

### Total Patients Per Day

| 2017 | 2020 | 2022 |
|------|------|------|
| 422  | 328  | 361  |



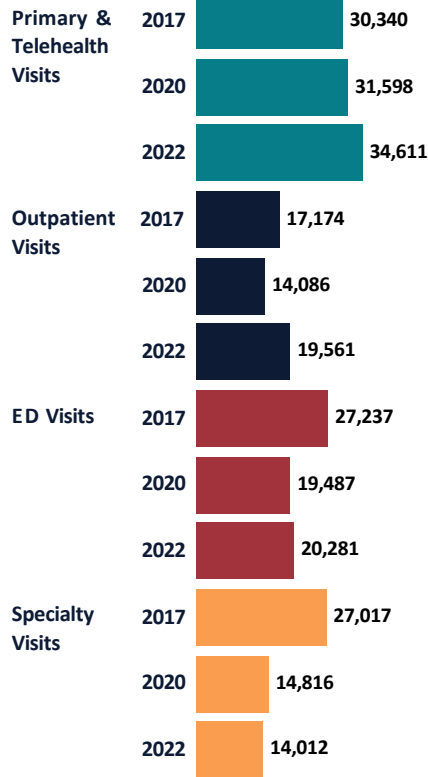
### Acute Inpatients Per Day

| 2017 | 2020 | 2022 |
|------|------|------|
| 50.0 | 33.3 | 34.2 |

### Services Offered

|                   |   |
|-------------------|---|
| Advanced Imaging  | ✓ |
| Behavioral Health | ✓ |
| Emergency         | ✓ |
| Imaging           | ✓ |
| Inpatient         | ✓ |
| Lab               | ✓ |
| Obstetrics        | ✓ |
| Primary Care      | ✓ |
| Rehabilitation    | ✓ |
| Specialty         | ✓ |
| Surgery           | ✓ |
| Urgent Care       | ✓ |
| Wound Care        | ✓ |

### Service Volume



### History

Originally known as Aberdeen General Hospital, Harbor Regional Health (Harbor), was established in 1897. Aberdeen General became Grays Harbor Community Hospital in 1945. A new facility funded by public donations and Hill-Burton funds opened in 1959. A new patient tower was added in 1987, and in 1988, the Hospital purchased St. Joseph's Hospital, also in Aberdeen, and began operating the two campuses under a single license. In response to community needs, Harbor expanded and/or renovated at least 8 times between 2006 and 2018.

Residents voted to create a Public Hospital District in 2015 and in 2021, the Harbor Regional Health brand name was announced. In late 2021, the St. Joseph's/East Campus was dedicated in honor of the Warren Family Trust. The hospital's mission is "to heal, comfort and serve our community with compassion".

### Today

Harbor is a Medicare designated Sole Community Hospital. In part due to the economy of its service area, the hospital district, whose population growth is relatively flat, experiences higher poverty and worse health status than many other regions of the State. Harbor also experiences high psychiatric volume in its ED. With limited psychiatric beds in the community, this negatively impacts both ED capacity and inpatient admits. Despite these difficulties, the District has continued to grow primary care and has begun integration of physical and behavioral health.

Today, more than 76% of all hospital volume is generated by patients that have Medicare and Medicaid. A long-term reimbursement solution is needed to ensure continued access for the vulnerable population of the Service Area.

### Workforce

12.2% of Total Budgeted FTEs are unfilled (63.6 FTE). The most pressing unfilled positions today are RNs and BSNs, with lab and imaging positions also facing significant needs.

Top issues in recruiting include a lack of qualified candidates, an inability to meet salary requirements, and a lack of professional and quality of life opportunities for spouses.

To support recruitment, Harbor offers an in-house training program for laboratory assistants and clinical rotations for nursing and medical students.



2.4K  
COVID-19  
Vaccines  
Administered  
Since 2020

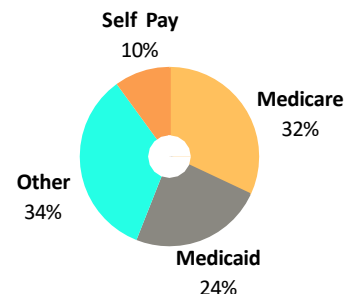
### Maternal Health

In 2022, 532 Harbor Service Area babies were born in a hospital. 260 of those babies (49%) were born at Harbor. Harbor, which provides OB services and pre/post-natal care, delivered a total of 296 babies in 2022 (36 from patients outside the service area).

### Financial Indicators & Market Share

|                                     | 2017        | 2020        | 2022        |
|-------------------------------------|-------------|-------------|-------------|
| Charity Care                        | 854,434     | 1,379,982   | 1,218,563   |
| Cost of Bad Debt                    | \$6,853,000 | \$9,116,757 | \$5,119,034 |
| Net Patient Revenue                 | 97,124,798  | 77,757,294  | 94,397,994  |
| Operating Margin                    | -11.8%      | -18.0%      | -6.9%       |
| Total Margin (Operations & Taxes)   | -6.5%       | 0.0%        | -8.0%       |
| Service Area Inpatient Market Share | 52.4%       | 44.0%       | 41.1%       |
| Inpt Mkt Share Medicare/caid        | 55.2%       | 45.9%       | 44.3%       |
| Inpt Mkt Share HMO/Commercial       | 45.4%       | 37.7%       | 24.8%       |

### 2022 Payer Mix



Unless indicated, all data is from CHARS or internal sources.

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## Our Community

The Harbor service area grew by 3.2% between 2010 and 2020, with a relatively flat 3.7% growth projected by 2029.

The 65+ population grew at a much faster rate, and in 2020 accounted for 24% of total population. 65+ residents are expected to be about 30% of the total population by 2029.

The under 65 population declined 5% between 2010 and 2020 and is expected to decline another half percent by 2029.

Hispanic residents represented about 11% of the total population in 2020 and is expected to grow by another 14% by 2029.

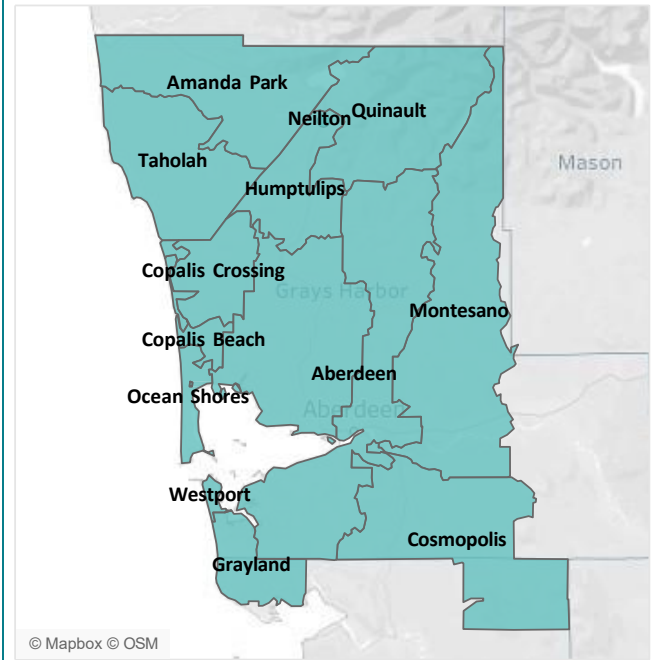
## Top Employers

Harbor Regional Health  
Stafford Creek Corrections Center  
Aberdeen School District  
Quinault Nation  
Quinault Beach Resort

## Community Benefit

- Care Coordination & Transitions
- Chronic Disease Management
- Community Health Worker/Outreach
- Health Benefits Enrollment
- Health Education & Screenings
- Immunizations
- Nutrition and Physical Activity
- Obesity Prevention
- Substance Abuse
- Support Groups

## Service Area



## Socioeconomic Characteristics



**91% of those age 25 and Older are High School Graduates**

2% Better than Washington



**41% of residents who rent spend more than 30% of income on rent**

13% Better than Washington

Source: American Community Survey



**36% of Households with Income Less than 200% of the FPL**

55% Worse than Washington



**7% are Uninsured**

13% Worse than Washington

## Health Factors

Adults Who Smoke

**19%**

76% Higher than Washington

Binge Drinking

**13%**

20% Lower than Washington

Rate of Obesity

**38%**

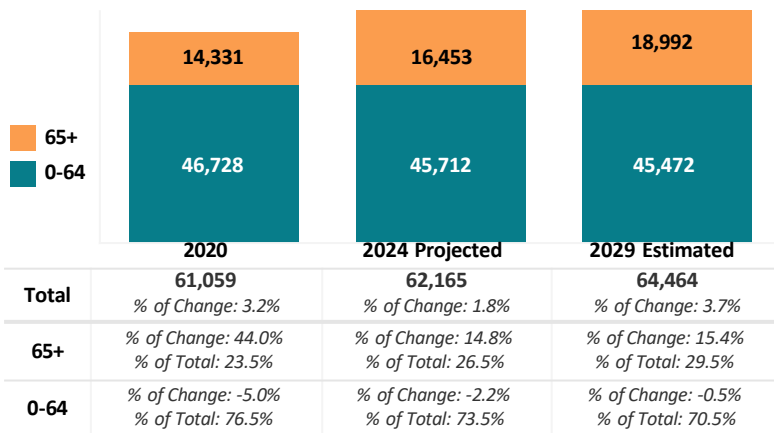
25% Higher than Washington

**Adults Who Smoke:** Adults who report having smoke 100 or more cigarettes in their lifetime and currently smoke every day or some days.  
**Binge Drinkers:** Males having 5+ drinks on one occasion; females having 4+ or more drinks on one occasion.

Source: BRFSS

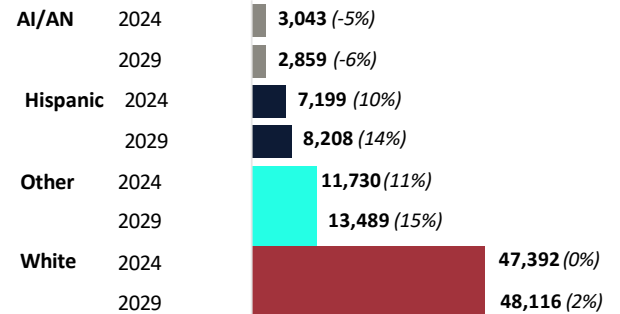
## Population

(% Change from Prior Datapoint, 2020 Compared to 2010)



## Race & Ethnicity

(% Change from Prior Datapoint, 2024 Compared to 2020)



Hispanic category includes entire Hispanic population regardless of race. Other includes Asian, Black, Native Hawaiian/Pacific Islander, 2+ Races, and Other.  
Source: Claritas