

### Total Patients Per Day

2017	2020	2022
237	316	355



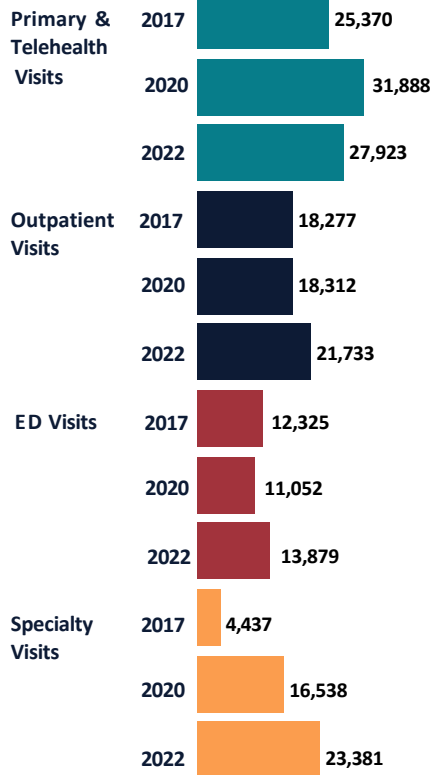
### Acute Inpatients Per Day

2017	2020	2022
8.3	4.6	5.8

### Services Offered

Emergency	✓
Inpatient	✓
Obstetrics	✓
Primary Care	✓
Rehabilitation	✓
Specialty	✓

### Service Volume



### History

PeaceHealth United General Hospital (United General) began in 1965 when Memorial Hospital in Sedro-Woolley and Matthews Hospital in Burlington merged. At that time, the Public Hospital Districts that served both communities became a single district, Skagit County Public Hospital District 304. Another merger, between United General and Mount Vernon's Skagit Valley Hospital took place in the early 1990s, creating Affiliated Health Services. This collaboration lasted until 2003, triggering a reset for the hospital and its services. After reducing its beds to 35 (25 acute and a 10 bed distinct part unit), United General became a Critical Assess Hospital in 2004, after meeting the federal and state designation requirements in the Washington State Rural Health Plan and the Medicare Conditions of Participation.

In 2014, the district determined the best path for the hospital's long-term sustainability was aligning with PeaceHealth. That year, the two entities came together under a management operation contract, officially making the hospital a PeaceHealth managed medical facility. Public Hospital District 304 continues to own the hospital's land and buildings.

### Today

United General and its clinics provide an array of preventative care, primary care, cancer care, emergency treatment, surgical procedures, and recovery services with compassion. To better serve its patients, United General has also expanded its swing bed program and moved the needle significantly related to behavioral health and physical health integration by co-locating primary care and behavioral health.

United General has received accreditation from the Commission on Accreditation of Rehabilitation Facilities for its Acute Rehabilitation Center and in Radiation Oncology by the American College of Radiology. Its cancer program has also been accredited by the American College of Surgeons since 1975.

### Workforce

3% of total budgeted FTEs are unfilled (8.1 FTEs).

The most pressing unfilled positions today are Registered Nurses, Certified Nursing Assistants, and Lab Techs.

Top issues in recruiting include a lack of qualified candidates and affordable/available housing.

To support recruitment, PHUGMC offers clinical rotations for nursing students.



**7.0K**  
**COVID-19**  
**Vaccines**  
**Administered**  
**Since 2020**

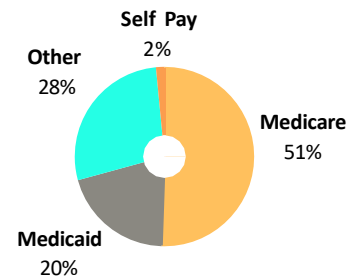
### Maternal Health

In 2022, 613 PeaceHealth United General Medical Center (United General) Service Area babies were born in a hospital. United General does not provide OB, and the next closest birthing hospital is located about 10 miles away. United General primary care providers provide pre/post natal care to Medicaid patients.

### Financial Indicators & Market Share

	2017	2020	2022
Charity Care	953,946	5,487,435	3,177,508
Cost of Bad Debt	\$2,255,410	\$2,090,439	\$1,778,408
Net Patient Revenue	48,899,885	60,844,297	78,937,470
Operating Margin	14.3%	6.2%	11.2%
Total Margin (Operations & Taxes)	11.0%	1.2%	5.3%
Service Area Inpatient Market Share	16.8%	12.7%	14.4%
Inpt Mkt Share Medicare/caid	18.3%	15.7%	20.2%
Inpt Mkt Share HMO/Commercial	5.8%	4.0%	2.7%

### 2022 Payer Mix



Unless indicated, all data is from CHARS or internal sources.

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## Our Community

United General serves Skagit County Public Hospital District #304, covering an expansive territory of over 2,000 square miles. With clinics in Sedro-Woolley, Burlington and Anacortes, services extend to individuals in the communities of Concrete, Bow, Lyman, Marblemount, Burlington, and Clear Lake. The District overlaps with the Upper Skagit, Sauk-Suiattle, and Swinomish Tribes, who all operate their own respective tribal clinics.

The Districts service area population is expected to grow by just over 4% between 2024 and 2029, driven largely by the growth in the 65+ population. This population grew by 11% between 2020 and 2024 and is expected to grow another 11% by 2029. The population 64 and under, in contrast, is only expected to grow by 2.4% by 2029.

## Top Employers

Janicki Industries  
 Sedro-Woolley School District  
 PeaceHealth United General  
 Snelson Company  
 Upper Skagit Indian Tribe

## Community Benefit

- Care Coordination & Transitions
- Community Health Worker/Outreach
- Diabetes Education
- Health Benefits Enrollment
- Health Education & Screenings
- Immunizations
- Smoking Cessation

## Service Area



## Socioeconomic Characteristics



**90% of those age 25 and Older are High School Graduates**

2% Worse than Washington



**24% of Households with Income Less than 200% of the FPL**

6% Worse than Washington



**48% of residents who rent spend more than 30% of income on rent**

5% Worse than Washington



**7% are Uninsured**

3% Worse than Washington

Source: American Community Survey

## Health Factors

Adults Who Smoke

**15%**

37% Higher than Washington

Binge Drinking

**18%**

11% Higher than Washington

Rate of Obesity

**39%**

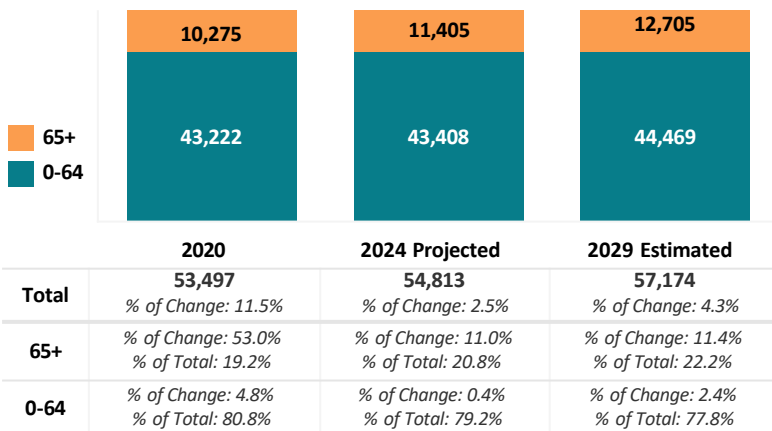
29% Higher than Washington

**Adults Who Smoke:** Adults who report having smoke 100 or more cigarettes in their lifetime and currently smoke every day or some days.  
**Binge Drinkers:** Males having 5+ drinks on one occasion; females having 4+ or more drinks on one occasion.

Source: BRFSS

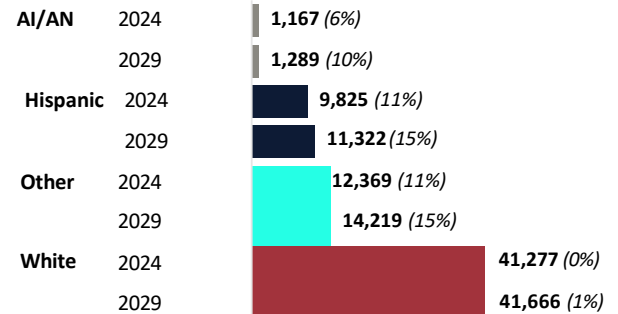
## Population

(% Change from Prior Datapoint, 2020 Compared to 2010)



## Race & Ethnicity

(% Change from Prior Datapoint, 2024 Compared to 2020)



Hispanic category includes entire Hispanic population regardless of race. Other includes Asian, Black, Native Hawaiian/Pacific Islander, 2+ Races, and Other.  
 Source: Claritas