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Manager, Patient Access

Policy Area **Financial Counseling Policies**

Jefferson Healthcare Financial Assistance Policy

POLICY

Jefferson County Public Hospital District no. 2, dba Jefferson Healthcare, is committed to providing health care services to all persons in need of medically necessary care regardless of ability to pay. To protect the integrity of operations and fulfill this commitment, the following criteria for the provision of financial assistance, consistent with the requirements of the Washington Administrative Code (WAC), Chapter 246-453, are established.

This policy is consistent with the mission and values of Jefferson Healthcare and shall be applied uniformly to all patients of the Jefferson Healthcare system consistent with WAC 256-453-060.

To maintain compliance with WAC 256-453-020, it is Jefferson Healthcare's responsibility, through coordination and collaboration with the applicant, to make every reasonable effort to determine the existence or nonexistence of third-party sponsorship that might be applicable for the services provided.

PURPOSE

The purpose of this policy is to outline the criteria used to assist staff in making consistent objective decisions regarding eligibility for financial assistance while ensuring the maintenance of a sound financial base.

COMMUNICATIONS TO THE PUBLIC

Information about Jefferson Healthcare's financial assistance policy shall be made publicly available as follows:

- A. A notice advising patients that Jefferson Healthcare provides financial assistance will be posted in key public areas of the hospital, including Admissions, the Emergency Department, Financial Counseling Offices, and the hospital's public website in compliance with RCW 70.170.050.
- B. Jefferson Healthcare will provide both verbal and written notice regarding the availability of financial assistance to all patients. This is done at the time that Jefferson Healthcare requests information pertaining to third party coverage; including scheduling, registration, and/or during any inpatient or observation stays. If for some reason, for example in an emergency, the patient is not notified of the existence of financial assistance before receiving treatment, they shall be notified in writing as soon as possible thereafter. WAC 246-453-010(17)

1. Documentation that financial assistance information was offered to each patient shall be completed once for each month a patient presents to the hospital for treatment:
 - a. E.g. if the patient has 2 or more encounters in a month, the patient must be informed of the availability of financial assistance on the first visit for that month
 - i. If the patient declines, document in Registration under Documents > Financial Assistance Application (10042).
 - a. Status = *Not Received*, Description = *Pt Declined*
 - b. Set the expiration date for the Financial Assistance notification for the following month (M+1 in Epic).
 - ii. If the patient is interested in information, document in Registration under Documents > Financial Assistance Application (10042).
 - a. Status = *Received*
 - b. Set the expiration date for the Financial Assistance notification for the following month (M+1 in Epic).
 - c. Notify the Financial Counseling department via Financial Assistance section in Registration screen - Referral to Financial Counseling for Outreach field. Document any additional information germane to follow up efforts by Financial Counselors in Account/Guarantor notes.
 - i. Financial Counselor follow up may also be requested by emailing the team at FinancialCounselingStaff@jeffersonhealthcare.org. This should also be noted in the patient's Epic account via a *Guarantor Note*
- C. Both the written notice and the verbal explanation shall be available in any language spoken by more than ten percent of the population in the Jefferson Healthcare's service area, and interpreted for other non-English speaking or limited-English speaking patients and for other patients who cannot understand the writing and/or explanation.
- D. Jefferson Healthcare shall train front-line staff to answer financial assistance questions effectively or direct such inquiries to the appropriate department in a timely manner.
- E. Written notice about Jefferson Healthcare's financial assistance policy shall be made available to any person who requests the information, either by mail, by telephone or in person. Jefferson Healthcare's sliding fee schedule, if applicable, shall also be made available upon request.

DEFINITIONS

"Appropriate hospital-based medical services": Hospital services which are reasonably calculated to diagnose, correct, cure, alleviate, or prevent the worsening of conditions that endanger life, or cause suffering or pain, or result in illness or infirmity, or threaten to cause or aggravate a handicap, or cause physical deformity or malfunction, and there is no other equally effective more conservative or substantially less costly course of treatment available or suitable for the person requesting the service. 'Course of treatment' may include mere observation or no treatment at all. WAC 246-453-010(7)

"Applicant": Refers to the individual applying for financial assistance. This may be the guardian of the patient, the spouse, or the patient.

"Charity Care/Financial Assistance": Medically necessary hospital health care rendered to indigent persons when third-party coverage, if any, has been exhausted, to the extent that the persons are unable to pay for the

care or to pay deductibles or coinsurance amounts required by a third-party payer, as determined by the department. RCW 70.170.020(4)

"Indigent Care": Appropriate hospital-based medical services provided to indigent persons, as defined in this section.

"Emergency Care" and "Emergency Medical Condition": Immediate care that is necessary to prevent putting the patient's health in serious jeopardy, serious impairment to bodily functions, and serious dysfunction of any organs or body parts. WAC 246-453-010(11)(13)

"Family": Group of two or more persons related by birth, marriage, or adoption, who live together in the same household.

"Financial Assistance": Means medically necessary care rendered to indigent persons when third-party coverage, if any, has been exhausted, to the extent that the persons are unable to pay for the care or to pay deductibles or coinsurance amounts required by a third-party payer, as determined by the department utilizing sliding scale, payment plans, discounted payment plan, and prompt pay discounts. These are subject to award based on application.

"Income": Total cash receipts before taxes derived from wages and salaries, welfare payments, Social Security payments, strike benefits, unemployment or disability benefits, child support, alimony, and net earnings from business and investment activities paid to the individual. WAC 246-453-010(17)

"Indigent Persons": Those patients who have exhausted any third-party sources, including Medicare and Medicaid, and whose income is equal to or below 200% of the federal poverty standards, adjusted for family size or is otherwise not sufficient to enable them to pay for the care or to pay deductibles or coinsurance amounts required by a third-party payer. WAC 246-453-010(4)

"Medically Necessary": Hospital services or care rendered, both inpatient and outpatient, to a patient in order to diagnose, alleviate, correct, cure or prevent the onset or worsening of conditions that endanger life, cause suffering or pain, cause physical deformity or malfunction, threaten to cause or aggravate a handicap, or result in overall illness or infirmity. Also defined as "Appropriate hospital-based medical services."

"Sliding Fee Scale": This refers to the level of discount provided to applicants whose household incomes are higher than 200% of the Federal Poverty Level, but below 400%.

"Third-party coverage" (aka "Third-party sponsorship"): "Third-party coverage" means an obligation on the part of an insurance company, health care service contractor, health maintenance organization, group health plan, government program, tribal health benefits, or health care sharing ministry as defined in 26 U.S.C. Sec. 5000A to pay for the care of covered patients and services, and may include settlements, judgments, or awards actually received related to the negligent acts of others which have resulted in the medical condition for which the patient has received hospital health care service. The pendency of such settlements, judgments, or awards must not stay hospital obligations to consider an eligible patient for charity care. RWC 70.170.020 (6)

"Underinsured": Patients who carry insurance or have third-party assistance to help pay for medical services, but who accrue or have the likelihood of accruing out-of-pocket expenses which exceed their financial ability.

"Uninsured": Patients with no insurance or third-party assistance to help remunerate their financial responsibility to healthcare providers.

ELIGIBILITY CRITERIA

- A. Financial assistance is generally secondary to all other financial resources available to the patient, including group or individual medical plans, worker's compensation, Medicare, Medicaid or medical

assistance programs, other state, federal, or military programs or grants, settlements/judgements/awards, third party liability situations (e.g. auto accidents or personal injuries), or any other situation in which another person or entity may have a legal responsibility to pay for the costs of medical services.

1. A patient identified as meeting eligibility requirements for Medicaid coverage must make reasonable efforts to obtain coverage/retroactive coverage and cooperate with Jefferson Healthcare in the Medicaid application process.
 - a. This does not apply to a patient who has been found ineligible for Medicaid within 12 months of their financial assistance application.
 2. A patient identified as meeting eligibility requirements for grants, funding, awards, or other medical fee reimbursement program or services must make reasonable efforts to cooperate with Jefferson Healthcare to complete the application process.
 3. If a patient is awarded financial assistance prior to a settlement being finalized, any medical costs covered in a future settlement shall be paid against the original charges associated with the injury under the third-party coverage.
- B. Jefferson Healthcare staff will screen for uninsured patients and visits and pro actively reach out to the patient to assist them in applying or sources of Medical coverage such as Medicaid, ACA Marketplace plans.
- C. Patients will be granted financial assistance regardless of race, creed, color, national origin, sex, sexual orientation, or the presence of any sensory, mental, or physical disability or the use of a trained dog guide or service animal by a disabled person
- D. Financial assistance shall be limited to "appropriate hospital-based medical services" as defined in WAC 246-453-010
- E. In those situations where appropriate primary payment sources are not available, patients will be considered for financial assistance under this policy based on the following criteria:
- The full amount of uncovered hospital charges will be determined to be indigent care for a patient whose gross family income is at or below 200% of the current federal poverty level (consistent with WAC 246-435).
 - Jefferson Healthcare shall provide a sliding scale discount for patients with incomes between 201% and 400% of the current federal poverty level.
 - For income between 201 and 300% (75% discount)
 - For income between 301 and 400% (50% discount)
- F. Financial Hardship: Jefferson Healthcare may write off as financial assistance, amounts for patients with family income in excess of 400% of the federal poverty level when circumstances indicate severe financial hardship or personal loss. This determination would be made on a case-by-case basis, taking into consideration the amount the individual is economically responsible for and the individual's economic resources.
- Review and approval of these cases will be made by the Manager of Patient Access, Director of Revenue Cycle Operations and/or the CFO.
- G. The responsible party's financial obligation which remains after the application of any sliding fee schedule shall be payable as negotiated between Jefferson Healthcare and the responsible party. The responsible party's account shall not be turned over to a collection agency unless payments are missed or there is some period of inactivity on the account, and there is no satisfactory resolution of the account with the responsible party.
- H. Jefferson Healthcare will consider a patient's total resources which would include, but are not limited to, an analysis of assets (only those convertible to cash and unnecessary for the patient's daily living), liabilities, and income/expenses. In making this analysis, Jefferson Healthcare will take into account any

extenuating circumstances that would affect the determination of the patient's indigence. However, consideration of assets is not permissible for applicants whose income is 200% or less than the current federal poverty level.

- The following assets are excluded from consideration:
 - The first \$5,000 in monetary assets for an individual, \$8,000 for a family of two, and \$1,500 of monetary assets for each additional family member; the value of any asset that has a penalty for early withdrawal shall be the value of the asset after the penalty has been paid;
 - Equity in a primary residence;
 - Retirement plans other than 401(k) plans;
 - One motor vehicle (and a second motor vehicle if it is necessary for employment or medical purposes);
 - Prepaid burial contracts or burial plots; and
 - Life insurance policies with a face value of \$10,000 or less.

PROCESS FOR ELIGIBILITY DETERMINATION

A. Initial Determination:

1. Jefferson Healthcare will use an application process for determining eligibility for financial assistance. Requests to provide financial assistance will be accepted from sources such as physicians, community or religious groups, social services, financial services personnel, and the patient, provided that any further use or disclosure of the information contained in the request shall be subject to the Health Insurance Portability and Accountability Act privacy regulations and Jefferson Healthcare's privacy policies. All requests shall identify the party that is financially responsible for the patient ("responsible party").
 - a. Application process requires a patient submit a completed financial assistance application, provide income documentation (one per income source) and provide a list of applicable assets.
2. The initial determination of eligibility for financial assistance shall be completed at the time of admission or as soon as possible following initiation of services to the patient.
3. Pending final eligibility determination, Jefferson Healthcare will not initiate collection efforts or request deposits, provided that the responsible party is cooperative with Jefferson Healthcare's efforts to reach a final determination of sponsorship status.
4. If Jefferson Healthcare becomes aware of factors that might qualify the patient for financial assistance under this policy, it shall advise the patient of this potential and make an initial determination that such account is to be treated as qualified to receive financial assistance.

B. Final Determination:

1. Prima Facie Write-Offs. In the event that the responsible party's identification as an indigent person is obvious to Jefferson Healthcare personnel, and Jefferson Healthcare can establish that the applicant's income is clearly within the range of eligibility, Jefferson Healthcare will grant indigent care based solely on this initial determination. In these cases, Jefferson Healthcare is not required to complete full verification or documentation. (In accordance with WAC 246-453-030(3)).
2. Financial assistance forms, instructions, and written applications shall be furnished to the responsible party when financial assistance is requested, when need is indicated, or when financial screening indicates potential need. All applications, whether initiated by the patient or Jefferson Healthcare, should be accompanied by documentation to verify information

indicated on the application form. Any one of the following documents shall be considered sufficient evidence upon which to base the final determination of financial assistance eligibility:

- A "W-2" withholding statement;
 - Pay stubs from all employment during the relevant time period;
 - An income tax return from the most recently filed calendar year;
 - Forms approving or denying eligibility for Medicaid and/or state-funded medical assistance;
 - Forms approving or denying unemployment compensation; or
 - Written statements from employers or DSHS employees.
3. During the initial request period, the patient and Jefferson Healthcare may pursue other sources of funding, including Medical Assistance and Medicare. The responsible party will be required to provide written verification of ineligibility for all other sources of funding. Jefferson Healthcare may not require that a patient applying for a determination of indigent status seek bank or other loan source funding.
 4. Usually, the relevant time period for which documentation will be requested will be three months prior to the date of application. However, if such documentation does not accurately reflect the applicant's current financial situation, documentation will only be requested for the period of time after the patient's financial situation changed.
 5. In the event that the responsible party is not able to provide any of the documentation described above, Jefferson Healthcare shall rely upon written and signed statements from the responsible party documenting their income for making a final determination of eligibility for classification as an indigent person. (WAC 246-453-030(4)).
- C. Time frame for final determination and appeals.
1. Each financial assistance applicant who has been initially determined eligible shall be provided with at least fourteen (14) calendar days, or such time as may reasonably be necessary, to secure and present documentation in support of their financial assistance application prior to receiving a final determination of sponsorship status.
 2. Jefferson Healthcare shall notify the applicant of its final determination within fourteen (14) days of receipt of all application and documentation material.
 3. The responsible party may appeal a denial of eligibility for financial assistance by providing additional verification of income or family size to the Financial Counseling Supervisor within thirty (30) days of receipt of notification.
- D. If the patient or responsible party has paid some or all of the bill for medical services and is later found to have been eligible for financial assistance at the time services were provided, he/she shall be reimbursed for any amounts in excess of what is determined to be owed. The patient will be reimbursed within thirty (30) days of receiving the financial assistance designation.
- E. Adequate notice of denial:
1. When an application for financial assistance is denied, the responsible party shall receive a written notice of denial which includes:
 - The reason or reasons for the denial;
 - The date of the decision; and
 - Instructions for appeal or reconsideration.
 2. When the applicant does not provide requested information and there is not enough

information available for Jefferson Healthcare to determine eligibility, the denial notice also includes:

- A description of the information that was requested and not provided, including the date the information was requested;
 - A statement that eligibility for financial assistance cannot be established based on information available to Jefferson Healthcare;
 - Eligibility will be determined if, within thirty days from the date of the denial notice, the applicant provides all specified information previously requested but not provided.
- F. The Director of Revenue Cycle Operations and/or Chief Financial Officer will review all appeals. If this review affirms the previous denial of financial assistance, written notification will be sent to the responsible party and the Department of Health in accordance with state law.
1. Email a copy of the signed letter to DOH HSQA CHS Charity Care at CHARITYCARE@DOH.WA.GOV
- G. If a patient has been found eligible for financial assistance and continues receiving services for an extended period of time without completing a new application, Jefferson Healthcare shall re-evaluate the patient's eligibility for financial assistance at least annually to confirm that the patient remains eligible. Jefferson Healthcare may require the responsible party to submit a new financial assistance application and documentation.

DOCUMENTATION AND RECORDS

- A. Confidentiality: All information relating to the application will be kept confidential. Copies of documents that support the application will be kept with the application form.
- B. Documents pertaining to financial assistance shall be retained for ten (10) years.

Attachments

 [2024FPL_Sliding Scale.xlsx](#)

Approval Signatures

Step Description	Approver	Date
	Tyler Freeman: Chief Financial Officer	04/2025
	Joe Huang: Director, Revenue Cycle Operations	03/2025
	Damon McCutcheon: Manager, Patient Access	03/2025