

Official Use Only-Date Received:

Application for Certificate of Need Purchase of Part or All of a Hospital

(Do Not Use this form for any other type of hospital project)

To be accepted Certificate of Need applications must include the appropriate fee (WAC 246-310-990.)

This is an application for a Certificate of Need under state law and rules. (RCW Chapter 70.38 and WAC 246-310). I hereby certify that the statements in this application are correct to the best of my knowledge and belief. I understand that any misrepresentation, misleading statements, evasion, or suppression of material fact in this application may be used to take actions identified in WAC 246-310-500.

My signature authorizes the Department of Health to verify any responses provided. The department will use such information as appropriate to further program purposes. The department may disclose this information when requested by a third party to the extent allowed by law.

Applicants(s)	
Seller (Owner):	Purchaser (Operator):
Legal Name of Seller:	Legal Name of Purchaser:
Address of Seller:	Address of Purchaser:
Name and Title of Responsible Officer: (Print)	Name and Title of Responsible Officer: (Print)
Signature of Responsible Officer	Signature of Responsible Officer
Date:	Date:
Telephone:	Telephone:

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	urrent Ownership Type: District Private Non-Profit Proprietary - Corporation Proprietary - Individual Proprietary - Partnership State or County	Purchaser Type: ☐ District ☐ Private Non-Profit ☐ Proprietary - Corporation ☐ Proprietary - Individual ☐ Proprietary - Partnership ☐ State or County	
Project Desci	ription Summary:		
Estimated Cap	pital Expenditure as defined in W	/AC 246-310-010(10):	
Intended Proje	ect Start Date:	Intended Project Completion Date:	
Application C Prima			
	Title: Address:		
Financ	Phone: cial Projections/Statements Name:		
	Title: Address:		
Other	Phone: : Role: Name:		
	Title: Address:		
	Phone:		

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Application Instructions Purchase of Part or All of a Hospital

The department will use the information in your application to determine if your project meets the applicable review criteria. These criteria are included in state law and rules. (RCW 78.38.115, WAC 246-310-210, WAC 246-310-220, WAC 246-310-230, and WAC 246-310-240.)

General Instructions:

- Include a table of contents for major application sections and appendices
- Number all pages consecutively
- **Do not** bind or 3-hole punch the application
- Make the narrative information complete and to the point
- Cite all data sources
- Provide copies of articles, studies, etc., cited in the application
- Place extensive supporting data in an appendix
- Provide detailed descriptions of assumptions used for all projections
- Use **non-inflated** dollars for **all** cost projections
- **Do not** include a general inflation rate for these dollar amounts.
- **Do** include current contract cost increases such as union contract staff salary increases. You must identify each contractual increase in the description of assumptions in the application
- **Do not** include a capital expenditure contingency

Application Submission:

Number of Copies:

- Submit an original, one copy, and an electronic (pdf) version
- All subsequent submissions associated with this application must be submitted with an original, one copy and an electronic (pdf) version.

To be accepted, the application must include:

- A completed and signed Certificate of Need application face sheet
- The review fee of \$40,470. Make check payable to **Department of Health**

Send application to:

Mailing Address:

Department of Health Certificate of Need Program P O Box 47852 Olympia, Washington 98504-7852

Physical Address:

Department of Health Certificate of Need Program 111 Israel Road SE Tumwater, Washington 98501

If you have questions, call (360) 236-2955

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I. Applicant Description

- "Applicant" means:
- a. Any person proposing to engage in any undertaking subject to review under chapter 70.38 RCW

OR

- b. Any person or individual with a 10 percent or greater financial interest in a partnership or corporation or other comparable legal entity engaging in any undertaking subject to review under provisions of RCW 70.38.
- "Person" means an individual, a trust or estate, a partnership, a corporation (including associations, joint stock companies, and insurance companies), the state, or a political subdivision or instrumentality of the state, including a municipal corporation or a hospital district. WAC 246-310-010(42)

A. Applicant (Purchaser) Description

- 1. Legal name(s) of purchaser(s)
- 2. Address of each purchaser(s)
- 3. Provide the following information about each owner
 - a. Identify each person or individual with a **10 percent or greater financial interest** and the percent of financial interest.
 - b. For out-of-state corporations or partnerships, provide proof of registration with Secretary of State, Corporations, Trademarks, and Limited Partnerships Division.
 - c. Show relationship to any organization as described in 42 CFR 413.17.
 - d. Provide a chart showing organizational relationship to any related organizations as described in 42 CFR 413.17.
- 4. Is the applicant currently reimbursed by Medicare for services?
- 5. If no to question 4, does the applicant propose to be reimbursed by Medicare for services?
- 6. Is the applicant currently reimbursed by Medicaid for services?
- 7. If no to question 6, does the applicant propose to be reimbursed for services by Medicaid?
- 8. List the following for each Washington and out-of-state health care facility owned or managed by the applicant or related party:
 - a. Name
 - b. Address
 - c. Medicare provider number
 - d. Medicaid provider number
 - e. Specify whether facility is owned or managed.
- For each out-of-state health care facility owned or managed by the applicant or related party, provide the following contact information for the state entity responsible for the licensing or certification of each facility.
 - a. Entity Name
 - b. Address
 - c. Phone number
 - d. Contact person
 - e. Applicant or related party facility name
- 10. Provide a copy of the current Articles of Incorporation and Bylaws.
- 11. Provide a copy of the restated (draft) Articles of Incorporation and Bylaws.

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	y Information Name of Facility to be purchased: Address:			
2.	Medicare Provider Number:			
3.	Medicaid Provider Number:			
	ity and Service Information Provide the following Bed Capacity information:		Current	Propose
	 a. 24 hr. assigned and set-up (general Medical/Sure b. 24 hr. assignable-not set-up (general Medical/Sure These are spaces that meet licensure standards and traccess to required movable equipment. 	irgical).		
	c. Dedicated or PPS exempt Psychiatric			
	d. Dedicated or PPS exempt Rehabilitatione. Long Term Care/Nursing Home Beds			
	f. Neonatal Intermediate Care Nursery Level II			
	g. Neonatal Intensive Care Nursery Level III			
	h. Neonatal Intensive Care Nursery Level IV Total Licensed Beds (sum of above)			
	Total Elbolicoa Boas (calli ci abovo)			
	Banked LTC/Nursing Home Beds			
	Swing Beds (as defined by Medicare-may also be in	cluded in a ab	oove)	
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	Services (list)				
Other services	i				
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	al Dependency				
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Psychiat				Ц	
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6. Provide the hos	pital's overall ut	ilization for the I	ast five years.		
	Year	Year	Year	Year	Year
npatient Days					
Outpatient Visits					
Projected utilizati		hree years of or	peration following p	roject comple	<u>ti</u> on:
	Partial Year	Year	Year	Year	
Land Care (Davis					_
Inpatient Days					
Outpatient Visits					
3. Percent of patien	t revenue , by p	ayor source:			
		Current		Proposed	
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IV. Project Specific Criteria

Reminder: Follow application instructions on page 3 of this form

Need (WAC 246-310-210)

A. Community Need

- 1. Describe the benefits, if any, to the community that will result from this purchase. This description must include the following:
 - a. Access to care
 - b. Availability of services
 - c. Costs
 - d. Quality of Care
- 2. Describe the impact to the community if this project were to be denied.

B. Service Changes

- 1. Describe any anticipated changes in service during the first three years of the proposed purchase.
- 2. If anticipated changes include a reduction, relocation, or elimination of a service, document the following:
 - a. Need the population presently has for the service.
 - b. How the need will be adequately met by the proposed change
 - c. Alternative arrangements designed to meet the identified need

C. Access to Services

- 1. Document the manner in which the hospital intends to assure access to services by:
 - a. Low income persons
 - b. Racial and ethnic minorities
 - c. Women
 - d. Disabled persons
 - e. Other underserved groups
- 2. Provide the following for the **current** hospital operations:
 - a. Copy of the hospital's admissions policy or policies
 - b. Copy of the hospital's nondiscrimination policy
 - c. Copy of the hospital's community health needs assessment, if applicable
 - d. Copy of the hospital's charity care policy. If the hospital has more than one charity care policy based on type of service, provide a copy of all charity care policies.
 - e. Copy of the hospital's end of life policy or policies
 - f. Copy of the hospital's reproductive health policy or policies
 - g. Other information as appropriate
- 3. Provide the following for the **post purchase** hospital operations:
 - a. Copy of the hospital's admissions policy or policies
 - b. Copy of the hospital's nondiscrimination policy
 - c. Copy of the hospital's community health needs assessment, if applicable
 - d. Copy of the hospital's charity care policy. If the hospital has more than one charity care policy based on type of service, provide a copy of all charity care policies.
 - e. Copy of the hospital's end of life policy or policies
 - f. Copy of the hospital's reproductive health policy or policies
 - g. Other information as appropriate

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4. Charity Care Leve	els: Seller's h	ospital opera	itions:			
		Historical	l Historica	al Last full		
		Year	Year	Year		
		·				
Dollar Amo	ount					
% of total F	Revenue					
% of Adjus	ted Revenue					
					_	
Charity Care Leve	els: Purchase	r's current op	perations an	d project's pro	ojected:	
	Historical	Historical	Last full	Projection	Projection	Projection
	Year	Year	Year	Year 1	Year 2	Year 3
Dollar Amount						
% of total Revenue						
% of Adjusted Revenue						
	•		•			•
Complete the final application.	incial stateme	ents in the fo	rmat provide	ed by the form	s at the end	of this
3. Number of admis	sions by payo	r source for	past three fi	scal vears an	d estimate of	current ve
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i aye.		ear	Year	Year	Year E	
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	Projected number of admis				Dunington
	Payor	Partial	Projected	Projected	Projected
		Year	Year	Year	Year
	Medicare				
	Medicaid				
	Private (no Insurance)				
	Insurance-Other				
	HMO				
	Other (Specify)				
7.	Projected number of patier	at days by payo	r cource followin	a nurchaea	
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	Medicaid				
	Private (no Insurance)				
	Insurance-Other				
	HMO				
	Other (Specify)				
8.	Projected Revenue by pay	or source follow	ing purchase.		
	Payor	Partial	Projected	Projected	Projected
		Year	Year	Year	Year
	Medicare				
	Medicaid				
	Private (no Insurance)				
	Insurance-Other				
	HMO				
	Other (Specify)				
9.	Identify source(s) and amo	ounts of the initia	al working capita	al.	
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e. Grants	\$
f. Bequests and Donations	\$
g. Private Foundations	\$
h. Accumulated Reserves	\$
i. Internal Loans	\$
j. Capital Allowance	\$
k. Other – specify	\$
I. Total (Should equal Total Project Cost)	\$

- 2. Describe if any related organizations are involved in the financing of this project. If yes, describe its relationship.
- 3. Describe all covenants related to the financing of the proposed purchase.
- 4. For projects to be totally or partially funded from capital allowance, identify the amount(s) of capital allowance and budget year(s) during which the funds would be used.
- 5. Evidence of Availability of Financing for the Project. Submit one of the following:
 - a. Copies of letter(s) from lending institutions stating a willingness to finance the proposed project. The letter(s) should include:
 - i. Status of loan application(s)
 - ii. Purpose of the loan(s)
 - iii. Proposed interest rate(s) (Fixed or Variable)
 - iv. Proposed term (period) of the loan(s)
 - b. Copies of Hospital Board minutes authorizing the proposed project.
- 6. Provide amortization schedule(s) for each financing arrangement including long-term and any short-term start-up or initial operating deficit loans. Identify the:
 - a. Principal
 - b. Term (number of payment periods) (long term loans may be annualized)
 - c. Interest
 - d. Outstanding balance at end of each payment period

Structure and Process-Quality of Care (WAC 245-310-230)

A. Staffing

- 1. Describe any anticipated changes in hospital staffing as a result of this proposed purchase.
- 2. Describe any anticipated changes in physician privileges, etc. as a result of this proposed purchase.
- 3. Describe any other anticipated changes not described in 1 or 2 above.

B. Continuity of Care and Unwarranted Fragmentation of Services

- 1. Describe the working relationships of the hospital with other health facilities **in** the hospital's primary geographic service area.
- 2. Describe any new working relationships between the hospital and other facilities **in** the hospital's primary geographic service area that would be developed as a result of this project.
- 3. Describe the working relationships of the hospital with other health facilities that are **outside** the hospital's primary geographic service area.
- 4. Describe any new working relationships between the hospital and other facilities **outside** the hospital's primary geographic service area that would be developed as a result of this project.

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C. Compliance

- 1. Identify if the Purchaser in this application has had any of the following in this state or other states:
 - a. Decertification from Medicare
 - Decertification from Medicaid
 - c. Convictions related to the competency to practice medicine or own or operate a hospital
 - d. Denial of a license
 - e. Revocation of a license
 - f. Voluntary withdrawal from Medicare or Medicaid while decertification processes were pending.
 - g. Ongoing or completed investigations concerning the operation of any or all of its health care facilities.
- 2. If yes to any part of question 1, describe the incident and provide clear, sound, and convincing evidence that the occurrence is not likely to re-occur.

Cost Containment (WAC 246-310-240)

- 1. Identify each option considered before submitting the current application, including no action.
- 2. For each option identified in question 1, provide at least the following information:
 - a. Advantages
 - b. Disadvantages
 - c. Impact on operating costs to the hospital
 - d. Impact on staffing
 - e. Impact on costs to the patient
 - f. Impact on physical hospital space
 - g. Legal restrictions
 - If seller or purchaser is organizationally connected to a hospital district, provide a discussion of how the purchase transaction meets the requirements in RCW 70.44.
 - h. Other-Specify
 - i. Reason for rejecting each option
- 3. Identify the specific ways this project will promote staff efficiency and productivity.
- 4. Identify the specific ways this project will promote system efficiency.

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Financial Statement Forms

Reminder: Follow application instructions on page 3 of this form

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Hospital Information Comparison Statement of Revenue & Expense-Unrestricted Funds-Hospital Aggregate Current Historical Historical Historical YR _____ YR _____ YR Operating Revenue: Inpatient Revenue Outpatient Revenue **Total Patient Service Revenue** Deductions From Revenue: Provision for Bad Debt Contractual Adjustments Charity and Uncompensated Care Other Adjustments and Allowances **Total Deductions From Revenue Net Patient Service Revenue** Other Operating Revenue Other Operating Revenue Tax Revenues **Total Other Operating Revenue Total Operating Revenue** Operating Expenses Salaries and Wages **Employee Benefits** Professional Fees Supplies Purchased Services - Utilities Purchased Services - Other Depreciation Rentals and Leases Insurance License and Taxes Interest Other Direct Expenses Allocated Expenses **Total Operating Expenses Net Operating Revenue** Non-Operating Revenue-Net of Expenses Net Revenue Before Items Listed Below Extraordinary Item Federal Income Tax Net Revenue or (Expense) Explanation:

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		pital Information			
	Deductions From I	Current	Historical YR		
Acct:	Item:				
5800	Provision For Bad Debts				
,	Contractual Adjustments	1	1	_	1
5810	Medicare				
5820	Medicaid				
5830	Workers Compensation				
5840	Other Government Programs				
5850	Negotiated Rates				
5860	Other				
	Total Contractual Adjustments		T		
		<u> </u>			
	Charity Care				1
5900	Inpatient				
5910	Outpatient				
	T				
	Total Charity Care				
5970	Administrative Adjustments				
3370	Administrative Adjustments				
5980	Other Deductions (Specify)				
	Total Deductions From Revenue				
Explana		1	1		1

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Hos Balance Sheet – Unro	spital Informatio		ato	
Dalance Sneet – Only				Historiaal
Assets		Historical	YR	Historical
Current Assets:	I K	IK	IK	I K
Cash				
Marketable Securities				
Accounts Receivable				
Less-Estimated Uncollectable & Allowances				
Receivables From Third Party Payors				
Pledges And Other Receivables				
Due From Restricted Funds				
Inventory				
Prepaid Expenses				
Current Portion Of Funds Held In Trust				
Total Current Assets				
Donal Designated Assets				
Board Designated Assets:				
Cash				
Marketable Securities				
Other Assets				
Total Board Designated Assets				
Description Disease and Equipment				
Property, Plant and Equipment:				1
Land				
Land Improvements				
Buildings				
Fixed Equipment - Building Service				
Fixed Equipment - Other				
Equipment				
Leasehold Improvements				
Construction In Progress				
Total Property, Plant & Equipment				
Less Accumulated Depreciation				
Net Property, Plant & Equipment				
Investments and Other Assets:	T	1		T
Investments In Property, Plant & Equipment				
Less - Accumulated Depreciation				
Other Investments				
Other Assets				
Total Investments & Other Assets				
Intangibles Assets:	.	1	1	
Goodwill				
Unamortized Loan Costs				
Preopening And Other Organization Costs				
Other Intangible Assets				
Fotal Intangible Assets				
Total Assets				

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·	tal Information			
Balance Sheet - Unrest	-		LP-G-ZI	LP-G-SL
Listing and English and House Con-	Current	Historical		
Liabilities and Fund Balances-Unrestricted	YR	YR	YR	YR
Current Liabilities:	<u> </u>	<u> </u>	1	1
Notes and Loans Payable				
Accounts Payable				
Accrued Compensation and Related Liabilities				
Other Accrued Expenses				
Advances from Third Party Payors				
Payables to Third Party Payors				
Due to Restricted Funds				
Income Taxes Payable				
Other Current Liabilities				
Current Maturities of Long Term Debt				
Total Current Liabilities				
Deferred Credits:				
Deferred Income Taxes				
Deferred Third Party Revenue				
Other Deferred Credits				
Total Deferred Credits				
Long Torm Dobts				
Long Term Debt:				
Mortgage Payable				
Construction Loans - Interim Financing				
Notes Payable				
Capitalized Lease Obligations				
Bonds Payable				
Notes and Loans Payable to Parent				
Noncurrent Liabilities				
Total t				
Less Current Maturities of Long Term Debt				
Total Long Term Debt				
University of Francisco		1	1	T
Unrestricted Fund Balance				
Equity (Investor Owned)				
Preferred Stock				
Freieried Stock				
Common Stock				
Common Clock				
Additional Paid In Capital				
Retained Earnings (Capital Account for Partnership				
or Sole Proprietorship)				
Less Treasury Stock				
Total Equity				
Total Liabilities and Fund Balance or Equity				

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Hospital Information Comparison Statement of Revenue & Expense-Unrestricted Funds-Hospital Aggregate Partial Projected Projected Projected YR _____ YR ____ YR _____ YR _____ Operating Revenue: Inpatient Revenue **Outpatient Revenue Total Patient Service Revenue** Deductions From Revenue: Provision for Bad Debt Contractual Adjustments Charity and Uncompensated Care Other Adjustments and Allowances **Total Deductions From Revenue Net Patient Service Revenue** Other Operating Revenue Other Operating Revenue Tax Revenues **Total Other Operating Revenue Total Operating Revenue** Operating Expenses Salaries and Wages **Employee Benefits** Professional Fees Supplies Purchased Services - Utilities Purchased Services - Other Depreciation Rentals and Leases Insurance License and Taxes Interest Other Direct Expenses Allocated Expenses **Total Operating Expenses Net Operating Revenue** Non-Operating Revenue-Net of Expenses Net Revenue Before Items Listed Below Extraordinary Item Federal Income Tax Net Revenue or (Expense) Explanation:

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		pital Informatio		
	Deductions From I	Partial	Projected YR	
Acct:	Item:			
5800	Provision For Bad Debts			
	Contractual Adjustments			
5810	Medicare			
5820	Medicaid			
5830	Workers Compensation			
5840	Other Government Programs			
5850	Negotiated Rates			
5860	Other			
	Total Contractual Adjustments		1	
	01 11 0			
	Charity Care			1
5900	Inpatient			
5910	Outpatient			
	Total Charity Care			
	Total Charity Care			
5970	Administrative Adjustments			
			_	
5980	Other Deductions (Specify)			
	Total Deductions From Revenue			

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	spital Informatio		oto.	
Balance Sheet – Unro				D
Assets	Partial VP	Projected	Projected YR	Projected
Current Assets:	TIX		TIX	TIX
Cash				
Marketable Securities				
Accounts Receivable				
Less-Estimated Uncollectable & Allowances				
Receivables From Third Party Payors				
Pledges And Other Receivables				
Due From Restricted Funds				
Inventory				
Prepaid Expenses				
Current Portion Of Funds Held In Trust				
Total Current Assets				
Total Current Assets				
Board Designated Assets:				
Cash				
Marketable Securities				
Other Assets				
Total Board Designated Assets				
Total Board Designated Assets				
Property, Plant and Equipment:				
Land				
Land Improvements				
Buildings				
Fixed Equipment - Building Service				
Fixed Equipment - Other				
Equipment				
Leasehold Improvements				
Construction In Progress				
Total Property, Plant & Equipment				
Less Accumulated Depreciation				
Net Property, Plant & Equipment				
Investments and Other Assets				
Investments and Other Assets:		<u> </u>	1	
Investments In Property, Plant & Equipment				
Less - Accumulated Depreciation				
Other Investments				
Other Assets				
Total Investments & Other Assets				
Intangibles Assets:				
Goodwill				
Unamortized Loan Costs				
Preopening And Other Organization Costs				
Other Intangible Assets				
Total Intangible Assets				
Total Assets				

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Hospital Information Balance Sheet - Unrestricted Fund- Hospital Aggregate				
Balance Sneet - Unresti	Dunington	Dunington		
Linkilling and Food Balances Houseful d	Partial	Projected	•	•
Liabilities and Fund Balances-Unrestricted Current Liabilities:	YK	YR	YK	YR
Notes and Loans Payable				
Accounts Payable				
Accrued Compensation and Related Liabilities				
Other Accrued Expenses				
Advances from Third Party Payors				
Payables to Third Party Payors				
Due to Restricted Funds				
Income Taxes Payable				
Other Current Liabilities				
Current Maturities of Long Term Debt				
Total Current Liabilities				
Deferred Credits:				
Deferred Income Taxes				
Deferred Third Party Revenue				
Other Deferred Credits				
Total Deferred Credits				
Long Term Debt:				
Mortgage Payable				
Construction Loans - Interim Financing				
Notes Payable				
Capitalized Lease Obligations				
Bonds Payable				
Notes and Loans Payable to Parent				
Noncurrent Liabilities				+
Total t				
Less Current Maturities of Long Term Debt				
Total Long Term Debt				
Unrestricted Fund Balance				
Equity /Investor Owned				
Equity (Investor Owned)				
Preferred Stock				
Common Stock				
COMMINION SLOCK				+
Additional Paid In Capital				
and the second s				
Retained Earnings (Capital Account for Partnership or Sole Proprietorship)				
Loce Traceum Stock				
Less Treasury Stock				+
Total Equity				
Total Liabilities and Fund Balance or Equity			j	

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