanup, remediation, detoxification, or similar action pursuant to this Section 12.5 as a result of the presence, release, or disposal in or about the Property, the Building, or the Premises of any Hazardous Material, and that action requires that Tenant be denied access or use of the Premises to conduct its business on the Premises for a period of greater than one (1) business day, Base Rent payable under this Lease shall be abated for the period that Tenant is unable to conduct its business in the Premises.
- 12.6. <u>Indemnifications</u>. Landlord and Tenant shall, at that party's sole expense and with counsel reasonably acceptable to the other party, indemnify, defend, and hold harmless the other party and the other party's shareholders, directors, officers, employees, partners, affiliates, agents, and successors with respect to all losses arising out of or resulting from the release of any Hazardous Material in, on, under or about the Property, the Premises or the Building, or the violation of any environmental law, by that party or that party's agents, assignees, subtenants, contractors, or invitees. This indemnification includes all losses, costs of characterization, costs of removal, remedial actions, repairs, liabilities, obligations, penalties, fines, claims, actions (including remedial or enforcement actions of any kind and administrative or judicial proceedings, orders, or judgments), damages (including consequential and punitive damages), and costs (including attorney, consultant, and expert fees and expenses) resulting from the release or violation. This indemnification shall survive the expiration or earlier termination of this Lease.
- 12.7. <u>Medical Waste</u>. For purposes of this Lease, "Medical Waste" shall include (i) medical devices, instruments, or paraphernalia such as syringes, sutures, swabs or wraps of any sort that are intended to come into contact with any part of the body, and (ii) biological wastes and other waste materials that results from the administration of medical care to a patient by Tenant. During the Lease Term, Tenant shall not dispose of medical waste in the trash receptacles provided by Landlord at the Property, Building, or Premises. Notwithstanding anything to the contrary contained in this Lease or any exhibit to this Lease, Tenant shall at all times during the Term have the right, in a manner consistent with applicable law, to (a) determine the kind of container in which to store medical waste in the Premises prior to its disposal, (b) dispose of medical waste generated in the Premises, and/or (c) retain the services of a licensed independent contractor to dispose of the medical waste generated in the Premises.

#### **ARTICLE 13 - INDEMNIFICATIONS**

13.1. <u>Indemnification by Tenant</u>. Tenant agrees to indemnify and hold Landlord harmless against all claims, demands, costs and expenses, including reasonable attorney's fees for the defense thereof, arising from Tenant's conduct, management of Tenant's business, use and occupancy of the Premises, construction of Alterations, breach of any of the terms and conditions of this Lease, or the negligence or willful misconduct of Tenant, its agents, servants, contractors or employees. Notwithstanding anything to the contrary contained herein, the foregoing provision shall not be construed to hold Tenant responsible for any loss, damage, liability or expense resulting from injuries caused by any negligence or intentional misconduct of Landlord,

its agents, servants, contractors or employees. In case of any action or proceeding brought against Landlord by reason of such claim as is described in the initial sentence of this paragraph, Tenant, upon written notice from Landlord, covenants to defend such action or proceeding by counsel reasonably acceptable to Landlord.

13.2. <u>Indemnification by Landlord</u>. Landlord agrees to indemnify and hold Tenant harmless against all claims, demands, costs and expenses, including reasonable attorney's fees for the defense thereof, arising from Landlord's conduct, management of Landlord's business, construction of improvements by Landlord including Landlord's Work, breach of any of the terms and conditions of this Lease, or the negligence or willful misconduct of Landlord, its agents, servants, contractors or employees. Notwithstanding anything to the contrary contained herein, the foregoing provision shall not be construed to hold Landlord responsible for any loss, damage, liability or expense resulting from injuries caused by any negligence or intentional misconduct of Tenant, its agents, servants, contractors or employees. In case of any action or proceeding brought against Tenant by reason of such claim as is described in the initial sentence of this paragraph, Landlord, upon written notice from Tenant, covenants to defend such action or proceeding by counsel reasonably acceptable to Tenant.

#### **ARTICLE 14 - DAMAGE AND DESTRUCTION**

- 14.1. Partial Damage or Destruction. If no more than twenty-five percent (25%) of the Property, Building, Premises or parking areas are partially destroyed from any cause and such damage or destruction renders the Premises partially inaccessible or unusable, Landlord shall promptly restore the Property, Building, Premises or parking areas to substantially the same condition as they were in immediately before the destruction within one hundred eighty (180) days after the date of such partial destruction. Base Rent shall be abated for the portion of the Premises not occupied by Tenant during the time of such restoration and for any portion of the Premises which may be occupied by Tenant but which are unfit for the purposes permitted under this Lease. In the event that Landlord fails to restore the Property, Building, Premises or parking areas, as the case may be, within the one hundred eighty (180) day timeframe provided herein, Tenant shall have right to terminate this Lease upon ten (10) days notice to Landlord or exercise its rights under Section 17.4 of this Lease. Notwithstanding the foregoing, Landlord shall not be required to make any repairs or restorations that are prohibited by law, and Landlord shall not be liable for any inconvenience or annoyance to Tenant or its visitors, or injury to Tenant's business resulting in any way from such damage or the repair thereof.
- 14.2. <u>Complete Damage or Destruction</u>. If twenty-five percent (25%) or more of the Property, Building, Premises or parking areas are destroyed from any cause, such damage shall be deemed a complete destruction for purposes of this Lease. In such event, Landlord shall, within sixty (60) days after the date of the casualty, commence its reconstruction. The following provisions shall apply in the event of a complete destruction:
- (a) Landlord and Tenant shall each have the right to terminate this Lease upon thirty (30) days written notice to the other party if Landlord's commercially reasonable determination of period for reconstruction will exceed two-hundred and seventy (270) days from the date of the casualty;
- (b) Base Rent shall be fully abated during the period beginning on the date of the casualty and ending on the date of completion of Landlord's restoration obligations as provided in this

- Article 14. If Tenant occupies a portion of the Premises during Landlord's restoration of the Premises, Base Rent shall be abated only for the portion of the Premises not occupied by Tenant.
- 14.3. <u>Damage Near End of Term.</u> Notwithstanding any other provision of this Article 14 to the contrary, if any portion of the Property, Building, Premises or parking areas are destroyed or damaged by a casualty during the last twelve (12) months of the Lease Term, Landlord and Tenant shall each have the option to terminate this Lease by giving ten (10) days written notice to the other party within thirty (30) days of the date of the casualty.
- 14.4. <u>Effective Date of Termination; Rent Apportionment</u>. If Landlord or Tenant elects to terminate this under this Article 14 in connection with a casualty, Tenant shall pay Base Rent properly apportioned up to the date of the casualty. After the effective date of the termination, Landlord and Tenant shall be discharged of all future obligations under this Lease, except for those provisions that, by their terms, survive the expiration or earlier termination of the Lease.

#### **ARTICLE 15 - CONDEMNATION**

- 15.1. <u>Condemnation</u>. If any portion of the Premises or the parking lot serving the Premises is taken or condemned by any competent authority for any public or quasi-public use or purpose or is sold to the condemning authority in lieu of condemnation, and such condemnation renders the Premises inaccessible or unusable, Landlord and Tenant shall each have the right to terminate this Lease upon thirty (30) days written notice to the other party. Tenant shall have the right to make such claims as may be available to Tenant under applicable law, provided such claims do not reduce the amount of condemnation proceeds available to Landlord.
- 15.2. <u>Apportionment of Base Rent</u>. If this Lease is terminated under this Article 15, Tenant shall only be obligated to pay Base Rent for the period up to, but not including, the termination date of this Lease. Landlord shall return to Tenant any prepaid Base Rent allocable to any period on or after the Termination Date.

#### ARTICLE 16 - ASSIGNMENT AND SUBLEASING

- 16.1. <u>Restriction on Landlord's Right to Alienate Property</u>. Prior to the Commencement Date, Landlord shall not be permitted to sell or otherwise transfer any portion of its interest in the Property or under this Lease without first obtaining the written consent of Tenant, which Tenant may grant or withhold in its sole discretion.
- 16.2. Restricted Transfers by Tenant. Except as provided in Section 16.3 of this Lease, Tenant shall not voluntarily assign, sublease or otherwise encumber any part of its interest in this Lease or in the Premises without Landlord's prior written consent, which shall not be unreasonably withheld, conditioned or delayed. Concurrent with Tenant's written request for Landlord's consent to a transfer, Tenant shall provide Landlord with (a) information regarding the proposed transferee, including their name, address, and ownership profile, (b) the nature of the proposed transferee's business and anticipated use of the Premises; (c) current audited financial statements of the proposed transferee, and (d) all material terms of the proposed transfer, including the base rent to be paid by the proposed transferee for the term of the proposed assignment or sublease, the portion of the Premises to be transferred, a general description of any planned alterations or improvements to be made by the proposed transferee to the Premises, the effective date of the

transfer, and copies of other relevant documentation concerning the proposed transfer to the extent then available.

- 16.2.1. <u>Standard of Landlord's Reasonableness</u>. It shall not be deemed unreasonable for Landlord to withhold consent to subletting or assignment by Tenant under this Lease if Landlord in its sole judgment determines that the proposed transferee (a) is of a character or is engaged in a business which is not in keeping with Landlord's standards for the Property, as determined solely by Landlord; (b) has a use which conflicts with the general character of the Property; (c) does not meet the then current commercially reasonable financial standards required by Landlord; or (d) is unacceptable because Tenant is in default beyond any applicable cure period under this Lease at the time of the request for Landlord's consent. Consent given by Landlord to any such assignment or subletting shall not operate as a waiver of the necessity for a consent to any subsequent assignment or subletting.
- 16.2.2. <u>Release of Tenant</u>. If Landlord consents to any Restricted Transfer, Tenant and any guarantor of this Lease shall thereafter be released from all liability under this Lease accruing after the date of the Restricted Transfer.
- 16.3. <u>Permitted Transfers by Tenant</u>. Notwithstanding Section 16.1, Tenant may assign this Lease or sublease the Premises in whole or in part, upon written notice to Landlord, but without the consent of Landlord to:
- (a) any entity into which or with which Tenant has merged or consolidated;
- (b) any parent, subsidiary, successor, or wholly-owned affiliated entity of Tenant;
- (c) any entity which acquires all or substantially all of the assets or issued and outstanding shares of capital stock of Tenant;
- (d) any partnership, the majority interest of which shall be owned by Tenant or a parent, subsidiary, successor or wholly-owned affiliate entity of Tenant;
- (e) any purchaser of substantially all of Tenant's assets located at the Premises, provided that any such assignee or successor shall agree in writing to assume and perform all of the terms and conditions of this Lease on Tenant's part to be performed from and after the effective date of such assignment or subletting; or
- (f) as a subtenant only, any doctor or medical director associated with Tenant, provided that no more than ten percent (10%) of the Premises are transferred pursuant to this Section 16.2(f).
- (g) any other party, provided that Tenant and any guarantor of this Lease agree in writing to remain liable under this Lease.
- 16.4. <u>Right to Collect Base Rent</u>. If this Lease is assigned, Landlord shall collect Base Rent directly from the assignee. If all or part of the Premises is subleased and Tenant defaults, Landlord shall have the right to collect the base rent payable by the sublessee to Tenant directly from the sublessee provided that Landlord shall apply all amounts collected to Tenant's monetary obligations under this Lease.

#### ARTICLE 17 - DEFAULTS AND REMEDIES

- 17.1. <u>Default by Tenant</u>. The occurrence of any of the following shall constitute a default by Tenant under this Lease:
- (a) Tenant's failure to pay when due any Base Rent or any other monetary obligation required to be paid under this Lease if the failure continues for ten (10) days after Tenant's receipt of written notice of its failure from Landlord to Tenant;
- (b) Tenant's failure to perform any other obligation under this Lease if the failure continues for thirty (30) days after Tenant's receipt of written notice of its failure from Landlord to Tenant. If the required cure of the noticed default cannot be completed within thirty (30) days, Tenant's failure to perform shall not constitute a default under this Lease if Tenant has taken steps to cure the failure and is diligently and continuously attempting to complete the cure as soon as reasonably possible;
- (c) The entry of an order for relief with respect to Tenant or any guarantor of this Lease under any chapter of the Federal Bankruptcy Code, the dissolution or liquidation of Tenant or any guarantor of this Lease, the appointment of a trustee or receiver to take possession of all or substantially all of Tenant's or any guarantor's assets or Tenant's interest under this Lease that is not discharged within thirty (30) days; or
- (d) The execution by Tenant or any guarantor of this Lease of an assignment for the benefit of creditors.
- 17.2. <u>Landlord's Remedies on Tenant's Default</u>. Upon the occurrence of any event of default by Tenant, Landlord shall have the following rights and remedies, each of which shall be cumulative and nonexclusive:
- (a) Terminate this Lease, in which event Tenant shall immediately surrender the Premises to Landlord and, if Tenant fails to do so, Landlord may without prejudice to any other remedy which it may have for possession or arrearages under this Lease enter upon and take possession of the Premises and expel or remove Tenant from the Premises or any part thereof, without being liable for prosecution or any claim or damages therefore;
- (b) Recover from the following sums from Tenant:
  - (i) any unpaid rent which has been earned at the time of such termination plus accrued interest thereon at the rate ten percent (10%) per annum; plus
  - (ii) the net present value, using a discount rate of ten percent (10%), of the unpaid rent for the balance of the Lease Term less any rental loss that Tenant proves could have been reasonably avoided; plus
  - (iii) any amounts reasonably expended by Landlord to restore the Premises to the condition the Premises were in as of the Commencement Date of this Lease:
- (c) Cure any default by Tenant by making any payment required to be made by Tenant (other than payments of Rent) or performing any of Tenant's other obligations under this Lease. Tenant shall repay any sums expended by Landlord pursuant to this Section within ten (10) days of Landlord's submission to Tenant of invoices and proof of payment. In the event that Tenant fails to reimburse Landlord hereunder, interest shall accrue on such sums at the rate of eighteen percent (18%) per annum unless such interest rate violates applicable usury laws, in which case interest shall accrue at the maximum allowable legal rate. No such payment or

- expenditure by Landlord shall be deemed a waiver of Tenant's default nor shall it affect any other remedy of Landlord by reason of such default; and
- (d) Accept any payments made by Tenant without waiving any rights under this Lease, including any rights that Landlord has to fully address and seek remedy for Tenant's default.
- 17.3. <u>Default by Landlord</u>. Landlord's failure to perform any its obligations under this Lease shall constitute a default by Landlord under the Lease if the failure continues for thirty (30) days after written notice of the failure from Tenant to Landlord. If the required cure of the noticed default cannot be completed within thirty (30) days, Landlord's failure to perform shall not constitute a default under this Lease if Landlord has taken steps to cure the failure within thirty (30) days and is diligently and continuously attempting to complete the cure as soon as reasonably possible.

Landlord hereby acknowledges that the infiltration of water into the Premises represents a health and safety hazard to Tenant, its employees, and its patients. Therefore, notwithstanding anything to the contrary contained in this Section 17.3, Tenant shall have the right to exercise its rights pursuant to Section 17.4 of this Lease in the event that Tenant provides Landlord with written notice of a roof leak or other water infiltration into the Premises and Landlord fails to fully repair the same within five (5) business days.

- 17.4. <u>Tenant's Right of Self Help.</u> In the event of a default of this Lease by Landlord pursuant to Section 17.3, Tenant shall have the right, without waiving any claim of damages for breach of this Lease, at any time thereafter to cure such default for the account of Landlord. In exercising its self help rights pursuant to this Section 17.4, Tenant shall have the right to use contractors of its choosing. Landlord hereby grants to Tenant and Tenant's contractors a license, effective during the Lease Term, to enter those portions of the Property, Building, and Premises that are reasonably necessary for Tenant to take such action. Any reasonable amount paid or any liability reasonably incurred by Tenant in exercising its self help rights pursuant to this Section 17.4 shall be deemed paid or incurred for the account of Landlord and Landlord shall reimburse Tenant therefore within ten (10) days of Tenant's submission of invoices and proof of Tenant's payment of such invoices. In the event that Landlord fails to reimburse Tenant as provided herein, such failure shall be considered a material breach of this Lease and the following provisions shall apply:
  - (i) Interest shall accrue on such unpaid amounts at the rate of eighteen percent (18%) per annum unless such interest rate violates applicable usury laws, in which case interest shall accrue at the maximum allowable legal rate; and
  - (ii) Tenant may deduct the full cost incurred in curing Landlord's default and any accrued interest thereon pursuant to Section 17.4(i) of this Lease from future payments of Base Rent.

#### **ARTICLE 18 - HOLDING OVER**

18.1. <u>Holdover Rent</u>. If Tenant remains in possession of the Premises after the expiration or earlier termination of this Lease, Tenant's occupancy shall be deemed a month-to-month tenancy upon the same terms and conditions of this Lease except that (a) Base Rent shall be equal to One hundred ten (110%) of the Base Rent paid by Tenant to Landlord for the month in which this

Lease expired or was otherwise terminated and (b) Tenant shall not have any right to extend the Lease Term.

18.2. <u>Limitation on Tenant's Liability for Holdover</u>. Tenant shall not be liable for any damages sustained by Landlord on account of Tenant's holdover unless Landlord provides Tenant with thirty (30) days written notice to vacate the Premises and Tenant thereafter fails to do so.

#### **ARTICLE 19 - SURRENDER OF PREMISES**

- 19.1. <u>Surrender of Premises</u>. Upon the expiration or earlier termination of this Lease, Tenant, at its sole cost and expense, shall remove all debris and rubbish from the Premises. Tenant shall quit the Premises and surrender possession thereof to Landlord in broom clean condition except for reasonable wear and tear and damage caused by acts of God, Landlord, casualties, and/or condemnation.
- 19.2. Removal of Tenant's Trade Fixture and Personal Property. Tenant shall remove from the Premises all movable trade fixtures and personal property of Tenant including furniture, equipment, freestanding cabinetwork, and other articles of personal property owned by Tenant. Tenant's water treatment equipment and process piping shall be considered one of Tenant's trade fixtures for purposes of this Lease. Tenant shall repair all damage to the Premises and the Building resulting from such removal. If Tenant fails to remove any of its trade fixtures or personal property on or before the expiration or earlier termination of this Lease, Landlord, at Tenant's sole cost and expense, shall have the right to remove and store Tenant's trade fixtures and personal property in an off-site storage facility. Landlord shall not be liable for any damage caused as a result of such removal, and Tenant shall pay Landlord for its removal and storage expenses within ten (10) days of Landlord's written demand for reimbursement of such expenses.
- 19.3. <u>Removal of Tenant Improvements and Alterations</u>. Tenant shall have the right, but not the obligation, to remove Alterations installed on or in the Premises by Tenant during the Lease Term pursuant to Article 5 of this Lease. In the event that Tenant removes any Alterations pursuant to this Section 19.3, Tenant shall, at Tenant's expense, repair all damage to the Building and the Premises resulting from such removal. In the event Tenant does not remove any Alterations prior to the expiration or earlier termination of this Lease, such Tenant Alterations not so removed shall be conclusively deemed abandoned by Tenant and title thereto shall pass to Landlord without any payment or credit to Tenant.

#### **ARTICLE 20 - ESTOPPEL CERTIFICATES**

20.1. Obligation to Provide Estoppel Certificates. Within twenty-one (21) days after receipt of a written request by Landlord, Tenant shall execute and deliver a commercially reasonable estoppel certificate or other form required by any existing or prospective lender, mortgagee, or purchaser of all or part of the Property or the Building. Tenant shall be permitted to indicate in the estoppel certificate any exceptions to the statements contained therein that may exist at the time Tenant executes the certificate. Tenant shall also execute and deliver such other documents or instruments may be reasonably required for the purpose of supporting Landlord's underlying transaction.

#### ARTICLE 21 - SUBORDINATION, NONDISTURBANCE, AND ATTORNMENT

- 21.1. <u>Automatic Subordination of this Lease</u>. This Lease shall at all times be subject and subordinate to the lien of any mortgages, deeds of trust, ground leases, or other encumbrances recorded now or subsequently against the Premises or the Property and all renewals, modifications, re-financings and extensions thereof (collectively, "Encumbrances"). This clause shall be self-operative, but within twenty-one (21) days after the receipt of a written request from Landlord or any Encumbrance holder, Tenant shall execute a commercially reasonable subordination agreement together with any customary additional documents evidencing the priority of the Encumbrance and the subordination of this Lease with respect to such Encumbrance. Notwithstanding the foregoing, Tenant shall not be required to execute any agreement or other documentation that materially increases Tenant's obligations during the remainder of the Lease Term or adversely alters or negates any of Tenant's rights and remedies granted under this Lease or applicable law.
- 21.2. <u>Non-Disturbance and Attornment</u>. Provided that Tenant's occupancy of the Premises is not disturbed and that the terms and conditions of this Lease are honored by the transferee of Landlord's interest in the Property, Tenant covenants and agrees to attorn to the transferee of Landlord's interest in the Property by foreclosure, deed in lieu of foreclosure, exercise of any remedy provided in any Encumbrance or underlying lease, or operation of law, and to recognize such transferee as the new landlord under this Lease. In the event any Encumbrance holder notifies Tenant of such a transfer of Landlord's interest in the Property, Landlord agrees that Tenant shall not be liable for making payments of Base Rent or any other sums due pursuant the terms of this Lease directly to the transferee.
- 21.3. <u>Modifications of Lease Required by Landlord's Lender</u>. If any institutional lender of Landlord requests a modification of this Lease, Tenant shall endeavor in good faith to agree to that modification and to prepare and execute an amendment to this Lease so long as (a) Base Rent and any other amounts required to be paid under this Lease are not changed, (b) the time for and manner of payments under this Lease are not changed, (c) the Lease Term (including any Option Terms and the times governing Tenant's exercise of any options) is not changed, (d) Tenant's possession of the Premises and rights to possession and use of other parts of the Building and Property are not changed, (e) Landlord's obligations to Tenant under this Lease are not reduced, (f) Tenant's obligations to Landlord under this Lease are not increased, and (g) the proposed modification does not materially or adversely change the other rights and obligations of Tenant under this Lease or applicable law. As a condition of Tenant's obligation to execute an amendment, Landlord shall reimburse Tenant for its costs, including reasonable attorney fees, that are incurred in connection with the review, negotiation, and preparation of the amendment.

#### **ARTICLE 22 - FORCE MAJEURE**

22.1. <u>Force Majeure</u>. Except for the payment of any monies due by one party to the other under the terms and conditions of this Lease, whenever a period of time is prescribed herein for the taking of an action by Landlord or Tenant, such party shall not be liable or responsible for, and there shall be excluded from the computation of any such period of time, any delays due to strikes, acts of God, shortages of labor or materials, war, terrorist acts, civil disturbances and other causes beyond the reasonable control of the performing party.

#### **ARTICLE 23 - SIGNS**

- 23.1. <u>Building Name</u>; <u>Landlord's Signage Rights and Obligations</u>. Subject to Tenant's signage rights under this Article 23, Landlord may at any time change the name of the Building and install, affix, and maintain all signs on the exterior of the Building as Landlord may, in Landlord's sole discretion, desire. Tenant may use the name of the Building or pictures or illustrations of the Building in its advertising or other publicity during the Lease Term. Landlord shall, at its sole cost and expense, install Tenant's name and suite number on all signage located on the Property.
- 23.2. <u>Tenant's Signage Rights</u>. Tenant shall have the right, at its sole cost and expense, to erect, affix or display such signs or sign advertising its business as Tenant may consider necessary or desirable on the exterior or interior walls, doors, or windows of the Premises, and in locations on the Building, the Property and/or exterior monuments where other tenant's signs are located. In addition, Tenant shall have the right to install directional signs in the parking areas of the Property that indicate the location of the Premises. The location of all signs installed by Tenant pursuant to this Section 23.2 shall be subject to Landlord's consent, which shall not be unreasonably withheld, conditioned or delayed.
- 23.3 <u>Compliance with Laws</u>. Notwithstanding anything contained in this Article 23 to the contrary, Tenant's signage shall be subject to all governmental and quasi-governmental consents, approvals and permits as may be necessary in order for Tenant to erect its signage. Landlord agrees to cooperate with Tenant, at no cost to Landlord, in the filing any required applications for governmental approvals for signage.
- 23.4. <u>Removal of Tenant's Signs Upon Lease Termination</u>. Tenant shall promptly and permanently remove all of its signs installed pursuant to Section 23.2 of this Lease upon the termination or earlier expiration of this Lease.

#### **ARTICLE 24 - PARKING**

24.1. <u>Grant of Parking Rights</u>. Landlord, at no cost to Tenant, shall provide Tenant with parking for Tenant's employees and patients. Such parking shall be provided in accordance with all applicable federal, state and local laws, ordinances and regulations. Landlord shall not be permitted to make changes to any parking spaces during the Lease Term without Tenant's written consent, which may be granted or denied in Tenant's sole discretion.

#### **ARTICLE 25 - BROKERS**

25.1. <u>Brokers</u>. Landlord and Tenant each represents and warrants to the other that it has had no dealings with any real estate broker or agent in connection with the negotiation of this Lease, except for Health Property Services, Inc. ("Broker"), whose fees shall be paid by Landlord. Landlord and Tenant hereby represent to each other that they know of no other real estate broker or agent who is entitled to a commission or finder's fee in connection with this Lease. Each party shall indemnify, protect, defend, and hold harmless the other party against all claims, demands, losses, liabilities, lawsuits, judgments, and costs and expenses (including reasonable attorney fees) for any leasing commission, finder's fee, or equivalent compensation alleged to be owing on account of the indemnifying party's dealings with any real estate broker or agent other than

Broker. The terms of this Article 25 shall survive the expiration or earlier termination of this Lease.

#### **ARTICLE 26 - MISCELLANEOUS PROVISIONS**

- 26.1. <u>Quiet Enjoyment</u>. Provided that Tenant performs all of its obligations under this Lease, Tenant shall peaceably and quietly hold and enjoy the Premises for the Lease Term, without hindrance from Landlord or any party claiming by, through, or under Landlord.
- 26.2. <u>Minimization of Interference</u>. Landlord shall exercise its rights and perform its obligations under this Lease in such a way as to minimize any resulting interference with Tenant's use of the Premises. Tenant shall exercise its rights and perform its obligations under this Lease in such a way as to reasonably minimize any resulting interference with the operation of the Property and the Building.
- 26.3. <u>Application of Payments</u>; <u>No Accord and Satisfaction</u>. All payments received by either party under the terms of this Lease shall be applied to the oldest payment obligation then owed by the payor. No designation contained in a separate writing or on a check or money order shall (a) modify this clause or have any force or effect without the written consent of the other party or (b) constitute an accord and satisfaction. Each party may accept checks or payments without prejudice to its right to recover all other amounts due under this Lease and to pursue all other remedies provided for in this Lease and applicable law. In no event shall the provisions of this Section 26.3 limit, hinder or otherwise prevent Tenant from exercising any of its offset rights pursuant to the terms of this Lease.
- 26.4. <u>No Waivers</u>. No waiver of any provision of this Lease shall be implied by any failure of either party to enforce any remedy for the violation of that provision, even if that violation continues or is repeated. Any waiver by a party of any provision of this Lease must be in writing, and such written waiver shall affect only the provision(s) specified and only for the time and in the manner stated in the writing.
- 26.5. <u>Captions</u>. The captions of articles and sections of this Lease are for convenience only and shall have no effect on the interpretation of the provisions of this Lease.
- 26.6. *Time of the Essence*. Time is of the essence of this Lease and each of its provisions.
- 26.7. <u>Recording—Memorandum of Lease</u>. This Lease shall not be recorded but, at the request of the other party, Landlord and Tenant shall execute, acknowledge before a notary public, and deliver a memorandum of lease. The costs of recording any memorandum of lease shall be borne by the party requesting its execution.
- 26.8. <u>Authority</u>. Landlord and Tenant each warrant and represent to each other that the individuals executing this Lease are duly authorized to execute and deliver this Lease and, once fully executed and delivered, this Lease constitutes a valid, legal and binding obligation enforceable in accordance with the terms and conditions contained herein.
- 26.9. <u>Binding Effect</u>. This Lease shall bind and benefit the parties to this Lease and their legal representatives and successors in interest.
- 26.10. <u>Governing Law; Venue</u>. This Lease shall be construed and enforced in accordance with the laws of the state in which the Property is located without regard to the conflict of law principles thereof. Any action or proceeding in respect of any claim arising out of or related to

this Lease, whether in tort or contract or at law or in equity, shall be filed in the state or federal court of competent jurisdiction located geographically closest to the Premises.

- 26.11. <u>Attorney Fees and Costs</u>. If either party undertakes litigation against the other party arising out of or in connection with this Lease, the prevailing party shall be entitled to recover from the other party reasonable attorney fees and all incurred court costs.
- 26.12. <u>Interpretation of Lease Provisions</u>. Landlord and Tenant hereby acknowledge that the terms and conditions of this Lease were reached after an arms length negotiation, that both parties participated in the drafting and preparation of this Lease, and that both parties had the opportunity to seek the advice of counsel prior to the execution and delivery of this Lease. As such, Landlord and Tenant herby agree that the rule of construction that a document be construed most strictly against the party that prepared the document shall not be applied.
- 26.13. <u>Severability</u>. If a court of competent jurisdiction holds any provision of this Lease invalid or unenforceable in whole or in part for any reason, the validity and enforceability of the remaining clauses shall not be affected.
- 26.14. Exhibits; Entire Agreement; Amendments. The Exhibits attached to this Lease are a part of this Lease and incorporated into this Lease by reference. This Lease and all exhibits thereto constitute the final, complete, and exclusive statement of the terms of the agreement between Landlord and Tenant pertaining to Tenant's lease of the Premises and supersedes all prior and contemporaneous understandings or agreements of the parties. Neither party has been induced to enter into this Lease by, and neither party is relying on, any representation or warranty outside those expressly set forth in this Lease. This Lease may be amended only by an agreement in writing signed by Landlord and Tenant.
- 26.15. <u>Notices</u>. All notices (including requests, demands, approvals, or other communications) under this Lease shall be made in writing and sent by prepaid certified mail with return receipt requested or by a nationally recognized overnight delivery service (e.g. Federal Express, DHL, United Parcel Service) with charges prepaid or charged to the sender's account and sent to the following addresses:

If to Landlord: KLM Othello, LLC

with a copy to:

Renal Care Group Northwest, Inc. (RCGNW)
/Inland Northwest Renal Care Group, LLC
At the Premises

with a copies to:

Renal Care Group Northwest, Inc. (RCGNW)
/Inland Northwest Renal Care Group, LLC
c/o Fresenius Medical Care North America
Attention: Law Department
920 Winter Street
Waltham, MA 02451

Renal Care Group Northwest, Inc. (RCGNW)/
Inland Northwest Renal Care Group, LLC
c/o Fresenius Medical Care North America
Attention: Lease Administration
920 Winter Street
Waltham, MA 02451

All notices shall be effective on delivery if delivery is confirmed by the delivery service. Any correctly addressed notice that is refused, unclaimed, or undeliverable because of an act or omission of the party to be notified shall be considered to be effective as of the first date that the notice was refused, unclaimed, or considered undeliverable by the postal authorities or overnight delivery service. Either party may change its address by giving the other party notice of the change in any manner permitted by this Section 26.15.

- 26.16. <u>Consents</u>. Unless a different standard is specifically stated in the applicable section of this Lease, whenever the consent of either party is required, such consent shall not be unreasonably withheld, conditioned, or delayed.
- 26.17. Zoning. Landlord warrants and represents that the Premises is zoned for Tenant's use.
- 26.18. <u>Conditions, Covenants and Restrictions Affecting Title</u>. Landlord hereby represents and warrants to Tenant that, except as provided in <u>Exhibit C</u>, there are no conditions, covenants and/or restrictions affecting Landlord's title to the Property that (i) conflict with any of the terms or conditions contained in this Lease or (ii) prohibit Tenant's permitted use of the Premises pursuant to Section 6.1 of this Lease. Copies of all documents that may conflict with the terms of this Lease or affect Tenant's use of the Premises, the Building, the Property or the parking areas are attached hereto as Exhibit C.
- 26.19. <u>Exclusivity</u>. Provided that Tenant is then open and operating within the Premises, and is not then in default under any of the provisions of this Lease, Landlord, its affiliates and subsidiaries shall not lease space or sell real property within a five (5) mile radius of the Property to any other tenant/ buyer for the purpose of the Permitted Use.

IN WITNESS WHEREOF, Landlord and Tenant have duly executed this Lease as of the date and year first hereinabove written.

LANDLORD:

TENANT:

KLM Othello, LLC

Renal Care Group Northwest, Inc. (RCGNW)/

Inland Northwest Renal Care Group, LLC

By: Renal Care Group, Inc., its Member

Name: Marc Lieberman

Title: Asst. Treasurer

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# EXHIBIT A PROPERTY, BUILDING, PREMISES

Parcel Number: 1529030680201

#### EXHIBIT B

# COMMENCEMENT DATE CERTIFICATE

| 200_ between  | ("Landlord" and Bio-Medical   |
|---|---|
|   | ("Landlord" and Bio-Medical, d/b/a ("Tenant").  |
| attached hereto and incorporated by refer   | e dated, 200, (the "Lease"), ence, in which Landlord leased to Tenant that certain, containing approximately      |
| WHEREAS, Landlord and Tenant desire facts concerning the Lease.   | to confirm the Commencement Date and certain other  |
|   | he mutual covenants herein contained and further good ereto incorporate the following into the terms of their     |
| The actual rentable square footage of the rentable square feet and  | Building is square feet. The Premises contain useable square feet. The Tenant's Pro-Rata Share is                 |
|   | Complete according to the terms of the Lease on enant assumed possession of the Premises on such date.            |
| <ul><li>(a) The Commencement Date of the</li><li>(b) The Rent Commencement Date is</li><li>(c) The Lease Expiration Date is</li></ul> | Lease is, 200 is, 200   |
|   | to the Lease contained in this Commencement Date ain unchanged, and are hereby ratified, republished and reement. |
| IN WITNESS WHEREOF, Landlord and I year first hereinabove written.  | Cenant have duly executed this Lease as of the date and   |
| LANDLORD:<br>KLM OTHELLO, LLC   | TENANT: Renal Care Group Northwest, Inc. (RCGNW) /Inland Northwest Renal Care Group, LLC                          |
| Name:   | Name:   |

#### **EXHIBIT C**

## CONDITIONS, COVENANTS & RESTRICTIONS AFFECTING TITLE

NO KNOWN RESTRICTIONS

# **ASSIGNMENT OF LEASE**

| VIII, LP ("Assignee"), all of Assignor's certain Lease with Renal Care Group No Care Group, LLC, as Tenant, dated (collectively, the "Lease"), pursuant to r terms and conditions of said Lease.  Assignee hereby assumes all of Assignor under the said Lease and agree any and all liabilities arising therefrom. | rights, title and interests as Landlord under that orthwest, Inc. (RCGNW)/Inland Northwest Renal of the 15, 2008, as amended ights granted under. and subject to all of the obligations and has the benefit of all rights of es to indemnify and hold Assignor harmless from all also serve as its signature to the Lease as asse. |
|---|--|
| Dated this <u>20</u> day of September   | ÷, 2008.   |
| WITNESS:  | ASSIGNOR:  |
|   | KLM OTHELLO, LLC   |
| Witness Signature  Witness Signature  (print or type name)  | By: Tom Mengen Name: Hour Afine Inten  |
| WITNESS:  | ASSIGNEE: MDG-FRE VIII, LP   |
| Witness Signature  (print or type name)   | By: Name: Title:   |

# ASSIGNMENT OF LEASE

| VIII, LP ("Assignee"), all of Assignor's right                                   | west, Inc. (RCGNW)/Inland Northwest Renal  |
|--|--|
| <u> </u>   | gations and has the benefit of all rights of o indemnify and hold Assignor harmless from |
| Assignor's signature below shall a necessary to the enforceability of the Lease. | also serve as its signature to the Lease as  |
| Dated this day of October, 2008  |  |
| WITNESS:   | ASSIGNOR:  |
|  | KLM OTHELLO, LLC   |
| Witness Signature  | By:  |
| (print or type name)   | Name: Title:   |
| WITNESS:   | ASSIGNEE:  |
|  | MDG-FRE VIII, LP   |
| Witness Signature  Diana Zike (print or type name)                               | By: Name: Title: PAUL BEOWN  PAUL BEOWN  |

#### FIRST AMENDMENT TO LEASE

This First Amendment to Lease (this "First Amendment") is entered into as of this /// day of October 2008 by and between MDG-FRE VIII, LP, a Texas limited partnership, as successor-in-interest to KLM Othello, LLC ("Landlord"), and Inland Northwest Renal Care Group, LLC, a Colorado limited liability company ("Tenant").

WHEREAS, Landlord and Tenant are parties to a certain Lease dated <u>October 15, 2008</u>, together with any and all amendments, modifications, extensions, etc. (collectively, the "Lease") as assigned to Landlord on October <u>I/U</u>, 2008 (the 'Lease Assignment'), for certain premises consisting of approximately 5,200 square feet and located at 530 S 1<sup>st</sup> Ave, Othello, WA 9344 (the "Premises"), as more particularly described in the Lease; and

WHEREAS, Landlord and Tenant desire to amend the Lease.

NOW, THEREFORE, in consideration of the mutual covenants herein contained and further good and valuable consideration, the parties agree as follows:

- 1. Section 1.1 of the Lease is hereby amended with the addition of the following:
- "(iii) In addition to the Landlord's Work set forth above, Landlord shall Substantially Complete (as defined in Section 1.2 below) construction of the Tenant Improvements (as defined in paragraph 1.6 below) according to the Construction Documents and other materials which set forth the scope of work agreed to by the parties. Landlord's construction of the Tenant Improvements shall be included in the definition of "Landlord's Work".
- (iv) The parties agree that Landlord shall hire an architect to prepare all the plans in connection with Site work and construction of the Shell Building, which preparation costs shall be paid for by Landlord at Landlord's sole cost and expense, and parties agree that Tenant shall hire an architect to prepare all the plans in connection with the interior Tenant Improvements, which preparation costs shall be paid for by Tenant at Tenant's sole cost and expense.

The parties further agree that within sixty (60) days of the full execution of this Lease, the parties shall have completed all the plans set forth herein and Landlord shall have applied for the applicable permits necessary for Landlord to perform the Site and Shell Building Work, and Tenant shall have applied for the applicable permits necessary for Landlord to perform the Tenant Improvement Work."

2. The first sentence in Section 1.2 of the Lease is hereby deleted and replaced with the following:

"As part of the construction of Landlord's Work, Landlord shall use its best efforts and take all commercially reasonable steps in order to Substantially Complete (as defined below) all of Landlord's Work by the date which shall be one hundred eighty (180) days after the last to be completed of the (1) full execution of the Lease, (2) Landlord's closing on the Property and the construction loan, or (3) receipt of the recorded, approved plat and the full building permit (the "Delivery Date")."

- 3. Section 1.3 of the Lease is hereby deleted and replaced with the following:
- "1.3 <u>Tenant's Right to Inspect and Test.</u> At any time after the Delivery Date, Tenant shall be allowed entry into the Premises in order to inspect and test all mechanical, electrical and utility systems servicing the Premises in order to insure proper installation and use thereof. In addition, Landlord hereby grants Tenant permission to test, at Tenant's sole cost and expense, for vapor emissions from the concrete floor slab to ensure that such vapor emissions do not exceed five (5) pounds per one thousand (1,000) square feet for VCT and sheetgoods. If Tenant's inspection and/or testing reveals faults with any mechanical, electrical, or utility system, or if such inspection and/or testing reveals that the vapor emissions of the slab exceeds the five (5) pounds per one thousand (1,000) square feet, Landlord shall have thirty (30) days to repair such deficiencies. In the event that such faults are not properly fixed within such thirty (30) day time period, Tenant shall have the right to exercise its rights under Section 17.4 of this Lease upon written notice to Landlord."
- 4. Section 1.4(i) of the Lease is hereby amended by replacing "Five Hundred Dollars (\$500.00)" with "Three Hundred Dollars (\$300.00)."
- 5. Sections 1.6 and 1.6.1 of the Lease are hereby deleted and replaced with the following:
- "1.6. <u>Tenant Improvements</u>. Per paragraph 1.1, Landlord shall construct the initial improvements in order to make the Premises suitable for Tenant's use ("Tenant Improvements") as part of Landlord's Work. Tenant shall pay Landlord for Landlord's costs to construct the Tenant Improvements on a monthly basis ("Tenant Finish Rent"), which shall be due and payable with Tenant's Base Rent per the following rent schedule:

#### Tenant Finish Rent

| Period      | Annual Rent       | Monthly Rent     |
|-------------|-------------------|------------------|
| Years 1-5   | \$63,974.40 / yr. | \$5,331.20 / mo. |
| Years 6-10  | \$70,371.84 / yr. | \$5,864.32 / mo. |
| Years 11-12 | \$73,186.72 / yr. | \$6,098.90 / mo. |

Within thirty (30) days following the Delivery Date, Landlord shall provide to Tenant with a summary of the actual total Tenant Improvement costs (the 'Actual Total Tenant Improvement Costs'), which shall include, but not be limited to, cost adjustments associated with any project scope changes caused by municipal permit review and inspection comments, revisions to the construction plan documents initiated by Tenant scope changes or omissions, or conflicts by design consultants. At Tenant's request, Landlord shall provide appropriate supporting documentation (actual bids, invoices from subcontractors or other such supporting documents) to

substantiate the Actual Total Tenant Improvement Costs, which shall be approved by Tenant, such Tenant approval not to be unreasonably withheld, conditioned or delayed.

Any adjustment to Tenant Finish Rent originally set forth herein shall be documented by the parties via an amendment to this Lease or in the Commencement Date Certificate, in the form attached hereto as **Exhibit "B"**."

- 6. Section 2.2 of the Lease is hereby deleted and replaced with the following:
- "2.2. <u>Lease Term</u>. The term of this Lease shall be for twelve (12) years ("Initial Term") commencing on the date that is thirty (30) days after the Delivery Date (the "Commencement Date"). The parties shall execute and deliver the Commencement Date Certificate, in the form set forth in **Exhibit "B"** attached to this Lease, in order to memorialize the Commencement Date."
- 7. Section 3.1 of the Lease is hereby amended by adding the following language to the Base Rent table:

"Years 11-12 \$123,799.10 / yr. \$10,316.60 / mo."

- 8. Section 3.2 of the Lease is hereby deleted and replaced with the following:
- 3.2. <u>Base Rent for Option Terms</u>. Base Rent for each Option Term shall be calculated based on the Fair Market Value of the Premises (as defined in Section 3.2.1 of this Lease).
- 3.2.1. Fair Market Value. Fair Market Value shall be defined as the then fair market rental value of a fully improved site, shell, and interior finish out building served by the utilities detailed in this Lease that is comparable in size to the Premises, leased for a term comparable to the Option Term, and located in stand alone buildings equivalent in quality and located in the state of Washington geographic area. Fair Market Value shall be based on shell space that is not (i) subleased, (ii) subject to another tenant's expansion or right of first refusal rights, or (iii) leased to a tenant that holds an ownership interest in or is otherwise affiliated with the Landlord.
- 3.2.2. Determination of Fair Market Value. Fair Market Value shall be determined as follows: Within thirty (30) days of Tenant's exercise of a Renewal Option pursuant to Section 2.2 of this Lease, each party, at its own cost and by giving notice to the other party, shall appoint a real estate appraiser with at least five (5) years full-time commercial appraisal experience in the area in which the Premises are located to appraise the Fair Market Value. The appraisers shall have fifteen (15) days to agree upon the Fair Market Value of the Premises. Any agreement reached by the two appraisers shall be binding upon Landlord and Tenant. In the event that the two appraisers are unable to agree on the Fair Market Value, they shall immediately and mutually select an independent third appraiser meeting the qualifications stated in this Section 3.2.2. The third appraiser's determination of the Fair Market Value of the Premises shall be made within ten

(10) days, and Landlord and Tenant shall share the cost of retaining the third appraiser equally. The two appraisers or the third appraiser, as the case may be, shall immediately notify the parties of their determination of Fair Market Value of the Premises, which shall be binding on both Landlord and Tenant and which shall serve as the Base Rent for the Option Term."

9. Section 6.1 of the Lease is hereby amended by adding the following sentence to the end of the paragraph:

"Trash containment and removal, snow-ice removal, and landscape maintenance shall be performed by Tenant."

10. Section 6.2(a) of the Lease is hereby amended by adding the following sentence to the end of the paragraph:

"Landlord shall make necessary repairs to the parking areas (including paving and sealing) for a period of three (3) years after the Delivery Date."

11. Section 6.2(b) and subsections (i) – (vii) are hereby deleted.

12. Section 9.1 of the Lease is hereby amended by replacing \$1,500.00 with \$2,500.00.

13. The first sentence in Section 25.1 is hereby deleted and replaced with the following:

"Landlord and Tenant each represents and warrants to the other that it has had no dealings with any real estate broker or agent in connection with the negotiation of this Lease."

14. Landlord's notice address for the purposes of Section 26.15 is hereby amended as follows:

"If to Landlord (rent payments and notices):

MDG-FRE VIII, LP 3010 LBJ Freeway Suite 1400 Dallas, Texas 75234 Attn: Paul Brown

If to Lender, Landlord shall provide notice of any termination, amendment or modification of the Lease:

Bank of Texas N. A. 5956 Sherry Lane, Suite 700 Dallas, TX 75225 Attention: Real Estate Lending Group" 154. Section 26.20 is hereby inserted after Section 26.19 of the Lease:

"26.20. <u>W-9</u>. In connection with Tenant's payment of Base Rent and Tenant Finish Rent, Landlord shall provide the applicable information and sign the W-9 Form attached hereto as **Exhibit "E"**."

16. Section 26.21 is hereby inserted after Section 26.20 of the Lease:

"26.21. <u>Guaranty of Lease</u>. The Lease shall be guaranteed by Fresenius Medical Care Holdings, Inc., and attached hereto as **Exhibit "D"**."

- 17. Exhibits D and E attached hereto to this First Amendment are hereby added to the Lease.
- 18. Except as modified herein, all terms of the Lease shall remain unchanged, and are hereby ratified, republished and reaffirmed and are incorporated into this First Amendment.

IN WITNESS WHEREOF, Landlord and Tenant have executed this First Amendment as of the day and year first above written.

# MDG-FRE VIII, LP Inland Northwest Renal Care Group, LLC a Texas limited partnership By: MDG Development Group, LLC, A Texas limited liability company, its General Partner By: By: Name: Marc Lieberman Title: Manager Title: Manager

# EXHIBIT "D" GUARANTY OF LEASE

| FRESENIUS MEDICAL CARE HO                    | OLDINGS, INC. ("FMCH"), a New York corporation         |
|--|--|
| with principal offices located at 920 Winter | Street, Waltham, MA 02451, Attn: Legal Dept., does     |
| hereby guarantee the performance of its affi | liate,d/b/a Fresenius                                  |
| Medical Care of ("                           | "), a Delaware corporation, under a lease (the         |
| "Lease") between as tenant and               | MDG-FRE VIII, LP ("Landlord") as landlord, dated       |
| , 2008 and attached hereto.                  |  |
|  |  |
| In the event of any failure on the           | part of to pay (after demand therefore) any            |
|  | Lease as amended including, but not limited to,        |
| payments of base rent, additional rent or of | ther charges, or in the event that shall fail to       |
| perform (after demand therefore) a mater     | rial obligation of the tenant under the Lease, then    |
| Landlord may look to FMCH for paymen         | t of any amount due or for the performance of any      |
| obligation of under the Lease as am          | ended.   |
|  |  |
|  | has caused its duly authorized officer to execute this |
| Guaranty of Lease as of this day of          | , 2008.  |
|  |  |
|  | FRESENIUS MEDICAL CARE HOLDINGS, INC.                  |
|  |  |
|  | By:  |
|  | By:  |
|  | Print Name: Marc Lieberman                             |
|  |  |
|  | Asst. Treasurer  |
|  |  |
|  | Dated:   |
|  |  |

#### **EXHIBIT E**

Form (Piew, October 2007)
Dapartment of the Treasury

# Request for Taxpayer Identification Number and Certification

Give form to the requester. Do not send to the IRS.

| Depart<br>Interno                         | ment of the Treasury<br>Il Revenue Service | identification number and continu  | - M FIOII            | send to the IRS.              |
|---|--|--|----------------------|-------------------------------|
|   | Name (as shown o                           | nyour Income tax return)   |                      |                               |
| જાં                                       | MDG-FRE VIII, LI                           | •  |                      |                               |
| eßed w                                    | Business name, If                          | different from above   |                      |                               |
| Print or type<br>Specific Instructions on | 1 '' '                                     | box: ☐ Individual/9ole proprietor ☐ Corporation ☑ Partnership y company. Enter the tax classification (D-diaregarded entity, C-corporation, P-pai intions) ►   | rtnership) 🕨 🖳       | Devel beloe                   |
| ig i                                      | Address (number,                           | street, and apt. or suite no.)   | Requester's name a   | and eddress (optional)        |
| 조글  | 3010 LBJ Freewa                            | ry, Suite 1400   |                      |                               |
| <u> </u>                                  | City, state, and Zi                        | P code   |                      |                               |
| ĝ.  | Dallas, Texas 75                           | 234  |                      |                               |
| 88  | List account numb                          | pen(a) there (optional)  |                      |                               |
| Par                                       | Taxpay                                     | er Identification Number (TIN)   |                      |                               |
| back                                      | up withholding. Fa                         | propriate box. The TIN provided must match the name given on Line 1 to Individuals, this is your social security number (98N). However, for a red disregarded entity, see the Part I instructions on page 3. For other entiti  | eldent               | security number               |
|   |  | tion number (EIN). If you do not have a number, see How to get a TIN or  |                      | or                            |
| Note                                      | . If the account is                        | in more than one name, eee the chart on page 4 for guidelines on whose   | Employ               | yer identification number     |
| numb                                      | er to enter.                               |  | 20                   | 8671930                       |
| Par                                       | i II Certific                              | ation  |                      |                               |
| Unde                                      | r penalties of perju                       | ry, I certify that   |                      |                               |
|   |  | on this form is my correct texpayer identification number (or I am waiting   | for a number to i    | ce issued to me), and         |
| 2. I                                      | em not eubject to l<br>levenue Service (IR | backup withholding because: (a) I am exempt from backup withholding, o<br>(5) that I am subject to backup withholding as a result of a failure to repo<br>n no longer subject to backup withholding, and   | or (b) I have not be | een notified by the Internal  |
| 9. I                                      | em e U.S. citizen o                        | r other U.S. person (defined below).   |                      |                               |
| withh                                     | olding because yo                          | ns. You must cross out item 2 above if you have been notified by the IR9<br>u have falled to report all interest and dividends on your tax return. For re<br>tax to the common tax returns the common tax returns to the common tax returns to the common tax returns the common tax ret | eal estate transact  | ilons, item 2 does not apply. |

Certification instructions. You must cross out item 2 above if you have been notified by the IR® that you are currently subject to backup withholding because you have falled to report all interest and dividends on your tax return. For real setted transactions, item 2 does not apply For mortgage interest paid, acquisition or abandonment of escured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to eign the Certification, but you must provide your correct TiN. See the instructions on page 4.

Sign Here Signature of U.S. person >

Date 🕨

#### **General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

#### **Purpose of Form**

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TiN you are giving is correct (or you are waiting for a number to be issued).
  - 2. Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- · An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

The person who gives Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States is in the following cases:

. The U.S. owner of a disregarded entity and not the entity,

Form W-9 (Rev. 10-2007)

#### SECOND AMENDMENT TO LEASE

This Second Amendment to Lease (this "Second Amendment") is entered into as of this day of July, 2009 by and between MDG-FRE VIII, LP, a Texas limited partnership, as successor-in-interest to KLM Othello, LLC ("Landlord"), and Inland Northwest Renal Care Group, LLC, a Colorado limited liability company ("Tenant").

WHEREAS, Landlord and Tenant are parties to a certain Lease dated October 15, 2008, together with any and all amendments, modifications, extensions, etc. (collectively, the "Lease") as assigned to Landlord on October 15, 2008 (the 'Lease Assignment'), for certain premises consisting of approximately 5,200 square feet and located at 530 S. 1<sup>st</sup> Avenue, Othello, WA 9344 (the "Premises"), as more particularly described in the Lease; and

WHEREAS, Landlord and Tenant desire to amend the Lease.

NOW, THEREFORE, in consideration of the mutual covenants herein contained and further good and valuable consideration, the parties agree as follows:

1. Base Rent table contained in Section 3.1 of the Lease and Paragraph 7 of the First Amendment to Lease is hereby deleted and replaced with the following:

| Period      | Base Rent       | Tenant Finish Rent | Total Annual Rent | Monthly Rent   |
|-------------|-----------------|--------------------|-------------------|----------------|
| Years 01-05 | \$108,216 / yr. | \$63,793 / yr.     | \$172,009/ yr.    | \$14,334 / mo. |
| Years 06-10 | \$119,038 / yr. | \$70,172 / yr.     | \$189,210 / yr.   | \$15,768 / mo. |
| Years 11-12 | \$123,799 / yr. | \$72,979 / yr.     | \$196,778 / yr.   | \$16,398 / mo. |

- Tenant Finish Rent schedule contained in Paragraph 5 of the First Amendment to Lease is hereby deleted and incorporated into Paragraph 1 of this Second Amendment.
- 3. Exhibit A <u>Property, Building, Premises</u> contained in the Lease is hereby deleted and replaced with the attached Exhibit A-1 <u>Property, Building, Premises</u>.
- 4 Exhibit B <u>Commencement Date Certificate</u> contained in the Lease is hereby deleted and replaced with the attached <u>Commencement Date Certificate</u>.
- 5. Except as modified herein, all terms of the Lease and First Amendment to Lease shall remain unchanged, and are hereby ratified, republished and reaffirmed and are incorporated into this Second Amendment.

(execution page to follow)

IN WITNESS WHEREOF, Landlord and Tenant have executed this Second Amendment as of the day and year first above written.

LANDLORD:

MDG-FRE VIII, LP

a Texas limited partnership By: MDG Development Group, LLC, A Texas limited liability company

Its: General Partner

Title: Manager

TENANT:

Inland Northwest Renal Care Group, LLC

a Colorado limited liability company By: Renal Care Group, Inc.

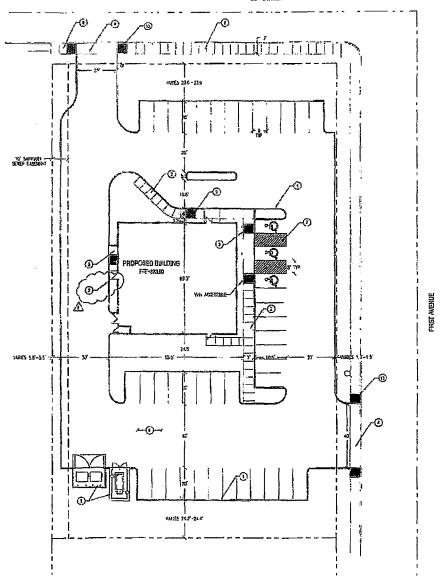
Its: Member

Name: Paul J. Colantonio **Assistant Treasurer** 

Title:

# EXHIBIT A-1 PROPERTY, BUILDING, PREMISES

ELM STREET



#### **EXHIBIT B**

#### COMMENCEMENT DATE CERTIFICATE

WHEREAS, the parties entered into a lease dated October 15th, 2008 (the "Lease") attached hereto and incorporated by reference, in which Landlord leased to Tenant that certain property located at 530 S. 1st Avenue in the City of Othello, Adams County, Washington and containing approximately 5,200 square feet (the "Building").

WHEREAS, Landlord and Tenant desire to confirm the Commencement Date and certain other facts concerning the Lease.

NOW, THEREFORE in consideration of the mutual covenants herein contained and further good and valuable consideration, the parties hereto incorporate the following into the terms of their existing

- 1. The portion of the Building being leased by Tenant has been re-measured by the Architect of record and is confirmed to actually contain approximately 5,215 square feet. The Tenant's Pro-rate share is 100%.
- 2. Landlord's Work was Substantially Complete on June 8, 2009 according to the terms of the Lease and the Tenant assumed possession of the Premises on such date.
- 3. The Commencement Date of the Lease is July 8, 2009.
- 4. Lease term is twelve (12) years from the Commencement Date.
- 5. The Final Project Costs Rent Summary is attached hereto as Exhibit B-1.
- 6. Beginning on the Commencement Date, Tenant shall pay to Landlord annual Base and Tenant Finish Rent, as described in the table below, in equal monthly installments in advance on or before the first day of every calendar month, without any setoff or deduction except as provided elsewhere in the Lease.

| Period      | Base Rent       | Tenant Finish Rent | Annual Rent     | Monthly Rent   |
|-------------|-----------------|--------------------|-----------------|----------------|
| Years 01-05 | \$108,216 / yr. | \$63,793 / yr.     | \$172,009/ yr.  | \$14,334 / mo. |
| Years 06-10 | \$119,038 / yr. | \$70,172 / yr.     | \$189,210 / yr. | \$15,768 / mo. |
| Years 11-12 | \$123,799 / yr. | \$72,979 / yr.     | \$196,778 / yr. | \$16,398 / mp. |

7. Except for the specific modifications contained in this Commencement Date Certificate, all terms of the Lease, First Amendment to Lease and Second Amendment to Lease shall remain unchanged, and are hereby ratified, republished and reaffirmed and are incorporated into this Agreement.

(execution page to follow)

IN WITNESS WHEREOF, Landlord and Tenant have duly executed this Lease as of the date and year first hereinabove written.

LANDLORD:

MDG-FRE VIII, LP, a Texas limited partnership

Group, LLC, the general partner of

MDG-FRE VIII, LP

TENANT:

INLAND NORTHWEST RENAL CARE GROUP LLC, A COLORADO LIMITED LIABILITY COMPANY

By: Renal Care Group, Inc., its member

By: Paul J. Colantonio Name: Title:

**Assistant Treasurer** 



#### EXHIBIT B-1

#### FINAL PROJECT COSTS - RENT SUMMARY

Project: FMC Othelia, WA

Owner: MDG

Contractor: Gioffre Companies Tenant: Fresenius Medical Care

Estimated SF: 5,200 Actual SF: 5,215

| SITE & SHELL     | \$ | 728,000   |
|------------------|----|-----------|
| LAND             |    | 82,500    |
| SEWER EXTENSION  |    | 10,000    |
| TENANT FINISH    |    | 624,000   |
| Lender-Financing |    | 377,621   |
| ORIGINAL PROJECT | s  | 1,822,121 |

Update: 30-Jun-09

Certificate of Occupancy Date: 05/29/09 Substantial Completion Date Date: 06/08/09 Lease Commencement Date: 07/08/09

| Γ.,        | ISSUE  | COST ADDS & DEDUCTS DESCRIPTION           | AMOUNT<br>PROPOSED | AMOUNT<br>APPROVED | APPROVE<br>DATE | REMARKS                                       |
|------------|--|---|--------------------|--------------------|-----------------|---|
| <u>_</u> _ | ***************************************  |   | L                  |                    |                 |   |
| <u> </u>   | The state of the s | Delete 2 window openings on S.Elev.       | \$ (250,20)        |                    |                 | requested by FMC; not approved                |
| 3          |  | Add trench drain piping at RM 123         | 734.29             | 734.29             |                 | engineering plans not complete                |
| 13         | 02/09/09   | Weather delays - no cost impact           | -                  | •                  | 06/30/09        | dates: 12/15, 12/19, 12/22, 12/23, 12/29      |
| 4          | 02/09/09   | Delete em gen pad and fence               | (00.000,1)         | -                  | declined        | requested by FMC; not approved                |
| 5          | 02/27/09   | Add electrical heater in riser room       | 665.96             | 665.96             | 03/17/09        | scope per RFI 12                              |
| G          | 03/05/09   | Credit for Alternate Type D Fixture       | (00.000.00)        | (3.000.00)         | 03/17/09        | alternate submittal approved by architect     |
| 7          | 04/10/09   | Extend Epoxy Firg Into GranuFlo area      | 714.88             | 714.88             | 04/14/09        | requested by FMC at March 19 Walk-thru        |
| 8          | 04/10/09   | Install FRP on Water Treatment rm walls   | 1,139.50           | 1,139,50           | 04/14/09        | requested by FMC at March 19 Walk-thru        |
| 9          | 04/10/09   | Replace 4 way diff, with 3 way diff.      | 177.38             | 177.38             | 04/14/09        | requested by FMC at March 19 Walk-thru        |
| 10         | 05/11/09   | Add disconnect for temp generator         | 1,007.81           | 1,007.81           | GP verbal       | requested by FMC; scope per RFI #22           |
| 11         | 05/21/09   | Install mail box                          | 587.97             | 587.97             | GP verbal       | requested by FMC; not in scope                |
| 12         | 06/11/09   | Landscape stone mulch upgrade             | 1,836.00           | 1,836,00           | GP verbal       | requested by FMC; cost exceeding allowance    |
| 13         | 06/11/09   | Furnish lockers                           | 1,469.34           | 1,469.34           | GP verbal       | requested by FMC: originally furnished by FMC |
| 14         | 06/26/09   | Add PIV. tampers less bollards credit     | 2,353.72           | 2,353.72           | 06/30/09        | PIV, tampers required by local Fire Marshall  |
| 15         | 06/30/09   | Instali additional cable / jack in lounge | 394,20             | 394,20             | GP verbal       | requested by FMC; not in scope                |
| 16         | 06/30/09   | Sewer extension allowance                 | (10,000.00)        | (10,000.00)        | 06/30/09        | work completed with site-shell costs          |
|            |  |   |                    | -                  |                 |   |
| -          |  |   |                    | -                  |                 |   |
|            |  | TOTAL ADJUSTMENTS                         | \$ (3,469)         | 5 (1,919)          | 1               |   |

| 3 |                        | ***** |           |
|---|------------------------|-------|-----------|
|   | FINAL PROJECT<br>COSTS | \$    | 1,820,202 |

| Rent Summary                      | Original Lease | Amended Leaso |
|-----------------------------------|----------------|---------------|
| Total Project Costs               | \$1,822,121    | \$1,820,202   |
| Years 1 - 8:                      |                |               |
| Annual Rental Rate (TPC * 9.45%): | \$172,190      | \$172,009     |
| Mo.                               | 514,349        | \$14,334      |
| Cost SF                           | \$33,11        | \$32.98       |
| Years 7 - 10:                     |                |               |
| Annual Rental Rate (TPC * 9.45%): | \$189,409      | \$189,210     |
| Mo.                               | \$15,784       | \$15,768      |
| Cost SF                           | \$36.42        | \$36.28       |
| Years_11 • 12:                    |                |               |
| Annual Rental Rate (TPC * 9.45%): | \$196,986      | \$196,778     |
| Mo.                               | \$16,415       | \$16,398      |
| Cost SF                           | \$37.88        | \$37.73       |

#### THIRD AMENDMENT TO LEASE

This Third Amendment to Lease (this "Third Amendment") is entered into as of this <u>144</u> day of January, 2010 by and between MDG-FRE VIII, LP, a Texas limited partnership, as successor-in-interest to KLM Othello, LLC ("Landlord"), and Inland Northwest Renal Care Group, LLC, a Colorado limited liability company ("Tenant").

WHEREAS, Landlord and Tenant are parties to a certain Lease dated October 15, 2008, together with any and all amendments, modifications, extensions, etc. (collectively, the "Lease") as assigned to Landlord on October 15, 2008 (the 'Lease Assignment'), for certain premises consisting of approximately 5,200 square feet and located at 530 S. 1<sup>st</sup> Avenue, Othello, WA 9344 (the "Premises"), as more particularly described in the Lease; and

WHEREAS, Landlord and Tenant desire to amend the Lease.

NOW, THEREFORE, in consideration of the mutual covenants herein contained and further good and valuable consideration, the parties agree as follows:

- 1. Paragraph 6 of the First Amendment to Lease is hereby deleted and replaced with the following:
  - 6. Section 2.1 of the Lease is hereby deleted and replaced with the following:
  - "2.1. <u>Lease Term</u>. The term of this Lease shall be for twelve (12) years ("Initial Term") commencing on the date that is thirty (30) days after the Delivery Date (the "Commencement Date"). The parties shall execute and deliver the Commencement Date Certificate, in the form set forth in **Exhibit "B"** attached to this Lease, in order to memorialize the Commencement Date."
- 2. Paragraph 8 Section 3.2.2 of the First Amendment is hereby deleted and replaced with the following:
  - 3.2.2. Determination of Fair Market Value. Fair Market Value shall be determined as follows: Within thirty (30) days of Tenant's exercise of a Renewal Option pursuant to Section 2.2 of this Lease, each party, at its own cost and by giving notice to the other party, shall appoint a real estate appraiser with at least five (5) years full-time commercial appraisal experience in the area in which the Premises are located to appraise the Fair Market Value. The appraisers shall have fifteen (15) days to agree upon the Fair Market Value of the Premises. Any agreement reached by the two appraisers shall be binding upon Landlord and Tenant. In the event that the two appraisers are unable to agree on the Fair Market Value, Landlord and Tenant shall immediately and mutually select an independent third appraiser meeting the qualifications stated in this Section 3.2.2. The third appraiser's determination of Fair Market Value shall be made within ten (10) days, and Landlord and Tenant shall share the cost of retaining the third appraiser equally. The third appraiser's determination of the Fair Market Value of the Premises shall be averaged together with the Fair Market Value determined by each of the initial two appraisers, and such average shall establish the Fair Market Value for the purposes of this Lease. The

two appraisers or the third appraiser, as the case may be, shall immediately notify the parties of their determination of Fair Market Value of the Premises, which shall be binding on both Landlord and Tenant and which shall serve as the Base Rent for the Option Term."

Except as modified herein, all terms of the Lease and First Amendment to Lease shall remain unchanged, and are hereby ratified, republished and reaffirmed and are incorporated into this Third Amendment.

IN WITNESS WHEREOF, Landlord and Tenant have executed this Third Amendment as of the day and year first above written.

| LANDLORD:   | TENANT:  |
|---|--|
| MDG-FRE VIII, LP  | Inland Northwest Renal Care Group, LLC                             |
| a Texas limited partnership By: MDG Development Group, LLC, | a Colorado limited liability company<br>By: Renal Care Group, Inc. |
| A Texas limited liability company                           | By. Renai Care Group, Inc.   |
| Its: General Partner  | Its: Member  |
| Ву:   | By: Mu Linku   |
| Name: Paul BROWN  | Marc Lieberman<br>Name: Asst. Treasurer                            |
| Title: Manager  | Title:   |

#### FOURTH AMENDMENT TO LEASE AGREEMENT

THIS FOURTH AMENDMENT TO LEASE AGREEMENT (this "Amendment") is entered into as of this 18th day of October, 2018 (the "Effective Date") between Woodworth Capital, Inc., a Washington corporation, as successor-in-interest to MDG-FRE VIII, LP ("Landlord") and Inland Northwest Renal Care Group, LLC, a Washington limited liability company, as successor-in-interest to Renal Care Group Northwest, Inc. ("Tenant"), with reference to the following:

#### RECITALS

- A. Landlord and Tenant are parties to a certain Commercial Lease Agreement dated October 15, 2008, together with any and all amendments, modifications, extensions, etc. (collectively, the "Lease") for property situated at 530 S. 1<sup>st</sup> Avenue, Othello, Washington, containing approximately 5,200 square feet (the "Premises"), as more particularly described in the Lease. Capitalized terms used herein shall have their meanings set forth in the Lease, except as otherwise defined herein.
- B. Landlord and Tenant inadvertently omitted an acknowledgement of the Lease when originally executed.
- C. Having since discovered such omission, Landlord and Tenant now desire to enter into this amendment in order to ratify and confirm the Lease and to waive any defenses to enforcement thereof as a result of the failure to acknowledge the Lease at the time of original execution.

Accordingly, in consideration of the foregoing and the mutual covenants herein contained, it is hereby agreed as follows:

#### **AGREEMENT**

- 1. <u>Recitals</u>. The foregoing recitals are incorporated herewith as if fully set forth herein.
- 2. <u>Ratification</u>; Waiver of Claims for Failure to Acknowledge. Landlord and Tenant hereby ratify and confirm the Lease and all terms and conditions thereof. Further, Landlord and Tenant hereby waive any claims related to lack of enforceability of the Lease for failure to comply with the statute of frauds as a result of the failure to have their respective signatures acknowledged at the time of original execution.
- 3. <u>Counterparts</u>. This Amendment may be executed in counterparts, each of which, when combined, shall constitute one single, binding agreement.

[SIGNATURES ON NEXT PAGE]

IN WITNESS WHEREOF, the parties hereto have executed this Amendment the day and year first above written.

LANDLORD:

Woodworth Capital, Inc.

By: \_ Name: \_

JEFFREY ASWOODWORD

Title:

TENANT:

Inland Northwest Renal Care Group, LLC

Name:

Title:

William Popken

Dir. of Real Estate

 $[Acknowledgements\ follow]$ 

# [Landlord Acknowledgement to Fourth Amendment to Lease Agreement]

| STATE OF WASHINGTON  |  |
|--|--|
| COUNTY OF Proces   | SS.  |
| person who appeared before me, instrument, on oath stated that sacknowledged it as the   | e satisfactory evidence that I would be said person acknowledged that said person signed this said person was authorized to execute the instrument and of Woodworth Capital, Inc. to be the free and politity company for the uses and purposes mentioned in the |
| Dated this day of  | ? [ chabes, 2018.  |
| Service AM F   | (Signature of Notary)  |
| ATON E   | (Legibly Print or Stamp Name of Notary)  Notary public in and for the state of Washington,   |
| 6 00 to 00 t | residing at reconstle was  |
| OF WAS   | Hills with appointment expires 3 / 22  |

[Tenant Acknowledgement to Fourth Amendment to Lease Agreement]

COMMONWEALTH OF MASSACHUSETTS

SS.

COUNTY OF MIDDLESEX

I certify that I know or have satisfactory evidence that William Popken is the person who appeared before me, and said person acknowledged that said person signed this instrument, on oath stated that said person was authorized to execute the instrument and acknowledged it as the Director of Real Estate of Inland Northwest Renal Care Group, LLC to be the free and voluntary act of such limited liability company for the uses and purposes mentioned in the instrument.

Dated this 18th day of October, 2018.

CHRISTOPHER J. BEATTIE
Notary Public
COMMONV/EALTH OF MASSACHUSETTS
My Commission Expires
January 23, 2020

(Signature of Notary)

(Legibly Print or Stamp Name of Notary)

Notary public in and for the Commonwealth of Massachusetts, residing at Waltham.

My appointment expires 1/23/2020

# Exhibit 10B. Proof of Land Ownership by Landlord





SIMPLE SEARCH SALES SEARCH REETSIFTER COUNTY HOME PAGE CONTACT DISCLAIMER HELP

Adams County Assessor 210 W Broadway Ave Ritzville, WA 99169

Treasurer **MapSifter Assessor Appraisal** 

#### **Parcel**

Parcel#: 1529032180001 DOR Code: 65 - Services - Professional Situs: 530 S 1ST AVE, OTHELLO Map Number: 152903 1529-03-00-241860-000-00100 Status: LOT 1, CUMULUS FIRST STREET PLAT Description: Comment: SUBDIVIDED IN CREATED IN THE SUBDIVISION OF PARCEL #: 1529030680201 12/18/2008

| Address1:    |                        |
|--------------|------------------------|
| Address2:    | 3110 RUSTON WAY, STE D |
| City, State: | TACOMA WA              |
| Zip:         | 98402-5308             |

Owner Name: WOODWORTH CAPITAL INC

| 2018 Market     | Value       | 2018 Taxable    | e Value     | 2018 Assessment Data |                           |  |
|-----------------|-------------|-----------------|-------------|----------------------|---------------------------|--|
| Land:           | \$86,400    | Land:           | \$86,400    | District:            | 11 - OTHELLO INCORPORATED |  |
| Improvements:   | \$1,262,800 | Improvements:   | \$1,262,800 | Current Use/DFL:     | No                        |  |
| Permanent Crop: | \$0         | Permanent Crop: | \$0         |                      |                           |  |
| Total           | \$1,349,200 | Total           | \$1,349,200 | Total Acres:         | 1.24000                   |  |

# **Ownership**

| Owner's Name          | Ownership % |
|-----------------------|-------------|
| WOODWORTH CAPITAL INC | 100 %       |

# **Sales History**

| Sale Date | Sales Document | # Parcels | Excise # | Grantor            | Grantee               | Price       |
|-----------|----------------|-----------|----------|--------------------|-----------------------|-------------|
| 01/29/10  | WD-294289      | 1         | 26662    | MGD-FRE VIII, LP   | WOODWORTH CAPITAL INC | \$1,728,195 |
| 12/02/08  | WD-290867      | 1         | 25872    | CUMULUS ASSOCIATES | MDG-FRE VIII, LP      | \$81,000    |

## **Building Permits**

| Permit No. | Date | Description                                    | Amount       |
|------------|------|--|--------------|
| 2130       |      | NEW SIGN                                       | \$4,500.00   |
| 2106       |      | VOIDED   | \$0.00       |
| 2107       |      | TENANT IMPROVEMENT                             | \$210,383.00 |
| 2104       |      | 5800 SQ FT SHELL ONLY - KIDNEY DIALYSIS CENTER | \$350,000.00 |

## Historical Valuation Info

| Year | Billed Owner          | Land     | Impr.       | PermCrop Value | Total       | Exempt | Taxable     |
|------|-----------------------|----------|-------------|----------------|-------------|--------|-------------|
| 2018 | WOODWORTH CAPITAL INC | \$86,400 | \$1,262,800 | \$0            | \$1,349,200 | \$0    | \$1,349,200 |
| 2017 | WOODWORTH CAPITAL INC | \$86,400 | \$1,262,800 | \$0            | \$1,349,200 | \$0    | \$1,349,200 |
|      |                       |          |             |                |             |        |             |

| 2016 | WOODWORTH CAPITAL INC | \$86,400 | \$805,100 | \$0 | \$891,500 | \$0 | \$891,500 |
|------|-----------------------|----------|-----------|-----|-----------|-----|-----------|
| 2015 | WOODWORTH CAPITAL INC | \$86,400 | \$805,100 | \$0 | \$891,500 | \$0 | \$891,500 |
| 2014 | WOODWORTH CAPITAL INC | \$86,400 | \$805,100 | \$0 | \$891,500 | \$0 | \$891,500 |



# **Parcel Comments**

| Date     | Comment  |
|----------|--|
| 12/18/08 | SUBDIVIDED IN CREATED IN THE SUBDIVISION OF PARCEL #: 1529030680201 12/18/2008 |

# **Property Images**

Click on an image to enlarge it.





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### Exhibit 11. Financial Commitment Letter



### FRESENIUS KIDNEY CARE

#### **Rocky Mountain Regional Office**

5251 DTC Parkway, Suite 500 Greenwood Village, CO 80111 PH: 720-236-2769 F: 720-941-6675

October 18th, 2018

Department of Health Certificate of Need Program PO Box 47852 Olympia, WA 98504-7852

RE: Inland Northwest Renal Care Group, LLC. Requesting to expand by an additional 1 station in Adams County.

Dear Sir or Madam:

Please accept this letter as evidence of financial support for the certificate of need application by Inland Northwest Renal Care Group, LLC an operating subsidiary of Fresenius Medical Care Holdings, Inc. ("Fresenius"), to expand it by a further 1 station in Adams County.

Fresenius is pleased to commit from its corporate reserves, the funding for the estimated capital expenditures required for this heath care facility. Fresenius has sufficient cash reserves to fully fund the intended project.

Sincerely,

Mark Fawcett

Senior Vice President & Treasurer

# Exhibit 12A. Audited Financial Statements-Fresenius Medical Care 2015-2016

# APPLYING

We count on our employees and their abilities.
To improve our patients' quality of life.
Our extensive expertise is the prerequisite
for our long-term business success.

# KNOWLEDGE



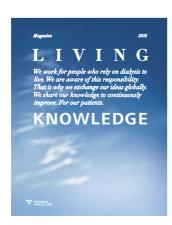
# CHAPTER 1 TO OUR SHAREHOLDERS

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### MAGAZINE LIVING KNOWLEDGE



You can find the Corporate Magazine "Living Knowledge" between chapter 2 and 3.

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# CONSOLI-DATED FINANCIAL STATEMENTS

# CHAPTER 4 CONSOLIDATED FINANCIAL STATEMENTS

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- 146 Consolidated statements of cash flows
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- 211 Report of independent registered public accounting firm on internal control over financial reporting
- 212 Report of independent registered public accounting firm

Fresenius Medical Care filed an Annual Report under Form 20-F with the Securities and Exchange Commission (SEC) with additional information on the company. Fresenius Medical Care's Annual Report on Form 20-F may be obtained from the company.

The audited financial statements of the group's holding company, Fresenius Medical Care AG&Co. KGaA, will be submitted electronically to the German Federal Gazette (Bundesanzeiger) who files these Financia Statements with the company register. These Financial Statements can be obtained from the company.

The audited consolidated financial statements in accordance with § 315a Commercial Code (HGB) will be submitted electronically to the German Federal Gazette (Bundesanzeiger) who files these consolidated financial statements with the company register. These financial statements can be obtained from the Company

The publications can be also accessed on www.freseniusmedicalcare.com.

# CONSOLIDATED STATEMENTS OF INCOME

**CONSOLIDATED STATEMENTS** 

**OF INCOME** 

| — CONSOLIDATED STATEMENTS OF INCOME ————                       |      |            | — Т. 4.1 — |
|--|------|------------|------------|
| in \$ THOUS, except share data                                 |      |            |            |
|  | Note | 2016       | 2015       |
| Net revenue  |      |            |            |
| Health Care  |      | 14,949,086 | 13,801,298 |
| Less: patient service bad debt provision                       |      | 430,230    | 409,583    |
| Net Health Care  |      | 14,518,856 | 13,391,715 |
| Dialysis Products  |      | 3,391,931  | 3,345,867  |
| TOTAL  | 22   | 17,910,787 | 16,737,582 |
| Costs of revenue   |      |            |            |
| Dialysis Care  |      | 10,661,488 | 9,861,253  |
| Dialysis Products  |      | 1,469,657  | 1,545,166  |
| ► TOTAL  |      | 12,131,145 | 11,406,419 |
|  |      | 5 770 640  | 5 224 462  |
| Gross profit   |      | 5,779,642  | 5,331,163  |
| Operating (income) expenses                                    |      |            |            |
| Selling, general and administrative                            |      | 3,044,663  | 2,895,581  |
| Research and development                                       |      | 162,364    | 140,302    |
| Income from equity method investees                            | 22   | (64,908)   | (31,452    |
| OPERATING INCOME   |      | 2,637,523  | 2,326,732  |
| Interest income  |      | (46,644)   | (116,575   |
| Interest expense   |      | 452,177    | 508,035    |
| Income before income taxes                                     |      | 2,231,990  | 1,935,272  |
| Income tax expense   | 16   | 683,139    | 622,123    |
| Net income   |      | 1,548,851  | 1,313,149  |
| Less: Net income attributable to noncontrolling interests      |      | 305,584    | 283,704    |
| ► NET INCOME ATTRIBUTABLE TO SHAREHOLDERS OF FMC AG & CO. KGAA |      | 1,243,267  | 1,029,445  |
| ► BASIC EARNINGS PER SHARE                                     |      | 4.07       | 3.38       |
| FULLY DILUTED EARNINGS PER SHARE                               | 14   | 4.06       | 3.38       |
| - 1011 DIEGIED LARRINGS I ER SHARE                             |      | 4.00       | 3.30       |

# FRESENIUS MEDICAL CARE 2016

#### **CONSOLIDATED STATEMENTS** OF COMPREHENSIVE INCOME

| — CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME —<br>in \$THOUS                |        |           | — Т. 4.2 — |  |
|--|--------|-----------|------------|--|
|  | Note   | 2016      | 2015       |  |
| ► NET INCOME   |        | 1,548,851 | 1,313,149  |  |
| Gain (loss) related to cash flow hedges  | 19, 20 | 27,795    | 60,131     |  |
| Actuarial gains (losses) on defined benefit pension plans                        | 10, 20 | (1,464)   | 81,834     |  |
| Gain (loss) related to foreign currency translation                              | 20     | 1,280     | (352,125)  |  |
| Income tax (expense) benefit related to components of other comprehensive income | 20     | (11,774)  | (43,353)   |  |
| ► OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX                                  | 20     | 15,837    | (253,513)  |  |
| ► TOTAL COMPREHENSIVE INCOME   |        | 1,564,688 | 1,059,636  |  |
| Comprehensive income attributable to noncontrolling interests                    |        | 304,138   | 278,743    |  |
| ► COMPREHENSIVE INCOME ATTRIBUTABLE TO SHAREHOLDERS                              |        |           |            |  |
| OF FMC AG & CO. KGAA   |        | 1,260,550 | 780,893    |  |

See accompanying notes to consolidated financial statements.

#### **CONSOLIDATED BALANCE SHEETS**

| CONSOLIDATED BALANCE SHEETS  in \$ THOUS, except share and per share data, December 31                    |      |            | — т. 4.3 — |
|---|------|------------|------------|
| III \$ THOOS, except share and per share data, December 31  |      |            |            |
| Assets  | Note | 2016       | 2015       |
| Current assets  |      |            |            |
| Cash and cash equivalents   |      | 747,233    | 549,500    |
| Trade accounts receivable less allowance for doubtful accounts of \$508,562 in 2016 and \$465,790 in 2015 |      | 3,524,258  | 3,285,196  |
| Accounts receivable from related parties  |      | 220,797    | 218,285    |
| Inventories   |      | 1,409,834  | 1,340,751  |
| Prepaid expenses and other current assets   | 4    | 1,411,833  | 1,374,715  |
| ► TOTAL CURRENT ASSETS  |      | 7,313,955  | 6,768,447  |
| Property, plant and equipment, net  | 5    | 3,773,213  | 3,425,574  |
| Intangible assets   | 6    | 847,198    | 830,489    |
| Goodwill  | 6    | 13,666,446 | 13,032,750 |
| Deferred taxes  | 16   | 202,838    | 188,833    |
| Investment in equity method investees   | 22   | 679,242    | 644,709    |
| Other assets  |      | 451,050    | 474,452    |
| ► TOTAL ASSETS  |      | 26,933,942 | 25,365,254 |

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| — CONSOLIDATED BALANCE SHEETS ———————————————————————————————————   |      |             | — т. 4.3 —  |
|---|------|-------------|-------------|
| in \$THOUS, except share and per share data, December 31  |      |             |             |
| Liabilities and shareholders' equity  | Note | 2016        | 2015        |
| Current liabilities   |      |             |             |
| Accounts payable  |      | 606,694     | 627,828     |
| Accounts payable to related parties   | 2    | 278,355     | 153,023     |
| Accrued expenses and other current liabilities  | 7    | 2,653,185   | 2,503,137   |
| Short-term debt   | 8    | 602,494     | 109,252     |
| Short-term debt from related parties  | 8    | 3,162       | 19,052      |
| Current portion of long-term debt and capital lease obligations   | 9    | 763,398     | 664,335     |
| Income tax payable  |      | 130,009     | 72,819      |
| ► TOTAL CURRENT LIABILITIES   |      | 5,037,297   | 4,149,446   |
| Long-term debt and capital lease obligations, less current portion  | 9    | 7,202,545   | 7,853,487   |
| Other liabilities   |      | 658,842     | 465,625     |
| Pension liabilities   | 10   | 540,267     | 585,328     |
| Income tax payable  |      | 124,576     | 162,500     |
| Deferred taxes  | 16   | 672,267     | 624,500     |
| ► TOTAL LIABILITIES   |      | 14,235,794  | 13,840,886  |
| Noncontrolling interests subject to put provisions and other temporary equity   | 11   | 1,241,088   | 1,028,368   |
| Shareholders' equity  |      |             |             |
| Ordinary shares, no par value, €1.00 nominal value, 385,913,972 shares authorized, 307,221,791 issued and 306,221,840 outstanding | 12   | 379,585     | 387,162     |
| Treasury stock, at cost   | 12   | (66,895)    | (505,014)   |
| Additional paid-in capital  | 12   | 2,977,972   | 3,470,308   |
| Retained earnings   | 12   | 8,837,072   | 7,870,981   |
| Accumulated other comprehensive (loss) income   | 20   | (1,319,012) | (1,336,295) |
| ► TOTAL FMC AG & CO. KGAA SHAREHOLDERS' EQUITY  |      | 10,808,722  | 9,887,142   |
| Noncontrolling interests not subject to put provisions  |      | 648,338     | 608,858     |
| ► TOTAL EQUITY  |      | 11,457,060  | 10,496,000  |
| ► TOTAL LIABILITIES AND EQUITY  |      | 26,933,942  | 25,365,254  |

#### **CONSOLIDATED STATEMENTS** 146 OF CASH FLOWS

| — CONSOLIDATED STATEMENTS OF CASH FLOWS ————————————————————————————————————      |          |           | — T. 4.4 — |
|---|----------|-----------|------------|
|   | Note     | 2016      | 2015       |
| Operating activities  |          |           |            |
| Net income  |          | 1,548,851 | 1,313,149  |
| Adjustments to reconcile net income to net cash provided by operating activities: |          |           |            |
| Depreciation and amortization   | 5, 6, 22 | 775,945   | 717,322    |
| Change in deferred taxes, net   |          | (5,628)   | (45,452    |
| (Gain) loss on sale of fixed assets and investments                               |          | (2,317)   | (2,318     |
| Compensation expense related to stock options                                     | 15       | 30,176    | 12,323     |
| Investments in equity method investees, net                                       |          | (58,608)  | (17,776    |
| Changes in assets and liabilities, net of amounts from businesses acquired:       |          |           |            |
| Trade accounts receivable, net  |          | (242,289) | (330,960   |
| Inventories   |          | (66,668)  | (301,009   |
| Prepaid expenses, other current and non-current assets                            |          | 53,751    | 47,99      |
| Accounts receivable from related parties  |          | (79,445)  | (300       |
| Accounts payable to related parties   |          | 133,653   | 27,208     |
| Accounts payable, accrued expenses and other current and non-current liabilities  |          | 45,729    | 548,955    |
| Income tax payable  |          | 6,732     | (9,092     |
| ► NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES                             |          | 2,139,882 | 1,960,047  |

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|--|--------|-------------|------------|
|  | Note   | 2016        | 2015       |
| Investing activities   |        |             |            |
| Purchases of property, plant and equipment   | 22     | (1,029,992) | (952,943   |
| Proceeds from sale of property, plant and equipment                                    |        | 17,662      | 17,408     |
| Acquisitions and investments, net of cash acquired, and purchases of intangible assets | 21, 22 | (577,581)   | (316,810   |
| Proceeds from divestitures   |        | 210,584     | 251,660    |
| ► NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES                                  |        | (1,379,327) | (1,000,685 |
| Financing activities   |        |             |            |
| Proceeds from short-term debt  |        | 891,266     | 287,526    |
| Repayments of short-term debt  |        | (379,119)   | (313,872   |
| Proceeds from short-term debt from related parties                                     |        | 137,588     | 58,804     |
| Repayments of short-term debt from related parties                                     |        | (153,638)   | (44,270    |
| Proceeds from long-term debt and capital lease obligations                             |        | 2,292       | 6,035      |
| Repayments of long-term debt and capital lease obligations                             |        | (732,874)   | (324,855   |
| Increase (decrease) of accounts receivable securitization program                      |        | 124,000     | (290,750   |
| Proceeds from exercise of stock options, net   |        | 49,065      | 94,166     |
| Dividends paid   | 12     | (277,176)   | (263,244   |
| Distributions to noncontrolling interests  |        | (325,762)   | (284,474   |
| Contributions from noncontrolling interests  |        | 79,597      | 67,395     |
| ► NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES                                  |        | (584,761)   | (1,007,539 |
| ► EFFECT OF EXCHANGE RATE CHANGES ON CASH  |        |             |            |
| AND CASH EQUIVALENTS   |        | 21,939      | (36,178    |
| Cash and cash equivalents  |        |             |            |
| Net increase (decrease) in cash and cash equivalents                                   |        | 197,733     | (84,355    |
| Cash and cash equivalents at beginning of period                                       |        | 549,500     | 633,855    |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD   |        | 747,233     | 549,500    |

### CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

|   |      | Ordinary sh | nares   | Treasury s  | tock                                  |
|---|------|-------------|---------|-------------|---------------------------------------|
|   |      | Number of   | No par  | Number of   | · · · · · · · · · · · · · · · · · · · |
|   | Note | shares      | value   | shares      | Amoun                                 |
| BALANCE AT DECEMBER 31, 2014  |      | 311,104,251 | 385,215 | (7,548,951) | (505,014                              |
| Proceeds from exercise of options and related tax effects                   | 15   | 1,758,820   | 1,947   | _           | -                                     |
| Compensation expense related to stock options                               | 15   | -           | -       | -           | -                                     |
| Vested subsidiary stock incentive plans                                     | 12   | -           | -       | -           | -                                     |
| Dividends paid  | 12   |             | _       |             | -                                     |
| Purchase/sale of noncontrolling interests                                   |      | _           | _       | _           | -                                     |
| Contributions from/to noncontrolling interests                              |      | _           | _       |             | -                                     |
| Expiration of put provisions and other reclassifications                    | 11   | -           | _       | -           | -                                     |
| Changes in fair value of noncontrolling interests subject to put provisions | 11   | -           | _       | -           | -                                     |
| Net income  |      |             | _       |             | -                                     |
| Other comprehensive income (loss)   | 20   |             | _       |             | -                                     |
| Comprehensive income  |      | _           | _       | _           | -                                     |
| BALANCE AT DECEMBER 31, 2015  |      | 312,863,071 | 387,162 | (7,548,951) | (505,014                              |
| Proceeds from exercise of options and related tax effects                   | 15   | 907,720     | 1,014   |             | -                                     |
| Compensation expense related to stock options                               | 15   |             | _       |             | -                                     |
| Vested subsidiary stock incentive plans                                     | 12   |             | _       |             | -                                     |
| Withdrawal of treasury stock  | 12   | (6,549,000) | (8,591) | 6,549,000   | 438,119                               |
| Dividends paid  | 12   | _           | -       | _           | -                                     |
| Purchase/sale of noncontrolling interests                                   |      | -           | _       | -           |                                       |
| Contributions from/to noncontrolling interests                              |      | -           | -       | -           |                                       |
| Expiration of put provisions and other reclassifications                    | 11   | -           | -       | -           |                                       |
| Changes in fair value of noncontrolling interests subject to put provisions | 11   | -           | _       | -           |                                       |
| Net income  |      |             | -       |             |                                       |
| Other comprehensive income (loss)   | 20   |             | -       | -           |                                       |
|   |      |             |         |             |                                       |

| in \$ THOUS, except share data  |      |                                  |                      |  |   |   |            |
|---|------|----------------------------------|----------------------|--|---|---|------------|
|   | Note | Additional<br>paid in<br>capital | Retained<br>earnings | Accumulated<br>other com-<br>prehensive<br>income (loss) | Total<br>FMC AG &<br>Co. KGaA<br>share-<br>holders'<br>equity | Non-<br>controlling<br>interests<br>not subject<br>to put<br>provisions | Tota       |
| ► BALANCE AT<br>DECEMBER 31, 2014   |      | 3,546,075                        | 7,104,780            | (1,087,743)  | 9,443,313   | 585,058   | 10,028,371 |
| Proceeds from exercise of options and related tax effects                   | 15   | 87,065                           | _                    | -  | 89,012  | _   | 89,012     |
| Compensation expense related to stock options                               | 15   | 12,323                           | _                    | _  | 12,323  | _   | 12,323     |
| Vested subsidiary stock incentive plans                                     | 12   | (4,613)                          |                      |  | (4,613)   |   | (4,613     |
| Dividends paid  | 12   |                                  | (263,244)            |  | (263,244)   |   | (263,244   |
| Purchase/sale of noncontrolling interests                                   |      | 7,461                            |                      |  | 7,461   | 7,169   | 14,630     |
| Contributions from/to noncontrolling interests                              |      |                                  |                      |  |   | (100,852)   | (100,85    |
| Expiration of put provisions and other reclassifications                    | 11   |                                  |                      |  |   | (5,206)   | (5,20      |
| Changes in fair value of noncontrolling interests subject to put provisions | 11   | (178,003)                        |                      |  | (178,003)   |   | (178,00    |
| Net income  |      |                                  | 1,029,445            |  | 1,029,445   | 124,577   | 1,154,02   |
| Other comprehensive income (loss)   | 20   | _                                |                      | (248,552)  | (248,552)   | (1,888)   | (250,44    |
| Comprehensive income  |      | _                                |                      |  | 780,893   | 122,689   | 903,58     |
| ► BALANCE AT<br>DECEMBER 31, 2015   |      | 3,470,308                        | 7,870,981            | (1,336,295)  | 9,887,142   | 608,858   | 10,496,00  |
| Proceeds from exercise of options and related tax effects                   | 15   | 49,307                           |                      | _  | 50,321  | _   | 50,32      |
| Compensation expense related to stock options                               | 15   | 30,176                           |                      |  | 30,176  | _   | 30,17      |
| Vested subsidiary stock incentive plans                                     | 12   | (2,967)                          | _                    |  | (2,967)   |   | (2,96      |
| Withdrawal of treasury stock  | 12   | (429,528)                        |                      |  |   |   |            |
| Dividends paid  | 12   |                                  | (277,176)            |  | (277,176)   |   | (277,17    |
| Purchase/sale of noncontrolling interests                                   |      | (1,212)                          |                      |  | (1,212)   | 13,105  | 11,89      |
| Contributions from/to noncontrolling interests                              |      |                                  | _                    |  | _   | (107,354)   | (107,35    |
| Expiration of put provisions and other reclassifications                    | 11   |                                  |                      |  |   | 9,756   | 9,75       |
| Changes in fair value of noncontrolling interests subject to put provisions | 11   | (138,112)                        |                      |  | (138,112)   |   | (138,11    |
| Net income  |      |                                  | 1,243,267            |  | 1,243,267   | 123,482   | 1,366,74   |
| Other comprehensive income (loss)   | 20   |                                  |                      | 17,283   | 17,283  | 491   | 17,77      |
| Comprehensive income  |      |                                  |                      | <u>=</u>   | 1,260,550   | 123,973   | 1,384,52   |
| ► BALANCE AT<br>DECEMBER 31, 2016   |      | 2,977,972                        | 8,837,072            | (1,319,012)  | 10,808,722  | 648,338   | 11,457,06  |

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unless otherwise noted, numbers are stated in thousands, except share data.

#### 1. The Company and basis of presentation

#### The Company

Fresenius Medical Care AG&Co. KGaA (FMC AG&Co. KGAA or the Company), a German partnership limited by shares (Kommanditgesellschaft auf Aktien), is the world's largest kidney dialysis company, based on publicly reported sales and number of patients treated. The Company provides dialysis treatment and related dialysis care services to persons who suffer from end-stage renal disease (ESRD), as well as other health care services. The Company provides dialysis products for the treatment of ESRD, including products manufactured and distributed by the Company such as hemodialysis machines, peritoneal cyclers, dialyzers, peritoneal solutions, hemodialysis concentrates, solutions and granulates, bloodlines, renal pharmaceuticals and systems for water treatment. The Company supplies dialysis clinics it owns, operates or manages with a broad range of products and also sells dialysis products to other dialysis service providers. The Company describes its other health care services as "Care Coordination". Care Coordination currently includes the coordinated delivery of pharmacy services, vascular, cardiovascular and endovascular specialty services, non-dialysis laboratory testing services, physician services, hospitalist and intensivist services, health plan services, ambulatory surgery center services and urgent care services, which, together with dialysis care services represent the Company's Health Care Services.

In these notes, "FMC AG & CO. KGAA", or the "Company", "we", "us" or "our" refers to the Company or the Company and its subsidiaries on a consolidated basis, as the context requires. "Fresenius SE" and "Fresenius SE & Co. KGaA" refer to Fresenius SE & Co. KGaA, a German partnership limited by shares resulting from the change of legal form of Fresenius SE (effective as of January 2011), a European Company (Societas Europaea) previously called Fresenius AG, a German stock corporation. "Management AG" and the "General Partner" refer to Fresenius Medical Care Management AG which is FMC AG & CO. KGAA's general partner and is wholly owned by Fresenius SE. "Management Board" refers to the members of the management board of Management AG and, except as otherwise specified, "Supervisory Board" refers to the supervisory board of FMC AG & CO. KGAA. "Ordinary shares" refers to the ordinary shares prior to the conversion in 2013 of the Company's preference shares into ordinary shares. Following the conversion, the Company refers to their ordinary shares as "shares", see note 12. The term "North America segment" refers to the North America operating segment; the term "EMEA segment" refers to the Europe, Middle East and Africa operating segment, the term "Asia-Pacific segment" refers to the Asia-Pacific operating segment, and the term "Latin America segment" refers to the Latin America operating segments, see note 22.

#### **Basis of presentation**

The accompanying consolidated financial statements have been prepared in accordance with the United States' generally accepted accounting principles (U.S. GAAP).

The preparation of consolidated financial statements in conformity with u.s. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Such financial statements reflect all adjustments that, in the opinion of management, are necessary for a fair presentation of the results of the periods presented. All such adjustments are of a normal recurring nature.

#### Summary of significant accounting policies

#### a) Principles of consolidation

The consolidated financial statements include the earnings of all companies in which the Company has legal or effective control. This includes variable interest entities (VIES) for which the Company is deemed the primary beneficiary. The Company also consolidates certain clinics that it manages and financially controls. Noncontrolling interests represent the proportionate equity interests in the Company's consolidated entities that are not wholly owned by the Company. Noncontrolling interests of acquired entities are valued at fair value. The equity method of accounting is used for investments in associated companies over which the Company has significant exercisable influence, even when the Company holds 50% or less of the common stock of the entity. All significant intercompany transactions and balances have been eliminated.

The Company has entered into various arrangements with certain legal entities whereby the entities' equity holders lack the power to direct the activities that most significantly impact the entities' performance, and the obligation to absorb expected losses and receive expected residual returns of the legal entities. In these arrangements, the entities are VIES in which the Company has been determined to be the primary beneficiary and which therefore have been fully consolidated. During 2016, as a result of the changes arising from the Financial Accounting Standards Board's (FASB) Accounting Standards Update 2015-02 (ASU 2015-02), the Company has reassessed all of its arrangements with joint ventures and other partners. With the adoption of ASU 2015-02, the Company has presented the VIE data below on a retrospective basis which is applied using the VIE entities in place as of December 31, 2016 for 2015 utilizing a pro forma presentation to ensure comparability. For further information on the Company's adoption of ASU 2015-02, see 1t) below. In the North America segment, 111 formerly consolidated VIES do not follow the variable interest entity quidance any longer, but are consolidated through contractual management agreements. In 2016, 26 VIES are now consolidated because of newly entered arrangements as well as one entity ceased to be a VIE because the arrangement was dissolved. In the EMEA segment, one VIE was liquidated. The Company has provided some or all of the following services to VIES: management, financing or product supply. Consolidated VIES generated approximately \$251,594 and \$246,983 in revenue in 2016 and 2015, respectively. At December 31, 2016 and 2015 the Company provided funding to VIES through loans and accounts receivable of \$188,299 and \$196,199, respectively.

The table below shows the carrying amounts of the assets and liabilities of VIES at December 31, 2016 and 2015:

|         | — Т. 4.6 —  |
|---------|---|
|         |   |
| 2016    | 2015  |
| 80,080  | 97,326  |
| 85,948  | 80,596  |
| 57,306  | 60,155  |
| 31,931  | 31,995  |
| 191,223 | 204,126   |
| 54,301  | 41,151  |
| 9,741   | 24,795  |
|         | 80,080<br>85,948<br>57,306<br>31,931<br>191,223<br>54,301 |

#### b) Cash and cash equivalents

Cash and cash equivalents comprise cash funds and all short-term, liquid investments with original maturities of up to three months.

#### c) Inventories

Inventories are stated at the lower of cost (determined by using the average or first-in, first-out method) or net realizable value see note 3. Costs included in inventories are based on invoiced costs and/or production costs or the marked to market valuation, as applicable. Included in production costs are material, direct labor and production overhead, including depreciation charges.

#### d) Property, plant and equipment

Property, plant, and equipment are stated at cost less accumulated depreciation see note 5. Significant improvements are capitalized; repairs and maintenance costs that do not extend the useful lives of the assets are charged to expense as incurred. Property and equipment under capital leases are stated at the present value of future minimum lease payments at the inception of the lease, less accumulated depreciation. Depreciation on property, plant and equipment is calculated using the straight-line method over the estimated useful lives of the assets ranging from 4 to 50 years for buildings and improvements with a weighted average life of 13 years and 3 to 19 years for machinery and equipment with a weighted average life of 10 years. Equipment held under capital leases and leasehold improvements are amortized using the straight-line method over the shorter of the lease term or the estimated useful life of the asset. Internal use platform software that is integral to the computer equipment it supports is included in property, plant and equipment. The Company capitalizes interest on borrowed funds during construction periods. Interest capitalized during 2016 and 2015 was \$4,954 and \$6,082, respectively.

#### e) Intangible assets and goodwill

Intangible assets such as non-compete agreements, technology, distribution rights, patents, licenses to treat, licenses to manufacture, distribute and sell pharmaceutical drugs, exclusive contracts and exclusive licenses, trade names, management contracts, application software, acute care agreements, customer relationships and lease agreements are recognized and reported apart from goodwill see note 6. Patient relationships however are not reported as separate intangible assets due to the missing contractual basis but are part of goodwill.

Goodwill and identifiable intangibles with indefinite useful lives are not amortized but tested for impairment annually or when an event becomes known that could trigger an impairment. The Company identified trade names and certain qualified management contracts as intangible assets with indefinite useful lives because, based on an analysis of all of the relevant factors, there is no foreseeable limit to the period over which those assets are expected to generate net cash inflows for the Company. Intangible assets with finite useful lives are amortized over their respective useful lives to their residual values. The Company amortizes non-compete agreements over their useful life which on average is 6 years. Technology is amortized over its useful life of 15 years. Licenses to manufacture, distribute and sell pharmaceutical drugs, exclusive contracts and exclusive licenses are amortized over their useful life which on average is 10 years. Customer relationships are amortized over their useful life of 10 years. All other intangible assets are amortized over their weighted average useful lives of 7 years. The weighted average useful life of all amortizable intangible assets is 8 years. Intangible assets with finite useful lives are evaluated for impairment when events have occurred that may give rise to an impairment.

To perform the annual impairment test of goodwill, the Company identified its reporting units and determined their carrying value by assigning the assets and liabilities, including the existing goodwill and intangible assets, to those reporting units. The reporting units are the North America segment, EMEA segment, Asia-Pacific segment and the Latin America segment. For the purpose of goodwill impairment testing, all corporate assets and liabilities are allocated to the reporting units.

In a first step, the Company compares the fair value of a reporting unit to its carrying amount. Fair value is determined using estimated future cash flows for the unit discounted by an after-tax weighted average cost of capital (WACC) specific to that reporting unit. Estimating the future cash flows involves significant assumptions, especially regarding future reimbursement rates and sales prices, number of treatments, sales volumes and costs. In determining discounted cash flows, the Company utilizes for every reporting unit, its three-year budget, projections for years for to ten and a representative growth rate for all remaining years. Projections for up to ten years are possible due to the stability of the Company's business which, results from the non-discretionary nature of the Health Care Services the Company provides, the need for products utilized to provide such services and the availability of government reimbursement for a substantial portion of our services. The reporting units' average revenue growth for the ten year planning period is within a mid single-digit range for the North America segment, EMEA segment and the Latin America segment, whereas for the Asia-Pacific segment the average revenue growth is in the high single-digits. A substantial portion of the Company's profit is generated in the North America segment. The Company expects a stable operating income margin with a higher margin in dialysis business compensating a lower margin in Care Coordination. The reporting units' respective expected growth rates for the period beyond ten years are: North America segment 1%, EMEA segment 0%, Asia-Pacific segment 4% and Latin America segment 3.5%. The discount factor is determined by the wacc of the respective reporting unit. The Company's wacc consisted of a basic rate of 5.14% for 2016. The basic rate is then adjusted by a country-specific risk rate and, if appropriate, by a factor to reflect higher risks associated with the cash flows from recent material acquisitions, until they are appropriately integrated, within each reporting unit. In 2016, WACCs for the reporting units ranged from 5.12% to 15.88%.

In the case that the fair value of the reporting unit is less than its carrying value, a second step would be performed which compares the implied fair value of the reporting unit's goodwill to the carrying value of its goodwill. If the fair value of the goodwill is less than the carrying value, the difference is recorded as an impairment.

To evaluate the recoverability of intangible assets with indefinite useful lives, the Company compares the fair values of intangible assets with their carrying values. An intangible asset's fair value is determined using a discounted cash flow approach or other methods, if appropriate.

#### f) Derivative financial instruments

Derivative financial instruments, which primarily include foreign currency forward contracts and interest rate swaps, are recognized as assets or liabilities at fair value in the balance sheet see note 19. From time to time, the Company may enter into other types of derivative instruments which are dealt with on a transaction by transaction basis. Changes in the fair value of derivative financial instruments classified as fair value hedges and in the corresponding underlying assets and liabilities are recognized periodically in earnings, while the effective portion of changes in fair value of derivative financial instruments classified as cash flow hedges is recognized in accumulated other comprehensive income (loss) (AOCI) in shareholders' equity. The ineffective portion is recognized in current net earnings. The change in fair value of derivatives that do not qualify for hedge accounting are recorded in the income statement and usually offset the changes in value recorded in the income statement for the underlying asset or liability.

#### g) Foreign currency translation

For purposes of these consolidated financial statements, the u.s. dollar is the reporting currency. Substantially all assets and liabilities of the parent company and all non-u.s. subsidiaries are translated at year-end exchange rates, while revenues and expenses are translated at average exchange rates. Adjustments for foreign currency translation fluctuations are excluded from net earnings and are reported in AOCI. In addition, the translation adjustments of certain intercompany borrowings, which are of a long-term nature, are reported in AOCI.

#### h) Revenue recognition and allowance for doubtful accounts Revenue recognition

Health Care revenues, other than the hospitalist revenues discussed below, are recognized on the date the patient receives treatment and includes amounts related to certain services, products and supplies utilized in providing such treatment. The patient is obligated to pay for health care services at amounts estimated to be receivable based upon the Company's standard rates or at rates determined under reimbursement arrangements. In the u.s., these arrangements are generally with third party payors, such as Medicare, Medicaid or commercial insurers. Outside the u.s., the reimbursement is usually made through national or local government programs with reimbursement rates established by statute or regulation.

Dialysis product revenues are recognized upon transfer of title to the customer, either at the time of shipment, upon receipt or upon any other terms that clearly define passage of title. Product revenues are normally based upon pre-determined rates that are established by contractual arrangement.

For both, Health Care revenues and Dialysis Product revenues, patients, third party payors and customers are billed at our standard rates net of contractual allowances, discounts or rebates to reflect the estimated amounts to be receivable from these payors.

In the u.s., hospitalist revenues are reported at the estimated net realizable amount from third-party payors, client hospitals, and others at the time services are provided. Third-party payors include federal and state agencies (under the Medicare and Medicaid programs), managed care health plans, and commercial insurance companies. Inpatient acute care services rendered to Medicare and Medicaid program beneficiaries are paid according to a fee-for-service schedule. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. Inpatient acute services generated through payment arrangements with managed care health plans and commercial insurance companies are recorded on an accrual basis in the period in which services are provided at established rates. Contractual adjustments and bad debts are recorded as deductions from gross revenue to determine net revenue. In addition to the net patient service revenue described below, the Company receives subsidies from hospitals to provide hospitalist services.

For services performed for patients where the collection of the billed amount or a portion of the billed amount cannot be determined at the time services are performed, health care entities must record the difference between the receivable recorded and the amount estimated to be collectible as a provision with the expense presented as a reduction of Health Care revenue. The provision includes such items as amounts due from patients without adequate insurance coverage and patient co-payment and deductible amounts due from patients with health care coverage. The Company determines the provision primarily on past collection history and reports it as "patient service bad debt provision" on the consolidated statements of income.

A portion of product revenues outside the North America segment is generated from arrangements which give the customer, typically a healthcare provider, the right to use dialysis machines. In the same contract the customer agrees to purchase the related treatment disposables at a price marked up from the standard price list. If the right to use the machine is conveyed through an operating lease, FMC AG & CO. KGAA does not recognize revenue upon delivery of the dialysis machine but recognizes revenue on the sale of disposables with revenue for the use of dialysis machines recognized over the term of the lease contract. If the lease of the machines is a sales type lease, ownership of the dialysis machine is transferred to the user upon installation of the dialysis machine at the customer site. In this type of contract, revenue is recognized in accordance with the accounting principles for sales type leases.

Any tax assessed by a governmental authority that is incurred as a result of a revenue transaction (e.g. sales tax) is excluded from revenues and the related revenue is reported on a net basis.

#### Allowance for doubtful accounts

In the North America segment for receivables generated from Health Care Services, the accounting for the allowance for doubtful accounts is based on an analysis of collection experience and recognizing the differences between payors. The Company also performs an aging of accounts receivable which enables the review of each customer and their payment pattern. From time to time, accounts receivable are reviewed for changes from the historic collection experience to ensure the appropriateness of the allowances.

The allowance for doubtful accounts in the EMEA segment, the Asia-Pacific segment, the Latin America segment and the Dialysis Products business in the North America segment is an estimate comprised of customer specific evaluations regarding their payment history, current financial stability, and applicable country specific risks for receivables that are overdue more than one year. The changes in the allowance for these receivables are recorded in selling, general and administrative as an expense.

When all efforts to collect a receivable, including the use of outside sources where required and allowed, have been exhausted, and after appropriate management review, a receivable deemed to be uncollectible is considered a bad debt and written off.

#### i) Research and development expenses

Research and development expenses are expensed as incurred.

#### j) Income taxes

Current taxes are calculated based on the profit (loss) of the fiscal year and in accordance with local tax rules of the respective tax jurisdictions. Expected and executed additional tax payments and tax refunds for prior years are also taken into account. Benefits from income tax positions have been recognized only when it was more likely than not that the Company would be entitled to the economic benefits of the tax positions. The more-likely-than-not threshold has been determined based on the technical merits that the position will be sustained upon examination. If a tax position meets the more-likely-than-not recognition threshold, management estimates the largest amount of tax benefit that is more than fifty percent likely to be realized upon settlement with a taxing authority, which becomes the amount of benefit recognized. If a tax position is not considered more likely than not to be sustained based solely on its technical merits, no benefits are recognized.

The Company recognizes deferred tax assets and liabilities for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax basis, tax credits and tax loss carryforwards. Deferred tax assets and liabilities are measured using the respective countries enacted tax rates to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled. A valuation allowance is recorded to reduce the carrying amount of the deferred tax assets to the amount more likely than not to be realized see note 16.

It is the Company's policy that assets for uncertain tax positions are recognized to the extent it is more likely than not the tax will be recovered. It is also the Company's policy to recognize interest and penalties related to its income tax positions as income tax expense.

#### k) Impairment

The Company reviews the carrying value of its long-lived assets or asset groups with definite useful lives to be held and used for impairment whenever events or changes in circumstances indicate that the carrying value of these assets may not be recoverable. Recoverability of these assets is measured by a comparison of the carrying value of an asset to the future net cash flows directly associated with the asset. If assets are considered to be impaired, the impairment recognized is the amount by which the carrying value exceeds the fair value of the asset. The Company uses a discounted cash flow approach or other methods, if appropriate, to assess fair value.

Long-lived assets to be disposed of by sale are reported at the lower of carrying value or fair value less cost to sell and depreciation is ceased. Long-lived assets to be disposed of other than by sale are considered to be held and used until disposal.

For the Company's policy related to goodwill impairment see 1e.

#### I) Debt issuance costs

Debt issuance costs related to a recognized debt liability are presented on the balance sheet as a direct deduction from the carrying amount of that debt liability. These costs are amortized over the term of the related obligation see note 9.

#### m) Self-insurance programs

Under the Company's insurance programs for professional, product and general liability, auto liability and worker's compensation claims and medical malpractice claims, the Company's largest subsidiary is partially self-insured for professional liability claims. For all other coverage, the Company assumes responsibility for incurred claims up to predetermined amounts above which third party insurance applies. Reported liabilities for the year represent estimated future payments of the anticipated expense for claims incurred (both reported and incurred but not reported) based on historical experience and existing claim activity. This experience includes both the rate of claims incidence (number) and claim severity (cost) and is combined with individual claim expectations to estimate the reported amounts.

#### n) Concentration of risk

The Company is engaged in the manufacture and sale of products for all forms of kidney dialysis, principally to healthcare providers throughout the world, and in providing kidney dialysis treatment. The Company also provides additional health care services under Care Coordination. The Company performs ongoing evaluations of its customers' financial condition and, generally, requires no collateral.

Revenues which were earned and subject to regulations under Medicare and Medicaid, governmental health-care programs administered by the United States government, were approximately 32% in 2016 and 2015 of the Company's worldwide revenues.

No single debtor other than u.s. Medicare and Medicaid accounted for more than 5% of total trade accounts receivable in any of these years. Trade accounts receivable outside the North America segment are, for a large part, due from government or government-sponsored organizations that are established in the various countries within which the Company operates. Amounts pending approval from third party payors represent less than 3% at December 31, 2016.

See note 3 for discussion of suppliers with long-term purchase commitments.

#### o) Legal contingencies

From time to time, during the ordinary course of the Company's operations, the Company is party to litigation and arbitration and is subject to investigations relating to various aspects of its business see note 18. The Company regularly analyzes current information about such claims for probable losses and provides accruals for such matters, including the estimated legal expenses and consulting services in connection with these matters, as appropriate. The Company utilizes its internal legal department as well as external resources for these assessments. In making the decision regarding the need for loss accrual, the Company considers the degree of probability of an unfavorable outcome and its ability to make a reasonable estimate of the amount of loss.

The filing of a suit or formal assertion of a claim or assessment, or the disclosure of any such suit or assertion, does not necessarily indicate that accrual of a loss is appropriate.

#### p) Earnings per share

Basic earnings per share is calculated by dividing net income attributable to shareholders by the weighted average number of shares outstanding during the year. Diluted earnings per share include the effect of all potentially dilutive instruments on shares that would have been outstanding during the years presented had the dilutive instruments been issued.

Equity-settled awards granted under the Company's stock incentive plans see note 15 are potentially dilutive equity instruments.

#### q) Treasury stock

The Company may, from time to time, acquire its own shares (treasury stock) as approved by its shareholders. The acquisition, sale or retirement of its treasury stock is recorded separately in equity. For the calculation of basic earnings per share, treasury stock is not considered outstanding and is therefore deducted from the number of shares outstanding with the value of such treasury stock shown as a reduction of the Company's equity.

#### r) Employee benefit plans

For the Company's funded benefit plans, the defined benefit obligation is offset against the fair value of plan assets (funded status). A pension liability is recognized in the consolidated balance sheets if the defined benefit obligation exceeds the fair value of plan assets. A pension asset is recognized (and reported under "Other assets and notes receivables" in the consolidated balance sheets) if the fair value of plan assets exceeds the defined benefit obligation and if the Company has a right of reimbursement against the fund or a right to reduce future payments to the fund. Changes in the funded status of a plan resulting from actuarial gains or losses and prior service costs or credits that are not recognized as components of the net periodic benefit cost are recognized through accumulated other comprehensive income, net of tax, in the year in which they occur. Actuarial gains or losses and prior service costs are subsequently recognized as components of net periodic benefit cost when realized. The Company uses December 31 as the measurement date when measuring the funded status of all plans.

#### s) Share-based plans

The grant date fair value of stock options and convertible equity instruments that are settled by delivering equity-instruments granted to the Management Board and executive employees of the group entities by FMC AG & CO. KGAA is measured using the binominal option pricing model and recognized as expense over the vesting period of the stock option plans. For certain exceptions a shorter vesting period may apply after which the stock options will not forfeit in any way. In such cases the vesting period is shortened accordingly.

The balance sheet date fair value of cash-settled phantom stocks granted to the Management Board and executive employees of the Company is calculated using the binominal option pricing model. The corresponding liability based on the balance sheet date fair value is accrued over the vesting period of the phantom stock plans. For certain exceptions a shorter vesting period may apply after which the phantom stocks will not forfeit in any way. In such cases the vesting period is shortened accordingly.

The balance sheet date fair value of cash-settled performance shares granted to the Management Board and executive employees of the Company is calculated using the Monte Carlo pricing model. The corresponding liability based on the balance sheet date fair value is accrued over the vesting period of the performance share plan. For certain exceptions a shorter vesting period may apply after which the performance shares will not forfeit in any way. In such cases the vesting period is shortened accordingly.

Two of the Company's subsidiaries are authorized to issue Incentive Units see note 15. The balance sheet date fair value of the awards under the subsidiary stock incentive plans, whereby Incentive Units are issued by certain of the Company's subsidiaries, is calculated using the Monte Carlo pricing model. The corresponding liability is accrued over the vesting period of the Incentive Units.

#### t) Recent pronouncements

#### Recently implemented accounting pronouncements

On February 18, 2015, FASB issued ASU 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis, which focuses on clarifying guidance related to the evaluation of various types of legal entities such as limited partnerships, limited liability corporations and certain security transactions for consolidation. The update is effective for fiscal years beginning after December 15, 2015, and for interim periods within fiscal years beginning after December 15, 2015. The Company has implemented ASU 2015-02 on a retrospective basis which is applied using the VIE entities in place as of December 31, 2016 for 2015 utilizing a pro forma presentation to ensure comparability. These types of legal entities are predominantly utilized in the U.S. The consolidation disclosures in "a) principles of consolidation" above were amended in relation to this ASU.

On November 20, 2015, FASB issued Accounting Standards Update 2015-17 (ASU 2015-17) Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes, which focuses on reducing the complexity of classifying deferred taxes on the balance sheet. ASU 2015-17 eliminates the current requirement for organizations to present deferred tax liabilities and assets as current and non-current in a classified balance sheet and requires the classification of all deferred tax assets and liabilities as non-current. The update is effective for fiscal years and interim periods within those years beginning after December 15, 2016. The Company adopted this ASU as of March 31, 2016. In accordance with ASU 2015-17, deferred taxes recorded as of December 31, 2015 within current assets and liabilities have been reclassified to non-current assets and liabilities in the amount of \$216,127 and \$36,399, respectively. As a result of deferred tax netting, non-current assets and liabilities were then adjusted in the amount of \$168,232.

The Company has prepared its consolidated financial statements in accordance with u.s. GAAP for the periods presented in these notes. The discussion below regarding accounting standards not yet adopted does not apply beyond the fiscal year 2016. Starting on January 1, 2017, the Company will prepare its consolidated financial statements in accordance with International Financial Reporting Standards.

#### Recent accounting pronouncements not yet adopted

On May 28, 2014, the FASB issued Accounting Standards Update 2014-09 (ASU 2014-09), Revenue from Contracts with Customers, Topic 606. Simultaneously, the IASB published its equivalent revenue standard, "IFRS 15", Revenue from Contracts with Customers. The standards are the result of a convergence project between FASB and the IASB. This update specifies how and when companies reporting under U.S. GAAP will recognize revenue as well as providing users of financial statements with more informative and relevant disclosures. ASU 2014-09 supersedes some guidance included in topic 605, Revenue Recognition, some guidance within the scope of Topic 360, Property, Plant, and Equipment, and some guidance within the scope of Topic 350, Intangibles – Goodwill and Other. This ASU applies to nearly all contracts with customers, unless those contracts are within the scope of other standards (for example, lease contracts or insurance contracts). With the issuance of Accounting Standards Update 2015-14 (ASU 2015-14), Revenue from Contracts with Customers (Topic 606): Deferral of the Effective Date on August 12, 2015, the effective date of ASU 2014-09 for public business entities, among others, was deferred from fiscal years and interim periods within those years beginning after December 15, 2016 to fiscal years and interim periods within those years beginning after December 15, 2017. Earlier adoption is permitted. There will be no impact from ASU 2014-09; however, the Company is currently evaluating the impact of IFRS 15, in conjunction with all amendments to the standard, on its consolidated financial statements. Based on the Company's evaluation, it expects differences to the current accounting mainly with regard to the calculation of the transaction price for Health Care Services provided. IFRS 15 requires the consideration of implicit price concessions when determining the transaction price. This will lead to a corresponding decrease of revenues from Health Care Services and thus will no longer be included in selling, general and administrative expenses as an allowance for doubtful accounts. The first analysis of this issue showed a decrease of revenue by approximately 2-3% without any effect on net income. A more detailed quantification of the impact of IFRS 15 is not yet possible. The Company is also evaluating accounting policy options and transition methods of IFRS 15.

On February 25, 2016, FASB issued Accounting Standards Update 2016-02 (ASU 2016-02) Leases (Subtopic 842). ASU 2016-02 is expected to increase transparency and comparability by recognizing lease assets and lease liabilities from lessees on the balance sheet and disclosing key information about leasing arrangements in the financial statements. The lessor accounting is largely unchanged. The updates are effective for fiscal years and interim periods within those years beginning after December 15, 2018. Early applications of the amendments in these updates are permitted. There will be no impact from ASU 2016-02: however, the IASB issued IFRS 16. Leases, which supersedes the current standard on lease-accounting, IAS 17, as well as the interpretations IFRIC 4, SIC-15 and SIC-27. The Company expects a balance sheet extension due to the "on balance sheet" recognition of right of use assets and liabilities for agreed lease payment obligations related to certain leased clinics and buildings which are currently classified as operating leases. Based on a first impact analysis as of December 31, 2015, using certain assumptions and simplifications, the Company expects a financial debt increase of approximately €4,000,000. Referring to the consolidated statement of income, the Company expects an EBITDA (earnings before interest, taxes, depreciation and amortization) as well as operating income improvement due to the separation of rent expenses in depreciation and interest expenses but without effect on the cash outflows. The Leverage Ratio (debt/EBITDA ratio - financial debt is compared to EBITDA adjusted for acquisitions made within the reporting period with a purchase price above a \$50,000 threshold as defined in the Amended 2012 Credit Agreement (the Amended 2012 Credit Agreement see note 9) and non-cash charges) will increase by about 0.5. The impact on the Company will depend on the contract portfolio at the effective date, as well as the transition method. The Company expects to apply the modified retrospective method after review of the analysis performed. Currently, the Company is evaluating optional exceptions of IFRS 16.

On January 5, 2016, FASB issued Accounting Standards Update 2016-01 (ASU 2016-01) Financial Instruments -Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-01 focuses on improving the recognition and measurement of financial instruments to provide users of financial statements with more decision-useful information. ASU 2016-01 affects the accounting treatment and disclosures related to financial instruments and equity instruments. The update is effective for fiscal years and interim periods within those years beginning after December 15, 2017. Earlier adoption is generally not permitted. On June 16, 2016, FASB issued Accounting Standards Update 2016-13 (ASU 2016-13) Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments. ASU 2016-13 amends guidance on reporting credit losses for assets held at amortized cost basis and available for sale financial assets. For Securities and Exchange Commission filers, these updates are effective for fiscal years and interim periods within those years beginning after December 15, 2019. Early adoption is permitted as of the fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. There will be no impact from ASU 2016-01 or ASU 2016-13; however, in July 2014, the IASB issued a new version of IFRS 9, Financial Instruments. This IFRS 9 version is considered the final and complete version, which replaces IAS 39 upon application of IFRS 9. IFRS 9 includes all prior guidance on the classification and measurement of financial assets and financial liabilities as well as hedge accounting and introduces requirements for impairment of financial instruments as well as modified requirements for the measurement categories of financial assets. The Company concluded that IFRS 9 will not be adopted early and is currently evaluating the impact on its consolidated financial statements. In accordance with IAS 39, the majority of the non-derivative financial assets are measured at amortized costs. The analysis on the business model and the contractual cash flow characteristics of each instrument is still ongoing. The requirements on the classification and measurement of non-derivative financial liabilities have not significantly changed. The Company anticipates a limited impact on its consolidated financial statements. Derivatives not designated as hedging instruments will continue to be classified and measured at fair value through profit and loss. Further, the Company intends to implement the simplified method to determine the provisions for risks from trade accounts receivable, receivables from lease contracts and capitalized contract costs according to IFRS 15. A quantification of the impact is not yet possible. Based on currently available information, derivative financial instruments presently designated as hedging instruments are also qualified for hedge accounting according to the requirements of IFRS 9. The Company is also evaluating accounting policy choices and transition methods of IFRS 9.

#### 2. Related party transactions

Fresenius SE is the Company's largest shareholder and owns 30.82% of the Company's outstanding shares, excluding treasury shares held by the Company, at December 31, 2016. The Company has entered into certain arrangements for services, leases and products with Fresenius SE or its subsidiaries and with certain of the Company's equity method investees as described in item a) below. The Company's terms related to the receivables or payables for these services, leases and products are generally consistent with the normal terms of the Company's ordinary course of business transactions with unrelated parties. Financing arrangements as described in item b) below have agreed upon terms which are determined at the time such financing transactions occur and reflect market rates at the time of the transaction. The relationship between the Company and its key management personnel who are considered to be related parties is described in item c) below. Our related party transactions are settled through Fresenius SE's cash management system where appropriate.

#### a) Service agreements, lease agreements and products

The Company is party to service agreements with Fresenius SE and certain of its affiliates (collectively, the Fresenius SE Companies) to receive services, including, but not limited to: administrative services, management information services, employee benefit administration, insurance, information technology services, tax services and treasury management services. The Company also provides central purchasing services to the Fresenius SE Companies. These related party agreements generally have a duration of 1–5 years and are renegotiated on an as needed basis when the agreement comes due. The Company provides administrative services to one of its equity method investees. In 2015, the Company also performed marketing and distribution services for certain of its equity method investees.

The Company is a party to real estate operating lease agreements with the Fresenius SE Companies, which mainly include leases for the Company's corporate headquarters in Bad Homburg, Germany and production sites in Schweinfurt and St. Wendel, Germany. The leases were re-negotiated and revised upon expiration at the end of 2016. These new lease agreements began on January 1, 2017 and expire on December 31, 2026. Certain of the office lease contracts are commercially agreed but pending formal approval by the supervisory board of Fresenius SE. The Company expects formal approval of these contracts to be granted in the first quarter of 2017 with an effective date of January 1, 2017. Based upon an appraisal, the rents under the leases represent fair market value for such properties. As of December 31, 2016 and 2015, future minimum rental payments under non-cancelable operating leases with Fresenius SE were \$18,022, including amounts pending formal approval above through September 2017, and \$24,224 as well as \$128,436 and \$16,215 with other Fresenius SE affiliates, respectively. These minimum rental payments are included within the amounts disclosed in note 17.

In addition to the above mentioned service and lease agreements, the Company sold products to the Fresenius SE Companies and made purchases from the Fresenius SE Companies and equity method investees. In addition, Fresenius Medical Care Holdings, Inc. (FMCH) purchases heparin supplied by Fresenius Kabi USA, Inc. (Kabi USA), through an independent group purchasing organization (GPO). Kabi USA is an indirect, wholly-owned subsidiary of Fresenius SE. The Company has no direct supply agreement with Kabi USA and does not submit purchase orders directly to Kabi USA. FMCH acquires heparin from Kabi USA, through the GPO contract, which was negotiated by the GPO at arm's length on behalf of all members of the GPO.

The Company entered into an agreement with a Fresenius SE company for the manufacturing of plasma collection devices. The Company agreed to produce 3,500 units which can be further increased to a maximum of 4,550 units, over the length of the five year contract. On January 1, 2015, this manufacturing business was sold to Kabi USA for \$9,327 for which a fairness opinion was obtained from a reputable global accounting firm. The disposal was accounted for as a transaction between parties under common control at the carrying amounts without the generation of profits.

In December 2010, the Company formed a renal pharmaceutical company with Galenica Ltd., named Vifor Fresenius Medical Care Renal Pharma Ltd. (VFMCRP), an equity method investee of which the Company owns 45%. The Company has entered into exclusive supply agreements to purchase certain pharmaceuticals from VFMCRP.

Below is a summary, including the Company's receivables from and payables to the indicated parties resulting from the above described transactions with related parties.

|                                 | 2016                              |  | <b>2016</b> 2015                  |  |                      | December 31,<br>2016 |                      | er 31,<br>5          |
|---------------------------------|-----------------------------------|--|-----------------------------------|--|----------------------|----------------------|----------------------|----------------------|
|                                 | Sales of<br>goods and<br>services | Purchases<br>of goods<br>and<br>services | Sales of<br>goods and<br>services | Purchases<br>of goods<br>and<br>services | Accounts receivables | Accounts<br>payables | Accounts receivables | Accounts<br>payables |
| Service agreements <sup>1</sup> |                                   |  |                                   |  |                      |                      |                      |                      |
| Fresenius SE                    | 431                               | 22,381                                   | 254                               | 20,262                                   | 139                  | 54                   | 422                  | 3,185                |
| Fresenius SE affiliates         | 3,068                             | 82,003                                   | 8,162                             | 75,900                                   | 867                  | 3,011                | 2,104                | 4,079                |
| Equity method investees         | 19,457                            | _  | 23,369                            | _  | 2,641                | _                    | 10,180               |                      |
| ► TOTAL                         | 22,956                            | 104,384                                  | 31,785                            | 96,162                                   | 3,647                | 3,065                | 12,706               | 7,264                |
| Lease agreements                |                                   |  |                                   |  |                      |                      |                      |                      |
| Fresenius SE                    | _                                 | 10,488                                   | _                                 | 9,621                                    | _                    | _                    |                      |                      |
| Fresenius SE affiliates         | _                                 | 15,183                                   | _                                 | 14,660                                   | _                    |                      |                      |                      |
| ► TOTAL                         |                                   | 25,671                                   |                                   | 24,281                                   |                      |                      |                      |                      |
| Products                        |                                   |  |                                   |  |                      |                      |                      |                      |
| Fresenius SE                    | 2                                 | _  | 5                                 | _  | _                    | _                    |                      |                      |
| Fresenius SE affiliates         | 25,846                            | 48,028                                   | 25,920                            | 37,166                                   | 8,378                | 5,046                | 8,774                | 3,768                |
| Equity method investees         | _                                 | 410,927                                  | _                                 | 275,340                                  | _                    | 58,322               | _                    | 8,253                |
| ► TOTAL                         | 25,848                            | 458,955                                  | 25,925                            | 312,506                                  | 8,378                | 63,368               | 8,774                | 12,021               |

<sup>&</sup>lt;sup>1</sup> In addition to the above shown accounts payables accrued expenses for service agreements with related parties amounted to \$3,541 and \$596 at December 31, 2016 and 2015, respectively.

#### b) Financing

The Company receives short-term financing from and provides short-term financing to Fresenius SE. The Company also utilizes Fresenius SE's cash management system for the settlement of certain intercompany receivables and payables with its subsidiaries and other related parties. As of December 31, 2016 and December 31, 2015, the Company had accounts receivables from Fresenius SE related to short-term financing in the amount of \$208,589 and \$131,252, respectively. As of December 31, 2016 and December 31, 2015, the Company had accounts payables to Fresenius SE related to short-term financing in the amount of \$196,431 and \$115,932, respectively. The interest rates for these cash management arrangements are set on a daily basis and are based on the then-prevailing overnight reference rate for the respective currencies.

On August 19, 2009, the Company borrowed €1,500 (\$1,581 at December 31, 2016 and \$1,633 at December 31, 2015) from the General Partner on an unsecured basis at 1.335%. The loan repayment has been extended periodically and is currently due August 22, 2017 with an interest rate of 1.054%. On November 28, 2013, the Company borrowed an additional €1,500 (\$1,581 at December 31, 2016 and \$1,633 at December 31, 2015) with an interest rate of 1.875% from the General Partner. This loan is due on November 24, 2017 with an interest rate of 1.021%.

The Company provided unsecured term loans to one of its equity method investees during 2015 and 2016 in the amount of CHF 78,416 (\$79,618 based upon the average exchange rate for the twelve months ended December 31, 2016). These loans were repaid in full during the first half of 2016. The loans were entered into in order to fund the 2015 sale of European marketing rights for certain renal pharmaceuticals to the same equity method investee as well

as to finance the investee's payments for license and distribution agreements. These marketing rights were sold to this equity method investee in 2015 which resulted in a gain of approximately \$11,137 after tax.

On June 12, 2014, the Company provided a one-year unsecured term loan to one of its equity method investees in the amount of \$22,500 at an interest rate of 2.5366%. This loan was repaid in full on June 12, 2015.

At December 31, 2016 and December 31, 2015, a subsidiary of Fresenius SE held unsecured Senior notes issued by the Company in the amount of  $\epsilon$ 8,300 and  $\epsilon$ 8,300 (\$8,749 at December 31, 2016 and \$9,036 at December 31, 2015), respectively. The senior notes were issued in 2011 and 2012, mature in 2021 and 2019, respectively, and each has a coupon rate of 5.25% with interest payable semiannually. For further information on these senior notes see note 9.

On December 31, 2016 the Company provided a cash advance to Fresenius SE in the amount of €36,245 (\$38,206 at December 31, 2016) on an unsecured basis at an interest rate of 0.771% which was repaid on January 2, 2017. On December 31, 2015 the Company borrowed from Fresenius SE in the amount of €14,500 (\$15,786 at December 31, 2015) at an interest rate of 0.970%. For further information on these loan agreements see note 8.

#### c) Key management personnel

Due to the legal form of a German partnership limited by shares, the General Partner holds a key management position within the Company. In addition, as key management personnel, members of the Management Board and the Supervisory Board, as well as their close relatives, are considered related parties.

The Company's Articles of Association provide that the General Partner shall be reimbursed for any and all expenses in connection with management of the Company's business, including remuneration of the members of the General Partner's supervisory board and the members of the Management Board. The aggregate amount reimbursed to the General Partner was \$22,663 and \$16,940, respectively, for its management services during 2016 and 2015 and included an annual fee of \$133 and \$133, respectively, as compensation for assuming liability as general partner. The annual fee is set at 4% of the amount of the General Partner's share capital (€3,000 as of December 31, 2016). As of December 31, 2016 and December 31, 2015, the Company had accounts receivable from the General Partner in the amount of \$183 and \$486, respectively. As of December 31, 2016 and December 31, 2015, the Company had accounts payable to the General Partner in the amount of \$15,491 and \$17,806, respectively.

The Chairman of the Company's Supervisory Board is also the Chairman of the supervisory board of Fresenius SE and of the general partner of Fresenius SE. He is also a member of the supervisory board of the Company's General Partner.

The Vice Chairman of the Company's Supervisory Board is a member of the supervisory board of the general partner of Fresenius SE and Vice Chairman of the supervisory board of the Company's General Partner. He is also Chairman of the Advisory Board of a charitable foundation that is the sole shareholder of the general partner of Fresenius SE. He is also a partner in a law firm which provided services to the Company and certain of its subsidiaries. The Company incurred expenses in the amount of \$1,392 and \$958 for these services during 2016 and 2015, respectively. Four of the six members of the Company's Supervisory Board, including the Chairman and Vice Chairman, are also members of the supervisory board of the Company's General Partner.

The Chairman of the supervisory board of the Company's General Partner is also the Chairman of the management board of the general partner of Fresenius SE, and the Chairman and Chief Executive Officer of the Management Board of the Company's General Partner is a member of the Management Board of the general partner of Fresenius SE.

#### 3. Inventories

At December 31, 2016 and December 31, 2015, inventories consisted of the following:

| — INVENTORIES —                        |           | — т. 4.8 — |
|--|-----------|------------|
| in \$ THOUS                            |           |            |
|  | 2016      | 2015       |
| Finished goods                         | 724,814   | 670,291    |
| Health care supplies                   | 381,908   | 395,342    |
| Raw materials and purchased components | 225,879   | 206,525    |
| Work in process                        | 77,233    | 68,593     |
| ► TOTAL                                | 1,409,834 | 1,340,751  |
|  |           |            |

Under the terms of certain unconditional purchase agreements, the Company is obligated to purchase approximately \$442,024 of materials, of which \$213,338 is committed at December 31, 2016 for 2017. The terms of these agreements run 1 to 5 years.

#### 4. Prepaid expenses and other current assets

At December 31, 2016 and 2015, prepaid expenses and other current assets consisted of the following:

| — PREPAID EXPENSES AND OTHER CURRENT ASSETS ————— |           | — Т. 4.9 — |
|---|-----------|------------|
| in \$ THOUS                                       |           |            |
|   | 2016      | 2015       |
| Available for sale financial assets 1             | 264,310   | 271,952    |
| Insurance recoveries                              | 220,000   | 220,000    |
| Cost report receivable from Medicare and Medicaid | 126,655   | 109,31     |
| Payments on account                               | 88,549    | 37,016     |
| Other taxes receivable                            | 79,833    | 69,684     |
| Other deferred charges                            | 68,648    | 63,210     |
| Leases receivable                                 | 57,483    | 53,11      |
| Prepaid rent                                      | 57,394    | 51,65      |
| Income taxes receivable                           | 54,959    | 131,396    |
| Receivables for supplier rebates                  | 50,168    | 48,62      |
| Derivatives                                       | 41,913    | 27,02      |
| Amounts due from managed locations                | 28,863    | 20,888     |
| Prepaid insurance                                 | 17,491    | 21,848     |
| Deposit/Guarantee/Security                        | 15,913    | 15,276     |
| Other   | 239,654   | 233,720    |
| TOTAL PREPAID EXPENSES AND OTHER CURRENT ASSETS   | 1,411,833 | 1,374,715  |

<sup>&</sup>lt;sup>1</sup> The impact on the consolidated statements of income and the consolidated statements of shareholders' equity is not material.

The item "Insurance recoveries" includes the recognized amount in relation to the NaturaLyte® and GranuFlo® agreement in principle, which partially offsets the accrued settlement amount recorded in note 7. For further information see note 18.

The item "Other" primarily includes loans to customers, receivables from employees and notes receivables.

#### 5. Property, plant and equipment

At December 31, 2016 and 2015, property, plant and equipment consisted of the following:

| ACQUISITION OR MANUFACTURING COSTS                                 |                 |                    |  |           |                        | т. 4.10 — |                  |  |
|--|-----------------|--------------------|--|-----------|------------------------|-----------|------------------|--|
|  | Jan. 1,<br>2016 | Currency<br>change | Changes in<br>consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |  |
| Land   | 65,076          | 196                | 231                                    | 3,652     | (302)                  | (293)     | 68,560           |  |
| Buildings and improvements   | 2,758,018       | (17,319)           | 14,772                                 | 181,850   | 276,449                | (54,071)  | 3,159,699        |  |
| Machinery and equipment  | 4,070,878       | (66,081)           | 17,990                                 | 527,632   | 16,618                 | (187,484) | 4,379,553        |  |
| Machinery, equipment and rental equipment under capitalized leases | 69,179          | (166)              | 1,310                                  | 17,795    | 364                    | (403)     | 88,079           |  |
| Construction in progress   | 445,431         | 257                | 1,080                                  | 312,185   | (290,854)              | (1,882)   | 466,217          |  |
| ► PROPERTY, PLANT<br>AND EQUIPMENT                                 | 7,408,582       | (83,113)           | 35,383                                 | 1,043,114 | 2,275                  | (244,133) | 8,162,108        |  |

| in \$ THOUS  |                 |                    |                                 |           |                        |           | т. 4.11 ——       |
|--|-----------------|--------------------|---------------------------------|-----------|------------------------|-----------|------------------|
|  | Jan. 1,<br>2016 | Currency<br>change | Changes in consolida-tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |
| Land   | 1,329           | (12)               | _                               | -         | -                      | 22        | 1,339            |
| Buildings and improvements   | 1,529,982       | (10,756)           | 4,729                           | 223,885   | 2,570                  | (38,328)  | 1,712,082        |
| Machinery and equipment  | 2,419,358       | (40,380)           | (4,698)                         | 421,756   | (119)                  | (163,641) | 2,632,276        |
| Machinery, equipment and rental equipment under capitalized leases | 32,339          | (454)              | (59)                            | 11,877    | (132)                  | (373)     | 43,198           |
| Construction in progress   |                 | _                  |                                 | _         |                        | _         | _                |
| ► PROPERTY, PLANT<br>AND EQUIPMENT                                 | 3,983,008       | (51,602)           | (28)                            | 657,518   | 2,319                  | (202,320) | 4,388,895        |

| in \$ THOUS, December 31   |           | — Т. 4.12 — |
|--|-----------|-------------|
|  | 2016      | 2015        |
| Land   | 67,221    | 63,747      |
| Buildings and improvements   | 1,447,617 | 1,228,036   |
| Machinery and equipment  | 1,747,277 | 1,651,520   |
| Machinery, equipment and rental equipment under capitalized leases | 44,881    | 36,840      |
| Construction in progress   | 466,217   | 445,431     |
| ▶ PROPERTY, PLANT AND EQUIPMENT                                    | 3,773,213 | 3,425,574   |

Depreciation expense for property, plant and equipment amounted to \$657,518 and \$606,964 for the years ended December 31, 2016 and 2015, respectively.

Included in machinery and equipment at December 31, 2016 and 2015 were \$670,258 and \$628,140, respectively, of peritoneal dialysis cycler machines which the Company leases to customers with end-stage renal disease on a month-to-month basis and hemodialysis machines which the Company leases to physicians under operating leases.

Accumulated depreciation related to machinery, equipment and rental equipment under capital leases was \$43,198 and \$32,339 at December 31, 2016 and 2015, respectively.

#### 6. Intangible assets and goodwill

At December 31, 2016 and 2015, the carrying value and accumulated amortization of intangible assets other than goodwill consisted of the following:

| — ACQUISITION COSTS -                |                 |                    |                                 |           |                        |           | T. 4.13 —       |
|--------------------------------------|-----------------|--------------------|---------------------------------|-----------|------------------------|-----------|-----------------|
| in \$ THOUS                          |                 |                    |                                 |           |                        |           |                 |
| Amortizable intangible assets        | Jan. 1,<br>2016 | Currency<br>change | Changes in consolida-tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31<br>2016 |
| Non-compete agreements               | 346,186         | (1,086)            | 18,901                          |           |                        | (3,063)   | 360,938         |
| Technology                           | 106,510         | (3,525)            | 73,908                          |           |                        |           | 176,893         |
| Licenses and distribution agreements | 193,280         | (488)              | 588                             | 3,404     | 293                    | (4,330)   | 192,747         |
| Customer relationships               | 262,754         | (1,188)            | 200                             | _         |                        |           | 261,766         |
| Construction in progress             | 23,333          | (169)              | 1,826                           | 11,522    | (13,101)               | (4,538)   | 18,873          |
| Self-developed software              | 140,914         | 800                |                                 | 9,927     | 2,334                  | (149)     | 153,826         |
| Other                                | 357,065         | (3,851)            | 19,589                          | 9,419     | 11,927                 | (5,024)   | 389,125         |
| ► TOTAL                              | 1,430,042       | (9,507)            | 115,012                         | 34,272    | 1,453                  | (17,104)  | 1,554,168       |
| Non-amortizable intangible assets    |                 |                    |                                 |           |                        |           |                 |
| Tradename                            | 240,655         | 37                 |                                 |           |                        |           | 240,692         |
| Management contracts                 | 7,016           | 51                 |                                 |           | (3,163)                | (407)     | 3,497           |
| ► TOTAL                              | 247,671         | 88                 |                                 |           | (3,163)                | (407)     | 244,189         |
| ► INTANGIBLE ASSETS                  | 1,677,713       | (9,419)            | 115,012                         | 34,272    | (1,710)                | (17,511)  | 1,798,35        |
| ► GOODWILL                           | 13,470,865      | (18,875)           | 648,583                         |           | 2,531                  |           | 14,103,104      |

| — AMORTIZATION —                     |                 |                    |                                 |           |                        |           | т. 4.14 ——       |
|--------------------------------------|-----------------|--------------------|---------------------------------|-----------|------------------------|-----------|------------------|
| in \$ THOUS                          |                 |                    |                                 |           |                        |           |                  |
|                                      | Jan. 1,<br>2016 | Currency<br>change | Changes in consolida-tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |
| Amortizable intangible assets        |                 |                    |                                 |           |                        |           |                  |
| Non-compete agreements               | 273,220         | (426)              |                                 | 23,258    | (12)                   | (3,060)   | 292,980          |
| Technology                           | 57,821          | -                  | _                               | 6,619     | _                      | _         | 64,440           |
| Licenses and distribution agreements | 112,167         | (611)              |                                 | 13,632    | 293                    | (4,329)   | 121,152          |
| Customer relationships               | 35,347          | (161)              | _                               | 27,137    | 587                    | _         | 62,910           |
| Construction in progress             | -               | _                  | _                               | _         |                        | _         | _                |
| Self-developed software              | 72,797          | (472)              |                                 | 16,427    | (4)                    | (19)      | 88,729           |
| Other                                | 264,621         | (2,868)            | (58)                            | 31,354    | 545                    | (3,897)   | 289,697          |
| <u>► TOTAL</u>                       | 815,973         | (4,538)            | (58)                            | 118,427   | 1,409                  | (11,305)  | 919,908          |
| Non-amortizable intangible assets    |                 |                    |                                 |           |                        |           |                  |
| Tradename                            | 31,251          | _                  | _                               | _         | _                      | _         | 31,251           |
| Management contracts                 | -               | -                  |                                 |           | _                      | _         |                  |
| ► TOTAL                              | 31,251          |                    |                                 |           |                        |           | 31,251           |
| ► INTANGIBLE ASSETS                  | 847,224         | (4,538)            | (58)                            | 118,427   | 1,409                  | (11,305)  | 951,159          |
| ► GOODWILL                           | 438,115         | (825)              |                                 |           | (632)                  |           | 436,658          |

| — NET BOOK VALUE ———————————————————————————————————— |            |            |  |
|---|------------|------------|--|
|   | 2016       | 2015       |  |
| Amortizable intangible assets                         |            |            |  |
| Non-compete agreements                                | 67,958     | 72,966     |  |
| Technology  | 112,453    | 48,689     |  |
| Licenses and distribution agreements                  | 71,595     | 81,113     |  |
| Customer relationships                                | 198,856    | 227,407    |  |
| Construction in progress                              | 18,873     | 23,333     |  |
| Self-developed software                               | 65,097     | 68,117     |  |
| Other   | 99,428     | 92,444     |  |
| TOTAL   | 634,260    | 614,069    |  |
| Non-amortizable intangible assets                     |            |            |  |
| Tradename   | 209,441    | 209,404    |  |
| Management contracts                                  | 3,497      | 7,016      |  |
| TOTAL   | 212,938    | 216,420    |  |
| INTANGIBLE ASSETS                                     | 847,198    | 830,489    |  |
| GOODWILL  | 13,666,446 | 13,032,750 |  |

The amortization on intangible assets amounted to \$118,427 and \$110,359 for the years 2016 and 2015, respectively. The table shows the estimated amortization expense of these assets for the following five years.

| in \$ THOUS                    | PENSE ——— |         |         |         | — Т. 4.16 — |
|--------------------------------|-----------|---------|---------|---------|-------------|
|                                | 2017      | 2018    | 2019    | 2020    | 2021        |
| Estimated amortization expense | 117,315   | 111,578 | 109,232 | 101,705 | 98,582      |

#### Goodwill

Changes in the carrying amount of goodwill are mainly a result of acquisitions and the impact of foreign currency translations. The Company's acquisitions consisted primarily of the purchase of clinics in the normal course of operations in 2016 and 2015 as well as the purchase of a medical technology company focusing on the treatment of lung and cardiac failure in 2016 and the purchase of a distributor in the Asia-Pacific segment in 2015. The changes to goodwill in 2016 and 2015 are as follows:

| in \$ THOUS                               |                             |                 |                             |                             |                  |           | T. 4.17 —  |
|---|-----------------------------|-----------------|-----------------------------|-----------------------------|------------------|-----------|------------|
|   | North<br>America<br>segment | EMEA<br>segment | Asia-<br>Pacific<br>segment | Latin<br>America<br>segment | Segment<br>Total | Corporate | Total      |
| ► BALANCE AS OF<br>DECEMBER 31, 2014      | 11,180,954                  | 1,018,881       | 365,351                     | 100,824                     | 12,666,010       | 416,170   | 13,082,180 |
| Goodwill acquired,<br>net of divestitures | 43,186                      | 52,484          | 22,247                      | (1,018)                     | 116,899          | _         | 116,899    |
| Reclassifications                         |                             | 4,867           | (2,774)                     | _                           | 2,093            | (2,093)   |            |
| Foreign currency translation adjustment   | (561)                       | (132,260)       | (11,250)                    | (20,531)                    | (164,602)        | (1,727)   | (166,329)  |
| ► BALANCE AS OF<br>DECEMBER 31, 2015      | 11,223,579                  | 943,972         | 373,574                     | 79,275                      | 12,620,400       | 412,350   | 13,032,750 |
| Goodwill acquired,<br>net of divestitures | 292,138                     | 314,463         | 15,152                      | 9,624                       | 631,377          | 17,206    | 648,583    |
| Reclassifications                         | 3,163                       | _               | _                           |                             | 3,163            |           | 3,163      |
| Foreign currency translation adjustment   | (341)                       | (20,331)        | (825)                       | 5,377                       | (16,120)         | (1,930)   | (18,050)   |
| ► BALANCE AS OF<br>DECEMBER 31, 2016      | 11,518,539                  | 1,238,104       | 387,901                     | 94,276                      | 13,238,820       | 427,626   | 13,666,446 |

#### 7. Accrued expenses and other current liabilities

At December 31, 2016 and 2015, accrued expenses and other current liabilities consisted of the following:

| — ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES ———————————————————————————————————— |           | — Т. 4.18 — |  |
|---|-----------|-------------|--|
|   | 2016      | 2015        |  |
| Accrued salaries, wages and incentive plan compensations                              | 743,772   | 664,996     |  |
| Unapplied cash and receivable credits   | 411,495   | 395,817     |  |
| Accrued settlement  | 280,000   | 280,000     |  |
| Accrued self-insurance  | 263,484   | 225,845     |  |
| Accrued operating expenses  | 190,364   | 236,286     |  |
| Lease obligations   | 122,402   | 105,469     |  |
| Accrued interest  | 113,571   | 121,348     |  |
| Withholding tax and VAT   | 93,777    | 84,918      |  |
| Accrued variable payments outstanding for acquisitions                                | 82,559    | 52,370      |  |
| Derivatives   | 26,897    | 11,614      |  |
| Other   | 324,864   | 324,474     |  |
| ► TOTAL ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES                                | 2,653,185 | 2,503,137   |  |

The item "Accrued settlement" includes accruals related to our NaturaLyte® and GranuFlo® agreement in principle, partially offset by insurance recoveries recorded in note 4. For further information see note 18.

The item "Other" in the table above includes accruals for legal and compliance costs, deferred income, commissions, bonuses and rebates, short-term position of pension liabilities and physician compensation.

#### 8. Short-term debt and short-term debt from related parties

At December 31, 2016 and December 31, 2015, short-term debt and short-term debt from related parties consisted of the following:

|         | - Т. 4.19 ——  |
|---------|---|
| 2016    | 2015  |
| 93,829  | 109,230   |
| 501,662 | -   |
| 7,003   | 22  |
| 602,494 | 109,252   |
| 3,162   | 19,052  |
| 605,656 | 128,304   |
|         | 93,829<br>501,662<br>7,003<br><b>602,494</b><br>3,162 |

#### Borrowings under lines of credit and further availabilities

Borrowings under lines of credit in the amount of \$93,829 and \$109,230 at December 31, 2016 and 2015, respectively, represented amounts borrowed by the Company's subsidiaries under lines of credit with commercial banks. The average interest rates on these borrowings at December 31, 2016 and 2015 were 6.49% and 6.38%, respectively.

Excluding amounts available under the Amended 2012 Credit Agreement, at December 31, 2016 and 2015, the Company had \$242,407 and \$222,888 available under other commercial bank agreements. In some instances, lines of credit are secured by assets of the Company's subsidiary that is party to the agreement or may require the Company's guarantee. In certain circumstances, the subsidiary may be required to meet certain covenants.

The Company and certain consolidated entities operate a multi-currency notional pooling cash management system. The Company met the conditions to offset balances within this cash pool for reporting purposes. At December 31, 2016 and 2015, cash and borrowings under lines of credit in the amount of \$343,094 and \$48,277 were offset under this cash management system.

#### Commercial paper program

Commercial paper programs are flexible financing instruments to obtain short-term funding on the money market. Typically, commercial paper maturities range from a few days up to under two years. The Company established a commercial paper program on January 19, 2016 under which short-term notes of up to €1,000,000 (\$1,054,100) can be issued. At December 31, 2016, the outstanding commercial paper amounted to €476,000 (\$501,752 at December 31, 2016).

#### Other

At December 31, 2016 and 2015, the Company had \$7,003 and \$22 of other debt which was mainly related to fixed payments outstanding for acquisitions.

#### Short-term debt from related parties

The Company is party to an unsecured loan agreement with Fresenius SE under which the Company or its subsidiaries may request and receive one or more short-term advances up to an aggregate amount of \$400,000 until maturity on October 30, 2017. The interest on the advance(s) will be at a fluctuating rate per annum equal to LIBOR or EURIBOR as applicable plus an applicable margin. Advances can be repaid and reborrowed. At December 31, 2016, there were no advances from Fresenius SE under this facility. At December 31, 2015, the Company borrowed from Fresenius SE in the amount of €14,500 (\$15,786 at December 31, 2015). For further information see note 2b.

#### 9. Long-term debt and capital lease obligations

As of December 31, 2016 and December 31, 2015, long-term debt and capital lease obligations consisted of the following:

| — LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS — in \$ THOUS            |           | — Т. 4.20 —— |
|---|-----------|--------------|
|   | 2016      | 2015         |
| Amended 2012 credit agreement   | 2,365,522 | 2,611,580    |
| Senior notes  | 4,923,476 | 5,325,618    |
| Convertible bonds   | 401,333   | 407,705      |
| Accounts receivable facility  | 173,965   | 50,185       |
| Capital lease obligations   | 46,143    | 40,621       |
| Other   | 55,504    | 82,113       |
| ► LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS                          | 7,965,943 | 8,517,822    |
| Less current portion  | (763,398) | (664,335)    |
| ► LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS,<br>LESS CURRENT PORTION | 7,202,545 | 7,853,487    |

The Company's long-term debt as of December 31, 2016, all of which ranks equally in rights of payment, are described as follows:

#### Amended 2012 Credit Agreement

The Company originally entered into a syndicated credit facility of \$3,850,000 and a five year period (the 2012 Credit Agreement) with a large group of banks and institutional investors (collectively, the Lenders) on October 30, 2012. On November 26, 2014, the 2012 Credit Agreement was amended to increase the total credit facility to approximately \$4,400,000 (approximately \$3,800,000 as of December 31, 2016 due to quarterly repayments and currency effects) and extend the term for an additional two years until October 30, 2019.

As of December 31, 2016, the Amended 2012 Credit Agreement consists of:

- ► A revolving credit facility of approximately \$1,400,000 comprising a \$1,000,000 revolving facility and a €400,000 revolving facility, which will be due and payable on October 30, 2019.
- A term loan facility of \$2,100,000, also scheduled to mature on October 30, 2019. Quarterly repayments of \$50,000 began in January 2015 with the remaining balance outstanding due October 30, 2019.
- ► A term loan facility of €252,000 scheduled to mature on October 30, 2019. Quarterly repayments of €6,000 began in January 2015 with the remaining balance outstanding due October 30, 2019.

Interest on the credit facilities is, at the Company's option, at a rate equal to either (i) LIBOR OF EURIBOR (as applicable) plus an applicable margin or (ii) the Base Rate as defined in the Amended 2012 Credit Agreement plus an applicable margin. At December 31, 2016 and 2015, the U.S.-dollar-denominated tranches outstanding under the Amended 2012 Credit Agreement had a weighted average interest rate of 2.15% and 1.72%, respectively. At December 31, 2016 and 2015, the euro-denominated tranche had an interest rate of 1.25% and 1.38%, respectively.

The applicable margin is variable and depends on the Company's consolidated leverage ratio which is a ratio of its consolidated funded debt less cash and cash equivalents held by the consolidated group to consolidated EBITDA (as these terms are defined in the Amended 2012 Credit Agreement).

In addition to scheduled principal payments, indebtedness outstanding under the Amended 2012 Credit Agreement would be reduced by portions of the net cash proceeds received from certain sales of assets.

Obligations under the Amended 2012 Credit Agreement are secured by pledges of capital stock of certain material subsidiaries in favor of the Lenders.

The Amended 2012 Credit Agreement contains affirmative and negative covenants with respect to the Company and its subsidiaries. Under certain circumstances these covenants limit indebtedness, investments, and restrict the creation of liens. Under the Amended 2012 Credit Agreement the Company is required to comply with a maximum consolidated leverage ratio (ratio of consolidated funded debt less cash and cash equivalents held by the consolidated group to consolidated EBITDA). Additionally, the Amended 2012 Credit Agreement provides for a limitation on dividends, share buy-backs and similar payments. Dividends to be paid are subject to an annual basket, which is €440,000 (\$463,804 at December 31, 2016) for 2017, and will increase in subsequent years. Additional dividends and other restricted payments may be made subject to the maintenance of a maximum leverage ratio.

In default, the outstanding balance under the Amended 2012 Credit Agreement becomes immediately due and payable at the option of the Lenders.

The following table shows the available and outstanding amounts under the Amended 2012 Credit Agreement at December 31, 2016 and 2015:

|                      |                                  | Maximum amount available<br>2016 |  | Balance outstanding <sup>1</sup><br>2016 |  |
|----------------------|----------------------------------|----------------------------------|--|--|--|
| Revolving credit USD | \$1,000,000                      | \$1,000,000                      | \$10,187                                 | \$10,187                                 |  |
| Revolving credit EUR | €400,000                         | \$421,640                        | _  | -  |  |
| USD term loan        | \$2,100,000                      | \$2,100,000                      | \$2,100,000                              | \$2,100,000                              |  |
| EUR term loan        | €252,000                         | \$265,633                        | €252,000                                 | \$265,633                                |  |
| ► TOTAL              |                                  | \$3,787,273                      |  | \$2,375,820                              |  |
|                      | Maximum amount available<br>2015 |                                  | Balance outstanding <sup>1</sup><br>2015 |  |  |
| Revolving credit USD | \$1,000,000                      | \$1,000,000                      | \$25,110                                 | \$25,110                                 |  |
| Revolving credit EUR | €400,000                         | \$435,480                        |  | -  |  |
| USD term loan        | \$2,300,000                      | \$2,300,000                      | \$2,300,000                              | \$2,300,000                              |  |
| EUR term loan        | €276,000                         | \$300,481                        | €276,000                                 | \$300,481                                |  |
| ► TOTAL              |                                  | \$4,035,961                      |  | \$2,625,591                              |  |

<sup>&</sup>lt;sup>1</sup> Amounts shown are excluding debt issuance costs.

At December 31, 2016 and 2015, the Company had letters of credit outstanding in the amount of \$3,550 and \$3,600, respectively, under the USD revolving credit facility, which are not included above as part of the balance outstanding at those dates but which reduce available borrowings under the applicable revolving credit facility.

### Senior notes

At December 31, 2016 and 2015, the Company's senior notes consisted of the following:

| in THOUS                                |    |             |                    |        |           | — Т. 4.22 — |
|---|----|-------------|--------------------|--------|-----------|-------------|
|   |    |             |                    |        | Book valu | ıe in \$    |
|   |    | Face amount | Maturity           | Coupon | 2016      | 2015        |
| Issuer/Transaction                      |    |             |                    |        |           |             |
| FMC Finance VI S.A. 2010                |    | 250,000     | July 15, 2016      | 5.50%  | _         | 271,409     |
| FMC Finance VIII S.A. 2011 <sup>1</sup> | €  | 100,000     | October 15, 2016   | 3.21%  | _         | 108,735     |
| FMC US Finance, Inc. 2007               | \$ | 500,000     | July 15, 2017      | 6.875% | 499,098   | 497,363     |
| FMC Finance VIII S.A. 2011              | €  | 400,000     | September 15, 2018 | 6.50%  | 418,665   | 430,600     |
| FMC US Finance II, Inc. 2011            | \$ | 400,000     | September 15, 2018 | 6.50%  | 397,275   | 395,678     |
| FMC US Finance II, Inc. 2012            | \$ | 800,000     | July 31, 2019      | 5.625% | 797,560   | 796,505     |
| FMC Finance VIII S.A. 2012              | €  | 250,000     | July 31, 2019      | 5.25%  | 262,464   | 270,655     |
| FMC US Finance II, Inc. 2014            | \$ | 500,000     | October 15, 2020   | 4.125% | 496,798   | 495,944     |
| FMC US Finance, Inc. 2011               | \$ | 650,000     | February 15, 2021  | 5.75%  | 643,708   | 642,167     |
| FMC Finance VII S.A. 2011               |    | 300,000     | February 15, 2021  | 5.25%  | 314,235   | 324,045     |
| FMC US Finance II, Inc. 2012            | \$ | 700,000     | January 31, 2022   | 5.875% | 696,834   | 696,086     |
| FMC US Finance II, Inc. 2014            | \$ | 400,000     | October 15, 2024   | 4.75%  | 396,839   | 396,431     |
| ► TOTAL                                 |    |             |                    |        | 4,923,476 | 5,325,618   |

<sup>&</sup>lt;sup>1</sup> This note carried a variable interest rate which was 3.21% at the last interest fixing.

All senior notes are unsecured and guaranteed on a senior basis jointly and severally by the Company and by FMCH and Fresenius Medical Care Deutschland GmbH (D-GmbH), (together with FMCH, the Guarantor Subsidiaries). The issuers may redeem the senior notes at any time at 100% of principal plus accrued interest and a premium calculated pursuant to the terms of the indenture. The holders have the right to request that the issuers repurchase the senior notes at 101% of principal plus accrued interest upon the occurrence of a change of control of the Company followed by a decline in the ratings of the respective senior notes.

The Company has agreed to a number of covenants to provide protection to the holders which, under certain circumstances, limit the ability of the Company and its subsidiaries to, among other things, incur debt, incur liens, engage in sale-leaseback transactions and merge or consolidate with other companies or sell assets. At December 31, 2016, the Company was in compliance with all of its covenants under the senior notes.

### Convertible bonds

On September 19, 2014, the Company issued €400,000 (\$514,080 at issuance) principal amount of equity-neutral convertible bonds (the convertible bonds) which have a coupon of 1.125% and are due on January 31, 2020. The bonds were issued at par. The current conversion price is €73.6054. Beginning November 2017, bond holders can exercise the conversion rights embedded in the bonds at certain dates. In order to fully offset the economic exposure from the conversion feature, the Company purchased call options on its shares (share options). Any increase of the Company's share price above the conversion price would be offset by a corresponding value increase of the share options. The Company will amortize the remaining cost of these options and various other offering costs over the life of these bonds in the amount of €19,265 (\$20,307 at December 31, 2016), effectively increasing the total interest rate to 2.611%. The convertible bonds are jointly and severally guaranteed by FMCH and D-GmbH.

### Accounts receivable facility

The Company refinanced the accounts receivable facility on December 6, 2016 for a term expiring on December 6, 2019 with the available borrowings of \$800,000.

The following table shows the available and outstanding amounts under the accounts receivable facility at December 31, 2016 and December 31, 2015.

| in \$THOUS                   |                                       |         |                                  | — Т. 4.23 — |
|------------------------------|---------------------------------------|---------|----------------------------------|-------------|
|                              | Maximum amount available <sup>1</sup> |         | Balance outstanding <sup>2</sup> |             |
|                              | 2016                                  | 2015    | 2016                             | 2015        |
| Accounts receivable facility | 800,000                               | 800,000 | 175,000                          | 51,000      |

<sup>&</sup>lt;sup>1</sup> Subject to availability of sufficient accounts receivable meeting funding criteria.

The Company also had letters of credit outstanding under the accounts receivable facility in the amount of \$15,647 at December 31, 2016 and \$16,622 at December 31, 2015. These letters of credit are not included above as part of the balance outstanding at December 31, 2016 and 2015; however, they reduce available borrowings under the accounts receivable facility.

Under the accounts receivable facility, certain receivables are sold to NMC Funding Corporation (NMC Funding), a wholly-owned subsidiary. NMC Funding then assigns percentage ownership interests in the accounts receivable to certain bank investors. Under the terms of the Accounts Receivable Facility, NMC Funding retains the right, at any time, to recall all the then outstanding transferred interests in the accounts receivable. Consequently, the receivables remain on the Company's consolidated balance sheet and the proceeds from the transfer of percentage ownership interests are recorded as long-term debt.

NMC Funding pays interest to the bank investors calculated based on the commercial paper rates for the particular tranches selected. At December 31, 2016 and 2015, the interest rate was 1.00% and 0.89%, respectively. Refinancing fees, which include legal costs and bank fees, are amortized over the term of the facility.

### Other

At December 31, 2016 and 2015, in conjunction with certain acquisitions and investments, the Company had fixed payments outstanding for acquisitions totaling approximately \$25,895 and \$4,115, respectively, of which \$16,073 and \$2,597, respectively, were classified as the current portion of long-term debt.

# Annual payments

Aggregate annual payments applicable to the Amended 2012 Credit Agreement, senior notes, the Convertible Bonds, the accounts receivable facility, capital leases and other borrowings for the five years subsequent to December 31, 2016 and thereafter are:

| in \$ THO       | AL PAYMENT | s         |           |         |         |            | - T. 4.24 |
|-----------------|------------|-----------|-----------|---------|---------|------------|-----------|
|                 | 2017       | 2018      | 2019      | 2020    | 2021    | Thereafter | Total     |
| Annual payments | 764,300    | 1,064,456 | 3,178,459 | 930,017 | 972,874 | 1,115,424  | 8,025,530 |

<sup>&</sup>lt;sup>2</sup> Amounts shown are excluding debt issuance costs.

# 10. Employee benefit plans

### General

FMC AG & CO. KGAA recognizes pension costs and related pension liabilities for current and future benefits to qualified current and former employees of the Company. The Company's pension plans are structured in accordance with the differing legal, economic and fiscal circumstances in each country. The Company currently has two types of plans, defined benefit and defined contribution plans. In general, plan benefits in defined benefit plans are based on all or a portion of the employees' years of services and final salary. Plan benefits in defined contribution plans are determined by the amount of contribution by the employee and the employer, both of which may be limited by legislation, and the returns earned on the investment of those contributions.

Upon retirement under defined benefit plans, the Company is required to pay defined benefits to former employees when the defined benefits become due. Defined benefit plans may be funded or unfunded. The Company has five major defined benefit plans, one funded plan in the U.S. and one in France as well as one unfunded plan in Germany and two in France.

Starting 2016, the defined benefit plans in France were transferred from "Benefit plans offered by other subsidiaries" to the detailed reconciliations of the funded status and the plan assets, retrospectively for 2015. The adjustment of the benefit obligation at the beginning of 2015 has been implemented through the position "Other adjustments".

Actuarial assumptions generally determine benefit obligations under defined benefit plans. The actuarial calculations require the use of estimates. The main factors used in the actuarial calculations affecting the level of the benefit obligations are: assumptions on life expectancy, the discount rate and future salary and benefit levels. Under the Company's funded plans, assets are set aside to meet future payment obligations. An estimated return on the plan assets is recognized as income in the respective period. Actuarial gains and losses are generated when there are variations in the actuarial assumptions and by differences between the actual and the estimated projected benefits obligations and the return on plan assets for that year. The Company's pension liability is impacted by these actuarial gains or losses.

Under defined contribution plans, the Company pays defined contributions to an independent third party as directed by the employee during the employee's service life, which satisfies all obligations of the Company to the employee. The employee retains all rights to the contributions made by the employee and to the vested portion of the Company paid contributions upon leaving the Company. The Company has a defined contribution plan in the U.S.

# Defined benefit pension plans

During the first quarter of 2002 FMCH, the Company's U.S. subsidiary, curtailed its defined benefit and supplemental executive retirement plans. Under the curtailment amendment for substantially all employees eligible to participate in the plan, benefits have been frozen as of the curtailment date and no additional defined benefits for future services will be earned. The Company has retained all employee benefit obligations as of the curtailment date. Each year FMCH contributes to the plan covering United States employees at least the minimum amount required by the Employee Retirement Income Security Act of 1974, as amended. In 2016, FMCH's minimum funding requirement was \$9,600. In addition to the compulsory contributions, the Company voluntarily provided \$100,965 to the defined benefit plan of which \$100,000 was contributed in the third quarter of 2016. Expected funding for 2017 is \$1,180.

The benefit obligation for all defined benefit plans at December 31, 2016, was \$855,861 (2015: \$822,626) which consists of the gross benefit obligation of \$438,235 (2015: \$477,667) for the U.S. plan and of \$4,231 (2015: \$4,063) for the French plan, which are funded by plan assets, and the benefit obligation of \$404,779 (2015: \$333,320) for the German unfunded plan and \$8,616 (2015: \$7,576) for the two French unfunded plans.

The following table shows the changes in benefit obligations, the changes in plan assets, the funded status of the pension plans and the net pension liability. Benefits paid as shown in the changes in benefit obligations represent payments made from both the funded and unfunded plans while the benefits paid as shown in the changes in plan assets include only benefit payments from the Company's funded benefit plan.

| in \$ THOUS  |   | T. 4.25 —                           |
|--|---|-------------------------------------|
|  | 2016  | 2015                                |
| Change in benefit obligation   |   |                                     |
| Benefit obligation at January 1  | 822,626                                       | 877,722                             |
| Foreign currency translation   | (15,151)                                      | (40,646                             |
| Other adjustments  |   | 11,772                              |
| Service cost   | 25,335  | 25,825                              |
| Interest cost  | 29,330  | 28,016                              |
| Amendments   |   | (410                                |
| Transfer of plan participants  | 31  | (102                                |
| Actuarial (gain) loss  | 36,757  | (56,250                             |
| Benefits paid  | (34,008)                                      | (23,163                             |
| Curtailments and settlements   | (9,059)                                       | (138                                |
| ► BENEFIT OBLIGATION AT DECEMBER 31  | 855,861                                       | 822,626                             |
| Change in plan assets Fair value of plan assets at January 1   |   |                                     |
|  | 260 260                                       | 270 050                             |
|  | 260,260                                       | 270,858                             |
| Foreign currency translation   | (3)   | 270,858                             |
| Foreign currency translation Other adjustments   | (3)   | 102                                 |
| Foreign currency translation Other adjustments Actual return on plan assets  | (3)<br>-<br>13,225                            | 102<br>(11,158                      |
| Foreign currency translation Other adjustments Actual return on plan assets Employer contributions   | (3)<br>-<br>13,225<br>110,565                 | 102<br>(11,158<br>20,098            |
| Foreign currency translation Other adjustments Actual return on plan assets  | (3) - 13,225 110,565 (30,707)                 | 102<br>(11,158                      |
| Foreign currency translation Other adjustments Actual return on plan assets Employer contributions Benefits paid Settlements   | (3) - 13,225 110,565 (30,707) (9,005)         | 102<br>(11,158<br>20,098<br>(19,640 |
| Foreign currency translation Other adjustments Actual return on plan assets Employer contributions Benefits paid Settlements   | (3) - 13,225 110,565 (30,707)                 | 102<br>(11,158<br>20,098            |
| Foreign currency translation Other adjustments Actual return on plan assets Employer contributions Benefits paid Settlements  FAIR VALUE OF PLAN ASSETS AT DECEMBER 31 | (3) - 13,225 110,565 (30,707) (9,005)         | 102<br>(11,158<br>20,098<br>(19,640 |
| Foreign currency translation Other adjustments Actual return on plan assets Employer contributions Benefits paid Settlements   | (3) - 13,225 110,565 (30,707) (9,005) 344,335 | 102<br>(11,158<br>20,098<br>(19,640 |

Benefit plans offered by the U.S., Germany and France contain a pension liability of \$511,526 and \$562,366 at December 31, 2016 and 2015, respectively. The pension liability consists of a current portion of \$4,726 (2015: \$4,393) which is recognized as a current liability in the line item "Accrued expenses and other current liabilities" in the balance sheet. The non-current portion of \$506,800 (2015: \$557,973) is recorded as non-current pension liability in the balance sheet. Approximately 74% of the beneficiaries are located in the U.S. and 6% in France with the majority of the remaining 20% located in Germany.

The accumulated benefit obligation for all defined benefit pension plans with an obligation in excess of plan assets was \$780,820 and \$759,171 at December 31, 2016 and 2015, respectively; the related plan assets had a fair value of \$344,335 and \$260,260 at December 31, 2016 and 2015, respectively.

Benefit plans offered by other subsidiaries outside of the u.s., Germany and France contain separate benefit obligations. The total net pension liability for these other plans was \$35,550 and \$30,059 at December 31, 2016 and 2015 respectively and consists of a pension asset of \$0 (2015: \$61) recognized as "Other non-current assets and notes receivables" and a current pension liability of \$2,083 (2015: \$2,765), which is recognized as a current liability in the line item "Accrued expenses and other current liabilities". The non-current pension liability of \$33,467 (2015: \$27,355) for these plans is recorded as "Non-current pension liability" in the balance sheet.

At December 31, 2016 the weighted average duration of the defined benefit obligation was 19 years (2015: 18 years).

Table 4.26 reflects pre-tax effects of actuarial losses (gains) in other comprehensive income (OCI) relating to pension liabilities. At December 31, 2016, there are no cumulative effects of prior service costs included in other comprehensive income.

| OTHER COMPREHENSIVE INCOME (LOSS)  RELATED TO PENSION LIABILITIES | ——— Т. 4.26 —               |
|---|-----------------------------|
| in \$ THOUS   |                             |
|   | Actuarial<br>(gains) losses |
| ► ACTUARIAL (GAINS) LOSSES RECOGNIZED IN OCI AT DECEMBER 31, 2014 | 438,128                     |
| Actuarial (gain) loss for the year                                | (28,687)                    |
| Other adjustments   | 1,167                       |
| Prior service costs (credit)                                      | (503)                       |
| Amortization of unrealized losses                                 | (34,625)                    |
| Foreign currency translation                                      | (19,186)                    |
| ACTUARIAL (GAINS) LOSSES RECOGNIZED IN OCI AT DECEMBER 31, 2015   | 356,294                     |
|   |                             |
| Actuarial (gain) loss for the year                                | 39,014                      |
| Prior service costs (credit)                                      | 55                          |
| Amortization of unrealized losses                                 | (30,811)                    |
| Foreign currency translation                                      | (6,794                      |
| ► ACTUARIAL (GAINS) LOSSES RECOGNIZED IN OCI AT DECEMBER 31, 2016 | 357,758                     |

The actuarial loss expected to be amortized from other comprehensive income into net periodic pension cost over the next year is \$29,288.

The discount rates for all plans are based upon yields of portfolios of highly rated debt instruments with maturities that mirror the plan's benefit obligation. The Company's discount rates at December 31, 2016 and at December 31, 2015 are the weighted average of these plans based upon their benefit obligations.

The following weighted-average assumptions were utilized in determining benefit obligations at December 31:

| WEIGHTED-AVERAGE ASSUMPTIONS FOR BENEFIT OBLIGATIONS ———————————————————————————————————— |      | - Т. 4.27 |
|---|------|-----------|
|   | 2016 | 2015      |
| Discount rate   | 3.25 | 3.67      |
| Rate of compensation increase   | 3.23 | 3.27      |

# Sensitivity analysis

Increases and decreases in principal actuarial assumptions by 0.5 percentage points would affect the pension liability at December 31, 2016 as follows:

| in \$ THOUS                   |               | — Т. 4.28 ——  |
|-------------------------------|---------------|---------------|
|                               | 0.5% increase | 0.5% decrease |
| Discount rate                 | (75,036)      | 86,517        |
| Rate of compensation increase | 12,286        | (12,095)      |
| Rate of pensions increase     | 31,285        | (28,276)      |

The sensitivity analysis was calculated based on the average duration of the pension obligations determined at December 31, 2016. The calculations were performed isolated for each significant actuarial parameter, in order to show the effect on the fair value of the pension liability separately.

The sensitivity analysis for compensation increases and for pension increases excludes the u.s. pension plan because it is frozen and therefore is not affected by changes from these two actuarial assumptions.

The defined benefit pension plans' net periodic benefit costs are comprised of the following components for each of the years ended December 31:

|   |          | T. 4.29 —— |
|---|----------|------------|
|   | 2016     | 2015       |
| Service cost                                | 25,335   | 25,825     |
| Interest cost                               | 29,330   | 28,016     |
| Expected return on plan assets              | (15,482) | (16,405)   |
| Amortization of unrealized losses           | 30,811   | 34,625     |
| Amortization of prior service cost (credit) | (55)     | 94         |
| Settlement loss (gain)                      | (54)     | (138)      |
| ► NET PERIODIC BENEFIT COSTS                | 69,885   | 72,017     |

Net periodic benefit cost is allocated as personnel expense within costs of revenues, selling, general and administrative expense or research and development expense. This is depending upon the area in which the beneficiary is employed.

The following weighted-average assumptions were used in determining net periodic benefit cost for the year ended December 31:

| FOR NET PERIODIC BENEFIT COSTS  in % |      | — Т. 4.30 —— |
|--------------------------------------|------|--------------|
|                                      | 2016 | 2015         |
| Discount rate                        | 3.67 | 3.21         |
| Expected return of plan assets       | 6.00 | 6.00         |
| Rate of compensation increase        | 3.27 | 3.26         |

Expected benefit payments for the next five years and in the aggregate for the five years thereafter are as follows:

| in \$ THOUS               |        |        |        |        | —— 1   | Г. 4.31   |
|---------------------------|--------|--------|--------|--------|--------|-----------|
|                           | 2017   | 2018   | 2019   | 2020   | 2021   | 2022-2026 |
| Expected benefit payments | 23,145 | 24,496 | 26,411 | 28,617 | 30,635 | 182,971   |

# Plan assets

The following table presents the fair values of the Company's pension plan assets at December 31, 2016 and 2015.

| in \$ THOUS                                      |         |  |                                 |  |
|--|---------|--|---------------------------------|--|
|  |         | Fair value measur  | ements 2016                     |  |
|  |         | Quoted prices in<br>active markets for<br>identical assets | Significan<br>observable inputs |  |
| Asset category                                   | Total   | (Level 1)  | (Level 2                        |  |
| Equity investments                               |         |  |                                 |  |
| Index funds <sup>1</sup>                         | 85,448  | (2,102)  | 87,550                          |  |
| Fixed income investments                         |         |  |                                 |  |
| Government securities <sup>2</sup>               | 2,502   | 1,902  | 600                             |  |
| Corporate bonds <sup>3</sup>                     | 220,318 | -  | 220,318                         |  |
| Other bonds <sup>4</sup>                         | 5,628   | _  | 5,628                           |  |
| U.S. treasury money market funds <sup>5</sup>    | 30,337  | 30,337   |                                 |  |
| Other types of investments                       |         |  |                                 |  |
| Cash, money market and mutual funds <sup>6</sup> | 102     | 102  |                                 |  |
| ► TOTAL  | 344,335 | 30,239   | 314,096                         |  |
|  |         | Fair value measurements 2015                               |                                 |  |
|  | •       | Quoted prices in<br>active markets for<br>identical assets | Significan<br>observable input: |  |
| Asset category                                   | Total   | (Level 1)  | (Level 2                        |  |
| Equity investments                               |         |  |                                 |  |
| Index funds <sup>1</sup>                         | 64,828  | 98   | 64,730                          |  |
| Fixed income investments                         |         |  |                                 |  |
| Government securities <sup>2</sup>               | 4,815   | 4,269  | 546                             |  |
| Corporate bonds <sup>3</sup>                     | 169,717 | -  | 169,71                          |  |
| Other bonds <sup>4</sup>                         | 7,794   | -  | 7,794                           |  |
| U.S. treasury money market funds <sup>5</sup>    | 13,003  | 13,003   |                                 |  |
| Other types of investments                       |         |  |                                 |  |
| Cash, money market and mutual funds <sup>6</sup> | 103     | 103  |                                 |  |
|  |         |  |                                 |  |

This category comprises low-cost equity index funds not actively managed that track the S&P 500, S&P 400, Russell 2000, MSCI Emerging Markets Index and the Morgan Stanley International EAFE Index.

This category comprises fixed income investments by the U.S. government and government sponsored entities.

This category primarily represents investment grade bonds of U.S. issuers from diverse industries.

This category comprises private placement bonds as well as collateralized mortgage obligations.

This category represents funds that invest in U.S. treasury obligations directly or in U.S. treasury backed obligations.

This category represents cash, money market funds as well as mutual funds comprised of high grade corporate bonds.

The methods and inputs used to measure the fair value of plan assets are as follows:

- ▶ Common stocks are valued at their market prices at the balance sheet date.
- ▶ Index funds are valued based on market guotes.
- ▶ Government bonds are valued based on both market prices and market quotes.
- ▶ Corporate bonds and other bonds are valued based on market quotes at the balance sheet date.
- ► Cash is stated at nominal value which equals the fair value.
- U.S. Treasury money market funds as well as other money market and mutual funds are valued at their market price.

# Plan investment policy and strategy in the u.s.

The Company periodically reviews the assumption for long-term expected return on pension plan assets. As part of the assumptions review, a range of reasonable expected investment returns for the pension plan as a whole was determined based on an analysis of expected future returns for each asset class weighted by the allocation of the assets. The range of returns developed relies both on forecasts, which include the actuarial firm's expected long-term rates of return for each significant asset class or economic indicator, and on broad-market historical benchmarks for expected return, correlation, and volatility for each asset class. As a result, the Company's expected rate of return on pension plan assets was 6% for 2016.

The Company's overall investment strategy is to achieve a mix of approximately 98% of investments for long-term growth and income and 2% in cash or cash equivalents. Investment income and cash or cash equivalents are used for near-term benefit payments. Investments are governed by the investment policy and include well diversified index funds or funds targeting index performance.

The investment policy, utilizing a revised target investment allocation in a range around 30% equity and 70% long-term u.s. corporate bonds, considers that there will be a time horizon for invested funds of more than five years. The total portfolio will be measured against a custom index that reflects the asset class benchmarks and the target asset allocation. The Plan policy does not allow investments in securities of the Company or other related party securities. The performance benchmarks for the separate asset classes include: S&P 500 Index, S&P 400 Mid-Cap Index, Russell 2000 Index, MSCI EAFE Index, MSCI Emerging Markets Index and Barclays Capital Long-Corporate Bond Index.

### **Defined contribution plans**

Most FMCH employees are eligible to join a 401(k) savings plan. Employees can deposit up to 75% of their pay up to a maximum of \$18 if under 50 years old (\$24 if 50 or over) under this savings plan. The Company will match 50% of the employee deposit up to a maximum Company contribution of 3% of the employee's pay. The Company's total expense under this defined contribution plan for the years ended December 31, 2016 and 2015, was \$48,458 and \$46,267, respectively.

# FRESENIUS MEDICAL CARE 2016

# 11. Noncontrolling interests subject to put provisions and other temporary equity

The Company has potential obligations to purchase the noncontrolling interests held by third parties in certain of its consolidated subsidiaries. These obligations are in the form of put provisions and are exercisable at the third-party owners' discretion within specified periods as outlined in each specific put provision. If these put provisions were exercised, the Company would be required to purchase all or part of third-party owners' noncontrolling interests at the appraised fair value at the time of exercise. The methodology the Company uses to estimate the fair values of the noncontrolling interest subject to put provisions assumes the greater of net book value or a multiple of earnings, based on historical earnings, development stage of the underlying business and other factors. Additionally, there are put provisions that are valued by an external valuation firm. The external valuation estimates the fair values using a combination of discounted cash flows and a multiple of earnings and/or revenue. The estimated fair values of the noncontrolling interests subject to these put provisions can also fluctuate, the discounted cash flows and the implicit multiple of earnings and/or revenue at which these noncontrolling interest obligations may ultimately be settled could vary significantly from our current estimates depending upon market conditions.

At December 31, 2016 and 2015, the Company's potential obligations under these put options were \$1,234,888 and \$1,023,755, respectively. At December 31, 2016 and 2015, put options with an aggregate purchase obligation of \$303,913 and \$258,552, respectively, were exercisable. In the last three fiscal years ending December 31, 2016, eleven such put provisions have been exercised for a total consideration of \$10,465.

The following is a roll forward of noncontrolling interests subject to put provisions for the years ended December 31, 2016 and 2015:

| — NONCONTROLLING INTERESTS SUBJECT TO PUT PROVISIONS in \$ THOUS |           | — Т. 4.33 — |  |
|--|-----------|-------------|--|
|  | 2016      | 2015        |  |
| ▶ BEGINNING BALANCE AS OF JANUARY 1                              | 1,023,755 | 824,658     |  |
| Contributions to noncontrolling interests                        | (187,354) | (164,830)   |  |
| Purchase/sale of noncontrolling interests                        | 57,707    | 7,915       |  |
| Contributions from noncontrolling interests                      | 32,259    | 16,749      |  |
| Expiration of put provisions and other reclassifications         | (9,756)   | 5,206       |  |
| Changes in fair value of noncontrolling interests                | 138,112   | 178,003     |  |
| Net income   | 182,102   | 159,127     |  |
| Other comprehensive income (loss)                                | (1,937)   | (3,073)     |  |
| ► ENDING BALANCE AS OF DECEMBER 31                               | 1,234,888 | 1,023,755   |  |

In addition to the amounts in the table above, other temporary equity related to the subsidiary stock incentive plan was \$6,200 and \$4,613 at December 31, 2016 and 2015, respectively see note 15.

# 12. Shareholders' equity

### Capital stock

At December 31, 2016, the Company's share capital consists of 306,221,840 bearer shares without par value (Stückaktien) and a nominal value of €1.00 each. The Company's share capital has been fully paid in.

The General Partner has no equity interest in the Company and, therefore, does not participate in either the assets or the profits and losses of the Company. However, the General Partner is compensated for all outlays in connection with conducting the Company's business, including the remuneration of members of its Management Board and its supervisory board see note 2.

The general meeting of a partnership limited by shares may approve authorized capital (genehmigtes Kapital). The resolution creating authorized capital requires the affirmative vote of a majority of three quarters of the capital represented at the vote and may authorize the General Partner and its Management Board to issue new shares up to a stated amount for a period of up to five years. The nominal value of any proposed increase of the authorized capital may not exceed half of the issued capital stock at the time of the authorization.

In addition, the general meeting of a partnership limited by shares may create conditional capital (bedingtes Kapital) for the purpose of issuing (i) new shares to holders of convertible bonds or other securities which grant a right to shares, (ii) new shares as the consideration in a merger with another company, or (iii) new shares offered to management or employees. In each case, the authorizing resolution requires the affirmative vote of a majority of three quarters of the capital represented at the vote. The nominal value for any proposed increase of the conditional capital may not exceed half or, in the case of conditional capital created for the purpose of issuing shares to management and employees, 10% of the Company's issued capital at the time of the resolution.

All resolutions increasing the capital of a partnership limited by shares also require the consent of the General Partner in order for the resolutions to go into effect.

### Authorized capital

By resolution of the Company's Annual General Meeting (AGM) on May 19, 2015, the General Partner was authorized, with the approval of the Supervisory Board, to increase, on one or more occasions, the Company's share capital until May 18, 2020 up to a total of €35,000 through issue of new bearer ordinary shares for cash contributions, "Authorized Capital 2015/1". Additionally, the newly issued shares may be taken up by a credit and/or financial institution or a consortium of such credit and/or financial institutions retained by the General Partner with the obligation to offer them to the shareholders of the Company. The General Partner is entitled, subject to the approval of the supervisory board, to exclude the pre-emption rights of the shareholders. However, such an exclusion of pre-emption rights will be permissible only for fractional amounts. No Authorized Capital 2015/1 has been issued at December 31, 2016.

In addition, by resolution of the AGM of shareholders on May 19, 2015, the General Partner was authorized, with the approval of the Supervisory Board, to increase, on one or more occasions, the share capital of the Company until May 18, 2020 up to a total of €25,000 through the issue of new bearer ordinary shares for cash contributions or contributions in kind, "Authorized Capital 2015/II". The new shares can also be obtained by a credit and/or financial institution or a consortium of such credit and/or financial institutions retained by the General Partner with the obligation to offer the shares to the Company's shareholders for subscription. The General Partner is entitled, subject to the approval of the Supervisory Board, to exclude the pre-emption rights of the shareholders. However, such exclusion of pre-emption rights will be permissible only if (i) in case of a capital increase against cash contributions,

the nominal value of the issued shares does not exceed 10% of the nominal share value of the Company's share capital and the issue price for the new shares is at the time of the determination by the General Partner not significantly lower than the stock price of the existing listed shares of the same class and with the same rights or, (ii) in case of a capital increase against contributions in kind, the purpose of such increase is to acquire an enterprise, parts of an enterprise or an interest in an enterprise. No Authorized Capital 2015/II has been issued at December 31, 2016.

Authorized Capital 2015/I and Authorized Capital 2015/II became effective upon registration with the commercial register of the local court in Hof an der Saale on June 10, 2015.

### Conditional capital

By resolution of the Company's AGM on May 12, 2011, the Company's share capital was conditionally increased with regards to the 2011 Stock Option Plan (2011 SOP) by up to €12,000 subject to the issue of up to twelve million no par value bearer ordinary shares with a calculated proportionate value of €1.00 each. The conditional capital increase can only be used for the purposes of servicing stock options under the 2011 SOP, with each stock option awarded exercisable for one ordinary share. The Company has the right to deliver ordinary shares that it owns or purchases in the market in lieu of increasing capital by issuing new shares. For further information see note 15.

By resolution of the Company's AGM on May 9, 2006, as amended by the resolution of the Company's AGM on May 15, 2007, resolving a three-for-one share split, the Company's share capital was conditionally increased by up to €15,000 corresponding to 15 M ordinary shares with no par value and a calculated proportionate value of €1.00 each. This conditional capital increase can only be used for the purposes of servicing stock options under the Company's stock option plan 2006 with each stock option awarded exercisable for one ordinary share see note 15. The Company has the right to deliver ordinary shares that it owns or purchases in the market in lieu of increasing capital by issuing new shares.

Through the Company's other employee participation programs, the Company has issued stock option/subscription rights (Bezugsrechte) to employees and the members of the Management Board of the General Partner and employees and members of management of affiliated companies that entitle these persons to receive shares. At December 31, 2016, 6,067,167 options remained outstanding with a remaining average term of five years under these programs. For the year ending December 31, 2016, 907,720 options had been exercised under these employee participation plans see note 15.

As the result of the Company's three-for-one stock split for both then-outstanding preference and ordinary shares, which was approved by the shareholders at the AGM on May 15, 2007, on June 15, 2007 the Company's conditional capital was increased by \$6,557 (€4,454). Conditional Capital at December 31, 2016 was \$19,703 (€18,692). For all programs, Conditional Capital of \$16,146 (€15,318) was available, which included \$11,960 (€11,346) for the 2011 SOP and \$4,186 (€3,972) for the 2006 Plan see note 15.

# Treasury stock

By resolution of the Company's AGM on May 12, 2011, the Company was authorized to conduct a share buy-back program. The buy-back program commenced on May 20, 2013 and was completed on August 14, 2013 after 7,548,951 shares had been repurchased in the amount of €384,966 (\$505,014). On February 16, 2016, the Company retired 6,549,000 of the repurchased shares from the buy-back program at an average weighted price of €51 per share (\$67 per share).

The following tabular disclosure provides the monthly detail of shares repurchased during the buy-back program, which ended on August 14, 2013, as well as the subsequent retirement of a portion of those repurchased shares on February 16, 2016:

| — SHARE BUY-BACK —                       |                    |           |   |               | T. 4.34 —            |
|--|--------------------|-----------|---|---------------|----------------------|
|  | Average price paid | per share | Total number of shares  purchased and retired   | Total value o | f shares             |
| Period                                   | in €               | in \$1    | as part of publicly announced plans or programs | in €³         | in \$ <sup>2,3</sup> |
|  |                    |           |   | in THO        | JS                   |
| Purchase of treasury stock               |                    |           |   |               |                      |
| May 2013                                 | 52.96              | 68.48     | 1,078,255                                       | 57,107        | 73,842               |
| June 2013                                | 53.05              | 69.95     | 2,502,552                                       | 132,769       | 175,047              |
| July 2013                                | 49.42              | 64.63     | 2,972,770                                       | 146,916       | 192,124              |
| August 2013                              | 48.40              | 64.30     | 995,374   | 48,174        | 64,001               |
| ► REPURCHASED                            |                    |           |   |               |                      |
| TREASURY STOCK                           | 51.00              | 66.90     | 7,548,951                                       | 384,966       | 505,014              |
| Retirement of repurchased treasury stock |                    |           |   |               |                      |
| February 2016                            | 51.00              | 66.90     | 6,549,000                                       | 333,973       | 438,119              |
| ► TOTAL                                  | 51.00              | 66.90     | 999,951   | 50,993        | 66,895               |

<sup>&</sup>lt;sup>1</sup> The U.S. dollar value is calculated using the daily exchange rate for the share repurchases made during the month.

By resolution of the Company's AGM on May 12, 2016, the General Partner is authorized to purchase treasury shares up to a maximum amount of 10% of the registered share capital existing at the time of this resolution until May 11, 2021. The shares acquired, together with other treasury shares held by the Company or attributable to the Company pursuant to sections 71a et seqq. AktG, must at no time exceed 10% of the registered share capital. The purchase will be made through the stock exchange, by way of a public tender offer, or a public invitation to shareholders to submit an offer for sale. This authorization is not applicable for the purpose of trading in treasury shares. The General Partner is authorized to use treasury shares purchased on the basis of this authorization or any other earlier authorization for any legally permissible purpose, in particular (i) to redeem shares without requiring any further resolution by the General Meeting, (ii) to sell treasury shares to third parties against contributions in kind, (iii) to award treasury shares, in lieu of the utilization of conditional capital of the Company, to employees of the Company and companies affiliated with the Company, including members of the management of affiliated companies, and use them to service options or obligations to purchase shares of the Company, and (iv) to use treasury shares to service bonds carrying warrant and/or conversion rights or conversion obligations issued by the Company or companies affiliated with the Company pursuant to section 17 AktG.

# Dividends

Under German law, the amount of dividends available for distribution to shareholders is based upon the unconsolidated retained earnings of Fresenius Medical Care AG & Co. KGaA as reported in its balance sheet determined in accordance with the German Commercial Code (Handelsgesetzbuch). In addition, the payment of dividends by FMC AG & CO. KGAA is subject to limitations under the Amended 2012 Credit Agreement see note 9.

Cash dividends of \$277,176 for 2015 in the amount of €0.80 per share were paid on May 13, 2016. Cash dividends of \$263,244 for 2014 in the amount of €0.78 per share were paid on May 20, 2015.

<sup>&</sup>lt;sup>2</sup> The value of the shares repurchased in U.S. dollars is calculated using the total value of the shares purchased in euro converted using the daily exchange rate for the transactions. The value of the shares retired in U.S. dollars is calculated using the average weighted price of the shares repurchased in 2013.

<sup>&</sup>lt;sup>3</sup> The amount of the shares repurchased is inclusive of fees (net of taxes) paid in the amount of approximately \$106 (€81) for services rendered.

### 13. Sources of revenue

Outside of the u.s., the Company does not recognize patient service revenue at the time the services are rendered without assessing the patient's ability to pay. Accordingly, the additional disclosure requirements introduced with ASU 2011-07 apply solely to u.s. patient service revenue. Below is a table showing the sources of our u.s. patient service revenue (net of contractual allowance and discounts but before patient service bad debt provision), included in the Company's Health Care revenue, for the years ended December 31, 2016 and 2015:

| in \$ THOUS                           |            | — Т. 4.35 — |
|---------------------------------------|------------|-------------|
|                                       | 2016       | 2015        |
| Medicare program                      | 5,413,652  | 5,058,262   |
| Private/alternative payors            | 5,361,158  | 4,830,401   |
| Medicaid and other government sources | 619,419    | 538,077     |
| Hospitals                             | 1,018,176  | 915,184     |
| ► TOTAL PATIENT SERVICE REVENUE       | 12,412,405 | 11,341,924  |

# 14. Earnings per share

The following table contains reconciliations of the numerators and denominators of the basic and diluted earnings per share computations for 2016 and 2015:

| — RECONCILIATION OF BASIC AND DILUTED EARNINGS PER SHAR<br>in \$ THOUS, except share and per share data | lE          | — Т. 4.36 — |
|---|-------------|-------------|
| m y moos, except share and per share adda   | 2016        | 2015        |
| Numerators  |             |             |
| Net income attributable to shareholders of FMC AG & Co. KGaA  | 1,243,267   | 1,029,445   |
| Denominators  Total weighted average shares outstanding   | 305,748,381 | 304,440,184 |
| Potentially dilutive shares   | 509,363     | 479,851     |
| TOTAL WEIGHTED AVERAGE SHARES OUTSTANDING   |             |             |
| ASSUMING DILUTION   | 306,257,744 | 304,920,035 |
| Basic earnings per share  | 4.07        | 3.38        |
| Fully diluted earnings per share  | 4.06        | 3.38        |
| Fully diluted earnings per share  | 4.06        | 3           |

### 15. Share based plans

# Fresenius Medical Care AG&Co. KGaA share-based plans

At December 31, 2016, the Company has various share-based compensation plans, which may either be equity- or cash-settled:

### Fresenius Medical Care AG&Co. KGaA long-term incentive plan 2016

As of May 11, 2016, the issuance of stock options and phantom stocks under the FMC AG&CO. KGAA long-term incentive program 2011 (LTIP 2011) is no longer possible. In order to continue to enable the members of the Management Board, the members of the management boards of affiliated companies and managerial staff members to adequately participate in the long-term, sustained success of the Company, the Management Board and the supervisory board of Management AG have approved and adopted the FMC AG&CO. KGAA long-term incentive plan 2016 (LTIP 2016) as a successor program effective January 1, 2016.

The LTIP 2016 is a variable compensation program with long-term incentive effects. Pursuant to the LTIP 2016, the plan participants may be granted so-called "Performance Shares" annually or semiannually during 2016 to 2018. Performance Shares are non-equity, cash-settled virtual compensation instruments which may entitle plan participants to receive a cash payment depending on the achievement of pre-defined performance targets further defined below as well as the Company's share price development.

For members of the Management Board, the Supervisory Board will, in due exercise of its discretion and taking into account the individual responsibility and performance of each Management Board member, determine an initial value for each grant for any awards to Management Board members. For plan participants other than the members of the Management Board, such determination will be made by the Management Board. The initial grant value is determined in the currency in which the respective participant receives their base salary at the time of the grant. In order to determine the number of Performance Shares each plan participant receives, their respective grant value will be divided by the value per Performance Share at the time of the grant, which is mainly determined based on the average price of the Company's shares over a period of thirty calendar days prior to the respective grant date.

The number of granted Performance Shares may change over the performance period of three years, depending on the level of achievement of the following: (i) revenue growth, (ii) growth in net income attributable to shareholders of FMC AG & CO. KGAA (net income growth) and (iii) return on invested capital (ROIC) improvement.

Revenue, net income and ROIC are determined according to IFRS in euro based on full year results. Revenue growth and net income growth, for the purpose of this plan, are determined at constant currency.

An annual target achievement level of 100% will be reached for the revenue growth performance target if revenue growth is 7% in each individual year of the three-year performance period; revenue growth of 0% will lead to a target achievement level of 0% and the maximum target achievement level of 200% will be reached in the case of revenue growth of at least 16%. If revenue growth ranges between these values, the degree of target achievement will be linearly interpolated between these values.

An annual target achievement level of 100% for the net income growth performance target will be reached if net income growth is 7% in each individual year of the three-year performance period. In the case of net income growth of 0%, the target achievement level will also be 0%; the maximum target achievement of 200% will be reached in the case of net income growth of at least 14%. Between these values, the degree of target achievement will be determined by means of linear interpolation.

With regard to ROIC improvement, an annual target achievement level of 100% will be reached if the target ROIC as defined for the respective year is reached. The target ROIC is 7.3% for 2016 and will increase by 0.2 percentage points per year to 7.5% (2017), 7.7% (2018), 7.9% (2019) and 8.1% (2020). A target achievement level of 0% will be reached if the ROIC falls below the target ROIC for the respective year by 0.2 percentage points or more, whereas the maximum target achievement level of 200% will be reached if the target ROIC for the respective year is exceeded by

0.2 percentage points or more. The degree of target achievement will be determined by means of linear interpolation if the ROIC ranges between these values. In case the annual ROIC target achievement level in the third year of a performance period is equal or higher than the ROIC target achievement level in each of the two previous years of such performance period, the ROIC target achievement level of the third year is deemed to be achieved for all years of the respective performance period.

The achievement level for each of the three performance targets will be weighted annually at one-third to determine the yearly target achievement for each year of the three-year performance period. The level of overall target achievement over the three-year performance period will then be determined on the basis of the mean of these three average yearly target achievements. The overall target achievement can be in a range of 0% to 200%.

The number of Performance Shares granted to the plan participants at the beginning of the performance period will each be multiplied by the level of overall target achievement in order to determine the final number of Performance Shares.

The final number of Performance Shares is generally deemed earned four years after the day of a respective grant (the vesting period). The number of such vested Performance Shares is then multiplied by the average Company share price over a period of 30 days prior to the lapse of this four-year vesting period. The respective resulting amount will then be paid to the plan participants as cash compensation.

The first awards under the Long-Term Incentive Plan 2016 were granted on July 25, 2016. During 2016, under the Long-Term Incentive Plan 2016, the Company awarded 642,349 Performance Shares, including 79,888 Performance Shares awarded to the members of the Management Board at a measurement date weighted average fair value of \$80.31 (€76.19) each and a total fair value of \$51,588, which will be revalued if the fair value changes. The total fair value will be amortized over the four-year vesting period.

### Fresenius Medical Care AG & Co. KGaA long-term incentive program 2011

On May 12, 2011, the Fresenius Medical Care AG & Co. KGaA stock option plan 2011 (2011 SOP) was established by resolution of the Company's AGM. The 2011 SOP, together with the phantom stock plan 2011, which was established by resolution of the General Partner's Management and supervisory boards, forms the Company's long-term incentive program 2011 (2011 Incentive Program). Under the 2011 Incentive Program, participants were granted awards, which consisted of a combination of stock options and phantom stock. The final grant under the 2011 Incentive Program was made in December 2015. Awards under the 2011 Incentive Program are subject to a four-year vesting period. Vesting of the awards granted is subject to achievement of pre-defined performance targets. The 2011 SOP was established with a conditional capital increase up to €12,000 subject to the issue of up to twelve million non-par value bearer ordinary shares with a nominal value of €1.00, each of which can be exercised to obtain one ordinary share.

Stock options granted under the 2011 Incentive Program have an eight-year term and can be exercised for the first time after a four-year vesting period. The exercise price of stock options granted under the 2011 incentive program shall be the average stock exchange price on the Frankfurt Stock Exchange of the Company's shares during the 30 calendar days immediately prior to each grant date. Stock options granted under the 2011 incentive program to U.S. participants are non-qualified stock options under the United States Internal Revenue Code of 1986, as amended. Stock options under the 2011 Incentive Program are not transferable by a participant or a participant's heirs, and may not be pledged, assigned, or disposed of otherwise.

Phantom stock awards under the 2011 incentive program entitle the holders to receive payment in euro from the Company upon exercise of the phantom stock. The payment per phantom share in lieu of the issuance of such stock shall be based upon the share price on the Frankfurt Stock Exchange of one of the Company's shares on the exercise date. Phantom stock awards have a five-year term and can be exercised for the first time after a four-year vesting period. For participants who are u.s. tax payers, the phantom stock is deemed to be exercised in any event in the month of March following the end of the vesting period.

During 2015, under the 2011 Incentive Program, the Company awarded 3,073,360 stock options, including 502,980 stock options granted to the Management Board, at a weighted average exercise price of \$83.89 (€77.06), a weighted average fair value of \$16.57 each and a total fair value of \$50,923 which will be amortized over the four-year vesting period. The Company also awarded 607,828 shares of phantom stock, including 62,516 shares of phantom stock granted to members of the Management Board at a measurement date weighted average fair value of \$80.36 (€73.81) each and a total fair value of \$48,843, which will be revalued if the fair value changes, and amortized over the four-year vesting period.

### New incentive bonus plan

In 2016, the Management Board was eligible for performance-related compensation that depended upon achievement of pre-defined targets. The targets are measured based on the operating income margin, net income growth and free cash flow (net cash provided by operating activities after capital expenditures before acquisitions and investments) in percentage of revenue, and are derived from the comparison of targeted and actually achieved current year figures. Targets are divided into Group level targets and those to be achieved in individual regions and areas of responsibility.

Performance-related bonuses for fiscal year 2016 will consist proportionately of a cash component and a share-based component which will be paid in cash. Upon meeting the annual targets, the cash component for the year 2016 will be paid in the following year. The share-based component is subject to a three-year vesting period, although a shorter period may apply in special cases (e. g. occupational disability, retirement, and employment contracts which were not extended by the Company). The amount of cash for the payment relating to the share-based component shall be based on the share price of Fresenius Medical Care AG&Co. KGaA ordinary shares upon exercise. For each of the members of the Management Board, the amount of the achievable pay component as well as of the allocation value of the cash-settled share-based compensation is capped.

Share-based compensation related to this plan for years ending 2016 and 2015 was \$3,632 and \$891, respectively.

### Fresenius Medical Care AG&Co. KGaA stock option plan 2006

The Fresenius Medical Care AG & Co. KGaA stock option plan 2006 (Amended 2006 Plan) was established with a conditional capital increase up to €12,800, subject to the issue of up to five million no par value bearer ordinary shares with a nominal value of €1.00, each of which can be exercised to obtain one ordinary share. In connection with the share split effected in 2007, the principal amount was adjusted to the same proportion as the share capital out of the capital increase up to €15,000 by the issue of up to 15 M new non-par value bearer ordinary shares. After December 2010, no further grants were issued under the Amended 2006 Plan. Options granted under this plan are exercisable through December 2017.

Options granted under the Amended 2006 Plan to us participants are non-qualified stock options under the United States Internal Revenue Code of 1986, as amended. Options under the Amended 2006 Plan are not transferable by a participant or a participant's heirs, and may not be pledged, assigned, or otherwise disposed of.

### Information on holdings under share-based plans

At December 31, 2016, the Management Board held 1,010,784 stock options and employees of the Company held 5,056,383 stock options under the various share-based compensation plans of the Company.

At December 31, 2016, the Management Board held 81,019 phantom shares and employees of the Company held 812,970 phantom shares under the 2011 Incentive Program.

At December 31, 2016, the Management Board held 79,888 Performance Shares and employees of the Company held 555,148 Performance Shares under the LTIP 2016.

### Additional information on stock options

The table below provides reconciliations for stock options outstanding at December 31, 2016, as compared to December 31, 2015.

|          |                            | — Т. 4.37 —                                       |
|----------|----------------------------|---|
| Options  | Weighted average exe       | rcise price                                       |
| in THOUS | in €                       | in \$   |
|          |                            |   |
| 8,737    | 58.75                      | 61.93   |
|          | -                          | -   |
| 908      | 43.45                      | 45.80   |
| 1,762    | 52.08                      | 54.89   |
| 6,067    | 62.98                      | 66.38   |
|          | 8,737<br>-<br>908<br>1,762 | in THOUS in €  8,737 58.75  908 43.45 1,762 52.08 |

The following table provides a summary of fully vested options outstanding and exercisable at December 31, 2016:

| FULLY VESTED OU    | JTSTANDING A         | ND EXERCISA  | BLE OPTIONS              |       |                         | T. 4.38 |
|--------------------|----------------------|--|--------------------------|-------|-------------------------|---------|
|                    | Number<br>of options | Weighted<br>average<br>remaining<br>contractual life | Weighted a<br>exercise p |       | Aggrega<br>intrinsic vo |         |
|                    | in THOUS             | in years   | in €                     | in \$ | in €                    | in \$   |
| Options for shares | 1,162                | 2.02   | 49.68                    | 52.37 | 35,759                  | 37,694  |

At December 31, 2016, there was \$23,336 of total unrecognized compensation costs related to non-vested options granted under all plans. These costs are expected to be recognized over a weighted-average period of two years.

During the years ended December 31, 2016 and 2015, the Company received cash of \$44,018 and \$76,093, respectively, from the exercise of stock options see note 12. The intrinsic value of stock options exercised for the twelve-month periods ending December 31, 2016 and 2015 was \$34,767 and \$73,886, respectively. The Company recorded a cash inflow for income taxes from stock option exercises of \$8,887 and \$18,073 for the years ending December 31, 2016 and 2015, respectively. The excess tax benefit allocated to additional paid-in capital for the twelve-month periods ending December 31, 2016 and 2015 for all share-based compensation programs was \$6,427 and \$13,451, respectively.

The compensation expenses related to equity-settled stock option programs are determined based upon the fair value on the grant date and the number of stock options granted which will be recognized over the four year vesting period. In connection with its equity-settled stock option programs, the Company incurred compensation expense of \$25,691 and \$6,583 for the years ending December 31, 2016 and 2015, respectively. There were no capitalized compensation costs in relation to equity-settled instruments in any of the two years presented. The Company also recognized a related income tax benefit of \$8,232 and \$1,857 for the years ending December 31, 2016 and 2015, respectively.

The expenses related to cash-settled share based payment transactions are determined based upon the fair value at the measurement date and the number of phantom shares or Performance Shares granted which will be recognized over the four-year vesting period. In connection with cash-settled share based payment transactions, the Company recognized expense of \$17,167 and \$11,932 related to phantom shares for the years ending December 31, 2016 and 2015, respectively, and \$21,598 related to Performance Shares for the year ended December 31, 2016.

### Fair value information

The Company used a binomial option-pricing model in determining the fair value of the awards under the 2011 sop and the Amended 2006 Plan. Option valuation models require the input of subjective assumptions including expected stock price volatility. The Company's assumptions are based upon its past experiences, market trends and the experience of other entities of the same size and in similar industries. Expected volatility is based on historical volatility of the Company's shares. To incorporate the effects of expected early exercise in the model, an early exercise of vested options was assumed as soon as the share price exceeds 155% of the exercise price. The Company's stock options have characteristics that vary significantly from traded options and changes in subjective assumptions can materially affect the fair value of the option. The assumptions used to determine the fair value of the 2015 grants are as follows:

| ASSUMPTIONS ———————————————————————————————————— | — Т. 4.39 —— |
|--|--------------|
|  | 2015         |
| Expected dividend yield in %                     | 1.46         |
| Risk-free interest rate in %                     | 0.44         |
| Expected volatility in %                         | 22.32        |
| Expected life of options in years                | 8            |
| Weighted average exercise price in €             | 77.06        |
| Weighted average exercise price in \$            | 83.89        |

# Subsidiary stock incentive plans

Subsidiary stock incentive plans were established during 2014 in conjunction with two acquisitions made by the Company. Under these plans, two of the Company's subsidiaries are authorized to issue a total of 116,103,806 Incentive Units. The Incentive Units have two types of vesting conditions – a service condition and a performance condition. Of the total Incentive Units granted, eighty percent vest ratably over a four year period and twenty percent vest upon the achievement of certain of the relevant subsidiary's performance targets over a six year vesting period (the Performance Units).

Fifty percent of the Performance Units will vest upon achievement of performance targets in 2017. The remaining 50%, plus any unvested Performance Units, will vest upon achievement of performance targets in 2019. All of the Performance Units will vest upon achievement of performance targets in 2020, if not previously vested. Additionally, for one of the subsidiaries, all Performance Units not previously vested will vest upon successful completion of an initial public offering.

As of December 31, 2016 and 2015, \$17,220 and \$28,448, respectively, of total unrecognized compensation cost related to unvested Incentive Units under the plans. These costs are expected to be recognized over a weighted average period of 2.2 years.

The Company used the Monte Carlo pricing model in determining the fair value of the awards under this incentive plan. Option valuation models require the input of subjective assumptions including expected stock price volatility. The Company's assumptions are based upon its past experiences, market trends and the experiences of other entities of the same size and in similar industries.

# 16. Income taxes

Income before income taxes is attributable to the following geographic locations:

| in \$ THOUS   |           | - Т. 4.40 |
|---------------|-----------|-----------|
|               | 2016      | 2015      |
| Germany       | 205,818   | 134,193   |
| United States | 1,626,406 | 1,440,040 |
| Other         | 399,766   | 361,039   |
| ► TOTAL       | 2,231,990 | 1,935,272 |

Income tax expense (benefit) for the years ended December 31, 2016 and 2015, consisted of the following:

| in \$ THOUS      |          | T. 4.41 — |
|------------------|----------|-----------|
|                  | 2016     | 2015      |
| Current          |          |           |
| Germany          | 56,037   | 72,231    |
| United States    | 503,029  | 458,780   |
| Other            | 142,037  | 138,588   |
| ► TOTAL CURRENT  | 701,103  | 669,599   |
| Deferred         |          |           |
| Germany          | (23,333) | (45,813)  |
| United States    | 21,813   | (12,693)  |
| Other            | (16,444) | 11,030    |
| ► TOTAL DEFERRED | (17,964) | (47,476)  |
| ► TOTAL          | 683,139  | 622,123   |

A reconciliation between the expected and actual income tax expense is shown below. The expected corporate income tax expense is computed by applying the German corporation tax rate (including the solidarity surcharge) and the trade tax rate on income before income taxes. The German combined statutory tax rates were 29.69% and 29.62% for the fiscal years ended December 31, 2016 and 2015, respectively.

| in \$ THOUS                           |           | - Т. 4.42 |
|---------------------------------------|-----------|-----------|
|                                       | 2016      | 2015      |
| Expected corporate income tax expense | 662,566   | 573,228   |
| Tax-free income                       | (38,008)  | (35,715)  |
| Income from equity method investees   | (17,314)  | (14,272)  |
| Tax rate differentials                | 145,801   | 126,263   |
| Nondeductible expenses                | 37,251    | 36,406    |
| Taxes for prior years                 | (23,334)  | 19,969    |
| Change in valuation allowance         | 6,600     | (2,571)   |
| Noncontrolling partnership interests  | (116,818) | (109,470) |
| Tax on divestitures                   |           | 14,953    |
| Other                                 | 26,395    | 13,332    |
| ► ACTUAL INCOME TAX EXPENSE           | 683,139   | 622,123   |
| ► EFFECTIVE TAX RATE                  | 30.6%     | 32.1%     |

The tax effects of the temporary differences and net operating losses that give rise to deferred tax assets and liabilities at December 31, 2016 and 2015, are presented below:

| — DEFERRED INCOME TAX ASSETS AND LIABILITIES —  |           | - T. 4.43 — |
|---|-----------|-------------|
| in \$ THOUS   |           |             |
|   | 2016      | 201         |
| Deferred tax assets   |           |             |
| Accounts receivable   | 12,543    | 8,85        |
| Inventory   | 12,585    | 11,50       |
| Intangible assets   | 6,487     | 7,96        |
| Property, plant and equipment and other non-current assets                            | 25,461    | 28,47       |
| Accrued expenses and other liabilities  | 352,999   | 372,36      |
| Pension liabilities   | 114,564   | 151,73      |
| Net operating loss carryforwards, tax credit carryforwards and interest carryforwards | 171,294   | 131,64      |
| Derivatives   | 5,784     | 1,31        |
| Stock-based compensation  | 6,873     | 3,17        |
| Other   | 24,403    | 4,01        |
| TOTAL DEFERRED TAX ASSETS   | 732,993   | 721,04      |
| Less: valuation allowance   | (33,255)  | (34,65      |
| NET DEFERRED TAX ASSETS   | 699,738   | 686,38      |
| Deferred tax liabilities  |           |             |
| Accounts receivable   | 26,480    | 43,66       |
| Inventory   | 7,208     | 8,31        |
| Intangible assets   | 706,186   | 686,65      |
| Property, plant and equipment, intangible and other non-current assets                | 166,129   | 129,83      |
| Accrued expenses and other liabilities  | 16,231    | 5,57        |
| Derivatives   | 10,353    | 5,48        |
| Other   | 236,580   | 242,52      |
| TOTAL DEFERRED TAX LIABILITIES  | 1,169,167 | 1,122,05    |
| ► NET DEFERRED TAX ASSETS (LIABILITIES)   | (469,429) | (435,66     |

At December 31, 2016 and December 31, 2015 the item "Other" includes the deferred tax liability in the amount of \$86,790 related to the recognized insurance recoveries in relation to the NaturaLyte® and GranuFlo® agreement in principle. For further information, see note 18.

The valuation allowance decreased by \$1,399 in 2016 and decreased by \$14,825 in 2015.

The net operating losses included in the table below reflect u.s. federal tax, German corporate income tax, and other tax loss carryforwards in the various countries in which the Company operates, and expire as follows:

| <b>NET</b> |        | ING LOS | S CARRY | FORWAF | RDS —— |        |        |        |                             | — т.                            | 4.44    |  |
|------------|--------|---------|---------|--------|--------|--------|--------|--------|-----------------------------|---------------------------------|---------|--|
| 2017       | 2018   | 2019    | 2020    | 2021   | 2022   | 2023   | 2024   | 2025   | 2026 and<br>there-<br>after | Without<br>expira-<br>tion date | Total   |  |
| 23,808     | 24,033 | 21,179  | 34,464  | 15,619 | 16,056 | 13,597 | 14,297 | 13,616 | 21,825                      | 91,442                          | 289,936 |  |

In assessing the realizability of deferred tax assets, management considers whether it is more-likely-than-not that some portion or all of a deferred tax asset will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences and tax loss carryforwards become deductible. Management considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is more-likely-than-not the Company will realize the benefits of these deductible differences, net of the existing valuation allowances at December 31, 2016.

The Company provides for income taxes and foreign withholding taxes on the cumulative earnings of foreign subsidiaries and foreign corporate joint ventures that will not be reinvested. At December 31, 2016, the Company provided for \$11,497 (2015: \$9,273) of deferred tax liabilities associated with earnings that are likely to be distributed in 2017 and the following years. Provision has not been made for additional taxes on \$7,418,713 (2015: \$7,463,853) undistributed earnings of foreign subsidiaries as these earnings are considered indefinitely reinvested. The earnings could become subject to additional tax if remitted or deemed remitted as dividends; however calculation of such additional tax is not practicable. These taxes would predominantly comprise foreign withholding tax on dividends of foreign subsidiaries, and German income tax; however, those dividends and capital gains would generally be 95% tax free for German tax purposes.

FMC AG&CO. KGAA companies are subject to tax audits in Germany and the U.S. on a regular basis and on-going tax audits in other jurisdictions.

In Germany, the tax years 2006 through 2013 are currently under audit by the tax authorities. The Company recognized and recorded the current proposed adjustments of this audit period in the financial statements. Fiscal years 2014 until 2016 are open to audit.

In the U.S., fiscal years 2013 until 2016 are open to audit. FMCH is also subject to audit in various state jurisdictions. A number of these audits are in progress and various years are open to audit in various state jurisdictions. All expected results for both federal and state income tax audits have been recognized in the financial statements.

Subsidiaries of FMC AG & CO. KGAA in a number of countries outside of Germany and the u.s. are also subject to tax audits. The Company estimates that the effects of such tax audits are not material to these consolidated financial statements.

The following table shows the reconciliation of the beginning and ending amounts of unrecognized tax benefits:

| — RECONCILIATION OF UNRECOGNIZED TAX BENEFITS (EXCLUDING INTEREST) — T. 4.45 in \$ THOUS |          |          |  |  |  |
|--|----------|----------|--|--|--|
|  | 2016     | 2015     |  |  |  |
| ▶ BALANCE AT JANUARY 1   | 149,289  | 166,108  |  |  |  |
| Increases in unrecognized tax benefits prior periods                                     | 27,802   | 30,973   |  |  |  |
| Decreases in unrecognized tax benefits prior periods                                     | (38,707) | (20,244) |  |  |  |
| Increases in unrecognized tax benefits current period                                    | 2,287    | -        |  |  |  |
| Changes related to settlements with tax authorities                                      | (22,401) | (6,762)  |  |  |  |
| Reductions as a result of a lapse of the statute of limitations                          | _        | (1,300)  |  |  |  |
| Foreign currency translation   | (298)    | (19,486) |  |  |  |
| ► BALANCE AT DECEMBER 31   | 117,972  | 149,289  |  |  |  |

Included in the balance at December 31, 2016 were \$111,957 of unrecognized tax benefits which would affect the effective tax rate if recognized. The Company is currently not in a position to forecast the timing and magnitude of changes in unrecognized tax benefits.

During the year ended December 31, 2016 the Company recognized benefits of \$6,594 and in 2015 expenses of \$11,478 for interests and penalties. At December 31, 2016 and December 31, 2015 the Company had a total accrual of income tax related interest and penalties of \$24,938 and \$27,029, respectively.

# 17. Operating leases

The Company leases buildings and machinery and equipment under various lease agreements expiring on dates through 2055. Rental expense recorded for operating leases for the years ended December 31, 2016 and 2015 was \$824,998 and \$754,380, respectively. For information regarding intercompany operating leases see note 2a.

Future minimum rental payments under non-cancelable operating leases for the five years succeeding December 31, 2016 and thereafter are:

| in \$ THOUS                    | AL PAYME | NTS ——  |         |         |         |            | T. 4.46   |
|--------------------------------|----------|---------|---------|---------|---------|------------|-----------|
|                                | 2017     | 2018    | 2019    | 2020    | 2021    | Thereafter | Total     |
| Future minimum rental payments | 740,438  | 641,122 | 559,252 | 476,878 | 395,448 | 1,360,906  | 4,174,044 |

### 18. Commitments and contingencies

# Legal and regulatory matters

The Company is routinely involved in claims, lawsuits, regulatory and tax audits, investigations and other legal matters arising, for the most part, in the ordinary course of its business of providing Health Care Services and Products. Legal matters that the Company currently deems to be material or noteworthy are described below. For the matters described below in which the Company believes a loss is both reasonably possible and estimable, an estimate of the loss or range of loss exposure is provided. For the other matters described below, the Company believes that the loss probability is remote and/or the loss or range of possible losses cannot be reasonably estimated at this time. The outcome of litigation and other legal matters is always difficult to predict accurately and outcomes that are not consistent with the Company's view of the merits can occur. The Company believes that it has valid defenses to the legal matters pending against it and is defending itself vigorously. Nevertheless, it is possible that the resolution of one or more of the legal matters currently pending or threatened could have a material adverse effect on its business, results of operations and financial condition.

### **Commercial litigation**

On April 5, 2013, the u.s. Judicial Panel on Multidistrict Litigation ordered that the numerous lawsuits pending in various federal courts alleging wrongful death and personal injury claims against FMCH and certain of its affiliates relating to FMCH's acid concentrate products NaturaLyte® and GranuFlo® be transferred and consolidated for pretrial management purposes into a consolidated multidistrict litigation in the United States District Court for the District of Massachusetts. See, In Re: Fresenius GranuFlo/NaturaLyte Dialysate Products Liability Litigation, Case No. 2013-md-02428. The Massachusetts state courts and the St. Louis City (Missouri) court subsequently established similar consolidated litigation for such cases filed in Massachusetts county courts and St. Louis City court. See, In Re: Consolidated Fresenius Cases, Case No. MICV 2013-03400-0 (Massachusetts Superior Court, Middlesex County). These lawsuits alleged generally that inadequate labeling and warnings for these products caused harm to patients. In addition, similar cases were filed in other state courts. On February 17, 2016, the Company reached with a committee of plaintiffs' counsel and reported to the courts an agreement in principle for settlement of potentially all cases. The agreement in principle called for the Company to pay \$250,000 into a settlement fund in exchange for releases of all or substantially all of the plaintiffs' claims, subject to the Company's right to void the settlement under certain conditions, including if more than 3% of all plaintiffs rejected the settlement or the distribution of rejecters met certain criteria.

As subsequently agreed between the Company and the plaintiff committee, and ordered by the courts, plaintiffs may enforce the settlement and compel payment by the Company if the total of cases electing to participate in the settlement or dismissed by the courts with prejudice, voluntarily or involuntarily, comes to comprise 97% of all cases. The courts are entering "Lone Pine" orders requiring plaintiffs, on pain of dismissal, who have not elected to participate in the settlement to submit specific justification satisfactory to the courts for their complaints, including attorney verification of certain material factual representations and expert medical opinions relating to causation. The Company may elect to void the settlement as of May 10, 2017 if the 97% threshold has not been achieved or if plantiffs' non-participation falls into suspect patterns. Incidental change to this date is likely. Trials in cases not participating in the settlement may resume as scheduled in the discretion of their respective courts. The Company expects that, in combination with elections to participate and notices of dismissal already submitted, the Lone Pine procedure will result in confirmation of the settlement.

The Company's affected insurers have agreed to fund \$220,000 of the settlement fund if the settlement is not voided, with a reservation of rights regarding certain coverage issues between and among the Company and its insurers. The Company has accrued a net expense of \$60,000 for consummation of the settlement, including legal fees and other anticipated costs.

Subsequent to the agreement in principle, the Company's insurers in the AIG group initiated an action for declaratory judgment in New York state court advancing various arguments for reducing the amount of their coverage obligations. The Company filed an action in Massachusetts state court seeking to compel the AIG group carriers to honor their obligations under applicable policies, including reimbursement to the Company of litigation defense costs incurred before the agreement in principle was reached. The affected carriers have confirmed that the coverage litigation does not impact their commitment to fund \$220,000 of the settlement with plaintiffs.

Certain of the complaints in the GranuFlo®/NaturaLyte® litigation named combinations of FMC AG&CO.KGAA, Management AG, Fresenius SE and Fresenius Management SE as defendants, in addition to FMCH and its domestic United States affiliates. The agreement in principle provides for dismissals and releases of claims encompassing the European defendants.

Four institutional plaintiffs have filed complaints against FMCH or its affiliates under state deceptive practices statutes resting on certain background allegations common to the GranuFlo®/NaturaLyte® personal injury litigation, but seeking as remedy the repayment of sums paid to FMCH attributable to the GranuFlo®/NaturaLyte® products. These cases implicate different legal standards, theories of liability and forms of potential recovery from those in the personal injury litigation and their claims will not be extinguished by the personal injury litigation settlement described above. The four plaintiffs are the Attorneys General for the States of Kentucky, Louisiana and Mississippi and the commercial insurance company Blue Cross Blue Shield of Louisiana in its private capacity. See, State of Mississippi ex rel. Hood, v. Fresenius Medical Care Holdings, Inc., No. 14-cv-152 (Chancery Court, DeSoto County); State of Louisiana ex re. Caldwell and Louisiana Health Service & Indemnity Company v. Fresenius Medical Care Airline, 2016 Civ. 11035 (U.S.D.C. D. Mass.); Commonwealth of Kentucky ex rel. Beshear v. Fresenius Medical Care Holdings, Inc. et al., No. 16-CI-00946 (Circuit Court, Franklin County).

# Other litigation and potential exposures

On February 15, 2011, a whistleblower (relator) action under the False Claims Act against FMCH was unsealed by order of the United States District Court for the District of Massachusetts and served by the relator. See, United States ex rel. Chris Drennen v. Fresenius Medical Care Holdings, Inc., 2009 Civ. 10179 (D. Mass.). The United States did not intervene initially in the case. The relator's complaint, which was first filed under seal in February 2009, alleged that the Company sought and received reimbursement from government payors for serum ferritin and multiple forms of hepatitis B laboratory tests that were medically unnecessary or not properly ordered by a physician. Discovery on the relator's complaint closed in May 2015. On October 2, 2015, the United States Attorney moved to intervene on the relator's complaint with respect only to certain Hepatitis B surface antigen tests performed prior to 2011, when Medicare reimbursement rules for such tests changed. FMCH opposed the government's motion to intervene, which remains undecided.

On October 6, 2015, the Office of Inspector General of the United States Department of Health and Human Services (OIG) issued a subpoena to the Company seeking information about utilization and invoicing by Fresenius Vascular Care facilities as a whole for a period beginning after the Company's acquisition of American Access Care LLC in October 2011 (AAC). The Company is cooperating in the government's inquiry, which is being managed by the United States Attorney for the Eastern District of New York. Allegations against AAC arising in districts in Connecticut, Florida and Rhode Island relating to utilization and invoicing were settled in 2015.

The Company has received communications alleging conduct in countries outside the u.s. that may violate the u.s. Foreign Corrupt Practices Act (FCPA) or other anti-bribery laws. The Audit and Corporate Governance Committee of the Company's Supervisory Board is conducting investigations with the assistance of independent counsel. The Company voluntarily advised the u.s. Securities and Exchange Commission (SEC) and the u.s. Department of Justice (DOJ). The Company's investigations and dialogue with the SEC and DOJ are ongoing. The Company is cooperating with the government investigations.

Conduct has been identified that may result in monetary penalties or other sanctions under the FCPA or other anti-bribery laws. In addition, the Company's ability to conduct business in certain jurisdictions could be negatively impacted. The Company has previously recorded a non-material accrual for an identified matter. Given the current status of the investigations and remediation activities, the Company cannot reasonably estimate the range of possible loss that may result from identified matters or from the final outcome of the investigations or remediation activities.

The Company is implementing enhancements to its anti-corruption compliance program, including internal controls related to compliance with international anti-bribery laws. The Company continues to be fully committed to FCPA and other anti-bribery law compliance.

In August 2014, FMCH received a subpoena from the United States Attorney for the District of Maryland inquiring into FMCH's contractual arrangements with hospitals and physicians, including contracts relating to the management of in-patient acute dialysis services. FMCH is cooperating in the investigation.

In July 2015, the Attorney General for Hawaii issued a civil complaint under the Hawaii False Claims Act alleging a conspiracy pursuant to which certain Liberty subsidiaries of FMCH overbilled Hawaii Medicaid for Liberty's Epogen® administrations to Hawaii Medicaid patients during the period from 2006 through 2010, prior to the time of FMCH's acquisition of Liberty. See, Hawaii v. Liberty Dialysis – Hawaii, LLC et al., Case No. 15-1-1357-07 (Hawaii 1st Circuit). The State alleges that Liberty acted unlawfully by relying on incorrect and unauthorized billing guidance provided to Liberty by Xerox State Healthcare LLC, which acted as Hawaii's contracted administrator for its Medicaid program reimbursement operations during the relevant period. The amount of the overpayment claimed by the State is approximately \$8,000, but the State seeks civil remedies, interest, fines, and penalties against Liberty and FMCH under the Hawaii False Claims Act substantially in excess of the overpayment. FMCH filed third-party claims for contribution and indemnification against Xerox. The State's False Claims Act complaint was filed after Liberty initiated an administrative action challenging the State's recoupment of alleged overpayments from sums currently owed to Liberty. The civil litigation and administrative action are proceeding in parallel.

On August 31 and November 25, 2015, respectively, FMCH received subpoenas from the United States Attorneys for the District of Colorado and the Eastern District of New York inquiring into FMCH's participation in and management of dialysis facility joint ventures in which physicians are partners. FMCH is cooperating in the investigations.

On June 30, 2016, FMCH received a subpoena from the United States Attorney for the Northern District of Texas (Dallas) seeking information about the use and management of pharmaceuticals including Velphoro® as well as FMCH's interactions with DaVita Healthcare Partners, Inc. The Company understands that the subpoena relates to an investigation previously disclosed by DaVita and that the investigation encompasses DaVita, Amgen, and Sanofi. FMCH is cooperating in the investigation.

On November 18, 2016, FMCH received a subpoena from the United States Attorney for the Eastern District of New York seeking documents and information relating to the operations of Shiel Medical Laboratory, Inc., which FMCH acquired in October 2013. In the course of cooperating in the investigation and preparing to respond to the subpoena, FMCH has identified falsifications and misrepresentations in documents submitted by a Shiel salesperson that relate to the integrity of certain invoices submitted by Shiel for laboratory testing for patients in long-term care facilities. On February 21, 2017, Fresenius Medical Care North America (FMCNA) initiated termination of the employee

and notification to the United States Attorney of the termination and its circumstances. The Company cannot at this time determine the scope of the conduct implicated in the employee's termination, or whether related liability for overpayments or penalties under the False Claims Act might be material.

On January 3, 2017, the Company received a subpoena from the United States Attorney for the District of Massachusetts inquiring into the Company's interactions and relationships with the American Kidney Fund, including the Company's charitable contributions to the Fund and the Fund's financial assistance to patients for insurance premiums. FMCH is cooperating in the investigation.

On December 14, 2016, CMS published an Interim Final Rule (IFR) titled "Medicare Program; Conditions for Coverage for End-Stage Renal Disease Facilities-Third Party Payment" that would amend the Conditions for Coverage for dialysis providers, like FMCNA. The IFR would have effectively enabled insurers to reject premium payments made by patients who received grants for individual market coverage from the AKF and therefore, could have resulted in those patients losing their individual market coverage. The loss of individual market coverage for these patients would have had a material and adverse impact on the operating results of the Company.

On January 25, 2017, a federal district court in Texas, responding to litigation initiated by a patient advocacy group and dialysis providers including FMCNA, preliminarily enjoined CMs from implementing the IFR. Dialysis Patient Citizens v. Burwell (E.D. Texas, Sherman Div.). The preliminary injunction is based on CMs' failure to follow appropriate notice-and-comment procedures in adopting the IFR. The preliminary injunction will remain in place in the absence of a contrary ruling by the district or appellate courts.

At this time, the extent to which CMS will continue to contest the preliminary injunction is unclear. It is also unclear whether CMS will elect to pursue, through notice and comment, another rule related to this topic. The operation of charitable assistance programs is also receiving increased attention by state regulators, including State Departments of Insurance. The result may be a regulatory framework that differs from state to state. Even in the absence of the IFR or similar administrative actions, insurers are expected to continue to take steps to thwart the premium assistance provided to our patients for individual market plans as well as other insurance coverages.

From time to time, the Company is a party to or may be threatened with other litigation or arbitration, claims or assessments arising in the ordinary course of its business. Management regularly analyzes current information including, as applicable, the Company's defenses and insurance coverage and, as necessary, provides accruals for probable liabilities for the eventual disposition of these matters.

The Company, like other healthcare providers, insurance plans and suppliers, conducts its operations under intense government regulation and scrutiny. It must comply with regulations which relate to or govern the safety and efficacy of medical products and supplies, the marketing and distribution of such products, the operation of manufacturing facilities, laboratories, dialysis clinics and other health care facilities, and environmental and occupational health and safety. With respect to its development, manufacture, marketing and distribution of medical products, if such compliance is not maintained, the Company could be subject to significant adverse regulatory actions by the u.s. Food and Drug Administration (FDA) and comparable regulatory authorities outside the u.s. These regulatory actions could include warning letters or other enforcement notices from the FDA, and/or comparable foreign regulatory authority which may require the Company to expend significant time and resources in order to implement appropriate corrective actions. If the Company does not address matters raised in warning letters or other enforcement notices to the satisfaction of the FDA and/or comparable regulatory authorities outside the u.s., these regulatory authorities could take additional actions, including product recalls, injunctions against the distribution of products or operation of manufacturing plants, civil penalties, seizures of the Company's products and/or criminal prosecution. FMCH is currently engaged in remediation efforts with respect to one pending FDA warning letter. The Company must also comply with the laws of the United States, including the federal Anti-Kickback

Statute, the federal False Claims Act, the federal Stark Law, the federal Civil Monetary Penalties Law and the federal Foreign Corrupt Practices Act as well as other federal and state fraud and abuse laws. Applicable laws or regulations may be amended, or enforcement agencies or courts may make interpretations that differ from the Company's interpretations or the manner in which it conducts its business. Enforcement has become a high priority for the federal government and some states. In addition, the provisions of the False Claims Act authorizing payment of a portion of any recovery to the party bringing the suit encourage private plaintiffs to commence whistleblower actions. By virtue of this regulatory environment, the Company's business activities and practices are subject to extensive review by regulatory authorities and private parties, and continuing audits, subpoenas, other inquiries, claims and litigation relating to the Company's compliance with applicable laws and regulations. The Company may not always be aware that an inquiry or action has begun, particularly in the case of whistleblower actions, which are initially filed under court seal.

The Company operates many facilities and handles personal health information of its patients and beneficiaries throughout the United States and other parts of the world. In such a decentralized system, it is often difficult to maintain the desired level of oversight and control over the thousands of individuals employed by many affiliated companies. The Company relies upon its management structure, regulatory and legal resources, and the effective operation of its compliance program to direct, manage and monitor the activities of these employees. On occasion, the Company may identify instances where employees or other agents deliberately, recklessly or inadvertently contravene the Company's policies or violate applicable law. The actions of such persons may subject the Company and its subsidiaries to liability under the Anti-Kickback Statute, the Stark Law, the False Claims Act, Health Insurance Portability and Accountability Act, the Health Information Technology for Economic and Clinical Health Act and the Foreign Corrupt Practices Act, among other laws and comparable laws of other countries.

Physicians, hospitals and other participants in the healthcare industry are also subject to a large number of lawsuits alleging professional negligence, malpractice, product liability, worker's compensation or related claims, many of which involve large claims and significant defense costs. The Company has been and is currently subject to these suits due to the nature of its business and expects that those types of lawsuits may continue. Although the Company maintains insurance at a level which it believes to be prudent, it cannot assure that the coverage limits will be adequate or that insurance will cover all asserted claims. A successful claim against the Company or any of its subsidiaries in excess of insurance coverage could have a material adverse effect upon it and the results of its operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

The Company has also had claims asserted against it and has had lawsuits filed against it relating to alleged patent infringements or businesses that it has acquired or divested. These claims and suits relate both to operation of the businesses and to the acquisition and divestiture transactions. The Company has, when appropriate, asserted its own claims, and claims for indemnification. A successful claim against the Company or any of its subsidiaries could have a material adverse effect upon its business, financial condition, and the results of its operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

The Company is also subject to ongoing and future tax audits in the u.s., Germany and other jurisdictions. With respect to other potential adjustments and disallowances of tax matters currently under review, the Company does not anticipate that an unfavorable ruling could have a material impact on its results of operations. The Company is not currently able to determine the timing of these potential additional tax payments.

Other than those individual contingent liabilities mentioned above, the current estimated amount of the Company's other known individual contingent liabilities is immaterial.

### 19. Financial instruments

# Non-derivative financial instruments

The following table presents the carrying amounts and fair values of the Company's non-derivative financial instruments at December 31, 2016, and December 31, 2015.

|   |                         | 2016               | 5             | 2015               |               |  |
|---|-------------------------|--------------------|---------------|--------------------|---------------|--|
|   | Fair value<br>hierarchy | Carrying<br>amount | Fair<br>value | Carrying<br>amount | Fai.<br>value |  |
| Assets  |                         |                    |               |                    |               |  |
| Cash and cash equivalents   | 1                       | 747,233            | 747,233       | 549,500            | 549,500       |  |
| Trade accounts receivable 1   | 2                       | 3,540,124          | 3,540,124     | 3,303,456          | 3,303,456     |  |
| Accounts receivable from related parties  | 2                       | 220,797            | 220,797       | 218,285            | 218,285       |  |
| Available for sale financial assets <sup>2</sup>  | 1                       | 270,310            | 270,310       | 275,770            | 275,770       |  |
| Other financial assets <sup>2</sup>   | 2                       | 442,163            | 442,163       | 376,035            | 376,035       |  |
| Liabilities Accounts payable <sup>1</sup>   | 2                       | 606,800            | 606,800       | 627,828            | 627,828       |  |
| Accounts payable to related parties   | 2                       | 278,355            | 278,355       | 153,023            | 153,023       |  |
| Other current financial liabilities <sup>3</sup>  | 2                       | 1,351,590          | 1,351,590     | 1,330,283          | 1,330,283     |  |
| Short-term debt <sup>4</sup>  | 2                       | 605,656            | 605,745       | 128,304            | 128,30        |  |
| Long-term debt, excluding Amended 2012 Credit Agreement, senior notes and convertible bonds | 2                       | 275,612            | 276,647       | 172,919            | 172,919       |  |
| Amended 2012 Credit Agreement   | 2                       | 2,365,522          | 2,370,539     | 2,611,580          | 2,625,59      |  |
| Senior notes  | 2                       | 4,923,476          | 5,317,087     | 5,325,618          | 5,782,93      |  |
| Convertible bonds   | 2                       | 401,333            | 529,087       | 407,705            | 546,05        |  |
| Variable payments outstanding for acquisitions <sup>3</sup>                                 | 3                       | 235,596            | 235,596       | 55,660             | 55,660        |  |
| Noncontrolling interests subject to put provisions  | 3                       | 1,234,888          | 1,234,888     | 1,023,755          | 1,023,75      |  |

<sup>1</sup> Includes long-term trade accounts receivable and payable, which are included in "Other assets" and "Other liabilities" in the consolidated balance sheets.

The carrying amounts in the table are included in the consolidated balance sheets under the indicated captions or, in the case of long-term debt and noncontrolling interests subject to put provisions, in the captions shown in note 9 and note 11, respectively.

The significant methods and assumptions used in estimating the fair values of non-derivative financial instruments are as follows:

Cash and cash equivalents are stated at nominal value which equals the fair value.

Short-term financial instruments such as trade accounts receivable, accounts receivable from related parties, accounts payable, accounts payable to related parties and short-term debt as well as certain other financial instruments are valued at their carrying amounts, which are reasonable estimates of the fair value due to the relatively short period to maturity of these instruments.

<sup>&</sup>lt;sup>2</sup> Included in "Prepaid expenses and other current assets" and "Other assets" in the consolidated balance sheets.

<sup>&</sup>lt;sup>3</sup> Included in "Accrued expenses and other current liabilities" and "Other liabilities" in the consolidated balance sheets.

<sup>&</sup>lt;sup>4</sup> Also includes amounts from related parties.

The fair value of available for sale financial assets quoted in an active market is based on price quotations at the period-end date.

The fair values of major long-term debt are calculated on the basis of market information. Instruments for which market quotes are available are measured using these quotes. The fair values of the other long-term debt are calculated at the present value of the respective future cash flows. To determine these present values, the prevailing interest rates and credit spreads for the Company as of the balance sheet date are used.

Variable payments outstanding for acquisitions are recognized at their fair value. The estimation of the individual fair values is based on the key inputs of the arrangement that determine the future contingent payment as well as the Company's expectation of these factors. The Company assesses the likelihood and timing of achieving the relevant objectives. The underlying assumptions are reviewed regularly.

The valuation of noncontrolling interests subject to put provisions is determined using significant unobservable inputs. See note 11 for a discussion of the Company's methodology for estimating the fair value of these noncontrolling interests subject to put obligations.

Currently, there is no indication that a decrease in the value of the Company's financing receivables is probable. Therefore, the allowances on credit losses of financing receivables are immaterial.

### **Derivative financial instruments**

The Company is exposed to market risk from changes in foreign exchange rates and interest rates. In order to manage the risk of currency exchange rate and interest rate fluctuations, the Company enters into various hedging transactions by means of derivative instruments with highly rated financial institutions as authorized by the Company's General Partner. On a quarterly basis, the Company performs an assessment of its counterparty credit risk. The Company currently considers this risk to be low. The Company's policy, which has been consistently followed, is that financial derivatives be used only for the purpose of hedging foreign currency and interest rate exposure.

In certain instances, the Company enters into derivative contracts that do not qualify for hedge accounting but are utilized for economic purposes (economic hedges). The Company does not use financial instruments for trading purposes.

The Company established guidelines for risk assessment procedures and controls for the use of financial instruments. They include a clear segregation of duties with regard to execution on one side and administration, accounting and controlling on the other.

To reduce the credit risk arising from derivatives the Company concluded Master Netting Agreements with banks. Through such agreements, positive and negative fair values of the derivative contracts could be offset against one another if a partner becomes insolvent. This offsetting is valid for transactions where the aggregate amount of obligations owed to and receivable from are not equal. If insolvency occurs, the party which owes the larger amount is obliged to pay the other party the difference between the amounts owed in the form of one net payment.

The Company elects not to offset the fair values of derivative financial instruments subject to master netting agreements in its consolidated balance sheets.

At December 31, 2016 and December 31, 2015, the Company had \$25,627 and \$24,366, respectively, of derivative financial assets subject to netting arrangements and \$28,198 and \$12,765 of derivative financial liabilities subject to netting arrangements. Offsetting these derivative financial instruments would have resulted in net assets of \$14,413 and \$16,273 as well as net liabilities of \$16,984 and \$4,672 at December 31, 2016 and December 31, 2015, respectively.

In connection with the issuance of the Convertible Bonds in September 2014, the Company purchased Share Options. Any change in the Company's share price above the conversion price would be offset by a corresponding value change in the Share Options.

### Foreign exchange risk management

The Company conducts business on a global basis in various currencies, though a majority of its operations are in Germany and the United States. For financial reporting purposes, the Company has chosen the u.s. dollar as its reporting currency. Therefore, changes in the rate of exchange between the u.s. dollar and the local currencies in which the financial statements of the Company's international operations are maintained affect its results of operations and financial position as reported in its consolidated financial statements.

Additionally, individual subsidiaries are exposed to transactional risks mainly resulting from intercompany purchases between production sites and other subsidiaries with different functional currencies. This exposes the subsidiaries to fluctuations in the rate of exchange between the invoicing currencies and the currency in which their local operations are conducted. For the purpose of hedging existing and foreseeable foreign exchange transaction exposures, the Company enters into foreign exchange forward contracts and, on a small scale, foreign exchange options. At December 31, 2016 and December 31, 2015 the Company had no foreign exchange options.

Changes in the fair value of the effective portion of foreign exchange forward contracts designated and qualifying as cash flow hedges of forecasted product purchases and sales are reported in AOCI. Additionally, in connection with intercompany loans in foreign currency, the Company uses foreign exchange swaps thus assuring that no foreign exchange risks arise from those loans, which, if they qualify for cash flow hedge accounting, are also reported in AOCI. These amounts recorded in AOCI are subsequently reclassified into earnings as a component of cost of revenues for those contracts that hedge product purchases and sales or as an adjustment of interest income/expense for those contracts that hedge loans, in the same period in which the hedged transaction affects earnings. The notional amounts of foreign exchange contracts in place that are designated and qualify as cash flow hedges totaled \$108,950 and \$193,880 at December 31, 2016 and December 31, 2015, respectively.

The Company also enters into derivative contracts for forecasted product purchases and sales and for intercompany loans in foreign currencies which do not qualify for hedge accounting but are utilized for economic hedges as defined above. In these two cases, the change in value of the economic hedge is recorded in the income statement and usually offsets the change in value recorded in the income statement for the underlying asset or liability. The notional amounts of economic hedges that do not qualify for hedge accounting totaled \$1,483,763 and \$1,637,129 at December 31, 2016 and December 31, 2015, respectively.

# Interest rate risk management

The Company enters into derivatives, particularly interest rate swaps and, to a certain extent, interest rate options, to protect against the risk of rising interest rates. These interest rate derivatives are designated as cash flow hedges and have been entered into in order to effectively convert payments based on variable interest rates into payments at a fixed interest rate. The euro-denominated interest rate swaps expire in 2019 and have a weighted average interest rate of 0.32%. Interest payable and receivable under the swap agreements is accrued and recorded as an adjustment to interest expense.

At December 31, 2016 and December 31, 2015, the notional amount of the euro-denominated interest rate swaps in place was €252,000 and €376,000 (\$265,633 and \$409,351 at December 31, 2016 and December 31, 2015, respectively).

In addition, the Company also enters into interest rate hedges (pre-hedges) in anticipation of future long-term debt issuance, from time to time. These pre-hedges are used to hedge interest rate exposures with regard to interest rates which are relevant for the future long-term debt issuance and which could rise until the respective debt is actually issued. These pre-hedges were settled at the issuance date of the corresponding long-term debt with the settlement amount recorded in AOCI amortized to interest expense over the life of the debt. At December 31, 2016 and December 31, 2015, the Company had \$37,752 and \$58,581, respectively, related to such settlements of pre-hedges deferred in AOCI, net of tax.

### Derivative financial instruments valuation

The following table shows the carrying amounts of the Company's derivatives at December 31, 2016 and December 31, 2015.

| DERIVATIVE FINANCIAL INSTRUMENTS VA<br>in \$ THOUS             | ALUATION —          |                          |                     | — Т. 4.48 —              |
|--|---------------------|--------------------------|---------------------|--------------------------|
|  | 2016                |                          | 2015                |                          |
| _  | Assets <sup>2</sup> | Liabilities <sup>2</sup> | Assets <sup>2</sup> | Liabilities <sup>2</sup> |
| Derivatives in cash flow hedging relationships <sup>1</sup>    |                     |                          |                     |                          |
| Current  |                     |                          |                     |                          |
| Foreign exchange contracts                                     | 2,127               | (4,323)                  | 3,114               | (2,921                   |
| Interest rate contracts  |                     |                          |                     | (1,637                   |
| Non-current  |                     |                          |                     |                          |
| Foreign exchange contracts                                     | 18                  | (80)                     | 171                 | (127                     |
| Interest rate contracts  | _                   | (1,491)                  |                     | (961                     |
| ► TOTAL  | 2,145               | (5,894)                  | 3,285               | (5,646                   |
| Derivatives not designated as hedging instruments <sup>1</sup> |                     |                          |                     |                          |
| Current  |                     |                          |                     |                          |
| Foreign exchange contracts                                     | 39,785              | (22,574)                 | 23,908              | (7,056                   |
| Non-current  |                     |                          |                     |                          |
| Foreign exchange contracts                                     | -                   | (125)                    | 1,062               | (65                      |
| Derivatives embedded in the convertible bonds                  | -                   | (99,785)                 | _                   | (115,990                 |
| Share options to secure the convertible bonds                  | 99,785              | _                        | 115,990             | -                        |
|  |                     |                          |                     |                          |

At December 31, 2016 and December 31, 2015, the valuation of the Company's derivatives was determined using significant other observable Inputs (level 2) in accordance with the fair value hierarchy levels established in U.S. GAAP.
 Derivative instruments are marked to market each reporting period resulting in carrying amounts being equal to fair values at the reporting date.

The carrying amounts for the current portion of derivatives indicated as assets in the table above are included in prepaid expenses and other current assets in the consolidated balance sheets while the current portion of those indicated as liabilities are included in accrued expenses and other current liabilities. The non-current portions indicated as assets or liabilities are included in the consolidated balance sheets in other assets or other liabilities, respectively.

The significant methods and assumptions used in estimating the fair values of derivative financial instruments are as follows:

The fair value of interest rate swaps is calculated by discounting the future cash flows on the basis of the market interest rates applicable for the remaining term of the contract as of the balance sheet date. To determine the fair value of foreign exchange forward contracts, the contracted forward rate is compared to the current forward rate for the remaining term of the contract as of the balance sheet date. The result is then discounted on the basis of the market interest rates prevailing at the balance sheet date for the applicable currency. The fair value of the embedded derivative of the convertible bonds is calculated using the difference between the market value of the convertible bond and the market value of an adequate straight bond discounted with the market interest rates as of the reporting date.

The Company's own credit risk is incorporated in the fair value estimation of derivatives that are liabilities. Counterparty credit risk adjustments are factored into the valuation of derivatives that are assets. The Company monitors and analyses the credit risk from derivative financial instruments on a regular basis. For the valuation of derivative financial instruments, the credit risk is considered in the fair value of every individual instrument. The default probability is based upon the credit default swap spreads of each counterparty appropriate for the duration. The calculation of the credit risk considered in the valuation is performed by multiplying the default probability appropriate for the duration with the expected discounted cash flows of the derivative financial instrument.

| ON THE CONSOLIDATED FINANCIAL in \$ THOUS                                 | . STATEMEN           | ITS  |  | ,               | . 4.49 —  |
|---|----------------------|--|--|-----------------|---|
|   | (loss) recogni<br>on | t of gain or<br>zed in AOCI<br>derivatives<br>ive portion) | Location of (gain) or<br>loss reclassified from<br>AOCI in income<br>(effective portion) | los:<br>from AO | t of (gain) or<br>reclassified<br>CI in income<br>tive portion) |
|   |                      | year ended<br>ecember 31,                                  |  |                 | year endea<br>December 31                                       |
|   | 2016                 | 2015   |  | 2016            | 2015  |
| Derivatives in cash flow hedging relationships                            |                      |  |  |                 |   |
| Interest rate contracts   | 1,162                | 11,817   | Interest income/expense  | 29,150          | 28,355  |
| Foreign exchange contracts  | (2,664)              | 2,273  | Costs of revenue   | 147             | 17,686  |
| ► TOTAL   | (1,502)              | 14,090   |  | 29,297          | 46,041  |
|   |                      |  | Location of (gain) or loss<br>recognized in<br>income on derivatives                     |                 | n income on<br>derivatives<br>year endea                        |
|   |                      |  |  |                 | December 31   |
|   |                      |  |  | 2016            | 2015  |
| Derivatives not designated as hedging instrume Foreign exchange contracts | ents                 |  | Selling, general and administrative expense  | (2,335)         | (61,328   |
| Foreign exchange contracts  |                      |  | Interest income/expense  | 3,251           | 8,196   |
| Derivatives embedded in the convertible bonds                             |                      |  | Interest income/expense  | (13,146)        | 58,105  |
| Share options to secure the convertible bonds                             |                      |  | Interest income/expense  | 13,146          | (58,105   |
|   |                      |  |  |                 |   |

For foreign exchange derivatives at December 31, 2016, the Company expects to recognize \$3,737 of losses deferred in AOCI in earnings during the next twelve months.

The Company expects to incur additional interest expense of \$20,918 over the next twelve months which is currently deferred in AOCI. This amount reflects the projected amortization of the settlement amount of the terminated swaps and the current fair value of the additional interest payments resulting from the interest rate swaps maturing in 2019 at December 31, 2016.

At December 31, 2016, the Company had foreign exchange derivatives with maturities of up to 15 months and interest rate swaps with maturities of up to 34 months.

# FRESENIUS MEDICAL CARE 2016

# 20. Other comprehensive income (loss)

The changes in the components of other comprehensive income (loss) for the years ended December 31, 2016 and 2015 are as follows:

| OTHER COMPREHENSIVE INCOME (LOSS) —<br>in \$ THOUS                                |           |            |   |                                  | т. 4.50 —   |
|---|-----------|------------|---|----------------------------------|---|
| 2016  | Pretax    | Tax effect | Net, before<br>non-<br>controlling<br>interests | Non-<br>controlling<br>interests | Other<br>comprehen-<br>sive income<br>(loss),<br>net of tax |
| Other comprehensive income (loss) relating to                                     |           |            |   |                                  |   |
| cash flow hedges  |           |            |   |                                  |   |
| Changes in fair value of cash flow hedges during the period                       | (1,502)   | 627        | (875)   | _                                | (875  |
| Reclassification adjustments  | 29,297    | (8,419)    | 20,878  |                                  | 20,878  |
| Total other comprehensive income (loss) relating to cash flow hedges              | 27,795    | (7,792)    | 20,003  |                                  | 20,003  |
| Foreign currency translation adjustment   | 2,726     | _          | 2,726   | (1,446)                          | 1,280   |
| Defined benefit pension plans   |           |            |   |                                  |   |
| Actuarial (loss) gain on defined benefit pension plans                            | (32,275)  | 7,416      | (24,859)  |                                  | (24,859   |
| Reclassification adjustments  | 30,811    | (11,398)   | 19,413  | _                                | 19,413  |
| Total other comprehensive income (loss) relating to defined benefit pension plans | (1,464)   | (3,982)    | (5,446)   |                                  | (5,446  |
| OTHER COMPREHENSIVE INCOME (LOSS)   | 29,057    | (11,774)   | 17,283  | (1,446)                          | 15,837  |
| 2015  |           |            |   |                                  |   |
| Other comprehensive income (loss) relating to cash flow hedges                    |           |            |   |                                  |   |
| Changes in fair value of cash flow hedges during the period                       | 14,090    | (4,511)    | 9,579   |                                  | 9,579   |
| Reclassification adjustments  | 46,041    | (12,557)   | 33,484  |                                  | 33,484  |
| Total other comprehensive income (loss) relating to cash flow hedges              | 60,131    | (17,068)   | 43,063  | _                                | 43,063  |
| Foreign currency translation adjustment   | (347,164) |            | (347,164)                                       | (4,961)                          | (352,125  |
| Defined benefit pension plans   |           |            |   |                                  |   |
| Actuarial (loss) gain on defined benefit pension plans                            | 47,209    | (13,434)   | 33,775  |                                  | 33,775  |
| Reclassification adjustments  | 34,625    | (12,851)   | 21,774  |                                  | 21,774  |
| Total other comprehensive income (loss) relating to defined benefit pension plans | 81,834    | (26,285)   | 55,549  |                                  | 55,549  |
| ► OTHER COMPREHENSIVE INCOME (LOSS)   | (205,199) | (43,353)   | (248,552)                                       | (4,961)                          | (253,513  |

Changes in AOCI by component for the years ended December 31, 2016 and 2015 are as follows:

| — CHANGES IN AOCI BY COMPONENT in \$ THOUS                 | ·  |  |  |   |                                  | T. 4.51 ——  |
|--|--|--|--|---|----------------------------------|-------------|
|  | Gain (loss)<br>related to<br>cash flow<br>hedges | Actuarial<br>gain (loss)<br>on defined<br>benefit pen-<br>sion plans | Gain (loss)<br>related<br>to foreign-<br>currency<br>translation | Total,<br>before non-<br>controlling<br>interests | Non-<br>controlling<br>interests | Total       |
| ► BALANCE AT DECEMBER 31, 2014                             | (103,277)  | (282,019)  | (702,447)  | (1,087,743)                                       | (5,261)                          | (1,093,004) |
| Other comprehensive income (loss) before reclassifications | 9,579  | 33,775   | (347,164)  | (303,810)   | (4,961)                          | (308,771)   |
| Amounts reclassified from AOCI                             | 33,484   | 21,774   | _  | 55,258  |                                  | 55,258      |
| Other comprehensive income (loss) after reclassifications  | 43,063   | 55,549   | (347,164)  | (248,552)   | (4,961)                          | (253,513)   |
| ► BALANCE AT DECEMBER 31, 2015                             | (60,214)   | (226,470)  | (1,049,611)  | (1,336,295)                                       | (10,222)                         | (1,346,517) |
| Other comprehensive income (loss) before reclassifications | (875)  | (24,859)   | 2,726  | (23,008)  | (1,446)                          | (24,454)    |
| Amounts reclassified from AOCI                             | 20,878   | 19,413   |  | 40,291  |                                  | 40,291      |
| Other comprehensive income (loss) after reclassifications  | 20,003   | (5,446)  | 2,726  | 17,283  | (1,446)                          | 15,837      |
| ► BALANCE AT DECEMBER 31, 2016                             | (40,211)   | (231,916)  | (1,046,885)  | (1,319,012)                                       | (11,668)                         | (1,330,680) |

Reclassifications out of AOCI for the years ended December 31, 2016 and 2015 are as follows:

| in \$ THOUS  |  |          | Т. 4.52 —   |  |
|--|--|----------|---|--|
|  | Amount of (gain) loss<br>reclassified from AOCI<br>in income |          | Location of (gain) los<br>reclassified from AOC<br>in incom |  |
| Details about AOCI components                          | 2016   | 2015     |   |  |
| (Gain) loss related to cash flow hedges                |  |          |   |  |
| Interest rate contracts                                | 29,150   | 28,355   | Interest income/expense                                     |  |
| Foreign exchange contracts                             | 147  | 17,686   | Costs of revenue  |  |
|  | 29,297   | 46,041   | Total before tax  |  |
|  | (8,419)  | (12,557) | Tax expense or benefit                                      |  |
|  | 20,878   | 33,484   | Net of tax  |  |
| Actuarial (gain) loss on defined benefit pension plans |  |          |   |  |
| Amortization of unrealized (gain) loss                 | 30,811   | 34,625   | 1   |  |
|  | 30,811   | 34,625   | Total before tax  |  |
|  | (11,398)   | (12,851) | Tax expense or benefit                                      |  |
|  | 19,413   | 21,774   | Net of tax  |  |
| Total reclassifications for the period                 | 40,291   | 55,258   | Net of tax  |  |

<sup>&</sup>lt;sup>1</sup> Included in the computation of net periodic pension cost (see note 10 for additional details).

# 21. Supplementary cash flow information

The following additional information is provided with respect to the consolidated statements of cash flows:

| — SUPPLEMENTARY CASH FLOW INFORMATION  in \$ THOUS   |           | - T. 4.53 — |
|--|-----------|-------------|
|  | 2016      | 2015        |
| Supplementary cash flow information  | 2010      | 2073        |
| Cash paid for interest   | 387,125   | 381,212     |
| Cash paid for income taxes <sup>1</sup>  | 598,916   | 547,401     |
| Cash inflow for income taxes from stock option exercises <sup>2</sup>  | 8,887     | 18,073      |
| Supplemental disclosures of cash flow information  | _         |             |
| Details for acquisitions:  | _         |             |
| Assets acquired  | (877,706) | (216,023    |
| Liabilities assumed  | 125,623   | 34,841      |
| Noncontrolling interest subject to put provisions  | 48,292    | 7,622       |
| Noncontrolling interest  | 15,992    | 983         |
| Non-cash consideration   | 244,458   | 69,233      |
| Cash paid  | (443,341) | (103,344    |
| Less cash acquired   | 22,869    | 3,193       |
| NET CASH PAID FOR ACQUISITIONS   | (420,472) | (100,151    |
| Cash paid for investments  | (143,637) | (184,101    |
| Cash paid for intangible assets  | (13,472)  | (32,558     |
| ► TOTAL CASH PAID FOR ACQUISITIONS AND INVESTMENTS, NET OF CASH ACQUIRED, AND PURCHASES OF INTANGIBLE ASSETS | (577,581) | (316,810    |

<sup>1</sup> Net of tax refund.

# 22. Segment and corporate information

In 2015, the Company increased its operating segments from three to four segments in conjunction with a change in the structure of how the Company manages its business. The operating segments are the North America segment, the EMEA segment, the Asia-Pacific segment and the Latin America segment. Accordingly, the two reporting segments disclosed prior to 2015 (the North America segment and the International segment, which was comprised of EMEA, Asia-Pacific and Latin America) have now been reclassified into four reporting segments as noted above.

Management evaluates each segment using measures that reflect all of the segment's controllable revenues and expenses. With respect to the performance of business operations, management believes that the most appropriate U.S. GAAP measures are revenue, operating income and operating income margin. The Company does not include income taxes as it believes this is outside the segments' control. Financing is a corporate function, which the Company's segments do not control. Therefore, the Company does not include interest expense relating to financing as a segment measurement. Similarly, the Company does not allocate certain costs, which relate primarily to certain headquarters' overhead charges, including accounting and finance, because the Company believes that these costs are also not within the control of the individual segments. Production of products, production asset management,

<sup>&</sup>lt;sup>2</sup> Thereof the excess tax benefit allocated to additional paid-in capital for the twelve-month periods ending December 31, 2016 and 2015 \$6,427 and \$13,451, respectively.

quality management and procurement related to production are centrally managed at Corporate. The Company's global research and development is also centrally managed at Corporate. These Corporate activities do not fulfill the definition of a segment. Products are transferred to the segments at cost; therefore no internal profit is generated. The associated internal revenues for the product transfers and their elimination are recorded as Corporate activities. Capital expenditures for production are based on the expected demand of the segments and consolidated profitability considerations. In addition, certain revenues, investments and intangible assets, as well as any related expenses, are not allocated to a segment but are accounted for as Corporate.

Information pertaining to the Company's segment and Corporate activities for the twelve-month periods ended December 31, 2016 and 2015 is set forth below.

| SEGMENT AND CORPO<br>in \$ THOUS                                | RATE INFO                   | RMATION         |                             |                             |                  |           | T. 4.54 —  |
|---|-----------------------------|-----------------|-----------------------------|-----------------------------|------------------|-----------|------------|
|   | North<br>America<br>segment | EMEA<br>segment | Asia-<br>Pacific<br>segment | Latin<br>America<br>segment | Segment<br>total | Corporate | Total      |
| 2016  |                             |                 |                             |                             |                  |           |            |
| Revenue external customers                                      | 12,885,879                  | 2,666,644       | 1,631,717                   | 712,150                     | 17,896,390       | 14,397    | 17,910,787 |
| Inter-segment revenue   | 3,437                       |                 | 34                          | 267                         | 3,738            | (3,738)   |            |
| ► REVENUE   | 12,889,316                  | 2,666,644       | 1,631,751                   | 712,417                     | 17,900,128       | 10,659    | 17,910,787 |
| ► OPERATING INCOME  | 2,119,297                   | 524,181         | 319,076                     | 65,849                      | 3,028,403        | (390,880) | 2,637,523  |
| Depreciation and amortization                                   | (430,824)                   | (120,791)       | (48,196)                    | (17,242)                    | (617,053)        | (158,892) | (775,945)  |
| Income (loss) from equity method investees                      | 64,806                      | (2,919)         | 1,519                       | 1,502                       | 64,908           | _         | 64,908     |
| Total assets  | 18,255,288                  | 3,785,602       | 1,863,441                   | 729,193                     | 24,633,524       | 2,300,418 | 26,933,942 |
| Thereof investments in equity method investees                  | 324,860                     | 221,054         | 106,900                     | 26,428                      | 679,242          | _         | 679,242    |
| Capital expenditures, acquisitions and investments <sup>1</sup> | 916,354                     | 310,568         | 53,795                      | 45,477                      | 1,326,194        | 281,379   | 1,607,573  |
| 2015  |                             |                 |                             |                             |                  |           |            |
| Revenue external customers                                      | 11,813,330                  | 2,628,688       | 1,501,456                   | 766,424                     | 16,709,898       | 27,684    | 16,737,582 |
| Inter-segment revenue   | 5,292                       | 1               | 143                         | 447                         | 5,883            | (5,883)   |            |
| ► REVENUE   | 11,818,622                  | 2,628,689       | 1,501,599                   | 766,871                     | 16,715,781       | 21,801    | 16,737,582 |
| ► OPERATING INCOME <sup>2</sup>                                 | 1,797,835                   | 576,895         | 297,860                     | 48,233                      | 2,720,823        | (394,091) | 2,326,732  |
| Depreciation and amortization                                   | (399,434)                   | (113,131)       | (44,616)                    | (14,835)                    | (572,016)        | (145,306) | (717,322)  |
| Income (loss) from equity method investees                      | 20,799                      | 6,820           | 2,526                       | 1,307                       | 31,452           | -         | 31,452     |
| Total assets <sup>3</sup>                                       | 17,269,258                  | 3,293,600       | 1,727,495                   | 604,667                     | 22,895,020       | 2,470,234 | 25,365,254 |
| Thereof investments in equity method investees                  | 288,956                     | 220,610         | 109,347                     | 25,796                      | 644,709          | _         | 644,709    |
| Capital expenditures, acquisitions and investments <sup>4</sup> | 709,503                     | 174,229         | 48,949                      | 50,549                      | 983,230          | 286,523   | 1,269,753  |

<sup>&</sup>lt;sup>1</sup> North America, EMEA, Asia-Pacific, Latin America and Corporate acquisitions exclude \$22,870, \$235,627, \$7,790, \$5,526 and \$7,654, respectively, of non-cash acquisitions for 2016.

<sup>&</sup>lt;sup>2</sup> On July 1, 2015, the Company completed the sale of its clinics in Venezuela to a third party. The purchase price for these clinics was \$7,500, which resulted in a loss of approximately \$26,289 before tax (approximately \$26,920 after tax). The loss is primarily included in Selling, general and administrative costs line item of the consolidated income statements.

<sup>3</sup> Deferred taxes which were classified as current at December 31, 2015 have been reclassified to non-current in accordance with Accounting Standards Update

Deferred taxes which were classified as current at December 31, 2015 have been reclassified to non-current in accordance with Accounting Standards Update 2015-17, Income Taxes (Topic 740) Balance Sheet Classification of Deferred Taxes. Deferred taxes previously recorded in 2015 within current assets and liabilities have been reclassified to non-current assets and liabilities in the amount of \$216,127 and \$36,399, respectively. As a result of deferred tax netting, non-current assets and liabilities were then adjusted in the amount of \$168,232.

<sup>&</sup>lt;sup>4</sup> North America, EMEA, Asia-Pacific, Latin America and Corporate acquisitions and investments exclude \$6,070, \$41,454, \$36,455, \$244 and \$26,214, respectively, of non-cash acquisitions and investments for 2015.

For the geographic presentation, revenues are attributed to specific countries based on the end user's location for products and the country in which the service is provided. Information with respect to the Company's geographic operations is set forth in the table below:

| in \$ THOUS                |         |               |                   | — Т. 4.55 —— |
|----------------------------|---------|---------------|-------------------|--------------|
|                            | Germany | North America | Rest of the world | Total        |
| 2016                       |         |               |                   |              |
| Revenue external customers | 421,604 | 12,885,879    | 4,603,304         | 17,910,787   |
| Long-lived assets          | 907,921 | 15,227,607    | 3,181,818         | 19,317,346   |
| 2015                       |         |               |                   |              |
| Revenue external customers | 400,401 | 11,813,330    | 4,523,851         | 16,737,582   |
| Long-lived assets          | 556,276 | 14,771,036    | 2,963,439         | 18,290,751   |

#### 23. Subsequent events

On January 31, 2017, the Company announced an agreement with the United States Departments of Veterans Affairs and Justice resolving litigation commenced in 2014 regarding reimbursement for services provided to veterans by the Company's clinics during the period January 2009 through February 15, 2011. The agreement is expected to increase the Company's recognition of revenue in 2017 by approximately \$100,000 (approximately €100,000). The estimated positive impact on the Company's net income (net income attributable to shareholders of Fresenius Medical Care & Co. KGaA) is expected to be approximately \$45,000 to \$50,000 (approximately €45,000 to €50,000). The payment is expected to be received in due course.

# MANAGEMENT'S ANNUAL REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15 (f). The Company's internal control over financial reporting is a process designed by or under the supervision of the Company's chief executive officer and chief financial officer to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles.

As of December 31, 2016, management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Management's assessment follows the guidance for management of the evaluation of internal controls over financial reporting released by the Securities and Exchange Commission on May 23, 2007. Based on this assessment, management has determined that the Company's internal control over financial reporting is effective as of December 31, 2016.

The Company's internal control over financial reporting includes policies and procedures that (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect transactions and dispositions of assets; (2) provide reasonable assurance that the Company's transactions are recorded as necessary to permit preparation of financial statements in accordance with u.s. generally accepted accounting principles, and that the Company's receipts and expenditures are being made only in accordance with authorizations of the Company's management and directors; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's financial statements.

Because of its inherent limitation, internal control over financial reporting, no matter how well designed, cannot provide absolute assurance of achieving financial reporting objectives and may not prevent or detect misstatements. Therefore, even if the internal control over financial reporting is determined to be effective it can provide only reasonable assurance with respect to financial statement preparation and presentation. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

The Company's internal control over financial reporting as of December 31, 2016 has been audited by KPMG AG Wirtschaftsprüfungsgesellschaft, an independent registered public accounting firm, as stated in their report included on page 211.

February 22, 2017

Fresenius Medical Care AG & Co. KGaA, a partnership limited by shares, represented by: Fresenius Medical Care Management AG, its General Partner

#### **RICE POWELL**

Chief Executive Officer and Chairman of the Management Board of the General Partner

#### MICHAEL BROSNAN

Chief Financial Officer and member of the Management Board of the General Partner

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL OVER FINANCIAL REPORTING

## THE SUPERVISORY BOARD FRESENIUS MEDICAL CARE AG & CO. KGAA

We have audited the internal control over financial reporting of Fresenius Medical Care AG&Co. KGaA and subsidiaries (Fresenius Medical Care or the Company) as of December 31, 2016, based on criteria established in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (Coso). Fresenius Medical Care's management is responsible for maintaining effective internal control over financial reporting and its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Fresenius Medical Care maintained, in all material respects, effective internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control-Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Fresenius Medical Care as of December 31, 2016 and 2015, and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2016, and our report dated February 22, 2017 expressed an unqualified opinion on those consolidated financial statements.

Frankfurt am Main, Germany February 22, 2017

#### **KPMG AG**

Wirtschaftsprüfungsgesellschaft

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# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

## THE SUPERVISORY BOARD FRESENIUS MEDICAL CARE AG & CO. KGAA

We have audited the accompanying consolidated balance sheets of Fresenius Medical Care AG&Co. KGaA and subsidiaries (Fresenius Medical Care or the Company) as of December 31, 2016 and 2015 and the related consolidated statements of income, comprehensive income, shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2016. In connection with our audits of the consolidated financial statements, we have also audited the financial statement schedule as listed in the accompanying index. These consolidated financial statements and the financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and the financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Fresenius Medical Care as of December 31, 2016 and 2015, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2016, in conformity with u.s. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Fresenius Medical Care's internal control over financial reporting as of December 31, 2016, based on criteria established in Internal Control – Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 22, 2017 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

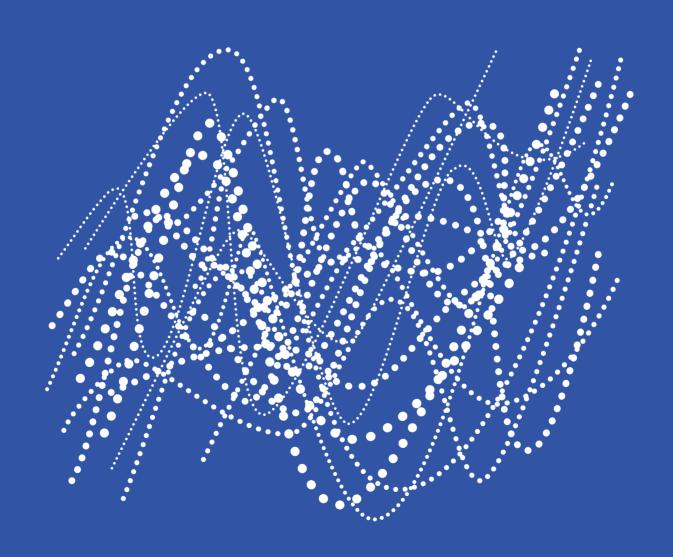
Frankfurt am Main, Germany February 22, 2017

#### **KPMG AG**

Wirtschaftsprüfungsgesellschaft

# Exhibit 12B. Audited Financial Statements-Fresenius Medical Care 2016-2017

# ADDED VALUE





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# RESENIUS MEDICAL CARE 2017

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FRESENIUS MEDICAL CARE 2017

# CONSOLIDATED STATEMENTS OF INCOME

| 5.1 CONSOLIDATED STATEMENTS OF INCOME in € THOUS, except share data |      |            |            |            |
|---|------|------------|------------|------------|
|   | Note | 2017       | 2016       | 2015       |
| Revenue   |      |            |            |            |
| Health care services  |      | 14,531,636 | 13,505,363 | 12,439,205 |
| Health care products  |      | 3,251,936  | 3,064,352  | 3,015,653  |
| ► TOTAL   | 26   | 17,783,572 | 16,569,715 | 15,454,858 |
| Costs of revenue  |      |            |            |            |
| Health care services  |      | 10,362,046 | 9,631,341  | 8,887,855  |
| Health care products  |      | 1,417,806  | 1,322,428  | 1,389,837  |
| ► TOTAL   |      | 11,779,852 | 10,953,769 | 10,277,692 |
| ► GROSS PROFIT  |      | 6,003,720  | 5,615,946  | 5,177,166  |
| Operating (income) expenses   |      |            |            |            |
| Selling, general and administrative                                 |      | 3,577,776  | 3,119,172  | 2,948,885  |
| Research and development  | 4b   | 130,704    | 146,511    | 128,128    |
| Income from equity method investees                                 | 26   | (67,199)   | (58,639)   | (28,348)   |
| ► OPERATING INCOME  |      | 2,362,439  | 2,408,902  | 2,128,501  |
| Other (income) expense  |      |            |            |            |
| Interest income   | 4e   | (43,297)   | (42,139)   | (105,070)  |
| Interest expense  | 4e   | 397,187    | 408,508    | 457,895    |
| ► INCOME BEFORE INCOME TAXES  |      | 2,008,549  | 2,042,533  | 1,775,676  |
| Income tax expense  | 4f   | 454,015    | 622,481    | 565,026    |
| ► NET INCOME  |      | 1,554,534  | 1,420,052  | 1,210,650  |
| ► NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS               |      | 274,746    | 276,072    | 255,704    |
| ► NET INCOME ATTRIBUTABLE TO SHAREHOLDERS OF FMC AG & CO. KGAA      |      | 1,279,788  | 1,143,980  | 954,946    |
| ► BASIC EARNINGS PER SHARE  | 19   | 4.17       | 3.74       | 3.14       |
| ► FULLY DILUTED EARNINGS PER SHARE                                  | 19   | 4.16       | 3.73       | 3.13       |
|   |      |            |            |            |

The following notes are an integral part of the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| 5.2 CONSOLIDATED STATEMENTS OF COMPREHENSIVE in € THOUS   | INCOME | Ē           |           |           |
|---|--------|-------------|-----------|-----------|
|   | Note   | 2017        | 2016      | 2015      |
| ► NET INCOME  |        | 1,554,534   | 1,420,052 | 1,210,650 |
| Other comprehensive income (loss)   |        |             |           |           |
| Components that will not be reclassified to profit or loss  |        |             |           |           |
| Actuarial gains (losses) on defined benefit pension plans   | 16,24  | 6,840       | (31,423)  | 30,169    |
| Income tax (expense) benefit related to components of other comprehensive income not reclassified                       | 16, 24 | (27,393)    | 7,085     | (8,830)   |
| ► TOTAL   |        | (20,553)    | (24,338)  | 21,339    |
| Components that may be reclassified subsequently to profit or loss  Gain (loss) related to foreign currency translation |        | (1,284,173) | 368,429   | 674,727   |
| Gain (loss) related to cash flow hedges   | 23, 24 | 27,983      | 25,111    | 54,196    |
| Income tax (expense) benefit related to components of other comprehensive income that may be reclassified               | 23, 24 | (8,407)     | (7,039)   | (15,387)  |
| ► TOTAL   |        | (1,264,597) | 386,501   | 713,536   |
| ► OTHER COMPREHENSIVE INCOME (LOSS), NET OF TAX   |        | (1,285,150) | 362,163   | 734,875   |
| ► TOTAL COMPREHENSIVE INCOME  |        | 269,384     | 1,782,215 | 1,945,525 |
| Comprehensive income attributable to noncontrolling interests   |        | 150,611     | 310,580   | 344,427   |

118,773

1,471,635

1,601,098

The following notes are an integral part of the consolidated financial statements.

► COMPREHENSIVE INCOME ATTRIBUTABLE TO SHAREHOLDERS OF FMC AG & CO. KGAA

#### **CONSOLIDATED BALANCE SHEETS**

#### **5.3** CONSOLIDATED BALANCE SHEETS

in € THOUS, except share and per share data

|   | Note              | 2017        | 2016       |
|---|-------------------|-------------|------------|
| Assets  |                   |             |            |
| Cash and cash equivalents   | 6                 | 978,109     | 708,882    |
| Trade accounts receivable, less allowance for doubtful accounts of €474,891 in 2017 and €482,461 in 2016  | 7                 | 3,330,990   | 3 401 070  |
|   | _ <u>7</u>        |             | 3,491,079  |
| Accounts receivable from related parties  Inventories   |                   | 111,643     | 209,465    |
|   |                   | 1,290,779   | 1,337,477  |
| Other current assets  TOTAL CURRENT ASSETS  |                   | 662,786     | 1,137,046  |
| FIGURE CORRENT ASSETS   |                   | 6,374,307   | 6,883,949  |
| Property, plant and equipment   | 10                | 3,491,771   | 3,579,626  |
| Intangible assets   | - <del>- 10</del> | 683,058     | 803,120    |
| Goodwill  |                   | 12,103,921  | 12,955,574 |
| Deferred taxes  |                   | 315,168     | 291,394    |
| Investment in equity method investees   |                   | 647,009     | 598,154    |
| Other non-current assets  |                   | 409,894     | 391,723    |
| ► TOTAL NON-CURRENT ASSETS  |                   | 17,650,821  | 18,619,591 |
| ► TOTAL ASSETS  |                   | 24,025,128  | 25,503,540 |
| - TOTAL ASSETS  |                   | 24,023,120  | 23,303,340 |
| Liabilities   |                   |             |            |
| Accounts payable  |                   | 590,493     | 575,556    |
| Accounts payable to related parties   |                   | 147,349     | 264,069    |
| Current provisions and other current liabilities  | 12                | 2,843,760   | 3,036,708  |
| Short-term debt   | 13                | 760,279     | 572,010    |
| Short-term debt from related parties  | 13                | 9,000       | 3,000      |
| Current portion of long-term debt and capital lease obligations   | 14                | 883,535     | 724,218    |
| Income tax payable  |                   | 65,477      | 123,336    |
| ► TOTAL CURRENT LIABILITIES   |                   | 5,299,893   | 5,298,897  |
|   |                   |             |            |
| Long-term debt and capital lease obligations, less current portion  | 14                | 5,794,872   | 6,832,886  |
| Non-current provisions and other non-current liabilities  | 15                | 975,645     | 1,027,983  |
| Pension liabilities   | 16                | 530,559     | 512,539    |
| Income tax payable  |                   | 128,433     | 118,182    |
| Deferred taxes  | 4 <i>f</i>        | 467,540     | 661,921    |
| ► TOTAL NON-CURRENT LIABILITIES   |                   | 7,897,049   | 9,153,511  |
| ► TOTAL LIABILITIES   |                   | 13,196,942  | 14,452,408 |
|   |                   |             |            |
| Shareholders' equity  |                   |             |            |
| Ordinary shares, no par value, €1.00 nominal value, 385,913,972 shares authorized, 308,111,000 issued and 306,451,049 outstanding as of December 31, 2017 and 385,913,972 shares authorized, 307,221,791 issued and 306,221,840 outstanding as of |                   |             |            |
| December 31, 2016 respectively  | 17                | 308,111     | 307,222    |
| Treasury stock, at cost   | 17                | (108,931)   | (50,993)   |
| Additional paid-in capital  | 17                | 3,969,245   | 3,960,115  |
| Retained earnings   | 17                | 7,137,255   | 6,085,876  |
| Accumulated other comprehensive income (loss)   | 24                | (1,485,578) | (324,563)  |
| ► TOTAL FMC AG & CO. KGAA SHAREHOLDERS' EQUITY  |                   | 9,820,102   | 9,977,657  |
| Noncontrolling interests  | 17                | 1,008,084   | 1,073,475  |
| ► TOTAL EQUITY  |                   | 10,828,186  | 11,051,132 |
| ► TOTAL LIABILITIES AND EQUITY  |                   | 24,025,128  | 25,503,540 |
|   |                   |             |            |

 $\label{thm:consolidated} \textit{The following notes are an integral part of the consolidated financial statements}.$ 

# CONSOLIDATED STATEMENTS OF CASH FLOWS

|   | Note          | 2017               | 2016               | 2015               |
|---|---------------|--------------------|--------------------|--------------------|
| Operating activities  |               |                    |                    |                    |
| Net income  |               | 1,554,534          | 1,420,052          | 1,210,650          |
| Adjustments to reconcile net income to net cash provided by operating activities  |               |                    |                    |                    |
| Depreciation and amortization   | 10,<br>11, 26 | 735,479            | 701,536            | 648,167            |
| Change in deferred taxes, net   |               | (203,046)          | 232                | (36,665            |
| (Gain) loss on sale of fixed assets and investments   |               | (116,624)          | (5,381)            | (4,809             |
| Compensation expense related to share-based plans   | 20            | 46,811             | 27,433             | 8,370              |
| Investments in equity method investees, net   |               | (57,009)           | (52,948)           | (16,022            |
| Changes in assets and liabilities, net of amounts from businesses acquired  |               |                    |                    |                    |
| Trade accounts receivable, net  |               | (181,272)          | (241,878)          | (260,607           |
| Inventories   |               | (62,692)           | (60,230)           | (271,301           |
| Other current and non-current assets  |               | 185,801            | 42,266             | (66,842            |
| Accounts receivable from related parties  |               | 95,025             | (71,773)           | (271               |
| Accounts payable to related parties   |               | (110,375)          | 120,745            | 24,523             |
| Accounts payable, provisions and other current and non-current liabilities  |               | 629,116            | 365,312            | 808,202            |
| Paid interest   |               | (339,088)          | (349,738)          | (343,589           |
| Received interest   |               | 35,526             | 30,263             | 74,993             |
| Income tax payable  |               | 654,250            | 547,157            | 485,181            |
| Paid income taxes   |               | (674,625)          | (541,075)          | (493,376           |
| ► NET CASH PROVIDED BY (USED IN)  |               |                    |                    |                    |
| OPERATING ACTIVITIES  |               | 2,191,811          | 1,931,973          | 1,766,604          |
| Investing activities  |               |                    |                    |                    |
| Purchases of property, plant and equipment  | 26            | (944,460)          | (930,520)          | (858,894           |
| Proceeds from sale of property, plant and equipment   |               | 103,225            | 15,957             | 15,690             |
| Acquisitions and investments, net of cash acquired, and purchases of intangible assets  | 3,<br>25, 26  | (565,694)          | (521,800)          | (285,543           |
| Proceeds from divestitures  | 3             | 415,388            | 190,247            | 226,823            |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES   |               | (991,541)          | (1,246,116)        | (901,924           |
| Financing activities  |               |                    |                    |                    |
| Proceeds from short-term debt   |               | 443,996            | 805,191            | 259,149            |
| Repayments of short-term debt   |               | (241,309)          | (342,505)          | (282,895           |
| Proceeds from short-term debt from related parties  |               | 122,079            | 124,300            | 53,000             |
| Repayments of short-term debt from related parties  |               | (116,079)          | (138,800)          | (39,901            |
| Proceeds from long-term debt and capital lease obligations  |               | 582,311            | 2,071              | 5,439              |
| Repayments of long-term debt and capital lease obligations  |               | (1,099,329)        | (662,823)          | (292,793           |
| Increase (decrease) of accounts receivable securitization program   |               | 157,564            | 112,025            | (262,055           |
| Proceeds from exercise of stock options   |               | 47,591             | 47,467             | 85,034             |
| Purchase of treasury stock  | 17            | (57,938)           |                    |                    |
| Dividends paid  | 17            | (293,973)          | (244,251)          | (236,773           |
| Distributions to noncontrolling interests   |               | (386,340)          | (294,302)          | (256,399           |
| Contributions from noncontrolling interests   |               | 42,797             | 71,910             | 60,744             |
| ► NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES   |               | (798,630)          | (519,717)          | (907,450           |
| EFFECT OF EXCHANGE RATE CHANGES ON CASH<br>AND CASH EQUIVALENTS   |               | (132,413)          | 38,012             | 25,422             |
| Cash and cash equivalents   |               |                    |                    |                    |
| Net increase (decrease) in cash and cash equivalents  |               | 269 227            | 204 152            | (17.240            |
| Cash and cash equivalents at beginning of period  | —             | 269,227<br>708,882 | 204,152<br>504,730 | (17,348<br>522,078 |
|   |               |                    |                    | 504,730            |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD  The following pates are an integral part of the corrollidated financial statements. | 6             | 978,109            | 708,882            |                    |

# CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

#### 5.5 CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

in € THOUS, except share data

|   |      | Ordinary S          | ihares       | Treasury S       |           |  |
|---|------|---------------------|--------------|------------------|-----------|--|
|   | Note | Number of<br>shares | No par value | Number of shares | Amount    |  |
| BALANCE AT DECEMBER 31, 2014                              |      | 311,104,251         | 311,104      | (7,548,951)      | (384,966) |  |
| Proceeds from exercise of options and related tax effects | 20   | 1,758,820           | 1,759        |                  | _         |  |
| Compensation expense related to stock options             | 20   | _                   | _            | _                | -         |  |
| Dividends paid  | 17   |                     |              |                  |           |  |
| Purchase/sale of noncontrolling interests                 |      |                     |              |                  |           |  |
| Contributions from/to noncontrolling interests            |      | _                   | _            |                  | _         |  |
| Noncontrolling interests subject to put provisions        | 23   |                     | _            |                  |           |  |
| Net Income  |      | _                   | _            |                  |           |  |
| Other comprehensive income (loss) related to              |      |                     |              |                  |           |  |
| Foreign currency translation                              | 24   |                     |              |                  |           |  |
| Cash flow hedges, net of related tax effects              | 24   | _                   | _            |                  |           |  |
| Pensions, net of related tax effects                      | 16   |                     | _            |                  |           |  |
| Comprehensive income                                      |      |                     | _            |                  | _         |  |
| BALANCE AT DECEMBER 31, 2015                              |      | 312,863,071         | 312,863      | (7,548,951)      | (384,966) |  |
| Proceeds from exercise of options and related tax effects | 20   | 907,720             | 908          |                  | _         |  |
| Compensation expense related to stock options             | 20   | _                   | _            | _                | -         |  |
| Withdrawal of treasury stock                              | 17   | (6,549,000)         | (6,549)      | 6,549,000        | 333,973   |  |
| Dividends paid  | 17   | _                   | _            |                  | _         |  |
| Purchase/sale of noncontrolling interests                 |      | _                   | _            |                  | _         |  |
| Contributions from/to noncontrolling interests            |      |                     |              |                  |           |  |
| Noncontrolling interests subject to put provisions        | 23   | _                   | _            |                  |           |  |
| Net Income  |      |                     | _            |                  | _         |  |
| Other comprehensive income (loss) related to              |      |                     |              |                  |           |  |
| Foreign currency translation                              | 24   | _                   | _            |                  |           |  |
| Cash flow hedges, net of related tax effects              | 24   |                     | _            |                  | _         |  |
| Pensions, net of related tax effects                      | 16   |                     | _            | _                | _         |  |
| Comprehensive income                                      |      | _                   | _            |                  | _         |  |
| BALANCE AT DECEMBER 31, 2016                              |      | 307,221,791         | 307,222      | (999,951)        | (50,993)  |  |
| Proceeds from exercise of options and related tax effects | 20   | 889,209             | 889          |                  | _         |  |
| Compensation expense related to stock options             | 20   | -                   | _            | _                | -         |  |
| Purchase of treasury stock                                | 17   | _                   | _            | (660,000)        | (57,938)  |  |
| Dividends paid  | 17   | _                   | _            | -                | _         |  |
| Purchase/sale of noncontrolling interests                 |      | -                   | _            | _                | -         |  |
| Contributions from/to noncontrolling interests            |      | _                   | _            | _                | -         |  |
| Noncontrolling interests subject to put provisions        | 23   | -                   | _            | _                | -         |  |
| Net Income  |      | -                   | _            | _                | -         |  |
| Other comprehensive income (loss) related to              |      |                     |              |                  |           |  |
| Foreign currency translation                              | 24   |                     | _            |                  |           |  |
| Cash flow hedges, net of related tax effects              | 24   | _                   | _            | _                | _         |  |
| Pensions, net of related tax effects                      | 16   |                     | -            | _                | _         |  |
| Comprehensive income                                      |      |                     | _            |                  | _         |  |
| BALANCE AT DECEMBER 31, 2017                              |      | 308,111,000         | 308,111      | (1,659,951)      | (108,931) |  |
|   |      |                     |              |                  |           |  |

The following notes are an integral part of the consolidated financial statements.

|                               |                      | Accumulated other                  | er comprehensive in | ncome (loss) |  |                             |              |
|-------------------------------|----------------------|------------------------------------|---------------------|--------------|--|-----------------------------|--------------|
| Additional<br>paid-in capital | Retained<br>earnings | Foreign<br>currency<br>translation | Cash Flow<br>Hedges | Pensions     | Total FMC AG &<br>Co. KGaA share-<br>holders' equity | Noncontrolling<br>interests | Total equity |
| 4,130,341                     | 4,827,336            | (973,516)                          | (85,028)            | (239,826)    | 7,585,445  | 802,367                     | 8,387,812    |
| 83,051                        |                      |                                    |                     |              | 84,810   |                             | 84,810       |
| 4,278                         |                      |                                    |                     |              | 4,278  |                             | 4,278        |
|                               | (236,773)            |                                    |                     |              | (236,773)  |                             | (236,773)    |
| 6,725                         |                      |                                    |                     |              | 6,725  | 13,595                      | 20,320       |
|                               |                      |                                    |                     |              |  | (224,365)                   | (224,365)    |
|                               | (176,016)            |                                    |                     |              | (176,016)  |                             | (176,016)    |
|                               | 954,946              |                                    |                     |              | 954,946  | 255,704                     | 1,210,650    |
|                               |                      | 608,880                            | (9,052)             | (13,824)     | 586,004  | 88,723                      | 674,727      |
|                               |                      |                                    | 38,809              |              | 38,809   |                             | 38,809       |
|                               |                      |                                    |                     | 21,339       | 21,339   |                             | 21,339       |
|                               |                      |                                    |                     |              | 1,601,098  | 344,427                     | 1,945,525    |
| 4,224,395                     | 5,369,493            | (364,636)                          | (55,271)            | (232,311)    | 8,869,567  | 936,024                     | 9,805,591    |
| 41,029                        | · <del></del>        |                                    |                     |              | 41,937   |                             | 41,937       |
| 23,210                        |                      |                                    |                     |              | 23,210   |                             | 23,210       |
| (327,424)                     |                      |                                    |                     |              |  |                             |              |
|                               | (244,251)            |                                    |                     |              | (244,251)  |                             | (244,251)    |
| (1,095)                       |                      |                                    |                     |              | (1,095)  | 63,974                      | 62,879       |
| -                             |                      |                                    |                     |              |  | (237,103)                   | (237,103)    |
|                               | (183,346)            |                                    |                     |              | (183,346)  |                             | (183,346)    |
|                               | 1,143,980            |                                    |                     |              | 1,143,980  | 276,072                     | 1,420,052    |
|                               | · <u> </u>           |                                    |                     |              |  |                             |              |
|                               |                      | 338,617                            | (908)               | (3,788)      | 333,921  | 34,508                      | 368,429      |
|                               |                      |                                    | 18,072              |              | 18,072   |                             | 18,072       |
|                               |                      |                                    |                     | (24,338)     | (24,338)   |                             | (24,338)     |
|                               |                      |                                    |                     |              | 1,471,635  | 310,580                     | 1,782,215    |
| 3,960,115                     | 6,085,876            | (26,019)                           | (38,107)            | (260,437)    | 9,977,657  | 1,073,475                   | 11,051,132   |
| 42,944                        |                      |                                    |                     |              | 43,833   |                             | 43,833       |
| 11,736                        |                      |                                    |                     |              | 11,736   |                             | 11,736       |
|                               |                      |                                    |                     |              | (57,938)   |                             | (57,938)     |
|                               | (293,973)            |                                    |                     |              | (293,973)  |                             | (293,973)    |
| (45,550)                      | · <del></del>        |                                    |                     |              | (45,550)   | 28,421                      | (17,129)     |
| _                             |                      |                                    |                     |              |  | (244,423)                   | (244,423)    |
|                               | 65,564               |                                    |                     |              | 65,564   |                             | 65,564       |
|                               | 1,279,788            |                                    |                     |              | 1,279,788  | 274,746                     | 1,554,534    |
|                               |                      |                                    |                     |              |  |                             |              |
| _                             | _                    | (1,177,885)                        | 195                 | 17,652       | (1,160,038)  | (124,135)                   | (1,284,173)  |
| _                             |                      | _                                  | 19,576              |              | 19,576   |                             | 19,576       |
|                               |                      | _                                  |                     | (20,553)     | (20,553)   | _                           | (20,553)     |
|                               |                      |                                    | -                   | -            | 118,773  | 150,611                     | 269,384      |
| 3,969,245                     | 7,137,255            | (1,203,904)                        | (18,336)            | (263,338)    | 9,820,102  | 1,008,084                   | 10,828,186   |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unless otherwise noted, numbers are stated in thousands, except share data.

#### 1. THE COMPANY, BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **The Company**

Fresenius Medical Care AG & Co. KGAA (FMC AG & Co. KGAA or the Company), a German partnership limited by shares (Kommanditgesellschaft auf Aktien) registered in the commercial registry of Hof an der Saale under HRB 4019, with its business address at Else-Kröner-Str. 1, 61352 Bad Homburg v.d. Höhe, is the world's largest kidney dialysis company, based on publicly reported sales and number of patients treated. The Company provides dialysis treatment and related dialysis care services to persons who suffer from end-stage renal disease (ESRD), as well as other health care services. The Company also develops and manufactures a wide variety of health care products, which includes dialysis and non-dialysis products. The Company's dialysis products include hemodialysis machines, peritoneal cyclers, dialyzers, peritoneal solutions, hemodialysis concentrates, solutions and granulates, bloodlines, renal pharmaceuticals and systems for water treatment. The Company's non-dialysis products include acute cardiopulmonary and apheresis products. The Company supplies dialysis clinics it owns, operates or manages with a broad range of products and also sells dialysis products to other dialysis service providers. The Company describes certain of its other health care services as "Care Coordination". Care Coordination currently includes, but is not limited to, the coordinated delivery of pharmacy services, vascular, cardiovascular and endovascular specialty services as well as ambulatory surgery center services, non-dialysis laboratory testing services (until December 2017), physician nephrology and cardiology services, health plan services, urgent care services and ambulant treatment services. Care Coordination also includes the coordinated delivery of emergency, intensivist and hospitalist physician services as well as transitional care which the Company refers to as "hospital related physician services." All of these Care Coordination services together with dialysis care and related services represent the Company's health care services.

In these notes, "FMC AG & CO. KGAA", or the "Company" refers to the Company or the Company and its subsidiaries on a consolidated basis, as the context requires. "Fresenius SE" and "Fresenius SE & Co. KGaA" refer to Fresenius SE & Co. KGaA, a German partnership limited by shares resulting from the change of legal form of Fresenius SE (effective as of January 2011), a European Company (Societas Europaea) previously called Fresenius AG, a German stock corporation. "Management AG" and the "General Partner" refer to Fresenius Medical Care Management AG which is FMC AG & CO. KGAA's general partner and is wholly owned by Fresenius SE. "Management Board" refers to the members of the management board of Management AG and, except as otherwise specified, "Supervisory Board" refers to the supervisory board of FMC AG & CO. KGAA. The term "North America Segment" refers to the North America operating segment; the term "EMEA Segment" refers to the Europe, Middle East and Africa operating segment, the term "Asia-Pacific Segment" refers to the Asia-Pacific operating segment, and the term "Latin America Segment" refers to the Latin America operating segment. For further discussion of the Company's operating segments, see note 26.

#### **Basis of presentation**

The FMC AG & CO. KGAA as a stock exchange listed company in a member state of the European Union (EU) fulfills its obligation to prepare and publish the consolidated financial statements in accordance with the International Financial Reporting Standards (IFRS), as adopted in the EU, applying section 315 e of the German Commercial Code (HGB).

The consolidated financial statements of FMC AG & CO. KGAA at December 31, 2017 have been prepared and are published in accordance with the standards valid on the balance sheet date issued by the International Accounting Standards Board (IASB) and the mandatory Interpretations of the International Financial Reporting Interpretations Committee (IFRIC), which are binding to be applied in the EU.

Furthermore, the Company prepares consolidated financial statements in accordance with IFRS as issued by the IASB which is filed on Form 20-F with the Securities and Exchange Commission (SEC). At December 31, 2017, there were IFRS or IFRIC interpretations as endorsed by the EU relevant for reporting that differed from IFRS as issued by the IASB.

Moreover, the notes include information required by HGB according to Section 315 e (1) HGB. In addition to the IFRS consolidated financial statements, a Group Management Report must be prepared according to section 315 e HGB in conjunction with section 315 HGB.

The Company is included in the IFRS consolidated financial statements of Fresenius SE & Co. KGaA, Bad Homburg v.d. Höhe, pursuant to Section 315 e of the German Commercial Code (HGB), published in the Federal Gazette and drawn up for the smallest circle of companies. The consolidated financial statements for the largest circle of companies are drawn up by Fresenius Management SE, Bad Homburg v.d. Höhe, and also published in the Federal Gazette.

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Such financial statements reflect all adjustments that, in the opinion of management, are necessary for a fair presentation of the results of the periods presented. All such adjustments are of a normal recurring nature. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in all future periods affected.

In order to improve clarity of presentation, various items are aggregated in the consolidated balance sheets and consolidated statements of income. These items are analyzed separately in the notes where this provides useful information to the users of the consolidated financial statements.

The consolidated balance sheets contain all information required to be disclosed by IAS 1 (Presentation of Financial Statements) and are in accordance with Accounting Interpretation 1 (AIC 1, Balance Sheet Classification according to current/non-current distinction in compliance with IAS 1) classified on the basis of the liquidity of assets and liabilities following the consolidated balance sheets. The consolidated statements of income are classified using the cost-of-sales accounting format.

Cost report receivables from Medicare and Medicaid and amounts due from managed locations in the amount of €120,155 and €27,105, respectively, in the prior years' comparative consolidated financial statements have been reclassified from other currents assets see note 9 to trade accounts receivable see note 7 to conform to the current year's presentation.

At February 26, 2018, the Management Board authorized the consolidated financial statements for issue and passed it through to the Supervisory Board for review and authorization.

#### Significant accounting policies

#### a) Principles of consolidation and composition of the group

The financial statements of consolidated entities have been prepared using uniform accounting methods in accordance with IFRS 10 (Consolidated Financial Statements). The acquisitions of companies are accounted for under the purchase method.

Besides FMC AG&CO. KGAA, the consolidated financial statements include all material subsidiaries according to IFRS 10 and IFRS 11, over which the Company has control. FMC AG&CO. KGAA controls an entity if it has power over the entity through existing rights that give the Company the current ability to direct the activities that significantly affect the Company's return. In addition, the Company is exposed to, or has rights to, variable returns from the involvement with the entity and the Company has the ability to use its power over the entity to affect the amount of the Company's return.

The equity method is applied in accordance with IAS 28 (Investments in Associates and Joint Ventures). Generally, equity method investees are entities in which FMC AG & CO. KGAA, directly or indirectly, holds 50% or less of the voting power and can exercise significant influence over their financial and operating policies.

Since 2010, the disclosure of business acquisitions is performed according to IFRS 3 (2008) (Business Combinations) by offsetting investments in subsidiaries against the underlying revaluated equity at the date of acquisition. The identifiable assets and liabilities of subsidiaries as well as the noncontrolling interests are recognized at their fair values. Any remaining debit balance is recognized as goodwill and is tested at least once a year for impairment. Any excess of the net fair value of identifiable assets and liabilities over cost still existing after reassessing the purchase price allocation is recognized immediately in profit or loss.

Deferred tax assets and liabilities are recognized on temporary differences resulting from consolidation procedures.

Noncontrolling interest is the portion of equity in a subsidiary not attributable, directly or indirectly, to a parent and is recognized at its fair value at date of first consolidation. Profits and losses attributable to the noncontrolling interests are separately disclosed in the consolidated statements of income.

As far as the Company, as option writer on behalf of existing put options, can be obliged to purchase non-controlling interests held by third parties, the potential purchase price liability is recorded in other current provisions and other current liabilities and other non-current provisions and other non-current liabilities at fair value at the balance sheet date. According to the present access method, noncontrolling interests are further recorded in equity as "noncontrolling interests". The initial recognition of the purchase price liability, as well as valuation differences, are recorded neutral to profit or loss by reclassification from equity see note 1g.

The consolidated financial statements for 2017 include FMC AG & CO. KGAA as well as 2,180 companies. In 2017, 50 companies were accounted for by the equity method. Since beginning of 2017, 185 companies were first-time consolidations and 40 companies were deconsolidated.

The complete list of investments of FMC AG & CO. KGAA will be submitted to the electronic Federal Gazette and the electronic companies register.

For 2017, the following fully consolidated German subsidiaries of the Company will apply the exemption provided in Section 264 (3) or Section 264 b of the HGB and therefore will be exempt from applying certain legal requirements to prepare notes to the statutory standalone financial statements and a management report as well as the requirements of an independent audit and public disclosure.

#### 5.6 COMPANIES EXEMPT FROM APPLYING CERTAIN LEGAL REQUIREMENTS

| Name of the Company  | Registered Office of the Company |
|--|----------------------------------|
| Ärztliches Versorgungszentrum Ludwigshafen GmbH im Lusanum         | Ludwigshafen am Rhein, Germany   |
| DiZ München Nephrocare GmbH  | Munich, Germany                  |
| ET Software Developments GmbH                                      | Sandhausen, Germany              |
| Fresenius Medical Care Beteiligungsgesellschaft mbH                | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care Deutschland GmbH                            | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care EMEA Management GmbH                        | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care Frankfurt am Main GmbH                      | Frankfurt am Main, Germany       |
| Fresenius Medical Care GmbH  | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care Investment GmbH                             | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care US Beteiligungsgesellschaft mbH             | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care US Vermögensverwaltungs GmbH & Co. KG       | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care US Zwei<br>Vermögensverwaltungs GmbH&Co. KG | Bad Homburg v.d. Höhe, Germany   |
| Fresenius Medical Care Ventures GmbH                               | Bad Homburg v.d. Höhe, Germany   |
| Haas Medizintechnik GmbH   | Beelitz, Germany                 |
| Medizinisches Versorgungszentrum Berchtesgaden GmbH                | Berchtesgaden, Germany           |
| MVZ Gelsenkirchen-Buer GmbH  | Gelsenkirchen, Germany           |
| Nephrocare Ahrensburg GmbH   | Ahrensburg, Germany              |
| Nephrocare Augsburg GmbH   | Augsburg, Germany                |
| Nephrocare Berlin-Weißensee GmbH                                   | Berlin, Germany                  |
| Nephrocare Betzdorf GmbH   | Betzdorf, Germany                |
| Nephrocare Bielefeld GmbH  | Bielefeld, Germany               |
| Nephrocare Buchholz GmbH   | Buchholz, Germany                |
| Nephrocare Daun GmbH   | Daun, Germany                    |
| Nephrocare Deutschland GmbH  | Bad Homburg v.d. Höhe, Germany   |
| Nephrocare Döbeln GmbH   | Döbeln, Germany                  |
| Nephrocare Friedberg GmbH  | Friedberg, Germany               |
| Nephrocare Grevenbroich GmbH                                       | Grevenbroich, Germany            |
| Nephrocare Hagen GmbH  | Hagen, Germany                   |

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#### 5.6 COMPANIES EXEMPT FROM APPLYING CERTAIN LEGAL REQUIREMENTS

| Name of the Company   | Registered Office of the Company |
|---|----------------------------------|
| Nephrocare Hamburg-Altona GmbH  | Hamburg, Germany                 |
| Nephrocare Hamburg-Barmbek GmbH   | Hamburg, Germany                 |
| Nephrocare Hamburg-Süderelbe GmbH   | Hamburg, Germany                 |
| Nephrocare Ingolstadt GmbH  | Ingolstadt, Germany              |
| Nephrocare Kaufering GmbH   | Kaufering, Germany               |
| Nephrocare Krefeld GmbH   | Krefeld, Germany                 |
| Nephrocare Lahr GmbH  | Lahr, Germany                    |
| Nephrocare Leverkusen GmbH  | Leverkusen, Germany              |
| Nephrocare Ludwigshafen GmbH  | Ludwigshafen am Rhein, Germany   |
| Nephrocare Mannheim GmbH  | Mannheim, Germany                |
| Nephrocare Mönchengladbach GmbH   | Mönchengladbach, Germany         |
| Nephrocare München-Ost GmbH   | Munich, Germany                  |
| Nephrocare Münster GmbH   | Münster, Germany                 |
| Nephrocare Oberhausen GmbH  | Oberhausen, Germany              |
| Nephrocare Papenburg GmbH   | Papenburg, Germany               |
| Nephrocare Pirmasens GmbH   | Pirmasens, Germany               |
| Nephrocare Püttlingen GmbH  | Püttlingen, Germany              |
| Nephrocare Rostock GmbH   | Rostock, Germany                 |
| Nephrocare Salzgitter GmbH  | Salzgitter, Germany              |
| Nephrocare Schrobenhausen GmbH  | Schrobenhausen, Germany          |
| Nephrocare Starnberg GmbH   | Starnberg, Germany               |
| Nephrocare Wetzlar GmbH   | Wetzlar, Germany                 |
| Nephrologisch-Internistische Versorgung Ingolstadt GmbH                                       | Ingolstadt, Germany              |
| Nova Med GmbH Vertriebsgesellschaft<br>für medizinischtechnische Geräte und Verbrauchsartikel | Bad Homburg v.d. Höhe, Germany   |
| VIVONIC GmbH  | Aschaffenburg, Germany           |
| Zentrum für Nieren- und Hochdruckkrankheiten Bensheim GmbH                                    | Bensheim, Germany                |

#### b) Cash and cash equivalents

Cash and cash equivalents comprise cash funds and all short-term investments with original maturities of up to three months. Short-term investments are highly liquid and readily convertible into known amounts of cash. The risk of changes in value is insignificant.

#### c) Trade accounts receivables

Trade accounts receivables are posted at the nominal value less individual allowances for doubtful accounts. For information regarding allowance for doubtful accounts see note 2c.

#### d) Inventories

Inventories are stated at the lower of cost (determined by using the average or first-in, first-out method) or net realizable value see note 8. Costs included in inventories are based on invoiced costs and/or production costs as applicable. Included in production costs are material, direct labor and production overhead, including depreciation charges.

#### e) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation see note 10. Maintenance and repair costs (day-to-day servicing) are expensed as incurred. The Company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing parts and major inspections if it is probable that the future economic benefits associated with the item will flow to the Company and the cost can be measured reliably. Property and equipment under capital leases are stated at the present value of future minimum lease payments at the inception of the lease, less accumulated depreciation. Depreciation on property, plant and equipment is calculated using the straight-line method over the estimated useful lives of the assets ranging from 4 to 50 years for buildings and improvements with a weighted average life of 14 years and 3 to 19 years for machinery and equipment with a

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weighted average life of 11 years. Equipment held under capital leases and leasehold improvements are amortized using the straight-line method over the shorter of the lease term or the estimated useful life of the asset. Internal use platform software that is integral to the computer equipment it supports is included in property, plant and equipment.

#### f) Intangible assets and goodwill

Intangible assets such as non-compete agreements, technology, distribution rights, patents, licenses to treat, licenses to manufacture, distribute and sell pharmaceutical drugs, exclusive contracts and exclusive licenses, trade names, management contracts, application software, acute care agreements, customer relationships and lease agreements are recognized and reported apart from goodwill see note 11. Patient relationships however are not reported as separate intangible assets due to the missing contractual basis but are part of goodwill.

Goodwill and identifiable intangibles with indefinite useful lives are not amortized but tested for impairment annually or when an event becomes known that could trigger an impairment. The Company identified trade names and certain qualified management contracts as intangible assets with indefinite useful lives because, there is no foreseeable limit to the period over which those assets are expected to generate net cash inflows for the Company.

Intangible assets with finite useful lives are amortized over their respective useful lives to their residual values. The Company amortizes non-compete agreements over their useful life which on average is 8 years. Technology is amortized over its useful life of 15 years. Internally developed intangibles are amortized on a straight-line basis over a useful life of 9 years. Licenses to manufacture distribute and sell pharmaceutical drugs, exclusive contracts and exclusive licenses are amortized over their useful life which on average is 11 years. Customer relationships are amortized over their useful life of 9 years. All other intangible assets are amortized over their weighted average useful lives of 6 years. The weighted average useful life of all amortizable intangible assets is 9 years. Intangible assets with finite useful lives are evaluated for impairment when events have occurred that may give rise to an impairment see note 1m.

To perform the annual impairment test of goodwill, the Company identified its groups of cash generating units (CGUS) and determined their carrying value by assigning the assets and liabilities, including the existing goodwill and intangible assets, to those CGUS. CGUS reflect the lowest level on which goodwill is monitored for internal management purposes.

One CGU was identified in the North America Segment, in the EMEA Segment, in the Asia-Pacific Segment and in the Latin America Segment. For the purpose of goodwill impairment testing, all corporate assets and liabilities are allocated to the CGUs. At least once a year, the Company compares the recoverable amount of each CGU to the CGU's carrying amount. The recoverable amount (value in use) of a CGU is determined using a discounted cash flow approach based upon the cash flow expected to be generated by the CGU. In case that the value in use of the CGU is less than its carrying amount, the difference is at first recorded as an impairment of the carrying amount of the goodwill.

To evaluate the recoverability of intangible assets with indefinite useful lives, the Company compares the fair values of intangible assets with their carrying values. An intangible asset's fair value is determined using a discounted cash flow approach or other methods, if appropriate.

For further information see note 2a.

#### g) Financial instruments

The following categories according to IAS 39 (Financial Instruments: Recognition and Measurement) are relevant for the Company: loans and receivables, financial liabilities measured at amortized cost, available for sale financial assets as well as financial assets/liabilities measured at fair value through profit or loss. All other categories are immaterial or not existing. No financial instruments were reclassified during the reporting period.

The Company classifies its financial instruments into the following classes according to their character: cash and cash equivalents, assets recognized at carrying amount, liabilities recognized at carrying amount, assets recognized at fair value, liabilities recognized at fair value, noncontrolling interests subject to put provisions, derivatives designated as hedging instruments and derivatives not designated as hedging instruments.

Note 23 provides an overview about the relationship between classes and categories as well as the reconciliation to the balance sheet line items.

Purchases and sales of financial assets are accounted for on the trading day. The Company does not make use of the fair value option, which allows financial assets or financial liabilities to be classified at fair value through profit or loss upon initial recognition.

Investments in equity instruments, debt instruments and fund shares are classified as available for sale financial assets and measured at fair value. The Company regularly reviews if objective substantial evidence occurs that would indicate an impairment of a financial asset or a portfolio of financial assets. After testing the recoverability of these assets, a possible impairment loss is recorded in the consolidated statement of income. Gains and losses of available for sale financial assets are recognized in accumulated other comprehensive income (loss) (AOCI) in shareholders' equity until the financial asset is disposed of or if it is considered to be impaired. In these cases the accumulated net loss recorded in AOCI is transferred to the income statement.

The Company, as option writer on behalf of existing put options, can be obligated to purchase the noncontrolling interests held by third parties. The obligations are in the form of put provisions and are exercisable at the third-party owners' discretion within specified periods as outlined in each specific put provision. If these put provisions were exercised, the Company would be required to purchase all or part of third-party owners' noncontrolling interests at the appraised fair value at the time of exercise. The methodology the Company uses to estimate the fair values of the noncontrolling interest subject to put provisions assumes the greater of net book value or a multiple of earnings, based on historical earnings, development stage of the underlying business and other factors. Additionally, there are put provisions that are valued by an external valuation firm. The external valuation estimates the fair values using a combination of discounted cash flows and a multiple of earnings and/or revenue. When applicable, the obligations are discounted at a pre-tax discount rate. The estimated fair values of the noncontrolling interests subject to these put provisions can also fluctuate, the discounted cash flows and the implicit multiple of earnings and/or revenue at which these noncontrolling interest obligations may ultimately be settled could vary significantly from the Company's current estimates depending upon market conditions.

At December 31, 2017, 2016 and 2015 the Company's potential obligations under these put provisions, which are recorded in other current liabilities and other non-current liabilities, were €830,773, €1,007,733 and €791,075, respectively. At December 31, 2017, 2016 and 2015, put provisions with an aggregate purchase obligation of €324,814, €287,953 and €215,201, respectively, were exercisable. In the last three fiscal years ending December 31, 2017, 33 such put provisions have been exercised for a total consideration of €120,023.

Derivative financial instruments which primarily include foreign currency forward contracts and interest rate swaps are recognized as assets or liabilities at fair value in the balance sheet see note 23. From time to time, the Company may enter into other types of derivative instruments which are dealt with on a transaction by transaction basis. Changes in the fair value of derivative financial instruments classified as fair value hedges and in the corresponding underlying assets and liabilities are recognized periodically in earnings, while the effective portion of changes in fair value of derivative financial instruments classified as cash flow hedges is recognized in AOCI in shareholders' equity. The ineffective portion is recognized in current net earnings. The change in fair value of derivatives that do not qualify for hedge accounting is recorded in the income statement and usually offsets the changes in value recorded in the income statement for the underlying asset or liability.

Derivatives embedded in host contracts are accounted for as separate derivatives if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not designated as available for sale financial asset or designated at fair value though profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the income statement.

#### h) Foreign currency translation

For purposes of these consolidated financial statements, the euro is the reporting currency. The requirement to report in euro arises from Section 315 e and Section 244 HGB. Substantially all assets and liabilities of foreign subsidiaries, that use a functional currency other than the euro, are translated at year-end exchange rates, while revenues and expenses are translated at average exchange rates. Adjustments for foreign currency translation fluctuations are excluded from net earnings and are reported in AOCI. In addition, the translation adjustments of certain intercompany borrowings, which are of a long-term nature, are reported in AOCI.

The exchange rates of the u.s. dollar affecting foreign currency translation developed as follows:

| 5.7 EXCHANGE RATES  1 US\$ in € |                               |                          |
|---------------------------------|-------------------------------|--------------------------|
|                                 | spot exchange rate<br>Dec. 31 | average<br>exchange rate |
| 2017                            | 0.83382                       | 0.88519                  |
| 2016                            | 0.94868                       | 0.90342                  |
| 2015                            |                               | 0.90131                  |

#### i) Revenue recognition

Health care service revenues, other than the hospitalist revenues discussed below, are recognized on the date the patient receives treatment and includes amounts related to certain services, products and supplies utilized in providing such treatment. The patient is obligated to pay for health care services at amounts estimated to be receivable based upon the Company's standard rates or at rates determined under reimbursement arrangements. In the u.s., these arrangements are generally with third party payors, such as Medicare, Medicaid or commercial insurers. Outside the u.s., the reimbursement is usually made through national or local government programs with reimbursement rates established by statute or regulation.

Health care product revenues are recognized upon transfer of title to the customer, either at the time of shipment, upon receipt or upon any other terms that clearly define passage of title. Health care product revenues are normally based upon pre-determined rates that are established by contractual arrangement.

For both health care service revenues and health care product revenues, patients, third party payors and customers are billed at our standard rates net of contractual allowances, discounts or rebates to reflect the estimated amounts to be receivable from these payors.

In the u.s., hospitalist revenues are reported at the estimated net realizable amount from third-party payors, client hospitals, and others at the time services are provided. Third-party payors include federal and state agencies (under the Medicare and Medicaid programs), managed care health plans, and commercial insurance companies. Inpatient acute care services rendered to Medicare and Medicaid program beneficiaries are paid according to a feefor-service schedule. These rates vary according to a patient classification system that is based on clinical, diagnostic and other factors. Inpatient acute care services generated through payment arrangements with managed care health plans and commercial insurance companies are recorded on an accrual basis in the period in which services are provided at established rates.

A portion of health care product revenues outside the North America Segment is generated from arrangements which give the customer, typically a health care provider, the right to use dialysis machines. In the same contract the customer agrees to purchase the related treatment disposables at a price marked up from the standard price list. If the right to use the machine is conveyed through an operating lease, FMC AG & CO. KGAA does not recognize revenue upon delivery of the dialysis machine but recognizes revenue on the sale of disposables with revenue for the use of dialysis machines recognized over the term of the lease contract. If the lease of the machines is a sales type lease, ownership of the dialysis machine is transferred to the user upon installation of the dialysis machine at the customer site. In this type of contract, revenue is recognized in accordance with the accounting principles for sales type leases.

Any tax assessed by a governmental authority that is incurred as a result of a revenue transaction (e.g. sales tax) is excluded from revenues and the related revenue is reported on a net basis.

#### j) Capitalized interest

The Company includes capitalized interest as part of the cost of the asset if it is directly attributable to the acquisition, construction or manufacture of qualifying assets. For the fiscal years 2017, 2016 and 2015, interest of €4,758, €4,475 and €5,482, based on an average interest rate of 4.19%, 4.64% and 4.48%, respectively, was recognized as a component of the cost of assets.

#### k) Research and development expenses

Research is the original and planned investigation undertaken with the prospect of gaining new scientific or technical knowledge. Development is the technical and commercial implementation of research results and takes place before the start of commercial production or use. Research costs are expensed as incurred. Development costs that fully meet the criteria for the recognition of an intangible asset set out in IAS 38 (Intangible Assets) are capitalized as intangible asset.

#### I) Income taxes

Current taxes are calculated based on the profit (loss) of the fiscal year and in accordance with local tax rules of the respective tax jurisdictions. Expected and executed additional tax payments and tax refunds for prior years are also taken into account.

Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the single entity's financial statement carrying amounts of existing assets and liabilities and their respective tax basis, tax credits and tax loss carryforwards which are probable to be utilized. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates that have been enacted or substantially enacted by the end of the reporting period. A change in tax rate for the calculation of deferred tax assets and liabilities is recognized in the period the new laws are enacted or substantively enacted. The effects of the adjustment are generally recognized in the income statement. The effects of the adjustment are recognized in equity, if the temporary differences are related to items directly recognized in equity.

Deferred tax liabilities are not recognized if they arise from the initial recognition of goodwill. In addition, deferred tax assets and liabilities are not recognized if they arise from the initial recognition of an asset or a liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit or loss.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date. A deferred tax asset is recognized to the extent that the utilization of parts or all of it is probable because sufficient taxable profit will be available see note 4f. The determination of future taxable income is based on assumptions on future market conditions and future profits of FMC AG&CO. KGAA and considers all currently available information as well as the level of historical taxable income. In addition, the determination of the recoverable amount of deferred tax assets considers implemented tax strategies.

The Company recognizes assets and liabilities for uncertain tax treatments to the extent it is probable the tax will be recovered or that the tax will be payable, respectively. The Company recognizes interest and penalties related to its income tax positions as income tax expense.

#### m) Impairment

The Company reviews the carrying amount of its property, plant and equipment, its intangible assets with definite useful lives as well as other non-current assets for impairment whenever events or changes in circumstances indicate that the carrying amount is higher than the asset's net realizable value or its value in use in accordance with IAS 36 (Impairment of Assets). The net realizable value of an asset is defined as its fair value less costs to sell. The value in use is the present value of future cash flows expected to be derived from the relevant asset. If it is not possible to estimate the future cash flows from the individual assets, impairment is tested on the basis of the future cash flows of the corresponding cgus.

Impairment losses, except impairment losses recognized on goodwill, are reversed up to the amount of the amortised acquisition cost, as soon as the reasons for impairment no longer exist.

Long-lived assets to be disposed of by sale are reported at the lower of carrying value or fair value less cost to sell and depreciation is ceased. Long-lived assets to be disposed of other than by sale are considered to be held and used until disposal.

#### n) Debt issuance costs

Debt issuance costs related to a recognized debt liability are presented on the balance sheet as a direct deduction from the carrying amount of that debt liability. These costs are amortized over the term of the related obligation see note 14.

See note 2d.

#### p) Concentration of risk

The Company is engaged in the manufacture and sale of products for all forms of kidney dialysis, principally to health care providers throughout the world, and in providing kidney dialysis treatment. The Company also provides additional health care services under Care Coordination. The Company performs ongoing evaluations of its customers' financial condition and, generally, requires no collateral.

Revenues which were earned and subject to regulations under Medicare and Medicaid, governmental health care programs administered by the United States government, were approximately 34%, 33%, and 33% of the Company's worldwide revenues in 2017, 2016 and 2015, respectively.

See note 2c for concentration risks of debtors or group of debtors as well as note 8 for discussion of suppliers with long-term purchase commitments.

#### q) Legal contingencies

See note 2b.

#### r) Other provisions

In accordance with IAS 12 (Income Taxes) and IAS 37 (Provisions, Contingent Liabilities and Contingent Assets), accruals for taxes and other obligations are recognized when there is a present obligation to a third party arising from past events, it is probable that the obligation will be settled in the future and the required amount can be reliably estimated. Provisions by their nature are more uncertain than most other items in the statement of financial position.

Tax accruals include obligations for the current year and for prior periods.

Non-current provisions with a remaining period of more than one year are discounted to the present value of the expenditures expected to settle the obligation.

#### s) Earnings per share

Basic earnings per share is calculated in accordance with IAS 33 (Earnings per Share). Basic earnings per share is calculated by dividing net income attributable to shareholders by the weighted average number of shares outstanding during the year. Diluted earnings per share include the effect of all potentially dilutive instruments on shares that would have been outstanding during the years presented had the dilutive instruments been issued.

Equity-settled awards granted under the Company's stock incentive plans see note 20, are potentially dilutive equity instruments.

#### t) Treasury stock

The Company may, from time to time, acquire its own shares (Treasury Stock) as approved by its shareholders. The acquisition, sale or retirement of its Treasury Stock is recorded separately in equity. For the calculation of basic earnings per share, treasury stock is not considered outstanding and is therefore deducted from the number of shares outstanding with the value of such Treasury Stock shown as a reduction of the Company's equity.

#### u) Employee benefit plans

Pension obligations for post-employment benefits are measured in accordance with IAS 19 (revised 2011) (Employee Benefits) using the projected unit credit method, taking into account future salary and trends for pension increase.

The Company uses December 31 as the measurement date when measuring the funded status of all plans.

For the Company's funded benefit plans the defined benefit obligation is offset against the fair value of plan assets (funded status). A pension liability is recognized in the consolidated balance sheet if the defined benefit obligation exceeds the fair value of plan assets. A pension asset is recognized (and reported under "Other non-current assets" in the consolidated balance sheet) if the fair value of plan assets exceeds the defined benefit obligation and if the Company has a right of reimbursement against the fund or a right to reduce future payments to the fund.

Net interest costs are calculated by multiplying the benefit obligation (fair value of plan assets) at beginning of the year with the discount rate utilized in determining the benefit obligation.

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Remeasurements include actuarial gains and losses resulting from the evaluation of the defined benefit obligation as well as from the difference between actual and expected return on plan assets. In the event of a surplus for a defined benefit pension plan remeasurements can also contain the effect from asset ceiling, as far as this effect is not included in net interest costs.

Remeasurements are recognized in AOCI completely. It is not allowed to reclassify the remeasurements in subsequent periods. Components of net periodic benefit cost are recognized in profit and loss of the period.

#### v) Share-based plans

The grant date fair value of stock options and convertible equity instruments that are settled by delivering equity-instruments granted to the Management Board and executive employees of the Group entities by FMC AG & CO. KGAA is measured in accordance with IFRS 2 (share-based payments) using the binominal option pricing model and recognized as expense over the vesting period of the stock option plans. For certain exceptions a shorter vesting period may apply after which the stock options will not forfeit in any way. In such cases the vesting period is shortened accordingly.

The balance sheet date fair value of cash-settled phantom stocks granted to the Management Board and executive employees of the Company is calculated in accordance with IFRS 2 using the binominal option pricing model. The corresponding liability based on the balance sheet date fair value is accrued over the vesting period of the phantom stock plans. For certain exceptions a shorter vesting period may apply after which the phantom stocks will not forfeit in any way. In such cases the vesting period is shortened accordingly.

The balance sheet date fair value of cash-settled performance shares granted to the Management Board and executive employees of the Company is calculated using the Monte Carlo pricing model in accordance with IFRS 2. The corresponding liability based on the balance sheet date fair value is accrued over the vesting period of the performance share plan. For certain exceptions a shorter vesting period may apply after which the performance shares will not forfeit in any way. In such cases the vesting period is shortened accordingly.

Two of the Company's subsidiaries are authorized to issue Incentive Units see note 20. The balance sheet date fair value of the awards under the subsidiary stock incentive plans, whereby Incentive Units are issued by certain of the Company's subsidiaries, is calculated in accordance with IFRS 2 using the Monte Carlo pricing model. The corresponding liability is accrued over the vesting period of the Incentive Units.

#### w) Recent pronouncements

#### Recently implemented accounting pronouncements

The Company has prepared its consolidated financial statements at December 31, 2017 in conformity with IFRS that have to be applied for fiscal years beginning on January 1, 2017. In 2017, the Company applied the following new standard relevant for its business for the first time: Amendments to IAS 7, Statement of Cash Flows.

In January 2016, the IASB issued amendments to IAS 7, Statement of Cash Flows. The amendments are intended to improve the information related to the change in a company's debt by providing additional annual disclosures. The standard is effective for fiscal years beginning on or after January 1, 2017. The Company initially presents the amendments to IAS 7 in the Consolidated Financial Statements as of December 31, 2017.

#### Recent accounting pronouncements not yet adopted

The IASB issued the following new standards which are relevant for the Company:

- ▶ IFRS 15, Revenue from Contracts with Customers
- ► IFRS 9, Financial Instruments
- ▶ IFRS 16, Leases
- ► IFRS 17, Insurance Contracts

In May 2014, the IASB issued IFRS 15, Revenue from Contracts with Customers. This new standard specifies how and when companies reporting under IFRS will recognize revenue as well as providing users of financial statements with more informative and relevant disclosures. IFRS 15 supersedes IAS 18, Revenue, IAS 11, Construction Contracts and a number of revenue-related interpretations. While this standard applies to nearly all contracts with customers, the main exceptions are leases, financial instruments and insurance contracts. In September 2015, the IASB issued the amendment "Effective Date of IFRS 15", which defers the effective date of IFRS 15 by one year to fiscal years beginning on or after January 1, 2018. Earlier adoption is permitted. The Company did not adopt IFRS 15 early and evaluated the impact of IFRS 15, in conjunction with all amendments to the standard, on its Consolidated Financial Statements.

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Based on findings the Company obtained so far, it expects differences from the current accounting mainly in the calculation of the transaction price for health care services provided. IFRS 15 requires the consideration of implicit price concessions when determining the transaction price. This will lead to a corresponding decrease of revenue from health care services and thus, the implicit price concessions will no longer be included in selling, general and administrative expenses as an allowance for doubtful accounts. This issue showed a decrease of revenue by 2.7% or €486,140 for 2017, without any effect on net income. There are no material contract assets or contract liabilities resulting from the implementation of IFRS 15. Revenue from lease contracts will be disclosed separately from IFRS 15 revenue in the notes to the consolidated financial statements in the future. The Company expects to implement IFRS 15 using the cumulative effect method and is continuing to evaluate accounting policy options. The Company intends to apply IFRS 15 only to open contracts as of January 1, 2018.

In July 2014, the IASB issued a new version of IFRS 9, Financial Instruments. This IFRS 9 version is considered the final and complete version, thus, mainly replacing IAS 39 as soon IFRS 9 is applied. It includes all prior guidance on the classification and measurement of financial assets and financial liabilities as well as hedge accounting and introduces requirements for impairment of financial instruments as well as modified requirements for the measurement categories of financial assets. The impairment provisions reflect a model that relies on expected losses (expected loss model). This model comprises a three stage approach. Upon recognition an entity shall recognize losses that are expected within the next 12 months. If credit risk deteriorates significantly, from that point in time, impairment losses shall amount to lifetime expected losses. In case of objective evidence of impairment there is an assignment to stage 3. The provisions for classification and measurement are amended by introducing an additional third measurement category for certain debt instruments. Such instruments shall be measured at fair value with changes recognized in other comprehensive income (fair value through other comprehensive income). The standard is accompanied by additional disclosure requirements and is effective for fiscal years beginning on or after January 1, 2018. Earlier adoption is permitted. The Company did not adopt IFRS 9 early. In accordance with IAS 39, the majority of the non-derivative financial assets are measured at amortized costs. The analysis on the business model and the contractual cash flow characteristics of each instrument is complete. The impact on the measurement of non-derivative financial assets under IFRS 9 will not be significant. For individual equity instruments, in the amount of approximately €27,000, the Company will use the option and present changes in fair value in other comprehensive income. The requirements for the classification and measurement of non-derivative financial liabilities have not changed significantly. Thus, the Company expects a limited impact on its Consolidated Financial Statements. Derivatives not designately the Company expects a limited impact on its Consolidated Financial Statements. nated as hedging instruments will continue to be classified and measured at fair value through profit and loss.

The Company will implement the simplified method to determine the provisions for risks from trade accounts receivable, receivables from lease contracts and contract assets according to IFRS 15. Starting point of the new impairment model is an analysis of trade accounts receivable based on individual maturity. For the determination of impairment losses in addition to historical loss rates also present and future information is included, to take foreseeable changes in the customer-specific or macroeconomic environment into account. The effect from the implementation of this simplified method will amount to approximately €10,000 and will be recorded as a debit to the respective assets and a credit to retained earnings. Based on currently available information, derivative financial instruments presently designated as hedging instruments are also qualified for hedge accounting according to the requirements of IFRS 9. Hedging instruments will be designated on a spot basis. The Company will use the option to recognize the forward element in other comprehensive income. The Company expects to implement IFRS 9 using the modified retrospective method.

In January 2016, the IASB issued IFRS 16, Leases, which supersedes the current standard on lease-accounting, IAS 17, as well as the interpretations IFRIC 4, SIC-15 and SIC-27. IFRS 16 significantly improves lessee accounting. For all leases, a lessee is required to recognize a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. Depreciation of the right-of-use asset and interest on the lease liability must be recognized in the income statement for every lease contract. Therefore, straight-line rental expenses will no longer be shown. The lessor accounting requirements in IAS 17 are substantially carried forward. The standard is effective for fiscal years beginning on or after January 1, 2019. Earlier application is permitted for entities that have also adopted IFRS 15, Revenue from Contracts with Customers. The Company

decided that IFRS 16 will not be adopted early. The Company expects a balance sheet extension due to the on balance sheet recognition of right of use assets and liabilities for agreed lease payment obligations, currently classified as operating leases, resulting in particular from leased clinics and buildings. Based on a first impact analysis as of December 31, 2015 using certain assumptions and simplifications, the Company expects a financial debt increase of approximately €4,000,000. Referring to the consolidated statement of income, the Company expects an operating income improvement due to the split of rent expenses in depreciation and interest expenses, by having unchanged cash outflows. The Company also expects that its net leverage ratio (net debt as compared to Earnings before Interest, Taxes, Depreciation and Amortization, EBITDA), adjusted for acquisitions and divestitures made during the year with a purchase price above a €50,000 threshold as defined in the Amended 2012 Credit Agreement and non-cash charges) will increase by about 0.5. The impact on the Company will depend on the contract portfolio at the effective date, as well as the transition method. Based on a first impact analysis, the Company decided to apply the modified retrospective method. Currently, the Company is evaluating the accounting policy options of IFRS 16.

In May 2017, the IASB issued IFRS 17, Insurance Contracts. IFRS 17 establishes principles for the recognition, measurement, presentation and disclosure related to the issuance of insurance contracts. IFRS 17 replaces IFRS 4, Insurance Contracts, which was brought in as an interim Standard in 2004. IFRS 4 permitted the use of national accounting standards for the accounting of insurance contracts under IFRS. As a result of the varied application for insurance contracts there was a lack of comparability among peer groups. IFRS 17 eliminates this diversity in practice by requiring all insurance contracts to be accounted for using current values. The frequent updates to the insurance values are expected to provide more useful information to users of financial statements. IFRS 17 is effective for fiscal years beginning on or after January 1, 2021. Earlier adoption is permitted for entities that have also adopted IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers. The Company is evaluating the impact of IFRS 17 on the Consolidated Financial Statements.

The EU Commission's endorsement of IFRS 17 is still outstanding.

In the Company's view, all other pronouncements issued by the IASB do not have a material impact on the consolidated financial statements, as expected.

#### 2. DISCRETIONARY DECISIONS AND **SOURCES OF ESTIMATION UNCERTAINTIES**

The Company's reported results of operations, financial position and net assets are sensitive to discretionary decisions, assumptions and estimates that are the basis for its financial statements. The critical accounting policies, the judgements made in the creation and application of these policies and the sensitivities of reported results to changes in accounting policies, discretionary decisions and estimates are factors to be considered along with the Company's financial statements. In the opinion of the Management of the Company, the following accounting policies, discretionary decisions and sources of estimation uncertainties are critical for the consolidated financial statements in the present economic environment.

#### a) Recoverability of goodwill and intangible assets

The growth of the business through acquisitions has created a significant amount of intangible assets, including goodwill, trade names, management contracts, non-compete agreements and customer relationships. At December 31, 2017, the carrying amount of goodwill and non-amortizable intangible assets amounted to €12,281,648 (€13,157,584 at December 31, 2016) representing approximately 51% and 52% of the Company's total assets at December 31, 2017 and 2016, respectively.

In accordance with IAS 36 (Impairment of Assets), the Company performs an impairment test of goodwill and non-amortizable intangible assets at least once a year for each reporting unit or more frequently if the Company becomes aware of events that occur or if circumstances change that would indicate the carrying value may not be recoverable see also note 1f.

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To comply with IFRS to determine possible impairments of these assets, the value in use of the CGUS is first compared to the CGUS' carrying amount.

The value in use of each CGU is determined using estimated future cash flows for the unit discounted by a weighted average cost of capital (WACC) specific to that CGU. Estimating the future cash flows involves significant assumptions, especially regarding future reimbursement rates and sales prices, number of treatments, sales volumes and costs. In determining discounted cash flows, the Company utilizes for every CGU its three-year budget, projections for years four to ten and a representative growth rate for all remaining years. Projections for up to ten years are possible due to the non-discretionary nature of the health care services the Company provides, the need for health care products utilized to provide such services and the availability of government reimbursement for a substantial portion of its services.

The CGU's average revenue growth for the ten year planning period is within a mid-single-digit range for the North America Segment, EMEA Segment and the Latin America Segment, whereas for the Asia-Pacific Segment the average revenue growth is in the high single-digits.

A substantial portion of the Company's profit is generated in North America. The Company expects a stable operating income margin with a higher margin in dialysis business compensating a lower margin in Care Coordination.

The CGU's expected growth rates for the period beyond ten years are: North America 1.0%, EMEA 0%, Asia-Pacific 4.0% and Latin America 3.45%. The discount factor is determined by the wACC of the respective CGU. The Company's wACC consists of a basic rate adjusted by a weighted average country risk rate and, if appropriate, by a factor to reflect higher risks associated with the cash flows from recent material acquisitions within each CGU, until they are appropriately integrated. In 2017 the pre-tax wACC, for the respective CGU is 7.25% (2016: 7.54%) for North America, 9.43% (2016: 8.64%) for EMEA, 7.35% (2016: 6.40%) for Asia Pacific and 17.93% (2016: 18.18%) for Latin America. An overview of the carrying amounts of goodwill and intangibles with the indefinite useful life for each CGU is shown in note 11.

To evaluate the recoverability of intangible assets with indefinite useful lives, the Company compares the fair values of intangible assets with their carrying values and intangible asset's fair value is determined using a discounted cash flow approach or other methods, if appropriate.

A prolonged downturn in the health care industry with lower than expected increases in reimbursement rates and/or higher than expected costs for providing health care services and for procuring and selling health care products could adversely affect the Company's estimated future cash flows. Future adverse changes in a reporting unit's economic environment of a CGU could affect the country specific risk rate and therefore the discount rate. Equally an increase of the general interest rate level could affect the base rate and therefore the discount rate. A decrease in the estimated future cash flows and/or a decline in the reporting units economic environment could result in impairment charges to goodwill and other intangible assets which could materially and adversely affect the Company's future financial position and operating results.

Sensitivity analysis showed that a rise in the respective wacc by one percentage point, that could be caused by an increase in the Company's beta factor or an increase in interest rates, would not lead to an impairment of any of its cash-generating units.

#### b) Legal contingencies

From time to time, during the ordinary course of operations, the Company is party to litigation and arbitration and is subject to investigations relating to various aspects of its business see note 22. The Company regularly analyzes current information about such claims for probable losses and provides accruals for such matters, including the estimated legal expenses and consulting services in connection with these matters, as appropriate. The Company utilizes its internal legal department as well as external resources for these assessments. In making the decision regarding the need for loss accrual, the Company considers the degree of probability of an unfavorable outcome and its ability to make a reasonable estimate of the amount of loss.

The filing of a suit or formal assertion of a claim or assessment, or the disclosure of any such suit or assertion, does not necessarily indicate that accrual of a loss is appropriate.

The outcome of these matters may have a material effect on the results of operations, financial position and net assets of the Company.

#### c) Trade accounts receivable and allowance for doubtful accounts

Trade accounts receivable are a substantial asset of the Company and the allowance for doubtful accounts is based upon a significant estimate made by management. Trade accounts receivable were  $\[Einstelline 33,330,990\]$  and  $\[Einstelline 33,491,079\]$  at December 31, 2017 and 2016, respectively, net of allowances for doubtful accounts of  $\[Einstelline 444,891\]$  at December 31, 2017 and  $\[Einstelline 4482,461\]$  at December 31, 2016.

The Company sells health care products directly or through distributors in around 150 countries and provide health care services in around 50 countries. Most payors are government institutions or government-sponsored programs with significant variations between the countries and even between payors within one country in local payment and collection practices.

Receivables resulting from health care services are recognized and billed at amounts estimated to be collectable under government reimbursement programs and reimbursement arrangements with third party payors. u.s. Medicare and Medicaid government programs are billed at pre-determined net realizable rates per treatment that are established by statute or regulation. Revenues for non-governmental payors with which the Company has contracts or letters of agreement in place are recognized at the prevailing contract rates. The remaining non-governmental payors are billed at the Company's standard rates for services and, in the Company's North America Segment, a contractual adjustment is recorded to recognize revenues based on historic reimbursement. The contractual adjustment and the allowance for doubtful accounts are reviewed quarterly for their adequacy. No material changes in estimates were recorded for the contractual allowance in the periods presented. The collectability of accounts receivable is reviewed locally on a regular basis, generally monthly.

In the Company's North America Segment operations, the collection process is usually initiated 30 days after service is provided or upon the expiration of the time provided by contract. For Medicare and Medicaid, once the services are approved for payment, the collection process begins upon the expiration of a period of time based upon experience with Medicare and Medicaid. In all cases where co-payment is required the collection process usually begins within 30 days after service has been provided. In those cases where claims are approved for amounts less than anticipated or if claims are denied, the collection process usually begins upon notice of approval of the lesser amounts or upon denial of the claim. The collection process can be confined to internal efforts, including the accounting and sales staffs and, where appropriate, local management staff. If appropriate, external collection agencies may be engaged.

Public health institutions in a number of countries outside the U.S. require a significant amount of time until payment is made because a substantial number of payors are government entities whose payments are often determined by local laws and regulations and budget constraints. Depending on local facts and circumstances, the period of time to collect can be quite lengthy. In those instances where there are commercial payors, the same type of collection process is initiated as in the North America Segment.

Due to the number of subsidiaries and different countries that the Company operates in, the Company's policy of determining when a valuation allowance is required considers the appropriate individual local facts and circumstances that apply to an account. While payment and collection practices vary significantly between countries and even agencies within one country, government payors usually represent low to moderate credit risks. It is the Company's policy to determine when receivables should be classified as bad debt on a local basis taking into account local payment practices and local collection experience. A valuation allowance is calculated locally if specific circumstances indicate that amounts will not be collectible.

In the Company's EMEA Segment, Asia-Pacific Segment, Latin America Segment and North America Segment product division, for receivables overdue by more than one year, an additional valuation allowance is recorded based on an individual country risk, since the Company believes that the length of time to collect does indicate an increased credit risk.

When all efforts to collect a receivable, including the use of outside sources where required and allowed, have been exhausted, and after appropriate management review, a receivable deemed to be uncollectible is considered a bad debt and written off.

Write offs are taken on a claim-by-claim basis. Due to the fact that a large portion of its reimbursement is provided by public health care organizations and private insurers, the Company expects that most of its accounts receivables will be collectible, albeit potentially more slowly outside the North America Segment. A significant change in the Company's collection experience, deterioration in the aging of receivables and collection difficulties could require that the Company increases its estimate of the allowance for doubtful accounts. Any such additional bad debt charges could materially and adversely affect the Company's future operating results.

If, in addition to the Company's existing allowances, 1% of the gross amount of the Company's trade accounts receivable as of December 31, 2017 were uncollectible through either a change in the Company's estimated contractual adjustment or revised estimate of the collectability, the Company's operating income for 2017 would have been reduced by approximately 1.5%.

| 5.8 COMPOSITION OF TRADE ACCOUNTS RECEIVABLE  December 31                  |      |      |
|--|------|------|
|  | 2017 | 2016 |
| U.S. Government health care programs                                       | 28%  | 30%  |
| U.S. commercial payors   | 15%  | 16%  |
| U.S. hospitals   | 11%  | 8%   |
| Self-pay of U.S. patients  | 1%   | 2 %  |
| Other North America Segment payors   | 2%   | 2 %  |
| Product customers and health care payors outside the North America Segment | 43 % | 42 % |
| ► TOTAL  | 100% | 100% |

#### d) Self-insurance programs

Under the Company's insurance programs for professional, product and general liability, auto liability, worker's compensation and medical malpractice claims, the Company's largest subsidiary which is located in the u.s. is partially self-insured for professional liability claims. For all other coverages, the Company assumes responsibility for incurred claims up to predetermined amounts above which third party insurance applies. Reported liabilities for the year represent estimated future payments of the anticipated expense for claims incurred (both reported and incurred but not reported) based on historical experience and existing claim activity. This experience includes both the rate of claims incidence (number) and claim severity (cost) and is combined with individual claim expectations to estimate the reported amounts.

#### e) Noncontrolling interests subject to put provisions

The noncontrolling interests subject to put provisions are recognized at their fair value. For further information related to the estimation of these fair values, see notes 1g and 23.

#### f) Variable payments outstanding for acquisitions

Variable payments outstanding for acquisitions are recognized at their fair value. For further information related to the estimation of these fair values see note 23.

#### g) Income taxes

recoverability of deferred taxes see note 11.

The Company is subject to ongoing and future tax audits in the u.s., Germany and other jurisdictions. Different interpretations of tax laws may lead to potential additional tax payments or tax refunds for prior years. To consider income tax provisions or income tax receivables of uncertain tax assessments management's estimations are based on local tax rules of the respective tax jurisdiction and the interpretation of such. Estimates are revised in the period in which there is sufficient evidence to revise the assumption. For further information to estimates related to the

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#### 3. ACQUISITIONS, INVESTMENTS, PURCHASES OF INTANGIBLE ASSETS AND DIVESTITURES

The Company completed acquisitions, investments and the purchase of intangible assets in the amount of €682,676, €774,277 and €385,081 in 2017, 2016 and 2015, respectively. In 2017, €565,694 was paid in cash and €116,982 were assumed obligations and non-cash consideration. In 2016, €521,800 was paid in cash and €252,477 were assumed obligations and non-cash consideration. In 2015, €285,543 was paid in cash and €99,538 were assumed obligations and non-cash consideration.

#### **Acquisitions**

The Company made acquisitions of €638,307, €632,342 and €162,392 in 2017, 2016 and 2015, respectively in order to expand the scope of its services and to increase its market shares in the respective countries. In 2017, €521,325 was paid in cash and €116,982 were assumed obligations and non-cash consideration. In 2016, €379,865 was paid in cash and €252,477 were assumed obligations and non-cash consideration. In 2015, €90,267 was paid in cash and €72,125 were assumed obligations and non-cash consideration.

The Company's acquisition spending was driven primarily by the purchase of dialysis clinics in the normal course of its operations in 2017, 2016 and 2015 as well as the acquisition of an operator of day hospitals in Australia in 2017, the purchase of a medical technology company focusing on the treatment of lung and cardiac failure in 2016 and the purchase of a distributor in the Asia-Pacific Segment in 2015.

#### Impacts on consolidated financial statements from acquisitions

The assets and liabilities of all acquisitions were recorded at their estimated fair value at the date of the acquisition and are included in the Company's financial statements and operating results from the effective date of acquisition. The previous year's acquisitions did not have a significant impact on the consolidated financial statements in 2017.

The excess of the total acquisition costs over the fair value of the net assets acquired resulted in goodwill of €651,491 and €586,520 at December 31, 2017 and 2016, respectively.

The purchase price allocations for all collectively and individually non-material acquisitions for 2017 are not yet finalized. The Company is in the process of obtaining and evaluating the information necessary for the purchase price allocations, primarily related to property, plant and equipment, intangible assets, accounts receivable and other liabilities. In 2017, based on preliminary purchase price allocations, the Company recorded €651,491 of goodwill and €39,352 of intangible assets, which represent the share of both controlling and noncontrolling interests. Goodwill arose principally due to the fair value of the established streams of future cash flows for these acquisitions versus building similar franchises.

Business combinations during 2017 increased the Company's net income (net income attributable to shareholders of FMC AG 8 CO. KGAA) by  $\[Equation \]$ 256,045. Total assets increased  $\[Equation \]$ 758,720 due to business combinations.

#### Investments and purchases of intangible assets

Investments and purchases of intangible assets were €44,369, €141,935 and €222,689 in 2017, 2016 and 2015, respectively. These amounts were primarily driven by purchases of intangible assets and an investment in available for sale financial assets in 2017, an investment in available for sale financial assets and notes receivables related to an equity method investee in 2016 and an investment in available for sale financial assets and notes receivables related to an equity method investee as well as contributions to an equity method investee in 2015. Of this amount €44,369 and €141,935 were paid in cash in 2017 and 2016, respectively. In 2015, €195,276 was paid in cash and €27,413 were non-cash components.

Proceeds from divestitures were €437,031, €193,893 and €252,764 in 2017, 2016 and 2015, respectively. These amounts mainly related to the sale of a provider of non-dialysis laboratory testing services and a provider of outsourced clinical services in the North America Segment as well as divestitures of available for sale financial assets in 2017, a divestment of available for sale financial assets and the repayment of notes receivables related to an equity method investee in 2016 as well as the repayment of an investment-type loan granted to a middle-market dialysis provider, the divestiture of the dialysis service business in Venezuela and the transfer of marketing rights to an equity method investee in 2015. In 2017, €415,388 was received in cash and €21,643 were non-cash components. In 2016, €190,247 was received in cash and €3,646 were non-cash components. In 2015, €226,823 was received in cash and €25,941 were non-cash components.

#### 4. NOTES TO THE CONSOLIDATED STATEMENTS OF INCOME

#### a) Selling, general and administrative expenses

Selling, general and administrative expenses are generated in the administrative, logistic and selling functions which are not attributable to research and development or production. In addition, general and administrative expenses included realized and unrealized foreign exchange gains and losses. In 2017, general and administrative expenses included a Foreign Corrupt Practices Act (FCPA) related charge of &200,000 see note 22, a net gain from the sale of fixed assets of &31,959 and from the sale of investments of &84,665. In 2016, general and administrative expenses included a net loss from the sale of fixed assets of &11,074 and a net gain from the sale of investments of &16,455. In 2015, general and administrative expenses included a net loss from the sale of investments of &6,380 and a net gain from the sale of investments of &11,189. In addition in 2015, general and administrative expenses included a net amount of &60,000 (&54,078) in relation to the NaturaLyte® and GranuFlo® agreement in principle. For further information see note 22.

#### b) Research and development expenses

Research and development expenses of €130,704 (2016: €146,511 and 2015: €128,128) included research and non-capitalizable development costs as well as depreciation and amortization expenses related to capitalized development costs of €432 (2016: €724 and 2015: €1,673).

#### c) Cost of materials

The cost of materials for the year ended December 31, 2017, 2016 and 2015 consisted of the following:

| 5.9 COST OF MATERIALS in € THOUS                         |           |           |           |
|--|-----------|-----------|-----------|
|  | 2017      | 2016      | 2015      |
| Cost of raw materials, supplies and purchased components | 4,305,683 | 3,696,528 | 3,601,588 |
| Cost of purchased services                               | 450,417   | 414,289   | 398,652   |
| COST OF MATERIALS  | 4,756,100 | 4,110,817 | 4,000,240 |

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#### d) Personnel expenses

Included within costs of revenue, selling, general and administrative expenses and research and development expenses are personnel expenses in the amount of €6,900,023, €6,290,504 and €5,698,014 for the year ended December 31, 2017, 2016 and 2015, respectively. Personnel expenses consisted of the following:

| 5.10 PERSONNEL EXPENSES in € THOUS  |           |           |           |
|---|-----------|-----------|-----------|
|   | 2017      | 2016      | 2015      |
| Wages and salaries  | 5,396,339 | 4,940,931 | 4,499,774 |
| Social security contributions and cost of retirement benefits and social assistance | 1,503,684 | 1,349,573 | 1,198,240 |
| thereof retirement benefits   | 147,332   | 134,572   | 120,997   |
| ▶ PERSONNEL EXPENSES  | 6,900,023 | 6,290,504 | 5,698,014 |

The Company employed the following personnel on a full-time equivalents basis, on average, for the following years:

| 5.11 EMPLOYEES BY FUNCTION |         |         |         |
|----------------------------|---------|---------|---------|
|                            | 2017    | 2016    | 2015    |
| Production and Services    | 98,547  | 94,201  | 90,251  |
| Administration             | 9,962   | 9,318   | 9,023   |
| Sales and Marketing        | 3,272   | 3,099   | 2,865   |
| Research and Development   | 804     | 736     | 626     |
| ► TOTAL                    | 112,585 | 107,354 | 102,765 |

#### e) Net interest

Net interest in the amount of €353,890 (2016: €366,369 and 2015: €352,825) included interest expense of €397,187 (2016: €408,508 and 2015: €457,895) and interest income of €43,297 (2016: €42,139 and 2015: €105,070). Interest expenses resulted mainly from the Company's financial liabilities which are not accounted for at fair value through profit and loss see note 13 and note 14. In 2017, interest income was mainly attributable to the valuation of the Share Options, interest on overdue receivables and lease receivables. In 2016, a large part of interest income was attributable to the valuation of the derivatives embedded in the Convertible Bonds. In 2015, interest income was mainly attributable to the valuation of the Share Options which the Company purchased in connection with the issuance of the Convertible Bonds as well as interest-bearing notes receivables see note 23.

#### f) Income taxes

Income before income taxes is attributable to the following geographic locations:

| 5.12 INCOME BEFORE INCOME TAXES in € THOUS |           |           |           |
|--|-----------|-----------|-----------|
|  | 2017      | 2016      | 2015      |
| Germany                                    | (12,228)  | 191,377   | 124,416   |
| U.S.                                       | 1,592,300 | 1,490,789 | 1,325,346 |
| Other                                      | 428,477   | 360,367   | 325,914   |
| ► TOTAL                                    | 2,008,549 | 2,042,533 | 1,775,676 |

| in € THOUS                  |                       |                    |                   |
|-----------------------------|-----------------------|--------------------|-------------------|
|                             | 2017                  | 2016               | 2015              |
| Current                     |                       |                    |                   |
| Germany                     | 86,069                | 50,625             | 65,102            |
| U.S.                        | 440,000               | 454,448            | 413,502           |
| Other                       | 130,992               | 128,320            | 124,910           |
|                             | 657,061               | 633,393            | 603,514           |
|                             |                       |                    | 003,314           |
| <b>Deferred</b> Germany     |                       |                    | ·                 |
| Germany                     | (36,022)              | (23,703)           | (47,857)          |
| Germany<br>U.S.             |                       |                    | (47,857)          |
| Deferred Germany U.S. Other | (36,022)<br>(156,704) | (23,703)<br>27,570 | (47,857)<br>(734) |

A reconciliation between the expected and actual income tax expense is shown below. The expected corporate income tax expense is computed by applying the German corporation tax rate (including the solidarity surcharge) and the trade tax rate on income before income taxes. The German combined statutory tax rates were 29.90%, 29.69% and 29.62% for the fiscal years ended December 31, 2017, 2016 and 2015, respectively.

#### **5.14 RECONCILIATION OF INCOME TAXES**

in € THOUS

|  | 2017      | 2016      | 2015     |
|--|-----------|-----------|----------|
| Expected corporate income tax expense                          | 600,456   | 606,327   | 525,955  |
| Tax free income  | (44,302)  | (37,495)  | (32,190) |
| Income from equity method investees                            | (18,706)  | (15,642)  | (12,863) |
| Tax rate differentials   | 139,391   | 133,523   | 116,335  |
| Non-deductible expenses  | 102,587   | 32,985    | 32,817   |
| Taxes for prior years  | (14,993)  | (21,069)  | 17,998   |
| Noncontrolling partnership interests                           | (105,832) | (105,536) | (98,666) |
| Tax on divestitures  |           | _         | 13,477   |
| Tax rate changes   | (238,130) | (120)     | 1,869    |
| Change in realizability of deferred tax assets and tax credits | 7,254     | 5,945     | (2,317)  |
| Withholding taxes  | 6,606     | 7,909     | 6,914    |
| Other  | 19,684    | 15,655    | (4,303)  |
| ► INCOME TAX EXPENSE   | 454,015   | 622,481   | 565,026  |
|  | 22.6%     | 30.5%     | 31.8%    |
|  |           |           |          |

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The tax effects of the temporary differences and net operating losses that give rise to deferred tax assets and liabilities at December 31, 2017 and 2016, are presented below:

#### 5.15 DEFERRED INCOME TAX ASSETS AND LIABILITIES in € THOUS 2017 2016 Deferred tax assets Trade accounts receivable 19,821 11,899 Inventories 56,672 63,932 Intangible assets 6,925 7,366 Property, plant and equipment and other non-current assets 60,186 61,369 Provisions and other liabilities 116,045 337,766 Pension liabilities 80,868 109,234 Net operating loss carryforwards, tax credit carryforwards and interest carryforwards 118,994 130,954 2,215 5,487 Compensation expense related to stock options 13,463 16,933 Other 11,894 23,525 ► TOTAL DEFERRED TAX ASSETS 490,553 764,995 **Deferred tax liabilities** Trade accounts receivable 18,171 25,121 Inventories 7,401 6,838 Intangible assets 410,941 670,134 Property, plant and equipment and other non-current assets 97,779 147,357 Provisions and other liabilities 6,714 49,809 Derivatives 2,480 9,822 Insurance recoveries 82,336 144,105 Other 99,439 **▶ TOTAL DEFERRED TAX LIABILITIES** 642,925 1,135,522 ► NET DEFERRED TAX LIABILITIES (152, 372)(370, 527)

In the consolidated balance sheets, the accumulated amounts of deferred tax assets and liabilities are shown as follows:

| 5.16 NET DEFERRED INCOME TAX ASSETS AND LIABILITIES |           |           |
|---|-----------|-----------|
| in € THOUS  |           |           |
|   | 2017      | 2016      |
| Deferred tax assets                                 | 315,168   | 291,394   |
| Deferred tax liabilities                            | 467,540   | 661,921   |
| ► NET DEFERRED TAX LIABILITIES                      | (152,372) | (370,527) |

The net operating losses included in the table below reflect u.s. federal tax, German corporate income tax, and other tax loss carryforwards in the various countries in which the Company operates, and expire as follows:

| 5.17 NET OPERATING LOSS CARRYFORWARDS in € THOUS |         |
|--|---------|
| 2018   | 6,824   |
| 2019   | 10,810  |
| 2020   | 22,637  |
| 2021   | 10,146  |
| 2022   | 13,103  |
| 2023   | 2,428   |
| 2024   | 3,740   |
| 2025   | 4,753   |
| 2026   | 3,693   |
| 2027 and thereafter                              | 118,855 |
| Without expiration date                          | 154,552 |
| ► TOTAL  | 351,541 |

Included in the balance of net operating loss carryforwards at December 31, 2017 are €166,036 not expected to be absorbed. Deferred tax assets regarding this portion are not recognized.

In assessing the realizability of deferred tax assets, management considers to which extent it is probable that the deferred tax asset will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences and tax loss carryforwards become deductible. Management considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. Based upon the level of historical taxable income and projections for future taxable income over the periods in which the deferred tax assets are deductible, management believes it is probable the Company will realize the benefits of these deferred tax assets at December 31, 2017.

The Company provides for income taxes and foreign withholding taxes on the cumulative earnings of foreign subsidiaries and foreign subsidiaries in which the Company has ownership of less than 100% that will not be reinvested. At December 31, 2017, the Company provided for €11,744 (2016: €11,619) of deferred tax liabilities associated with earnings that are likely to be distributed in 2018 and the following years. Provision has not been made for additional taxes on €5,978,278 (2016: €7,037,959) undistributed earnings of foreign subsidiaries as these earnings are considered indefinitely reinvested. The earnings could become subject to additional tax if remitted or deemed remitted as dividends; however calculation of such additional tax is not practicable. These taxes would predominantly comprise foreign withholding tax on dividends of foreign subsidiaries, and German income tax; however, those dividends and capital gains would generally be 95% tax free for German tax purposes.

In the u.s., the tax reform was enacted by signature of the president of the Tax Cuts and Jobs Act on December 22, 2017. The Act reduces the u.s. corporate income tax rate from 35% to 21% effective from January 1, 2018. Deferred tax assets and liabilities expected to reverse in 2018 and beyond, have been remeasured using the corporate income tax rate that was enacted by the balance sheet date and will apply for future financial years. For the year ended December 31, 2017, the remeasurement of deferred tax assets and liabilities resulted in a deferred tax benefit of €235,692 which was recognized in tax expense affecting profit and loss and included in the balance of €238,130 in the reconciling item "tax rate changes" in the table "reconciliation of income taxes" above.

Fresenius SE is the Company's largest shareholder and owns 30.80% of the Company's outstanding shares, excluding treasury shares held by the Company, at December 31, 2017. The Company has entered into certain arrangements for services, leases and products with Fresenius SE or its subsidiaries and with certain of the Company's equity method investees as described in item a) below. The Company's terms related to the receivables or payables for these services, leases and products are generally consistent with the normal terms of the Company's ordinary course of business transactions with unrelated parties. Financing arrangements as described in item b) below have agreed upon terms which are determined at the time such financing transactions occur and reflect market rates at the time of the transaction. The relationship between the Company and its key management personnel who are considered to be related parties is described in item c) below. Our related party transactions are settled through Fresenius SE's cash management system where appropriate.

#### a) Service agreements, lease agreements and products

The Company is party to service agreements with Fresenius SE and certain of its affiliates (collectively the Fresenius SE companies) to receive services, including, but not limited to: administrative services, management information services, employee benefit administration, insurance, information technology services, tax services and treasury management services. The Company also provides central purchasing services to the Fresenius SE companies. These related party agreements generally have a duration of 1 to 5 years and are renegotiated on an as needed basis when the agreement comes due. The Company provides administrative services to one of its equity method investees. In 2015, the Company also performed marketing and distribution services for certain of its equity method investees.

The Company is a party to real estate operating lease agreements with the Fresenius SE companies, which mainly include leases for the Company's corporate headquarters in Bad Homburg, Germany and production sites in Schweinfurt and St. Wendel, Germany. The majority of the leases expire at the end of 2026. As of December 31, 2017 and 2016, future minimum rental payments under non-cancelable operating leases with Fresenius SE were €53,374 and €17,097 as well as €118,962 and €121,844 with other Fresenius SE affiliates, respectively. These minimum rental payments are included within the amounts disclosed in note 21.

In addition to the above mentioned service and lease agreements, the Company sold products to the Fresenius SE companies and made purchases from the Fresenius SE companies and equity method investees. In addition, Fresenius Medical Care Holdings, Inc. (FMCH) purchases heparin supplied by Fresenius Kabi USA, Inc. (Kabi USA), through an independent group purchasing organization (GPO). Kabi USA is an indirect, wholly-owned subsidiary of Fresenius SE. The Company has no direct supply agreement with Kabi USA and does not submit purchase orders directly to Kabi USA. FMCH acquires heparin from Kabi USA, through the GPO contract, which was negotiated by the GPO at arm's length on behalf of all members of the GPO.

The Company entered into an agreement with a Fresenius SE company for the manufacturing of plasma collection devices. The Company agreed to produce 3,500 units which can be further increased to a maximum of 4,550 units, over the length of the five year contract. On January 1, 2015, this manufacturing business was sold to Kabi USA for \$9,327 (€8,567 at December 31, 2015) for which a fairness opinion was obtained from a reputable global accounting firm. The disposal was accounted for as a transaction between parties under common control at the carrying amounts without the generation of profits.

In December 2010, the Company formed the renal pharmaceutical company Vifor Fresenius Medical Care Renal Pharma Ltd., (VFMCRP), an equity method investee of which the Company owns 45%, with Galenica Ltd. (now known as Vifor Pharma Ltd). The Company has entered into exclusive supply agreements to purchase certain pharmaceuticals from VFMCRP.

Below is a summary, including the Company's receivables from and payables to the indicated parties resulting from the above described transactions with related parties.

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#### 5.18 SERVICE AGREEMENTS, LEASE AGREEMENTS AND PRODUCTS

in € THOUS

|                                 | 20                                   | 17                                       | 20                                   | 16                                       | 20                                   | 15                                       | December 31, 2017   |                  | December 31, 2016      |                     |
|---------------------------------|--------------------------------------|--|--------------------------------------|--|--------------------------------------|--|---------------------|------------------|------------------------|---------------------|
|                                 | Sales of<br>goods<br>and<br>services | Purchases<br>of goods<br>and<br>services | Sales of<br>goods<br>and<br>services | Purchases<br>of goods<br>and<br>services | Sales of<br>goods<br>and<br>services | Purchases<br>of goods<br>and<br>services | Accounts receivable | Accounts payable | Accounts<br>receivable | Accounts<br>payable |
| Service agreements <sup>1</sup> |                                      |  |                                      |  |                                      |  |                     |                  |                        |                     |
| Fresenius SE                    | 381                                  | 21,704                                   | 389                                  | 20,220                                   | 229                                  | 18,262                                   | 40                  | 2,948            | 132                    | 51                  |
| Fresenius SE affiliates         | 11,111                               | 81,491                                   | 4,866                                | 74,083                                   | 11,796                               | 68,304                                   | 9,445               | 4,696            | 822                    | 2,856               |
| Equity method investees         | 17,797                               |  | 17,578                               |  | 21,063                               |  | 1,738               |                  | 2,506                  |                     |
| ► TOTAL                         | 29,289                               | 103,195                                  | 22,833                               | 94,303                                   | 33,088                               | 86,566                                   | 11,223              | 7,644            | 3,460                  | 2,907               |
| Lease agreements                |                                      |  |                                      |  |                                      |  |                     |                  |                        |                     |
| Fresenius SE                    |                                      | 8,456                                    |                                      | 9,475                                    |                                      | 8,671                                    |                     |                  |                        |                     |
| Fresenius SE affiliates         |                                      | 13,676                                   |                                      | 13,717                                   |                                      | 13,319                                   |                     |                  |                        |                     |
| ► TOTAL                         |                                      | 22,132                                   |                                      | 23,192                                   |                                      | 21,990                                   |                     |                  |                        |                     |
| Products                        |                                      |  |                                      |  |                                      |  |                     |                  |                        |                     |
| Fresenius SE                    | 1                                    | _  | 2                                    | _  | 4                                    | _  | _                   | _                | _                      | _                   |
| Fresenius SE affiliates         | 30,529                               | 40,467                                   | 26,049                               | 43,390                                   | 25,184                               | 33,498                                   | 9,148               | 3,976            | 7,948                  | 4,787               |
| Equity method investees         | _                                    | 399,180                                  |                                      | 371,241                                  |                                      | 248,166                                  | _                   | 36,550           |                        | 55,329              |
| ► TOTAL                         | 30,530                               | 439,647                                  | 26,051                               | 414,631                                  | 25,188                               | 281,664                                  | 9,148               | 40,526           | 7,948                  | 60,116              |

In addition to the above shown accounts payable, accrued expenses for service agreements with related parties amounted to €6,397 and €3,359 at December 31, 2017 and 2016.

#### b) Financing

The Company receives short-term financing from and provides short-term financing to Fresenius SE. The Company also utilizes Fresenius SE's cash management system for the settlement of certain intercompany receivables and payables with its subsidiaries and other related parties. As of December 31, 2017 and December 31, 2016, the Company had accounts receivable from Fresenius SE related to short-term financing in the amount of €91,026 and €197,883, respectively. As of December 31, 2017 and December 31, 2016, the Company had accounts payable to Fresenius SE related to short-term financing in the amount of €76,159 and €186,350, respectively. The interest rates for these cash management arrangements are set on a daily basis and are based on the then-prevailing overnight reference rate, with a floor of zero, for the respective currencies.

On August 19, 2009, the Company borrowed €1,500 from the General Partner on an unsecured basis at 1.335%. The loan repayment has been extended periodically and is currently due August 22, 2018 with an interest rate of 1.100%. On November 28, 2013, the Company borrowed an additional €1,500 with an interest rate of 1.875% from the General Partner. The loan repayment has been extended periodically and is currently due on November 23, 2018 with an interest rate of 1.100%.

On June 12, 2014, the Company provided a one-year unsecured term loan to one of its equity method investees in the amount of \$22,500 at an interest rate of 2.5366%. This loan was repaid in full on June 12, 2015.

The Company provided unsecured term loans to one of its equity method investees during 2015 and 2016 in the amount of CHF 78,416 (€71,928 based upon the average exchange rate for the twelve months ended December 31, 2016). These loans were repaid in full during the first half of 2016. The loans were entered into in order to fund the 2015 sale of European marketing rights for certain renal pharmaceuticals to the same equity method investee as well as to finance the investee's payments for license and distribution agreements. These marketing rights were sold to this equity method investee in 2015 which resulted in a gain of approximately €10,058, after tax.

On December 31, 2017 and December 31, 2016, a subsidiary of Fresenius SE held unsecured bonds issued by the Company in the amount of  $\epsilon$ 6,000 and  $\epsilon$ 8,300, respectively. The bonds were issued in 2011 and 2012, mature in 2021 and 2019, respectively, and each has a coupon rate of 5.25% with interest payable semiannually. For further information on these bonds see note 14.

On December 31, 2017 the Company borrowed from Fresenius SE in the amount of €6,000 at an interest rate of 0.825%. For further information on this loan agreement see note 13. On December 31, 2016 the Company provided a cash advance to Fresenius SE in the amount of €36,245 on an unsecured basis at an interest rate of 0.771%.

#### c) Key management personnel

Due to the Company's legal form of a German partnership limited by shares, the General Partner holds a key management position within the Company. In addition, as key management personnel, members of the Management Board and the Supervisory Board, as well as their close relatives, are considered related parties.

The Company's Articles of Association provide that the General Partner shall be reimbursed for any and all expenses in connection with management of the Company's business, including remuneration of the members of the General Partner's supervisory board and the members of the Management Board. The aggregate amount reimbursed to the General Partner was €25,995, €18,153 and €15,199, respectively, for its management services during 2017, 2016 and 2015 and included an annual fee of €120 as compensation for assuming liability as general partner. The annual fee is set at 4% of the amount of the General Partner's share capital (€3,000 as of December 31, 2017). As of December 31, 2017 and December 31, 2016, the Company had accounts receivable from the General Partner in the amount of €246 and €174, respectively. As of December 31, 2017 and December 31, 2016, the Company had accounts payable to the General Partner in the amount of €23,020 and €14,696, respectively.

Dr. Gerd Krick is the Chairman of the Company's Supervisory Board, the supervisory board of Fresenius SE and of the general partner of Fresenius SE. He is also a member of the supervisory board of the Company's General Partner.

Dr. Dieter Schenk is the Vice Chairman of the Company's Supervisory Board, the supervisory board of the general partner of Fresenius SE as well as the supervisory board of the Company's General Partner. He is also Chairman of the Advisory Board of a charitable foundation that is the sole shareholder of the general partner of Fresenius SE. He was also a partner in a law firm which provided services to the Company and certain of its subsidiaries until December 31, 2017. The Company incurred expenses in the amount of €2,337, €1,258, and €863 for these services during 2017, 2016 and 2015, respectively. Four of the six members of the Company's Supervisory Board, including the Chairman and Vice Chairman, are also members of the supervisory board of the Company's General Partner.

The Chairman of the supervisory board of the Company's General Partner, Stephan Sturm, is also the Chairman of the management board of the general partner of Fresenius SE. Rachel Empey is a member of the supervisory board of the Company's General Partner as well as a member of the management board of the general partner of Fresenius SE. Additionally, the Chairman and Chief Executive Officer of the Management Board of the Company's General Partner, Rice Powell, is a member of the Management Board of the general partner of Fresenius SE.

For information regarding compensation of the Management Board and the Supervisory Board of the Company see note 28.

#### 6. CASH AND CASH EQUIVALENTS

As of December, 31 2017 and 2016, cash and cash equivalents are as follows:

| 5.19 CASH AND CASH EQUIVALENTS in € THOUS |         |         |
|---|---------|---------|
|   | 2017    | 2016    |
| Cash                                      | 620,145 | 533,403 |
| Securities and time deposits              | 357,964 | 175,479 |
| ► CASH AND CASH EQUIVALENTS               | 978,109 | 708,882 |

The Cash and cash equivalents disclosed in the table above, and respectively in the Consolidated Statement of Cash Flows, include at December, 31 2017 an amount of €53,694 (2016: €0) from collateral requirements towards an insurance company in North America that are not available for use.

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#### 7. TRADE ACCOUNTS RECEIVABLE

As of December 31, 2017 and 2016, trade accounts receivable are as follows:

#### 5.20 TRADE ACCOUNTS RECEIVABLE, LESS ALLOWANCE FOR DOUBTFUL ACCOUNTS

in € THOUS

|                                      | 2017      | 2016      |
|--------------------------------------|-----------|-----------|
| Trade accounts receivable            | 3,805,881 | 3,973,540 |
| less allowance for doubtful accounts | 474,891   | 482,461   |
| ► TRADE ACCOUNTS RECEIVABLE, NET     | 3,330,990 | 3,491,079 |

All trade accounts receivable are due within one year. Trade accounts receivables with a term of more than one year in the amount of  $\epsilon$ 11,977 (2016: $\epsilon$ 15,051) are included in the balance sheet item "Other non-current assets".

The following table shows the development of the allowance for doubtful accounts in the fiscal years 2017, 2016 and 2015:

#### 5.21 DEVELOPMENT OF ALLOWANCE FOR DOUBTFUL ACCOUNTS

in € THOU.

|   | 2017      | 2016      | 2015      |
|---|-----------|-----------|-----------|
| ► ALLOWANCE FOR DOUBTFUL ACCOUNTS AS OF JANUARY 1           | 482,461   | 427,841   | 344,706   |
| Change in valuation allowances as recorded in the           |           |           |           |
| consolidated statements of income                           | 549,631   | 430,974   | 396,831   |
| Write-offs and recoveries of amounts previously written-off | (501,229) | (391,827) | (343,477) |
| Foreign currency translation                                | (55,972)  | 15,473    | 29,781    |
| ► ALLOWANCE FOR DOUBTFUL ACCOUNTS AS OF DECEMBER 31         | 474,891   | 482,461   | 427,841   |

The following tables show the ageing analysis of trade accounts receivable and the allowance for doubtful accounts as of December 31, 2017 and as of December 31, 2016:

#### 5.22 AGEING ANALYSIS OF TRADE ACCOUNTS RECEIVABLE 2017

in € THOUS

|                                      | not overdue | up to 3<br>months<br>overdue | 3 to 6<br>months<br>overdue | 6 to 12<br>months<br>overdue | more than<br>12 months<br>overdue | Total     |
|--------------------------------------|-------------|------------------------------|-----------------------------|------------------------------|-----------------------------------|-----------|
| Trade accounts receivable            | 2,105,673   | 803,393                      | 308,936                     | 236,037                      | 351,842                           | 3,805,881 |
| less allowance for doubtful accounts | (61,219)    | (123,226)                    | (67,484)                    | (58,441)                     | (164,521)                         | (474,891) |
| ► TRADE ACCOUNTS RECEIVABLE, NET     | 2,044,454   | 680,167                      | 241,452                     | 177,596                      | 187,321                           | 3,330,990 |

#### 5.23 AGEING ANALYSIS OF TRADE ACCOUNTS RECEIVABLE 2016

in € THOUS

|                                      | not overdue | up to 3<br>months<br>overdue | 3 to 6<br>months<br>overdue | 6 to 12<br>months<br>overdue | more than<br>12 months<br>overdue | Total     |
|--------------------------------------|-------------|------------------------------|-----------------------------|------------------------------|-----------------------------------|-----------|
| Trade accounts receivable            | 2,138,969   | 857,490                      | 335,091                     | 241,683                      | 400,307                           | 3,973,540 |
| less allowance for doubtful accounts | (109,221)   | (108,941)                    | (42,039)                    | (74,999)                     | (147,261)                         | (482,461) |
| ► TRADE ACCOUNTS RECEIVABLE, NET     | 2,029,748   | 748,549                      | 293,052                     | 166,684                      | 253,046                           | 3,491,079 |

#### 8. INVENTORIES

On December 31, 2017 and December 31, 2016, inventories consisted of the following:

| 5.24 INVENTORIES in € THOUS            |           |           |
|--|-----------|-----------|
|  | 2017      | 2016      |
| Finished goods                         | 672,851   | 687,615   |
| Health care supplies                   | 343,351   | 362,307   |
| Raw materials and purchased components | 193,295   | 214,286   |
| Work in process                        | 81,282    | 73,269    |
| ► INVENTORIES                          | 1,290,779 | 1,337,477 |

Under the terms of certain unconditional purchase agreements, the Company is obligated to purchase approximately €378,853 of materials, of which €208,967 is committed at December 31, 2017 for 2018. The terms of these agreements run 1 to 5 years.

Allowances on Inventories amounted to €47,329 and €37,602 for the years ended December 31, 2017 and 2016, respectively.

#### 9. OTHER CURRENT ASSETS

At December 31, 2017 and 2016, other current assets consisted of the following:

| 5.25 OTHER CURRENT ASSETS in € THOUS |         |           |
|--------------------------------------|---------|-----------|
|                                      | 2017    | 2016      |
| Other taxes receivable               | 90,808  | 75,736    |
| Leases receivable                    | 58,336  | 54,533    |
| Income taxes receivable              | 56,468  | 52,138    |
| Prepaid rent                         | 52,251  | 54,448    |
| Payments on account                  | 51,282  | 84,004    |
| Receivables for supplier rebates     | 48,222  | 47,592    |
| Prepaid insurance                    | 20,629  | 16,593    |
| Deposit/Guarantee/Security           | 15,465  | 15,096    |
| Derivatives                          | 11,810  | 39,761    |
| Available for sale financial assets  | 3,484   | 250,745   |
| Insurance recoveries                 |         | 208,709   |
| Other                                | 254,031 | 237,691   |
| ► OTHER CURRENT ASSETS               | 662,786 | 1,137,046 |

The item "Insurance recoveries" included the recognized amount in relation to the NaturaLyte® and GranuFlo® agreement in principle, which partially offset the accrued settlement amount recorded in current provisions and other current liabilities see note 12. For further information on the funding and consummation of the settlement by the Company and its insurers see note 22.

The item "Other" in the table above primarily includes loans to customers, receivables from employees and notes receivables.

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#### 10. PROPERTY, PLANT AND EQUIPMENT

At December 31, 2017 and 2016, the acquisition or manufacturing costs and the accumulated depreciation of property, plant and equipment consisted of the following:

#### 5.26 ACQUISITION OR MANUFACTURING COSTS

in € THOUS

|  | Jan. 1,<br>2017 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2017 |
|--|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| Land   | 65,041          | (4,528)                            | 198                                    | 1,748     | 298                    | (6,217)   | 56,540           |
| Buildings and improvements   | 2,997,533       | (311,782)                          | 8,971                                  | 40,577    | 276,435                | (130,046) | 2,881,688        |
| Machinery and equipment  | 4,156,542       | (314,568)                          | 20,057                                 | 463,516   | 47,169                 | (198,689) | 4,174,027        |
| Machinery, equipment and rental equipment under capitalized leases | 83,558          | (6,825)                            | (3,082)                                | 8,799     | (195)                  | (1,339)   | 80,916           |
| Construction in progress   | 442,289         | (43,012)                           | 781                                    | 390,909   | (326,565)              | (2,176)   | 462,226          |
| ► PROPERTY, PLANT<br>AND EQUIPMENT                                 | 7,744,963       | (680,715)                          | 26,925                                 | 905,549   | (2,858)                | (338,467) | 7,655,397        |

#### **5.27 ACQUISITION OR MANUFACTURING COSTS**

in € THOUS

|  | Jan. 1,<br>2016 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |
|--|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| Land   | 59,774          | 2,297                              | 209                                    | 3,299     | (273)                  | (265)     | 65,041           |
| Buildings and improvements   | 2,533,313       | 85,686                             | 13,345                                 | 164,288   | 249,751                | (48,849)  | 2,997,533        |
| Machinery and equipment  | 3,740,917       | 77,062                             | 16,253                                 | 476,675   | 15,013                 | (169,378) | 4,156,542        |
| Machinery, equipment and rental equipment under capitalized leases | 63,543          | 2,791                              | 1,183                                  | 16,076    | 329                    | (364)     | 83,558           |
| Construction in progress   | 409,140         | 14,602                             | 976                                    | 282,035   | (262,764)              | (1,700)   | 442,289          |
| ► PROPERTY, PLANT<br>AND EQUIPMENT                                 | 6,806,687       | 182,438                            | 31,966                                 | 942,373   | 2,056                  | (220,556) | 7,744,963        |

#### 5.28 DEPRECIATION

in € THOUS

|  | Jan. 1,<br>2017 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2017 |
|--|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| Land   | 1,270           | (47)                               | _                                      | _         | _                      | 16        | 1,239            |
| Buildings and improvements   | 1,624,145       | (174,475)                          | (426)                                  | 216,458   | (2,350)                | (83,249)  | 1,580,103        |
| Machinery and equipment  | 2,498,941       | (184,907)                          | (3,024)                                | 395,570   | 2,147                  | (170,291) | 2,538,436        |
| Machinery, equipment and rental equipment under capitalized leases | 40,981          | (3,407)                            | (2,995)                                | 10,678    | (481)                  | (928)     | 43,848           |
| Construction in progress   | _               | _                                  | _                                      | _         | _                      | _         | _                |
| ► PROPERTY, PLANT<br>AND EQUIPMENT                                 | 4,165,337       | (362,836)                          | (6,445)                                | 622,706   | (684)                  | (254,452) | 4,163,626        |

#### **5.29 DEPRECIATION**

in € THOUS

| ► PROPERTY, PLANT<br>AND EQUIPMENT                                 | 3,660,136       | 91,892                             | (25)                                   | 594,019   | 2,095                  | (182,780) | 4,165,337        |
|--|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| N DDODERTY DI ANT  |                 |                                    |  |           |                        |           |                  |
| Construction in progress   | _               | _                                  | -                                      | _         | -                      | -         | _                |
| Machinery, equipment and rental equipment under capitalized leases | 29,704          | 1,056                              | (53)                                   | 10,730    | (119)                  | (337)     | 40,981           |
| Machinery and equipment  | 2,223,952       | 46,154                             | (4,244)                                | 381,024   | (108)                  | (147,837) | 2,498,941        |
| Buildings and improvements   | 1,405,259       | 44,653                             | 4,272                                  | 202,265   | 2,322                  | (34,626)  | 1,624,145        |
| Land   | 1,221           | 29                                 |  |           |                        | 20        | 1,270            |
|  | Jan. 1,<br>2016 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |

#### 5.30 BOOK VALUE

in € THOUS, December 31

| ► PROPERTY, PLANT AND EQUIPMENT                                    | 3,491,771 | 3,579,626 |
|--|-----------|-----------|
| Construction in progress   | 462,226   | 442,289   |
| Machinery, equipment and rental equipment under capitalized leases | 37,068    | 42,577    |
| Machinery and equipment  | 1,635,591 | 1,657,601 |
| Buildings and improvements   | 1,301,585 | 1,373,388 |
| Land   | 55,301    | 63,771    |
|  | 2017      | 2016      |

Depreciation expense for property, plant and equipment amounted to €622,706, €594,019 and €547,063 for the years ended December 31, 2017, 2016, and 2015, respectively. These expenses are allocated within costs of revenue, selling, general and administrative and research and development expenses depending upon the area in which the asset is used.

Included in machinery and equipment at December 31, 2017 and 2016 were €657,618 and €635,858, respectively, of peritoneal dialysis cycler machines which the Company leases to customers with end-stage renal disease on a month-to-month basis and hemodialysis machines which the Company leases to physicians under operating leases.

#### 11. INTANGIBLE ASSETS AND GOODWILL

At December 31, 2017 and 2016, the carrying value and accumulated amortization of intangible assets and goodwill consisted of the following:

| 5.31 ACQUISITION OR MANU in € THOUS  | IFACTURIN(      | G COSTS                            |  |           |                        |           |                  |
|--------------------------------------|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
|                                      | Jan. 1,<br>2017 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2017 |
| Amortizable intangible assets        |                 |                                    |  |           |                        |           |                  |
| Non-compete agreements               | 342,157         | (39,132)                           | 11,046                                 |           | (1,541)                | (2,367)   | 310,163          |
| Technology                           | 167,814         | (11,924)                           | (1,370)                                |           |                        | (5,329)   | 149,191          |
| Licenses and distribution agreements | 182,855         | (11,079)                           | (535)                                  | 4,119     | (398)                  | (1,249)   | 173,713          |
| Customer relationships               | 247,428         | (23,852)                           | (76,480)                               |           | _                      | _         | 147,096          |
| Construction in progress             | 17,904          | (2,689)                            | 16,600                                 | 56,718    | (9,776)                | _         | 78,757           |
| Internally developed intangibles     | 164,396         | (13,244)                           |  | 13,878    | 6,668                  | (2,603)   | 169,095          |
| Other                                | 375,355         | (31,215)                           | 6,036                                  | 12,693    | 796                    | (5,573)   | 358,092          |
| ► TOTAL                              | 1,497,909       | (133,135)                          | (44,703)                               | 87,408    | (4,251)                | (17,121)  | 1,386,107        |
| Non-amortizable intangible assets    |                 |                                    |  |           |                        |           |                  |
| Tradename                            | 198,692         | (24,003)                           |  |           | _                      | _         | 174,689          |
| Management contracts                 | 3,318           | (280)                              |  |           | _                      | _         | 3,038            |
| ► TOTAL                              | 202,010         | (24,283)                           |  |           |                        |           | 177,727          |
| ► INTANGIBLE ASSETS                  | 1,699,919       | (157,418)                          | (44,703)                               | 87,408    | (4,251)                | (17,121)  | 1,563,834        |
| ► GOODWILL                           | 12,955,574      | (1,448,071)                        | 596,418                                | _         | _                      |           | 12,103,921       |

#### **5.32 ACQUISITION OR MANUFACTURING COSTS**

in € THOUS

|                                      | Jan. 1,<br>2016 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |
|--------------------------------------|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| Amortizable intangible assets        |                 |                                    |  |           |                        |           |                  |
| Non-compete agreements               | 317,696         | 10,152                             | 17,076                                 | -         | -                      | (2,767)   | 342,157          |
| Technology                           | 97,832          | 3,212                              | 66,770                                 | -         | -                      | _         | 167,814          |
| Licenses and distribution agreements | 177,533         | 5,363                              | 531                                    | 3,075     | 265                    | (3,912)   | 182,855          |
| Customer relationships               | 240,411         | 6,836                              | 181                                    | _         | -                      | _         | 247,428          |
| Construction in progress             | 21,432          | 349                                | 1,650                                  | 10,409    | (11,836)               | (4,100)   | 17,904           |
| Internally developed intangibles     | 147,898         | 5,556                              |  | 8,968     | 2,109                  | (135)     | 164,396          |
| Other                                | 333,977         | 8,937                              | 17,697                                 | 8,509     | 10,775                 | (4,539)   | 375,355          |
| ► TOTAL                              | 1,336,779       | 40,405                             | 103,905                                | 30,961    | 1,313                  | (15,453)  | 1,497,909        |
| Non-amortizable intangible assets    |                 |                                    |  |           |                        |           |                  |
| Tradename                            | 192,343         | 6,349                              |  |           | _                      | _         | 198,692          |
| Management contracts                 | 6,444           | 100                                |  |           | (2,858)                | (368)     | 3,318            |
| ·                                    |                 |                                    |  |           |                        |           |                  |
| ► TOTAL                              | 198,787         | 6,449                              |  |           | (2,858)                | (368)     | 202,010          |
| ► TOTAL  ► INTANGIBLE ASSETS         | 1,535,566       | 46,854                             | 103,905                                | 30,961    | (1,545)                | (15,821)  | 1,699,919        |

#### 5.33 AMORTIZATION

in € THOUS

|                                      | Jan. 1,<br>2017 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2017 |
|--------------------------------------|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| Amortizable intangible assets        |                 |                                    |  |           |                        |           |                  |
| Non-compete agreements               | 278,102         | (33,657)                           | _                                      | 21,790    | (1,555)                | (2,299)   | 262,381          |
| Technology                           | 61,133          | (7,742)                            |  | 11,172    |                        | _         | 64,563           |
| Licenses and distribution agreements | 114,934         | (6,502)                            | _                                      | 12,646    | (10)                   | (1,249)   | 119,819          |
| Customer relationships               | 59,576          | (6,795)                            | (24,977)                               | 22,768    | _                      | _         | 50,572           |
| Construction in progress             |                 | _                                  |  |           |                        | _         | _                |
| Internally developed intangibles     | 102,024         | (8,125)                            | _                                      | 16,051    | 780                    | (1,824)   | 108,906          |
| Other                                | 281,030         | (24,193)                           | 58                                     | 28,346    | (5,640)                | (5,066)   | 274,535          |
| ► TOTAL                              | 896,799         | (87,014)                           | (24,919)                               | 112,773   | (6,425)                | (10,438)  | 880,776          |

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#### 5.34 AMORTIZATION

in € THQU

|                                      | Jan. 1,<br>2016 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Additions | Reclassi-<br>fications | Disposals | Dec. 31,<br>2016 |
|--------------------------------------|-----------------|------------------------------------|--|-----------|------------------------|-----------|------------------|
| Amortizable intangible assets        |                 |                                    |  |           |                        |           |                  |
| Non-compete agreements               | 251,216         | 8,757                              | _                                      | 20,904    | (11)                   | (2,764)   | 278,102          |
| Technology                           | 53,110          | 2,043                              | _                                      | 5,980     |                        |           | 61,133           |
| Licenses and distribution agreements | 103,028         | 3,237                              | _                                      | 12,315    | 265                    | (3,911)   | 114,934          |
| Customer relationships               | 32,452          | 2,168                              | _                                      | 24,426    | 530                    | _         | 59,576           |
| Construction in progress             | _               | _                                  | _                                      | _         | _                      | _         |                  |
| Internally developed intangibles     | 83,992          | 2,488                              | _                                      | 15,565    | (4)                    | (17)      | 102,024          |
| Other                                | 249,065         | 6,719                              | (52)                                   | 28,327    | 492                    | (3,521)   | 281,030          |
| ► TOTAL                              | 772,863         | 25,412                             | (52)                                   | 107,517   | 1,272                  | (10,213)  | 896,799          |

#### 5.35 BOOK VALUE

in € THOUS, December 31

|                                      | 2017       | 2016       |
|--------------------------------------|------------|------------|
| Amortizable intangible assets        |            |            |
| Non-compete agreements               | 47,782     | 64,055     |
| Technology                           | 84,628     | 106,681    |
| Licenses and distribution agreements | 53,894     | 67,921     |
| Customer relationships               | 96,524     | 187,852    |
| Construction in progress             | 78,757     | 17,904     |
| Internally developed intangibles     | 60,189     | 62,372     |
| Other                                | 83,557     | 94,325     |
| ► TOTAL                              | 505,331    | 601,110    |
| Non-amortizable intangible assets    |            |            |
| Tradename                            | 174,689    | 198,692    |
| Management contracts                 | 3,038      | 3,318      |
| ► TOTAL                              | 177,727    | 202,010    |
| ► INTANGIBLE ASSETS                  | 683,058    | 803,120    |
| ► GOODWILL                           | 12,103,921 | 12,955,574 |

The amortization of intangible assets amounted to €112,773, €107,517 and €101,104 for the years ended December 31, 2017, 2016, and 2015, respectively. These expenses are allocated within costs of revenue, selling, general and administrative and research and development expenses depending upon the area in which the asset is used.

#### Goodwill and intangible assets with indefinite useful lives

The reduction in the carrying amount of goodwill is mainly a result of the impact of foreign currency translations, partially offset by acquisitions. The Company's acquisitions consisted primarily of the purchase of clinics in the normal course of operations in 2017 and 2016 as well as the acquisition of an operator of day hospitals in Australia in 2017 and the purchase of a medical technology company focusing on the treatment of lung and cardiac failure in 2016.

The carrying amount of goodwill and intangibles with indefinite useful life is allocated to the CGUs at December 31, 2017 and 2016 as follows:

#### 5.36 ALLOCATION OF THE CARRYING AMOUNT TO CGUS

in € THQUS

|  | North America |            | EMEA      |           | Asia-Pacific |         | Latin America |        |
|--|---------------|------------|-----------|-----------|--------------|---------|---------------|--------|
|  | 2017          | 2016       | 2017      | 2016      | 2017         | 2016    | 2017          | 2016   |
| Goodwill   | 10,152,243    | 11,284,686 | 1,226,983 | 1,194,743 | 641,271      | 386,495 | 83,424        | 89,650 |
| Management contracts with indefinite useful life |               |            |           |           | 3,038        | 3,318   |               |        |
| Trade name with indefinite useful life           | 174,074       | 198,052    |           |           |              |         | 615           | 640    |

The recoverability of goodwill and other separable intangible assets with indefinite useful lives recorded in the Company's consolidated balance sheets was verified. As a result, the Company did not record any impairment losses in 2017 and 2016.

#### 12. CURRENT PROVISIONS AND OTHER CURRENT LIABILITIES

#### **Current provisions**

The following table shows a reconciliation of the current provisions for 2017:

#### 5.37 DEVELOPMENT OF CURRENT PROVISIONS

in € THOU!

|                          | Jan. 1,<br>2017 | Foreign<br>currency<br>translation | Changes<br>in consolida-<br>tion group | Utilized  | Reversed | Additions | Reclassi-<br>fications | Dec. 31,<br>2017 |
|--------------------------|-----------------|------------------------------------|--|-----------|----------|-----------|------------------------|------------------|
| Self-insurance           |                 |                                    |  |           |          |           |                        |                  |
| programs                 | 249,961         | (30,500)                           |  | (217,970) | (31,990) | 254,035   |                        | 223,536          |
| FCPA related charge      | 10,616          | _                                  | _                                      | _         | _        | 200,000   | _                      | 210,616          |
| Personnel expenses       | 20,025          | (395)                              | 4                                      | (10,827)  | (134)    | 13,228    | 6,885                  | 28,786           |
| Risk of lawsuit          | 6,868           | 13,093                             | _                                      | (14,403)  | (43)     | 2,729     | _                      | 8,244            |
| Settlement               | 265,629         | (32,160)                           | _                                      | (226,795) | _        | _         | _                      | 6,674            |
| Other current provisions | 22,348          | (1,171)                            | 15                                     | (11,145)  | (2,989)  | 19,369    | (1,371)                | 25,056           |
| ► CURRENT<br>PROVISIONS  | 575,447         | (51,133)                           | 19                                     | (481,140) | (35,156) | 489,361   | 5,514                  | 502,912          |

#### **Self-insurance programs**

See note 2d.

#### FCPA related charge

The Company recorded a provision of €200,000 related to FCPA investigations. The provision is based on the ongoing settlement negotiations that would avoid litigation between the Company and the SEC and the U.S. Department of Justice (government agencies) and represents an estimate from the range of potential outcomes estimated from current discussions. The FCPA related charge encompasses government agencies' claims for profit disgorgement, as well as accruals for fines and penalties, certain legal expenses and other related costs for asset impairments. For further information on these investigations see note 22.

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#### Personnel expenses

Personnel expenses mainly refer to jubilee payments, the current portion of the provisions for accrued severance payments, contribution of partial retirement and share-based plans. As at December 31, 2017 and 2016 the provisions for share-based plans amounted to  $\epsilon$ 6,845 and  $\epsilon$ 2,760 respectively see note 20.

#### Settlement

The item "Settlement" included accruals related to our NaturaLyte® and GranuFlo® agreement in principle, which was partially offset by insurance recoveries recorded in other current assets see note 9. For further information on the funding and consummation of the settlement by the Company and its insurers see note 22.

#### Other current provisions

The item "Other current provisions" in the table above includes provisions for warranties, physician compensation and return of goods.

#### Other current liabilities

As at December 31, 2017 and 2016 other current liabilities consisted of the following:

| 5.38 OTHER CURRENT LIABILITIES  in € THOUS         |           |           |
|--|-----------|-----------|
|  | 2017      | 2016      |
| Personnel liabilities                              | 705,534   | 688,829   |
| Noncontrolling interests subject to put provisions | 469,549   | 529,406   |
| Unapplied cash and receivable credits              | 311,925   | 390,375   |
| Invoices outstanding                               | 160,196   | 157,302   |
| Rent and lease obligations                         | 111,196   | 116,120   |
| Withholding tax and VAT                            | 100,327   | 88,964    |
| Interest liabilities                               | 84,523    | 107,743   |
| Legal matters, advisory and audit fees             | 38,553    | 18,868    |
| Subsidiary Stock Incentive Plan                    | 30,697    | 7,777     |
| Bonuses, commissions                               | 26,800    | 33,907    |
| Variable payments outstanding for acquisitions     | 14,712    | 78,322    |
| Derivatives  | 11,702    | 25,516    |
| Other liabilities                                  | 275,134   | 218,132   |
| ► OTHER CURRENT LIABILITIES                        | 2,340,848 | 2,461,261 |

#### Personnel liabilities

The personnel liabilities mainly refer to liabilities for wages and salaries, bonuses and vacation payments.

#### Other liabilities

The item "Other liabilities" in the table above includes deferred income, liabilities for insurance premiums and the current portion of pension liabilities.

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#### 13. SHORT-TERM DEBT AND SHORT-TERM DEBT FROM RELATED PARTIES

At December 31, 2017 and December 31, 2016, short-term debt and short-term debt from related parties consisted of the following:

| 5.39 SHORT-TERM DEBT AND SHORT-TERM DEBT FROM RELATED PARTIES in € THOUS |         |         |
|--|---------|---------|
|  | 2017    | 2016    |
| Commercial paper program   | 679,886 | 475,915 |
| Borrowings under lines of credit   | 79,313  | 89,451  |
| Other  | 1,080   | 6,644   |
| Short-term debt  | 760,279 | 572,010 |
| Short-term debt from related parties (see note 5b)                       | 9,000   | 3,000   |
| ► SHORT-TERM DEBT AND SHORT-TERM DEBT FROM RELATED PARTIES               | 769,279 | 575,010 |

#### Commercial paper program

The Company maintains a commercial paper program under which short-term notes of up to €1,000,000 can be issued. At December 31, 2017 and 2016, the outstanding commercial paper amounted to €680,000 and €476,000, respectively.

#### Borrowings under lines of credit and further availabilities

Borrowings under lines of credit in the amount of €79,313 and €89,451 at December 31, 2017 and 2016, respectively, represented amounts borrowed by the Company's subsidiaries under lines of credit with commercial banks. The average interest rates on these borrowings at December 31, 2017 and 2016 were 6.72% and 6.46%, respectively.

Excluding amounts available under the Amended 2012 Credit Agreement see note 14, at December 31, 2017 and 2016, the Company had €258,066 and €229,966 available under other commercial bank agreements. In some instances, lines of credit are secured by assets of the Company's subsidiary that is party to the agreement or may require the Company's quarantee. In certain circumstances, the subsidiary may be required to meet certain covenants.

The Company and certain consolidated entities operate a multi-currency notional pooling cash management system. The Company met the conditions to offset balances within this cash pool for reporting purposes. At December 31, 2017 and 2016, cash and borrowings under lines of credit in the amount of €318,654 and €325,485 were offset under this cash management system.

#### **Other**

At December 31, 2017 and 2016, the Company had €1,080 and €6,644 of other debt outstanding related to fixed payments outstanding for acquisitions.

#### **Short-term debt from related parties**

The Company is party to an unsecured loan agreement with Fresenius SE under which the Company or FMCH may request and receive one or more short-term advances up to an aggregate amount of \$400,000 until maturity on July 31, 2022. For further information on short-term debt from related parties see note 5b.

As of December 31, 2017 and 2016, long-term debt and capital lease obligations consisted of the following:

#### 5.40 LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS in € THOUS 2017 2016 Amended 2012 Credit Agreement 2,017,952 2,244,115 Bonds 3,810,483 4,670,786 380,735 Convertible Bonds 386,984 Accounts Receivable Facility 293,673 165,037 Capital lease obligations 37,704 43,775 Other 131,611 52,656 Long-term debt and capital lease obligations 6,678,407 7,557,104 Less current portion (883,535) (724,218) ► LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS, LESS CURRENT PORTION 5,794,872 6,832,886

As of December 31, 2017 and December 31, 2016, long-term debt and capital lease obligations have the following maturities:

#### 5.41 MATURITY OF LONG-TERM DEBT AND CAPITAL LEASE OBLIGATIONS in € THOUS

|                               | Payments due by period of |           |           |              |           |
|-------------------------------|---------------------------|-----------|-----------|--------------|-----------|
|                               | Less than<br>1 year       | 1–3 years | 3–5 years | Over 5 years | Total     |
| 2017                          |                           |           |           |              |           |
| Amended 2012 Credit Agreement | 128,058                   | 656,117   | 1,242,907 |              | 2,027,082 |
| Bonds                         | 733,528                   | 1,333,966 | 1,425,657 | 333,528      | 3,826,679 |
| Convertible Bonds             | _                         | 400,000   | _         |              | 400,000   |
| Accounts Receivable Facility  | _                         | 294,338   | _         |              | 294,338   |
| Capital lease obligations     | 8,831                     | 14,948    | 4,860     | 9,065        | 37,704    |
| Other                         | 15,220                    | 22,111    | 41,378    | 52,933       | 131,642   |
| ► TOTAL                       | 885,637                   | 2,721,480 | 2,714,802 | 395,526      | 6,717,445 |
| 2016                          |                           |           |           |              |           |
| Amended 2012 Credit Agreement | 213,735                   | 2,040,150 | _         |              | 2,253,885 |
| Bonds                         | 474,338                   | 1,788,412 | 1,390,978 | 1,043,544    | 4,697,272 |
| Convertible Bonds             | _                         | _         | 400,000   |              | 400,000   |
| Accounts Receivable Facility  | _                         | 166,018   | _         |              | 166,018   |
| Capital lease obligations     | 11,211                    | 13,868    | 7,707     | 10,989       | 43,775    |
| Other                         | 25,790                    | 16,706    | 6,543     | 3,644        | 52,683    |
| ► TOTAL                       | 725,074                   | 4,025,154 | 1,805,228 | 1,058,177    | 7,613,633 |

The Company's long-term debt as of December 31, 2017, all of which ranks equally in rights of payment, are described as follows:

#### Amended 2012 credit agreement

The Company originally entered into a syndicated credit facility of \$3,850,000 and a 5 year tenor (the 2012 Credit Agreement) on October 30, 2012. On November 26, 2014, the 2012 Credit Agreement was amended to increase the total credit facility to approximately \$4,400,000 and extend the term for an additional two years until October 30, 2019 (Amended 2012 Credit Agreement). On July 11, 2017, the Company further amended and extended the Amended 2012 Credit Agreement resulting in a total credit facility of approximately \$3,900,000 with maturities in 2020 and 2022. Consistent with the investment grade rating of the Company, the Amended 2012 Credit Agreement is now unsecured and has lower tiered pricing.

As of December 31, 2017, the Amended 2012 Credit Agreement now consists of:

- ► Revolving credit facilities of \$900,000 and €600,000 which will be due and payable on July 31, 2022.
- A term loan of \$1,470,000, also scheduled to mature on July 31, 2022. Quarterly repayments of \$30,000 began on October 31, 2017 with the remaining balance outstanding due on the maturity date.
- ► A term loan of €343,000 scheduled to mature on July 31, 2022. Quarterly repayments of €7,000 began on October 31, 2017 with the remaining balance outstanding due on the maturity date.
- ► A non-amortizing term loan of €400,000 which is scheduled to mature on July 30, 2020.

Interest on the credit facilities is floating at a rate equal to EURIBOR/LIBOR (as applicable) plus an applicable margin. The applicable margin is variable and depends on the Company's consolidated leverage ratio which is a ratio of its consolidated funded debt less cash and cash equivalents to consolidated EBITDA (as these terms are defined in the Amended 2012 Credit Agreement). At December 31, 2017 and 2016, the dollar-denominated tranches outstanding under the Amended 2012 Credit Agreement had a weighted average interest rate of 2.48% and 2.15%, respectively. At December 31, 2017 and 2016, the euro-denominated tranches had a weighted average interest rate of 0.81% and 1.25%, respectively.

The Amended 2012 Credit Agreement contains affirmative and negative covenants with respect to the Company and its subsidiaries. Under certain circumstances these covenants limit indebtedness and restrict the creation of liens. Under the Amended 2012 Credit Agreement the Company is required to comply with a maximum consolidated leverage ratio (ratio of consolidated funded debt less cash and cash equivalents to consolidated EBITDA).

The following table shows the available and outstanding amounts under the Amended 2012 Credit Agreement at December 31, 2017 and 2016:

### 5.42 AMENDED 2012 CREDIT AGREEMENT – MAXIMUM AMOUNT AVAILABLE AND BALANCE OUTSTANDING

in THOUS

|                      | Maximum amount | t available 2017 | Balance outsto | anding 2017 <sup>1</sup> |
|----------------------|----------------|------------------|----------------|--------------------------|
| Revolving credit USD | \$900,000      | €750,438         | \$70,000       | €58,367                  |
| Revolving credit EUR | €600,000       | €600,000         |                |                          |
| USD term loan 5-year | \$1,470,000    | €1,225,715       | \$1,470,000    | €1,225,715               |
| EUR term loan 5-year | €343,000       | €343,000         | €343,000       | €343,000                 |
| EUR term loan 3-year | €400,000       | €400,000         | €400,000       | €400,000                 |
| ► TOTAL              |                | €3,319,153       |                | €2,027,082               |
|                      | Maximum amount | t available 2016 | Balance outsto | anding 2016 <sup>1</sup> |
| Revolving credit USD | \$1,000,000    | €948,676         | \$10,187       | €9,664                   |
| Revolving credit EUR | €400,000       | €400,000         |                |                          |
| USD term loan        | \$2,100,000    | €1,992,221       | \$2,100,000    | €1,992,221               |
| EUR term loan        | €252,000       | €252,000         | €252,000       | €252,000                 |
| ► TOTAL              |                | €3,592,897       |                | €2,253,885               |

<sup>&</sup>lt;sup>1</sup> Amounts shown are excluding debt issuance costs.

At December 31, 2017 and 2016, the Company had letters of credit outstanding in the amount of \$1,690 and \$3,550 (€1,409 and €3,368), respectively, under the USD revolving credit facility, which are not included above as part of the balance outstanding at those dates but which reduce available borrowings under the applicable revolving credit facility.

#### **Bonds**

At December 31, 2017 and 2016, the Company's bonds consisted of the following:

**5.43 BONDS** 

in THOUS

|                              | Face amount | Maturity           | Coupon | Book value<br>2017 in € | Book value<br>2016 in € |
|------------------------------|-------------|--------------------|--------|-------------------------|-------------------------|
| Issuer/Transaction           |             |                    |        |                         |                         |
| FMC US Finance, Inc. 2007    | \$500,000   | July 15, 2017      | 6 7/8% | _                       | 473,482                 |
| FMC Finance VIII S.A. 2011   | €400,000    | September 15, 2018 | 6.50%  | 398,838                 | 397,178                 |
| FMC US Finance II, Inc. 2011 | \$400,000   | September 15, 2018 | 6.50%  | 332,588                 | 376,886                 |
| FMC US Finance II, Inc. 2012 | \$800,000   | July 31, 2019      | 5.625% | 665,637                 | 756,627                 |
| FMC Finance VIII S.A. 2012   | €250,000    | July 31, 2019      | 5.25%  | 249,383                 | 248,993                 |
| FMC US Finance II, Inc. 2014 | \$500,000   | October 15, 2020   | 4.125% | 414,952                 | 471,300                 |
| FMC US Finance, Inc. 2011    | \$650,000   | February 15, 2021  | 5.75%  | 538,021                 | 610,670                 |
| FMC Finance VII S.A. 2011    | €300,000    | February 15, 2021  | 5.25%  | 298,571                 | 298,108                 |
| FMC US Finance II, Inc. 2012 | \$700,000   | January 31, 2022   | 5.875% | 581,261                 | 661,070                 |
| FMC US Finance II, Inc. 2014 | \$400,000   | October 15, 2024   | 4.75%  | 331,232                 | 376,472                 |
| ► TOTAL                      |             |                    |        | 3,810,483               | 4,670,786               |

All bonds are guaranteed by the Company and by FMCH. The issuers may redeem the bonds at any time at 100% of principal plus accrued interest and a premium calculated pursuant to the terms of the indenture. The holders have the right to request that the issuers repurchase the bonds at 101% of principal plus accrued interest upon the occurrence of a change of control of the Company followed by a decline in the ratings of the respective bonds.

The Company has agreed to a number of covenants to provide protection to the holders which, under certain circumstances, limit the ability of the Company and its subsidiaries to, among other things, incur debt, incur liens, engage in sale-leaseback transactions and merge or consolidate with other companies or sell assets. Some of these restrictions were suspended automatically as the rating of the respective bonds reached investment grade status. At December 31, 2017, the Company was in compliance with all of its covenants under the bonds.

#### **Convertible bonds**

On September 19, 2014, the Company issued €400,000 principal amount of equity-neutral convertible bonds (the Convertible Bonds) which have a coupon of 1.125% and are due on January 31, 2020. The bonds were issued at par. The current conversion price is €73.4408. Since November 2017, bond holders can exercise the conversion rights embedded in the bonds at certain dates. In order to fully offset the economic exposure from the conversion feature, the Company purchased call options on its shares (Share Options). Any increase of the Company's share price above the conversion price would be offset by a corresponding value increase of the Share Options. The Company amortizes the remaining cost of these options and various other offering costs over the life of these bonds in the amount of €13,016, effectively increasing the total interest rate to 2.611%. The Convertible Bonds are guaranteed by FMCH.

#### **Accounts Receivable Facility**

The Company refinanced the Accounts Receivable Facility on December 6, 2016 for a term expiring on December 6, 2019 with the available borrowings of \$800,000.

The following table shows the available and outstanding amounts under the Accounts Receivable Facility at December 31, 2017 and December 31, 2016.

#### 5.44 ACCOUNTS RECEIVABLE FACILITY - MAXIMUM AMOUNT AVAILABLE AND BALANCE OUTSTANDING

|                              | Maximum amount | available 2017¹                            | Balance outstanding 2017 <sup>2</sup> |              |
|------------------------------|----------------|--|---------------------------------------|--------------|
| Accounts Receivable Facility | \$800,000      | €667,056                                   | \$353,000                             | €294,338     |
|                              | Maximum amount | Maximum amount available 2016 <sup>1</sup> |                                       | nding 2016 ² |
| Accounts Receivable Facility | \$800,000      | €758,941                                   | \$175,000                             | €166,018     |

<sup>&</sup>lt;sup>1</sup> Subject to availability of sufficient accounts receivable meeting funding criteria.

The Company also had letters of credit outstanding under the Accounts Receivable Facility in the amount of \$71,244 at December 31, 2017 and \$15,647 at December 31, 2016 (€59,404 and €14,844). These letters of credit are not included above as part of the balance outstanding at December 31, 2017 and 2016; however, they reduce available borrowings under the Accounts Receivable Facility.

Under the Accounts Receivable Facility, certain receivables are sold to NMC Funding Corporation (NMC Funding), a wholly-owned subsidiary. NMC Funding then assigns percentage ownership interests in the accounts receivable to certain bank investors. Under the terms of the Accounts Receivable Facility, NMC Funding retains the right, at any time, to recall all the then outstanding transferred interests in the accounts receivable. Consequently, the receivables remain on the Company's consolidated balance sheet and the proceeds from the transfer of percentage ownership interests are recorded as long-term debt.

NMC Funding pays interest to the bank investors calculated based on the commercial paper rates for the particular tranches selected. At December 31, 2017 and 2016, the interest rate was 1.40% and 1.00%, respectively. Refinancing fees, which include legal costs and bank fees, are amortized over the term of the facility.

#### **176** Other

At December 31, 2017 and 2016, in conjunction with certain acquisitions and investments, the Company had fixed payments outstanding for acquisitions totaling approximately €14,199 and €24,566, respectively, of which €4,453 and €15,248, respectively, were classified as the current portion of long-term debt.

#### 15. NON-CURRENT PROVISIONS AND OTHER NON-CURRENT LIABILITIES

Of the total amount of non-current provisions and other non-current liabilities amounting to €975,645 at December 31, 2017 (2016: €1,027,983), €626,658 (2016: €393,940) are due in between more than one and three years, €195,490 (2016: €335,026) are due in between three to five years and €153,497 (2016: €299,017) are due after five years.

The item "Other non-current liabilities" in the amount of €821,838 at December 31, 2017 (2016: €917,384) includes, among others, noncontrolling interests subject to put provisions of €361,224 (2016: €478,327), variable payments outstanding for acquisitions of €191,080 (2016: €145,182) and derivatives of €103,461 (2016: €96,272).

The following table shows the development of non-current provisions in the fiscal year:

#### 5.45 DEVELOPMENT OF NON-CURRENT PROVISIONS

in € THOUS

|                     | Jan. 1,<br>2017 | Foreign<br>currency<br>translation | Changes in consolidation group | Utilized | Reversed | Additions | Reclassi-<br>fications | Dec. 31,<br>2017 |
|---------------------|-----------------|------------------------------------|--------------------------------|----------|----------|-----------|------------------------|------------------|
| Personnel expenses  | 59,899          | 6,243                              | 2,516                          | (2,420)  | (334)    | 40,084    | (5,514)                | 100,474          |
| Medical malpractice | 40,399          | (5,311)                            | _                              | _        |          | 7,237     | _                      | 42,325           |
| Other non-current   |                 |                                    |                                |          |          |           |                        |                  |
| provisions          | 10,301          | (648)                              | 1                              | (358)    | (52)     | 1,764     |                        | 11,008           |
| ► TOTAL             | 110,599         | 284                                | 2,517                          | (2,778)  | (386)    | 49,085    | (5,514)                | 153,807          |

<sup>&</sup>lt;sup>2</sup> Amounts shown are excluding debt issuance costs.

Personnel expenses mainly refer to provisions for severance payments, contribution of partial retirement and provisions for share-based plans. As at December 31, 2017, the provisions for share-based plans amounted to  $\in$ 87,967 (2016:  $\in$ 47,944) see note 20.

The item "Other non-current provisions" in the table above includes provisions for asset retirement obligations. The increase during the period in the discounted amount arising from the passage over time and the effect of any change in the discount rate is not material.

#### 16. EMPLOYEE BENEFIT PLANS

#### General

FMC AG & CO. KGAA recognizes pension costs and related pension liabilities for current and future benefits to qualified current and former employees of the Company. The Company's pension plans are structured in accordance with the differing legal, economic and fiscal circumstances in each country. The Company currently has two types of plans, defined benefit and defined contribution plans. In general, plan benefits in defined benefit plans are based on all or a portion of the employees' years of services and final salary. Plan benefits in defined contribution plans are determined by the amount of contribution by the employee and the employer, both of which may be limited by legislation, and the returns earned on the investment of those contributions.

Upon retirement under defined benefit plans, the Company is required to pay defined benefits to former employees when the defined benefits become due. Defined benefit plans may be funded or unfunded. The Company has five major defined benefit plans, one funded plan in the U.S. and one in France as well as one unfunded plan in Germany and two in France.

Starting 2016, the defined benefit plans in France were transferred from "Benefit plans offered by other subsidiaries" to the detailed reconciliations of the funded status and the plan assets, retrospectively for 2015.

Actuarial assumptions generally determine benefit obligations under defined benefit plans. The actuarial calculations require the use of estimates. The main factors used in the actuarial calculations affecting the level of the benefit obligations are: assumptions on life expectancy, the discount rate and future salary and benefit levels. Under the Company's funded plans, assets are set aside to meet future payment obligations. An estimated return on the plan assets is recognized as income in the respective period. Actuarial gains and losses are generated when there are variations in the actuarial assumptions and by differences between the actual and the estimated projected benefit obligations and the return on plan assets for that year. The Company's pension liability is impacted by these actuarial gains or losses.

Under defined contribution plans, the Company pays defined contributions to an independent third party as directed by the employee during the employee's service life, which satisfies all obligations of the Company to the employee. The employee retains all rights to the contributions made by the employee and to the vested portion of the Company paid contributions upon leaving the Company. The Company has a defined contribution plan in the U.S.

#### **Defined benefit pension plans**

During the first quarter of 2002 FMCH, the Company's U.S. subsidiary, curtailed its defined benefit and supplemental executive retirement plans. Under the curtailment amendment for substantially all employees eligible to participate in the plan, benefits have been frozen as of the curtailment date and no additional defined benefits for future services will be earned. The Company has retained all employee benefit obligations as of the curtailment date. Each year FMCH contributes at least the minimum amount required by the Employee Retirement Income Security Act of 1974, as amended. In 2017, FMCH did not have a minimum funding requirement. The Company voluntarily provided €1,107 to the defined benefit plan. Expected funding for 2018 is €1,026.

The benefit obligation for all defined benefit plans at December 31, 2017, was €792,739 (2016: €811,935) which consists of the gross benefit obligation of €394,677 (2016: €415,743) for the U.S. plan and of €3,995 (2016: €4,015) for the French plan, which are funded by plan assets, and the benefit obligation of €385,835 (2016: €384,003) for the German unfunded plan and the benefit obligation of €8,232 (2016: €8,174) for the two French unfunded plans.

Related to defined benefit plans the Company is exposed to certain risks. Besides general actuarial risks, e.g. the longevity risk and the interest rate risk, the Company is exposed to market risk as well as to investment risk.

The following table shows the changes in benefit obligations, the changes in plan assets and the funded status of the pension plans. Benefits paid as shown in the changes in benefit obligations represent payments made from both the funded and unfunded plans while the benefits paid as shown in the changes in plan assets include only benefit payments from the Company's funded benefit plan.

| 5.46 FUNDED STATUS in € THOUS  |          |          |
|--|----------|----------|
| in e moos  | 2017     | 2016     |
| Change in benefit obligation   |          |          |
| Benefit obligation at beginning of year                                  | 811,935  | 755,604  |
| Foreign currency translation (gains) losses                              | (52,135) | 12,620   |
| Current service cost   | 28,463   | 22,888   |
| Past service cost (incl. Curtailments and settlements)                   | 144      | (49)     |
| Interest cost  | 24,328   | 26,497   |
| Transfer of plan participants  | 4        | 28       |
| Actuarial (gains) losses arising from changes in financial assumptions   | (1,038)  | 45,070   |
| Actuarial (gains) losses arising from changes in demographic assumptions | (2,490)  | (10,448) |
| Actuarial (gains) losses arising from experience adjustments             | 7,006    | (1,416)  |
| Remeasurements   | 3,478    | 33,206   |
| Benefits paid  | (23,478) | (30,724) |
| Curtailments and settlements   |          | (8,135)  |
| ▶ BENEFIT OBLIGATION AT END OF YEAR                                      | 792,739  | 811,935  |
| Change in plan assets  |          |          |
| Fair value of plan assets at beginning of year                           | 326,663  | 239,056  |
| Foreign currency translation gains (losses)                              | (39,792) | 11,649   |
| Interest income from plan assets   | 13,241   | 10,164   |
| Actuarial gains (losses) arising from experience adjustments             | 10,318   | 1,783    |
| Actual return on plan assets   | 23,559   | 11,947   |
| Employer contributions   | 1,107    | 99,887   |
| Benefits paid  | (20,281) | (27,741) |
| Curtailments and settlements   |          | (8,135)  |
| FAIR VALUE OF PLAN ASSETS AT END OF YEAR                                 | 291,256  | 326,663  |
| FUNDED STATUS AT END OF YEAR   |          | 485,272  |
| F FUNDED STATUS AT END OF TEAK   | 501,483  | 485,27   |

For the years 2017 and 2016, there were no effects from the asset ceiling.

At December 31, 2017, the weighted average duration of the defined benefit obligation was 18 years (2016: 19 years).

The net pension liability as of December 31, 2017 and 2016 is calculated as follows:

#### 

Benefit plans offered by the U.S., Germany and France contain a pension liability of  $\le$ 501,483 and  $\le$ 485,272 at December 31, 2017 and 2016, respectively. The pension liability consists of a current portion of  $\in$ 4,695 (2016:  $\in$ 4,483) which is recorded in the line item "Current provisions and other current liabilities" in the consolidated balance sheets. The non-current portion of  $\in$ 496,788 (2016:  $\in$ 480,789) is recorded in non-current liabilities as "Pension liabilities" in the consolidated balance sheets.

As of December 31, 2017, €103,519 related to the U.S. pension plan, €385,835 related to the German plan and €12,129 related to the French plans. At December 31, 2016, €89,177 related to the U.S. pension plan, €384,003 related to the German plan and €12,092 related to the French plans. Approximately 72% of the beneficiaries are located in the U.S. and 6% in France with the majority of the remaining 22% located in Germany.

Benefit plans offered by other subsidiaries outside of the u.s., Germany and France contain separate benefit obligations. The total net pension liability for these other plans was €36,304 and €33,725 at December 31, 2017 and 2016 and consists of a current pension liability of €2,533 (2016: €1,975), which is recognized in the line item "Current provisions and other current liabilities". The non-current pension liability of €33,771 (2016: €31,750) for these plans is recorded in non-current liabilities as "Pension liabilities" in the consolidated balance sheets.

The discount rates for all plans are based upon yields of portfolios of highly rated debt instruments with maturities that mirror each plan's benefit obligation. The Company's discount rates at December 31, 2017 and 2016 are the weighted average of these plans based upon their benefit obligations.

The following weighted-average assumptions were utilized in determining benefit obligations at December 31, 2017 and 2016:

| 5.48 WEIGHTED AVERAGE ASSUMPTIONS in % |      |      |
|--|------|------|
|  | 2017 | 2016 |
| Discount rate                          | 3.08 | 3.25 |
| Rate of compensation increase          | 3.22 | 3.23 |
| Rate of pension increase               | 1.45 | 1.45 |

#### Sensitivity analysis

Increases and decreases in principal actuarial assumptions by 0.5 percentage points would affect the pension liability at December 31, 2017 as follows:

| 5.49 SENSITIVITY ANALYSIS in € THOUS |               |               |
|--------------------------------------|---------------|---------------|
|                                      | 0.5% increase | 0.5% decrease |
| Discount rate                        | (67,330)      | 77,338        |
| Rate of compensation increase        | 11,063        | (10,880)      |
| Rate of pension increase             | 29,078        | (26,339)      |

The sensitivity analysis was calculated based on the average duration of the pension obligations determined at December 31, 2017. The calculations were performed isolated for each significant actuarial parameter, in order to show the effect on the fair value of the pension liability separately.

The sensitivity analysis for compensation increases and for pension increases excludes the u.s. pension plan because it is frozen and therefore is not affected by changes from these two actuarial assumptions.

The defined benefit pension plans' net periodic benefit costs are comprised of the following components for the years ended December 31, 2017, 2016 and 2015:

| 5.50 COMPONENTS OF NET PERIODIC BENEFIT COST in € THOUS |        |        |        |
|---|--------|--------|--------|
|   | 2017   | 2016   | 2015   |
| Service cost  | 28,607 | 23,777 | 22,782 |
| Net interest cost                                       | 11,087 | 16,333 | 15,418 |
| ► NET PERIODIC BENEFIT COSTS                            | 39,694 | 40,110 | 38,200 |

Net periodic benefit cost is allocated as personnel expense within costs of revenues; selling, general and administrative expense; or research and development expense. This is depending upon the area in which the beneficiary is employed.

The following weighted-average assumptions were used in determining net periodic benefit cost for the years ended December 31, 2017, 2016 and 2015:

| 5.51 WEIGHTED AVERAGE ASSUMPTIONS in % |      |      |      |
|--|------|------|------|
|  | 2017 | 2016 | 2015 |
| Discount rate                          | 3.25 | 3.67 | 3.21 |
| Rate of compensation increase          | 3.23 | 3.27 | 3.26 |
| Rate of pension increase               | 1.45 | 1.69 | 1.75 |

Expected benefit payments are as follows:

| 5.52 DEFINED BENEFIT PENSION PLANS: CASH OUTFLOWS in € THOUS |         |         |
|--|---------|---------|
|  | 2017    | 2016    |
| 1 year   | 21,301  | 21,957  |
| 1–3 years  | 47,560  | 48,294  |
| 3–5 years  | 55,223  | 56,211  |
| 5–10 years   | 168,459 | 173,581 |
| ► TOTAL  | 292,543 | 300,043 |

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#### **Plan Assets**

The following table presents the fair values of the Company's pension plan assets at December 31, 2017 and 2016:

#### 5.53 FAIR VALUES OF PLAN ASSETS

in € THOUS

|  |         | 2017  |                                     |         | 2016  |                                     |
|--|---------|---|-------------------------------------|---------|---|-------------------------------------|
|  |         | Quoted prices<br>in active<br>markets for<br>identical assets | Significant<br>observable<br>inputs |         | Quoted prices<br>in active<br>markets for<br>identical assets | Significant<br>observable<br>inputs |
| Asset category                                   | Total   | (Level 1)   | (Level 2)                           | Total   | (Level 1)   | (Level 2)                           |
| Equity investments                               |         |   |                                     |         |   |                                     |
| Index funds <sup>1</sup>                         | 71,805  | (332)   | 72,137                              | 81,063  | (1,994)   | 83,057                              |
| Fixed income investments                         |         |   |                                     |         |   |                                     |
| Government securities <sup>2</sup>               | 5,318   | 4,903   | 415                                 | 2,373   | 1,804   | 569                                 |
| Corporate bonds <sup>3</sup>                     | 199,232 | _   | 199,232                             | 209,011 |   | 209,011                             |
| Other bonds <sup>4</sup>                         | 3,865   | _   | 3,865                               | 5,339   |   | 5,339                               |
| U.S. treasury money market funds <sup>5</sup>    | 10,938  | 10,938  |                                     | 28,780  | 28,780  |                                     |
| Other types of investments                       |         |   |                                     |         |   |                                     |
| Cash, money market and mutual funds <sup>6</sup> | 98      | 98  |                                     | 97      | 97  |                                     |
| ► TOTAL  | 291,256 | 15,607  | 275,649                             | 326,663 | 28,687  | 297,976                             |

<sup>1</sup> This category comprises low-cost equity index funds not actively managed that track the S&P 500, S&P 400, Russell 2000, MSCI Emerging Markets Index and the Morgan Stanley International EAFE Index.

This category comprises fixed income investments by the U.S. government and government sponsored entities.

- This category primarily represents investment grade bonds of U.S. issuers from diverse industries.
- <sup>4</sup> This category comprises private placement bonds as well as collateralized mortgage obligations
- This category represents funds that invest in U.S. treasury obligations directly or in U.S. treasury backed obligations.
   This category represents cash, money market funds as well as mutual funds comprised of high grade corporate bonds.

The methods and inputs used to measure the fair value of plan assets are as follows:

- Common stocks are valued at their market prices at the balance sheet date.
- Index funds are valued based on market quotes.
- Government bonds are valued based on both market prices and market quotes.
- Corporate bonds and other bonds are valued based on market quotes at the balance sheet date.
- Cash is stated at nominal value which equals the fair value.
- u.s. Treasury money market funds as well as other money market and mutual funds are valued at their market price.

#### Plan investment policy and strategy in the u.s.

The Company periodically reviews the assumption for long-term expected return on pension plan assets. As part of the assumptions review, a range of reasonable expected investment returns for the pension plan as a whole was determined based on an analysis of expected future returns for each asset class weighted by the allocation of the assets. The range of returns developed relies both on forecasts, which include the actuarial firm's expected long-term rates of return for each significant asset class or economic indicator, and on broad-market historical benchmarks for expected return, correlation, and volatility for each asset class.

The Company's overall investment strategy is to achieve a mix of approximately 98% of investments for longterm growth and income and 2% in cash or cash equivalents. Investment income and cash or cash equivalents are used for near-term benefit payments. Investments are governed by the plan investment policy and include well diversified index funds or funds targeting index performance.

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er related party securities. The performance benchmarks for the separate asset classes include: S&P 500 Index, S&P 400 Mid-Cap Index, Russell 2000 Index, MSCI EAFE Index, MSCI Emerging Markets Index and Barclays Capital Long-Corporate Bond Index. **Defined contribution plans** €43,778 and €41,701 respectively. and €19,751 to state pension plans. 17. SHAREHOLDERS' EQUITY **Capital stock** 

Most FMCH employees are eligible to join a 401(k) savings plan. Employees can deposit up to 75% of their pay up to a maximum of \$18 if under 50 years old (\$24 if 50 or over) under this savings plan. The Company will match 50% of the employee deposit up to a maximum Company contribution of 3% of the employee's pay. The Company's total expense under this defined contribution plan for the years ended December 31, 2017, 2016, and 2015, was €48,746,

The plan investment policy, utilizing a revised target investment allocation in a range around 30% equity and

70% long-term u.s. corporate bonds, considers that there will be a time horizon for invested funds of more than 5 years. The total portfolio will be measured against a custom index that reflects the asset class benchmarks and the target asset allocation. The plan investment policy does not allow investments in securities of the Company or oth-

Additionally, the Company contributed for the years ended December 31, 2017, 2016, and 2015 €24,329, €20,938

At December 31, 2017, the Company's share capital consists of 308,111,000 bearer shares without par value (Stückaktien) and a nominal value of €1.00 each. The Company's share capital has been fully paid in.

The General Partner has no equity interest in the Company and, therefore, does not participate in either the assets or the profits and losses of the Company. However, the General Partner is compensated for all outlays in connection with conducting the Company's business, including the remuneration of members of its Management Board and its Supervisory Board see note 5c.

Pursuant to Sections 33 and 34 of the German Securities Trading Act (WpHG) (Sections 21 and 22 WpHG old version), any party subject to the notification requirement shall notify the Company when certain mandatory reportable thresholds for voting rights, also by taking account the attribution provisions, are reached, exceeded or fallen below. Section 38 WpHG also stipulates a notification requirement when certain thresholds are reached, exceeded or have fallen below through directly or indirectly held instruments and also, according to Section 39 WpHG when certain thresholds are reached, exceeded or have fallen below through the addition of voting rights according to Section 33 WpHG and instruments according to Section 38 WpHG. Notifications received by the Company subject to the notification requirements were published in accordance with the applicable legal provisions, including publication in the Investors section of the Company's website at www.freseniusmedicalcare.com.

In a notification dated February 8, 2011, Fresenius SE disclosed to the Company pursuant to Section 33 of the WpHG (under Section 21 WpHG at the date of notification) that it held at 35.74% of the voting rights in FMC AG & CO. KGAA. At December 31, 2017, Fresenius SE holds 30.63% of the Company's voting rights. Net of treasury shares held by FMC AG & CO. KGAA in accordance with Section 16 (2) sentence 2 of the German Stock Corporation Act (AktG), Fresenius SE holds 30.80% of the Company's voting rights. In addition, Fresenius SE is the sole stockholder of the General Partner.

On June 21, 2017, the Ministry of Finance on behalf of the Kingdom of Norway including attributed subsidiaries, disclosed by means of a notification pursuant to Section 33, 34 of the WpHG (under Sections 21 and 22 WpHG at the date of notification), that 2.86% of the voting rights of FMC AG & CO. KGAA and instruments relating to 0.04% of the voting rights of FMC AG & CO. KGAA were held as of June 16, 2017. Furthermore, on October 24, 2017, BlackRock, Inc., Wilmington, DE, U.S., including attributed subsidiaries disclosed pursuant to Section 33, 34 of the WpHG (Sections 21, 22 WpHG old version) that 6.28% of the voting rights of FMC AG&CO. KGAA and instruments relating to 0.16% of the voting rights of FMC AG&CO. KGAA were held as of October 19, 2017.

The general meeting of a partnership limited by shares may approve Authorized Capital (genehmigtes Kapital). The resolution creating Authorized Capital requires the affirmative vote of a majority of three quarters of the capital represented at the vote and may authorize the General Partner and its Management Board to issue new shares up to a stated amount for a period of up to five years. The nominal value of any proposed increase of the Authorized Capital may not exceed half of the issued capital stock at the time of the authorization.

In addition, the general meeting of a partnership limited by shares may create Conditional Capital (bedingtes Kapital) for the purpose of issuing (I) new shares to holders of convertible bonds or other securities which grant a right to shares, (II) new shares as the consideration in a merger with another company, or (III) new shares offered to management or employees. In each case, the authorizing resolution requires the affirmative vote of a majority of three quarters of the capital represented at the vote. The nominal value for any proposed increase of the Conditional Capital may not exceed half or, in the case of Conditional Capital created for the purpose of issuing shares to management and employees, 10% of the Company's issued capital at the time of the resolution.

All resolutions increasing the capital of a partnership limited by shares also require the consent of the General Partner in order for the resolutions to go into effect.

The subscribed capital comprised solely ordinary shares due to the conversion of all outstanding preference shares into ordinary shares (approved at FMC AG&CO. KGAA's Annual General Meeting and Preference Shareholder Meeting held on May 16, 2013) as well as the options associated with the preference shares on a 1:1 basis.

#### **Authorized capital**

By resolution of the Company's Annual General Meeting (AGM) on May 19, 2015, the General Partner was authorized, with the approval of the Supervisory Board, to increase, on one or more occasions, the Company's share capital until May 18, 2020 up to a total of €35,000 through issue of new bearer ordinary shares for cash contributions, "Authorized Capital 2015/1". Additionally, the newly issued shares may be taken up by a credit and/or financial institution or a consortium of such credit and/or financial institutions retained by the General Partner with the obligation to offer them to the shareholders of the Company. The General Partner is entitled, subject to the approval of the supervisory board, to exclude the pre-emption rights of the shareholders. However, such an exclusion of pre-emption rights will be permissible only for fractional amounts. No Authorized Capital 2015/1 has been issued at December 31, 2017.

In addition, by resolution of the AGM of shareholders on May 19, 2015, the General Partner was authorized, with the approval of the Supervisory Board, to increase, on one or more occasions, the share capital of the Company until May 18, 2020 up to a total of €25,000 through the issue of new bearer ordinary shares for cash contributions or contributions in kind, "Authorized Capital 2015/II". The new shares can also be obtained by a credit and/or financial institution or a consortium of such credit and/or financial institutions retained by the General Partner with the obligation to offer the shares to the Company's shareholders for subscription. The General Partner is entitled, subject to the approval of the Supervisory Board, to exclude the pre-emption rights of the shareholders. However, such exclusion of pre-emption rights will be permissible only if (I) in case of a capital increase against cash contributions, the nominal value of the issued shares does not exceed 10% of the nominal share value of the Company's share capital and the issue price for the new shares is at the time of the determination by the General Partner not significantly lower than the stock price of the existing listed shares of the same class and with the same rights or, (II) in case of a capital increase against contributions in kind, the purpose of such increase is to acquire an enterprise, parts of an enterprise or an interest in an enterprise. No Authorized Capital 2015/II has been issued at December 31, 2017.

Authorized Capital 2015/I and Authorized Capital 2015/II became effective upon registration with the commercial register of the local court in Hof an der Saale on June 10, 2015.

#### **Conditional capital**

By resolution of the Company's AGM on May 9, 2006, as amended by the resolution of the Company's AGM on May 15, 2007, resolving a three-for-one share split, the Company's share capital was conditionally increased by up to €15,000 corresponding to 15 M ordinary shares with no par value and a calculated proportionate value of €1.00 each, "Conditional Capital 2006/1" see note 20. The Conditional Capital increase is only executed to the extent subscription rights were awarded under the Stock Option Plan 2006, the holders of the subscription rights exercise their right and the Company does not use Treasury Shares to fulfill the subscription rights with each stock option awarded exercisable for one ordinary share see note 20. The Company has the right to deliver ordinary shares that it owns or purchases in the market in lieu of increasing capital by issuing new shares.

By resolution of the Company's AGM on May 12, 2011, the Company's share capital was conditionally increased with regards to the Stock Option Plan 2011 (2011 SOP) by up to €12,000 subject to the issue of up to 12 M no par value bearer ordinary shares with a calculated proportionate value of €1.00 each (Conditional Capital 2011/1) see note 20. The Conditional Capital increase is only executed to the extent subscription rights were awarded under the 2011 SOP, the holders of the subscription rights exercise their right and the Company does not use Treasury Shares to fulfill the subscription rights with each stock option awarded exercisable for one ordinary share see note 20. The Company has the right to deliver ordinary shares that it owns or purchases in the market in lieu of increasing capital by issuing new shares

Through the Company's other employee participation programs, the Company has issued stock option/sub-scription rights (Bezugsrechte) to employees and the members of the Management Board of the General Partner and employees and members of management of affiliated companies that entitle these persons to receive shares. At December 31, 2017, 4,827,134 options remained outstanding with a remaining average term of five years under these programs. For the year ending December 31, 2017, 889,209 options had been exercised under these employee participation plans see note 20.

Conditional capital at December 31, 2017 was €17,803 in total. Thereof, for all programs, €14,429 was available, which included €10,916 for the 2011 SOP and €3,513 for the 2006 Plan see note 20.

A total of 889,209 shares (2016: 907,720 shares) were issued out of Conditional Capital 2006/I and Conditional Capital 2011/I during 2017, increasing the Company's capital stock by €889 (2016: €908).

#### **Treasury stock**

On the basis of the authorization granted by the Company's AGM on May 12, 2011 to conduct a share buy-back program, the Company repurchased 7,548,951 shares in 2013 for an average weighted stock price of €51 per share. The Company retired 6,549,000 of these repurchased shares on February 16, 2016 in order to decrease its share capital.

By resolution of the Company's AGM on May 12, 2016, the General Partner is authorized to purchase treasury shares up to a maximum amount of 10% of the registered share capital existing at the time of this resolution until May 11, 2021. The shares acquired, together with other treasury shares held by the Company or attributable to the Company pursuant to sections 71 a et seqq. AktG, must at no time exceed 10% of the registered share capital. The purchase will be made through the stock exchange, by way of a public tender offer, or a public invitation to shareholders to submit an offer for sale. This authorization is not applicable for the purpose of trading in treasury shares. The General Partner is authorized to use treasury shares purchased on the basis of this authorization or any other earlier authorization for any legally permissible purpose, in particular (I) to redeem shares without requiring any further resolution by the General Meeting, (II) to sell treasury shares to third parties against contributions in kind, (III) to award treasury shares, in lieu of the utilization of conditional capital of the Company, to employees of the Company and companies affiliated with the Company, including members of the management of affiliated companies, and use them to service options or obligations to purchase shares of the Company, and (IV) to use treasury shares to service bonds carrying warrant and/or conversion rights or conversion obligations issued by the Company or companies affiliated with the Company pursuant to section 17 AktG.

On the basis of the authorization granted by the Company's AGM on May 12, 2016 to conduct a share buy-back program, the Company repurchased 660,000 shares, between December 11, 2017, and December 21, 2017, for an average weighted stock price of €87.79.

As of December 31, 2017, the Company holds 1,659,951 treasury shares. These shares will be used solely to either reduce the registered share capital of the Company by cancellation of the acquired shares, or to fulfill employee participation programs of the Company.

The following tabular disclosure provides the number of shares acquired in the context of the share buy-back programs as well as the repurchased treasury stock:

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| ► TOTAL                                  | 65.63                                   | 1,659,951  | 108,931                                 |
|--|---|--|---|
| December 2017                            | 87.79                                   | 660,000  | 57,938                                  |
| Purchase of Treasury Stock               |   |  |   |
| February 2016                            | 51.00                                   | 6,549,000  | 333,973                                 |
| Retirement of repurchased Treasury Stock |   |  |   |
| ▶ REPURCHASED TREASURY STOCK             | 51.00                                   | 7,548,951  | 384,966                                 |
| August 2013                              | 48.40                                   | 995,374  | 48,174                                  |
| July 2013                                | 49.42                                   | 2,972,770  | 146,916                                 |
| June 2013                                | 53.05                                   | 2,502,552  | 132,769                                 |
| May 2013                                 | 52.96                                   | 1,078,255  | 57,107                                  |
| Purchase of Treasury Stock               |   |  |   |
| Period                                   | Average price<br>paid per share<br>in € | shares purchased<br>and retired as<br>part of publicly<br>announced plans<br>or programs | Total value of<br>shares¹<br>in € THOUS |

¹ The value of shares repurchased in 2013 and 2017 is inclusive of fees (net of taxes) paid in the amount of approximately €81 and €12, respectively,

#### Additional paid-in capital

Additional paid-in capital is comprised of the premium paid on the issue of shares and stock options, the tax effects from stock options, the compensation expense from stock options, which is recognized according to IFRS 2 as well as changes in ownership interest in a subsidiary that does not result in a loss of control.

#### **Retained earnings**

Retained earnings is comprised of earnings generated by group entities in prior years to the extent that they have not been distributed as well as changes of the noncontrolling interests subject to put provisions.

#### **Dividends**

Under German law, the amount of dividends available for distribution to shareholders is based upon the unconsolidated retained earnings of the Company as reported in its balance sheet determined in accordance with the German Commercial Code (Handelsgesetzbuch).

Cash dividends of €293,973 for 2016 in the amount of €0.96 per share were paid on May 16, 2017.

Cash dividends of €244,251 for 2015 in the amount of €0.80 per share were paid on May 13, 2016.

Cash dividends of €236,773 for 2014 in the amount of €0.78 per share were paid on May 20, 2015.

#### **Noncontrolling interests**

Noncontrolling interests represent the proportion of the net assets of consolidated subsidiaries owned by minority shareholders. The Company has purchase obligations under options held by the holders of noncontrolling interests in certain of its subsidiaries. These obligations result from contractual put options and are exercisable by the owners of the noncontrolling interests. In addition to noncontrolling interests the potential obligations under these put options are recognized at fair value in other current or non-current liabilities by profit or loss neutral reclassification from equity.

#### 18. SUPPLEMENTARY INFORMATION ON CAPITAL MANAGEMENT

The principle objectives of the Company's capital management strategy are to optimize the weighted average cost of capital and to achieve a balanced mix of total equity and debt. The dialysis industry, in which the Company has a strong market position in global, growing and largely non-cyclical markets, is characterized by stable cash flows. Due to the Company's payors' mostly high credit quality, it is able to generate high, stable, predictable and sustainable cash flows. These generated cash flows allow a reasonable proportion of debt, through the employment of an extensive mix of debt.

As of December 31, 2017 and December 31, 2016, total equity and debt were as follows:

| 5.55 TOTAL EQUITY, DEBT AND TOTAL ASSETS in € THOUS |            |            |
|---|------------|------------|
|   | 2017       | 2016       |
| Total equity including noncontrolling interests     | 10,828,186 | 11,051,132 |
| Debt  | 7,447,686  | 8,132,114  |
| Total assets  | 24,025,128 | 25,503,540 |
| Debt in % of total assets                           | 31.0%      | 31.9%      |
| Total equity in % of total assets (equity ratio)    | 45.1%      | 43.3%      |

The Company is not subject to any capital requirements provided for in its Articles of Association. The Company has obligations to issue shares out of the conditional capital relating to the exercise of stock options on the basis of the existing 2011 SOP stock option plan see note 20.

Assuring financial flexibility is a top priority in the Company's financing strategy. This flexibility is achieved through a wide range of financing instruments and a high degree of diversification of investors. The Company's maturity profile displays a broad spread of maturities with a high proportion of medium and long-term financings. In the choice of financing instruments market capacity, investor diversification, flexibility, credit conditions and the existing maturity profile are taken into account see note 14.

A key financial performance indicator for the Company is the net leverage ratio, defined as the ratio of net debt/EBITDA. To determine the net leverage ratio, debt less cash and cash equivalents (net debt) is compared to EBITDA (adjusted for acquisitions and divestitures made during the year with a purchase price above a €50,000 threshold as defined in the Amended 2012 Credit Agreement, and non-cash charges). At December 31, 2017 and December 31, 2016, this ratio was 2.1 and 2.3, respectively.

The Company's financing structure and business model are reflected in the investment grade ratings. The Company is covered by the three leading rating agencies, Moody's, Standard & Poor's and Fitch.

| 5.56 RATING 1           |                   |         |        |
|-------------------------|-------------------|---------|--------|
|                         | Standard & Poor's | Moody's | Fitch  |
| Corporate credit rating | BBB-              | Baa3    | BBB-   |
| Outlook                 | positive          | stable  | stable |

A rating is not a recommendation to buy, sell or hold securities of the Company, and may be subject to suspension, change or withdrawal at any time by the

#### 19. EARNINGS PER SHARE

The following table contains reconciliations of the numerators and denominators of the basic and fully diluted earnings per share computations for 2017, 2016 and 2015:

| 5.57 RECONCILIATION OF BASIC AND FULLY DILUTED EARNIN in € THOUS, except share and per share data | GS PER SHARE |             |             |
|---|--------------|-------------|-------------|
|   | 2017         | 2016        | 2015        |
| Numerators  |              |             |             |
| ► NET INCOME ATTRIBUTABLE TO SHAREHOLDERS<br>OF FMC AG & CO. KGAA                                 | 1,279,788    | 1,143,980   | 954,946     |
| Denominators  |              |             |             |
| Weighted average number of shares outstanding   | 306,563,400  | 305,748,381 | 304,440,184 |
| Potentially dilutive shares   | 719,912      | 580,313     | 824,990     |
| ▶ BASIC EARNINGS PER SHARE  | 4.17         | 3.74        | 3.14        |
| ► FULLY DILUTED EARNINGS PER SHARE  | 4.16         | 3.73        | 3.13        |

#### 20. SHARE-BASED PLANS

The Company accounts for its share-based plans in accordance with IFRS 2 (Share-based payments).

#### FMC AG & CO. KGAA share-based plans

At December 31, 2017, the Company has various share-based compensation plans, which may either be equity- or cash-settled.

#### FMC AG & CO. KGAA long-term incentive plan 2016

As of May 11, 2016, the issuance of stock options and phantom stocks under the FMC AG & CO. KGAA Long-Term Incentive Program 2011 (LTIP 2011) is no longer possible. In order to continue to enable the members of the Management Board, the members of the management boards of affiliated companies and managerial staff members to adequately participate in the long-term, sustained success of the Company, the Management Board and the supervisory board of Management AG have approved and adopted the FMC AG & CO. KGAA Long-Term Incentive Plan 2016 (LTIP 2016) as a successor program effective January 1, 2016.

The LTIP 2016 is a variable compensation program with long-term incentive effects. Pursuant to the LTIP 2016, the plan participants may be granted so-called "Performance Shares" annually or semiannually during 2016 to 2018. Performance Shares are non-equity, cash-settled virtual compensation instruments which may entitle plan participants to receive a cash payment depending on the achievement of pre-defined performance targets further defined below as well as the Company's share price development.

For members of the Management Board, the Supervisory Board will, in due exercise of its discretion and taking into account the individual responsibility and performance of each Management Board member, determine an initial value for each grant for any awards to Management Board members. For plan participants other than the members of the Management Board, such determination will be made by the Management Board. The initial grant value is determined in the currency in which the respective participant receives their base salary at the time of the grant. In order to determine the number of Performance Shares each plan participant receives, their respective grant value will be divided by the value per Performance Share at the time of the grant, which is mainly determined based on the average price of the Company's shares over a period of thirty calendar days prior to the respective grant date.

The number of granted Performance Shares may change over the performance period of three years, depending on the level of achievement of the following: (I) revenue growth, (II) growth in net income attributable to shareholders of FMC AG & CO. KGAA (net income growth) and (III) return on invested capital (ROIC) improvement.

Revenue, net income and ROIC are determined according to IFRS in euro based on full year results. Revenue growth and net income growth, for the purpose of this plan, are determined at constant currency.

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An annual target achievement level of 100% will be reached for the revenue growth performance target if revenue growth is 7% in each individual year of the three-year performance period; revenue growth of 0% will lead to a target achievement level of 0% and the maximum target achievement level of 200% will be reached in the case of revenue growth of at least 16%. If revenue growth ranges between these values, the degree of target achievement will be linearly interpolated between these values.

An annual target achievement level of 100% for the net income growth performance target will be reached if net income growth is 7% in each individual year of the three-year performance period. In the case of net income growth of 0%, the target achievement level will also be 0%; the maximum target achievement of 200% will be reached in the case of net income growth of at least 14%. Between these values, the degree of target achievement will be determined by means of linear interpolation.

With regard to Roic improvement, an annual target achievement level of 100% will be reached if the target Roic as defined for the respective year is reached. In 2016, the target Roic was 7.3% and will increase by 0.2% each subsequent year until 2020. A target achievement level of 0% will be reached if the Roic falls below the target Roic for the respective year by 0.2 percentage points or more, whereas the maximum target achievement level of 200% will be reached if the target Roic for the respective year is exceeded by 0.2 percentage points or more. The degree of target achievement will be determined by means of linear interpolation if the Roic ranges between these values. In case the annual Roic target achievement level in the third year of a performance period is equal or higher than the Roic target achievement level in each of the two previous years of such performance period, the Roic target achievement level of the third year is deemed to be achieved for all years of the respective performance period.

The achievement level for each of the three performance targets will be weighted annually at one-third to determine the yearly target achievement for each year of the three-year performance period. The level of overall target achievement over the three-year performance period will then be determined on the basis of the mean of these three average yearly target achievements. The overall target achievement can be in a range of 0 to 200%.

The number of Performance Shares granted to the plan participants at the beginning of the performance period will each be multiplied by the level of overall target achievement in order to determine the final number of Performance Shares.

The final number of Performance Shares is generally deemed earned four years after the day of a respective grant (the vesting period). The number of such vested Performance Shares is then multiplied by the average Company share price over a period of thirty days prior to the lapse of this four-year vesting period. The respective resulting amount will then be paid to the plan participants as cash compensation.

During 2017, the Company awarded 614,985 Performance Shares under the LTIP 2016 including 73,746 Performance Shares to the members of the Management Board at a measurement date weighted average fair value of €83.40 each and a total fair value of €51,290, which will be revalued if the fair value changes. The total fair value will be amortized over the four-year vesting period.

During 2016, the Company awarded 642,349 Performance Shares under the LTIP 2016, including 79,888 Performance Shares to the members of the Management Board at a measurement date weighted average fair value of €76.19 each and a total fair value of €48,941 which will be revalued if the fair value changes. The total fair value will be amortized over the four-year vesting period.

#### FMC AG & CO. KGAA long-term incentive program 2011

On May 12, 2011, the FMC AG & CO. KGAA Stock Option Plan 2011 (2011 SOP) was established by resolution of the Company's Annual General Meeting. The 2011 SOP, together with the Phantom Stock Plan 2011, which was established by resolution of the General Partner's Management and supervisory boards, forms the Company's LTIP 2011. Under the LTIP 2011, participants were granted awards, which consisted of a combination of stock options and phantom stocks. The final grant under the LTIP 2011 was made in December 2015. Awards under the LTIP 2011 are subject to a four-year vesting period. Vesting of the awards granted is subject to achievement of pre-defined performance targets. The 2011 SOP was established with a conditional capital increase up to €12,000 subject to the issue of up to 12 M non-par value bearer ordinary shares with a nominal value of €1.00, each of which can be exercised to obtain one ordinary share.

Stock options granted under the LTIP 2011 have an eight-year term and can be exercised for the first time after a four-year vesting period. The exercise price of stock options granted under the LTIP 2011 shall be the average stock exchange price on the Frankfurt Stock Exchange of the Company's shares during the 30 calendar days immediately prior to each grant date. Stock options granted under the LTIP 2011 to U.S. participants are non-qualified stock options under the United States Internal Revenue Code of 1986, as amended. Stock options under the LTIP 2011 are not transferable by a participant or a participant's heirs, and may not be transferred, pledged, assigned, or disposed of otherwise.

Phantom stock awards under the LTIP 2011 entitle the holders to receive payment in euro from the Company upon exercise of the phantom stock. The payment per phantom share in lieu of the issuance of such stock shall be based upon the share price on the Frankfurt Stock Exchange of one of the Company's shares on the exercise date. Phantom stock awards have a five-year term and can be exercised for the first time after a four-year vesting period. For participants who are u.s. tax payers, the phantom stock is deemed to be exercised in any event in the month of March following the end of the vesting period.

During 2015, under the LTIP 2011, the Company awarded 3,073,360 stock options, including 502,980 stock options granted to the Management Board, at a weighted average exercise price of €77.06, a weighted average fair value of €15.00 each and a total fair value of €46,088 which will be amortized over the four-year vesting period. The Company also awarded 607,828 shares of phantom stock, including 62,516 shares of phantom stock granted to members of the Management Board at a measurement date weighted average fair value of €73.81 each and a total fair value of €44,864, which will be revalued if the fair value changes, and amortized over the four-year vesting period.

#### New incentive bonus plan

In 2017, the Management Board was eligible for performance-related compensation that depended upon achievement of pre-defined targets. The targets are measured based on the operating income margin, net income growth and free cash flow (net cash provided by operating activities after capital expenditures before acquisitions and investments) in percentage of revenue, and are derived from the comparison of targeted and actually achieved current year figures. Targets are divided into Group level targets and those to be achieved in individual regions and areas of responsibility.

Performance-related bonuses for fiscal year 2017 consist proportionately of a cash component and a share-based component which will be paid in cash. Upon meeting the annual targets, the cash component for the year 2017 will be paid in the following year, after the consolidated financial statements for 2017 have been approved. The share-based component is subject to a three-year vesting period, although a shorter period may apply in special cases (e. g. occupational disability, retirement and employment contracts which were not extended by the Company). The amount of cash for the payment relating to the share-based component shall be based on the share price of Fresenius Medical Care AG & Co. KGaA ordinary shares upon exercise. For each of the members of the Management Board, the amount of the achievable pay component as well as of the allocation value of the cash-settled share-based compensation is capped.

Share-based compensation related to this plan for years ending 2017, 2016 and 2015 was €3,418, €3,281 and €801, respectively.

#### FMC AG & CO. KGAA Stock Option Plan 2006

The FMC AG & CO. KGAA Stock Option Plan 2006 (Amended 2006 Plan) was established with a conditional capital increase up to €12,800, subject to the issue of up to 5 M no par value bearer ordinary shares with a nominal value of €1.00, each of which can be exercised to obtain one ordinary share. In connection with the share split effected in 2007, the principal amount was adjusted to the same proportion as the share capital out of the capital increase up to €15,000 by the issue of up to 15 M new non-par value bearer ordinary shares. After December 2010, no further grants were issued under the Amended 2006 Plan. As at December 31, 2017 there are no further exercisable stock options under the plan 2006.

Options granted under the Amended 2006 Plan to U.S. participants are non-qualified stock options under the United States Internal Revenue Code of 1986, as amended. Options under the Amended 2006 Plan are not transferable by a participant or a participant's heirs, and may not be transferred, pledged, assigned, or otherwise disposed of.

#### Information on holdings under share-based plans

At December 31, 2017, the Management Board held 819,491 stock options and employees of the Company held 4,007,643 stock options under the various share-based compensation plans of the Company.

At December 31, 2017, the Management Board held 73,432 phantom shares and employees of the Company held 691,164 phantom shares under the 2011 Incentive Plan.

At December 31, 2017, the Management Board held 150,993 Performance Shares and employees of the Company held 1,042,923 Performance Shares under the LTIP 2016.

#### Additional information on stock options

The table below provides reconciliations for stock options outstanding at December 31, 2017, as compared to December 31, 2016.

#### **5.58 TRANSACTIONS**

|                                | Options<br>(in THOUS) | Weighted Average<br>Exercise Price<br>in € |
|--------------------------------|-----------------------|--|
| Stock options for shares       |                       |  |
| ▶ BALANCE AT DECEMBER 31, 2016 | 6,067                 | 62.98                                      |
| Granted                        |                       |  |
| Exercised <sup>1</sup>         | 889                   | 47.50                                      |
| Forfeited                      | 351                   | 52.82                                      |
| ► BALANCE AT DECEMBER 31, 2017 | 4,827                 | 65.67                                      |

 $<sup>^{1}</sup>$  The average share price at the date of exercise of the options was €83.01.

The following table provides a summary of fully vested options outstanding and exercisable at December 31, 2017:

#### **5.59 SHARE OPTIONS**

|                               |                   | Outstanding   |  | Exercisable          |  |
|-------------------------------|-------------------|---|--|----------------------|--|
|                               | Number of options | Weighted average<br>remaining<br>contractual life<br>in years | Weighted average<br>exercise price<br>in € | Number<br>of options | Weighted average<br>exercise price<br>in € |
| Range of exercise prices in € |                   |   |  |                      |  |
| 45.01 – 50.00                 | 1,630,590         | 4.41  | 49.90                                      | 278,460              | 49.75                                      |
| 50.01 – 55.00                 | 254,360           | 1.59  | 52.42                                      | 254,360              | 52.42                                      |
| 55.01 – 60.00                 | 226,156           | 3.12  | 57.60                                      | 174,316              | 57.30                                      |
| 60.01 – 65.00                 | _                 | _   |  | _                    | -  |
| 65.01 – 70.00                 |                   |   |  |                      |  |
| 70.01 – 75.00                 |                   | _   | _  | _                    | -  |
| 75.01 – 80.00                 | 2,716,028         | 5.58  | 77.04                                      | _                    | -  |
| ► TOTAL                       | 4,827,134         | 4.86  | 65.67                                      | 707,136              | 52.57                                      |

At December 31, 2017, there was €9,930 total unrecognized compensation costs related to non-vested options granted under all plans. These costs are expected to be recognized over a weighted average period of one year.

During the years ended December 31, 2017, 2016, and 2015, the Company received cash of €42,234, €39,438 and €68,745, respectively, from the exercise of stock options see note 17. The intrinsic value of stock options exercised for the twelve-month periods ending December 31, 2017, 2016, and 2015 was €31,580, €31,410 and €66,594, respectively.

The compensation expenses related to equity-settled stock option programs are determined based upon the fair value on the grant date and the number of stock options granted which will be recognized over the four year vesting period. In connection with its equity-settled stock option programs, the Company incurred compensation expense of €11,736, €23,210 and €5,933 for the years ending December 31, 2017, 2016 and 2015, respectively.

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The compensation expenses related to cash-settled share based payment transactions are determined based upon the fair value at the measurement date and the number of phantom shares or Performance Shares granted which will be recognized over the four-year vesting period. In connection with cash-settled share based payment transactions, the Company recognized compensation expense of €21,576, €15,509 and €10,755 related to phantom shares for the years ending December 31, 2017, 2016 and 2015, respectively, and €38,882 and €19,513, related to Performance Shares for the year ended December 31, 2017 and 2016.

#### Fair value information

The Company used a binomial option-pricing model in determining the fair value of the awards under the 2011 sop and the Amended 2006 Plan. Option valuation models require the input of subjective assumptions including expected stock price volatility. The Company's assumptions are based upon its past experiences, market trends and the experience of other entities of the same size and in similar industries. Expected volatility is based on historical volatility of the Company's shares. To incorporate the effects of expected early exercise in the model, an early exercise of vested options was assumed as soon as the share price exceeds 155% of the exercise price. The Company's stock options have characteristics that vary significantly from traded options and changes in subjective assumptions can materially affect the fair value of the option. The assumptions used to determine the fair value of the 2015 grants are as follows:

| 5.60 WEIGHTED AVERAGE ASSUMPTIONS          |         |
|--|---------|
|  | 2015    |
| Expected dividend yield                    | 1.46%   |
| Risk-free interest rate                    | 0.44%   |
| Expected volatility                        | 22.32%  |
| Expected life of options                   | 8 years |
| Weighted average Exercise price            | 77.06€  |
| Weighted average Share price at grant date | 77 25 € |

#### **Subsidiary stock incentive plans**

Subsidiary stock incentive plans were established during 2014 in conjunction with two acquisitions made by the Company. Under these plans, two of the Company's subsidiaries are authorized to issue a total of 116,103,806 Incentive Units. The Incentive Units have two types of vesting conditions: a service condition and a performance condition. Of the total Incentive Units granted, eighty percent vest ratably over a four year period and twenty percent vest upon the achievement of certain of the relevant subsidiary's performance targets over a six year vesting period (the Performance Units).

Fifty percent of the Performance Units will vest upon achievement of performance targets in 2017. The remaining 50%, plus any unvested Performance Units, will vest upon achievement of performance targets in 2019. All of the Performance Units will vest upon achievement of performance targets in 2020, if not previously vested. Additionally, for one of the subsidiaries, all Performance Units not previously vested will vest upon successful completion of an initial public offering.

As of December 31, 2017, 2016 and 2015, €2,041, €13,820 and €15,721, respectively, total unrecognized compensation expenses related to unvested Incentive Units under the plans. These costs are expected to be recognized over a weighted average period of 1.3 years.

The Company used the Monte Carlo pricing model in determining the fair value of the awards under this incentive plan. Option valuation models require the input of subjective assumptions including expected stock price volatility. The Company's assumptions are based upon its past experiences, market trends and the experiences of other entities of the same size and in similar industries.

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## 21. OPERATING LEASES AND RENTAL PAYMENTS ompany leases buildings and machinery and equipment unde

The Company leases buildings and machinery and equipment under various lease agreements expiring on dates through 2063. Rental expense recorded for operating leases for the years ended December 31, 2017, 2016 and 2015 was €823,446, €756,393 and €690,830, respectively. For information regarding operating leases with related parties see note 5a.

Future minimum rental payments under non-cancelable operating leases for the five years succeeding December 31, 2017 and 2016 and thereafter are:

| 5.61 FUTURE MINIMUM RENTAL PAYMENTS in € THOUS |           |           |
|--|-----------|-----------|
|  | 2017      | 2016      |
| 1 year   | 728,312   | 702,436   |
| 1–3 years                                      | 1,246,719 | 1,138,767 |
| 3–5 years                                      | 934,725   | 827,555   |
| Over 5 years                                   | 1,595,270 | 1,291,060 |
| ► TOTAL  | 4,505,026 | 3,959,818 |

#### 22. COMMITMENTS AND CONTINGENCIES

#### Legal and regulatory matters

The Company is routinely involved in claims, lawsuits, regulatory and tax audits, investigations and other legal matters arising, for the most part, in the ordinary course of its business of providing health care services and products. Legal matters that the Company currently deems to be material or noteworthy are described below. For the matters described below in which the Company believes a loss is both reasonably possible and estimable, an estimate of the loss or range of loss exposure is provided. For the other matters described below, the Company believes that the loss probability is remote and/or the loss or range of possible losses cannot be reasonably estimated at this time. The outcome of litigation and other legal matters is always difficult to predict accurately and outcomes that are not consistent with the Company's view of the merits can occur. The Company believes that it has valid defenses to the legal matters pending against it and is defending itself vigorously. Nevertheless, it is possible that the resolution of one or more of the legal matters currently pending or threatened could have a material adverse effect on its business, results of operations and financial condition.

On February 15, 2011, a whistleblower (relator) action under the False Claims Act against FMCH was unsealed by order of the United States District Court for the District of Massachusetts and served by the relator. United States ex rel. Chris Drennen v. Fresenius Medical Care Holdings, Inc., 2009 Civ. 10179 (D. Mass.). The relator's complaint, which was first filed under seal in February 2009, alleged that the Company sought and received reimbursement from government payors for serum ferritin and multiple forms of hepatitis B laboratory tests that were medically unnecessary or not properly ordered by a physician. Discovery on the relator's complaint closed in May 2015. Although the United States initially declined to intervene in the case, the government subsequently changed position. On April 3, 2017, the court allowed the government to intervene with respect only to certain hepatitis B surface antigen tests performed prior to 2011, when Medicare reimbursement rules for such tests changed. The court rejected the government's request to conduct new discovery, but is allowing FMCH to take discovery against the government as if the government had intervened at the outset.

Beginning in 2012, the Company received certain communications alleging conduct in countries outside the U.S. that might violate the FCPA or other anti-bribery laws. Since that time, the Company's Supervisory Board, through its Audit and Corporate Governance Committee, has conducted investigations with the assistance of independent counsel. In a continuing dialogue, the Company voluntarily advised the SEC and the DOJ about these investigations, while the SEC and DOJ (collectively the "government" or "government agencies") have conducted their own investigations, in which the Company has cooperated.

In the course of this dialogue, the Company has identified and reported to the government, and has taken remedial actions including employee disciplinary actions with respect to, conduct that might result in the government agencies' seeking monetary penalties or other sanctions against the Company under the FCPA or other anti-bribery laws and impact adversely the Company's ability to conduct business in certain jurisdictions. The Company has recorded in prior periods a non-material accrual for certain adverse impacts that were identified.

The Company has substantially concluded its investigations and undertaken discussions toward a possible settlement with the government agencies that would avoid litigation over government demands related to certain identified conduct. These discussions are continuing and have not yet achieved an agreement-in-principle; failure to reach agreement and consequent litigation with either or both government agencies remains possible. The discussions have revolved around possible bribery and corruption questions principally related to certain conduct in the Company's products business in a number of countries.

The Company has recorded a charge of €200,000 in the accompanying financial statements. The charge is based on ongoing settlement negotiations that would avoid litigation between the Company and the government agencies and represents an estimate from a range of potential outcomes estimated from current discussions. The charge encompasses government agencies claims for profit disgorgement, as well as accruals for fines or penalties, certain legal expenses and other related costs or asset impairments.

The Company continues to implement enhancements to its anti-corruption compliance program, including internal controls related to compliance with international anti-bribery laws. The Company continues to be fully committed to FCPA and other anti-bribery law compliance.

On April 5, 2013, the U.S. Judicial Panel on Multidistrict Litigation ordered that the numerous lawsuits pending in various federal courts alleging wrongful death and personal injury claims against FMCH and certain of its affiliates relating to FMCH's acid concentrate products NaturaLyte® and GranuFlo® be transferred and consolidated for pretrial management purposes into a consolidated multidistrict litigation in the United States District Court for the District of Massachusetts. In Re: Fresenius GranuFlo/NaturaLyte Dialysate Products Liability Litigation, Case No. 2013-md-02428. The Massachusetts state courts and the St. Louis City (Missouri) court subsequently established similar consolidated litigation for their cases. In Re: Consolidated Fresenius Cases, Case No. MICV 2013-03400-0 (Massachusetts Superior Court, Middlesex County). Similar cases were filed in other state courts. The lawsuits alleged generally that inadequate labeling and warnings for these products caused harm to patients. On February 17, 2016, the Company reached with a committee of plaintiffs' counsel and reported to the courts an agreement in principle for settlement of potentially all cases. The agreement in principle called for the Company to pay \$250,000 into a settlement fund in exchange for releases of substantially all the plaintiffs' claims, subject to the Company's right to void the settlement under certain conditions.

On November 28, 2017, after the plaintiff committee and the Company determined that the condition of settlement related to minimum participation had been satisfied, the Company and its insurers funded and consummated the settlement on or about this date. The Company understands that fewer than fifty (50) plaintiffs with cases pending in the u.s. District Court for Massachusetts (Boston); Los Angeles, California county court; or Birmingham, Alabama county court declined to participate in the settlement and intend to continue litigation. These remaining cases represent less than 0.5% of the total cases filed. In some instances, the non-participating plaintiffs' counsel have moved to withdraw and no substitute counsel has been engaged.

The Company's affected insurers funded \$220,000 of the settlement fund, with a reservation of rights regarding certain coverage issues between and among the Company and its insurers. The Company accrued a net expense of \$60,000 for consummation of the settlement, including legal fees and other anticipated costs.

Following entry of the agreement in principle, the Company's insurers in the AIG group and the Company each initiated litigation against the other, in New York and Massachusetts state courts respectively, relating to the AIG group's coverage obligations under applicable policies. In the coverage litigation, the AIG group seeks to be indemnified by the Company for a portion of its \$220,000 outlay; the Company seeks to confirm the AIG group's \$220,000 funding obligation, to recover defense costs already incurred by the Company, and to compel the AIG group to honor defense and indemnification obligations, if any, required for resolution of cases not participating in the settlement.

Certain of the complaints in the GranuFlo®/NaturaLyte® litigation named combinations of FMC AG&CO.KGAA, Management AG, Fresenius SE and Fresenius Management SE as defendants, in addition to FMCH and its domestic United States affiliates. Plaintiffs participating in the settlement dismissed and released their claims encompassing the European defendants.

Four institutional plaintiffs filed complaints against FMCH or its affiliates under state deceptive practices statutes resting on certain background allegations common to the GranuFlo®/NaturaLyte® personal injury litigation, but seeking as remedy the repayment of sums paid to FMCH attributable to the GranuFlo®/NaturaLyte® products. These cases implicate different legal standards, theories of liability and forms of potential recovery from those in the personal injury litigation and their claims were not extinguished by the personal injury litigation settlement described above. The four plaintiffs are the Attorneys General for the States of Kentucky, Louisiana and Mississippi and the commercial insurance company Blue Cross Blue Shield of Louisiana in its private capacity. State of Mississippi ex rel. Hood, v. Fresenius Medical Care Holdings, Inc., No. 14-cv-152 (Chancery Court, DeSoto County); State of Louisiana ex re. Caldwell and Louisiana Health Service & Indemnity Company v. Fresenius Medical Care Airline, 2016 Civ. 11035 (U.S.D.C. D. Mass.); Commonwealth of Kentucky ex rel. Beshear v. Fresenius Medical Care Holdings, Inc. et al., No. 16-CI-00946 (Circuit Court, Franklin County).

In August 2014, FMCH received a subpoena from the United States Attorney for the District of Maryland inquiring into FMCH's contractual arrangements with hospitals and physicians involving contracts relating to the management of in-patient acute dialysis services. FMCH is cooperating in the investigation.

In July 2015, the Attorney General for Hawaii issued a civil complaint under the Hawaii False Claims Act alleging a conspiracy pursuant to which certain Liberty Dialysis subsidiaries of FMCH overbilled Hawaii Medicaid for Liberty's Epogen® administrations to Hawaii Medicaid patients during the period from 2006 through 2010, prior to the time of FMCH's acquisition of Liberty. Hawaii v. Liberty Dialysis – Hawaii, LLC et al., Case No. 15-1-1357-07 (Hawaii 1st Circuit). The State alleges that Liberty acted unlawfully by relying on incorrect and unauthorized billing guidance provided to Liberty by Xerox State Healthcare LLC, which acted as Hawaii's contracted administrator for its Medicaid program reimbursement operations during the relevant period. The amount of the overpayment claimed by the State is approximately \$8,000, but the State seeks civil remedies, interest, fines, and penalties against Liberty and FMCH under the Hawaii False Claims Act substantially in excess of the overpayment. FMCH filed third-party claims for contribution and indemnification against Xerox. The State's False Claims Act complaint was filed after Liberty initiated an administrative action challenging the State's recoupment of alleged overpayments from sums currently owed to Liberty. The civil litigation and administrative action are proceeding in parallel. Trial in the civil litigation is scheduled for April 2019.

On August 31 and November 25, 2015, respectively, FMCH received subpoenas under the False Claims Act from the United States Attorneys for the District of Colorado and the Eastern District of New York inquiring into FMCH's participation in and management of dialysis facility joint ventures in which physicians are partners. On March 20, 2017, FMCH received a subpoena in the Western District of Tennessee inquiring into certain of the operations of dialysis facility joint ventures with the University of Tennessee Medical Group, including joint ventures in which FMCH's interests were divested to Satellite Dialysis in connection with FMCH's acquisition of Liberty Dialysis in 2012. FMCH is cooperating in these investigations.

On October 6, 2015, the Office of Inspector General of the United States Department of Health and Human Services (OIG) issued a subpoena under the False Claims Act to the Company seeking information about utilization and invoicing by Fresenius Vascular Care, now known as Azura Vascular Care, facilities as a whole for a period beginning after the Company's acquisition of American Access Care LLC in October 2011 (AAC). On August 24, 2017, an additional and more detailed subpoena on the same topics was issued by the United States Attorney for the Eastern District of New York (Brooklyn), which has managed the Azura investigation from its outset. The Company is cooperating in the government's inquiry. Allegations against AAC arising in districts in Connecticut, Florida and Rhode Island relating to utilization and invoicing were settled in 2015.

On June 30, 2016, FMCH received a subpoena from the United States Attorney for the Northern District of Texas (Dallas) seeking information under the False Claims Act about the use and management of pharmaceuticals including Velphoro® as well as FMCH's interactions with DaVita Healthcare Partners, Inc. The investigation encompasses DaVita, Amgen, Sanofi, and other pharmaceutical manufacturers and includes inquiries into whether certain compensation transfers between manufacturers and pharmacy vendors constituted unlawful kickbacks. The Company understands that this investigation is substantively independent of the \$63,700 settlement by Davita Rx announced on December 14, 2017 in the matter styled United States ex rel. Gallian v. DaVita Rx, 2016 Civ. 0943 (N.D. Tex.). FMCH is cooperating in the investigation.

On November 18, 2016, FMCH received a subpoena under the False Claims Act from the United States Attorney for the Eastern District of New York (Brooklyn) seeking documents and information relating to the operations of Shiel Medical Laboratory, Inc., which FMCH acquired in October 2013. In the course of cooperating in the investigation and preparing to respond to the subpoena, FMCH identified falsifications and misrepresentations in documents submitted by a Shiel salesperson that relate to the integrity of certain invoices submitted by Shiel for laboratory testing for patients in long term care facilities. On February 21, 2017, FMCH terminated the employee and notified the United States Attorney of the termination and its circumstances. The terminated employee's conduct may subject the Company to liability for overpayments and penalties under applicable laws.

On December 12, 2017, the Company sold to Quest Diagnostics certain Shiel operations that are the subject of this Brooklyn subpoena, including the misconduct reported to the United States Attorney. Under the sale agreement, the Company retains responsibility for the Brooklyn investigation and its outcome. The Company continues to cooperate in the ongoing investigation.

On December 14, 2016, the Center for Medicare & Medicaid Services (CMS), which administers the federal Medicare program, published an Interim Final Rule (IFR) titled "Medicare Program; Conditions for Coverage for End-Stage Renal Disease Facilities-Third Party Payment". The IFR would have amended the Conditions for Coverage for dialysis providers, like FMCH and would have effectively enabled insurers to reject premium payments made by or on behalf of patients who received grants for individual market coverage from the American Kidney Fund (AKF or the "Fund"). The IFR could thus have resulted in those patients losing individual insurance market coverage. The loss of coverage for these patients would have had a material and adverse impact on the operating results of FMCH.

On January 25, 2017, a federal district court in Texas responsible for litigation initiated by a patient advocacy group and dialysis providers including FMCH preliminarily enjoined CMS from implementing the IFR. Dialysis Patient Citizens v. Burwell, 2017 Civ. 0016 (E.D. Texas, Sherman Div.). The preliminary injunction was based on CMS' failure to follow appropriate notice-and-comment procedures in adopting the IFR. The injunction remains in place and the court retains jurisdiction over the dispute.

On June 22, 2017, CMS requested a stay of proceedings in the litigation pending further rulemaking concerning the IFR. CMS stated, in support of its request, that it expects to publish a Notice of Proposed Rulemaking in the Federal Register and otherwise pursue a notice-and-comment process. Plaintiffs in the litigation, including FMCH, consented to the stay, which was granted by the court on June 27, 2017.

The operation of charitable assistance programs like that of the AKF is also receiving increased attention by state insurance regulators. The result may be a regulatory framework that differs from state to state. Even in the absence of the IFR or similar administrative actions, insurers are likely to continue efforts to thwart charitable premium assistance to our patients for individual market plans and other insurance coverages. If successful, these efforts would have a material adverse impact on the Company's operating results.

On January 3, 2017, the Company received a subpoena from the United States Attorney for the District of Massachusetts under the False Claims Act inquiring into the Company's interactions and relationships with the AKF, including the Company's charitable contributions to the Fund and the Fund's financial assistance to patients for insurance premiums. FMCH is cooperating in the investigation, which the Company understands to be part of a broader investigation into charitable contributions in the medical industry.

In early May 2017, the United States Attorney for the Middle District of Tennessee (Nashville) issued identical subpoenas to FMCH and two subsidiaries under the False Claims Act concerning the Company's retail pharmaceutical business. The investigation is exploring allegations related to improper inducements to dialysis patients to fill oral prescriptions through FMCH's pharmacy service, improper billing for returned pharmacy products and other allegations similar to those underlying the \$63,700 settlement by DaVita Rx in Texas announced on December 14, 2017. United States ex rel. Gallian, 2016 Civ. 0943 (N.D. Tex.). FMCH is cooperating in the investigation.

In 2011, FMCH received a subpoena from the United States Attorney for the Eastern District of New York (Brooklyn) requesting information under the False Claims Act concerning an assay manufactured by Bayer Diagnostics. Bayer Diagnostics was later acquired by Siemens. The assay is used to test for the serum content of parathyroid hormone (PTH). The assay has been widely used by FMCH and others in the dialysis industry for assessment of bone mineral metabolism disorder, a common consequence of kidney failure. FMCH responded fully and cooperatively to the subpoena, but concluded that it was not the focus or target of the U.S. Attorney's investigation. On March 16, 2017, the U.S. Attorney elected not to intervene on a sealed relator (whistleblower) complaint first filed in January 2011 that underlay the investigation. After the U.S. Attorney declined intervention, the United States District Court for the Eastern District unsealed the complaint and ordered the relator to serve and otherwise proceed on his own. On August 14, 2017, FMCH was dismissed with prejudice from the litigation on relator's motion. The litigation continued against other defendants Patriarca v. Bayer Diagnostics n/k/a Siemens et alia, 2011 Civ. 00181 (E.D.N.Y.).

The Company received a subpoena dated December 11, 2017 from the United States Attorney for the Eastern District of California (Sacramento) requesting information under the False Claims Act concerning Spectra Laboratories, the Company's affiliate engaged in laboratory testing for dialysis patients. The inquiry relates to allegations that certain services or materials provided by Spectra to its outpatient dialysis facility customers constitute unlawful kickbacks. The Company understands that the allegations originate with an industry competitor and is cooperating in the investigation.

From time to time, the Company is a party to or may be threatened with other litigation or arbitration, claims or assessments arising in the ordinary course of its business. Management regularly analyzes current information including, as applicable, the Company's defenses and insurance coverage and, as necessary, provides accruals for probable liabilities for the eventual disposition of these matters.

The Company, like other health care providers, insurance plans and suppliers, conducts its operations under intense government regulation and scrutiny. It must comply with regulations which relate to or govern the safety and efficacy of medical products and supplies, the marketing and distribution of such products, the operation of manufacturing facilities, laboratories, dialysis clinics and other health care facilities, and environmental and occupational health and safety. With respect to its development, manufacture, marketing and distribution of medical products, if such compliance is not maintained, the Company could be subject to significant adverse regulatory actions by the u.s. Food and Drug Administration (FDA) and comparable regulatory authorities outside the u.s. These regulatory actions could include warning letters or other enforcement notices from the FDA, and/or comparable foreign regulatory authority which may require the Company to expend significant time and resources in order to implement appropriate corrective actions. If the Company does not address matters raised in warning letters or other enforcement notices to the satisfaction of the FDA and/or comparable regulatory authorities outside the U.S., these regulatory authorities could take additional actions, including product recalls, injunctions against the distribution of products or operation of manufacturing plants, civil penalties, seizures of the Company's products and/or criminal prosecution. FMCH is currently engaged in remediation efforts with respect to one pending FDA warning letter. The Company must also comply with the laws of the United States, including the federal Anti-Kickback Statute, the federal False Claims Act, the federal Stark Law, the federal Civil Monetary Penalties Law and the federal Foreign Corrupt Practices Act as well as other federal and state fraud and abuse laws. Applicable laws or regulations may be amended, or enforcement agencies or courts may make interpretations that differ from the Company's interpretations or the manner in which it conducts its business. Enforcement has become a high priority for the federal government and some states. In addition, the provisions of the False Claims Act authorizing payment of a portion of any recovery to the party bringing the suit encourage private plaintiffs to commence whistleblower actions. By virtue of this regulatory environment, the Company's business activities and practices are subject to extensive review by regulatory authorities and private parties, and continuing audits, subpoenas, other inquiries, claims and litigation relating to the Company's compliance with applicable laws and regulations. The Company may not always be aware that an inquiry or action has begun, particularly in the case of whistleblower actions, which are initially filed under court seal.

The Company operates many facilities and handles the personal data (PD) of its patients and beneficiaries throughout the United States and other parts of the world, and engages with other business associates to help it carry out its health care activities. In such a decentralized system, it is often difficult to maintain the desired level of oversight and control over the thousands of individuals employed by many affiliated companies and its business associates. On occasion, the Company or its business associates may experience a breach under the Health Insurance Portability and Accountability Act Privacy Rule and Security Rules, the EU's General Data Protection Regulation and or other similar laws (Data Protection Laws) when there has been impermissible use, access, or disclosure of unsecured PD or when the Company or its business associates neglect to implement the required administrative, technical and physical safeguards of its electronic systems and devices, or a data breach that results in impermissible use, access or disclosure of personal identifying information of its employees, patients and beneficiaries. On those occasions, the Company must comply with applicable breach notification requirements.

The Company relies upon its management structure, regulatory and legal resources, and the effective operation of its compliance program to direct, manage and monitor the activities of its employees. On occasion, the Company may identify instances where employees or other agents deliberately, recklessly or inadvertently contravene the Company's policies or violate applicable law. The actions of such persons may subject the Company and its subsidiaries to liability under the Anti-Kickback Statute, the Stark Law, the False Claims Act, Data Protection Laws, the Health Information Technology for Economic and Clinical Health Act and the Foreign Corrupt Practices Act, among other laws and comparable state laws or laws of other countries.

Physicians, hospitals and other participants in the health care industry are also subject to a large number of lawsuits alleging professional negligence, malpractice, product liability, worker's compensation or related claims, many of which involve large claims and significant defense costs. The Company has been and is currently subject to these suits due to the nature of its business and expects that those types of lawsuits may continue. Although the Company maintains insurance at a level which it believes to be prudent, it cannot assure that the coverage limits will be adequate or that insurance will cover all asserted claims. A successful claim against the Company or any of its subsidiaries in excess of insurance coverage could have a material adverse effect upon it and the results of its operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

The Company has also had claims asserted against it and has had lawsuits filed against it relating to alleged patent infringements or businesses that it has acquired or divested. These claims and suits relate both to operation of the businesses and to the acquisition and divestiture transactions. The Company has, when appropriate, asserted its own claims, and claims for indemnification. A successful claim against the Company or any of its subsidiaries could have a material adverse effect upon its business, financial condition, and the results of its operations. Any claims, regardless of their merit or eventual outcome, could have a material adverse effect on the Company's reputation and business.

The Company is also subject to ongoing and future tax audits in the u.s., Germany and other jurisdictions. With respect to other potential adjustments and disallowances of tax matters currently under review, the Company does not anticipate that an unfavorable ruling could have a material impact on its results of operations. The Company is not currently able to determine the timing of these potential additional tax payments.

Other than those individual contingent liabilities mentioned above, as well as in **note 8 and 21**, the current estimated amount of the Company's other known individual contingent liabilities is immaterial.

# FRESENIUS MEDICAL CARE 2017

#### 23. FINANCIAL INSTRUMENTS

The Company applies IFRS 7 (Financial Instruments: Disclosures). Thereby the following categories according to IAS 39 (Financial Instruments: Recognition and Measurement) are relevant: financial assets at fair value through profit or loss, loans and receivables, financial liabilities at fair value through profit or loss as well as financial liabilities recognized at amortized cost and available for sale financial assets.

The following table demonstrates the combination between categories and classes as well as the classes allocated to the balance sheet items:

#### 5.62 FINANCIAL INSTRUMENTS - MATRIX

|  |                           | Classes   |  |  |
|--|---------------------------|---|--|--|
|  | Cash and cash equivalents | Assets recognized at carrying amount  | Liabilities recognized<br>at carrying amount   |  |
| Categories   |                           |   |  |  |
| Financial assets at fair value through profit or loss      |                           |   |  |  |
| Loans and receivables                                      |                           | Trade accounts receivable, Accounts receivable from related parties, Other current and non-current assets |  |  |
| Financial liabilities at fair value through profit or loss |                           |   |  |  |
| Financial liabilities recognized at amortized cost         |                           |   | Accounts payable, Accounts payable to related parties, Short-term debt, Short-term debt from related parties, Long-term debt and capital lease obligations <sup>1</sup> , Current provisions and other current liabilities |  |
| Available for sale financial assets                        |                           |   |  |  |
| Not assigned to a category                                 | Cash and cash equivalents | Other current and non-current assets  | Long-term debt and capital lease obligations <sup>2</sup>  |  |
|  |                           |   |  |  |

Excluding capital lease obligations.
 Exclusively capital lease obligations.

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|   |  | Classes   |  |   |
|---|--|---|--|---|
| Assets recognized at fair value                 | Liabilities recognized<br>at fair value  | Noncontrolling interests subject to put provisions    | Derivatives not designated as hedging instruments                                | Derivatives designated as hedging instruments   |
|   |  |   | Other current and non-current assets   |   |
|   | Current and non-current provisions and other current and non-current liabilities |   | Current and non-current provisions and other current and non-current liabilities |   |
|   |  |   |  |   |
| <br>Other current assets and non-current assets | -  |   |  |   |
|   |  | Other current liabilities and non-current liabilities |  | Other current and<br>non-current assets,<br>Current and non-current<br>provisions and other<br>current and non-current<br>liabilities |

#### Valuation of financial instruments

The carrying amounts of financial instruments at December 31, 2017 and 2016, classified into categories according to IAS 39, can be seen in the following table:

| 5.63 CARRYING AMOUNT OF FINANCIAL INSTRUMENT CATEGORIES in € THOUS |             |              |
|--|-------------|--------------|
|  | 2017        | 2016         |
| Loans and receivables  | 3,573,597   | 3,835,800    |
| Financial liabilities recognized at amortized cost                 | (9,594,293) | (10,449,169) |
| Financial assets at fair value through profit or loss              | 113,713     | 132,406      |
| Financial liabilities at fair value through profit or loss         | (317,745)   | (339,701)    |
| Available for sale financial assets <sup>1</sup>                   | 19,493      | 256,437      |
| Not assigned to a category   | 261,484     | (194,176)    |

<sup>&</sup>lt;sup>1</sup> The impact on the consolidated statements of shareholders' equity is not material.

The following table presents the carrying amounts and fair values of the Company's financial instruments at December 31, 2017 and 2016:

#### 5.64 CARRYING AMOUNT AND FAIR VALUE OF FINANCIAL INSTRUMENTS

in € THOUS

|  | 2017            |              | 2016            |              |
|--|-----------------|--------------|-----------------|--------------|
|  | Carrying amount | Fair value   | Carrying amount | Fair value   |
| Non-derivative financial instruments                   |                 |              |                 |              |
| Cash and cash equivalents                              | 978,109         | 978,109      | 708,882         | 708,882      |
| Assets recognized at carrying amount <sup>1</sup>      | 3,728,097       | 3,728,097    | 3,987,806       | 3,987,806    |
| Assets recognized at fair value                        | 19,493          | 19,493       | 256,437         | 256,437      |
| Liabilities recognized at carrying amount <sup>2</sup> | (9,631,997)     | (10,038,690) | (10,492,944)    | (10,993,377) |
| Liabilities recognized at fair value                   | (205,791)       | (205,791)    | (223,504)       | (223,504)    |
| Noncontrolling interests subject to put provisions     | (830,773)       | (830,773)    | (1,007,733)     | (1,007,733)  |
| Derivative financial instruments                       |                 |              |                 |              |
| Derivatives not designated as hedging instruments      | 1,759           | 1,759        | 16,209          | 16,209       |
| Derivatives designated as hedging instruments          | (2,648)         | (2,648)      | (3,556)         | (3,556)      |

Not included are "Other current and non-current assets" that do not qualify as financial instruments (December 31, 2017: €653,449 and December 31, 2016: €850,630).

Derivative and non-derivative financial instruments that are measured at fair value are categorised in the following three-tier value hierarchy that reflects the significance of the inputs in making the measurements. Level 1 is defined as observable inputs, such as quoted prices in active markets. Level 2 is defined as inputs other than quoted prices in active markets that are directly or indirectly observable. Level 3 is defined as unobservable inputs for which little or no market data exists, therefore requiring the Company to develop its own assumptions.

The valuation of the Company's derivatives was determined using significant other observable inputs (Level 2).

#### Non-derivative financial instruments

The significant methods and assumptions used in estimating the fair values of non-derivative financial instruments are as follows:

Cash and cash equivalents are stated at nominal value which equals the fair value.

Short-term financial instruments such as trade accounts receivable, accounts receivable from related parties, accounts payable, accounts payable to related parties and short-term debt as well as certain other financial instruments are valued at their carrying amounts, which are reasonable estimates of the fair value due to the relatively short period to maturity of these instruments.

The fair value of available for sale financial assets quoted in an active market is based on price quotations at the period-end date (Level 1).

<sup>&</sup>lt;sup>2</sup> Not included are "Current and non-current provisions and other current and non-current liabilities" that do not qualify as financial instruments (December 31, 2017: €1,221,209 and December 31, 2016: €1,190,462).

Long-term debt is recognized at its carrying amount. The fair values of major long-term debt are calculated on the basis of market information (Level 2). Liabilities for which market quotes are available are measured using these quotes. The fair values of the other long-term debt are calculated at the present value of the respective future cash flows. To determine these present values, the prevailing interest rates and credit spreads for the Company as of the balance sheet date are used.

Variable payments outstanding for acquisitions are recognized at their fair value. The estimation of the individual fair values is based on the key inputs of the arrangement that determine the future contingent payment as well as the Company's expectation of these factors (Level 3). The Company assesses the likelihood and timing of achieving the relevant objectives. The underlying assumptions are reviewed regularly.

Following is a roll forward of variable payments outstanding for acquisitions for the years ended 2017, 2016 and 2015:

| 2017     | 2016  | 2015  |
|----------|---|---|
| 223,504  | 51,125  | 41,911  |
| 21,128   | 195,701   | 31,712  |
| (32,764) | (25,826)  | (24,760)  |
| (2,685)  | 613   | (1,080)   |
| (3,391)  | 1,891   | 3,342   |
| 205,792  | 223,504   | 51,125  |
|          | 223,504<br>21,128<br>(32,764)<br>(2,685)<br>(3,391) | 223,504         51,125           21,128         195,701           (32,764)         (25,826)           (2,685)         613           (3,391)         1,891 |

Noncontrolling interests subject to put provisions are recognized at their fair value. The methodology the Company uses to estimate the fair values assumes the greater of net book value or a multiple of earnings, based on historical earnings, development stage of the underlying business and other factors (Level 3). Additionally, there are put provisions that are valued by an external valuation firm. The external valuation estimates the fair values using a combination of discounted cash flows and a multiple of earnings and/or revenue (Level 3). When applicable, the obligations are discounted at a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the liability. The estimated fair values of the noncontrolling interests subject to these put provisions can also fluctuate, and the discounted cash flows as well as the implicit multiple of earnings and/or revenue at which these noncontrolling interest obligations may ultimately be settled could vary significantly from the Company's current estimates depending upon market conditions.

Following is a roll forward of noncontrolling interests subject to put provisions for the years ended 2017, 2016 and 2015:

| 5.66 NONCONTROLLING INTERESTS SUBJECT TO PUT PROVISION in € THOUS | ONS       |           |           |
|---|-----------|-----------|-----------|
|   | 2017      | 2016      | 2015      |
| ▶ BEGINNING BALANCE AT JANUARY 1                                  | 1,007,733 | 791,075   | 551,045   |
| Contributions to noncontrolling interests                         | (164,404) | (169,260) | (148,562) |
| Purchase of noncontrolling interests                              | (121,057) | (1,785)   | (3,237)   |
| Sale of noncontrolling interests                                  | 70,528    | 53,919    | 10,370    |
| Contributions from noncontrolling interests                       | 14,794    | 29,144    | 15,096    |
| Expiration of put provisions and other reclassifications          | (6,329)   | (8,814)   | 4,692     |
| Changes in fair value of noncontrolling interests                 | (20,012)  | 115,627   | 154,235   |
| Net income  | 160,916   | 164,515   | 143,422   |
| Foreign currency translation                                      | (111,396) | 33,312    | 64,014    |
| ► ENDING BALANCE AT DECEMBER 31                                   | 830,773   | 1,007,733 | 791,075   |

Credit risk resulting from a decrease in the value of the Company's financing receivables and allowances on credit losses of financing receivables are immaterial.

#### **Derivative financial instruments**

#### Market risk

The Company is exposed to effects related to foreign exchange fluctuations in connection with its international business activities that are denominated in various currencies. In order to finance its business operations, the Company issues bonds and enters mainly into long-term credit agreements with banks. Due to these financing activities, the Company is exposed to changes in the interest rate as well as to price risks of balance sheet items with a fixed interest rate.

In order to manage the risk of currency exchange rate and interest rate fluctuations, the Company enters into various hedging transactions by means of derivative instruments with highly rated financial institutions as authorized by the Company's General Partner. On a quarterly basis, the Company performs an assessment of its counterparty credit risk. The Company currently considers this risk to be low. The Company's policy, which has been consistently followed, is that financial derivatives be used only for the purpose of hedging foreign currency and interest rate exposure.

In certain instances, the Company enters into derivative contracts that do not qualify for hedge accounting but are utilized for economic purposes (economic hedges). The Company does not use financial instruments for trading purposes.

The Company established guidelines for risk assessment procedures and controls for the use of financial instruments. They include a clear segregation of duties with regard to execution on one side and administration, accounting and controlling on the other.

To reduce the credit risk arising from derivatives the Company entered into Master Netting Agreements with banks. Through such agreements, positive and negative fair values of the derivative contracts could be offset against one another if a partner becomes insolvent. This offsetting is valid for transactions where the aggregate amount of obligations owed to and receivable from are not equal. If insolvency occurs, the party which owes the larger amount is obliged to pay the other party the difference between the amounts owed in the form of one net payment.

These master netting agreements do not provide a basis for offsetting the fair values of derivative financial instruments in the statement of financial position as the offsetting criteria under IFRS are not satisfied.

At December 31, 2017 and December 31, 2016, the Company had epsilon11,574 and epsilon24,312 of derivative financial assets subject to netting arrangements and epsilon12,730 and epsilon26,751 of derivative financial liabilities subject to netting arrangements. Offsetting these derivative financial instruments would have resulted in net assets of epsilon5,505 and epsilon13,673 as well as net liabilities of epsilon6,661 and epsilon112 at December 31, 2017 and December 31, 2016, respectively.

The Company calculates benchmarks for individual exposures in order to quantify interest and foreign exchange risks. The benchmarks are derived from achievable and reasonable market rates. Depending on the individual benchmarks, hedging strategies are agreed on and implemented.

Earnings of the Company were not materially affected by hedge ineffectiveness in the reporting period since the critical terms of the interest and foreign exchange derivatives matched mainly the critical terms of the underlying exposures.

In connection with the issuance of the Convertible Bonds in September 2014, the Company purchased Share Options. Any change in the Company's share price above the conversion price would be offset by a corresponding value change in the Share Options.

#### Foreign exchange risk management

The Company conducts business on a global basis in various currencies, though a majority of its operations are in Germany and the United States. For financial reporting purposes in accordance with Section 315 e of the German Commercial Code (HGB) the Company has chosen the euro as its reporting currency see note 1h. Therefore, changes in the rate of exchange between the euro and the local currencies in which the financial statements of the Company's international operations are maintained, affect its results of operations and financial position as reported in its consolidated financial statements.

Additionally, individual subsidiaries are exposed to transactional risks mainly resulting from intercompany purchases between production sites and other subsidiaries with different functional currencies. This exposes the subsidiaries to fluctuations in the rate of exchange between the invoicing currencies and the currency in which their local operations are conducted. For the purpose of hedging existing and foreseeable foreign exchange transaction exposures the Company enters into foreign exchange forward contracts and, on a small scale, foreign exchange options. At December 31, 2017 and December 31, 2016, the Company had no foreign exchange options.

Changes in the fair value of the effective portion of foreign exchange forward contracts designated and qualifying as cash flow hedges of forecasted product purchases and sales are reported in AOCI. Additionally, in connection with intercompany loans in foreign currency, the Company uses foreign exchange swaps to assure that no foreign exchange risks arise from those loans, which, if they qualify for cash flow hedge accounting, are also reported in AOCI. These amounts recorded in AOCI are subsequently reclassified into earnings as a component of cost of revenue for those contracts that hedge product purchases and sales or as an adjustment of interest income/expense for those contracts that hedge loans, in the same period in which the hedged transaction affects earnings. The notional

amounts of foreign exchange contracts in place that are designated and qualify as cash flow hedges totalled €91,068 and €103,358 at December 31, 2017 and December 31, 2016, respectively.

The Company also enters into derivative contracts for forecasted product purchases and sales and for intercompany loans in foreign currencies which do not qualify for hedge accounting but are utilized for economic hedges as defined above. In these two cases, the change in value of the economic hedge is recorded in the income statement and usually offsets the change in value recorded in the income statement for the underlying asset or liability. The notional amounts of economic hedges that do not qualify for hedge accounting totalled €665,108 and €1,407,611 at December 31, 2017 and December 31, 2016, respectively.

The Company uses a Cash-Flow-at-Risk (CFaR) model in order to estimate and quantify transaction risks from foreign currencies. The basis for the analysis of the currency risks are the foreign currency cash flows that are reasonably expected to arise within the following twelve months, less any hedges. Under the CFaR approach, the potential currency fluctuations of these net exposures are shown as probability distributions based on historical volatilities and correlations of the preceding 250 business days. The calculation is made assuming a confidence level of 95% and a holding period of up to one year. The aggregation of currency risks has risk-mitigating effects due to correlations between the transactions concerned, i. e. the overall portfolio's risk exposure is generally less than the sum total of the underlying individual risks. At December 31, 2017, the Company's CFaR amounts to €50,813, this means with a probability of 95% a potential loss in relation to the forecasted foreign exchange cash flows of the next twelve months will be not higher than €50,813.

Significant influence on the Company's foreign currency risk is exerted by the u.s. dollar, the Chinese Yuan Renminbi, the South Korea Won, the Russian Ruble and the Indian Rupee. The following table shows the Company's most significant net positions in foreign currencies at December 31, 2017:

| 5.67 SIGNIFICANT NET POSITIONS IN FOREIGN CUR<br>in € THOUS | RENCIES |
|---|---------|
|   | 2017    |
| USD   | 198,755 |
| CNY   | 150,384 |
| KRW   | 81,285  |
| RUB   | 72,410  |
| INR   | 44,655  |

#### Interest rate risk management

The Company's interest rate risks mainly arise from money market and capital market transactions of the group for financing its business activities.

The Company enters into derivatives, particularly interest rate swaps and to a certain extent, interest rate options, to protect against the risk of rising interest rates. These interest rate derivatives are designated as cash flow hedges and have been entered into in order to effectively convert payments based on variable interest rates into payments at a fixed interest rate. The euro-denominated interest rate swaps expire in 2019 and have a weighted average interest rate of 0.32%. Interest payable and receivable under the swap agreements is accrued and recorded as an adjustment to interest expense.

For purposes of analysing the impact of changes in the relevant reference interest rates on the Company's results of operations, the Company calculates the portion of financial debt which bears variable interest rate and which has not been hedged by means of interest rate swaps or options against rising interest rates. For this particular part of its liabilities, the Company assumes an increase in the reference rates of 0.5% compared to the actual rates as of the balance sheet date. The corresponding additional annual interest expense is then compared to the Company's net income. This analysis shows that an increase of 0.5% in the relevant reference rates would have an effect of less than 1% on the consolidated net income and the shareholder's equity of the Company.

The effective portion of gains and losses of derivatives designated as cash flow hedges is deferred in AOCI; the amount of gains and losses reclassified from AOCI are recorded in interest income and interest expenses.

At December 31, 2017 and December 31, 2016, the notional amount of the euro-denominated interest rate swaps in place was €228,000 and €252,000.

In addition, the Company also enters into interest rate hedges (pre-hedges) in anticipation of future long-term debt issuance. These pre-hedges are used to hedge interest rate exposures with regard to interest rates which are relevant for the future long-term debt issuance and which could rise until the respective debt is actually issued. These pre-hedges were settled at the issuance date of the corresponding long-term debt with the settlement amount recorded in AOCI amortized to interest expense over the life of the debt. At December 31, 2017 and December 31, 2016, the Company had €16,495 and €35,814, respectively, related to settlements of pre-hedges deferred in AOCI, net of tax.

#### Derivative financial instruments valuation

The following table shows the carrying amounts of the Company's derivatives at December 31, 2017 and December 31, 2016:

#### 5.68 DERIVATIVE FINANCIAL INSTRUMENTS VALUATION

in € THOUS

|  | 2017                |                          | 2016                |                          |
|--|---------------------|--------------------------|---------------------|--------------------------|
| -  | Assets <sup>2</sup> | Liabilities <sup>2</sup> | Assets <sup>2</sup> | Liabilities <sup>2</sup> |
| Derivatives in cash flow hedging relationships <sup>1</sup>  |                     |                          |                     |                          |
| Current  |                     |                          |                     |                          |
| Foreign exchange contracts                                   | 531                 | (2,182)                  | 2,018               | (4,101)                  |
| Non-current  |                     |                          |                     |                          |
| Foreign exchange contracts                                   | 30                  | (11)                     | 17                  | (76)                     |
| Interest rate contracts                                      | _                   | (1,016)                  | _                   | (1,414)                  |
| ► TOTAL  | 561                 | (3,209)                  | 2,035               | (5,591)                  |
| Derivatives not designated as hedging instruments 1  Current | 11 270              | (0.530)                  | 27.742              | /24 445\                 |
| Foreign exchange contracts                                   | 11,279              | (9,520)                  | 37,743              | (21,415)                 |
| Non-current  |                     |                          |                     |                          |
| Foreign exchange contracts                                   |                     | <u> </u>                 |                     | (119)                    |
| Derivatives embedded in the Convertible Bonds                |                     | (102,434)                |                     | (94,663)                 |
| Share Options to secure the Convertible Bonds                | 102,434             | _                        | 94,663              |                          |
| ► TOTAL  | 113,713             | (111,954)                | 132,406             | (116,197)                |
|  |                     |                          |                     |                          |

- 1 At December 31, 2017 and December 31, 2016, the valuation of the Company's derivatives was determined using significant other observable inputs (Level 2).
- <sup>2</sup> Derivative instruments are marked to market each reporting period resulting in carrying amounts being equal to fair values at the reporting date.

The carrying amounts for the current portion of derivatives indicated as assets in the table above are included in Other current assets in the consolidated balance sheets while the current portion of those indicated as liabilities are included in current provisions and other current liabilities. The non-current portions indicated as assets or liabilities are included in the consolidated balance sheets in Other non-current assets or Non-current provisions and other non-current liabilities, respectively.

The significant methods and assumptions used in estimating the fair values of derivative financial instruments are as follows:

The fair value of interest rate swaps is calculated by discounting the future cash flows on the basis of the market interest rates applicable for the remaining term of the contract as of the balance sheet date. To determine the fair value of foreign exchange forward contracts, the contracted forward rate is compared to the current forward rate for the remaining term of the contract as of the balance sheet date. The result is then discounted on the basis of the market interest rates prevailing at the balance sheet date for the applicable currency. The fair value of the embedded derivative of the Convertible Bonds is calculated using the difference between the market value of the Convertible Bonds and the market value of an adequate straight bond discounted with the market interest rates as of the reporting date.

The Company's own credit risk is incorporated in the fair value estimation of derivatives that are liabilities. Counterparty credit risk adjustments are factored into the valuation of derivatives that are assets. The Company monitors and analyses the credit risk from derivative financial instruments on a regular basis. For the valuation of derivative financial instruments, the credit risk is considered in the fair value of every individual instrument. The default probability is based upon the credit default swap spreads of each counterparty appropriate for the duration. The calculation of the credit risk considered in the valuation is performed by multiplying the default probability appropriate for the duration with the expected discounted cash flows of the derivative financial instrument.

7,771

(7,771)

1,160

Interest income/expense

(11,877)

11,877

828

#### The effect of financial instruments on the consolidated statements of income

The effects of financial instruments recorded in the consolidated statements of income consist of interest income of €43,297 (2016: €42,139), interest expense of €397,187 (2016: €408,508) as well as allowances for doubtful accounts of €549,631 (2016: €430,974).

Interest income in 2017 primarily results from the valuation of the Share Options which the Company purchased in connection with the issuance of the Convertible Bonds, interest on overdue receivables and lease receivables. In 2016 a large part of interest income results from the valuation of the derivatives embedded in the Convertible Bonds.

The major part of interest expenses relates to financial liabilities of the Company which are not accounted for at fair value through profit or loss.

In the fiscal year 2017 net losses from foreign currency transactions amount to €36,159 (2016: net gains €5,688). The following table shows the effect of derivatives on the consolidated financial statements:

# 5.69 THE EFFECT OF DERIVATIVES ON THE CONSOLIDATED FINANCIAL STATEMENTS in € THOUS

|  | Amount of Gain (<br>nized in AOCI on<br>(effective p | derivatives | Location of (Gain) Loss<br>reclassified from AOCI<br>in Income<br>(effective portion) | Amount of (Gain) Loss<br>reclassified from AOCI<br>in Income<br>(effective portion) |         |
|--|--|-------------|---|---|---------|
|  | for the year<br>Decembe                              |             |   | for the year<br>December  |         |
|  | 2017   | 2016        |   | 2017  | 2016    |
| Derivatives in cash flow hedging relationships |  |             |   |   |         |
| Interest rate contracts                        | (388)  | 1,050       | Interest income/expense   | 27,875  | 26,335  |
| Foreign exchange contracts                     | 2,001  | (2,407)     | Costs of Revenue  | (1,505)   | 133     |
| ► TOTAL  | 1,613  | (1,357)     |   | 26,370  | 26,468  |
|  |  |             | Location of (Gain) Loss recog-<br>nized in Income on derivatives                      | Amount of (Gain<br>nized in Income o  |         |
|  |  |             |   | for the year<br>December  |         |
|  |  |             |   | 2017  | 2016    |
| Derivatives not designated as hedging instrume | ents   |             |   |   |         |
| Foreign exchange contracts                     |  |             | Selling, general and administrative expenses  | (8,275)   | (2,109) |
| Foreign exchange contracts                     |  |             | Interest income/expense   | 9,435   | 2,937   |

At December 31, 2017, the Company had foreign exchange derivatives with maturities of up to 14 months and interest rate swaps with maturities of up to 22 months.

The following table shows when the cash flow from derivative financial instruments is expected to occur:

#### 5.70 CASH FLOW FROM DERIVATIVE FINANCIAL INSTRUMENTS

in € THOUS

► TOTAL

Derivatives embedded in the Convertible Bonds

Share Options to secure the Convertible Bonds

|                                      |                  | Expected in period of |           |              |  |
|--------------------------------------|------------------|-----------------------|-----------|--------------|--|
|                                      | Less than 1 year | 1–3 years             | 3-5 years | Over 5 years |  |
| 2017                                 |                  |                       |           |              |  |
| Designated as hedging instrument     | (2,370)          | (530)                 | _         | -            |  |
| Not designated as hedging instrument | 1,762            |                       |           | -            |  |
| 2016                                 |                  |                       |           |              |  |
| Designated as hedging instrument     | (2,879)          | (953)                 | -         | -            |  |
| Not designated as hedging instrument | 16,331           | (119)                 | - 0       | -            |  |

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#### Credit risk

The Company is exposed to potential losses in the event of non-performance by counterparties. With respect to derivative financial instruments it is not expected that any counterparty fails to meet its obligations as the counterparties are highly rated financial institutions. The maximum credit exposure of derivatives is represented by the fair value of those contracts with a positive fair value at the balance sheet date. The maximum credit exposure of all derivatives amounted to €114,274 at December 31, 2017 (2016: €134,441). The maximum credit risk resulting from the use of non-derivative financial instruments is defined as the total amount of all receivables and cash and cash equivalents. In order to control this credit risk, the Management of the Company carries out an ageing analysis of trade accounts receivable. For details on the ageing analysis and on the allowance for doubtful accounts see note 7.

#### Liquidity risk

The liquidity risk is defined as the risk that a company is potentially unable to meet its financial obligations. The Management of the Company manages the liquidity of the group by means of effective working capital and cash management as well as an anticipatory evaluation of refinancing alternatives. The Management of the Company believes that existing credit facilities, net cash provided by operating activities and additional short-term debt are sufficient to meet the Company's foreseeable demand for liquidity see note 13.

The following table shows all non-discounted payments agreed by contract concerning financial liabilities and derivative financial instruments recorded in the consolidated balance sheets:

Payments due by period of

#### **5.71 PAYMENTS AGREED BY CONTRACTS**

in € THOUS

|   |                  | Payments due b | y period of |              |
|---|------------------|----------------|-------------|--------------|
|   | Less than 1 year | 1–3 years      | 3-5 years   | Over 5 years |
| 2017  |                  |                |             |              |
| Accounts payable  | 590,493          | 11             | _           | _            |
| Accounts payable to related parties                                     | 147,349          | _              | _           | -            |
| Other current financial liabilities                                     | 1,446,458        | _              | _           | -            |
| Short-term debt <sup>1</sup>  | 769,279          | _              | _           | -            |
| Long-term debt and capital lease obligations <sup>2,3</sup>             | 198,585          | 1,463,857      | 1,328,177   | 66,063       |
| Bonds   | 946,099          | 1,613,103      | 1,532,235   | 365,213      |
| Variable payments outstanding for acquisitions                          | 15,921           | 87,533         | 116,776     | 16,918       |
| Noncontrolling interests subject to put provisions                      | 473,189          | 200,299        | 81,424      | 115,960      |
| Letters of credit   |                  | 59,404         | 1,409       | _            |
| Derivative financial instruments – in cash flow hedging relationships   | 2,901            | 560            |             | -            |
| Derivative financial instruments – not designated as hedging instrument | 9,523            | 102,434        |             | _            |
| 2016  |                  |                |             |              |
| Accounts payable  | 575,556          | 101            | -           | -            |
| Accounts payable to related parties                                     | 264,069          | _              | _           | -            |
| Other current financial liabilities                                     | 1,521,104        |                |             | -            |
| Short-term debt <sup>1</sup>  | 575,010          | _              | _           | -            |
| Long-term debt and capital lease obligations <sup>2,3</sup>             | 302,133          | 2,320,334      | 418,309     | 19,865       |
| Bonds   | 741,243          | 2,206,333      | 1,601,433   | 1,117,126    |
| Variable payments outstanding for acquisitions                          | 78,717           | 43,659         | 107,145     | 23,042       |
| Noncontrolling interests subject to put provisions                      | 527,243          | 229,508        | 173,819     | 136,443      |
| Letters of credit   |                  | 18,212         |             | -            |
| Derivative financial instruments – in cash flow hedging relationships   | 4,897            | 970            |             | -            |
| Derivative financial instruments – not designated as hedging instrument | 21,427           | 94,782         | -           | -            |
| 1. (-) (-) (-) (-) (-) (-) (-) (-) (-) (-)                              |                  |                |             |              |

<sup>&</sup>lt;sup>1</sup> Includes amounts from related parties.

Product purchases and sales designated as cash flow hedges are expected to affect profit and loss in the same period in which the cash flows occur.

<sup>&</sup>lt;sup>2</sup> Future interest payments for financial liabilities with variable interest rates were calculated using the latest interest rates fixed prior to December 31, 2017 and 2016.

<sup>&</sup>lt;sup>3</sup> Excluding bonds.

#### 24. OTHER COMPREHENSIVE INCOME (LOSS)

The changes in the components of other comprehensive income (loss) for the years ended December 31, 2017, 2016, and 2015 are as follows:

| 5.72 OTHER COMPRE   | HENSIVE IN  | ICOME (L   | .OSS)       |          |            |          |         |            |         |  |
|---|-------------|------------|-------------|----------|------------|----------|---------|------------|---------|--|
|   | 2017        |            |             |          | 2016       |          |         | 2015       |         |  |
|   | Pretax      | Tax effect | Net         | Pretax   | Tax effect | Net      | Pretax  | Tax effect | Net     |  |
| Components that will not be reclassified to profit or loss:                 |             |            |             |          |            |          |         |            |         |  |
| Actuarial gain (loss) on defined benefit pension plans                      | 6,840       | (27,393)   | (20,553)    | (31,423) | 7,085      | (24,338) | 30,169  | (8,830)    | 21,339  |  |
| Components that may<br>be reclassified subse-<br>quently to profit or loss: |             |            |             |          |            |          |         |            |         |  |
| Foreign currency translation adjustment                                     | (1,284,173) | _          | (1,284,173) | 368,429  | _          | 368,429  | 674,727 | _          | 674,727 |  |
| Other comprehensive income (loss) relating to cash flow hedges:             |             |            |             |          |            |          |         |            |         |  |
| Changes in fair value of cash flow hedges during the period                 | 1,613       | (430)      | 1,183       | (1,357)  | 568        | (789)    | 12,700  | (4,070)    | 8,630   |  |
| Reclassification adjustments  | 26,370      | (7,977)    | 18,393      | 26,468   | (7,607)    | 18,861   | 41,496  | (11,317)   | 30,179  |  |
| Total other comprehensive income (loss) relating to cash flow hedges        | 27,983      | (8,407)    | 19,576      | 25,111   | (7,039)    | 18,072   | 54,196  | (15,387)   | 38,809  |  |
| ► OTHER COMPRE-<br>HENSIVE INCOME<br>(LOSS)                                 | (1,249,350) | (35,800)   | (1,285,150) | 362,117  | 46         | 362,163  | 759,092 | (24,217)   | 734,875 |  |

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#### 25. SUPPLEMENTARY CASH FLOW INFORMATION

The following additional information is provided with respect to net cash provided by (used in) investing activities for the years ended December 31, 2017, 2016 and 2015:

| 5.73 DETAILS FOR NET CASH PROVIDED BY (USED IN) INVESTIN in € THOUS  | G ACTIVITIES |           |           |
|--|--------------|-----------|-----------|
|  | 2017         | 2016      | 2015      |
| Details for acquisitions   |              |           |           |
| Assets acquired  | (758,720)    | (792,941) | (194,703) |
| Liabilities assumed  | 128,552      | 113,491   | 31,402    |
| Noncontrolling interests subject to put provisions   | 68,069       | 43,628    | 6,870     |
| Noncontrolling interests   | 14,293       | 14,448    | 886       |
| Non-cash consideration   | 8,851        | 220,849   | 62,400    |
| ► CASH PAID  | (538,955)    | (400,525) | (93,145)  |
| Less cash acquired   | 17,630       | 20,660    | 2,878     |
| ► NET CASH PAID FOR ACQUISITIONS   | (521,325)    | (379,865) | (90,267)  |
| Cash paid for investments  | (17,999)     | (129,764) | (165,931) |
| Cash paid for intangible assets  | (26,370)     | (12,171)  | (29,345)  |
| TOTAL CASH PAID FOR ACQUISITIONS AND INVESTMENTS, NET OF CASH ACQUIRED, AND PURCHASES OF INTANGIBLE ASSETS | (565,694)    | (521,800) | (285,543) |
| 7,552.15   | (303,034)    | (321,000) | (203,343) |
| Details for divestitures   |              |           |           |
| Cash received from sale of subsidiaries or other businesses, less cash disposed                            | 157,025      | 1,324     | 38,753    |
| Cash received from divestitures of available for sale financial assets                                     | 256,136      | 116,922   | -         |
| Cash received from repayment of loans  | 2,227        | 72,001    | 188,070   |
| ► PROCEEDS FROM DIVESTITURES   | 415,388      | 190,247   | 226,823   |

The following table shows a reconciliation of debt to net cash provided by (used in) financing activities for 2017:

## 5.74 RECONCILIATION OF DEBT TO NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES in $\epsilon$ THOUS

|  | Jan. 1,<br>2017 | Cash Flow | Acquisitions | Foreign<br>currency<br>translation | Amortization<br>of debt<br>issuance costs | New leases | Other | Dec. 31,<br>2017 |
|--|-----------------|-----------|--------------|------------------------------------|---|------------|-------|------------------|
| Short-term debt  | 572,010         | 202,687   | (5,091)      | (9,298)                            | -   | -          | (29)  | 760,279          |
| Short-term debt from related parties                             | 3,000           | 6,000     |              |                                    |   |            |       | 9,000            |
| Long-term debt and capital lease obligations (excluding Accounts |                 |           |              |                                    |   |            |       |                  |
| Receivable Facility) <sup>1</sup>                                | 7,392,067       | (491,428) | 108,535      | (656,556)                          | 20,109                                    | 8,801      | 3,206 | 6,384,734        |
| Accounts Receivable Facility                                     | 165,037         | 157,564   |              | (29,138)                           | 210                                       |            |       | 293,673          |

<sup>&</sup>lt;sup>1</sup> Cash flow excluding repayments of variable payments outstanding for acquisitions in the amount of €25,590.

#### 26. SEGMENT AND CORPORATE INFORMATION

The Company's operating segments are the North America Segment, the EMEA Segment, the Asia-Pacific Segment and the Latin America Segment. The operating segments are determined based upon how the Company manages its businesses with geographical responsibilities. All segments are primarily engaged in providing health care services and the distribution of products and equipment for the treatment of ESRD and other extracorporeal therapies.

Management evaluates each segment using measures that reflect all of the segment's controllable revenues and expenses. With respect to the performance of business operations, management believes that the most appropriate measures are revenue, operating income and operating income margin. The Company does not include income taxes as it believes this is outside the segments' control. Financing is a corporate function, which the Company's segments do not control. Therefore, the Company does not include interest expense relating to financing as a segment measurement. Similarly, the Company does not allocate certain costs, which relate primarily to certain head-quarters' overhead charges, including accounting and finance, because the Company believes that these costs are also not within the control of the individual segments. Production of products, production asset management, quality management and procurement related to production are centrally managed at Corporate. The Company's global research and development is also centrally managed at Corporate. These corporate activities do not fulfill the definition of a segment according to IFRS 8. Products are transferred to the segments at cost; therefore no internal profit is generated. The associated internal revenue for the product transfers and their elimination are recorded as corporate activities. Capital expenditures for production are based on the expected demand of the segments and consolidated profitability considerations. In addition, certain revenues, investments and intangible assets, as well as any related expenses, are not allocated to a segment but are accounted for as Corporate.

The key data used by the management board of the Company's General Partner to control the segments are based on IFRS figures. Until December 31, 2016 U.S. GAAP based figures were used to control the segments. Thus, the segment information was given in accordance with U.S. GAAP. To conform to the current year's presentation, the previous year's values are adjusted accordingly.

Information pertaining to the Company's segment and Corporate activities for the twelve-month periods ended December 31, 2017, 2016 and 2015 is set forth below:

#### 5.75 SEGMENT AND CORPORATE INFORMATION

in € THOUS

|  | North<br>America<br>Segment | EMEA<br>Segment | Asia-Pacific<br>Segment | Latin<br>America<br>Segment | Segment Total | Corporate | Total      |
|--|-----------------------------|-----------------|-------------------------|-----------------------------|---------------|-----------|------------|
| 2017   |                             |                 |                         |                             |               |           |            |
| Revenue external customers                                       | 12,878,665                  | 2,547,055       | 1,623,312               | 719,792                     | 17,768,824    | 14,748    | 17,783,572 |
| Inter-segment revenue  | 1,898                       | 16              | 356                     | 374                         | 2,644         | (2,644)   |            |
| ► REVENUE  | 12,880,563                  | 2,547,071       | 1,623,668               | 720,166                     | 17,771,468    | 12,104    | 17,783,572 |
| ► OPERATING INCOME   | 2,086,391                   | 443,725         | 313,042                 | 58,349                      | 2,901,507     | (539,068) | 2,362,439  |
| Interest   |                             |                 |                         |                             |               |           | (353,890)  |
| ► INCOME BEFORE INCOME<br>TAXES                                  |                             |                 |                         |                             |               |           | 2,008,549  |
| Depreciation and amortization                                    | (398,235)                   | (119,044)       | (45,401)                | (17,929)                    | (580,609)     | (154,870) | (735,479)  |
| Income (loss) from equity method investees                       | 71,739                      | (7,159)         | 1,919                   | 700                         | 67,199        | _         | 67,199     |
| Total assets   | 15,556,059                  | 3,585,486       | 2,074,150               | 670,126                     | 21,885,821    | 2,139,307 | 24,025,128 |
| thereof investment in equity method investees                    | 342,462                     | 181,870         | 98,281                  | 24,396                      | 647,009       | _         | 647,009    |
| Additions of property, plant and equipment and intangible assets | 526,652                     | 130,755         | 52,861                  | 41,637                      | 751,905       | 241,052   | 992,957    |
| 2016   |                             |                 |                         |                             |               |           |            |
| Revenue external customers                                       | 12,030,093                  | 2,409,110       | 1,474,132               | 643,373                     | 16,556,708    | 13,007    | 16,569,715 |
| Inter-segment revenue  | 3,105                       |                 | 31                      | 241                         | 3,377         | (3,377)   |            |
| ► REVENUE  | 12,033,198                  | 2,409,110       | 1,474,163               | 643,614                     | 16,560,085    | 9,630     | 16,569,715 |
| ► OPERATING INCOME   | 1,936,079                   | 474,396         | 289,434                 | 59,162                      | 2,759,071     | (350,169) | 2,408,902  |
| Interest   |                             |                 |                         |                             |               |           | (366,369)  |
| ► INCOME BEFORE INCOME TAXES                                     |                             |                 |                         |                             |               |           | 2,042,533  |
| Depreciation and amortization                                    | (389,217)                   | (109,128)       | (43,344)                | (15,577)                    | (557,266)     | (144,270) | (701,536)  |
| Income (loss) from equity method investees                       | 58,547                      | (2,637)         | 1,372                   | 1,357                       | 58,639        |           | 58,639     |
| Total assets   | 17,281,852                  | 3,576,784       | 1,762,903               | 691,980                     | 23,313,519    | 2,190,021 | 25,503,540 |
| thereof investment in equity method investees                    | 289,400                     | 187,169         | 96,513                  | 25,072                      | 598,154       |           | 598,154    |
| Additions of property, plant and equipment and intangible assets | 522,406                     | 118,671         | 49,907                  | 33,414                      | 724,398       | 248,936   | 973,334    |
| 2015   |                             |                 |                         |                             |               |           |            |
| Revenue external customers                                       | 11,016,596                  | 2,369,255       | 1,353,273               | 690,783                     | 15,429,907    | 24,951    | 15,454,858 |
| Inter-segment revenue  | 4,770                       | 1               | 129                     | 403                         | 5,303         | (5,303)   |            |
| ► REVENUE  | 11,021,366                  | 2,369,256       | 1,353,402               | 691,186                     | 15,435,210    | 19,648    | 15,454,858 |
| ► OPERATING INCOME   | 1,648,193                   | 522,310         | 269,841                 | 43,428                      | 2,483,772     | (355,271) | 2,128,501  |
| Interest   |                             |                 |                         |                             |               |           | (352,825)  |
| ► INCOME BEFORE INCOME TAXES                                     | _                           | -               | _                       | -                           | -             | -         | 1,775,676  |
| Depreciation and amortization                                    | (360,012)                   | (103,641)       | (40,178)                | (13,371)                    | (517,202)     | (130,965) | (648,167)  |
| Income (loss) from equity method investees                       | 18,746                      | 6,147           | 2,277                   | 1,178                       | 28,348        |           | 28,348     |
| Total assets <sup>1</sup>  | 15,816,770                  | 3,010,906       | 1,580,433               | 555,187                     | 20,963,296    | 2,282,986 | 23,246,282 |
| thereof investment in equity method investees                    | 237,487                     | 189,237         | 95,537                  | 23,694                      | 545,955       | _         | 545,955    |
| Additions of property, plant and equipment and intangible assets | 461,846                     | 117,593         | 42,594                  | 45,002                      | 667,035       | 244,372   | 911,407    |

Prior year information was adjusted to conform to the current year's presentation due to a reclass of deferred taxes at December 31, 2015 in the amount of €154,181.

For the geographic presentation, revenues are attributed to specific countries based on the end user's location for products and the country in which the service is provided. Information with respect to the Company's geographic operations is set forth in the table below:

| 5.76 GEOGRAPHIC PRESENTATION in € THOUS |         |               |                   |            |
|---|---------|---------------|-------------------|------------|
|   | Germany | North America | Rest of the World | Total      |
| 2017                                    |         |               |                   |            |
| Revenue external customers              | 433,105 | 12,878,665    | 4,471,802         | 17,783,572 |
| Long-lived assets                       | 908,633 | 13,037,452    | 3,131,506         | 17,077,591 |
| 2016                                    |         |               |                   |            |
| Revenue external customers              | 380,887 | 12,030,093    | 4,158,735         | 16,569,715 |
| Long-lived assets                       | 838,121 | 14,380,369    | 2,863,802         | 18,082,292 |
| 2015                                    |         |               |                   |            |
| Revenue external customers              | 360,884 | 11,016,596    | 4,077,378         | 15,454,858 |
| Long-lived assets                       | 496,756 | 13,500,024    | 2,593,004         | 16,589,784 |

#### 27. SUBSEQUENT EVENTS

No significant activities have taken place subsequent to the balance sheet date December 31, 2017 that have a material impact on the key figures and earnings presented. Currently, there are no other significant changes in the Company's structure, management, legal form or personnel.

#### 28. COMPENSATION OF THE MANAGEMENT BOARD AND THE SUPERVISORY BOARD

#### I. Compensation of the Management Board of the General Partner

The total compensation of the members of the Management Board of Fresenius Medical Care Management AG for the fiscal year 2017 amounted to &23,302 (2016: &23,626) and consisted of non-performance-related compensation (including additional benefits) in the total amount of &5,768 (2016: &5,535), short-term performance-related compensation in the total amount of &8,640 (2016: &8,641) and components with long-term incentive effects (multi-year variable remuneration) in the total amount of &8,894 (2016: &9,450). Components with long-term incentive effects, which were granted in or for the 2017 fiscal year, include exclusively share-based compensation with cash settlement.

Under the Fresenius Medical Care Long-Term Incentive Plan 2016 (hereinafter: LTIP 2016), a total of 73,746 performance shares (in 2016: 79,888) were allocated to the members of the Management Board of Fresenius Medical Care Management AG, in the fiscal year 2017. The fair value of the performance shares granted in the fiscal year 2017 was €75.12 (in 2016: €76.80) each for grants denominated in euro and \$86.39 (in 2016: \$85.06) each for grants denominated in U.S. dollar on the grant date.

Due to the fact that the targets were met in the fiscal year 2017, in addition to the performance shares granted under the LTIP 2016, the Management Board members of Fresenius Medical Care Management AG were entitled to further share-based compensation with cash settlement in the amount of €3,418 (2016: €3,281).

At the end of fiscal year 2017, the members of the Management Board of Fresenius Medical Care Management AG held a total of 150,993 performance shares (2016: 79,888) and 73,432 phantom stock (2016: 81,019). In addition, they held a total of 819,491 stock options at the end of fiscal year 2017 (2016: 1,010,784 stock options).

As of December 31, 2017, aggregate pension obligations of €21,753 (December 31, 2016: €24,908) existed relating to existing pension commitments. In the fiscal year 2017, the appropriation to the pension reserves amounted to €212 (2016: €4,035).

In the fiscal year 2017, no loans or advance payments of future compensation components were made to members of the Management Board of Fresenius Medical Care Management AG.

To the extent permitted by law, Fresenius Medical Care Management AG undertook to indemnify the members of the Management Board from claims against them arising out of their work for the Company and its affiliates, if such claims exceed their liability under German law. To secure such obligations, the Company has concluded a Directors & Officers liability insurance with an excess in compliance with the specifications according

to German stock corporation law. The indemnity covers each member of the Management Board during their respective term on the Management Board and also for claims that arise in connection therewith after the respective termination of their term.

Mr. Dominik Wehner, who was a member of the Management Board until the end of December 31, 2017, receives all compensation components he is entitled to for the fiscal year. It was agreed with respect to the compensation components he is entitled to by contract for the period from January 1, 2018 to March 31, 2022 that Mr. Dominik Wehner will receive annual basic compensation of €425 and an annual bonus of 30% of his basic compensation and that he is entitled to fringe benefits such as the private use of his company car, contributions to financial planning, insurance benefits and contributions to pension and health insurance in a total amount of approximately €42 p. a. The compensation components granted to Mr. Dominik Wehner under the Fresenius Medical Care Long-Term Incentive Program 2011, the LTIP 2016 and the Share Based Award must be paid or can be exercised, as the case may be, by the relevant regular vesting date pursuant to the applicable conditions. Except for the Share Based Award for 2017, Mr. Dominik Wehner will no longer be granted any components with long-term incentive effects as of the fiscal year 2018 (including).

In the fiscal year, Mr. Ronald Kuerbitz, who was a member of the Management Board until February 17, 2017, received fixed compensation (in the amount of €109) and fringe benefits (in the amount of €43). For the fiscal year 2017, Mr. Ronald Kuerbitz was not granted any one-year or multi-year variable compensation components. The long-term compensation components in the amount of €977 granted and vested by February 17, 2017 pursuant to the applicable conditions were fully paid to him in the fiscal year 2017. All long-term compensation components granted and not vested by February 17, 2017 have been cancelled without substitution. As of February 17, 2017, Mr. Ronald Kuerbitz receives annual non-compete compensation of €538 for the post-employment non-compete obligation agreed. In addition, Mr. Ronald Kuerbitz received one-off compensation of €852 which had been agreed with him in the context of his resignation from the Management Board of the General Partner. The payment of this compensation is linked to the successful completion of various projects, part of which have not yet been completed as at the time of the agreement, and thus ensures that Mr. Ronald Kuerbitz's involvement even after his resignation from the Management Board. After the end of his service agreement, he acts as advisor to National Medical Care, Inc. as of August 14, 2017 until the end of August 13, 2018. The consideration to be granted for such services (including reimbursement of expenses) amounts to €55 for the fiscal year.

Mr. Roberto Fusté, who resigned the Management Board as of March 31, 2016, received pension payments in the amount of  $\in$ 239 (2016:  $\in$ 0) in the fiscal year. Additionally, Mr. Roberto Fusté received a compensation in connection with his post-contractual non-compete clause in the amount of  $\in$ 377 as well as an advisory fee in the amount of  $\in$ 377 as agreed in the agreement for his advisory to the Chairman of the Management Board concluded on the occasion of the termination of his service agreement with effect as of December 31, 2016.

To Prof. Emanuele Gatti, who was a member of the Management Board until March 31, 2014, pension payments were made in the fiscal year 2017 in a total amount of  $\in$ 338 (2016:  $\in$ 338) without any fringe benefits during the fiscal year (2016:  $\in$ 7). Prof. Emanuele Gatti was additionally granted and paid in the fiscal year 2017 a partial compensation in connection with his post-contractual non-compete clause in the amount of  $\in$ 163 (2016:  $\in$ 488).

Dr. Rainer Runte, who also resigned from office as a member of the Management Board effective from March 31, 2014, did not receive any annual non-compete compensation in the fiscal year for his post-contractual non-compete obligation, since it was not effective anymore in the fiscal year (2016: €486). A consulting agreement was entered into with Dr. Rainer Runte for the period beginning March 1, 2017 which term meanwhile has been extended until March 31, 2018. The annual consideration to be granted by Fresenius Medical Care Management AG for such services amounts to €165 for the fiscal year.

Fresenius Medical Care Management AG and Dr. Ben Lipps, the Chairman of the Management Board until December 31, 2012, entered into a consulting agreement, in lieu of a pension agreement, for the period January 1, 2013 to December 31, 2022; meanwhile, the term of this agreement has been reduced in the fiscal year 2017 to December 31, 2021. On the basis of this consulting agreement during the fiscal year a consulting compensation amounting to €580 (2016: €585) including the reimbursement of expenses were paid to Dr. Ben Lipps.

Other than that, the former members of the Management Board of Fresenius Medical Care Management AG did not receive any compensation in the fiscal year 2017. As of December 31, 2017 the pension obligations vis-à-vis these persons amounted to a total of €21,930 (December 31, 2016: €20,469).

A post-employment non-competition covenant was agreed upon with all members of the Management Board. If such covenant becomes applicable, the Management Board members receive a compensation for non-competition amounting to half of their respective annual fixed compensation for each year of the respective application of the non-competition covenant, up to a maximum of two years.

FMC AG & CO. KGAA publishes detailed and individualized information for each member of the Management Board of Fresenius Medical Care Management AG on the components of their compensation as well as on the shares owned by members of the Management Board in its Compensation Report, which is part of the management report and which can be accessed on Company's website under http://www.freseniusmedicalcare.com/en/home/investors/corporate-governance/declaration-of-compliance/.

#### II. Compensation of the supervisory board

In fiscal year 2017 the total compensation fees to all members of the Supervisory Board of FMC AG & CO. KGAA amounted to  $\in$ 876 (2016:  $\in$ 552). This includes a fixed compensation of  $\in$ 409 (2016:  $\in$ 366) as well as a compensation to all members of the Audit Committee of  $\in$ 185 (2016:  $\in$ 179). Additionally, for the previous year the entitlement to a payment of variable performance-related compensation of  $\in$ 282 (2016:  $\in$ 0) was generated. Furthermore, in fiscal year 2017 the members of the Supervisory Board which are also members of the Joint Committee of FMC AG & CO. KGAA, receive attendance fees of  $\in$ 0 (2016:  $\in$ 7) pursuant to Article 13 e para. 3 of the articles of association.

The compensation of the supervisory board of the Fresenius Medical Care Management AG and the compensation of its Committees was, in compliance with article 7 para. 3 of the Articles of Association of FMC AG & CO. KGAA, charged to FMC AG & CO. KGAA. In fiscal year 2017 the total compensation for the members of the supervisory board of the Fresenius Medical Care Management AG amounted to  $\epsilon$ 1,039 (2016:  $\epsilon$ 714). This includes fixed compensation components for the work in the supervisory board in the amount of  $\epsilon$ 357 (2016:  $\epsilon$ 330) and compensation components for the work in the Committees of  $\epsilon$ 447 (2016:  $\epsilon$ 384). Additionally, for the previous year the entitlement to a payment of variable performance-related compensation of  $\epsilon$ 235 (2016:  $\epsilon$ 0) was generated.

#### 29. PRINCIPAL ACCOUNTANT FEES AND SERVICES

In 2017, 2016 and 2015, fees for the auditor KPMG AG Wirtschaftsprüfungsgesellschaft, Berlin, and its affiliates were expensed as follows:

| 5.77 FEES in € THOUS |                       |                    |                       |                    |                       |                    |
|----------------------|-----------------------|--------------------|-----------------------|--------------------|-----------------------|--------------------|
|                      | 20:                   | 17                 | 20                    | 16                 | 20                    | 15                 |
|                      | Consolidated<br>group | thereof<br>Germany | Consolidated<br>group | thereof<br>Germany | Consolidated<br>group | thereof<br>Germany |
| Audit fees           | 8,629                 | 1,232              | 7,896                 | 1,060              | 7,831                 | 1,052              |
| Audit-related fees   | 59                    | 18                 | 53                    | 42                 | 101                   | 17                 |
| Tax fees             | 830                   | 169                | 164                   | _                  | 198                   | -                  |
| Other fees           | 716                   | 110                | 4,703                 | 4,689              | 5,066                 | 5,063              |

The current lead engagement partner for the audit of the consolidated financial statements assumed responsibility in 2017.

Audit fees are the aggregate fees billed by KPMG for the audit of the Company's consolidated financial statements and the statutory financial statements of FMC AG & CO. KGAA and certain of its subsidiaries, reviews of interim financial statements and attestation services that are provided in connection with statutory and regulatory filings or engagements. Fees related to the audit of internal control over financial reporting are included in audit fees. Audit-related fees are fees charged by KPMG for assurance and related services that are reasonably related to the performance of the audit or review of the Company's financial statements and are not reported under audit fees. This category comprises fees billed for comfort letters, consultation on accounting issues, the audit of employee benefit plans and pension schemes, agreed-upon procedure engagements and other attestation services subject to regulatory requirements. Tax fees are fees for professional services rendered by KPMG for tax compliance, tax advice on implications for actual or contemplated transactions, tax consulting associated with international transfer prices, and expatriate employee tax services, as well as support services related to tax audits. Other fees include amounts related to supply chain consulting fees.

Fees billed by KPMG for non-audit services in Germany include fees for the services described above within the audit-related fees, tax fees and other fees.

#### 30. CORPORATE GOVERNANCE

The Management Board of the General Partner, represented by Fresenius Medical Care Management AG, and the Supervisory Board of Fresenius Medical Care AG & Co. KGaA have issued a compliance declaration pursuant to Section 161 of the German Stock Corporation Act (AktG). The Company has frequently made this declaration available to the public by publishing it on its website: http://www.freseniusmedicalcare.com/en/home/investors/corporate-governance/declaration-of-compliance/.

#### 31. PROPOSAL FOR THE DISTRIBUTION OF EARNINGS

It is proposed that the earnings of Fresenius Medical Care AG & Co. KGaA for the fiscal year 2017 will be distributed as follows:

#### 5.78 PROPOSAL FOR THE DISTRIBUTION OF EARNINGS

in € THOUS, except for share data

| ► TOTAL   | 4,629,569<br><b>4,954,407</b> |  |  |
|---|-------------------------------|--|--|
| Balance to be carried forward   |                               |  |  |
| Payment of a dividend of €1.06 per share on share capital of €306,451 entitled to receive dividends |                               |  |  |

Hof an der Saale, February 26, 2018

Fresenius Medical Care AG & Co. KGaA Represented by the General Partner Fresenius Medical Care Management AG

Management Board

RICE POWELL MICHAEL BROSNAN DR. OLAF SCHERMEIER

WILLIAM VALLE KENT WANZEK HARRY DE WIT

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# FRESENIUS MEDICAL CARE 2017

## SUPERVISORY BOARD AND MANAGEMENT BOARD

#### SUPERVISORY BOARD

#### **Dr. Gerd Krick**

Chairman

#### Member of the Supervisory Boards of:

Fresenius Management se (Chairman)
Fresenius se & Co. KGaA (Chairman)
Fresenius Medical Care Management AG
Vamed AG, Austria (Chairman)

#### **Dr. Dieter Schenk**

Vice Chairman Attorney and Tax Advisor

#### Member of the Supervisory Boards of:

Fresenius Management SE (Vice Chairman)
Fresenius Medical Care Management AG
(Vice Chairman)
Bank Schilling & Co. AG (Chairman)
Gabor Shoes AG (Chairman)
Greiffenberger AG (Vice Chairman, until May 7, 2017)
TOPTICA Photonics AG (Chairman)

#### Member of the Foundation Board of:

Else Kröner-Fresenius-Stiftung (Chairman)

#### Rolf A. Classon

Member of the Supervisory Board of:

Fresenius Medical Care Management AG

#### Member of the Board of Directors of:

Hill-Rom Holdings, Inc., U.S. (Chairman)
Tecan Group Ltd., Switzerland (Chairman)
Catalent, Inc., U.S. (Non-Executive Director)
Perrigo Company plc, Ireland
(Non-Executive Director, since May 8, 2017)

#### William P. Johnston

Operating Executive of The Carlyle Group L.P., U.S.

Member of the Supervisory Board of:

Fresenius Medical Care Management AG

Member of the Board of Directors of:

The Hartford Mutual Funds, Inc., U.S. (Chairman) HCR-Manor Care, Inc., U.S. (Non-Executive Director)

#### **Deborah Doyle McWhinney**

Lloyds Banking Group plc, Great Britain (Non-Executive Director) Fluor Corporation, u.s. (Non-Executive Director) IHS Markit Ltd., Great Britain (Non-Executive Director)

#### **Pascale Witz**

#### Member of the Board of Directors of:

Savencia s.A., France (Non-Executive Director)
Horizon Pharma plc, u.s.
(Non-Executive Director, since August 3, 2017)
Regulus Therapeutics Inc., u.s.
(Non-Executive Director, since June 1, 2017)
Perkin Elmer Inc., u.s.
(Non-Executive Director, since October 30, 2017)
PWH Advisors SASU, France
(President and Chief Executive Officer,

#### SUPERVISORY BOARD COMMITTEES

#### **Audit and Corporate Governance Committee**

William P. Johnston (Chairman) Rolf A. Classon (Vice Chairman) Dr. Gerd Krick Deborah Doyle McWhinney

since November 10, 2017)

#### **Nomination Committee**

Dr. Gerd Krick (Chairman)
Dr. Dieter Schenk (Vice Chairman)
Rolf A. Classon

#### Joint Committee<sup>1</sup>

Rolf A. Classon William P. Johnston Dr. Gerd Krick<sup>2</sup>

Additional member of the Joint Committee as representative of Fresenius Medical Care Management AG is Stephan Sturm (Chairman). He is not a member of the Supervisory Board of FMC AG & Co. KGaA.

Member of the Joint Committee as representative of Fresenius Medical Care Management AG.

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# MANAGEMENT BOARD OF THE GENERAL PARTNER FRESENIUS MEDICAL CARE MANAGEMENT AG

#### **Rice Powell**

Chairman and Chief Executive Officer

#### Member of the Management Boards of:

Fresenius Medical Care Holdings, Inc., U.S. (Chairman of the Board of Directors) Fresenius Management SE, General Partner of Fresenius SE&Co. KGaA

#### Member of the Board of Administration of:

Vifor Fresenius Medical Care Renal Pharma Ltd., Switzerland (Vice Chairman)

#### **Michael Brosnan**

Chief Financial Officer

#### Member of the Management Board of:

Fresenius Medical Care Holdings, Inc., U.S. (Member of the Board of Directors)

#### Member of the Board of Administration of:

Vifor Fresenius Medical Care Renal Pharma Ltd., Switzerland

#### Dr. Olaf Schermeier

Chief Executive Officer for Research and Development

#### Member of the Supervisory Board of:

Xenios AG (Vice Chairman)
Medos Medizintechnik AG (Vice Chairman)

#### William Valle

(since February 17, 2017)
Chief Executive Officer for North America

#### Member of the Management Board of:

Fresenius Medical Care Holdings, Inc., U.S. (Member of the Board of Directors, since January 14, 2017)

#### **Kent Wanzek**

Chief Executive Officer for Global Manufacturing Operations

#### Member of the Management Board of:

Fresenius Medical Care Holdings, Inc., U.S. (Member of the Board of Directors)

#### Harry de Wit

Chief Executive Officer for Asia-Pacific

#### Member of the Board of Directors of:

New Asia Investments Pte Ltd., Singapore

#### **Ronald Kuerbitz**

(until February 17, 2017)
Former Chief Executive Officer for North America

#### Member of the Management Boards of:

Fresenius Medical Care Holdings, Inc., U.S. (Member of the Board of Directors, until January 13, 2017) Specialty Care Services Group, LLC, U.S. (Member of the Board of Directors, until January 13, 2017)

#### Member of the Board of Administration of:

Vifor Fresenius Medical Care Renal Pharma Ltd., Switzerland (until May 23, 2017)

#### **Dominik Wehner**

(until the end of December 31, 2017)
Former Chief Executive Officer for Europe, Middle East and Africa and Labor Relations Director for Germany

#### Member of the Supervisory Board of:

Xenios AG

(Chairman, until the end of December 31, 2017) Medos Medizintechnik AG (Chairman, until the end of December 31, 2017)

#### Member of the Board of Administration of:

Vifor Fresenius Medical Care Renal Pharma Ltd., Switzerland (until the end of December 31, 2017)

## REPRODUCTION OF THE INDEPENDENT AUDITOR'S REPORT

Based on the results of our audit, we have issued the following unqualified audit opinion:

### INDEPENDENT AUDITOR'S REPORT

To Fresenius Medical Care AG & Co. KGaA, Hof an der Saale

## REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS AND OF THE GROUP MANAGEMENT REPORT

#### **OPINIONS**

We have audited the consolidated financial statements of Fresenius Medical Care AG&Co. KGaA and its subsidiaries (the Group), which comprise the consolidated statement of financial position as of December 31, 2017, and the consolidated statement of income, the consolidated statements of operations and comprehensive income or loss, consolidated statement of changes in equity and consolidated statement of cash flows for the financial year from January 1 to December 31, 2017, and notes to the consolidated financial statements, including a summary of significant accounting policies. In addition, we have audited the Group Management Report of Fresenius Medical Care AG&Co. KGaA for the financial year from January 1 to December 31, 2017.

In our opinion, on the basis of the knowledge obtained in the audit,

- the accompanying consolidated financial statements comply, in all material respects, with the IFRSS as adopted by the EU, and the additional requirements of German commercial law pursuant to Section 315e (1) HGB [Handelsgesetzbuch: German Commercial Code] and, in compliance with these requirements, give a true and fair view of the assets, liabilities, and financial position of the Group as of December 31, 2017, and of its financial performance for the financial year from January 1 to December 31, 2017, and
- the accompanying Group Management Report as a whole provides an appropriate view of the Group's position. In all material respects, this Group Management Report is consistent with the consolidated

financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development.

Pursuant to Section 322 (3) sentence 1 HGB, we declare that our audit has not led to any reservations relating to the legal compliance of the consolidated financial statements and of the Group Management Report.

#### **BASIS FOR THE OPINIONS**

We conducted our audit of the consolidated financial statements and of the Group Management Report in accordance with Section 317 HGB and EU Audit Regulation No. 537/2014 (referred to subsequently as "EU Audit Regulation") and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer [Institute of Public Auditors in Germany] (IDW). Our responsibilities under those requirements and principles are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements and of the Group Management Report" section of our auditor's report. We are independent of the group entities in accordance with the requirements of European law and German commercial and professional law, and we have fulfilled our other German professional responsibilities in accordance with these requirements. In addition, in accordance with Article 10 (2) point (f) of the EU Audit Regulation, we declare that we have not provided non-audit services prohibited under Article 5 (1) of the EU Audit Regulation. We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinions on the consolidated financial statements and on the Group Management Report.

# KEY AUDIT MATTERS IN THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements for the financial year from January 1 to December 31, 2017. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### Impairment of goodwill

Please refer to **note 1f** to the consolidated financial statements for information on the accounting policies applied. Details on the assumptions used can be found under **note 2a** to the consolidated financial statements. Please see **note 11** to the consolidated financial statements for information on the amount of goodwill.

#### The financial statement risk

Goodwill recognized in the consolidated financial statements of Fresenius Medical Care AG & Co. KGaA as of December 31, 2017, amounts EUR 12.1 billion, representing approx. 50% of total assets and thus having a material effect on the Group's financial position.

Impairment testing of goodwill is complex and greatly dependent on Fresenius Medical Care's assessment of future business performance. Impairment testing is subject to a multitude of assumptions. These assumptions particularly incorporate future reimbursement rates and sales prices, the number of treatments, sales volumes and costs, as well as future growth rates of the respective cash-generating units. Furthermore, an interest rate must be determined to discount future cash flows. These assumptions are subject to uncertainty by their very nature.

Based on the impairment tests conducted, the Company did not identify any need to recognize impairment losses.

There is the risk for the consolidated financial statements that the need to recognize impairment losses is not realized. There is also the risk that the disclosures in the notes on impairment testing are not appropriate or are incomplete.

#### Our audit approach

To test impairment of goodwill, we verified the appropriateness of the key value-determining assumptions and parameters used for the budget. We assessed the controls established by the Company to ensure that the underlying assumptions and parameters (including the budget and projections) are up to date based on developments of the respective relevant markets and to ensure that the budget is approved by the supervisory board for their appropriateness and effectiveness. We reconciled the budgets used for discounted cash flow calculations to the budget approved by the supervisory board for 2018-2020 and to the medium-term planning for the subsequent years.

We also confirmed the accuracy of the Company's previous forecasts by comparing the budgets of previous financial years with actual earnings and by analyzing deviations.

We referred to market data and market analyses conducted by Fresenius Medical Care AG & Co. KGaA to assess the key value-determining assumptions and parameters used for determining the discount rate (WACC) and growth rates. To ensure the computational accuracy of impairment testing including the valuation model used, we verified the Company's calculations on the basis of selected risk-based elements. To this end, we also assessed whether the valuation methods are consistent with the applicable accounting policies. Particularly for CGUs where the recoverable amount only marginally exceeds the carrying amount, we conducted our own sensitivity analyses to simulate the effects of changes to individual assumptions and parameters.

Finally, we assessed whether the disclosures in the notes on impairment of goodwill are appropriate and complete.

#### **Our observations**

The valuation methods are consistent with the applicable accounting policies. The assumptions and parameters used for valuation are appropriate overall.

The required disclosures in the notes on impairment testing of goodwill are appropriate and complete.

## Complete recognition and measurement of provisions for self-insurance programs

Please refer to **note 2d** to the consolidated financial statements for information on the accounting policies applied. Please see **note 12** to the consolidated financial statements for information on movements in provisions.

#### The financial statement risk

The Company has an insurance program through its largest subsidiary (based in North America) comprising professional, product and general liability, as well as for damage to cars, employee compensation claims and compensation claims for medical malpractice, and thereby bears risks itself to a certain extent. The provisions for self-insurance programs recognized in the consolidated financial statements of Fresenius Medical Care AG&Co. KGaA as of December 31, 2017, amount to EUR 223.5 million and cover the estimated future payments for reported claims and for incurred but not reported claims.

Recognition and measurement of provisions for self-insurance programs is complex and subject to judgment, as Fresenius Medical Care must refer to historical values (historical experience) to make estimates, particularly with respect to claims incidence (number) and claims severity (cost). These assumptions are subject to uncertainty by their very nature. To confirm the values that the Group determines itself, Fresenius Medical Care engages external actuaries for selected self-insurance programs. There is the risk for the consolidated financial statements that the provisions for self-insurance programs are not fully recognized or measured inappropriately.

#### Our audit approach

We assessed the controls established by the Group to ensure that the underlying items are recognized in full and that the underlying assumptions and parameters are appropriate and suitable, for their appropriateness and effectiveness.

To evaluate the assumptions as well as recognition and valuation methods applied, we involved our own actuaries in the audit team. With their help, we analyzed and evaluated the assumptions and parameters used by the Company (such as factors determining claims), also taking into account the values determined by the external actuaries engaged by Fresenius Medical Care. We evaluated the competence, professional skills and impartiality of the external actuaries. Furthermore, we determined a range based on our own expected value and assessed whether the provision amount determined by Fresenius Medical Care was within this range.

#### **Our observations**

The methods used for recognition and measurement are consistent with the applicable accounting policies. The underlying assumptions and parameters are appropriate.

# Recognition and measurement of the provision relating to u.s. Foreign Corrupt Practices Act investigations

Please refer to note 1r to the consolidated financial statements for information on the accounting policies applied. Please refer to note 12 for the provision recognized. Explanatory notes on the processes and current investigations can be found in note 22 to the consolidated financial statements and in the Group Management Report in the section "Risks and opportunities – risk management".

#### The financial statement risk

Some aspects of the Company's business involve competing for contracts with customers that are directly or indirectly related to government. This type of business and the tender processes that typically accompany it entail risks of non-compliance with legal requirements. The Company also operates in a number of countries where it is normal business practice to deploy external sales representatives.

In 2012, the Company was made aware of practices in countries outside the USA that could constitute a violation of the U.S. Foreign Corrupt Practices Act (FCPA) or other anti-corruption legislation. Following this, the company's supervisory board conducted its own investigations through its Audit & Corporate Governance Committee, which also involved consulting external lawyers. The findings of the investigations were presented to the competent U.S. government authorities (Securities and Exchange Commission and the Department of Justice) on several occasions.

A violation of legal provisions in this context can lead to fines, penalty payments, prosecution, claims for damages and restrictions placed on future business operations, which could have a material effect on the Company's financial performance. To avoid court proceedings, the Company is currently in discussions with the u.s. government authorities in respect of a potential settlement. These discussions are still ongoing; a legal dispute with one or both authorities is therefore possible in the event of failure of the negotiations.

On the basis of the ongoing settlement negotiations, the Company has formed a provision of €200.0 M, which is assessed to be an estimate of the settlement amount. The provision takes account of claims by government authorities for the seizure of profits as well as provisions for fines and penalties, certain legal fees and other associated costs or impairment losses. Both recognition and measurement of this provision are based on estimates of Fresenius Medical Care AG & Co. KGaA that require judgment.

There is the risk for the consolidated financial statements that the provision recognized for this purpose is insufficient or excessive.

There is also the risk that the required disclosures in the notes are incomplete or not appropriate.

#### Our audit approach

We received regular updates on the findings of the internal investigations and on how the meetings with the u.s. government agencies were proceeding. For this purpose, we mainly consulted the client representatives of the Corporate Legal and Corporate Compliance departments and obtained information from the lawyers who had carried out the investigation for the Company. Moreover, the Company provided us with written confirmation of the current state of affairs.

We also held discussions with the Chairman of the Supervisory Board, the Chairman of the Audit & Corporate Governance Committee, members of the Management Board and contact persons from Corporate Accounting, Corporate Compliance and Corporate Legal. We assessed written correspondence with relevant authorities with the assistance of our internal lawyers and evaluated underlying documents and minutes.

On the basis of this information, we assessed the assumptions made by Fresenius Medical Care AG & Co. KGaA overall to determine the provision and reviewed the calculation of the provision for computational accuracy.

We also assessed the completeness and accuracy of the disclosures in the notes relating to the matter.

#### **Our observations**

Recognition of the provision for potential violations of the FCPA is appropriate. The provision amount has been accurately calculated and the assumptions of Fresenius Medical Care AG & Co. KGaA underlying this calculation are appropriate.

The notes include all required information relating to this matter.

#### OTHER INFORMATION

The parent company's management is responsible for the other information. The other information comprises the annual report, with the exception of the audited consolidated financial statements and Group Management Report and our auditor's report.

Our opinions on the consolidated financial statements and on the Group Management Report do not cover the other information, and consequently we do not express an opinion or any other form of assurance conclusion thereon.

In connection with our audit, our responsibility is to read the other information and, in doing so, consider whether the other information

- is materially inconsistent with the consolidated financial statements, with the Group Management Report or our knowledge obtained in the audit, or
- otherwise appears to be materially misstated.

In accordance with our engagement letter, we conducted a separate assurance engagement of the non-financial statement. Please refer to our assurance report dated February 26, 2018 for information on the nature, scope and findings of this assurance engagement.

#### RESPONSIBILITIES OF MANAGEMENT AND THE SUPERVISORY BOARD FOR THE CONSOLIDATED FINANCIAL STATEMENTS AND THE GROUP MANAGEMENT REPORT

Management is responsible for the preparation of the consolidated financial statements that comply, in all material respects, with IFRSS as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315e (1) HGB and that the consolidated financial statements, in compliance with these requirements, give a true and fair view of the assets, liabilities, financial position, and financial performance of the Group. In addition, management is responsible for such internal control as they have determined necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern. They also have the responsibility for disclosing, as applicable, matters related to going concern. In addition, they are responsible for financial reporting based on the going concern basis of accounting unless there is an intention to liquidate the Group or to cease operations, or there is no realistic alternative but to do so.

Furthermore, management is responsible for the preparation of the Group Management Report that, as a whole, provides an appropriate view of the Group's position and is, in all material respects, consistent with the consolidated financial statements, complies with German legal requirements, and appropriately presents the opportunities and risks of future development. In addition, management is responsible for such arrangements and measures (systems) as they have considered necessary to enable the preparation of a Group Management Report that is in accordance with the applicable German legal requirements, and to be able to provide sufficient appropriate evidence for the assertions in the Group Management Report.

The supervisory board is responsible for overseeing the Group's financial reporting process for the preparation of the consolidated financial statements and of the Group Management Report.

#### AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS AND OF THE GROUP MANAGEMENT REPORT

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and whether the Group Management Report as a whole provides an appropriate view of the Group's position and, in all material respects, is consistent with the consolidated financial statements and the knowledge obtained in the audit, complies with the German legal requirements and appropriately presents the opportunities and risks of future development, as well as to issue an auditor's report that includes our opinions on the consolidated financial statements and on the Group Management Report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Section 317 HGB and the EU Audit Regulation and in compliance with German Generally Accepted Standards for Financial Statement Audits promulgated by the Institut der Wirtschaftsprüfer (IDW) will always detect a material misstatement. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements and this Group Management Report.

- ldentify and assess the risks of material misstatement of the consolidated financial statements and of the Group Management Report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Dobtain an understanding of internal control relevant to the audit of the consolidated financial statements and of arrangements and measures (systems) relevant to the audit of the Group Management Report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of these systems.
- Evaluate the appropriateness of accounting policies used by management and the reasonableness of estimates made by management and related disclosures.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in the auditor's report to the related disclosures in the consolidated financial statements and in the Group Management Report or, if such disclosures are inadequate, to modify our respective opinions. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to be able to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements present the underlying transactions and events in a manner that the consolidated financial statements give a true and fair view of the assets, liabilities, financial position and financial performance of the Group in compliance with IFRSS as adopted by the EU and the additional requirements of German commercial law pursuant to Section 315 e (1) HGB.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express opinions on the consolidated financial statements and on the Group Management Report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our opinions.
- Evaluate the consistency of the Group Management Report with the consolidated financial statements, its conformity with [German] law, and the view of the Group's position it provides.
- Perform audit procedures on the prospective information presented by management in the Group Management Report. On the basis of sufficient appropriate audit evidence we evaluate, in particular, the significant assumptions used by management as a basis for the prospective information, and evaluate the proper derivation of the prospective information from these assumptions. We do not express a separate opinion on the prospective information and on the assumptions used as a basis. There is a substantial unavoidable risk that future events will differ materially from the prospective information.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with the relevant independence requirements, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, the related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

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## OTHER LEGAL AND REGULATORY REQUIREMENTS

# FURTHER INFORMATION PURSUANT TO ARTICLE 10 OF THE EU AUDIT REGULATION

We were elected as group auditor by the annual general meeting on May 11, 2017. We were engaged by the supervisory board on December 8, 2017. We have been the group auditor of Fresenius Medical Care AG & Co. KGaA without interruption since the initial public offering in 1996 of Fresenius Medical Care AG, which was the legal predecessor of Fresenius Medical Care AG & Co. KGaA.

We declare that the opinions expressed in this auditor's report are consistent with the additional report to the audit committee pursuant to Article 11 of the EU Audit Regulation (long-form audit report).

### GERMAN PUBLIC AUDITOR RESPONSIBLE FOR THE ENGAGEMENT

The German Public Auditor responsible for the engagement is Alexander Bock.

Frankfurt am Main, February 26, 2018

#### **KPMG AG**

Wirtschaftsprüfungsgesellschaft (Original German version signed by:)

#### BOCK

Wirtschaftsprüfer (German Public Auditor)

#### **KAST**

Wirtschaftsprüfer (German Public Auditor)

# Exhibit 13. Transfer Policy

# PATIENT TRANSFER AGREEMENT (Providence Transferee)

This Patient Transfer Agreement ("Agreement") is entered into this 10<sup>th</sup> day of April, 2014 (the "Effective Date"), between Providence Health & Services – Washington, d/b/a **Providence Holy Family Hospital** ("Hospital"), and Inland Northwest Renal Care Group, LLC, d/b/a **Leah Layne Dialysis** ("Transferring Facility").

To facilitate continuity of patient care and the timely transfer of patients and records from Transferring Facility to Hospital, the parties agree as follows:

- 1. If a determination is made by the attending physician that a patient requires transfer from the Transferring Facility to the Hospital, Hospital agrees to admit the patient as promptly as possible, as long as it has the available space, qualified personnel and appropriate services for the treatment of the patient, and the requirements of (i) Hospital's applicable polices/protocols, and (ii) applicable federal and state laws and regulation are met.
- 2. Transferring Facility has the responsibility for transferring the patient to the Hospital and agrees to use qualified personnel and necessary equipment, including medically appropriate life support measures, during the transfer.
- 3. Transferring Facility agrees to provide the Hospital with appropriate documentation as necessary to ensure continuity of patient care. This information should include, as a minimum, the patient's medical record (i.e., summary of physician findings, nursing notes, flow sheets, lab and radiological findings, including films or underlying studies, copy of EKG, relevant transfer forms, signed consent for transfer, etc.). This documentation will be sent to the Hospital at the time of transfer unless doing so would jeopardize the patient; in which case, the documentation will be sent as promptly as possible after the transfer.
- 4. To the extent possible, patients will be stabilized prior to transfer to ensure the transfer will not, within reasonable medical probability, result in harm to the patient or jeopardize their survival.
- 5. All transfers will be done in accordance with (i) Hospital's applicable polices/protocols, (ii) applicable federal and state laws and regulations and (iii) in accordance with the standards of The Joint Commission.
- 6. Transferring Facility will be responsible for the transfer or other appropriate disposition of the patient's personal effects, particularly money and valuables.

- 7. Charges for services performed by either party shall be collected by the party rendering the service from the patient, third party payor, or other sources normally billed by the party. Neither party shall have any liability to the other for such charges, except to the extent such liability would exist separate from this Agreement. The parties shall cooperate with each other in exchanging information about financial responsibility for services rendered by them to patients transferred to the Hospital.
- 8. Transferring Facility shall indemnify, hold harmless and defend the Hospital, its agents and employees from and against any claim, loss damage, cost, expense or liability, including reasonable attorney's fees, arising out of or related to the performance or nonperformance by the Transferring Facility, its agents and employees of any duty or obligation of the Transferring Facility under this Agreement.
- 9. Hospital shall indemnify, hold harmless and defend the Transferring Facility, its agents and employees from and against any claim, loss damage, cost, expense or liability, including reasonable attorney's fees, arising out of or related to the performance or nonperformance by the Hospital, its agents and employees of any duty or obligation of the Hospital under this Agreement.
- 10. The parties shall maintain at their own expense comprehensive general and professional liability insurance and property damage insurance adequate to insure them against risks arising out of this Agreement, with limits no less than those customarily carried by similar facilities. Upon request, each party shall furnish the other party with evidence of such insurance. During the term of this Agreement, each party shall immediately notify the other of any material change in such insurance.
- 11. Nothing in this Agreement shall be construed as limiting the rights of either party to contract with any other facility or entity on a limited or general basis.
- 12. Transferring Facility represents and warrants that neither Transferring Facility nor Transferring Facility's shareholders, owners, principals, partners or members (if applicable) are presently debarred, suspended, proposed for debarment, declared ineligible, or excluded from participation in any federally funded health care program, including Medicare and Medicaid. Transferring Facility agrees to immediately notify Hospital of any threatened, proposed, or actual debarment, suspension, or exclusion from any federally funded health care program, including Medicare and Medicaid.
- 13. This Agreement shall be in effect on the date it is signed by both parties and shall continue until terminated as follows: (i) either party may terminate this Agreement immediately upon a breach of its terms by the other party, or (ii) either party may terminate this Agreement without cause by giving the other party not less than ninety (90) days written notice.

- 14. This Agreement may be signed in counterparts each of which will be considered an original.
- 15. This Agreement shall be interpreted and construed in accordance with laws of the state in which Hospital is located. Venue for any action to enforce its terms shall be in the county in which Hospital is located. This Agreement embodies the entire agreement of the parties relating to transfer of patients from Transferring Facility to Hospital, and supercedes all prior agreements, representations and understandings of the parties. This Agreement may only be modified or amended in writing. Amendments and modifications must be signed by both parties to be effective.

HOSPITAL:

PROVIDENCE HEALTH & SERVICES – WASHINGTON D/B/A PROVIDENCE HOLY FAMILY HOSPITAL

Name: Alexander M. Jackson

Title: Chief Executive

TRANSFERRING FACILITY:

INLAND NORTHWEST RENAL CARE GROUP, LLC D/B/A LEAH LAYNE DIALYSIS

Name: Mitch Long

Title: Director of Operations

Address: Leah Layne Dialysis 530 S. 1<sup>51</sup> Avenue Othello, WA 99334

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#### AFFILIATION AGREEMENT

This AGREEMENT made as of this 3 day of Jaly, 200 ("Effective Date"), between Othello Community Hospital (hereinafter referred to as "Hospital") and Inland Northwest Renal Care Group LLC d/b/a Leah Layne Dialysis Unit(hereinafter referred to as "Company").

WHEREAS, Company desires to assure the availability of the Hospital's facilities for its patients who are in need of inpatient treatment at a hospital, in compliance with 42 C.F.R. 405.2160, and the Hospital is equipped and qualified to provide hospital care on an inpatient basis for such patients; and

WHEREAS, the Hospital desires to assure the availability of hemodialysis treatment for its patients who are in need of outpatient treatment, and Company is experienced and qualified to administer dialysis treatments and clinically manage patients with chronic renal failure on an outpatient basis;

- 1. The hospital agrees to make the facilities and personnel of its routine emergency service available for the treatment of acute life-threatening emergencies, which may occur to any of Company's patients. If, in the opinion of a member of Company's medical staff, any patient requires emergency hospitalization, the hospital agrees that it will provide a bed for such a patient (or in the event a bed is not available at the Hospital, to arrange for the transfer of the patient to an affiliated hospital) and furnish all necessary medical services at its facility for such patient at the patient's expense. In the event of an emergency at Company, the responsible physician shall notify the patient's physician of record, as indicated in Company's files, and shall promptly notify the Emergency Room physician of the particular emergency. Company shall be responsible for arranging to have the patient transported to the Hospital and shall send appropriate interim medical records. There will be an interchange, within one working day, of the patient LongTerm Program and Patient Care Plan, and of medical and other information necessary or useful in the care and treatment of patients referred to the Hospital from Company, or in determining whether such patients can be adequately cared for otherwise than in either of the facilities. Admission to Hospital, and the continued treatment by Hospital, shall be provided regardless of the patient's race, color, creed, sex, age, disability, or national origin.
- In the event the patient must be transferred directly from Company to the Hospital, Company shall provide for the security of, and be accountable for, the patient's personal effects during the transfer.
- Company shall keep medical records of all treatments rendered to patients by Company.
   These medical records shall conform to applicable standards of professional practice. If requested by the Hospital, Company shall provide complete copies of all medical records

- of a patient treated by Company who is, at the time of the request, an inpatient at the Hospital.
- 4. The Hospital shall accept any patient of Company referred to the Hospital for elective reasons, subject to the availability of appropriate facilities, after the Company attending physician has arranged for inpatient hospital physician coverage,
- 5. In addition to the services described above, the Hospital shall make the following services available to patients referred by Company either at the Hospital or at an affiliated hospital:
  - a. Availability of a surgeon capable of vascular access insertion and long-term maintenance;
  - Inpatient care for any patient who develops complications or renal disease-related conditions that require hospital admission;
  - Kidney transplantation services, where appropriate, including tissue typing and cross-matching, surgical transplant capability, availability of surgeons qualified in the management of pre- and post-transplant patients; and
  - d. Blood Bank services to be performed by the Hospital.
- 6. Company shall have no responsibility for any inpatient care rendered by the hospital. Once a patient has been referred by Company to the Hospital, Hospital agrees to indemnify Company against, and hold it harmless from any claims, expenses, or liability based upon or arising from anything done or omitted, or allegedly done or omitted, by the Hospital, its agents, or employees, in relation to the treatment or medical care rendered at the Hospital.
- 7. Company agrees to develop, maintain and operate, in all aspects, an outpatient hemodialysis facility, providing all physical facilities, equipment and personnel necessary to treat patients suffering from chronic renal diseases. Company shall conform to standards not less than those required by the applicable laws and regulations of any local, state or federal regulatory body, as the same may be amended from time to time. In the absence of applicable laws and regulations, Company shall conform to applicable standards of professional practice. Company shall treat such commitment as its primary responsibility and shall devote such time and effort as may be necessary to attain these objectives. Admission to Company, and the continued treatment by Company, shall be provided regardless of the patient's race, color, creed, sex, age, disability, or national origin. The cost of such facilities, equipment and personnel shall be borne by Company.
- 8. The cost of such facilities, equipment and personnel shall be borne by Company. The location of such facilities shall be selected by Company, but shall be sufficiently close to

the proximity to the Hospital to facilitate the transfer of patients, and communication between the faculties.

- Company shall engage a medical director of Company's outpatient hemodialysis facility
  who shall have the qualifications specified in 42 C.F.R. 405.2102. This individual must
  be a physician properly licensed in the profession by the state in which such facility is
  located.
  - In accordance with 42 C.F. R. 405.2162, Company shall employ such duly qualified and licensed nurses, technicians, and other personnel as shall be necessary to administer treatment at its facility, in accordance with applicable local, state, and federal laws and regulations.
- 10. The Hospital, acting through its appropriate medical staff members, shall, from time to time, evaluate its patients with chronic renal failure in accordance with its standard operating procedures. With the approval of the patient, the patient's physician shall consult with the Company Medical Director. If outpatient treatment is considered appropriate by the patient's physician and the Company Medical Director, said patient may be referred to Company for outpatient treatment at a facility operated by Company which is most convenient for the patient (or, in the event space is not available, to an affiliated unit). There will be an interchange, within one working day, of the Patient Long-Term Program and Patient Care Plan, and of medical and other information necessary or useful in the care and treatment of patients referred to Company from the Hospital, or in determining whether such patients can be adequately cared for otherwise than in either of the facilities.
- 11. With respect to all work, duties, and obligations hereunder, it is mutually understood and agreed that the parties shall own and operate their individual facilities wholly independent of each other. All patients treated at the facilities of Hospital or Company shall be patients of that facility. Each party shall have the sole responsibility for the treatment and medical care administered to patients in their respective facilities.
- 12. Company and Hospital shall each maintain in full force and effect throughout the term of this Agreement, at its own expense, a policy of comprehensive general liability insurance and professional liability insurance covering it and Company's Staff and Hospital staff and physicians, respectively, each having a combined single limit of not less than \$1,000,000 per occurrence, \$3,000,000 annual aggregate for bodily injury and property damage to insure against any loss, damage or claim arising out of the performance of each party's respective obligations under this Agreement. Each will provide the other with certificates evidencing said insurance, if and as requested. Company and Hospital further agree to maintain, for a period of not less than three (3) years following the termination of this Agreement, any insurance required hereunder if underwritten on a claims-made basis. Either party may provide for the insurance coverage set forth in this Section through self-insurance.

- 13. Each party agrees to indemnify and hold harmless the other, their officers, directors, shareholders, agents and employees against all liability, claims, damages, suits, demands, expenses and costs (including but not limited to, court costs and reasonable attorneys' fees) of every kind arising out of or in consequence of the party's breach of this Agreement, and of the negligent errors and omissions or willful misconduct of the indemnifying party, its agents, servants, employees and independent contractors (excluding the other party) in the performance of or conduct related to this Agreement.
- 14. The Parties expressly agree to comply with all applicable patient information privacy and security regulations set for in the Health Insurance Portability and Accountability Act ("HIPAA") final regulations for Privacy of Individually Identifiable Health Information by the federal due date for compliance, as amended from time to time.
- 15. Whenever under the terms of this Agreement, written notice is required or permitted to be given by one party to the other, such notice shall be deemed to have been sufficiently given if delivered in hand or by registered or certified mail, return receipt requested, postage prepaid, to such party at the following address:

To the Hospital:

To Company:

With a copy to:

920 Winter Street

FMC Inland Office 510 N Colorado, Suite C Kennewick, WA 99336 Attn: Area Manager

er Waltham, MA 02451-1457

Attn: Corporate Legal Department

c/o Fresenius Medical Care North America

16. If any provisions of this agreement shall, at any time, conflict with any applicable state or federal law, or shall conflict with any regulation or regulatory agency having jurisdiction with respect thereto, this Agreement shall be modified in writing by the parties hereto to conform to such regulation, law, guideline, or standard established by such regulatory agency.

17. This Agreement contains the entire understanding of the parties with respect to the subject matter hereof and supersedes all negotiations, prior discussions, agreements or understandings, whether written or oral, with respect to the subject matter hereof, as of the Effective Date. This Agreement shall bind and benefit the parties, their respective successors and assigns.

- 18. This Agreement shall be governed by and construed and enforced in accordance with the laws of the State where Company is located, without respect to its conflicts of law rules.
- 19. The term of this Agreement is for one (1) year, beginning on the Effective Date, and will automatically renew for successive one year periods unless either party gives the other notice prior to an expiration date. Either party may terminate this Agreement, at any time, with or without cause, upon thirty (30) days written notice to the non-terminating party.
- 20. The parties agree to cooperate with each other in the fulfillment of their respective obligations under the terms of this Agreement and to comply with the requirements of the law and with all applicable ordinances, statutes, regulations, directives, orders, or other lawful enactments or pronouncements of any federal, state, municipal, local or other lawful authority.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and delivered by their respective officers thereunto duly authorized as of the date above written.

#### AFFILIATION AGREEMENT

This AGREEMENT made as of this 2 day of Sept., 2009 ("Effective Date"), between Providence Sacred Heart Medical Center (hereinafter referred to as "Hospital") and Inland Northwest Renal Care Group LLC d/b/a Leah Layne Dialysis Unit(hereinafter referred to as "Company").

WHEREAS, Company desires to assure the availability of the Hospital's facilities for its patients who are in need of inpatient treatment at a hospital, in compliance with 42 C.F.R. 405.2160, and the Hospital is equipped and qualified to provide hospital care on an inpatient basis for such patients; and

WHEREAS, the Hospital desires to assure the availability of hemodialysis treatment for its patients who are in need of outpatient treatment, and Company is experienced and qualified to administer dialysis treatments and clinically manage patients with chronic renal failure on an outpatient basis;

- 1. The hospital agrees to make the facilities and personnel of its routine emergency service available for the treatment of acute life-threatening emergencies, which may occur to any of Company's patients. If, in the opinion of a member of Company's medical staff, any patient requires emergency hospitalization, the hospital agrees that it will provide a bed for such a patient (or in the event a bed is not available at the Hospital, to arrange for the transfer of the patient to an affiliated hospital) and furnish all necessary medical services at its facility for such patient at the patient's expense. In the event of an emergency at Company, the responsible physician shall notify the patient's physician of record, as indicated in Company's files, and shall promptly notify the Emergency Room physician of the particular emergency. Company shall be responsible for arranging to have the patient transported to the Hospital and shall send appropriate interim medical records. There will be an interchange, within one working day, of the patient LongTerm Program and Patient Care Plan, and of medical and other information necessary or useful in the care and treatment of patients referred to the Hospital from Company, or in determining whether such patients can be adequately cared for otherwise than in either of the facilities. Admission to Hospital, and the continued treatment by Hospital, shall be provided regardless of the patient's race, color, creed, sex, age, disability, or national origin.
- In the event the patient must be transferred directly from Company to the Hospital, Company shall provide for the security of, and be accountable for, the patient's personal effects during the transfer.
- Company shall keep medical records of all treatments rendered to patients by Company.
   These medical records shall conform to applicable standards of professional practice. If requested by the Hospital, Company shall provide complete copies of all medical records

- of a patient treated by Company who is, at the time of the request, an inpatient at the Hospital.
- 4. The Hospital shall accept any patient of Company referred to the Hospital for elective reasons, subject to the availability of appropriate facilities, after the Company attending physician has arranged for inpatient hospital physician coverage,
- 5. In addition to the services described above, the Hospital shall make the following services available to patients referred by Company either at the Hospital or at an affiliated hospital:
  - a. Availability of a surgeon capable of vascular access insertion and long-term maintenance;
  - Inpatient care for any patient who develops complications or renal disease-related conditions that require hospital admission;
  - c. Kidney transplantation services, where appropriate, including tissue typing and cross-matching, surgical transplant capability, availability of surgeons qualified in the management of pre- and post-transplant patients; and
  - d. Blood Bank services to be performed by the Hospital.
- 6. Company shall have no responsibility for any inpatient care rendered by the hospital. Once a patient has been referred by Company to the Hospital, Hospital agrees to indemnify Company against, and hold it harmless from any claims, expenses, or liability based upon or arising from anything done or omitted, or allegedly done or omitted, by the Hospital, its agents, or employees, in relation to the treatment or medical care rendered at the Hospital.
- 7. Company agrees to develop, maintain and operate, in all aspects, an outpatient hemodialysis facility, providing all physical facilities, equipment and personnel necessary to treat patients suffering from chronic renal diseases. Company shall conform to standards not less than those required by the applicable laws and regulations of any local, state or federal regulatory body, as the same may be amended from time to time. In the absence of applicable laws and regulations, Company shall conform to applicable standards of professional practice. Company shall treat such commitment as its primary responsibility and shall devote such time and effort as may be necessary to attain these objectives. Admission to Company, and the continued treatment by Company, shall be provided regardless of the patient's race, color, creed, sex, age, disability, or national origin. The cost of such facilities, equipment and personnel shall be borne by Company.
- The cost of such facilities, equipment and personnel shall be borne by Company. The location of such facilities shall be selected by Company, but shall be sufficiently close to

the proximity to the Hospital to facilitate the transfer of patients, and communication between the faculties.

- 9. Company shall engage a medical director of Company's outpatient hemodialysis facility who shall have the qualifications specified in 42 C.F.R. 405.2102. This individual must be a physician properly licensed in the profession by the state in which such facility is located.
  In accordance with 42 C.F. R. 405.2162, Company shall employ such duly qualified and licensed nurses, technicians, and other personnel as shall be necessary to administer treatment at its facility, in accordance with applicable local, state, and federal laws and regulations.
- 10. The Hospital, acting through its appropriate medical staff members, shall, from time to time, evaluate its patients with chronic renal failure in accordance with its standard operating procedures. With the approval of the patient, the patient's physician shall consult with the Company Medical Director. If outpatient treatment is considered appropriate by the patient's physician and the Company Medical Director, said patient may be referred to Company for outpatient treatment at a facility operated by Company which is most convenient for the patient (or, in the event space is not available, to an affiliated unit). There will be an interchange, within one working day, of the Patient Long-Term Program and Patient Care Plan, and of medical and other information necessary or useful in the care and treatment of patients referred to Company from the Hospital, or in determining whether such patients can be adequately cared for otherwise than in either of the facilities.
- 11. With respect to all work, duties, and obligations hereunder, it is mutually understood and agreed that the parties shall own and operate their individual facilities wholly independent of each other. All patients treated at the facilities of Hospital or Company shall be patients of that facility. Each party shall have the sole responsibility for the treatment and medical care administered to patients in their respective facilities.
- 12. Company and Hospital shall each maintain in full force and effect throughout the term of this Agreement, at its own expense, a policy of comprehensive general liability insurance and professional liability insurance covering it and Company's Staff and Hospital staff and physicians, respectively, each having a combined single limit of not less than \$1,000,000 per occurrence, \$3,000,000 annual aggregate for bodily injury and property damage to insure against any loss, damage or claim arising out of the performance of each party's respective obligations under this Agreement. Each will provide the other with certificates evidencing said insurance, if and as requested. Company and Hospital further agree to maintain, for a period of not less than three (3) years following the termination of this Agreement, any insurance required hereunder if underwritten on a claims-made basis. Either party may provide for the insurance coverage set forth in this Section through self-insurance.

- 13. Each party agrees to indemnify and hold harmless the other, their officers, directors, shareholders, agents and employees against all liability, claims, damages, suits, demands, expenses and costs (including but not limited to, court costs and reasonable attorneys' fees) of every kind arising out of or in consequence of the party's breach of this Agreement, and of the negligent errors and omissions or willful misconduct of the indemnifying party, its agents, servants, employees and independent contractors (excluding the other party) in the performance of or conduct related to this Agreement.
- 14. The Parties expressly agree to comply with all applicable patient information privacy and security regulations set for in the Health Insurance Portability and Accountability Act ("HIPAA") final regulations for Privacy of Individually Identifiable Health Information by the federal due date for compliance, as amended from time to time.
- 15. Whenever under the terms of this Agreement, written notice is required or permitted to be given by one party to the other, such notice shall be deemed to have been sufficiently given if delivered in hand or by registered or certified mail, return receipt requested, postage prepaid, to such party at the following address:

To the Hospital:

Prandence Saired Heart Medical Centre

Attn: Elaine Conture

To Company:

FMC Inland Office 510 N Colorado, Suite C Kennewick WA 99336 Attn: Area manager With a copy to:

c/o Fresenius Medical Care North America 920 Winter Street Waltham, MA 02451-1457 Attn: Corporate Legal Department

- 16. If any provisions of this agreement shall, at any time, conflict with any applicable state or federal law, or shall conflict with any regulation or regulatory agency having jurisdiction with respect thereto, this Agreement shall be modified in writing by the parties hereto to conform to such regulation, law, guideline, or standard established by such regulatory agency.
- 17. This Agreement contains the entire understanding of the parties with respect to the subject matter hereof and supersedes all negotiations, prior discussions, agreements or understandings, whether written or oral, with respect to the subject matter hereof, as of

the Effective Date. This Agreement shall bind and benefit the parties, their respective successors and assigns.

- 18. This Agreement shall be governed by and construed and enforced in accordance with the laws of the State where Company is located, without respect to its conflicts of law rules.
- 19. The term of this Agreement is for one (1) year, beginning on the Effective Date, and will automatically renew for successive one year periods unless either party gives the other notice prior to an expiration date. Either party may terminate this Agreement, at any time, with or without cause, upon thirty (30) days written notice to the non-terminating party.
- 20. The parties agree to cooperate with each other in the fulfillment of their respective obligations under the terms of this Agreement and to comply with the requirements of the law and with all applicable ordinances, statutes, regulations, directives, orders, or other lawful enactments or pronouncements of any federal, state, municipal, local or other lawful authority.

IN WITNESS WHEREOF, the parties have caused this Agreement to be executed and delivered by their respective officers thereunto duly authorized as of the date above written.

Hospital: Providence Sacred Heart Medical
Center

Company: Inland Northwest Renal Care
Group LLC

By: Claim Courum

Name: Elaine Conture

Title Christ Operating Officer

By: Jean Stevens

Name: Lean Ste vens

Title: Regional Vice Prendent



#### PATIENT TRANSFER AGREEMENT

This Patient Transfer Agreement ("Agreement") is entered into this 10th day of April,
2014(the "Effective Date"), between Spokane Valley - Washington Hospital Company, LLC d/b/a
Valley Hospital ("Hospital"), and Inland Northwest Renal Care Group, LLC, d/b/a Leah Layne
Dialysis ("Transferring Facility").

To facilitate continuity of patient care and the timely transfer of patients and records from Transferring Facility to Hospital, the parties agree as follows:

- If a determination is made by the attending physician that a patient requires transfer from the Transferring Facility to the Hospital, Hospital agrees to admit the patient as promptly as possible, as long as it has the available space, qualified personnel and appropriate services for the treatment of the patient, and the requirements of (i) Hospital's applicable polices/protocols, and (ii) applicable federal and state laws and regulation are met.
- Transferring Facility has the responsibility for transferring the patient to the Hospital and agrees to use qualified personnel and necessary equipment, including medically appropriate life support measures, during the transfer.
- 3. Transferring Facility agrees to provide the Hospital with appropriate documentation as necessary to ensure continuity of patient care. This information should include, as a minimum, the patient's medical record (i.e., summary of physician findings, nursing notes, flow sheets, lab and radiology reports, copy of EKG, relevant transfer forms, signed consent for transfer, etc.). This documentation will be sent to the Hospital at the time of transfer unless doing so would jeopardize the patient; in which case, the documentation will be sent as promptly as possible after the transfer.
- 4. To the extent possible, patients will be stabilized prior to transfer to ensure the transfer will not, within reasonable medical probability, result in harm to the patient or jeopardize their survival.
- 5. All transfers will be done in accordance with (i) Hospital's applicable polices/protocols, (ii) applicable federal and state laws and regulations and (iii) in accordance with the standards of The Joint Commission.
- Transferring Facility will be responsible for the transfer or other appropriate disposition of the patient's personal effects, particularly money and valuables.

- 7. Charges for services performed by either party shall be collected by the party rendering the service from the patient, third party payor, or other sources normally billed by the party. Neither party shall have any liability to the other for such charges, except to the extent such liability would exist separate from this Agreement. The parties shall cooperate with each other in exchanging information about financial responsibility for services rendered by them to patients transferred to the Hospital.
- 8. Transferring Facility shall indemnify, hold harmless and defend the Hospital, its agents and employees from and against any claim, loss damage, cost, expense or liability, including reasonable attorney's fees, arising out of or related to the performance or nonperformance by the Transferring Facility, its aguts and employees of any duty or obligation of the Transferring Facility under this Agreement.
- 9. Hospital shall indemnify, hold harmless and defend the Transferring Facility, its agents and employees from and against any claim, loss damage, cost, expense or liability, including reasonable attorney's fees, arising out of or related to the performance or nonperformance by the Hospital, its agents and employees of any duty or obligation of the Hospital under this Agreement.
- 10. The parties shall maintain at their own expense comprehensive general and professional liability insurance and property damage insurance adequate to insure them against risks arising out of this Agreement, with limits no less than those customarily carried by similar facilities. Upon request, each party shall furnish the other party with evidence of such insurance. During the term of this Agreement, each party shall immediately notify the other of any material change in such insurance.
- 11. Nothing in this Agreement shall be construed as limiting the rights of either party to contract with any other facility or entity on a limited or general basis.
- Transferring Facility represents and warrants that neither Transferring Facility nor Transferring Facility's shareholders, owners, principals, partners or members (if applicable) are presently debarred, suspended, proposed for debarment, declared ineligible, or excluded from participation in any federally funded health care program, including Medicare and Medicaid. Transferring Facility agrees to immediately notify Hospital of any threatened, proposed, or actual debarment, suspension, or exclusion from any federally funded health care program, including Medicare and Medicaid.
- 13. This Agreement shall be in effect on the date it is signed by both parties and shall continue until terminated as follows: (i) either party may terminate this Agreement immediately upon a breach of its terms by the other party, or (ii) either party may terminate this Agreement without cause by giving the other party not less than ninety (90) days written notice.

- 14. This Agreement may be signed in counterparts each of which will be considered an original.
- 15. This Agreement shall be interpreted and construed in accordance with laws of the state in which Hospital is located. Venue for any action to enforce its terms shall be in the county in which Hospital is located. This Agreement embodies the entire agreement of the parties relating to transfer of patients from Transferring Facility to Hospital, and supercedes all prior agreements, representations and understandings of the parties. This Agreement may only be modified or amended in writing. Amendments and modifications must be signed by both parties to be effective.

HOSPITAL:

SPOKANE VALLEY - WASHINGTON HOSPITAL COMPANY, LLC D/B/A VALLEY HOSPITAL TRANSFERRING FACILITY:

INLAND NORTHWEST RENAL CARE GROUP, LLC D/B/A LEAH LAYNE DIALYSIS

> Leah Layne Dialysis 530 S. 1st Ave. Othello, WA 99334

By:

Name: TO N

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Title:

By:

Mitch Long

Name: Mi

Title: Director of Operations