

# **BERG DATA**

DOH Listening Session Comments Home Health Certificate of Need





# Shortcomings of the Existing Model

- Need is based on visits but not patients served
- Visits are calculated using an algorithm with no known basis
- At 10,000 visits per agency, DOH sets a MAXIMUM size vs. a MINIMUM size for providers
- 10,000 visits annually is approximately 50 admissions per month
- There are only 7 HHAs in Washington that provide 10,000 or fewer visits annually



# **Proposed CON Need Calculation**





## **Key Considerations for DOH**

For a new model to be considered it must be:

- Simple to Administer
- Data is Publicly Available





### **Utilization Based Need Model**

Utilization = patients served per 1,000 population





## Advantages of a Utilization Based Model

- Data is available
- It is a simple calculation
- Focus on patients served
- Utilization is a composite measure that is affected by access, efficiency, quality, and patient satisfaction
- Ability to set a MINIMUM agency size





#### Other Recommendations

- The supply side of any calculation only includes Medicare certified agencies.
- The new model continues to use rolling review vs. concurrent review.





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