Pharmacy-based PrEP Program Series
Session #1
Friday, February 4, 2022
Logistics

- This webinar is being recorded.
- Participant microphones are muted.
- Type in questions or comments through the chat box or Q/A at anytime.
- After today’s session you will receive an email with a link to an evaluation for today’s session- we would appreciate you filling this out.
Objectives

• At the completion of this program, the participant will be able to:
  – For Pharmacists:
    • Define the goals and objectives of the Primary Integration into PrEP and ART Provision and Retention (PIPAR) project and the webinar series.
    • List PrEP related Ending the HIV Epidemic activities in King County.
    • Explain Washington’s PrEP Drug Assistance Program (PrEP DAP) and how pharmacies can be reimbursed for services in WA.
Agenda for Today

• Mountain West AIDS Education and Training Center
  - Who we are and what we do
  - Ending the HIV Epidemic (EHE) activities in King County

• Public Health Seattle King County EHE
  - Activities
  - How to get involved

• Public Health Seattle King County PIPAR

• WA PrEP DAP Program – Martha Grimm, WA DOH

• Q/A
Polling Question #1

• Have you ever heard of PrEP DAP?
  - Yes
  - No
PIPAR Pharmacy-based PrEP Program Series - Mountain West AIDS Education and Training Center

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Washington State Training Coordinator
University of Washington

Last Updated:
No conflicts of interest to disclose.

Victor Ramirez has the following financial relationships to disclose:

Grant/Research Support from: The MWAETC is supported by HRSA, of the US Department of Health and Human Services.

Employee of: The University of Washington
AIDS Education and Training Centers (AETC)

- Funded by HRSA
- Part of Ryan White HIV/AIDS Program: Part F
- 8 Regional Training Centers
- National Coordinating Resource Center (NCRC)
- Clinical Consultation Center (CCC)
**MISSION:** Deliver innovative education and training to improve access to care and quality of life for people who are living with or at risk for acquiring HIV.

- Offers HIV/co-morbidity related prevention and treatment education, clinical consultation, and capacity-building assistance.

- Physicians, physician assistants, nurse practitioners, pharmacists, nurses, dentists, and other health care team members.

- Allied health professionals (medical case managers, social workers, community health workers, mental health and substance use treatment professionals).

- Non-clinical staff (from clinic administrators to front desk staff).
MWAETC - Programs You Can Benefit From

**AIDS CLINICAL CONFERENCE** – Educating healthcare professionals on the latest HIV treatment and research through live and webcast lectures

**DENTAL PROGRAM** – Providing HIV oral health training and consultation to health care professionals

**HIV IN CORRECTIONS PROGRAM** – Training health care providers in correctional settings through preceptorships and an annual conference

**DETAILING PROGRAM** – One on one provider training focusing on HIV prevention (available in OR, UT and WA)

**MWAETC HIV ECHO** – Building capacity of rural health care providers through weekly telehealth sessions including case discussions with an expert panel ([www.hivecho.org](http://www.hivecho.org))

**NATIONAL HIV CURRICULUM** – Offering comprehensive online HIV care and treatment content with free CE ([www.hiv.uw.edu](http://www.hiv.uw.edu))

**NURSING CONFERENCE** – Training nursing professionals on HIV care and treatment through an annual conference

**PRACTICE TRANSFORMATION PROJECTS** – Working with selected clinics to improve patient outcomes along the HIV care continuum

**PRECEPTORSHIP PROGRAM** – Arranging opportunities to shadow expert HIV providers in clinic settings
Mountain West AETC Web Site (mwaetc.org)

- Trainings calendar
- Regional program information
- AIDS Clinical Conference presentations
- Resources

The Mountain West AIDS Education and Training Center (MWAETC)

In 2015, the Northwest AETC and some of the Mountain Plains AETC states merged to form the Mountain West AIDS Education and Training Center. Through state based and regional programs, the new region now serves ten states: Alaska, Colorado, Idaho, Montana, North Dakota, Oregon, South Dakota, Utah and Wyoming. Our name has changed but our mission is the same: increase health care providers' capacity to provide high quality HIV/AIDS care within the region's health care systems by providing HIV treatment education, clinical consultation, capacity building, and technical assistance. Please check out our calendar pages for upcoming events and our training and resources page for your clinical or continuing education needs or just email or call one of the offices.
Recertified for CE in fall 2020, six modules with 37 lessons and corresponding question bank topics address:

- Screening and Diagnosis
- Basic HIV Primary Care
- Antiretroviral Therapy
- Co-Occurring Conditions
- Prevention of HIV
- Key Populations

The National HIV Curriculum is an AIDS Education and Training Center (AETC) Program supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services as part of an award totaling $1,000,000 with 0% financed with non-governmental sources.
Online Curricula with Free CME/CNE

National STD Curriculum

www.std.uw.edu features self-study modules and Question Bank (board-review style) on a variety of STDs.

Hepatitis C Online

www.hepatitisc.uw.edu features self-study modules for diagnosis, monitoring, and management of HCV infection; tools and calculators; HCV medications; and a resource library.
MWAETC Approach to Increase Ending the HIV Epidemic Capacity in King County
EHE: Four Pillars

**GOAL:**

HHS will work with each community to establish local teams on the ground to tailor and implement strategies to:

- **Diagnose** all people with HIV as early as possible after infection.
- **Treat** the infection rapidly and effectively to achieve sustained viral suppression.
- **Prevent** new HIV transmissions by using proven interventions, including pre-exposure prophylaxis (PrEP) and syringe services programs (SSPs).
- **Respond** quickly to potential HIV outbreaks to get needed prevention and treatment services to people who need them.

**Reaching 75% reduction in new HIV infections by 2025 and at least 90% reduction by 2030.**
MWAETC EHE Goals

1. Increase workforce capacity in King County to effectively engage populations that are suffering the greatest disparities in accessing HIV preventive and diagnostic services and in achieving viral suppression.

2. Address the underlying social determinants of health, cultural factors, and comorbidities that contribute to the disparities.

3. Assure that HIV providers in the county have access to cutting edge information on evolving HIV treatment and prevention modalities (e.g. long acting ARVs, new medication classes, PrEP), up-to-date federal guidelines, and TA for implementing integrated models of care.
Pillars 1 and 3 – Diagnose and Prevent Increase Geographic Access to PrEP and Access to PrEP for Underserved Communities

WA State HIV Prevention Detailing Program
One-on-One Provider Education

- **Brief**
  (10-15 minutes)

- **Bite Size**
  Only one key message delivered per session

- **Tailored**
  Utilize active needs assessments to meet providers where they are

- **Reciprocal**
  Providers are challenged to try a small change before the next visit

**Brief**
- **Tailored**
  Utilize active needs assessments to meet providers where they are

**Bite Size**
- **Reciprocal**
  Providers are challenged to try a small change before the next visit
Key Themes

• Take a thorough sexual history to identify patients who might benefit from PrEP.

• Offer PrEP to patients at risk for HIV infection.

• In particular, offer PrEP to BIPOC patients, patients with a recent bacterial STI or methamphetamine use, and transgender patients.

• Prescribe PrEP for 90 days at a time and screen for HIV/STIs quarterly, including three-site STI screening as appropriate.

• Use neutral language that is person first, culturally appropriate, and non-stigmatizing.
How does it work?
HIV Prevention Detailing Program

Free | Virtual | Brief | Individualized Coaching

Focused education, coaching, and resources for health care providers to support efforts to prevent HIV infection and promote sexual health.

https://mwaetc.org/washington-state-hiv-prevention-detailing-program
WA State Program

https://mwaetc-hiv-prevention-detailing.appointlet.com/
## WA State and South King County

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<tr>
<th>WA State Contact</th>
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<tr>
<td>Victor Ramirez</td>
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<td>WA State Training Coordinator</td>
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Locations covered by the program:
State of Washington, excluding South King County

Locations covered by the program:
Auburn, Burien, Columbia City, Covington, Des Moines, Federal Way, Renton, SeaTac, Vashon Island
Other Types of TA

• Trainings to Individual Clinics and Health Systems
  – PrEP, STI, HIV testing
  – Full-day training

• Create, Pilot, Deliver, and Evaluate Social Determinants of Health (SDH) and Implicit Bias Training

• Improve Health Outcomes for PWH Transitioning Between King County Jail and the Community
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AETC AIDS Education & Training Center Program
Mountain West
This Mountain West AIDS Education and Training (MWAETC) program is supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services (HHS) as part of an award totaling $2,886,754 with 0% financed with non-governmental sources.

The content in this presentation are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by HRSA, HHS, or the U.S. Government.
Ending the HIV Epidemic in King County

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No conflicts of interest to disclose.

Jake Ketchum has the following financial relationships to disclose:

None.

Employee of: Public Health Seattle & King County
Pharmacy Integration into PrEP and ART Provision and Retention (PIPAR) Demonstration Project

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Project/Program Manager III, PIPAR Project
Public Health Seattle & King County

Last Updated: 1/28/2022
Disclosures

No conflicts of interest to disclose.

Teah Hoopes has the following financial relationships to disclose:

Grant/Research Support from:
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Employee of: Public Health Seattle and King County
PrEP Basics

• Pre-exposure Prophylaxis (or PrEP) is medicine for people who want protection from HIV from sex or injection drug use.


• Tenofovir alafenamide with emtricitabine (TAF/FTC) approved in October 2019 for cisgender men & transgender women (not cisgender women).

• Cabotegravir extended-release suspension, a long-acting integrase inhibitor, was approved in December 2021.
PrEP Uptake in Washington

- 2017 Statewide internet study of 1,080 MSM:
  - 79% had heard of PrEP.
  - 23% reported ever taking PrEP.
  - 19% reported currently taking PrEP.

- 2021 Gay Pride Survey:
  - King County (n=380):
    - 32% ever used PrEP and 20% were taking it.
  - Non-King County (n=163):
    - 16% ever used PrEP and 9% were taking it.

Rao D et al, STD 2019
PrEP in Washington: What’s Needed?

• Expand access/options:
  • More widespread; PrEP deserts.
  • Simpler to start and restart PrEP; more venues, better hours, walk-in options.
  • Decouple PrEP from other medical care: Not everyone wants comprehensive care.

• Improve retention related to access.

• Outreach:
  • Marketing
  • Direct: Community-based organizations.
Why Pharmacies?

- Knowledgeable providers.
- Geographically accessible.
- May be perceived as less stigmatizing than clinic.
- PrEP has not yet been fully integrated into pharmacy services nationwide.
- Policy, education, and infrastructure changes are needed.

Pharmacists in HIV Prevention: An Untapped Potential

Meyers J, et al. AJPH, 2021
PIPAR Project Overview

• 4-year CDC-funded demonstration project (2017-2021).

• Currently in one-year extension.

• Objective: Integrate pharmacies into public health efforts to expand PrEP and promote PrEP and HIV med. retention.

• Provides technical assistance and support to pharmacies in launching PrEP Programs (i.e., Collaborative Drug Therapy Agreement [CDTA] terms and conditions development, clinical training, coordination w/ community health partners, etc).
PIPAR PrEP Pharmacy Program Models

- Model includes rapid HIV test, labs, counseling, education, and same-day PrEP.
- 3-5 pharmacy partners to launch in 2022.
- Pharmacies in King, Pierce, and Spokane Counties.
- Retail, chain, and community pharmacies included.
Pharmacy Needs

• Work with PIPAR pharmacies identified thematic gaps in knowledge, challenges, and potential barriers to initiating this work:

  What is a CDTA; How do you initiate one?

  What are policies and processes for pharmacists to become credentialed to bill for services?

  What is PrEP Navigation; How can it help promote retention?

Who are my local community health partners? How can I work with them?

How do I reach Medicaid patients? How do I reach the uninsured?

How can I get reimbursed for this work?

What are other resources for payment and reimbursement?
Pharmacy-based PrEP Program Webinar Series

- This series represents a coordinated plan to provide technical assistance and resources to address structural and technical challenges identified as part of PIPAR project work with pharmacies.

- Subject matter experts have been invited to lead these webinars in order to provide information on policies, best practices, community impacts, and share experiences related to this work.

- Sessions include information on the **CDTA process**, **credentialing**, **PrEP Navigation**, **Medicaid**, and **PrEP DAP**.
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PrEP Drug Assistance Program (PrEP DAP)

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Disclosures

No conflicts of interest to disclose.

Carri Comer has the following financial relationships to disclose:

None.

Employee of: Washington Department of Health
Questions?
GOAL:

75% reduction in new HIV infections by 2025 and at least 90% reduction by 2030.

www.hiv.gov
• More than 50 percent of new HIV diagnoses in 2016 and 2017 occurred in only 48 counties; Washington, D.C.; and San Juan, Puerto Rico. In addition, seven states have a disproportionate occurrence of HIV in rural areas.

• To achieve these goals, Phase I of the initiative focuses on a rapid infusion of additional resources, expertise, and technology into the 57 geographic focus areas.
Diagnose all people with HIV as early as possible.

Treat people with HIV rapidly and effectively to reach sustained viral suppression.

Prevent new HIV transmissions by using proven interventions, including pre-exposure prophylaxis (PrEP) and syringe services programs (SSPs).

Respond quickly to potential HIV outbreaks to get needed prevention and treatment services to people who need them.
PrEP Activities

- Expanded PrEP eligibility/criteria
- Staff Support
- Expanded PrEP availability at PHSKC sites
Coming Soon:

- PrEP Promotion Campaign
- Funding Announcement
  - Community Driven Strategies
  - Prevention Focus
Jake Ketchum
EHE Program Manager

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HOW PHARMACIES CAN BENEFIT FROM PREP DAP IN WA

Office of Infectious Disease/Client Services
PrEP DAP
(Pre-Exposure Prophylaxis Drug Assistance Program)
Washington State Department of Health

TODAY’S PRESENTER:
OFFICE BUSINESS DEVELOPMENT COORDINATOR
CARRI COMER

EIP & PREP DAP ELIGIBILITY SUPERVISOR
MARTHA GRIMM
Disclosures

I have no conflicts of interest or relationships to disclose.
Session Objectives

By the end of today’s session, participants will be able to

• Understand the benefits of Washington’s PrEP DAP
• Identify steps for contracting with and getting paid by PrEP DAP
• Answer common questions about PrEP DAP coverage and billing
What is PrEP DAP?

PrEP DAP = Pre-Exposure Prophylaxis Drug Assistance Program

- PrEP DAP is a state-funded program that expands access to PrEP to people in Washington who are prescribed PrEP but cannot afford it.
- PrEP DAP
  - Assists with patient costs for:
    - Medical/Lab for PrEP related visits
    - Pharmacy related drugs for PrEP and other conditions
  - Contracts with and pays pharmacies, providers, and labs for approved patient out-of-pocket costs.
Seeking PrEP Prescribers!

PrEP DAP contracts with over 350 health care facilities to provide payment assistance for HIV care and prevention services.

Pharmacies can provide another option for accessing PrEP.

Why contract with PrEP DAP?

• Makes paying for PrEP easier for patients and providers.
• Recommended PrEP related services are covered.
• Easy and quick contract process.
• Bill PrEP DAP instead of patients.
How does PrEP DAP work?
For Providers

- PrEP DAP contracts with a statewide network of providers and pharmacies.
- PrEP DAP pays contracted providers for approved services provided to program enrollees.
- Contracted providers submit claims to PrEP DAP and are reimbursed for approved services.
- PrEP DAP sends remittance advice to the provider and payments are issued electronically.
- Ramsell Corp. manages PrEP DAP pharmacy for medications included on the PrEP DAP formulary.
- PrEP DAP/DOH share clinical and professional resources and information with contracted providers.
How does PrEP DAP work?

For Clients

People in WA who are prescribed PrEP and have out-of-pocket costs for PrEP services and drugs are eligible to apply.

Applications can be submitted via mail, electronically, or by a PrEP Navigator. Eligibility can be awarded within days.

Enrollees must receive care from a contracted provider (health care provider, laboratory, or pharmacy).

Enrollees are issued an eligibility confirmation letter, client ID, and prescription drug card.

Payments are issued to contracted providers and NEVER made directly to enrollees.
PrEP DAP Provider Contracts

THE BASICS
Contracting With PrEP DAP

Contract Packet is available online
- ADAP Only
- PrEP DAP Only
- Both
  - Pharmacies should select “medical provider” provider type

Submit to DOH
- Few Weeks to Execution

Finalized
- Receive Welcome Packet & Executed Contract
- Contract Start Date: 1st day of Month Contract Received
- Bill up to 365 day from DOS
Frequently Asked Questions

• Which PrEP medications are covered?
  • Generic Truvada® - available on all formularies
  • Brand Truvada® Descovy®, Apertude® - regimen justification must be approved by PrEP DAP.

• Where do I find the list of covered services and medications?
  • Covered services are reviewed and updated (annually?). [PrEP DAP List of Covered Services, DOH 150-100 (wa.gov)] And Rx list is updated (annually or as new drugs come out?) [WA EIP PrEP DAP Formulary Drug Class.pdf (ramsellcorp.com)]

• Do I need to submit a copy of the CDTA?
  • Yes. Additionally, all changes to the CDTA, staffing, physical or billing address, and organization contacts must be reported within 30 days.
Frequently Asked Questions

• Do I have to use a lab that is in the PrEP DAP network?
  • PrEP DAP will only pay in-network providers and labs. Contracted providers cannot bill patients for lab services that were processed and denied because they were provided by an out-of-network lab or provider.

• Can I bill PrEP DAP for patients that do not provide any proof of health coverage or insurance?
  • Yes. PrEP DAP will process claims for all eligible enrollees. If our records show another type of coverage is on file, we will let you know and ask you to bill. Uninsured patients may be eligible for Medicaid coverage. Applying for Medicaid is quick and eligibility decisions can often be returned during the appointment.
Frequently Asked Questions

• **The patient already paid for PrEP services. Can I bill PrEP DAP retroactively?**
  • Yes. as long as the services was within 365 days, patient was eligible on the date of service, and the pharmacy was contracted on the date of service.

• **Can patients send bills directly to PrEP DAP to get paid?**
  • PrEP DAP cannot send payments to enrollees. Patient bills do not have enough information, so in-network providers must bill PrEP DAP using a HIPAA compliant claim form. PrEP DAP pays in-network providers for pre-approved services provided to PrEP DAP enrollees.

• **Will PrEP DAP/DOH provide pharmacies free HIV testing kits?**
  • No. Pharmacies can contact local health departments to inquire about free or low-cost testing kit availability.
Resources and Links

- PrEP DAP Provider Resources
- Provider Billing and Resource Guide (PDF)
- Provider Portal Instructions (PDF)
- **Covered Services:** Medical Schedule of Coverage and Maximum Allowances (PDF)
- **PrEP DAP Provider Contract Information (Listed under EIP)**
  - EIP Provider Contract (PDF)
  - Provider Agreement Appendix A (Word)
  - Provider Agreement Appendix B (Word)
  - Statewide Payee Registration Form (PDF)
Contact Us!

PrEPDAP@doh.wa.gov

EIP Claims Payments

Or call 360-236-3412

@WADeptHealth
Thank You!